

AGENDA OF THE MEETING OF THE REGENTS OF THE UNIVERSITY OF NEW MEXICO

March 14, 2011, Monday

9:00 a.m. – 11:30 a.m. 1:00 p.m. – 3:00 p.m. Student Union Ballroom C

Regents Executive Session/Luncheon, 11:30 a.m. – 1:00 p.m. Cherry Silver Room

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Lazaro Cardenas, Jr. President, ASUNM  
Steven Christ, President, UNM Alumni Association  
Anne Yegge, Chair, UNM Foundation  
Maria Probasco, President, UNM Parent Association  
Cynthia Stewart, President, UNM Retiree Association

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X. Regent Committee Appointments

XI. Public Comment

XII. Vote to close the meeting and to proceed in Executive Session.

XIII. Executive Session will be held from 11:30 a.m. – 1:00 p.m. in the Cherry Silver Room, Scholes Hall

- A. Discussion and determination where appropriate of threatened or pending litigation Pursuant to Section 10-15-1.H (7) NMSA (1978)
- B. Discussion and determination where appropriate of potential purchase, acquisition or disposal of real property pursuant to Section 10-15-1 .H (8) NMSA (1978)
- C. Discussion and determination where appropriate of limited personnel matters pursuant to Section 10-15-1.H (2), NMSA (1978)

XIV. D. Vote to re-open meeting.

- E. Certification that only those matters described in Agenda Item XIII. were discussed in Executive Session and if necessary, final action with regard to those matters will be taken in Open Session.

XV. Adjournment

*File: BOR Agenda 3.14.2011*

**MINUTES OF THE MEETING OF  
THE REGENTS OF THE UNIVERSITY OF NEW MEXICO**

January 11, 2011

Board of Regents Meeting 9:00 a.m. -1:00 p.m.

Student Union Building

Board of Regents Executive Session Luncheon

Cherry Silver Room

**Attendance:**

Regents present:

Raymond G. Sanchez, President  
Jack L. Fortner, Vice President  
Don L. Chalmers  
J.E. "Gene" Gallegos  
James H. Koch  
Cate Wisdom

Regent not present:

Carolyn J. Abeita

President:

Dr. David J. Schmidly

Executive Vice Presidents present:

David Harris, EVP  
Suzanne Ortega, Provost  
Paul Roth, Chancellor

Vice Presidents present:

Eliseo Torres, Vice President, Student Affairs  
Julia Fulghum, Vice President, R&D  
Paul Krebs, Vice President, Athletics  
Helen Gonzales, Vice President for Human Resources  
Ava Lovell, Vice President and Controller  
Josephine Deleon, Vice President, Equity and Inclusion  
Carmen Alvarez Brown, Vice President Enrollment Management  
Stephen McKernan, HSC Vice President, Hospital Operations

University Counsel Present:

Lee Peifer, Interim Sr. Associate University Counsel

Regents' Advisors present:

Richard Wood, President, Faculty Senate  
Merle Kennedy, President, Staff Council  
Lissa Knudsen, President, GPSA  
Lazaro Cardenas, Jr., President, ASUNM

Steve Chreist, President, Alumni Association  
Anne Yegge, Chair, UNM Foundation  
Maria Probasco, President, Parent Association  
Beulah Woodfin, Past-President, for Cynthia Stewart President, Retiree Association

Regent President Sanchez presided and called the meeting to order at 8:53 a.m.

- I. Confirmation of a Quorum: Adoption of the Agenda**, Regent Sanchez.
- II. Approval of Summarized Minutes of the December 14, 2010 BOR Meeting**

**Motion approved** unanimously to approve the minutes (1<sup>st</sup> Chalmers, 2<sup>nd</sup> Wisdom).

Regent Sanchez welcomed Dr. Schmidly back to UNM.

- III. President's Administrative Report**, David Schmidly, President

Dr. Schmidly thanked everyone who sent well wishes and provided support during his convalescence. Dr. Schmidly said, "I certainly want to thank my doctors at the HSC—they did a terrific job. And I certainly want to thank and recognize Paul Roth for the outstanding leadership he provided as Acting President."

Dr. Schmidly invited all to the special reception January 20<sup>th</sup> from 4:30 to 6:00 p.m. to thank Dr. Roth for his hard work and leadership during this time. "Paul not only maintained our momentum but, in my opinion, enhanced it, particularly with regard to some of the shared governance and budget issues that are really important to the faculty. Paul, I personally greatly appreciate your leadership."

Dr. Schmidly announced that he will give a webcast at 2:00 p.m. on January 19<sup>th</sup>. The focus will be on financial issues and on the upcoming session of the New Mexico legislature. There will be places on campus where people who do not have computers can see the webcast. There will also be an opportunity for people to make remarks and ask questions. It will be a reaffirmation of our commitment to academic priorities.

Dr Schmidly reported there are several groups that are working on the budget; the President's Strategic Advisory Team (PSAT), the Provost has a group that has provided a preliminary report on the academic priorities and programs and opportunities for cost containment. She has indicated she will have a final report with budget estimates associated with those recommendations at the end of the week. We have a tuition group that is working on tuition rates as well as tuition policy. That group includes faculty, staff and students, both graduate and undergraduate. The deans have an exercise in which they are looking at the impact of possible budget reductions. That report will be completed in the next couple of weeks.

The plan is to have this all go on-line in January. We have a cost containment group of about eighteen people that are reviewing and synthesizing all these reports, bringing them all together in a coherent set of recommendations. I hope that is completed in early February, that we can use that month to discuss those recommendations and hear from the various stake-holders and, toward the end of February, we will be able to finalize our recommendations. We plan to discuss them in a preliminary fashion with the BOR in March and then bring them in front of the BOR in April.

We have taken a look at the LFC recommendations. Yesterday the DFA and Governor's recommendations came out. Marc Saavedra and David Harris and their groups have been working to compile what those mean to us and that will be factored into our planning as well.

This week there is an IT workshop. We'll be looking at IT budgets and ways to find cost containment within the IT budget.

#### **IV. Comments from Regents' Advisors**

(Reports received are included in the BOR E Book posted on Web Site)

##### Faculty Senate, Richard Wood, President

Dr. Wood welcomed Dr. Staidly back with best wishes for his continuing recovery. On behalf of the faculty, we'd like to offer our profound thanks to those who stepped in during Dr. Stimuli's medical leave, and that's a broad group of people, and particularly to Paul Roth for his dedicated work in Dr. Stimuli's absence.

Dr. Wood: All of us in the room today are called to one goal in the coming weeks: to protect this institution. The great recession, political pressures, past decisions and other factors have combined to put the University of New Mexico at real risk. We must have no other goal in mind, as faculty, as staff, as students and as administrators, than protecting the university and its core mission. We can no longer pretend that doing so is the same thing as protecting a particular job, a particular discipline, a particular department; or that it's the same thing as following the political dictates of any external constituency. It means making every decision serve the academic mission of the university.

Two examples of what that looks like: on the agenda today is the outline of a plan to address some of the needs of the Department of Chemistry. The failure of Bond D in the recent election ruined the university plan to deal with those infrastructure problems. The College, the Provost, and the Vice Provost for Research have committed funding for faculty lines and start up money, but simply could not find the immediate funding to address the physical needs. Faculty from across campus came together and took the problem to the EVP for Administration. Andrew Cullen and David Harris immediately recognized the need, took it to President Staidly and developed a plan to come up with funds to address the most immediate needs. Together, we took that urgent situation to the

F&F (Finance and Facilities) Committee of the BOR which also strongly endorsed the urgency of the project and its relationship to our mission. The plan before you today has the full backing of the faculty.

The Faculty Senate had a special meeting to focus on the budget yesterday, with strong participation from the office EVP for Administration, the Office of Planning, Budget and Analysis (OPBA), the office of the Provost, and the office of Governmental Relations. This is the kind of partnership we need to design the 2012 budget.

Regent Sanchez thanked Dr. Wood for bringing the Chemistry matter before the F&F Committee. It was very much appreciated. That's the type of information the BOR needs and we appreciate the way you handled it.

Staff Council, Merle Kennedy, President

In addition to his report, Mr. Kennedy welcomed back Dr. Staidly and thanked Dr. Roth and the other administrators who stepped in during Dr. Stimuli's absence.

GPSA, Lissa Knudsen, President

Ms. Knudsen commended the administration and Faculty Senate President Wood for the progress made over the last couple years as far as working together. She also commended the administration for focusing on the Chemistry building.

She commented that tuition is a "tax on students." She urged caution in raising tuition and fees. If tuition is raised will the graduation rates be higher? Will there be better advisement? Will it help graduate a skilled workforce? The GPSA has not seen a serious effort to reduce the number of vice presidents. How many associate vice presidents do we have? GPSA is also concerned about the deficit in Athletics. No other department is allowed to run in deficit.

ASUNM, Lazar Cardenas, Jr., President

Welcomed back Dr. Schmidly and commended Dr. Roth and others who filled in while he was gone. Thanked all the constituency groups for working together.

Mr. Cardenas: You can tell everyone is pulling together to solve these problems. I want to report that not only to the BOR, but to the public as well. Every important decision is being made with the input from everyone here at the university. Even though it is bleak right now, I'm very optimistic for the future. I continue to look forward to collaborating with the faculty, the staff, the administrators and everyone here at the university. I look forward to a good year, a prosperous year, and I want to wish everyone a happy new year.

Alumni Association, Steve Chreist, President

In addition to his report, Mr. Christ welcomed Dr. Schmidly back and thanked Dr. Roth.

Regent Sanchez thanked the association for hosting the receptions for legislators.

UNM Foundation, Anne Yegge, Chair (report in BOR eBook).

In addition to her report, Ms. Yegge welcomed Dr. Schmidly back and thanked Dr. Roth.

Parent Association, Maria Probasco, President

In addition to her report, Ms. Probasco thanked the administration for including parents in several of the cost containment committees.

Retiree Association, Beulah Woodfin, Past-President for Cynthia Stuart

In addition to her report, Ms. Woodfin said that the association strongly opposes cuts to tuition waivers, both for retirees and for current employees.

#### **V. Regent's Comments**

Regent Chalmers welcomed Dr. Schmidly back and added his thanks to Dr. Roth. "A job well done".

Regent Sanchez: The tone today isn't something that just happened overnight. We've been trying to engage people. It started by recognizing we needed more input from everybody involved. There was a survey sent out and I commend President Schmidly and the Provost for pushing that forward. This university is going to survive whatever happens. We are now facing this budget issue. We are looking at what the DFA has recommended, what the LFC has recommended and what the four year institutions, especially the research universities, have been working on. We are not that far apart. In order to resolve the differences, it will require a very positive attitude on the part of everyone, and how we address the issues. We need to shine a light on what we've accomplished at this university. This university is outstanding in so many areas but we can lose sight of that when something adverse occurs. I'm looking forward to the legislative session. It's a challenge, but out of challenges we grow. Regent Sanchez extended the thanks of the Board of Regents to everyone who has worked so hard to establish the cooperation and communication on campus. We face challenges ahead and together we can meet them. Thank you all very much for what you've done in the past and I know you'll continue to do what's best for this university in the future.

#### **VI. Public Comment-Agenda Items (none)**

#### **VII. Lobo Development Corporation, Meeting of the Member, Steven R. Beffort, Secretary/Treasurer, Jason Galloway, Manager, Moss Adams.**

**Motion approved** unanimously to move into the meeting of the Lobo Development Corporation (LDC) (1<sup>st</sup> Koch, 2<sup>nd</sup> Chalmers).

- A. Approval of the Summarized Minutes of the March 20, 2009 Meeting (report in BOR eBook).

**Motion approved** unanimously to approve the minutes (1<sup>st</sup> Koch, 2<sup>nd</sup> Chalmers).

- B. Approval of the FY 2009/2010 Audit (report in BOR eBook).

**Motion approved** unanimously to approve the audit (1<sup>st</sup> Chalmers, 2<sup>nd</sup> Koch).

Mr. Beffort introduced Jason Galloway from Moss Adams. Mr. Galloway stated that it was a clean, unqualified opinion on LDC financial statements.

At Regent Koch's request, Mr. Beffort explained that the articles of incorporation of both LDC and Lobo Energy require an annual meeting of the member, that member being the Regents of UNM who are, in fact, the owners of these two separate, non-profit corporations.

Regent Gallegos asked what the expenses of \$722 thousand dollars were. Mr. Beffort said they are up front expenses for the development of student housing. That number is a little misleading as there was a receivable of \$492 thousand received after year end. In addition to student housing, there were expenses relating to economic development or commercial development that have not yet produced any income. He confirmed to Regent Gallegos that the expenses are "soft costs" such as consultants, attorneys, services.

**VIII. Lobo Energy Inc., Meeting of the Member**, Steven R. Beffort, CEO, Jason Galloway, Manager, Moss Adams.

- A. Motion to open the meeting and approval of the Summarized Minutes of the March 20, 2009 Meeting (report in BOR eBook).

**Motion approved** unanimously to approve the minutes (1<sup>st</sup> Fortner, 2<sup>nd</sup> Wisdom).

- B. Approval of the FY 2009/2010 Audit

**Motion approved** unanimously to approve the audit (1<sup>st</sup> Koch, 2<sup>nd</sup> Fortner).

Mr. Galloway stated that it was a clean, unqualified opinion on Lobo Energy Inc. financial statements.

- C. Energy Conservation Presentation, Steven R. Beffort/Jason M. Strauss (report in BOR eBook)

Mr. Strauss: This information on the past decade of energy conservation at the university is broken down into two concepts; one being production increases with bringing the campus power plant on line, and two, the energy conservation program. Our power plant has reduced energy density (BTU/square foot) by 30%. The energy conservation program has produced net avoided costs of \$4.1 million over the last 30 months. Over a decade the university has grown by 24% but we're using 13% less energy.

Mr. Strauss told Regent Gallegos that there is some room for growth with the current energy generation system but that a second co-generation unit would allow the university to produce more of its own power and reduce its dependence on outside vendors. The co-generation unit that is on-line is used based on the cost of outside power so at times it runs at 100%, at other times less. Regent Chalmers was told that "net avoided costs" is net of all expenses.

The consumption reduction allowed us to postpone the purchase of a \$2.5 million chiller and earned the university several Energy Star awards.

Regent Chalmers asked, "Net avoided costs were net of what expenses?" Mr. Strauss replied, "It is net of all expenses; that is contract payments, that is labor, that is paper, that is net of all the expenses we have."

Regent Chalmers asked if the pro forma going into the contract had been compared to actual. Ms. Strauss stated that Energy Education, Inc. (EEI) said through performance year two we'd be at roughly \$4.3 million. We're at \$4.1 million and some change. He said, "In my opinion, basically the contract is performing as they said it would perform and we're getting the return on investment that was proposed to us." Mr. Strauss told Regent Gallegos that, of the \$2.3 million in the University Total Expenses line, \$1.9 million was paid to the contract during a performance year. Payments will extend through year four. EEI has pledged, in the contract, support through at least a ten year period with no additional payments.

Mr. Strauss said that this success story is the result of leadership by the BOR, efforts of administration, faculty, staff, and students and work by the Physical Plant staff. It is a cultural shift that has happened on campus. It shows what can be achieved if everyone is working for the same thing.

There were no objections to adjournment of the meetings of Lobo Development Corp. and Lobo Energy, Inc. and the meetings were adjourned (1<sup>st</sup> Gallegos, 2<sup>nd</sup>, Wisdom).

## **IX. Regent Committee Reports**

### Finance and Facilities Committee, Regent Don Chalmers, Chair

#### A. Action Items:

1. Approval of Chemistry Department Renovation Project Scope and Financing, Andres Cullen, AVP Budget, David Bear, Interim Dean, Chemistry.

**Motion approved** unanimously to approve the Chemistry Department Project Scope and Financing (1<sup>st</sup> Chalmers, 2<sup>nd</sup> Gallegos).

Provost Ortega introduced Dr. Bear. Dr. Bear expressed gratitude to Dr. Wood and David Harris and their colleagues for their support of this proposal. Dr. Bear: The Department of Chemistry and Chemical Biology has been a separate academic unit since 1913. We've served over 7,000 students from more than 20 academic programs and generated over 16,000 student credit hours. Many of these students apply to UNM Health Sciences programs and virtually all of the students in the College of Engineering take two or more units of chemistry. The biggest limitation to our ability to attract new faculty has been the deteriorated state of our facilities.

B. Consent Items:

**Motion approved** unanimously to approve Consent Items 1, 2 and 3 (1<sup>st</sup> Chalmers, 2<sup>nd</sup> Gallegos)

1. Disposition of Surplus Property on list dated 12/23/2010, Bruce Cherrin, Procurement Officer (report in BOR eBook).
2. Approval of Contracts, Bruce Cherrin, Procurement Officer, Stephen McKernan, CEO UNM Hospital, (reports in BOR eBook):
  - 1) UNMH-Nuance
  - 2) UNMH-Cerner Corporation
  - 3) Office of VP for Research-Kratos Analytic.
3. Approval of Nominations for Hospital Board of Trustees, Stephen McKernan, CEO UNM Hospital, (reports in BOR eBook):

Mr. McKernan noted that both positions are designated. Dr. Warren Laskey is Chief of Cardiology Service at UNM Hospital. He has served as Chief of Staff and it is traditional that after serving as Chief of Staff, that person then serves a two year term as a Trustee.

Mr. McKernan said that Joyce Naseyowma-Chelan was nominated by the All Indian Pueblo Council.

Chancellor Paul Roth thanked the Regents.

C. Information Items:

4. Monthly Consolidated Financial Report for Month ended October 31, 2010, Ava Lovell, VP, HSC & UNM Controller (report in BOR eBook).

Ms. Lovell: These statements are for one third of the year. For Instruction and General (I&G) we've booked a little over one half of the tuition revenue and we're at more than \$46 million more revenue than expense. Research a little in the hole, due to the HSC gearing up on a large award received last year. In Clinical Operations, all of our patient operations, a little bit worse than break even. UNMH stand alone is \$1.2 million favorable. Public Service is quite favorable at \$4.7 million, partly due to the separation of our fund balances from the Foundation. Our Student Aid is showing unfavorable, but most of that income comes in at the end of the year. Student Activities favorable because we've booked one semester of fees. Auxiliaries and Athletics overall \$600 thousand favorable. The detail of that is Athletics through October is \$3.1 million unfavorable, but we have a lot of revenue still to book—football BCS revenue that come in December and January—and basketball always helps balance these books. Other auxiliaries, the bookstore is very favorable. Public Events big season is from February to April. The Golf Course is still struggling and we are working on that. Parking is doing well, Housing and Student Health are doing well. Sponsored Programs are all of our contracts and grants. We're doing very well in bringing in Federal contracts and grants at the HSC and on Main Campus. Through October we are at \$47 million favorable, being driven by the tuition revenue booked for the fall.

5. CEO Report & Dashboard Report UNM Hospital, Steve McKernan, CEO UNM Hospital (report in BOR eBook).

Academic/Student Affairs & Research Committee, Regent Carolyn J. Abeita, Chair  
(no report)

Audit Committee, Regent Gene Gallegos, Chair

- A. Controller's Highlights of the FY10 Audited Financial Statements, Ava Lovell, VP, HSC & UNM Controller (report in BOR eBook).

Ms. Lovell explained that all component units of UNM are included in these financial statements. UNM is too large for one firm so Moss Adams is the primary auditor. They sign the overall opinion and audit most of the component units. They also do the "Single Audit" which is the audit of all federal funds at the university. KPMG sub-contracts under Moss Adams and they do the hospital, including behavioral health, and the medical group. Using the two firms allows us to keep the auditing in the state.

Ms. Lovell continued: An unqualified opinion is the best you can get. There are no qualifications on the overall UNM financial statements, all unqualified on the component units that Moss Adams does, same on the hospitals and the medical group. On the internal control reports written by the auditors, there are no material weaknesses and no material non-compliances. It was also an

unqualified opinion on the federal funds audit; unqualified, no material weaknesses and no findings.

The Lobo Club has three findings repeated from a prior year and an additional six findings in the current year. There is one current year finding at UNM Hospital on an edit exception and error report. The Cancer Center had a finding on how they were calculating contractual discount versus bad debt. At UNM there were two findings: physical inventory was not correct and there was a small over-expenditure of our budget authority. This was not the fault of the budget office fault. There was a calculation of a GASB 45 amount, which is an “other post-employment benefit.” These are considered observations; they are not over-all financial statement findings.

Ms. Lovell confirmed to Regent Chalmers that the unfunded liability is the present value of the unfunded liability, discounted at 4.5%.

Regent Gallegos stated that the full report came before the Audit Committee. The report has been approved by the committee as well as approved by the State Auditor. The lead audit firm will be rotated for the next audit year; under state regulations this is the last year Moss Adams is eligible.

The report was accepted by the BOR as an information item.

#### HSC – Health Sciences, Regent Jack Fortner, Chair

- A. Approval of Directors, UNM Medical Group, Inc. (UNMMG), Paul Roth, MD, Chancellor, HSC (report in BOR eBook)

**Motion approved** unanimously to approve the UNM Medical Group directors nominated by Dr. Roth (1<sup>st</sup> Fortner, 2<sup>nd</sup> Wisdom).

(Paul B. Roth, M.D., Carolyn Voss, M.D., Loretta Cordova de Ortega, M.D., Martha McGrew, M.D., Popo Moseley, M.D., Christopher M. Pacheco, Esq., John C. Russell, M.D., Donna M. Sigl, M.D., Chris Taylor, M.D., Thomas M. Williams, M.D., Cheryl L. Willman, M.D.).

Dr. Roth explained that the classes establish a staggered set of members; Class 1 will serve a one year term, Class 2 will serve a two year term and Class 3 will serve a three year term. Subsequently, all directors will serve three year terms.

Dr. Roth said he was honored to have served as Acting President.

#### **X. Public Comment**

Dr. Richard Wood, President, Faculty Senate: It’s an assumption in our political world that we should be shifting the burden of higher education from the taxpayers and onto the students. I don’t know that that’s a choice New Mexico citizens have made, but that’s what’s driving decision-making in Santa Fe. Is that really what we

want, as faculty, as staff, as students, as regents, as parents of students, as alumni and retirees? Do we really want to go that direction? Challenge yourself, your colleagues and your legislators with that question.

Regent Sanchez said that this BOR has said that that increasing tuition is the last area they want to go to. Some people think that is the only area we can go, but there are other areas that we are working on. Thank you for your comments.

**XI. Adjournment**

Vote to close the meeting and to proceed in Executive Session.

**Motion approved** unanimously to proceed in Executive Session at 10:50 a.m. (1<sup>st</sup> Gallegos, 2<sup>nd</sup> Wisdom).

**X. Executive Session** 10:50 a.m. – 12:40 p.m., Cherry Silver Room

A. Discussion where appropriate of threatened or pending litigation pursuant to Section 10-15-1.H (7) NMSA (1978).

B. Discussion where appropriate of limited personnel matters pursuant to Section 10-15-1.H (2) NMSA (1978).

**XI. Vote to re-open the meeting**

**Motion approved** at 12:40 p.m. to re-open the meeting (1<sup>st</sup> Koch, 2<sup>nd</sup> Fortner).

C. Certification that only those matters described in Agenda item X were discussed in Executive Session. If necessary, final action with regard to those matters will be taken in Open Session.

No action was taken in Executive Session.

**IV. Adjournment.**

**Motion approved** at 12:41 p.m. to adjourn the meeting (Regents Sanchez, Fortner, Koch, Chalmers, Gallegos, Wisdom).

Attachments:

1. Lobo Energy Corp. Audit.
2. Energy Conservation Report (color).
3. Chemistry Department Renovation Project Scope and Financing.
4. UNMMG Directors' Biographies.

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Raymond G. Sanchez, President  
Board of Regents

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Carolyn J. Abeita, Secretary/Treasurer  
Board of Regents

File: BGR Minutes 01.11.2011

**MINUTES OF THE MEETING OF  
THE REGENTS OF THE UNIVERSITY OF NEW MEXICO**

February 15, 2011

Board of Regents Meeting 9:00 a.m.

Roberts Room, Scholes Hall

Board of Regents Executive Session 11:08 a.m.

Roberts Room, Scholes Hall

**Attendance:**

Regents present:

Jack L. Fortner, Vice President  
Carolyn J. Abeita, Secretary-Treasurer  
Don L. Chalmers  
J.E. "Gene" Gallegos  
James H. Koch  
Cate Wisdom

Regent not present:

Raymond G. Sanchez, President

President:

Dr. David J. Schmidly

Executive Vice Presidents present:

David Harris, EVP & COO  
Suzanne Ortega, EVP & Provost  
Paul Roth, Chancellor HSC

Vice Presidents present:

Eliseo Torres, Vice President, Student Affairs  
Julia Fulghum, Vice President, R&D  
Paul Krebs, Vice President, Athletics  
Helen Gonzales, Vice President for Human Resources  
Ava Lovell, Vice President and Controller  
Josephine Deleon, Vice President, Equity and Inclusion  
Carmen Alvarez Brown, Vice President Enrollment Management  
Stephen McKernan, HSC Vice President, Hospital Operations

University Counsel Present:

Lee Peifer, Interim Sr. Associate University Counsel

Regents' Advisors present:

Richard Wood, President, Faculty Senate  
Merle Kennedy, President, Staff Council  
Lissa Knudsen, President, GPSA

Michael Thorning, Chief of Staff, ASUNM, for Lazaro Cardenas, Jr., President,  
ASUNM  
Steve Chreist, President, Alumni Association  
Anne Yegge, Chair, UNM Foundation  
Maria Probasco, President, Parent Association  
Cynthia Stewart, President Retiree Association

Regent Vice President Fortner presided and called the meeting to order at 9:00 a.m. He noted that Regent Sanchez was in Santa Fe representing the university.

**I. Confirmation of a Quorum; Adoption of the Agenda,** Regent Fortner

**II. President's Administrative Report,** David Schmidly, President

Dr. Schmidly reported the university had heard from its accrediting agency, the Higher Learning Commission (HLC). The report the university submitted on advising was accepted and deemed to be an excellent progress report by the HLC staff. The report from the HLC noted UNM had given "...impressive evidence of the focus and intention, as well as the investment the university has made, to improve academic advising since the comprehensive visit." Dr. Schmidly thanked the Regents, the administration, the Provost, all the colleges, students, faculty and staff for their efforts to strengthen advising.

**III. Regents' Comments** (none)

**IV. Public Comment-Agenda Items**

Michael Thorning, Chief of Staff, Associated Students of UNM (ASUNM): Thank you to Student Affairs and Real Estate for working so closely with ASUNM. He thanked Dr. Walter Miller for forming an advisory team for future needs.

**V. Approval of Preliminary Materials** (Component II, Phase 1 Student Housing), Kim Murphy, Director, Real Estate (presentation in BOR eBook)

Discussion: Mr. Murphy introduced Vice President Torres. Dr. Torres said the process of increasing student housing on campus began in 1996. He thanked Kim Murphy, Amy Coburn, Mary Kinney, Bob Dolan, Walt Miller, student government and Lobo Development for all their work on this project.

Walter Miller, AVP, Student Life: ASUNM has been involved from the beginning of this project. 1965 was the last time a traditional facility for student housing was built, yet enrollment has been growing. Lobo Village addresses the need for housing for upper classmen. Current bed capacity is about two thousand four hundred.

Regent Koch noted the university is currently paying mortgages on four of the nine dorms.

In response to Regent Koch, EVP David Harris estimated that it would extend the completion of new dormitories from 2012 to 2014 if the university decided to start fresh and start this process as a capital project of the university. UNM has the bonding capacity to do it, but the American Campus Communities (ACC) proposal has also met with acceptance at the bond rating agencies. At the most optimistic, financing would take five months, architect selection two, design and drawings five to six months, another two to three months for the bid process and eighteen months for construction. Securing approvals from the BOR, the Higher Education Department and the State Board of Finance would also be required.

Regent Chalmers asked if there was enough positive cash flow from current dorms to finance their maintenance. Dr. Miller said the need is always greater than the money available.

EVP Harris reported to Dr. Schmidly that if the university were to take on this project itself it should not interfere with financing other academic needs on campus, such as the Biology building, because a different revenue stream would be committed to the dorms.

EVP Harris also stated he believed the existing dorms are maintained adequately and are safe. There just isn't money to upgrade to the amenities students prefer.

Walter Miller clarified that when this project is complete, there will be thirty eight hundred beds, not thirty eight hundred rooms.

Walter Miller introduced Jamie Wilhelm, Mark Rogers, Matt Stein and Vic Young from ACC. They gave the presentation on Preliminary Materials (Component II: Phase I Student Housing).

Approval of the Preliminary Materials will, per the contract, allow the development of the project beyond the conceptual stage into a ground lease, priced-out drawings and construction budgets. During construction, emergency access through the university will be maintained, as well as "move in/move out." The risk schedule that's included shows a paid to date for architects, design fees and surveys. The approval of "Preliminary Materials" will enter the University and ACC into a risk sharing relationship in which, going forward, design risk is split on a fifty-fifty basis while a ground lease is negotiated. ACC is paying for everything, but the risk sharing would be to the extent if the project was terminated; there would be other remedies to completely own the project and plans.

Rates are based on existing on-campus room rent with a three percent annual increase and based on leases to students for an academic year rather than a calendar year. When complete, the employees on site will be employees of ACC. ACC will be responsible for all the operational aspects.

In the past, ACC has not experienced any problems regarding access to amenities by students residing in other non-ACC campus housing. "Communal activities" have not been defined yet; the leasing office and operations space for ACC will be there,

there may be an opportunity for Chartwells to lease space, there could be a fitness area, a social lounge, a theater. In response to a question regarding access by students from other dorms, ACC stated that security would be similar to what exists currently. An escort by one of the residents would be needed to walk through; there would not be free access to every hall, individual unit or bedroom.

Regent Chalmers noted that the University Foundation would be the recipient of any monies generated from naming rights.

Mr. Stein outlined the schedule: approval of Preliminary Materials in February will lead to a ground lease in May 2011, a phased GMP and Completion of Construction documents for Building A in April 2011, a GMP and Completion of Construction Documents for Buildings B,C and D in July 2011, abatement/demolition of Santa Anna and some SRC halls between May and August 2011. The project occupancy date is August 2012.

Mr. Wilhelm, ACC EVP for Public/Private Transactions, stressed that in order to meet 2012 opening a full budget will not be complete at the beginning of construction. There will be budget and permitting sufficient to begin demolition.

Regent Chalmers confirmed with ACC that a Guaranteed Maximum Price contract (GMP) for the entire project will be completed by August, 2011.

The rent schedule shows the minimum ground rent UNM would receive, \$305 thousand. The pro forma ground rent and upside over minimum will vary depending on construction costs.

Regent Gallegos stated that ACC is a for-profit business and they want to negotiate as favorable a deal as they can. It needs to be favorable for the university, as well.

Regent Gallegos: The south campus development is eight hundred sixty four beds for \$41 million, including \$1.6 million to build roads, or \$109 per square foot. The first year ground rent is \$333,600. On main campus, there will be no fitness center built, no swimming pool, no roads, no parking lot. This project is for one thousand twenty six beds at a construction cost of \$23.5 million, \$92 per square foot. This project is about twenty per cent more beds than south campus. By ACC's own calculation the revenue flow is about the same in both projects, \$6 million plus. But they are proposing UNM receive potentially less ground rental for the main campus for what is more valuable land. Only ACC has control over the budget. If it goes over budget by \$3 million, which is eight or nine percent, UNM's ground rent is impacted \$180 thousand, which is almost thirty per cent. UNM shouldn't be at risk all out of proportion due to a construction budget increase. If the pro forma says the first year rental should be \$485 thousand then that should be the rental. Under our master agreement negotiated in 2009, we are entitled to fair market value rental. We were not entering into a venture in which we were partnering with ACC as to the outcome of their budget. The terms should be as they were for the south campus, a fixed amount based on their projection of their costs. This plan should be rejected.

Regent Chalmers: The construction budget already includes a contingency of \$1.7 million, so construction would have to cost \$4.7 million over the projected amount for that to happen. The floor of \$305 thousand is the fair market value of the land and we have the potential to share any upside. If they hit their budget, which would entail spending the full budget plus the contingency, we would get \$484 thousand and go up from there. That's significant—almost fifty percent above fair market value. If they come in under budget or don't spend the full contingency, we'll get more than \$484 thousand for the first year.

Mr. Wilhelm said that at the time the fixed ground rent for the first five years of Lobo Village was negotiated ACC had a fully bid GMP contract. They can do the same thing on main campus in August 2011. In order to hit 2012 they have to do a split contract; begin demolition, for example, when students are away. To have the same situation as Lobo Village, the occupancy date would have to be bumped to 2013. The current proposal guarantees the university fair market value as determined by the university.

Regent Gallegos stated that UNM is not in business with ACC to share their risk or guarantee their 7.5 percent rate of return. That was never agreed to in the master agreement of 2009. "I object to the financial terms." This hasn't been negotiated as the south campus contract was. It seems to be completely on ACC's terms. He noted that at the last minute he, Regent Chalmers and Regent Koch renegotiated as many as twenty items of concern with ACC on the Lobo Village lease to make it more fair to UNM. That was the negotiation that resulted in the ten year option to purchase should we feel it was necessary. There was a situation where ACC sought to reduce the guaranteed rental on Lobo Village for year five. They called through John Salazar and said their economics were such that the rent for year five needed to be \$250 thousand instead of \$375 thousand. We said no. After a few hours John Salazar called back and said it would be \$375 thousand. "I just don't see any negotiation on our part in this deal."

Regent Chalmers said to give the impression that this hasn't been vetted by people on the university's side is not right. This fair market value, arrived at by Kim Murphy of UNM, passed through Lobo Development and through the Finance and Facilities Committee. Due to our desire to bring this housing on line by 2012, ACC does not have a guaranteed maximum price at this time.

Regent Chalmers made the following motion:

"I move that we adopt the recommendations of the Regents' Facilities and Finance Committee and approve the American Campus Communities Preliminary Materials dated February 2, 2011 for the Component II: Phase I Main Campus student housing development with the following amendment to the Preliminary Materials:

"At page 44, delete the last paragraph that commences with 'PLEASE NOTE:' and substitute in lieu thereof:

“PLEASE NOTE: The above Rent Schedule proposal assumes that, should ad valorem taxes be assessed on the project, the real estate tax burden will be shared as agreed to in the Lobo Village lease provisions on tax risk sharing, with the understanding the ground rent will never fall below the guaranteed \$305,000 minimum (increased annually by the percentage increase of tenant rental revenue).”

**Motion passed**, with Regents Wisdom, Koch, Abeita, Fortner and Chalmers voting yea and Regent Gallegos voting no, to approve the American Campus Communities Preliminary Materials dated February 2, 2011, for the Component II: Phase I Main Campus student housing development with the amendment proposed by Regent Chalmers (1<sup>st</sup> Chalmers, 2<sup>nd</sup> Koch). (Regent Sanchez na)

Further discussion: Regent Abeita asked if the renegotiated items of concern, mentioned by Regent Gallegos, regarding the Lobo Village agreement would be incorporated into the Main Campus agreement.

Mr. Wilhelm asked Mr. Salazar to correct him if he mis-stated anything. He said the Lobo Village ground lease will be the beginning point for this lease. It will be changed for items specific to main campus, ground rent, parking, and food service, for example, but the points referred to by Regent Gallegos will be included. Mr. Salazar did not correct any of Mr. Wilhelm’s statements.

Regent Koch noted that more housing on campus should make it possible for more students to attend UNM which should result in increased tuition revenue.

**VI. Approval of Nominations for Michael D. Daly and Robert M. Murphy to Lobo Development Corporation board of directors**, Steven R. Beffort, Secretary/Treasurer, Lobo Development Corporation (report in BOR eBook)

**Motion passed** unanimously to approve the nominations (1<sup>st</sup> Gallegos, 2<sup>nd</sup> Abeita).

**VII. Approval of Fiscal Watch Report and Monthly Financial Report**, Ava Lovell, VP HSC/UNM Finance and University Controller (report in BOR eBook)

**Motion passed** unanimously to approve the Fiscal Watch Report as presented (1<sup>st</sup> Chalmers, 2<sup>nd</sup> Abeita).

Discussion: Ms. Lovell noted that although Athletics shows \$1 million unfavorable, no BCS (Bowl Championship Series) revenue is included in this report. In response to Regent Koch, Ms. Lovell said that Athletics should be about break-even at the end of the fiscal year. A plan for the South Golf Course break-even has been submitted to Dr. Schmidly and the Cost Containment committee. The Cost Containment group is also working on Continuing Ed.

Chris Vallejos, AVP, Institutional Support Services, reported that UNM has begun to withhold revenue from NMSO (New Mexico Symphony Orchestra) ticket sales and is making progress on the money due UNM. NMSO has been paying UNM about

\$1 thousand a week on its debt of \$250 thousand. We have stated that we will not book another performance unless that performance is paid up. Their board will take up that issue today. NMSO has received very favorable treatment for dates at Popejoy Hall. We are looking at filling some of those dates with other shows in order to replace what revenue we were receiving.

### **VIII. Public Comment**

Dr. Richard Wood, President, Faculty Senate: It was important to have this debate regarding the Main Campus student housing contract with ACC in public. Thank you for having it. The future of NMSO matters greatly to the faculty. While he believes NMSO should meet its commitment, he urges UNM to be flexible. NMSO serves the community in many ways. We don't want to be responsible for killing the New Mexico Symphony Orchestra.

Mary Vosevich, Director, Physical Plant, reported on the efforts of the Physical Plant staff in dealing with the effects of the cold and the natural gas crises during the week of Jan. 31<sup>st</sup>. The switch to diesel from natural gas for the boilers cost approximately \$51 thousand and, across campus, there was about \$200 thousand in damage due to the very cold weather. Insurance claims will be filed for that damage. UNM has in excess of 11 million square feet in its buildings and PPD staff worked around the clock to monitor the grounds and buildings for damage.

Regent Abeita expressed thanks to everyone who worked through the crisis.

President Schmidly also commended Ms. Vosevich and her staff for the work they did for the university during that time.

### **IX. Adjournment**

Vote to close the meeting and to proceed in Executive Session.

**Motion passed** to proceed in Executive Session at 11:08 a.m. (1<sup>st</sup> Abeita, 2<sup>nd</sup> Gallegos).

### **X. Executive Session 11:08 a.m. – 12:10 p.m., Roberts Room**

- A. Discussion, where appropriate, of threatened or pending litigation pursuant to Section 10-15-1.H (7) NMSA (1978).
- B. Discussion, where appropriate, of potential purchase, acquisition or disposal of real property pursuant to Section 10-15-1.H (8) NMSA (1978).
- C. Discussion, where appropriate, of limited personnel matters pursuant to Section 10-15-1.H (2) NMSA (1978).

### **XI. Vote to re-open the meeting**

**Motion passed** at 12:10 p.m. to re-open the meeting.

D. Certification that only those matters described in Agenda item X were discussed in Executive Session. If necessary, final action with regard to those matters will be taken in Open Session.

**Motion passed** to certify no final action was taken in Executive Session. (1<sup>st</sup> Fortner, 2<sup>nd</sup> Abeita, Koch, Chalmers, Gallegos, Wisdom).

## **XII. Adjournment**

**Motion passed** at 12:12 p.m. to adjourn the meeting (1<sup>st</sup> Koch, 2<sup>nd</sup> Wisdom).

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Raymond G. Sanchez, President  
Board of Regents

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Carolyn J. Abeita, Secretary/Treasurer  
Board of Regents



The University of New Mexico  
Board of Regents' Policy Manual

### **1.3 Subject: PUBLIC NOTICE OF REGENTS' MEETINGS**

Adopted: September 12, 1996

Amended: December 8, 1998

Amended: March 11, 2002

Amended: September 9, 2003

Amended: March 14, 2005

#### **Policy**

**1.** This Policy is adopted pursuant to the New Mexico Open Meetings Act, § 10-15-1, et seq., NMSA 1978.

#### **2. Regular Meetings.**

**a.** Regular meetings of the Board of Regents will be held in the Student Union Building on the second Monday in March and on the second Tuesday in January, February, April, May, June, August, September, October, November, and December, unless otherwise announced in the Notice of Regular Meetings, pursuant to this Resolution.

**b. Notice of Regular Meetings.** Notice to the public of the regular meetings of the Board of Regents will specify the date, time, and place thereof and will state that a copy of the agenda will be available in the Public Affairs Office and at such other locations chosen by the President of the University, at least twenty-four (24) hours prior to the meeting. Notice will be given to those newspapers and broadcast stations that have filed a written request with the Public Affairs Office for such notices of meetings. Notice will be by mail, facsimile machine, or electronic mail at least ten (10) days prior to the meeting.

#### **3. Special Meetings.**

**a.** Special meetings of the Board of Regents may be called by the President of the Board or any four (4) members of the Board.

**b. Notice of Special Meetings.** Notice to the public of special meetings of the Board of Regents will specify the date, time, and place thereof and will state that a copy of the agenda will be available in the Public Affairs Office and at such other locations chosen by the President of the University, at least twenty-four (24) hours prior to the meeting. Notice will be given to those newspapers and broadcast stations that have filed a written request with the Public Affairs Office for such notices of meetings. Notice by mail, facsimile machine, or electronic mail will be given at least three (3) days prior to the meeting.

#### **4. Emergency Meetings.**

**a.** Emergency meetings of the Board of Regents may be called by the President of the Board or any four (4) members of the Board only in the event of unforeseen circumstances that, if not addressed immediately by the Board, will likely result in injury or damage to persons or property or substantial financial loss to the University. The Board will avoid emergency meetings whenever possible.

**b. Notice of Emergency Meetings.** Notice to the public of emergency meetings of the Board of Regents will specify the date, time, place, and subject matter thereof and will be given to those newspapers and

broadcast stations that have filed a written request with the Public Affairs Office for such notices of meetings. Notice will be by telephone, facsimile machine, or electronic mail and at locations chosen by the President of the University, at least twenty-four (24) hours prior to the meeting or by such other notice as soon as possible and as may be practicable under the circumstances.

**5. Compliance with the Americans with Disabilities Act.** In addition to the information specified above, all notices shall include the following language:

If you are an individual with a disability who is in need of a reader, amplifier, qualified sign language interpreter, or any other form of auxiliary aid or service to attend or participate in a meeting of the Board of Regents, please contact the Office of Public Affairs at least one week prior to the meeting. Public documents, including the agenda and minutes, can be provided in various accessible formats. Please contact the Office of Public Affairs if an accessible format is needed.

**6. Telephone Meetings.** A member of the Board of Regents may participate in a regular, special, or emergency meeting of the Board by means of a conference telephone or other similar communications equipment when it is otherwise difficult or impossible for the member to attend the meeting in person. Each member participating by conference telephone must be identified when speaking, all participants must be able to hear each other at the same time, and members of the public attending the meeting must be able to hear any member of the Board who speaks during the meeting. The minutes of any meeting at which there is telephone participation shall identify the Regent(s) who was not physically present but who participated by conference telephone or other similar communications equipment.

**7. Closed Meetings (Executive Sessions).**

**a. Exceptions to Open Meetings Act.** Meetings of the Board of Regents may be closed, according to the procedures set out below, only if the matter to be considered falls within one of the enumerated exceptions defined in Section 10-15-1(H) of the Open Meetings Act or if closure can be implied from or required by other laws or constitutional principles which specifically or necessarily preserve the confidentiality of certain information.

**b. Closing an Open Meeting.**

Closing of a meeting shall be by a majority vote of a quorum of the Board during the open meeting, with the vote of each member being recorded. The motion shall state: (1) the authority for the closure (the statutory provision); and (2) the subject to be discussed with reasonable specificity. The matter to be discussed must have been included on the agenda, except for emergency matters.

**c. Calling a Closed Meeting Outside an Open Meeting.**

(1) Notice that a meeting will be closed, in whole or in part, will be given as specified above for a regular, special or emergency meeting, as appropriate, by so specifying either in the notice of the meeting or on the agenda. The notice shall state the specific provision of the law authorizing the closed meeting and shall state the subject to be discussed with reasonable specificity.

(2) The minutes of the next open meeting shall contain information about the closed meeting, including the date, time, place, and subject matter of the closed meeting, the names of the Regents present at the closed meeting, the names of the absent Regents, and a statement that the matters discussed in the closed meeting were limited only to those specified in the notice of the closed meeting.

**d. Action.** Any final action taken as a result of discussions in a closed meeting shall be made by a vote of the Board of Regents at an open public meeting, with the exceptions allowed under Section 10-15-1 (H).

**8. Agendas.** A copy of the agenda for each regular and special meeting of the Board of Regents will be available at least twenty-four (24) hours prior to the meeting (and the notice of the meeting shall so state) at the Public Affairs Office and at such other locations chosen by the President of the University. Except for emergency matters, the Board shall take action only on items appearing on the agenda. The intent to close a regular meeting and the subject matter involved shall be included in the agenda.

**9. Public Input at Meetings.** An opportunity for public input regarding agenda items shall be provided at each regular meeting during Board consideration of the agenda item in question. The President of the Board of Regents shall determine the length of time to be allowed for public input for each agenda item, the sequence in which individuals may address the Board, and the length of time that will be allowed for each person to address the Board. The Board President may request that a group designate a spokesperson.

#### **10. Minutes.**

**a.** The Board of Regents shall approve and keep written minutes of all its meetings. The minutes shall include, at a minimum: (1) the date, time, and place of the meeting; (2) the names of Regents in attendance and those absent; (3) a statement of what proposals were considered; and (4) a record of any decisions made by the Board and how each Regent voted.

**b.** Draft minutes shall be prepared within ten (10) working days after the meeting and must be available for public inspection. The draft minutes must clearly indicate that they are not the official minutes and are subject to approval by the Board.

**c.** Draft minutes shall be approved, amended, or disapproved at the next regular meeting where a quorum is present. Minutes shall not become official until approved by the Board of Regents. Official minutes are subject to public inspection.

**d.** No minutes need to be kept during closed sessions, but information about the closed session must be recorded as specified in the "Closed Meetings" section of this resolution.

**e.** Audio tapes of Board of Regents' meetings shall be kept for three years.

#### **References**

Open Meetings Act, § 10-15-1 NMSA 1978.

**Comments should be sent to [BRPM@UNM.edu](mailto:BRPM@UNM.edu)**

Go to:

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**The University of New Mexico  
Albuquerque, New Mexico**

Materials will be available at the meeting.

March 4, 2011

#### BOR Report from Staff Council President Merle Kennedy

The Staff Council continues to work diligently with the UNM Government and Community Relations Office to stay informed about the various pieces of legislation that may affect the UNM community. Of course, our main focus of interest is the budget and the various recommendations which will help achieve the solvency of our pension fund. On January 31<sup>st</sup>, the Staff Council joined many other constituent groups in Santa Fe for UNM Day. We had the pleasure of meeting and talking with many of our state representatives.

Marc Saavedra and his staff are always helpful and we enjoy working with them on Staff and University political issues. We are fortunate that the Government and Community Relations Office and President Schmidly's administration show concern for legislation that affect staff and work with us to influence positive outcomes in Santa Fe.

In order to increase our understanding of the state budget process, in January, Staff Council representatives attended a workshop in Santa Fe entitled, "Legislative Outlook-Understanding the State Budget." In addition, at our January business meeting Curt Porter, AVP from Academic Affairs/Office of the Provost, made a presentation to the Council about the Academic Affairs Budget Process.

The Staff Council participated in reviewing, not only the budget recommendations from the LFC and the BFA, but the cost-containment recommendations from various constituency groups across UNM on the Cost Containment task force . Those groups include the Deans, the Provost and the President's Strategic Advisory Team. We look forward to continued participation in the budget process and in assisting with cost-containment strategies that will be strategic and fair.

In light of recent violent acts on our campus and across the nation, the Staff Council in conjunction with UNM Police Chief Guimond will launch a new initiative called, "UNM Staff Cares" in a few months. We intend to promote civility and courtesy among the entire UNM community. Using the many resources available to us on this campus, the Staff Council will seek to educate staff through information sessions and workshops about the various methods to help deal with important and anxiety-inducing issues such as, credit card debt, safety, eldercare, childcare, various healthcare topics and stress management.

At our January business meeting, the Staff Council presented Dean Jojola from the UNM Recycling Department, with a Staff Hero Award. Dean was instrumental in assisting the Council with our PAWS Charity Donation Drive. Dean helped collect, sort and deliver the many pet items UNM staff employees collected for the Animal Humane Association and the City of Albuquerque Animal Welfare Department.

At our February business meeting, the Staff Council heard reports from our twelve standing committees that work diligently on behalf of staff. Our committees include Career Development, Communications, Compensation, Employee Rights and Policy Review, Environs, Government Relations, Parking and Transportation, Rewards and Recognition, Rules and Elections, Work+Life, Student Success and the Retirement Committee. In addition to our committee reports, we also heard from Cinnamon Blair, UNM Director of Marketing, who spoke to us about cyber bullying and Rita Martinez Purson, Dean of Continuing Education, who spoke to us about the possible reduction of our tuition remission benefit and how it will affect Continuing Education.

The Staff Council is very concerned about the reduction of our tuition remission benefit. We do not support any reduction of these benefits for professional development classes since this is used by staff to update workplace skills and advancement. We also are concerned about possible reduction of tuition remission benefits for personal enrichment classes since these are used by staff to maintain work and life balance. A happy, healthy workforce adds to the success of any organization and the Staff Council believes there is value in personal enrichment courses.

At the end of March, the Staff Council will hold elections to fill 30 seats on the Council from staff representing their job grades. We have been notified by many staff across the campus that they would like to participate on the Staff Council as a representative but do not have the support of their supervisors. This issue continues to be a great concern to the Council. We believe that the time committed to Staff Council enriches the whole university community.

March 2, 2011 a number of Staff Councilors participated in a focus group facilitated by Research and Polling. We feel that providing input from staff is important to the smooth functioning of the University and to help everyone keep focused on our core mission.

The Staff Council is in the planning stages of organizing our Staff Appreciation Month of events and Annual Staff Appreciation Picnic. These events are scheduled for the month of July. This year, the Staff Council will partner with the Isotopes for our Picnic. With the prospect of no pay increases for the third year in a row coupled with an increased pension contribution, the Staff Council sees these staff appreciation events as a crucial way to acknowledge staff' value to UNM. We hope to continue our partnerships with Human Resources, Student Affairs and the Employee Health Promotion Program to bring these events to staff. Our hope is that someday, the Staff Appreciation Picnic will be fully funded by the University instead of having it partially supported by staff through ticket sales (maybe when better economic days return).

The Staff Council is very appreciative of the support the Board of Regents has demonstrated to the UNM staff. We especially want to thank Regent Emily "Cate" Wisdom and Board President Raymond G Sanchez for their service to the University of New Mexico. Cate has been an advocate for students and Raymond has graciously given of his valuable time and experience to guide the Board of Regents and the University.



# THE UNIVERSITY of FOUNDATION NEW MEXICO

UNM Foundation, Inc.  
UNM Regent's Advisor Report  
March 14, 2011

## CHANGING WORLDS CAMPAIGN LAUNCH EVENT

The Foundation is off to a productive start in fundraising this calendar year. Various initiatives and stewardship activities are taking place in anticipation of the public celebration event for the *Changing Worlds* campaign is scheduled for April 14, 2011 at 6:00 in the evening. Please mark your calendars.

Gift Commitments	FYTD 10/11	FYTD 09/10
Main Campus	\$15,483,142	\$ 15,802,553
HSC	\$21,617,523	21,174,772
Athletics	\$5,361,108	\$2,420,565
Other Campus Units	\$9,215,463	\$9,692,409
Total	\$51,677,236	\$49,090,299

### Specific highlights:

- 5.2% (\$2.58M) ahead of last year's progress.
- Our weekly gift average is \$1.52M. We have achieved 66% of the \$78M goal for the fiscal year.
- 138 proposals each with a value of at least \$50,000 have been submitted to individuals, corporations and foundations from across the country. The total value of these proposals is over \$95M.

**UNM Libraries** received a gift, valued at \$1 million, from a couple who had never given a gift to the University before. This gift, the largest endowed gift ever given to the Libraries is designated for:

- Support of the Center for Southwest Research SWR and its southwest literature collection.
- Help to fund permanent positions at the Libraries.
- University Libraries Dean's Fund.

**College of Fine Arts** received a \$1,300,000 pledge to benefit the UNM Art Museum.

**Arts and Sciences** received a \$400,000 pledge to benefit the College. Specifically, \$200,000 for Chemistry, \$100,000 for English and \$100,000 for History.

**Honors Program and School of Law** jointly, received a \$200,000 gift.

The Foundation continues to stay focused on major gift solicitations as well as planning and organizing regional campaign stewardship activities. A regional campaign event, co-hosted by two UNM alumni one of whom is a Trustee of the Board, is scheduled in Houston on March 25. Dr. Schmidly and Dean Doug Brown are the featured speakers for the evening. The Foundation will focus on the Denver area in the upcoming months for the next regional campaign initiative.

The Foundation is also holding meetings with President Schmidly, Chancellor Roth and Paul Krebs to ensure we have coordinated cultivation and solicitation efforts for the Foundation's top tier prospects between Main Campus, HSC and Athletics.

### **Consolidated Investment Fund - Investment Performance**

**FY 10-11, December 31, 2010**

<b>Investment Performance Results</b>	<b>Market Value (millions)</b>	<b>Fiscal YTD Six Months</b>	<b>1-Year</b>	<b>3-Year</b>	<b>5-Year</b>
<b>FY 10/11 (December 31, 2010)</b>	<b>\$ 322.1</b>	<b>12.8%</b>	<b>11.2%</b>	<b>-0.9%</b>	<b>4.6%</b>
<b>Policy Benchmark *</b>		<b>11.9%</b>	<b>11.7%</b>	<b>-1.2%</b>	<b>4.3%</b>
<b>General Benchmark **</b>		<b>16.4%</b>	<b>12.9%</b>	<b>0.2%</b>	<b>3.7%</b>
<b>FY 09/10 (June 30, 2010)</b>	<b>\$ 283.2</b>	<b>N/A</b>	<b>10.4%</b>	<b>-4.0%</b>	<b>3.5%</b>
<b>Policy Benchmark *</b>		<b>N/A</b>	<b>18.9%</b>	<b>-3.9%</b>	<b>3.9%</b>
<b>General Benchmark **</b>		<b>N/A</b>	<b>13.3%</b>	<b>-4.5%</b>	<b>1.4%</b>
<b>NACUBO/Commonfund ***</b>		<b>N/A</b>	<b>11.9%</b>	<b>-4.4%</b>	<b>3.0%</b>

\* Policy Benchmark is a blended benchmark consisting of indices for all asset classes.

\*\* General Benchmark: 70% S&P 500 Index and 30% Barclays Global Aggregate

\*\*\* NACUBO/Commonfund Endowment Study (\$101 million to \$500 million)

The Consolidated Investment Fund (CIF) market value as of December 31, 2010 was \$322.1 million. This is an increase over the market value at June 30, 2010 (\$283.2 million). A Request for Proposal for investment advisory services was issued on December 1, 2010 with a due date of February 1, 2011. The RFP has been closed and evaluations are underway. The current investment consultant, Hammond Associates, has been under contract since January 1, 2005.

*Note: As of January 31, 2011, the market value of the portfolio is \$323.5 million and 13.9% for the fiscal year to date.*

Thank you for your leadership on behalf of the University and the Foundation.

The University of New Mexico



**PARENT ASSOCIATION REPORT TO THE BOARD OF REGENTS  
BY: PRESIDENT, MARIA PROBASCO  
FEBRUARY 8, 2011**

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**Legislative Initiatives:** On Monday, January 31, parents went to Santa Fe with a bus provided by Representative Eleanor Chavez. They went to Santa Fe and met with legislative representatives to promote the UNM Legislative Agenda. The tuition tax credit and full funding of the BA/MD Program were two of the top legislative issues parents addressed with the legislators. This was a new role for our parents and one that they felt quite comfortable with. They enjoyed visiting with the legislators and communicating with them the difficulties and cost of sending their kids to college.

**Parent Involvement:** Our parent volunteers have been busy representing the Parent Association on several University committees. I would like to thank the Administration for including parents in the decision making process during these very difficult economic times. A special thank you goes to the following parents for their dedication and commitment serving on these committees:

- Marilee Petranovich, Gallup Campus, Parent Club Chair serving on the Provost's Committee on Academic Affairs Cost Containment Strategies
- David Garrett serving on the Tuition Policy Committee
- Bernadette Mirabal serving on the Tuition Amount Sub-Group

In light of the ongoing tight economic conditions, parents have communicated that they do not want to see tuition or student fee increases.

**Parent Association Board of Directors Meeting:** The Board met on February 3, 2011. At this meeting, the Board voted to revise the Association's Budget. They voted unanimously to increase scholarships to students from seven \$1,000 scholarships to **thirty \$1,000 scholarships** for Academic Year 2011/2012. This increase is a result of due to the fundraising efforts and hard work of parents, sponsors, supporters and friends of the Association.

**Scholarship Committee:** The first meeting of the Scholarship Committee is on Thursday, March 10, 2011. The committee will be updating the Parent Association's scholarship application form and criteria as it prepares to seek scholarship applications for academic year 2011/2012.

**3<sup>rd</sup> Annual Parent-Day-at-the-Pit and Silent Auction:** Under the leadership of parents, Christina Kitsos and David Garrett, this event was a huge success. There were about 200 parents, students and friends of the Association in attendance. The initial report shows that we raised over \$6,300 at the Silent Auction for student scholarships. We would like to thank Regent Carolyn Abeita and President and Mrs. David Schmidly for attending the event, speaking to parents, and also for bringing their credit cards to the Silent Auction. We would also like to thank the Athletics Department and in particular Argi Maniatis and Brad Hutchins for partnering with us and making this a positive experience for our parents. A special thank you also goes to Mr. Steve Stucker with KOB Eyewitness News 4 for doing a fabulous job as Master of Ceremonies. Our "**Lobos**" made us proud with their skill and hard work by giving us one more win at the **Lobos vs Air Force** basketball game.

## UNM Retirees Association Report to the Regents of the University

March 7, 2011

A recent Albuquerque Journal article headline proclaimed, “UNM Retiree Plan in Trouble with the sub-heading “Outlook Bleak for Retiree Plan (Monday, January 10, 2011).” This article was followed by an Editorial piece that calls UNM’s retiree health plan a “generous benefit that falls under the ‘nice to have if the money’s there’ category’...(Albuquerque Journal, Saturday, January 15, 2011). These kinds of headlines instill fear in public institution retirees as well as future retirees who in lieu of private sector salaries have been promised “better benefits” as a recruitment and retention tool.

This topic has consumed by far the greatest amount of time, discussion and research by the Retiree’s Board as we have attempted to understand defined benefit plans, self-insurance and actuarial data and communicate accurate information to our membership. We were extremely pleased and, believe, fortunate that Vice President for Human Resources, Helen Gonzales agreed to meet with the Board at their last meeting, March 1 to respond to the many questions posed to the Board, clarify some of the more complex actuarial information, and listen to suggestions made by our membership about how to sustain the soundness of future benefits. In addition, President Schmidley’s Op Ed piece in the February 23<sup>rd</sup> Journal helped to allay some fears regarding the soundness of the future of UNM’s health insurance coverage.

Our goal is to be a resource to the Regents and decision-makers at the University by conveying retiree’s concerns about benefits as well as their constructive suggestions for change so that all current and future retirees can enjoy reasonable benefits for the long-term. The University has recognized the value of retiree’s input by including members of the organization on the various University benefits and solvency task force committees.

Several of our members, in large part, Beulah Woodfin continue to follow legislative issues for the Board so that we can inform our membership of upcoming bills that may require response or support.

Programs: The Retiree’s Association continues to provide pleasurable and meaningful programs for its membership: In February, Brian Sanderoff gave an extremely informative presentation “Current Hot Topics in New Mexico Politics: Trends & Predictions. Future programs for spring include: a Holding Pond Hike and a tour of the National Hispanic Cultural Center.

Plans are in progress for our May 19<sup>th</sup> annual meeting with the featured speaker being Dr. Alfredo Vigil who will discuss the “History of Health in New Mexico”. We have also convened the Nominating Committee to provide a slate of candidates for future office and Board positions.

Financial Audit: Jim Wiegman and Warren Baur presented the results of the financial audit that they conducted of the Retiree's Association in which they "commended the volunteer staff for the professional and accurate performance of their responsibilities".

Communications: The Association has upgraded its WEB capabilities to provide greater access to some areas and limit others by membership. In addition, we have added the capability to pay dues online.

Finally, in the past, the Staff Council provided some clerical/administrative support to the Retirees Association on the basis of an MOU created in 2007. Last year when the staff support person, Karin Retskin, retired, the then President of Staff Council terminated the MOU. The Association has been struggling somewhat to conduct all of its own support services. I recently approached Merle Kennedy, current staff council president, to see if we could restructure an agreement for some very limited support. Thanks to Merle and future Staff Council President, Kathy Clark, supported by Lisa Marbury and the new administrative support person, Kathy Meadows, we have recently been able to renegotiate some more limited support for the Retirees Association particularly with University systems that require a current UNM staff member to be the point of contact or have the authority enter data into a UNM system. We would like to thank all of the individuals involved in making this happen.



**MEMORANDUM**

DATE: December 17, 2010

TO: Breda Bova, Ph.D.  
Chair, UNM Naming Committee

FROM: Brenda Claiborne, Dean College of Arts & Sciences

Henry Nemcik, President & CEO, UNM Foundation

**RE: Request for Endowed Professorial Chair Naming Approval, Nomination of UNM Faculty Chair Holder & Subsequent Approval by UNM Board of Regents**

Endowed Fund Request

As prescribed by Board of Regents Policy 2.11 "Naming University Facilities, Spaces, Endowments and Programs" and University Business Policy 1020, "Naming Facilities Spaces, endowments and Programs" we seek approval to create and name the *W.K. Kellogg Chair in Sustainable Environmental and Food Systems*.

In November, 2010, the W.K. Kellogg Foundation agreed to donate \$1,500,000 to create the above referenced endowed professorial chair. The Kellogg Foundation made a simultaneous gift of \$150,000 to jump start the faculty activities related to the endowed chair. The purpose of the endowed chair is to promote social, environmental, and economic well-being through teaching, research, outreach, and economic development focused on sustainable agriculture. The Kellogg Foundation is especially impressed with the work of Bruce T. Milne, Ph.D., Professor of Biology and founding Director of the UNM Sustainability Studies Program.

The funds from the Kellogg Foundation are on deposit at the Foundation, and in the case of the endowed funds under investment management consistent with the investment guidelines of the Consolidated Investment Fund.

Faculty Nomination Request

This gift from the W.K. Kellogg Foundation is a direct and singular reaction to the accomplishments of Bruce T. Milne, Ph.D. The Kellogg Foundation strongly urges that Dr. Milne be named the inaugural holder of the *W.K. Kellogg Chair in Sustainable Environmental and Food Systems*.

Because of the growing importance of Sustainability Studies in higher education nationally and the outstanding work that Dr. Milne has performed in establishing and developing the Sustainability Studies Program, the College of Arts & Sciences formally nominates him to the post of W.K. Kellogg Chair in Sustainable Environmental and Food Systems.

Action Requested

We ask the UNM Naming Committee to recognize the generosity of the W.K. Kellogg Foundation by approving this request to name the fund as described above. If approved by the Committee, we further ask that President Schmidly or his appropriate designee also approve the request and forward the request and coincident approvals to the Regents' Academic Affairs Committee for their consideration and approval at the committee and full board levels. We also seek approval and appropriate routing for subsequent approvals for the nomination of Bruce Milne, Ph.D. as the inaugural holder of this endowed chair.

The University of New Mexico  
Board of Regents' Policy Manual

### **5.18 Subject: ENDOWED FACULTY CHAIRS**

Adopted: June 14, 2005

#### **Applicability**

This policy applies to the faculty of the University of New Mexico.

#### **Policy**

The quality of the faculty is one of the enduring hallmarks of a great institution. The University of New Mexico will have made great strides toward being a world-class institution when a large number of eminent scholars across many different areas of study are members of our faculty.

An endowed chair is an honor that can be bestowed on a scholar of distinction. This honor will allow an individual to conduct meaningful inquiry that will expand the frontiers of knowledge and instruct generations--as a result the reputation of the University will be enhanced. An endowed chair is a singular opportunity to recognize and sustain innovative intellectual work. The income derived from such an endowment can be used to provide salary support or to fund specific laboratory or other scholarly expenses.

#### **The Role of the University of New Mexico Foundation**

An endowed chair may be established by a gift or conferred pledge of \$1.5 million. When the University of New Mexico Foundation (UNM Foundation) becomes aware of a donor's wish to establish an endowed chair, the UNM Foundation will communicate the intent of the donor to the President of the University, the Provost and Executive Vice President for Academic Affairs and the Executive Vice President for Health Sciences. Upon approval by the President, the UNM Foundation will oversee the details of the gift pledge and will ensure that a fundamental agreement is drafted. A resolution proposal by the UNM Foundation will be forwarded to the Board of Regents Academic and Student Affairs Committee. Appropriate University offices will receive copies of fundamental agreements and resolutions. The Board of Regents Academic and Student Affairs Committee will, if approved, forward the resolution to the Board of Regents for action.

#### **The Role of the Regents of the University of New Mexico**

The Board of Regents, as the governing body of the University, will act to approve both the establishment of a chair and its holder. In both cases their action will be preceded by review and approval by the Board of Regents Academic and Student Affairs Committee. (These actions can occur simultaneously or at different times).

Once the candidate to hold the chair has been approved by the Board of Regents, the University will take steps to invest in that individual and the chair. This ceremonial occasion would bring together the donors responsible for creating the chair, other donors and friends of the University with friends and family of the chair holder, friends and board members of the University and if appropriate, invited guests who share scholarly interests with the chair holder to celebrate with members of the academic community. Venues for such an event may vary; possible examples include the Alumni Memorial Chapel, the Student Union Building or on some occasion the outdoors. The UNM Foundation will be

responsible for planning and executing the event.

### **Role of the Provost and Executive Vice President for Academic Affairs**

The Provost and Executive Vice President for Academic Affairs should ensure that chair holders provide a report of their activity during the course of an academic year. This ensures the academic integrity of the chair and also provides the donor with information on the positive outcomes of his or her gift.

### **Implementation**

The University should seek to initiate this program for the academic year 2005-2006.

1. The UNM Foundation should not be in the position to dictate how funds are spent. There should, however, be some guidelines in place for how funds derived from an endowed chair are used.
2. At present, there are seventeen endowed chairs that conformed to guidelines approved and in place at the time of their creation. There is one chair that has been created at the \$1 million level however, it should be noted that going forward all chairs should be at the \$1.5 million level.
3. Thought and consideration must be given as to when to 'start this process' (would it be appropriate to honor all those currently in place at one event then to carry on one at a time from there on out).

### **References**

Naming University Facilities, Spaces, Endowments, and Programs, **RPM 2.11**; Receipt and Investment of Gifts to the University, **RPM 7.13**.

**Comments should be sent to [BRPM@UNM.edu](mailto:BRPM@UNM.edu)**

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**The University of New Mexico  
Albuquerque, New Mexico**



MEMORANDUM

Date: January 20, 2011

To: Dr. David Schmidly, President, University of New Mexico

From: Dr. Breda Bova, Chair, UNM Naming Committee

Re: UNM Naming Committee Approvals from January 7, 2011

*OK David Schmidly*

The Naming Committee has reviewed and voted on the following naming requests and recommends your approval. A copy of the departmental request along with the UNM Policy 1020 is attached for your reference.

1. Naming Request from the College of Arts and Sciences
  - **W.K. Kellogg Chair in Sustainable Environmental and Food Systems (endowed chair)**  
  
UNM Policy 1020 Section 3.2.5
  
2. Naming Request from the School of Medicine, Health Sciences Center
  - **Naming the faculty holder of the John D. Johnson, M.D. Endowed Chair (naming holder of endowed chair)**  
  
UNM Policy 1020 Section 3.2.5

Please call me at 277-7611, if you have any questions or wish to discuss in further detail.

## **2.11 Subject: NAMING UNIVERSITY FACILITIES, SPACES, ENDOWMENTS, AND PROGRAMS**

Adopted: September 12, 1996

Amended: November 13, 2001

Amended: June 14, 2005

### Applicability

This policy applies to the naming of facilities including buildings and structures, interior spaces, landscapes, roads, collections, programs, endowed chairs and professorships, schools and colleges on the various campuses of the University.

### Policy

The University of New Mexico welcomes the opportunity to honor those who have rendered extraordinary service or support to UNM. Facilities, spaces, endowments or programs may be named for individuals or entities whose accomplishments or generosity advance the academic mission of the University, further the capacity of UNM to meet its teaching and scholarly objectives and to serve its community, and enhance the growth and reputation of UNM. A decision to construct or renovate a building, establish a chair or create a program is to be taken on the basis of established academic and other operational criteria and approved in keeping with the University's established practices and academic mission. Naming will be independent of all appointment, admission and curriculum decisions which the University will continue to make in keeping with its established practices and academic mission. To ensure the appropriateness of the honor, the University will follow the guidelines listed in this policy as it makes decisions on a case-by-case basis with regard to naming facilities, spaces, endowments or programs.

#### 1. Criteria for Selection of Honorees

Naming a facility, space, endowment or program for an individual, organization or corporation is one of the highest honors that the University can bestow. This recognition is a lasting and powerful affirmation of the honoree's connection to the University's mission. As such, honorees shall have exemplary character, an unqualified reputation for honesty, personal integrity and the highest standards of personal and professional ethics.

##### 1.1 Extraordinary University Service

Honorees who have been employed by the University shall have given extraordinary service to the institution in a teaching, research, service or administrative field with such exceptional distinction that their contributions are widely recognized by their peers, both at the University and elsewhere. The recognition afforded the honoree may also include private financial contributions related to the naming opportunity. Honorees may not be in active service at the University or hold elected office at the time of the naming, unless the circumstances are exceptional.

##### 1.2 Private Financial Support

Individuals who have not been University employees, corporations and other organizations may be considered for naming recognition if they have made significant financial contributions to the University related to the naming opportunity. Decisions regarding such recognition are made on a case-by-case basis in accordance with the approval process contained in this policy and any other applicable University policies and shall also take into consideration the total cost of the project, the availability of other funds and the level of financial contribution. A bequest or legacy gift from a donor who is still alive will not normally be considered for a naming opportunity.

The following guidelines should also be taken into consideration in determining a significant level of financial support in a given situation:

- New facilities--fifty percent (50%) of construction costs or three million dollars whichever is

greater.

- Renovation of facilities--seventy-five percent (75%) of the cost of renovating a facility.
- Existing facilities without renovation--seventy-five percent (75%) of the fair market value of the facility.
- Portable items--donation of the collection or at least fifty percent (50%) of the value of the collection.
- Tribute markers--fifty percent (50%) of the cost or value of associated items (e.g. trees, gardens).
- Endowed chairs and professorships--full funding of the endowment.
- Programmatic Entities--determined on a case-by-case basis.

## 2. Request for Approval

Since naming facilities, spaces, endowments and programs has a long-term impact on the University, the approval process is designed to ensure such action is in the best interest of the University. All naming requests will be reviewed by the Committee on Naming Facilities, Spaces, Endowments, and Programs in accordance with the guidelines and procedures found in "Naming Facilities, Spaces, Endowments, and Programs" Policy 1020, UBP. The Committee will submit recommendations to the President or other official with approval authority. A plan for any naming opportunity that involves private financial support must be submitted in writing to the Committee and the appropriate approving official prior to submission of a request for approval of a specific name. In the best interest of the University and prospective honorees, information relating to any naming request or plan should remain confidential until appropriate approvals have been obtained.

2.1 Naming facilities and spaces that are part of the outside environment of the University must be approved by the Board of Regents.

2.2 Naming facilities and spaces that are part of the interior space of the University must be approved by the President. At the discretion of the President, the request may be forwarded to the Board of Regents for approval.

2.3 Naming facilities and spaces that are made up of portable items which are identifiable because of a specific focus or purpose (for example, collections of art and/or artifacts) must be approved by the Provost/Executive Vice President for Academic Affairs or the Executive Vice President for Health Sciences, depending on the location.

2.4 The display of tribute markers which include plaques, medallions or other markers in association with features such as trees, benches or small monuments must be approved by the Executive Vice President for Administration.

2.5 Naming of endowed chairs and professorships must be approved by the Board of Regents.

2.6 The naming of academic or non-academic programmatic entities (such as departments, schools, colleges, institutes and centers) must be approved by the Board of Regents.

The Board of Regents reserves the right to review for approval, on a case-by-case basis, any naming request not specifically addressed above and not otherwise delegated by the Board of Regents to the President of the University.

## 3. Duration of Name

Naming of facilities, spaces, endowments and programs in honor of individuals is generally expected to last the lifetime of the facility, space, endowment or program. Naming of facilities, spaces, endowments and programs in honor of corporations or other organizations will have a set number of years attached to the naming which will be determined on

a case-by-case basis and listed in the signed gift agreement. Naming associated with a particular facility, space, endowment or program will not preclude further naming within the facility, space, endowment or program.

#### 4. Request Processing

Every reasonable effort will be made to ensure that a naming request will be acted upon within sixty (60) days of the initial submission of that request to the Committee.

#### 5. Recording and Reporting

The University Secretary will be responsible for recording the official decisions on all naming requests and reporting those decisions to the appropriate UNM officials.

#### Implementation

The President will develop detailed policies and procedures to ensure that the naming of facilities, spaces, endowments and programs is consistent with this Regents' policy. The President shall appoint a Committee on Naming Facilities, Spaces, Endowments, and Programs to review naming plans and requests and to make recommendations for approval. This amended policy does not apply to any arrangements that are in existence at the date the amendment is adopted.

#### References

"Naming Facilities, Spaces, Endowments, and Programs" UBPPM Policy 1020.

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**The University of New Mexico**  
**Albuquerque, New Mexico**

1020

**NAMING FACILITIES, SPACES, ENDOWMENTS, AND PROGRAMS**

Effective Date: December 1, 2001

Revised: 9/6/05, 11/01/06

Subject to Change Without Notice

*Authorized by UNM Regents' Policy 2.11 "Naming Facilities, Spaces, Endowments and Programs"*

**1. General**

The University of New Mexico Board of Regents adopted **RPM 2.11 "Naming Facilities, Spaces, Endowments and Programs"** on November 13, 2001, and instructed the President to develop this policy to describe the process for obtaining approval to name a facility, space, endowment, or program in honor of an individual, corporation, or other organization. The University welcomes the opportunity to honor those who have rendered extraordinary service or support to UNM. The criteria listed in this policy may change with economic conditions and University priorities. Their purpose is to set reasonable guidelines which may need to be adapted to each specific situation. The guidelines in this policy on naming in honor of benefactors applies to all prospective donors to any University college, program, campus, or organization and to the UNM Foundation.

**2. Criteria for Selection of Honorees**

Naming a facility, space, endowment, or program for an individual, organization, or corporation is one of the highest honors that the University can bestow. This recognition is a lasting and powerful affirmation of the honoree's connection to the University's mission. As such, honorees shall have exemplary character, an unqualified reputation for honesty, personal integrity and the highest standards of personal and professional ethics.

**2.1. Extraordinary University Service**

Honorees who have been employed by the University shall have given extraordinary service to the institution in a teaching, research, service, or administrative field with such exceptional distinction that their contributions are widely recognized by their peers, both at the University and elsewhere. The recognition afforded the honoree may also include private financial contributions related to the naming opportunity. Honorees may not be current employees, individuals in active service at the University, or those holding elected office at the time of the naming, unless the circumstances are exceptional and approved by the Board of Regents.

**2.2. Private Financial Support**

Individuals who have not been University employees, corporations, and other organizations may be considered for such recognition if they have made significant financial contributions to the University. A bequest or legacy gift from a donor who is still alive will not normally be considered for a naming opportunity. Determination of what constitutes a significant financial contribution is made on a case-by-case basis taking into consideration the total cost of the project, the availability of other funds, and the following guidelines:

- New facilities -- fifty percent (50%) of new construction costs or three million dollars whichever is greater.
- Renovated facilities -- seventy-five percent (75%) of the cost of renovating a facility.
- Existing facilities without renovation -- seventy-five percent (75%) of the fair market value of the facility.
- Portable items -- donation of the collection or at least fifty percent (50%) of the value of the collection.
- Tribute markers -- fifty percent (50%) of the cost or value of associated items (e.g. trees, gardens).

- Endowed chairs and professorships -- full funding of the endowment.
- Programmatic Entities -- determined on a case-by-case basis.

Costs for the determination are defined by the University Office for Capital Projects for physical facilities and by the UNM Foundation for endowed positions.

### **3. Approval Process**

Approval requirements for naming UNM facilities, spaces, endowments, and programs are based on the impact of such action on the University of New Mexico. Whenever there is a fundraising effort for a major facility, a plan must be developed which lists naming criteria and funding amounts for various components of the facility (e.g., rooms, laboratories, offices). This plan must be submitted to the Regents' Finance and Facilities Committee as an information item before specific individuals or organizations are approached for specific naming recognition. Whenever possible for other types of naming opportunities, a plan should be developed before specific donors are approached. Plans must include realistic goals, objective analysis of fund raising potential, lists of prospective donors, timelines specifying when the campaigns will begin and end, budgets for all fundraising activities, and contingency plans if the fundraising goals are not met.

All plans and specific requests for naming must be submitted by the appropriate dean/director or Branch Campus Advisory Committee through the dean's/director's vice president to the Committee on Naming Facilities, Spaces, Endowments, and Programs. If the request involves private funds, the vice president will submit the request to the Associate Vice President for Development who will forward it to the Committee. The Committee Chair will forward the Committee's recommendation and obtain the necessary approvals. Gift commitments must be signed by the donor and the Associate Vice President for Development and submitted in writing to the Committee. Every attempt will be made to make a named gift opportunity decision within sixty (60) days from submission of the plan to the Committee. In the best interest of the University and prospective honorees, information relating to any naming request or plan should remain confidential until appropriate approvals have been obtained.

#### **3.1. Committee on Naming Facilities, Spaces, Endowments, and Programs**

The Committee shall have the following members: Provost/Executive Vice President for Academic Affairs, Executive Vice President for Administration, Vice President for Advancement, Vice President for Student Affairs, Executive Vice President for the Health Sciences Center, Associate Vice President for Development, University Secretary (official record-keeper), the Senior Advisor to the President, and a faculty member appointed by the President. The President will name the Chair. The Committee is responsible for:

- reviewing naming opportunities and associated plans to ensure adequacy/appropriateness of funding proposal;
- reviewing specific naming requests to ensure they comply with Regents' policy and are in the best interests of the University;
- ensuring adequacy of funding proposals; and
- making recommendations to the President or the vice president with approval authority for the specific classification.

#### **3.2. Request for Approval**

The level of approval for naming UNM facilities, spaces, endowments, and programs depends on the classification of the item. The plan and each specific naming opportunity must be approved according to the following criteria.

##### **3.2.1. Class I**

Class I includes facilities and spaces that are part of the outside environment of the University; for example, buildings, complexes of buildings, roads, walkways, playing fields, parks, gardens, and agricultural or forestry plots. Names in this class must be approved by the Board of Regents upon recommendation of the President following consultation with the Committee on Naming Facilities, Spaces, Endowments, and Programs.

### **3.2.2. Class II**

Class II includes facilities and spaces that are part of interior space of the University; for example, library/reading rooms, laboratories, seminar rooms, galleries, recreational courts, and lounges. Names in this class must be approved by the President following consultation with the Committee on Naming Facilities, Spaces, Endowments, and Programs. Depending on the specific Class II facility (for example, large public spaces) the President may decide to submit the request to the Board of Regents for approval.

### **3.2.3. Class III**

Class III includes collections or groups of portable items, which are identifiable because of a specific focus or purpose; for example, collections of art and/or artifacts. Names in this class must be approved by the Provost/Executive Vice President of Academic Affairs or the Executive Vice President for Health Sciences, depending on the location of the Class III material, following consultation with the Committee on Naming Facilities, Spaces, Endowments, and Programs.

### **3.2.4. Class IV**

Class IV addresses tribute markers, which include plaques, medallions or other markers usually in association with such features as trees, benches, or small monuments. The display of tribute markers must be approved by the Executive Vice President for Administration following consultation with the Committee on Naming Facilities, Spaces, Endowments, and Programs.

### **3.2.5. Endowed Chairs and Professorships**

The Board of Regents, following consultation with the President and the Committee on Naming Facilities, Spaces, Endowments, and Programs shall approve the establishment of endowed chairs and professorships based on:

- the endowment levels established by the UNM Foundation;
- the appropriateness of the specific naming consistent with UNM policy;
- a plan for raising the full amount required to fund the endowment including the length of time for raising the funds and alternate arrangements if the funds are not raised within the specified time;
- guidelines for spending prior to full funding of the endowment; and
- a process for monitoring spending to assure conformance with intent.

### **3.2.6. Programmatic Entities**

Naming of programmatic entities (academic and non-academic programs ) whether separate organizational units or not (departments, schools, colleges, institutes, centers, conferences, symposia, activities, organizational units, etc.) will only take place in exceptional circumstances. The naming of programmatic entities is a sensitive matter and must include acceptance and agreement from many different constituencies on campus with final approval required from the Board of Regents upon recommendation of the President following consultation with the Committee on Naming Facilities, Spaces, Endowments, and Programs. Before recommending any such naming, the President must ensure:

- the proposed name is consistent with the University policy regarding honorees;
- the autonomy of the programmatic entity and the academic freedoms to which UNM is committed will be safeguarded; and
- the level of private financial support has been taken into consideration.

The Board of Regents reserves the right to review for approval, on a case-by-case basis, any naming request not specifically addressed above and not otherwise delegated by the Board of Regents to the President of the University.

#### **4. Formal Recognition**

When name recognition has been extended for a gift received, it must be honored in accordance with a written gift agreement signed by University officials and the donor(s). In the event of significant changes in circumstances, the University reserves the right to determine the form of name recognition, in consultation with the donor when possible. The University Secretary is responsible for recording the official decisions on all naming requests and reporting those decisions to the appropriate UNM officials with a copy to University Archives.

#### **5. Duration of Name**

Naming of facilities, spaces, endowments, and programs in honor of individuals is generally expected to last the lifetime of the facility, space, endowment, or program. Naming of facilities, spaces, endowments, and programs in honor of corporations or other organizations will have a set number of years attached to the naming which will be determined on a case-by-case basis and listed in the signed gift agreement; typically the duration of such naming shall not exceed twenty-five (25) years. Naming associated with a particular facility, space, endowment, or program does not preclude further naming within the facility, space, endowment, or program.

#### **6. Implementation**

This policy does not apply to any arrangements that are in existence at the date this policy was adopted, nor to arrangements that may be made pursuant to discussions with donors that had commenced at the date the policy was adopted, even though the arrangements do not conform to this policy.

Comments may be sent to [UBPPM@UNM.edu](mailto:UBPPM@UNM.edu)  
<http://www.unm.edu/~ubppm>

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## Biographic Summary

Bruce T. Milne, Professor of Biology at the University of New Mexico since 1986, specializes in landscape ecology, fractal geometry, and scaling in complex systems. He received B.S. and M.S. degrees at the State University of New York at Albany, his Ph.D. from Rutgers, and was a lecturer in ecology at Harvard Graduate School of Design. The International Association for Landscape Ecology recognized him for the best paper published in the field in 1992 and again in 2006 as Distinguished Landscape Ecologist. Dr. Milne received one of the National Science Foundation's Presidential Young Investigator Awards. He served on review panels for the National Science Foundation, the Department of Energy and the Environmental Protection Agency. With students and post-docs, research topics have included the landscape ecologies of the Mexican Spotted Owl and the endangered Florida Panther, statistics of global human habitations, self-organization of artificial living systems, biodiversity and diffusion along river networks, ecotones and restoration of pinon-juniper woodlands, and scaling in ecosystems and bird populations. Dr. Milne founded the Sustainability Studies Program at the University of New Mexico which offers an undergraduate minor degree in sustainability studies through partnerships with the community. Since 2007 he and his students have contributed to writing campus Policy 2100 *Sustainability*, the Campus Carbon-neutral Plan, and have created the *Education is Power* campaign to reduce energy use as a means of mitigating budget cuts. With faculty from four colleges Dr. Milne leads a USDA-sponsored "Collaborative for Foodshed Development" to support Hispanic and other minority students seeking professional careers in sustainable environmental and food systems.

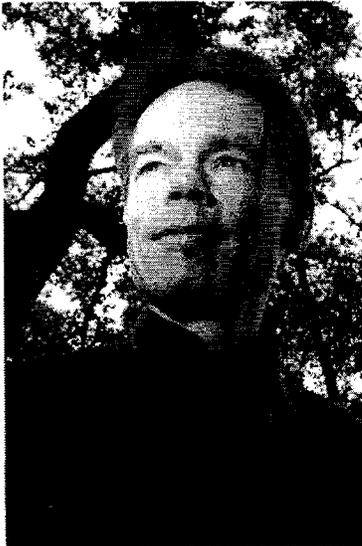


Photo of Bruce Milne by Matt Sauer.



Memorandum

DATE: January 5, 2011

TO: Breda Bova, Ph.D.  
Chair, UNM Naming Committee

FROM: Paul B. Roth, MD, MS, FACEP  
Chancellor for Health Sciences  
Dean, School of Medicine

*Paul Roth / Kay Bunge*

William Uher, Vice President for HSC, UNM Foundation

*William Uher*

**RE: Request for Approval of Faculty Nomination of UNM Faculty Chair Holder  
& Subsequent Approval by UNM Board of Regents**

As prescribed by Board of Regents Policy 2.11 "Naming University Facilities, Spaces, Endowments and Programs" and University Business Policy 1020, "Naming Facilities Spaces, endowments and Programs" we seek approval to name the faculty holder of the John D. Johnson, M.D. Endowed Chair created in honor of Dr. John D. Johnson, MD former chair of the Department of Pediatrics, School of Medicine, Health Sciences Center.

In September of 2006, the School of Medicine, Department of Pediatrics created the John D. Johnson Endowed Chair with private gifts and clinical revenue. The UNM Board of Regents approved the naming of the fund September 2006.

John D. Johnson, M.D., received his medical degree from Stanford University in 1965 and his pediatric training at Johns Hopkins and Stanford. In 1979, he joined the faculty at the University of New Mexico as a neonatologist and a pediatric endocrinologist and was promoted to professor in 1983. Dr. Johnson established an enviable reputation as a teacher, clinician, and investigator. His extensive research contributions have encompassed a variety of subjects related to developmental biology, neonatal bilirubin metabolism, and nutrition of the young infant.

In 1986, Dr. Johnson became the chairman of the Department of Pediatrics at the University of New Mexico and remained in that position until 1993. As chair he brought tremendous growth and success to the department, expanding both its clinical activities and research efforts. While chair of

the department Dr. Johnson was the principle driving force in establishing the Children's Hospital of New Mexico, and the unique concept of a hospital within a hospital.

After retiring from the department chairmanship in 1993, Dr. Johnson remained at UNM as an active faculty member until 1998. Throughout his career he was known as a fair, honest, and dedicated individual who worked extremely hard and contributed substantially to the mission of the UNM Department of Pediatrics and the entire UNM Health Sciences Center. His accomplishments will be felt for many years to come. As the department continues to build on Dr. Johnson's accomplishments, it is entirely fitting that an endowment to support this growth be named after him.

#### Faculty Nomination Request

Dr. Loretta Cordova de Ortega received her bachelor's degree in Human Biology and Spanish from Stanford University and her M.D. from UNM School of Medicine. She served her residency at the UCLS Medical Center before returning to New Mexico to join the faculty in 1991 as a general pediatrician. Ortega's practice focuses on children with special health care needs and chronic medical conditions.

Dr. Ortega served as interim chair of the Department of Pediatrics from 2006 until 2008 when she was named chair following a national search. Dr. Ortega assisted the School of Medicine to make great strides in promoting and supporting pediatric research, and has worked to strengthen all of the department's clinical and academic programs, while providing excellent services to the children on New Mexico. As chair, Dr. Ortega also has continued to lead the department in providing the best possible education in pediatric medicine to its medical students and residents.

It is appropriate and thus, my recommendation, that Loretta Cordova de Ortega, M.D., Professor and Chair of the Department of Pediatrics be named the inaugural holder of the John D. Johnson, MD Endowed Chair.

#### Action Requested

We ask the UNM Naming Committee approve the nomination of Loretta Cordova de Ortega as the inaugural holder of the John D. Johnson, MD Endowed Chair. If approved by the Committee, we further ask that President Schmidly or his appropriate designee also approve the request and forward the request and coincident approvals to the Regents' Academic Affairs Committee for their consideration and approval at the committee and full board levels.



MEMORANDUM

Date: January 20, 2011

To: Dr. David Schmidly, President, University of New Mexico

From: Dr. Breda Bova, Chair, UNM Naming Committee

Re: UNM Naming Committee Approvals from January 7, 2011

*OK of Schmidly*

The Naming Committee has reviewed and voted on the following naming requests and recommends your approval. A copy of the departmental request along with the UNM Policy 1020 is attached for your reference.

1. Naming Request from the College of Arts and Sciences
  - **W.K. Kellogg Chair in Sustainable Environmental and Food Systems (endowed chair)**

UNM Policy 1020 Section 3.2.5
  
2. Naming Request from the School of Medicine, Health Sciences Center
  - **Naming the faculty holder of the John D. Johnson, M.D. Endowed Chair (naming holder of endowed chair)**

UNM Policy 1020 Section 3.2.5

Please call me at 277-7611, if you have any questions or wish to discuss in further detail.

## **2.11 Subject: NAMING UNIVERSITY FACILITIES, SPACES, ENDOWMENTS, AND PROGRAMS**

Adopted: September 12, 1996

Amended: November 13, 2001

Amended: June 14, 2005

### Applicability

This policy applies to the naming of facilities including buildings and structures, interior spaces, landscapes, roads, collections, programs, endowed chairs and professorships, schools and colleges on the various campuses of the University.

### Policy

The University of New Mexico welcomes the opportunity to honor those who have rendered extraordinary service or support to UNM. Facilities, spaces, endowments or programs may be named for individuals or entities whose accomplishments or generosity advance the academic mission of the University, further the capacity of UNM to meet its teaching and scholarly objectives and to serve its community, and enhance the growth and reputation of UNM. A decision to construct or renovate a building, establish a chair or create a program is to be taken on the basis of established academic and other operational criteria and approved in keeping with the University's established practices and academic mission. Naming will be independent of all appointment, admission and curriculum decisions which the University will continue to make in keeping with its established practices and academic mission. To ensure the appropriateness of the honor, the University will follow the guidelines listed in this policy as it makes decisions on a case-by-case basis with regard to naming facilities, spaces, endowments or programs.

#### 1. Criteria for Selection of Honorees

Naming a facility, space, endowment or program for an individual, organization or corporation is one of the highest honors that the University can bestow. This recognition is a lasting and powerful affirmation of the honoree's connection to the University's mission. As such, honorees shall have exemplary character, an unqualified reputation for honesty, personal integrity and the highest standards of personal and professional ethics.

##### 1.1 Extraordinary University Service

Honorees who have been employed by the University shall have given extraordinary service to the institution in a teaching, research, service or administrative field with such exceptional distinction that their contributions are widely recognized by their peers, both at the University and elsewhere. The recognition afforded the honoree may also include private financial contributions related to the naming opportunity. Honorees may not be in active service at the University or hold elected office at the time of the naming, unless the circumstances are exceptional.

##### 1.2 Private Financial Support

Individuals who have not been University employees, corporations and other organizations may be considered for naming recognition if they have made significant financial contributions to the University related to the naming opportunity. Decisions regarding such recognition are made on a case-by-case basis in accordance with the approval process contained in this policy and any other applicable University policies and shall also take into consideration the total cost of the project, the availability of other funds and the level of financial contribution. A bequest or legacy gift from a donor who is still alive will not normally be considered for a naming opportunity.

The following guidelines should also be taken into consideration in determining a significant level of financial support in a given situation:

New facilities--fifty percent (50%) of construction costs or three million dollars whichever is

greater.

- Renovation of facilities--seventy-five percent (75%) of the cost of renovating a facility.
- Existing facilities without renovation--seventy-five percent (75%) of the fair market value of the facility.
- Portable items--donation of the collection or at least fifty percent (50%) of the value of the collection.
- Tribute markers--fifty percent (50%) of the cost or value of associated items (e.g. trees, gardens).
- Endowed chairs and professorships--full funding of the endowment.
- Programmatic Entities--determined on a case-by-case basis.

## 2. Request for Approval

Since naming facilities, spaces, endowments and programs has a long-term impact on the University, the approval process is designed to ensure such action is in the best interest of the University. All naming requests will be reviewed by the Committee on Naming Facilities, Spaces, Endowments, and Programs in accordance with the guidelines and procedures found in "Naming Facilities, Spaces, Endowments, and Programs" Policy 1020, UBP. The Committee will submit recommendations to the President or other official with approval authority. A plan for any naming opportunity that involves private financial support must be submitted in writing to the Committee and the appropriate approving official prior to submission of a request for approval of a specific name. In the best interest of the University and prospective honorees, information relating to any naming request or plan should remain confidential until appropriate approvals have been obtained.

2.1 Naming facilities and spaces that are part of the outside environment of the University must be approved by the Board of Regents.

2.2 Naming facilities and spaces that are part of the interior space of the University must be approved by the President. At the discretion of the President, the request may be forwarded to the Board of Regents for approval.

2.3 Naming facilities and spaces that are made up of portable items which are identifiable because of a specific focus or purpose (for example, collections of art and/or artifacts) must be approved by the Provost/Executive Vice President for Academic Affairs or the Executive Vice President for Health Sciences, depending on the location.

2.4 The display of tribute markers which include plaques, medallions or other markers in association with features such as trees, benches or small monuments must be approved by the Executive Vice President for Administration.

2.5 Naming of endowed chairs and professorships must be approved by the Board of Regents.

2.6 The naming of academic or non-academic programmatic entities (such as departments, schools, colleges, institutes and centers) must be approved by the Board of Regents.

The Board of Regents reserves the right to review for approval, on a case-by-case basis, any naming request not specifically addressed above and not otherwise delegated by the Board of Regents to the President of the University.

## 3. Duration of Name

Naming of facilities, spaces, endowments and programs in honor of individuals is generally expected to last the lifetime of the facility, space, endowment or program. Naming of facilities, spaces, endowments and programs in honor of corporations or other organizations will have a set number of years attached to the naming which will be determined on

a case-by-case basis and listed in the signed gift agreement. Naming associated with a particular facility, space, endowment or program will not preclude further naming within the facility, space, endowment or program.

#### 4. Request Processing

Every reasonable effort will be made to ensure that a naming request will be acted upon within sixty (60) days of the initial submission of that request to the Committee.

#### 5. Recording and Reporting

The University Secretary will be responsible for recording the official decisions on all naming requests and reporting those decisions to the appropriate UNM officials.

#### Implementation

The President will develop detailed policies and procedures to ensure that the naming of facilities, spaces, endowments and programs is consistent with this Regents' policy. The President shall appoint a Committee on Naming Facilities, Spaces, Endowments, and Programs to review naming plans and requests and to make recommendations for approval. This amended policy does not apply to any arrangements that are in existence at the date the amendment is adopted.

#### References

"Naming Facilities, Spaces, Endowments, and Programs" [UBPPM Policy 1020](#).

**Comments should be sent to [BRPM@UNM.edu](mailto:BRPM@UNM.edu)**

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**The University of New Mexico  
Albuquerque, New Mexico**



1020

**NAMING FACILITIES, SPACES, ENDOWMENTS, AND PROGRAMS**

Effective Date: December 1, 2001

Revised: 9/6/05, 11/01/06

Subject to Change Without Notice

*Authorized by UNM Regents' Policy 2.11 "Naming Facilities, Spaces, Endowments and Programs"*

**1. General**

The University of New Mexico Board of Regents adopted **RPM 2.11 "Naming Facilities, Spaces, Endowments and Programs"** on November 13, 2001, and instructed the President to develop this policy to describe the process for obtaining approval to name a facility, space, endowment, or program in honor of an individual, corporation, or other organization. The University welcomes the opportunity to honor those who have rendered extraordinary service or support to UNM. The criteria listed in this policy may change with economic conditions and University priorities. Their purpose is to set reasonable guidelines which may need to be adapted to each specific situation. The guidelines in this policy on naming in honor of benefactors applies to all prospective donors to any University college, program, campus, or organization and to the UNM Foundation.

**2. Criteria for Selection of Honorees**

Naming a facility, space, endowment, or program for an individual, organization, or corporation is one of the highest honors that the University can bestow. This recognition is a lasting and powerful affirmation of the honoree's connection to the University's mission. As such, honorees shall have exemplary character, an unqualified reputation for honesty, personal integrity and the highest standards of personal and professional ethics.

**2.1. Extraordinary University Service**

Honorees who have been employed by the University shall have given extraordinary service to the institution in a teaching, research, service, or administrative field with such exceptional distinction that their contributions are widely recognized by their peers, both at the University and elsewhere. The recognition afforded the honoree may also include private financial contributions related to the naming opportunity. Honorees may not be current employees, individuals in active service at the University, or those holding elected office at the time of the naming, unless the circumstances are exceptional and approved by the Board of Regents.

**2.2. Private Financial Support**

Individuals who have not been University employees, corporations, and other organizations may be considered for such recognition if they have made significant financial contributions to the University. A bequest or legacy gift from a donor who is still alive will not normally be considered for a naming opportunity. Determination of what constitutes a significant financial contribution is made on a case-by-case basis taking into consideration the total cost of the project, the availability of other funds, and the following guidelines:

- New facilities -- fifty percent (50%) of new construction costs or three million dollars whichever is greater.
- Renovated facilities -- seventy-five percent (75%) of the cost of renovating a facility.
- Existing facilities without renovation -- seventy-five percent (75%) of the fair market value of the facility.
- Portable items -- donation of the collection or at least fifty percent (50%) of the value of the collection.
- Tribute markers -- fifty percent (50%) of the cost or value of associated items (e.g. trees, gardens).

- Endowed chairs and professorships -- full funding of the endowment.
- Programmatic Entities -- determined on a case-by-case basis.

Costs for the determination are defined by the University Office for Capital Projects for physical facilities and by the UNM Foundation for endowed positions.

### **3. Approval Process**

Approval requirements for naming UNM facilities, spaces, endowments, and programs are based on the impact of such action on the University of New Mexico. Whenever there is a fundraising effort for a major facility, a plan must be developed which lists naming criteria and funding amounts for various components of the facility (e.g., rooms, laboratories, offices). This plan must be submitted to the Regents' Finance and Facilities Committee as an information item before specific individuals or organizations are approached for specific naming recognition. Whenever possible for other types of naming opportunities, a plan should be developed before specific donors are approached. Plans must include realistic goals, objective analysis of fund raising potential, lists of prospective donors, timelines specifying when the campaigns will begin and end, budgets for all fundraising activities, and contingency plans if the fundraising goals are not met.

All plans and specific requests for naming must be submitted by the appropriate dean/director or Branch Campus Advisory Committee through the dean's/director's vice president to the Committee on Naming Facilities, Spaces, Endowments, and Programs. If the request involves private funds, the vice president will submit the request to the Associate Vice President for Development who will forward it to the Committee. The Committee Chair will forward the Committee's recommendation and obtain the necessary approvals. Gift commitments must be signed by the donor and the Associate Vice President for Development and submitted in writing to the Committee. Every attempt will be made to make a named gift opportunity decision within sixty (60) days from submission of the plan to the Committee. In the best interest of the University and prospective honorees, information relating to any naming request or plan should remain confidential until appropriate approvals have been obtained.

#### **3.1. Committee on Naming Facilities, Spaces, Endowments, and Programs**

The Committee shall have the following members: Provost/Executive Vice President for Academic Affairs, Executive Vice President for Administration, Vice President for Advancement, Vice President for Student Affairs, Executive Vice President for the Health Sciences Center, Associate Vice President for Development, University Secretary (official record-keeper), the Senior Advisor to the President, and a faculty member appointed by the President. The President will name the Chair. The Committee is responsible for:

- reviewing naming opportunities and associated plans to ensure adequacy/appropriateness of funding proposal;
- reviewing specific naming requests to ensure they comply with Regents' policy and are in the best interests of the University;
- ensuring adequacy of funding proposals; and
- making recommendations to the President or the vice president with approval authority for the specific classification.

#### **3.2. Request for Approval**

The level of approval for naming UNM facilities, spaces, endowments, and programs depends on the classification of the item. The plan and each specific naming opportunity must be approved according to the following criteria.

##### **3.2.1. Class I**

Class I includes facilities and spaces that are part of the outside environment of the University; for example, buildings, complexes of buildings, roads, walkways, playing fields, parks, gardens, and agricultural or forestry plots. Names in this class must be approved by the Board of Regents upon recommendation of the President following consultation with the Committee on Naming Facilities, Spaces, Endowments, and Programs.

### **3.2.2. Class II**

Class II includes facilities and spaces that are part of interior space of the University; for example, library/reading rooms, laboratories, seminar rooms, galleries, recreational courts, and lounges. Names in this class must be approved by the President following consultation with the Committee on Naming Facilities, Spaces, Endowments, and Programs. Depending on the specific Class II facility (for example, large public spaces) the President may decide to submit the request to the Board of Regents for approval.

### **3.2.3. Class III**

Class III includes collections or groups of portable items, which are identifiable because of a specific focus or purpose; for example, collections of art and/or artifacts. Names in this class must be approved by the Provost/Executive Vice President of Academic Affairs or the Executive Vice President for Health Sciences, depending on the location of the Class III material, following consultation with the Committee on Naming Facilities, Spaces, Endowments, and Programs.

### **3.2.4. Class IV**

Class IV addresses tribute markers, which include plaques, medallions or other markers usually in association with such features as trees, benches, or small monuments. The display of tribute markers must be approved by the Executive Vice President for Administration following consultation with the Committee on Naming Facilities, Spaces, Endowments, and Programs.

### **3.2.5. Endowed Chairs and Professorships**

The Board of Regents, following consultation with the President and the Committee on Naming Facilities, Spaces, Endowments, and Programs shall approve the establishment of endowed chairs and professorships based on:

- the endowment levels established by the UNM Foundation;
- the appropriateness of the specific naming consistent with UNM policy;
- a plan for raising the full amount required to fund the endowment including the length of time for raising the funds and alternate arrangements if the funds are not raised within the specified time;
- guidelines for spending prior to full funding of the endowment; and
- a process for monitoring spending to assure conformance with intent.

### **3.2.6. Programmatic Entities**

Naming of programmatic entities (academic and non-academic programs ) whether separate organizational units or not (departments, schools, colleges, institutes, centers, conferences, symposia, activities, organizational units, etc.) will only take place in exceptional circumstances. The naming of programmatic entities is a sensitive matter and must include acceptance and agreement from many different constituencies on campus with final approval required from the Board of Regents upon recommendation of the President following consultation with the Committee on Naming Facilities, Spaces, Endowments, and Programs. Before recommending any such naming, the President must ensure:

- the proposed name is consistent with the University policy regarding honorees;
- the autonomy of the programmatic entity and the academic freedoms to which UNM is committed will be safeguarded; and
- the level of private financial support has been taken into consideration.

The Board of Regents reserves the right to review for approval, on a case-by-case basis, any naming request not specifically addressed above and not otherwise delegated by the Board of Regents to the President of the University.

#### **4. Formal Recognition**

When name recognition has been extended for a gift received, it must be honored in accordance with a written gift agreement signed by University officials and the donor(s). In the event of significant changes in circumstances, the University reserves the right to determine the form of name recognition, in consultation with the donor when possible. The University Secretary is responsible for recording the official decisions on all naming requests and reporting those decisions to the appropriate UNM officials with a copy to University Archives.

#### **5. Duration of Name**

Naming of facilities, spaces, endowments, and programs in honor of individuals is generally expected to last the lifetime of the facility, space, endowment, or program. Naming of facilities, spaces, endowments, and programs in honor of corporations or other organizations will have a set number of years attached to the naming which will be determined on a case-by-case basis and listed in the signed gift agreement; typically the duration of such naming shall not exceed twenty-five (25) years. Naming associated with a particular facility, space, endowment, or program does not preclude further naming within the facility, space, endowment, or program.

#### **6. Implementation**

This policy does not apply to any arrangements that are in existence at the date this policy was adopted, nor to arrangements that may be made pursuant to discussions with donors that had commenced at the date the policy was adopted, even though the arrangements do not conform to this policy.

Comments may be sent to [UBPPM@UNM.edu](mailto:UBPPM@UNM.edu)  
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## **SUSTAINABLE BUILDING CERTIFICATE**

### **Program Description**

The Sustainable Building Certificate provides a foundation for students who are pursuing a career in the building sector of the new green economy (see list of related employment opportunities below) and by those currently working in the building industry who wish to augment their skills and enhance opportunities for advancement.

The Sustainable Building Certificate focuses on green building principles and solutions as they apply to both residential and commercial construction. Regarding greenhouse gasses and fossil fuel use, buildings are a surprisingly large part of the problem. According to year 2000 data from the US Energy Information Administration, buildings account for forty-eight percent of all energy consumption and GHG emissions annually. Seventy-six percent of all power plant-generated electricity is used to operate buildings. Sustainable or green building encompasses an array of practices and techniques to reduce the impacts of buildings on the environment and human health.

### **Career and Educational Advancement Opportunities**

Energy auditors  
Solar system installers  
Trainers  
Building inspectors  
Facility and property managers  
Contractors and builders  
Landscape designers  
Design professionals – architects, engineers, planners, and interior designers  
HVAC contractors  
Building owners and developers

### **Program Learning Goals**

The Sustainable Building Certificate provides students with quality instruction necessary to be successful in the green building sector of the economy.

Students will learn about advances in building science, building processes and building materials for both new and existing buildings. Upon successful completion of the required courses students will have developed the ability to:

1. Apply knowledge and skills related to sustainable building practices.
2. Interpret and apply energy codes and building rating systems.
3. Evaluate solar and other renewable energy options for new and existing buildings.

4. Conduct on-site energy audits (using a blower door and an infrared camera).
5. Evaluate building performance and energy code compliance using energy analysis software.

Course	Credit hours
CNST 104 NCCER Core	4
CADT 150: Introduction to Computer Aided Drafting	3
CNST 204 Timber Framing	4
SUST 120 Introduction to Green Building	3
SUST 150 Renewable energy in buildings	3
SUST 230 Computer assisted sustainable design (BIM)	3
SUST 250 Home energy audits - HERS rater training RESNET (Residential Energy Services Network)	3
SUST 260 Green Building with LEED	3
SUST 295 Green Building Capstone Project/Internship	<u>3</u>
	29

### **Courses descriptions:**

**CNST 104** Required introduction to the National Center for Construction Education and Research for Certification. Topics studied include basic math, communications prints, methods, and ethics. Students demonstrate skills level through laboratory assignments.

4 credit hours

**CADT 150:** Introduction to Computer Aided Drafting. (3) This course is designed for students interested in developing computer- aided drafting skills. It consists of both lecture and system operation assignments. Lecture/lab: 3 hours. Prerequisite: Approval of the instructor.

### **CNST 204 Timber Framing**

Plan reading, elementary construction techniques, materials and construction documents; primary emphasis is on the current building code plan checking. Prerequisite: CNST 104

4 credit hours

**SUST 120 Introduction to Green Building**

This course is an introduction to green building, principles, materials and methods of construction as they apply to sustainable residential construction. It provides the decision-making framework for students to learn how homes can be built to be more energy efficient, healthy and comfortable.

3 credit hours

**SUST 150 Renewable energy in buildings**

This course is an introduction to solar and other renewable energy options for new and existing construction. Topics include: photovoltaic arrays, passive and active solar space heating and water heating, and wind energy. Students will use computer generated three-dimensional models to evaluate building performance and explore design options.

3 credit hours

**SUST 230 Computer assisted sustainable design (BIM)**

This course explores sustainable design using BIM (building information modeling) and specialized energy analysis software. Students will learn core concepts of sustainability in building design, including systems, and materials. 3 credit hours

**SUST 250 Home energy audits**

Students will learn to perform residential energy audits using the Home Energy Rater System (HERS). The HERS codifies home energy audits for existing residential buildings. 3 credit hours

**SUST 260 Green Building with LEED**

This course is an introduction to the design and construction of high-performance green buildings. Topics include water and site design, LEED standards, green materials selection, and indoor air quality.

3 credit hours

**SUST 295 Green Building Capstone Project/Internship**

Students are assigned sustainable projects to expand their knowledge and skills by applying sustainable practices and policy in a workplace setting. They will work directly on sustainable projects and research in a workplace setting.

3 credit hours

**DEGREE/PROGRAM CHANGE  
FORM C**

Fields marked with \* are required

Name of Initiator: Cindy Chavez      Email:\* c2chavez@unm.edu      Date:\* 11-09-09

Phone Number:\* 505 925-8706      Initiator's Rank / Title\* Chairperson, Valencia County Branch

Faculty Contact\* Cindy Chavez      Administrative Contact\* Debra Venable

Department\* CAD

Division Business, Technology and Fine Arts      Program SUSTAINABLE BUILDING CERTIFICATE

Branch Valencia

Proposed effective term:

Semester Fall      Year 2010

**Course Information**

Select Appropriate Program Undergraduate Degree Program      CIP Code

Name of New or Existing Program \* (NEW) Sustainable Building Certificate

Catalog Page Number      Select Category Certificate      Degree Type Certificate

Select Action New

**Exact Title and Requirements as they should appear in the catalog.**

See current catalog for format within the respective college (enter text below or upload a doc/pdf file)

This Change affects other departmental program/branch campuses

Reason(s) for Request \* (enter text below or upload a doc/pdf file)

This degree will help us meet up and coming demands being placed on our communities to use sustainable building practices throughout communities. The Sustainable Building Certificate focuses on green building principles and solutions as they apply to both residential and commercial construction. Regarding greenhouse gasses and fossil fuel use, buildings are a surprisingly large part of the problem. According to year 2000 data from the US Energy Information Administration, buildings account for forty-eight percent of all energy consumption and GHG emissions annually. Seventy-six percent of all power plant-generated electricity is used to operate buildings. Sustainable or green building encompasses an array of practices and techniques to reduce the impacts of buildings on the environment and human health.

SUSTAINABLE BUILDING CERTIFICATE 1.doc

Statements to address budgetary and Faculty Load Implications and Long-range planning

\* (enter text below or upload a doc/pdf file)

Funding for this degree comes from a grant and will fund an instructor for the next 3 years. Some of this courses can also be taught by the existing CADT teacher.

# Academic Program Prioritization

Can be found online at:

<http://provost.unm.edu/AcadProgPri.html>

## Report of the Academic Affairs Review Panel

### Administrative & Student Support Unit Evaluation Report

- [Click here](#) to read responses from Units
- [Click here](#) to read public comments
- [Click here](#) to comment on report
  
- **Process for Evaluating Academic and Administrative Student Support Units**
  - **Administrative & Student Support Units conducting a Self-study Review**
  - **Review Panel Membership**
  - **Self-studies, Budget and FTE Trend Data**
  
- **Academic Priorities**
- **Guideline for White Paper Process for Academic Degree Programs**
  - **White Paper Proposals**
  
- **Guidelines for White Paper Process for Academic Administrative and Student Support Units**
- **Process for Evaluating Academic and Administrative Student Support Units**
  - **Administrative & Student Support Units conducting a Self-study Review**
  - **Review Panel Membership**
  - **Self-studies, Budget and FTE Trend Data**
- **Process and Criteria for Academic Program Prioritization**
  - **Comprehensive Degree Program Reviews**
- **Communication Plan and Timeline (Second Revision)**

[Click here for comments and suggestions](#)

## **Report on Regents' Audit Committee Meeting Regular meeting January 20, 2011**

The **Regents' Audit Committee** met on **January 20, 2011**, and took the following action:

- Approved the minutes from the October 21, 2010 Audit Committee meeting. Chairman Gallegos followed up on items from the previous Committee meeting and informed the audience that he will be reviewing follow up items every meeting. Involved parties will be asked to provide updates. Mr. Wood, President of Faculty Senate asked if draft minutes can be distributed more broadly. The Committee agreed but indicated that the position of the Committee that there are no minutes until they are approved and everyone should know they are draft minutes until approved.
- Ava Lovell, Vice President HSC/UNM Finance and University Controller discussed the scope of work for the annual external audit Request for Proposal (RFP) process. The previous RFP covered the period ending June 30, 2010. According to the State Procurement Code, the University will have to issue a new RFP for audit services. The State Auditor's letter dated April 14, 2006, stated Moss Adams' six-year rotation period ends June 30, 2011. Therefore, through an RFP process, Moss Adams could conduct University of New Mexico audit work for one more year. Per the State audit rule, Ms. Lovell sent a request letter to the State Auditor on December 15, 2010, to allow UNM to go out to bid as soon as possible. She has not received a response. UNM is a huge, complex organization that requires interim work starting in April. If UNM has to wait until after the legislative session is over to go to bid, Ms. Lovell feels UNM would not make the deadline for the financial statements. Moss Adams cannot bid alone for a three-year contract, but they can bid with someone else. Chairman Gallegos is concerned about a lack of rotation because after a few years the auditors may be auditing their own work. Ms. Lovell noted price is really a big issue. The external audit is expensive - after gross receipts tax it was over a million dollars last year. She feels Moss Adams intends to offer a one year price for their final year of eligibility. If the price is right, we might look at it for one year, and then go back out to bid. Ms. Lovell stated approval for the pricing will go before this committee and then to the full Board. Regent Koch agreed to contact the State Auditor to ask for an answer. Although this was an information item, Chairman Gallegos felt a motion to approve would be appropriate, Regent Koch moved to approve.
- Internal Audit Director Patel delivered a status report. To help the University control audit costs, he indicated that the annual external audit RFP should include coordination with Internal Audit in the areas of payroll, fixed assets additions and deletions, travel expenditures, etc.
- REDW, LLC presented the UNM Hospital Contracts and Grants audit dated June 2010. The Committee accepted and approved the audit.
- Internal Audit presented: Audit of Selected Payroll Processes. The Committee approved the audit, directing attention to the following:
  1. To help reduce exceptions, Administration should implement initiatives to hold employees, supervisors and department heads accountable for avoidable delays resulting in off-cycle payrolls, payments to terminated personnel, and late payroll for new hires.
  2. A notification period of 60 – 90 days is needed to communicate policy and procedure changes for audit recommendations 1 and 16.
  3. Consolidation of seven Employment Data Centers into three centers: 1) Human Resources for Staff Employees; 2) Academic Affairs for Faculty Contracts, Office of Graduate Studies and Student Employment hiring as one Employment Data Center; and, 3) HSC for the School of Medicine Academic Affairs, School of Medicine Faculty Hiring and Contracts Office and Graduate Medical Education hiring as one Employment Data Center.

4. Adoption of semi-monthly payroll cycle for all non-faculty employees, retaining monthly payroll cycle for faculty; there shall be only a single out of cycle payroll run for each corresponding payroll cycle, effective July 2011.
5. The Committee acknowledged implementation of the automated time keeping system (Kronos) at the University bookstore and that Kronos is working with the Physical Plant to fully implement the Kronos system. The Committee recommends phased implementation of the automated time keeping system at other departments for efficient time reporting processes.



## University Services

University Services Business Operations    UNM Surplus Property  
UNM Copy Center    UnivServ Shipping and Receiving  
UNM Mailing Systems    UNM Inventory Control  
UNM Records Management    Chem Stores/CRLS  
<http://www.unm.edu/~univserv/>    Copier Management Program

Date:            January 28, 2011

To:              Bruce Cherrin, Chief Procurement Officer  
                    Purchasing Department

From:            Debra L. Fondino   
                    Associate Director, University Services

Subject:        Equipment Disposition – December 2010 and January 2011

Attached for your review and submission to the Board of Regents are the Surplus Property Disposition Detail lists for the months of December, 2010 and January, 2011.

Consistent with UNM Board of Regents Policy 7.9 and the Disposition of Surplus Property Act, 13-6-1, NMSA 1978, and based upon documentation submitted by the UNM departments responsible for the equipment, I certify that the equipment identified on the list is worn-out, unusable or obsolete to the extent that the items are no longer economical or safe for continued use by the University. I recommend that the items be deleted from UNM's inventory and disposed of in accordance with the above noted Regents Policy and Surplus Property Act.

Surplus Property Department  
Disposition Detail List  
as of 12-23-10

Notes	P Tag #	Department	Asset Description	Manufacturer	Model	Serial Number	Cap Date	Cost	NBV	Dispo Method	Dispo Date
	257025	Finance Sys Mngt Network Support	COMPUTER FILE SERVER DELL		PowerEdge 3500	726326	2002	5,488.00	0.00	Too Costly to Repair	12/20/2010
(7)	146594	KNME Operations	TRANSLATOR TV	TV TECH	XL 20	123	1982	6,457.00	0.00	Obsolete	12/20/2010
(7)	146595	KNME Operations	TRANSLATOR TV	TV TECH	XL 20	124	1982	6,457.00	0.00	Obsolete	12/20/2010
	209848	Cancer Research Treatment Ctr CRT	FREEZER	VWR	A8517SUF12	S05D164120SD	1995	6,699.00	0.00	Too Costly to Repair	12/20/2010
(7)	146591	KNME Operations	TRANSLATOR TV	TV TECH		117	1982	6,907.00	0.00	Obsolete	12/20/2010
(7)	149267	KNME Operations	TRANSLATOR TV	TV TECH	XL-20	128	1982	6,907.00	0.00	Obsolete	12/20/2010
(7)	150116	KNME Operations	TRANSLATOR TV	TV TECH		120	1982	7,050.00	0.00	Obsolete	12/20/2010
(1)	185391	Cancer Research Treatment Ctr CRT	CRYOGENIC EQUIPMENT QUEUE		7140	70295 001	1989	13,124.00	0.00	Too Costly to Repair	12/22/2010
(2)	145595	Biology Department	CHROMATOGRAPHY DAT, VARIAN		400100002	11711700	1981	20,840.00	0.00	Obsolete	12/23/2010
(3)	167823	Molecular Genetics Microbiology	CENTRIFUGE	BECKMAN	L8M-80	8J407	1985	55,920.00	0.00	Obsolete	12/23/2010

Disposal Count: 10

Disposition Asset Value: 135,849.00

Disposition Book Value: 0.00

Surplus Property Department  
Disposition Detail List  
as of 01-25-2011

Notes	P-Tag #	Department	Asset Description	Manufacturer	Model	Serial Number	Cap Date	Cost	NSV	Disp Method	Disp Date
(4)	67800	PPD Automotive	MV TRK UNDER 1 TON	CHEVROLET	NEAR NORTHSCBD	CE330S117295	1970	5,157.00	0.00	Obsolete	01/25/2011
(5)	31933	SOM Pathology Department	MICROSCOPE CAMERA	ZEISS		61180	1965	5,555.00	0.00	Obsolete	01/25/2011
(6)	246767	Univ Lbr Endowments & INLP	PROJECTOR	PROXIMA	DP9240	G0502355	2001	5,631.00	1,689.39	Obsolete	01/25/2011
	222224	PPD Automotive	GOLF CART	EZGO	GX1	A40239	1996	5,768.00	0.00	Obsolete	01/25/2011
(5)	210173	SOM Pathology Department	SAMPLER AUTO	SPECTRA PHYSICS	AS1000	062010785	1995	5,950.00	0.00	Obsolete	01/25/2011
	241314	School of Law Administration	COMPUTER CPU/SYSTEM	DELL	PIII 550	F133T	2000	6,378.00	0.00	Obsolete	01/25/2011
(5)	210172	SOM Pathology Department	CHROMATOGRAPH	SPECTRA PHYSICS	P2000	062012925	1995	6,745.00	0.00	Obsolete	01/25/2011
	176134	PPD Automotive	MV TRK UNDER 1 TON	CHEVROLET		1GCCC14H6GS189312	1987	7,916.00	0.00	Obsolete	01/25/2011
(6)	245633	Univ Lbr Endowments & INLP	PROJECTION UNIT	PROXIMA	DP9240	G0602758	2001	8,338.00	2,501.05	Obsolete	01/25/2011
(5)	220303	SOM Pathology Department	COMPUTER CPU/SYSTEM	MIDEO SYSTEMS	AMT486DX266AE	11122AMG7124	1996	8,644.00	0.00	Obsolete	01/25/2011
	184744	PPD Automotive	MV TRK UNDER 1 TON	CHEVROLET	1500	1GCDC14H6KE240156	1989	9,503.00	0.00	Obsolete	01/25/2011
(5)	200055	SOM Pathology Department	KINETIC SYSTEM	MOLECULAR DEVICES	UV-MAX	UV01283	1992	9,570.00	0.00	Obsolete	01/25/2011
(5)	183549	SOM Pathology Department	SPECTROPHOTOMETER	BECKMAN	DU-65	4291718	1988	9,684.00	0.00	Obsolete	01/25/2011
(5)	210171	SOM Pathology Department	DETECTOR VARIABLE WA	SPECTRA PHYSICS	02060102062	8435	1995	9,796.00	0.00	Obsolete	01/25/2011
(7)	253782	KNME Operations	COMPUTER VIDEO EDITO	IBM	Intellistation		2002	12,268.00	0.00	Obsolete	01/14/2011
(7)	186711	KNME Operations	MICROWAVE TRANSMITTR	ROCKWELL	MVR 1212	694-5356-001	1989	12,385.00	0.00	Obsolete	01/14/2011
	218546	PPD Automotive	MV TRK UNDER 1 TON	CHEVROLET	S-10	1GCCS14X1T8181569	1996	12,750.00	0.00	Obsolete	01/25/2011
	237641	SOM Surgery	PROCESSOR IMAGE	ALPHA	TM2200	980526	1999	13,125.00	0.00	Obsolete	01/25/2011
	170240	PPD Automotive	MV TRK UNDER 1 TON	FORD		2FTJW366LFCB41999	1986	13,300.00	0.00	Obsolete	01/25/2011
	183094	PPD Automotive	MV VAN	DODGE	RMW	2B5WB31W0JK139627	1988	14,403.00	0.00	Obsolete	01/25/2011
	224711	PPD Automotive	MV PASSENGER CAR	FORD	TAURUS	1FALP52U5VG175077	1997	14,711.00	0.00	Obsolete	01/25/2011
	130293	PPD Automotive	MV TRK OVER 1 TON	CHEVROLET		C17DB9V181121	1980	14,797.00	0.00	Obsolete	01/25/2011
	214366	PPD Automotive	MV VAN	FORD	AEROSTAR	1FMCA11U8TZA48438	1996	14,985.00	0.00	Obsolete	01/25/2011
	267505	PPD Automotive	MV TRK OVER 1 TON	Cushman	Utility Vehicle	60D1005	2004	15,097.00	7,548.38	Obsolete	01/25/2011
	203187	PPD Automotive	MV VAN	DODGE	B350	2B5WB35Z5RK115548	1994	16,015.00	0.00	Obsolete	01/25/2011
	183049	PPD Automotive	MV S.U.V.	GMC	TU20906	1GKGV26K1JF515483	1988	16,114.00	0.00	Obsolete	01/25/2011
	213388	PPD Automotive	MV TRK OVER 1 TON	FORD	F2504X2	2FTHF25HESCA55934	1995	16,165.00	0.00	Obsolete	01/25/2011
	202083	PPD Automotive	MV TRK UNDER 1 TON	CHEVROLET	CK20953	1GCGK29K4PE224751	1994	16,425.00	0.00	Obsolete	01/25/2011
	231189	PPD Automotive	MV VAN	DODGE	CARAVAN	2B4FP2532WR774203	1998	16,535.00	1,653.38	Obsolete	01/25/2011
	215165	PPD Automotive	MV VAN	FORD	WINDSTAR	2FMDA51U3TBA84648	1996	17,532.00	0.00	Obsolete	01/25/2011
	189970	PPD Automotive	MV S.U.V.	CHEVROLET	SUBURBAN,4DR.	1GNEV16KOLF149345	1990	18,581.00	0.00	Obsolete	01/25/2011
(7)	201880	KNME Operations	TRANSLATOR	ACRODYNE	TLU100SE	3064	1996	18,660.00	0.00	Obsolete	01/14/2011
(7)	201882	KNME Operations	TRANSLATOR	ACRODYNE	TLU100SE	3089	1996	18,660.00	0.00	Obsolete	01/14/2011
(8)	190191	Chemistry Department	SPECTROPHOTOFUORMTR	BOMEN	MB-120	25017	1990	18,950.00	0.00	Beyond Repair	01/14/2011
	170245	PPD Automotive	MV TRK UNDER 1 TON	FORD		1FDNF70H7FVA69035	1986	19,548.00	0.00	Obsolete	01/25/2011
	232601	PPD Automotive	MV PASSENGER CAR	FORD	CV POLICE PURSU	2FAFP71W0XX108430	1998	20,789.00	0.00	Obsolete	01/25/2011
	252687	PPD Automotive	MV PASSENGER CAR	FORD	Crown Victoria	2FAFP71W81X200473	2001	21,030.00	0.00	Obsolete	01/25/2011
(9)	242625	Neurosciences	IMAGER VIDEO SYSTEM	BIORAD	FLOUR-S IMAGER		2000	23,000.00	0.00	Too Costly to Repair	01/25/2011
	197720	PPD Automotive	MV S.U.V.	CHEVROLET	CK20906	1GNGK26N1NJ334747	1992	23,493.00	0.00	Obsolete	01/25/2011
(7)	201879	KNME Operations	TRANSLATOR	ACRODYNE	TLU100SE	3063	1996	23,970.00	0.00	Obsolete	01/14/2011
	N00002883	PPD Automotive	Motor Vehicle Sedan	Ford	2005 Police Intercepto	2FAFP71W85X140006	2005	26,855.10	4,670.46	Obsolete	01/25/2011
(7)	157349	KNME Operations	MICROWAVE TRANSMITTR	M/A COM	MA6G	D4586	1983	27,069.00	0.00	Obsolete	01/14/2011
	156553	PPD Automotive	FORK LIFT TRUCK	HYSTER		C5023309C	1983	29,600.00	0.00	Too Costly to Repair	01/25/2011

Disposal Count: 43

Disposition Asset Value: 631,447.10

Disposition Book Value: 18,062.66

January 25, 2011

Additional Notes to Surplus listings dated 12/23/10 and 1/25/11:

**1 – Asset# 185391** is a 22-year old minus-135 freezer (Cryogenic Equipment) in the Cancer Research Facility which cannot be repaired due to unavailable parts. Safety and Risk Services will decommission the freezer and manage its disposition.

**2 – Asset# 145595** is a 30-year old Varian Chromatography Data Unit that no longer functions and is obsolete. It is no longer capable of providing any value or service to the Department of Biology given today's modern science requirements.

**3 – Asset# 167823** is a 26-year old Beckman Ultra Centrifuge at the Department of Pathology that needs the rotor replaced. The cost of a new rotor for this particular model exceeds the cost of a new centrifuge.

**4 – Assets# 67900 et al:** PPD- Automotive & Fleet Services has 35 vehicles (24 of which have an acquisition cost of over \$5,000) to send to auction. Eleven of these are either low-cost, such as the golf carts, or have already been approved for disposition over the past year. The vehicles have become too expensive to repair and maintain due to their high mileage or age or both.

**5 – Assets# 31933, #210173, #210172, #220303, #200055, #183549, and #210171** were picked up from the UNM HSC Department of Pathology and consist of a Zeiss Microscope camera, a Beckman spectrophotometer, a Mideo system, a Molecular Devices kinetic system, and a Spectra-Physics gas chromatography system with auto sampler and variable detector.

All of the equipment is a minimum of 15 years old and is obsolete. It has been in a Pathology storage room for many years. Pathology will be renovating this storage room into a new freezer room, starting in February 2011. It is time to dispose of these items.

**6 – Assets# 246767 and #245633** are two projectors from the University Library Endowments department. The higher Net Book Value is a result of a longer tax life assigned to projectors. At ten years old, these are obsolete with the department's existing technology.

**7 – Assets# 146594 et al:** KNME Operations is disposing of 11 assets consisting of 8 TV Translators, 2 microwave transmitters and a computer video editor. The translators were purchased in 1982 and 1996 and were pulled out of service and replaced early this year with digital translators.

The transmitters were purchased in the '80's and were pulled out of service and replaced this year. They were well past their 8-year useful life, parts were increasingly difficult to obtain, and as a result, it was no longer effective to keep them running.

The 2002 television editing systems were failing, with parts extremely difficult to obtain and therefore not effective to keep running.

**8 – Asset# 190191** is a 1990 Spectrophotofluormeter from the Department of Chemistry. It was cannibalized to provide parts to keep an identical unit in service. With no remaining serviceable parts, it no longer has value to the department.

**9 – Asset# 242625** is a 2000 Biorad Imager Video System from the Neurosciences department that is no longer functioning. Support is no longer provided by the manufacturer and it would therefore be cost prohibitive to maintain, repair or refurbish.



### University Services

University Services Business Operations	UNM Surplus Property
UNM Copy Center	UnivServ Shipping and Receiving
UNM Mailing Systems	UNM Inventory Control
UNM Records Management	Chem Stores/CRLS
<a href="http://www.unm.edu/~univserv/">http://www.unm.edu/~univserv/</a>	Copier Management Program

Date: February 25, 2011

To: Bruce Cherrin, Chief Procurement Officer  
Purchasing Department

From: Debra L. Fondino   
Associate Director, University Services

Subject: Equipment Disposition – February 2011

Attached for your review and submission to the Board of Regents is the Surplus Property Disposition Detail list for the month of February, 2011.

Consistent with UNM Board of Regents Policy 7.9 and the Disposition of Surplus Property Act, 13-6-1, NMSA 1978, and based upon documentation submitted by the UNM departments responsible for the equipment, I certify that the equipment identified on the list is worn-out, unusable or obsolete to the extent that the items are no longer economical or safe for continued use by the University. I recommend that the items be deleted from UNM's inventory and disposed of in accordance with the above noted Regents Policy and Surplus Property Act.

Surplus Property Department  
Disposition Detail List  
as of 2-25-11

Notes	F-Tag #	Department	Asset Description	Manufacturer	Model	Serial Number	Cap Date	Cost	NSV	Disp Method	Disp Date
	183850	Health Exercise & Sports Science	ANALYZER	YSI	23L	555	1988	5,006.00	0.00	Too Costly to Repair	02/28/2011
	264668	Electrical Computer Engineering	FILE SERVER W/ACCESS	UNKNOWN/OTHER	SATA	AP57856	2004	5,347.00	0.00	Beyond Repair	02/28/2011
	237767	Ctr Infect Disease Gen Admin	SPECTROPHOTOMETER	SPECTRONIC	Genesys 5	3V8B086003	1999	5,400.00	0.00	Too Costly to Repair	02/28/2011
	235838	Ctr Adv Research Computing Gen	COMPUTER FILE SERVER	APPLE	G3	XA909042D9D	1999	5,425.00	0.00	Obsolete	02/28/2011
	236928	Electrical Computer Engineering	PROJECTOR	INFOCUS	435ZV	3EW92200813	1999	5,440.00	876.39	Too Costly to Repair	02/28/2011
(1)	262016	Student Life Info Technology	CASH REGISTER	MICROS	3700 Eclipse	M001305350548	2003	5,503.00	0.00	Obsolete	01/31/2011
(1)	262019	Student Life Info Technology	CASH REGISTER	MICROS	3700 Eclipse	M001305650584	2003	5,503.00	0.00	Obsolete	01/31/2011
(1)	262021	Student Life Info Technology	CASH REGISTER	MICROS	3700 Eclipse	M001305650664	2003	5,503.00	0.00	Obsolete	01/31/2011
(1)	262022	Student Life Info Technology	CASH REGISTER	MICROS	3700 Eclipse	M001305650577	2003	5,503.00	0.00	Obsolete	01/31/2011
(1)	262023	Student Life Info Technology	CASH REGISTER	MICROS	3700 Eclipse	S099232457799	2003	5,503.00	0.00	Obsolete	01/31/2011
(1)	262025	Student Life Info Technology	CASH REGISTER	MICROS	3700 Eclipse	M001305650575	2003	5,503.00	0.00	Obsolete	01/31/2011
(1)	262026	Student Life Info Technology	CASH REGISTER	MICROS	3700 Eclipse	M001305650576	2003	5,503.00	0.00	Obsolete	01/31/2011
(1)	262028	Student Life Info Technology	CASH REGISTER	MICROS	3700 Eclipse	M001305650666	2003	5,503.00	0.00	Obsolete	01/31/2011
(1)	262029	Student Life Info Technology	CASH REGISTER	MICROS	3700 Eclipse	M001305650589	2003	5,503.00	0.00	Obsolete	01/31/2011
(1)	262031	Student Life Info Technology	CASH REGISTER	MICROS	3700 Eclipse	M001305650592	2003	5,503.00	0.00	Obsolete	01/31/2011
(1)	262015	Student Life Info Technology	CASH REGISTER	MICROS	3700 Eclipse	M001305650663	2003	5,504.00	0.00	Obsolete	01/31/2011
(1)	262027	Student Life Info Technology	CASH REGISTER	MICROS	3700 Eclipse	M001305650585	2003	5,504.00	0.00	Obsolete	01/31/2011
(1)	262030	Student Life Info Technology	CASH REGISTER	MICROS	3700 Eclipse	S3005039127581	2003	5,504.00	0.00	Obsolete	01/31/2011
(1)	262032	Student Life Info Technology	CASH REGISTER	MICROS	3700 Eclipse	M001305650573	2003	5,504.00	0.00	Obsolete	01/31/2011
	N00022550	Cell Biology	Quote-Anatomy Table	VWR	Mortech 38"	N/A	2009	5,611.54	4,769.85	Obsolete	02/28/2011
	233283	Cell Biology Administration	TABLE	BELL	EMBALMING	16 INCH DUCT	1998	5,805.00	967.50	Obsolete	01/31/2011
	246772	Development Office	LASERJET PRINTER	HEWLETT PACKARD	8100N	SUSCB003531	2001	5,863.00	0.00	Obsolete	02/28/2011
(2)	208375	Communication Journalism	VIDEO CAMERA	PANASONIC	WV-F25013	L3TH00026	1995	6,678.00	0.00	Obsolete	02/28/2011
(2)	208379	Communication Journalism	VIDEO CAMERA	PANASONIC	WV-F25013	L3TH00024	1995	6,678.00	0.00	Obsolete	02/28/2011
(3)	238733	OMI Medical/Academic	PHOTOGRAPHY COPY SY:	PHOTODYNE	V701		1999	12,735.00	0.00	Too Costly to Repair	01/31/2011
(4)	227333	Ctr for Adv. Research Computing	COMPUTER FILE SERVER	KACHINA	BONITO		1998	15,863.00	0.00	Obsolete	01/31/2011
(5)	229487	Molecular Genetics Microbiology	MONITOR RADIATION	MOLECULAR DYNAMICS	PHOSPHOIMAGE	76195	1998	30,022.00	0.00	Too Costly to Repair	02/28/2011

Disposal Count: 27

Disposition Asset Value: 192,919.54

Disposition Book Value: 6,613.74

February 25, 2011

Additional Notes to Surplus listing dated 2/25/11:

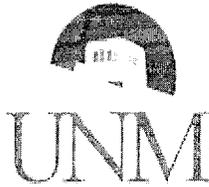
**1 – Assets# 262015, \*16, \*19, \*21-23, \*25-26, \*27-32** are fourteen 2003 cash registers from Student Life Info Technology originally purchased for \$5,500. They were used in all food service locations on campus and are now obsolete. These registers are out of warranty and will no longer be serviced by the vendor. New registers were purchased to replace them in Summer 2010.

**2 – Assets# 208379 and # 208375** are 16-year old Panasonic color video cameras from Communication & Journalism that are now obsolete. Although there is a zero Net Book Value remaining, Surplus Property hopes to be able to recover any inherent remaining value for this type of item through a bid process.

**3 – Asset# 238733** is a 12-year old Photography Copy System from the Office of the Medical Investigator that is not in working order. The 2-sq-ft glass plate on the unit is cracked in half, the light source does not work and the arms to hold the bulbs are broken. The estimated cost to repair at \$5,000 was not cost effective.

**4 – Asset# 227333** is a 13-year old Kachina 'bonito' NFS file server at the Center for Advanced Research Computing that is technologically obsolete. Its chipset and OS are no longer supported and its capacity is a fraction of that required for a modern fileserver at their supercomputing center.

**5 – Asset# 229487** is a Phosphorimager Scanner/Radiation Monitor that is 13 years old at the Department of Molecular Genetics & Microbiology. It can no longer be serviced because it is obsolete and parts are no longer made or available.



The University of New Mexico  
Purchasing Department  
MSC01 1240  
1 University of New Mexico  
Albuquerque, NM 87131-0001

**MEMORANDUM**

To: David Harris, Executive Vice President for Administration  
From: Bruce Cherrin, Chief Procurement Officer  
Subject: Contract Approval  
Date: February 25, 2011

The following is being submitted for approval per Regent Policy 7.4. This will need to proceed to the full Board of Regents.

**University of New Mexico Hospital**

**1. Fuji Computed Radiology (CR)**

**Source of Funds:** UNM Hospitals Operating Budget

**Description:**

Request for a 4 year service agreement with Fuji Medical Systems for 22 CR Reading stations and CR Plate Readers used throughout UNMH facilities, to include UH Main, BBRP, OSIS, and outside clinics. These CR Readers utilize a proprietary software only available from Fuji Medical the software is updated on average each year to improve algorithms and reduce radiation dose to Patients. This agreement is a renewal from previous 4 year agreement and incorporates an 8% reduction to annual operating costs executed prior.

**Process:** Proposal # 103255-5, Preferred CR, Revision 100610

**Costs:** FY 11 – FY 15 Operational includes annual maintenance and NMGRY totaling **\$718,395.00**

**2. GE Medical System  
Cerner Corporation**

**Source of Funds:** FY 11 and FY 12 UNM Hospitals Operating Budget  
FY 11 and FY 12 UNM Hospitals Capital Budget

**Description:**

This project will allow 56 additional patient monitored beds with 237 Cerner EMR connectivity engines that

provide real-time vital signs such as blood pressure, heart rate, and oxygen saturation levels which will be recorded directly into the in-patient electronic medical record. This will improve efficiencies for nursing staff, will standardize vital sign monitoring and will provide for real time accuracy of patient health status. In addition, there is a need to replace ten patient monitors that have reached the end of useful life and are no longer supported by manufacturer. Total purchase request is for 66 patient monitors, 8 central nurse station monitors, and 237 Cerner EMR connectivity engines that will link with the UNMH electronic medical record (EMR). Included in this project is the provision for additional emergency 110V outlets, IT data ports required for patient rooms currently without patient monitors and/or patient rooms requiring additional emergency outlets and IT data ports for EMR connectivity engines. Project also requires a refurbishment of the Neuroscience Unit (5 South, UNMH main), and replacement of six 30-year old headboard assemblies that will not incorporate the patient monitoring and EMR connectivity engines, one new IT wiring closet and two additional air conditioners necessary for IT infrastructure requirements based on additional IT wiring capacity.

**Process:**

The patient monitors will be obtained from GE Medical Systems utilizing UNMH Novation GPO agreement. The new patient monitors will also be standardized with the current monitors in use throughout UNMH. The EMR connectivity engines and software will be obtained from Cerner, our current CareAware electronic medical record provider. The electrical and IT wiring will be provided by UNMH approved on-call contractors.

**Cost:**

FY11 and FY 12 Capital Budget:

Patient monitors and central monitors, GE Medical Systems	\$1,043,906
Workstation on Wheels	\$243,000
Construction and electrical wiring, UNMH approved on-call Contractors	\$248,400
6 Headboard assemblies, Amico	\$10,000
IT Wiring costs, UNM approved on-call Contractors	<u>\$1,092,090</u>
	\$2,637,396

FY11 and FY 12 Operating Budget:

Hardware – computers, and tracking boards	\$222,650
EMR connectivity engines, Cerner	<u>\$734,000</u>
Grand total	\$3,594,046

**3. Hill - Rom**

**Source of Funds:** UNM Hospitals Capital Budget

**Description**

Request to purchase 25 patient care beds for ICU and 80 surgical medical patient beds. The new ICU beds offer powered transport mechanisms that allow for easier movement of the bed, the patient and all of the equipment the patient is connected to while being moved to another location of the hospital for surgery or a diagnostic test. In addition, the beds have a built in scale in order to monitor the patient’s weight, which is one of many indications of health status (for example, retaining fluid in the lungs or body); the mattress offers a treatment pressure relief surface to reduce the incidence of bed sores. The built-in scale also helps prevent back strain for the staff nurses, which happens when patients are moved to a portable scale for daily weigh in. Traction devices will be attached to the orthopedic beds to allow for patients to adjust positioning in the bed for comfort and patient care activities. The beds are also equipped with a patient position monitor, helping to reduce the number of falls out of bed by alerting the staff before this happens.

**Cost:**

The cost for 25 ICU Beds	\$411,408
The cost for 80 Medical Surgical Beds	<u>\$787,263</u>
Total Bed Replacement Costs	\$1,198,671

**University of New Mexico**

**4. UNM Physical Plant/Utilities Division – Solar Turbines Inc.**

The Physical Plant Department's Utilities Division operates a cogeneration unit that produces electricity and heating steam for the campus. One of the components of the cogeneration unit is a gas turbine manufactured by Solar Turbines. Per the manufacturer's specifications the gas turbine must be overhauled every 30,000 hours of operation. The turbine has over 28,000 hours since the initial installation in 2005 and will be due for an overhaul in the next few months. The overhaul involves inspections and replacement of parts and can take several weeks to complete. The loss of the cogeneration unit for an extended period of time is expensive for the Utilities Division because it is a highly efficient source of utilities. To reduce the duration of the maintenance, the Utilities Division has elected to utilize the Solar Turbines exchange program. This program involves the manufacturer overhauling a different gas turbine and shipping it to UNM in preparation for the maintenance. The cogeneration unit is then brought down and the two gas turbines are exchanged significantly reducing the down time. The removed gas turbine is then sent to Solar Turbines for refurbishment. This maintenance is essential for the continued operation of the cogeneration unit.

**Source of Funds: Utilities Surcharge Fund**

**Total Cost: \$1,423,609.00 plus NMGRT**



Office of Capital Projects

**MEMORANDUM TO ADVANCE  
COMMITTEE AGENDA ITEMS TO  
THE BOARD OF REGENTS  
THE UNIVERSITY OF NEW MEXICO**

DATE: February 25, 2011  
TO: David W. Harris, EVP for Administration, COO & CFO  
FROM: Vahid Staples, Budget Officer, Office of Planning, Budget & Analysis  
RE: Requested Approvals

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**RECOMMENDED ACTION:**

Recommend to the Board of Regents Finance and Facilities Committee the following:

1. Request for Capital Project Approval for Human Tissue Repository
2. Request for Capital Project Approval for UNM Gallup Gurley Hall Air Handler Replacement
3. Request for Construction Manager at Risk Selection and Capital Project Approval for Baseball Stadium Renovation, Phase 1
4. Request for Architect Selection and Capital Project Approval for the Laguna / De Vargas Residence Hall Refurbishment
5. Request for Capital Project Approval for Student Family Housing on Buena Vista Avenue

Please see attached summaries and drawings.

cc: Chris Vallejos, Associate VP, Institutional Support Services  
Mary Kenney, Robert Doran - PCD  
W. Turner, C. Martinez, R. Henrard, R. Meyer, M. Dion, M. Gauer, T. Sanchez – OCP  
Barbara Griffith, Program Operations Director, School of Medicine Pathology  
Mary Vosevich, Director, Physical Plant Department  
Robert Notary, Associate Director, PPD Engineering & Energy Services  
Paul Krebs, Vice President, Athletics Department  
Tim Cass, Associate Director, Athletics Department  
Melissa Vargas, Strategic Planner, Provost's Office  
Brian Ward, Facilities Manager, Housing & Dining Services

**REQUEST FOR CAPITAL PROJECT APPROVAL for  
HUMAN TISSUE REPOSITORY  
UNIVERSITY OF NEW MEXICO HEALTH SCIENCES CENTER  
March 14, 2011**

**REQUESTED ACTION:**

In accordance with Section 7.12 of the Board Of Regents Policy Manual and as required by the State of New Mexico Higher Education Department, project approval is requested to renovate a former teaching laboratory in the Basic Medical Sciences Building for the Human Tissue Repository.

**PROJECT DESCRIPTION:**

This project will renovate approximately 1,753 square feet of space on the third floor of the Basic Medical Sciences Building for use as a Human Tissue Repository (HTR). The project will create a 1,000 square foot tissue preparation laboratory as well as upgraded rooms for offices and HTR Data Management. New scientific benches, counters, a fume hood, and sinks will be provided. Mechanical, plumbing, and electrical systems will be upgraded to meet the program requirements. Information technology and communications systems will also be improved. Existing emergency power generation is already available, providing backup power for the low temperature freezers used.

**RATIONALE:**

The Human Tissue Repository is presently located in the basement of the Clinical and Transitional Sciences Center. The Principle Investigator has a National Cancer Institute supported contract for tissue collection and the existing facility is inadequate to meet the contract requirements. The new laboratory will accommodate expanded research and comply with contract and code issues.

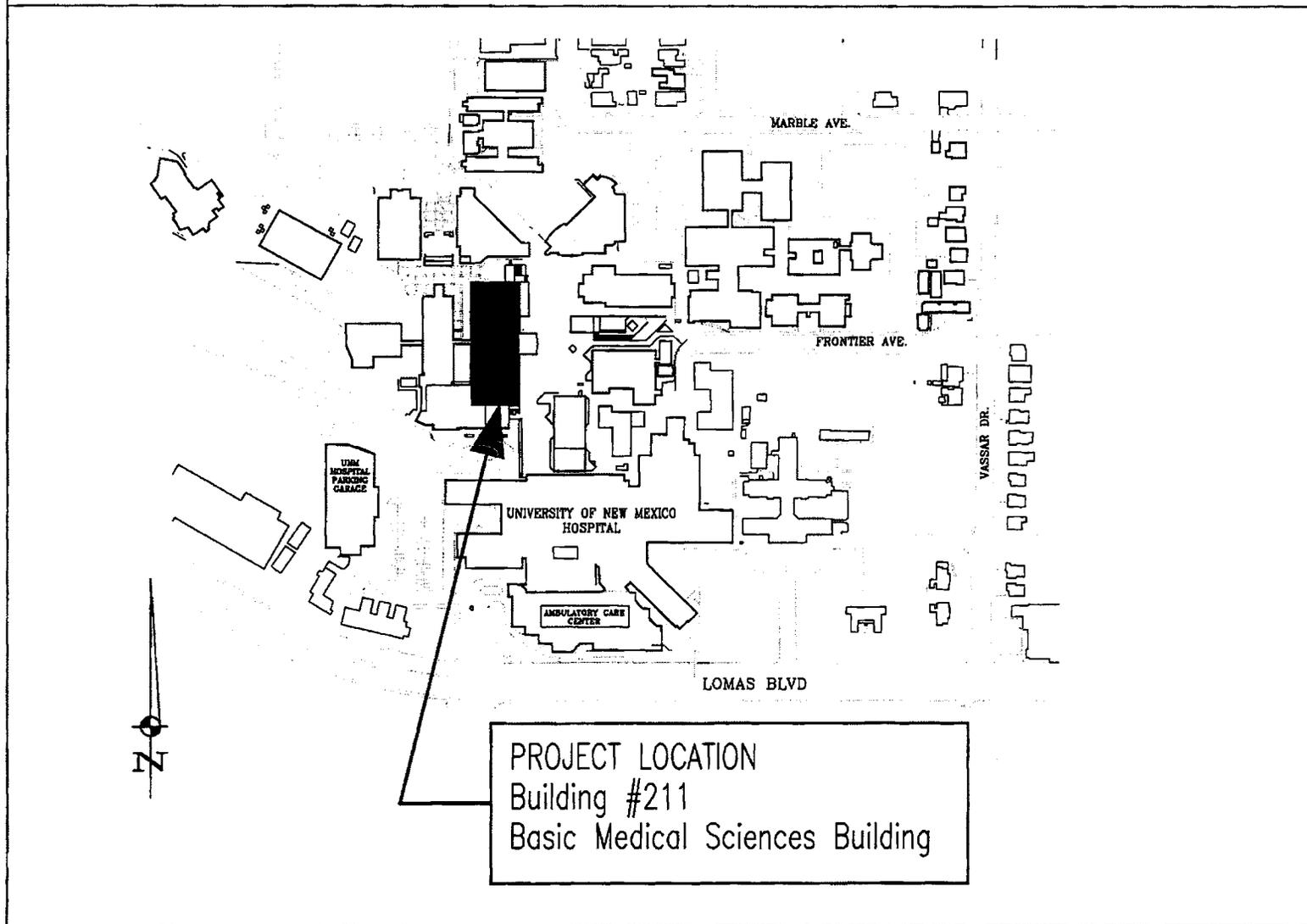
**FUNDING:**

The total estimated Project Budget is \$321,160:

- \$321,160 is funded from the Pathology Department's fund balances.

# VICINITY MAP - NORTH CAMPUS

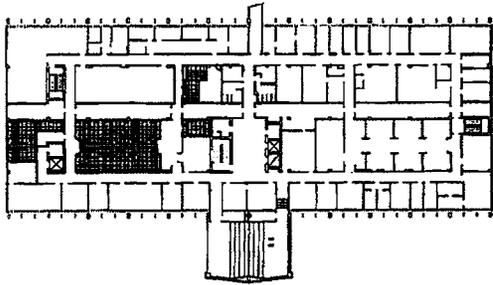
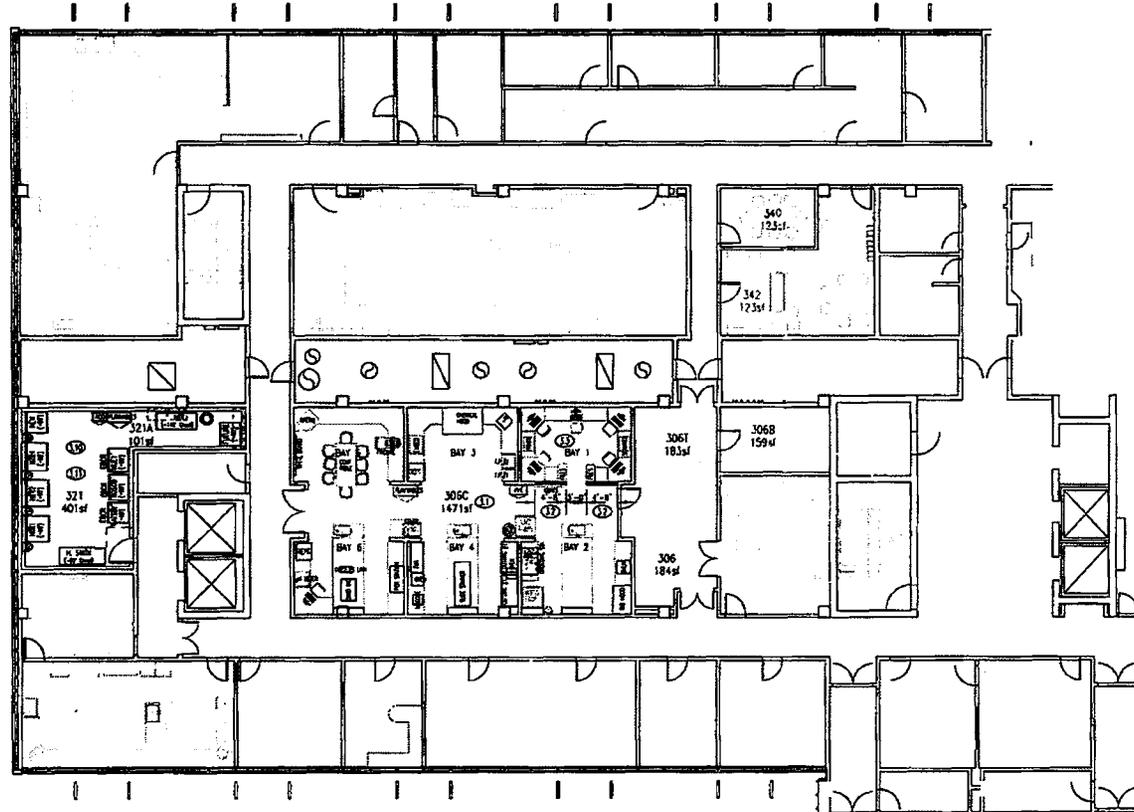
SCALE: NTS



## EXHIBIT 1

- KEYED NOTES:**
- HTR LABORATORY AND OFFICES**
- ① NEW CASWORK AND FURNISHINGS BY OTHERS. CONTRACTOR TO MAKE EXTENSIONS AND CONNECTIONS TO FIXTURES
  - ② NEW COP. BD. ON METAL STUDS PARALLEL EXTENSIONS ORANGE PEEL TEXTURE AND PRIME FINISH.
  - ③ CARPET TILE FLOOR FINISH OVER EXISTING VINYL TILE.
- HTR FREEZER STORAGE**
- ④ POWER WASH EXISTING FLOORS AND CURBS PREP TO RECEIVE NEW COPRY FLOOR FINISH.
  - ⑤ INSTALL NEW 2x4 EXPOSED GRID ACoustICAL CEILING +/- NEW LIGHTING. REINSTALL HVAC DIFFUSERS.

- GENERAL NOTES:**
1. PRIOR TO RETRACING, PATCH EXISTING SURFACES AND FILL PATCHER HOLES WHILE MATCHING SURFACE TEXTURE AS CLOSELY AS POSSIBLE.
  2. REPAIR ALL WALLS, DOORS AND FRAMES. SAND OUT BLEMISHES. CLEAN SURFACES WITH SOAP SOLUTION TO REMOVE SURFACE GRIME. APPLY 1 COAT TRANSPARENT PRIMER TO RECEIVE WATER BASE FINISH COATINGS.
  3. REMOVE AND DISCARD EXISTING ACoustICAL CEILING PANELS. REMOVE EXPOSED GRID AND INSTALL NEW PANELS.
  4. REMOVE ALL LOW VOLTAGE WIRING ABOVE CEILING MEN 7" HOOD HANGERS.
  5. REMOVE, CLEAN AND REINSTALL ALL BRAC DIFFUSERS AND GRILLES. VACUUM CLEAN ALL SURFS IN ROOM AREA.
  6. CLEAN EXISTING CARPETING IN ROOMS 306B, 340 AND 342.



① REMODELED FLOOR PLAN  
 SCALE: 1/8" = 1'-0"  
 N

SCHEMATICS - NOT FOR CONSTRUCTION

**MASTERWORKS ARCHITECTS, INC**  
 516 ELMWORTH ST NW 241-1866  
 ALBUQUERQUE, NEW MEXICO 87102

FILE / 1053BARCH  
 3 JAN 10

REMODEL EXISTING LAB 306 & 321  
**HTR LAB & TISSUE STORAGE**  
 BASIC MEDICAL SCIENCES BLDG - 211  
 UNM NORTH CAMPUS, ALBUQUERQUE

REMODELED  
 FLOOR PLAN

SHEET  
**A3**  
 OF XX

**EXHIBIT 2**

**REQUEST FOR CAPITAL PROJECT APPROVAL for  
UNM GALLUP GURLEY HALL AIR HANDLER REPLACEMENT  
UNIVERSITY OF NEW MEXICO  
March 14, 2011**

**REQUESTED ACTION:**

In accordance with Section 7.12 of the Board of Regents Policy Manual and as required by the New Mexico Higher Education Department and New Mexico State Board of Finance, project approval is requested for the Gallup Gurley Hall Air Handler Replacement at the Gallup Campus of the University of New Mexico.

**PROJECT DESCRIPTION:**

This project will replace both aging and inefficient air handlers on the original section of Gurley Hall. The project will also change the thermostatic zoning in some spaces to match current usage and provide improved comfort for students and staff.

**PROJECT RATIONALE:**

The existing air handlers are at the end of their expected service lives and are no longer reliable. Replacement parts are very difficult to obtain and have lengthy delivery requirements. Therefore, this project is needed to ensure consistent temperature control of building spaces and reliable operation. In addition, replacement of the units will reduce the building's utility consumption by up to 30% due to component improvements that are available. Modifications to the air supply ductwork and control systems will mitigate long-standing cooling and heating problems.

**FUNDING:**

The total estimated Project Budget is \$400,000:

- \$400,000 is funded from UNM Gallup Branch BR&R funds.

**REQUEST FOR CONSTRUCTION MANAGER at RISK SELECTION  
and CAPITAL PROJECT APPROVAL for  
BASEBALL STADIUM RENOVATION, PHASE 1  
UNIVERSITY OF NEW MEXICO  
March 14, 2011**

**REQUESTED ACTION:**

In accordance with Section 7.12 of the Board of Regents Policy Manual and as required by the New Mexico Higher Education Department and New Mexico State Board of Finance, project approval is requested for the Baseball Stadium Renovation, Albuquerque, New Mexico, and approval is requested for the recommended Construction Manager at Risk.

**RECOMMENDED FIRM:**

Bradbury-Stamm Construction, Albuquerque, New Mexico

**SELECTION RATIONALE:**

1. This recommendation is based on a three part published selection process: Companies were required to respond to a Request for Qualifications, provide a Fee Proposal, and participate in a one hour Interview/Presentation before the Selection Committee.
2. The Selection Committee evaluated the Qualification and Fee Proposals of seven respondents. The top 3 firms were then invited to interview before the Selection Committee. The finalists are listed below in order of their ranking following the presentations.
  - a. Bradbury-Stamm Construction
  - b. Flintco West, Inc.
  - c. Jaynes Corporation
3. The selection criteria included expertise in the construction of athletic facilities, experience with the CM at Risk process, and experience building in a university campus setting.
4. Also considered were project team member skills, proposed work plans and schedules.
5. The recommended contractor has strong New Mexico ties and a successful track record building facilities for UNM.
6. The recommended contractor had the highest qualifications and interview score, and the lowest score on fees compared to the other finalists considered.
7. The Selection Committee included Bob Doran, University Architect, Planning and Campus Development; Tim Cass, Sr. Associate Director, Athletics Department; Bill Turner, Director, Office of Capital Projects.

**PROJECT DESCRIPTION:**

The proposed scope of work for the University Baseball Stadium would provide additions and improvements to existing Lobo Field. Phase 1 includes a new playing field (earthwork, irrigation, retaining walls, fencing, and drainage) with a core of approximately 888 spectator seats, expandable for 3,000 spectators in future phases. Also included are the north sidewalk and entrance, partial west concourse, scoreboard and lighting, grass seating, new home and visitor dugouts, bullpen, and utilities for future restrooms and concessions. As additional

funding is received, scope such as batting cage, press box, field lighting and fan amenities will be included in future phases.

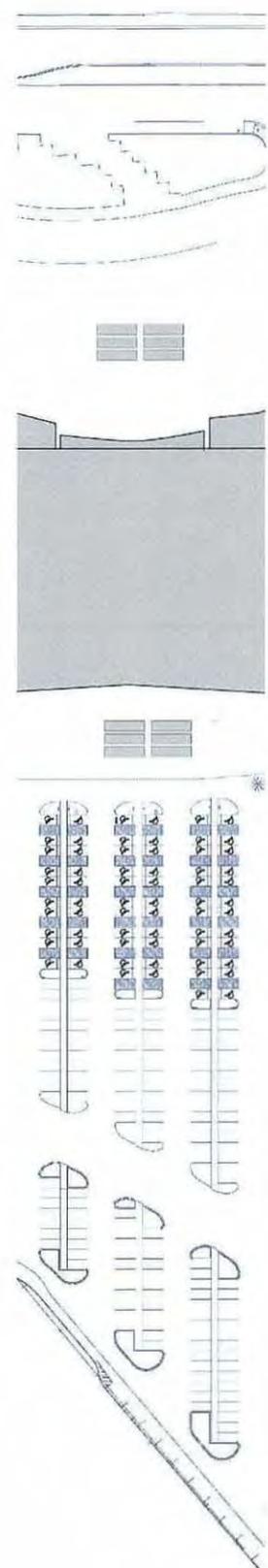
**PROJECT RATIONALE:**

The Baseball Stadium project will renovate and replace the existing Lobo Field located within the South Campus Athletics Complex. Lobo Field has been home to Lobo Baseball for 35 years, and it would be the Team's primary practice and competition facility. The field is in need of complete upgrade and replacement. Currently, Athletics uses the Isotopes Park for most of their home games. The ability to practice and complete in the same facility is critical to the success of the Baseball Program and eliminates scheduling conflicts. The Program would also be able to host future in-state tournaments and conference championships.

**FUNDING:**

The total estimated Project Budget is \$3,000,000:

- \$2,000,000 is funded from 2010 New Mexico Severance Tax Bonds
- \$1,000,000 is funded from Private Donors



**REQUEST for ARCHITECT SELECTION and CAPITAL PROJECT APPROVAL  
for the LAGUNA / DE VARGAS RESIDENCE HALL REFURBISHMENT  
UNIVERSITY OF NEW MEXICO  
March 14, 2011**

**REQUESTED ACTION:**

In accordance with Sections 7.11 and 7.12 of the Board of Regents Policy Manual, and as required by the New Mexico Higher Education Department and the New Mexico State Board of Finance, capital project approval and architect selection is requested for Laguna / De Vargas Residence Hall Refurbishment, UNM Central Campus, Albuquerque, New Mexico.

**RECOMMENDED FIRM:**

Greg Hicks & Associates, Albuquerque, New Mexico

**SELECTION RATIONALE:**

This recommendation is based on an "on call" selection process in accordance with State of NM Procurement Regulations. The selection team included Brian Ward, Manager, Housing & Dining Services; Bill Turner, Director, Office of Capital Projects; Rick Henrard, Group Manager, Office of Capital Projects; and Brian Scharmer, Project Manager, Office of Capital Projects. A \$92,135 fee was negotiated based on the scope of consultant work. This firm has had a continuing relationship, providing services on 11 projects, supporting the University of New Mexico since 2002. This firm has experience and expertise, and produces the highest quality services.

**PROJECT DESCRIPTION:**

The project includes general refurbishment of approximately 88,000 s.f. of the Laguna (bldg #74) and De Vargas Residence Hall complex (bldg #75) on Main Campus. The facility consists of three and four story units that house 350 students. The general scope of work includes redesign and reconstruction of the building kitchen and lounge space for student use and activities; student bedroom lighting upgrades; re-keying student rooms and installing electronic security card access on main entryway perimeter doors; new bathroom fixture upgrades; bedroom and common areas paint and woodwork refinishing; bedroom and common areas floor finishes and ceiling refurbishment; bedroom and common areas furniture replacement, and general building mechanical system upgrades. Depending on student occupancy and construction scheduling this project may be completed in phases over multiple budget years.

**PROJECT RATIONALE:**

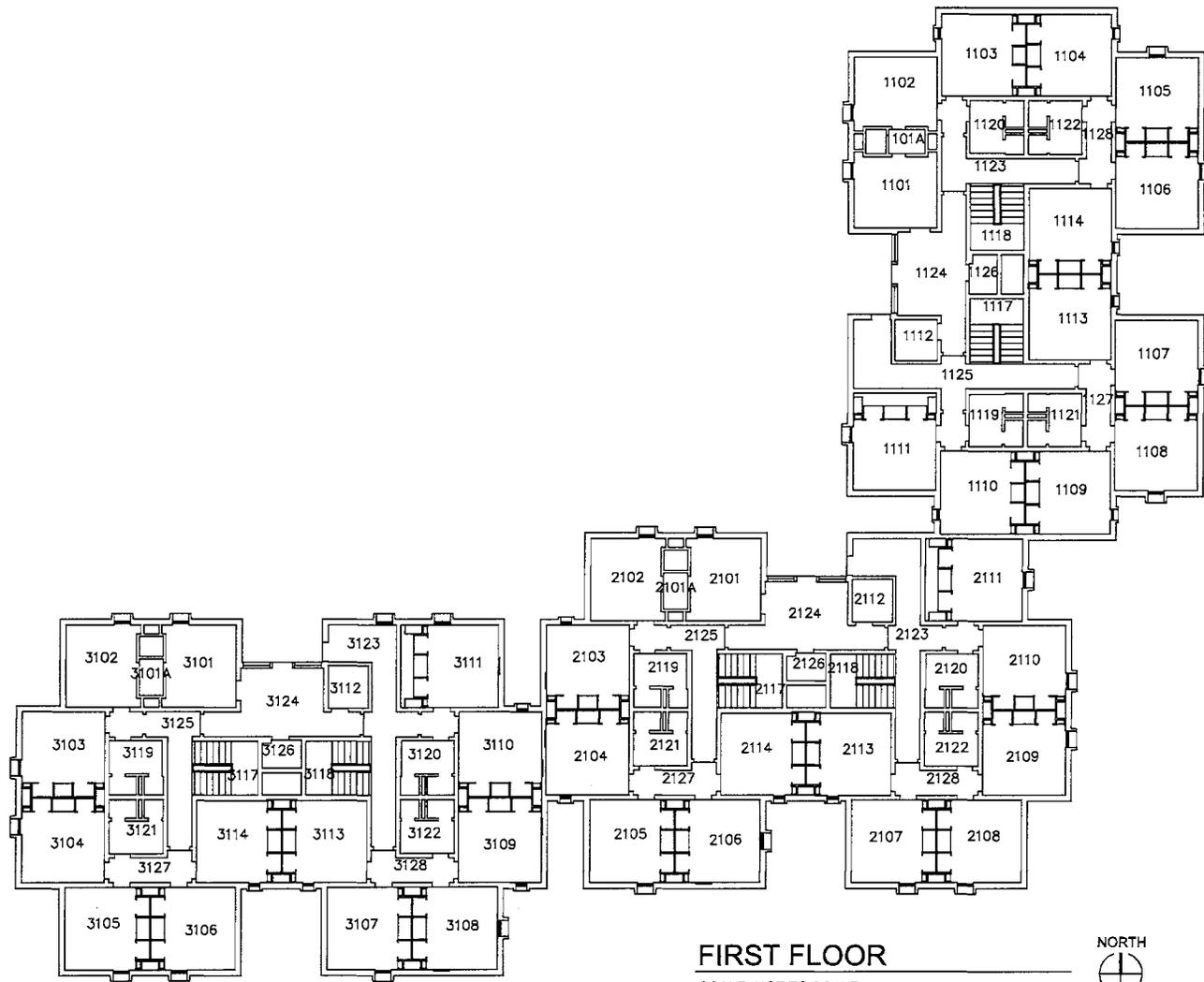
The Laguna and De Vargas Residence Hall complex was constructed in 1969 and have been continually occupied. All university master plans and development plans show Laguna and De Vargas Halls continuing to be a major asset in the housing program. The building is a suite style hall with single and double occupancy rooms and shared bathroom space. In the last five years, the building has received a new roof, new windows, wireless internet and a fully addressable fire alarm system. In order to provide a high quality housing experience for students and remain competitive in the housing market, this upgrade is required.

**FUNDING:**

The total estimated Project Budget is \$2,300,000:

- \$2,300,000 is funded from UNM Residence Life and Student Housing Plant Fund Balances.





FIRST FLOOR

SCALE: NOT TO SCALE



PLANNING & CAMPUS DEVELOPMENT  
OFFICE OF SPACE MANAGEMENT

TOTAL FLOORS:	5	FLOOR:	FIRST
TOTAL GROSS SQUARE FEET:	?	GROSS SQUARE FEET:	?

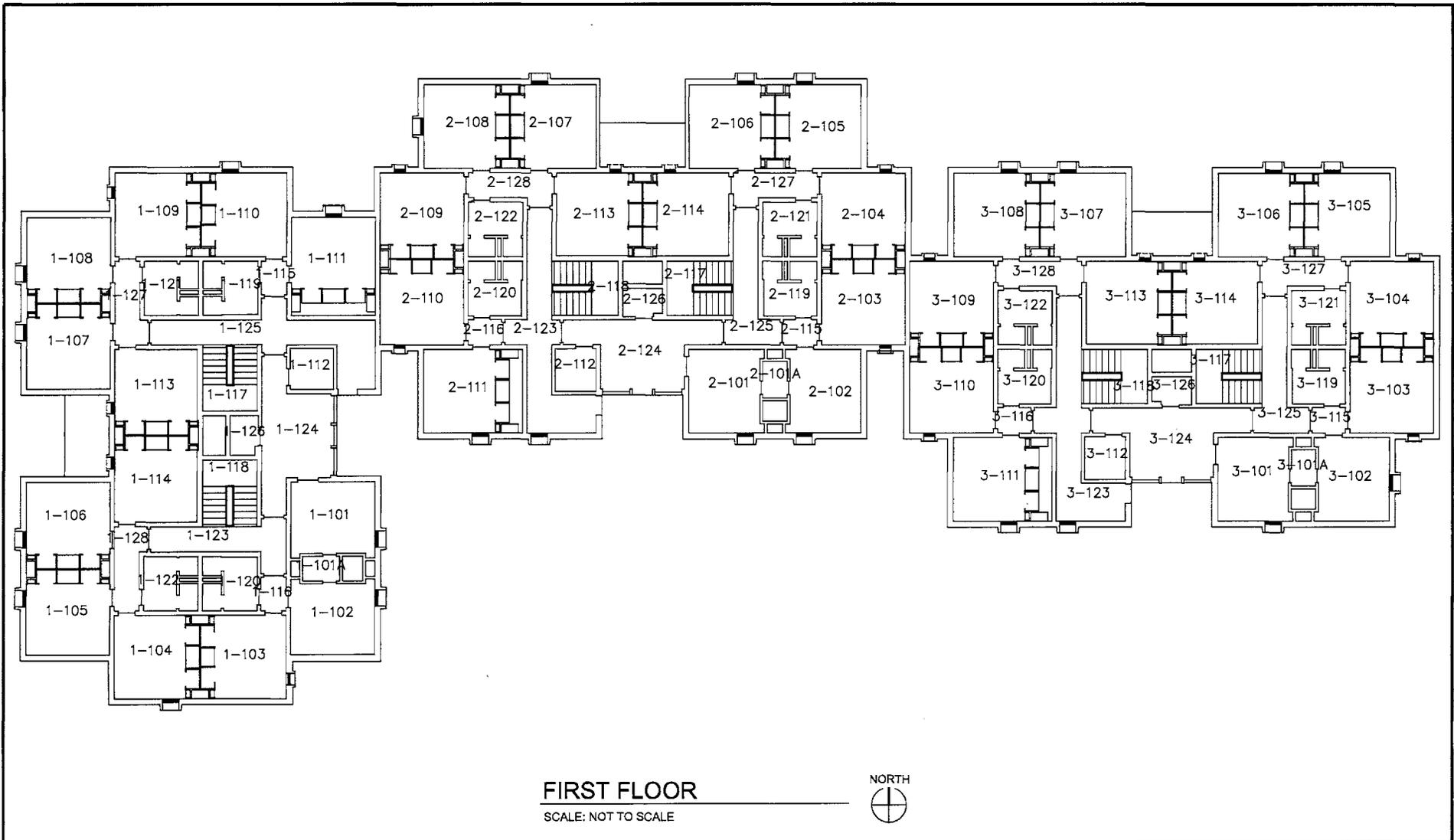
 MAIN ENTRANCE     
  SECONDARY ENTRANCE

LAGUNA HALL DORMITORY

FIRST FLOOR  
2602 CAMPUS BLVD. N.E.

#074

2 OF 5  
074-00-01



	<b>PLANNING &amp; CAMPUS DEVELOPMENT</b> OFFICE OF SPACE MANAGEMENT	TOTAL FLOORS: 5 FLOOR: FIRST TOTAL GROSS SQUARE FEET: 7 GROSS SQUARE FEET: 7	<b>DE VARGAS HALL DORMITORY</b> FIRST FLOOR 2604 CAMPUS BLVD. N.E.	<b>#075</b> 2 OF 5 075-00-01
			 MAIN ENTRANCE  SECONDARY ENTRANCE	

**REQUEST FOR CAPITAL PROJECT APPROVAL for  
STUDENT FAMILY HOUSING ON BUENA VISTA AVENUE  
UNIVERSITY OF NEW MEXICO  
March 14, 2011**

**REQUESTED ACTION:**

In accordance with Section 7.12 of the Board of Regents Policy Manual and as required by the New Mexico Higher Education Department and New Mexico State Board of Finance, project approval is requested for Student Family Housing on Buena Vista Avenue, window replacement and stucco renewal.

**PROJECT DESCRIPTION:**

The student family housing facility (UNM Buildings #317-329) located at South Campus consists of 13 separate building structures that house two-hundred units that range in size from 1 to 3 bedrooms. Renovations will include complete re-stucco of all exterior walls (approximately 250,000 s.f.), and complete replacement of all exterior soffits. In addition, there will be replacement of 460 windows and 138 sliding glass door units, signage for improving way-finding, and window treatments throughout. Depending on student occupancy and construction scheduling this project may be completed in phases over multiple budget years.

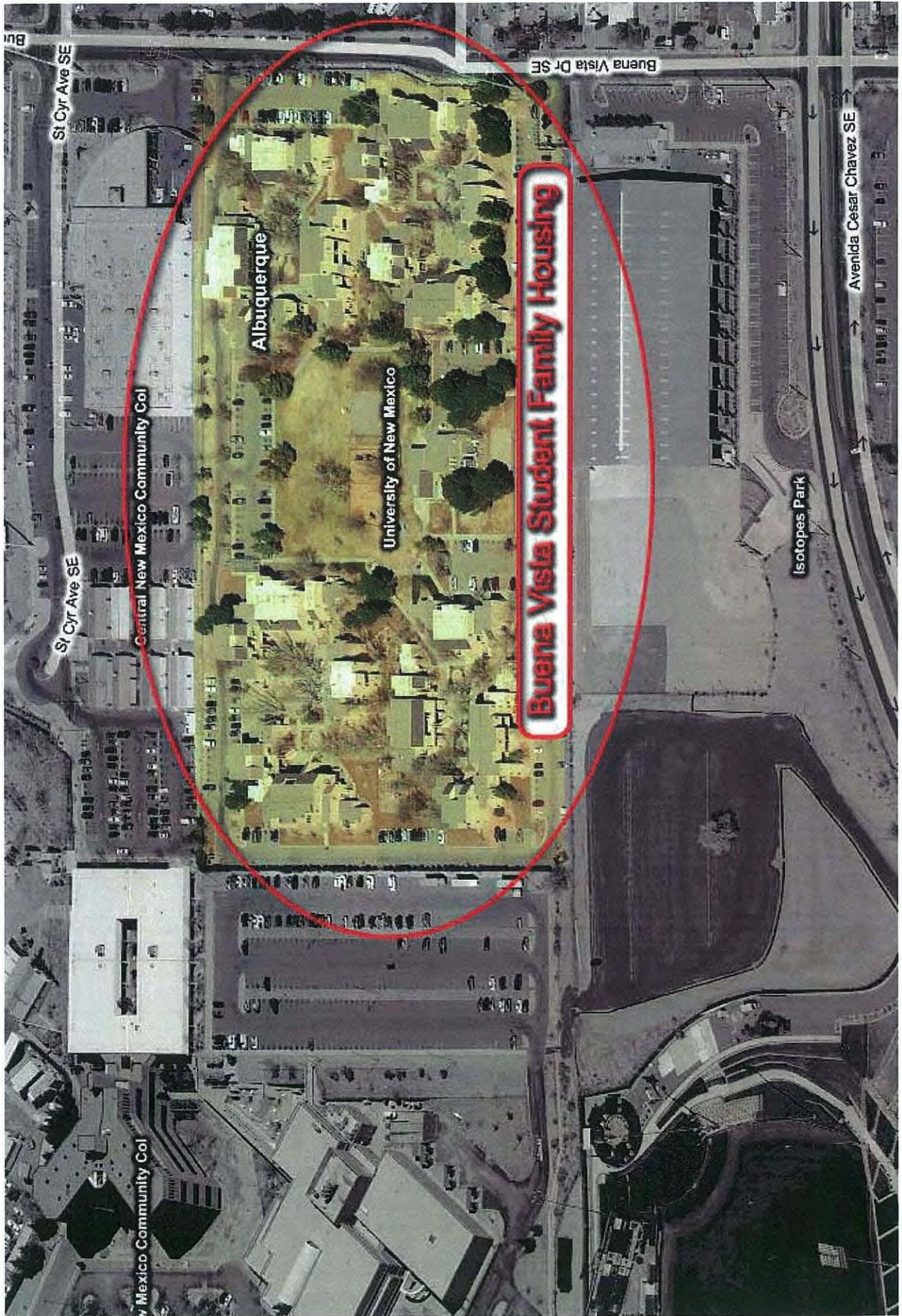
**PROJECT RATIONALE:**

The Family Housing units on Buena Vista were constructed in 1975 and have been continually occupied. All university master plans and development plans show these units continuing to be a major asset in the housing program. Over the last 24 months, the apartments have been re-roofed, parking lots have been repaired and a new fire alarm system has been installed. The exterior stucco is in need of renewal and the single pane windows are energy inefficient, as well as a maintenance problem. The new windows will provide energy savings, improved security and reduce noise levels. There is a need to improve signage throughout the complex providing way-finding from one building to another. In order to provide a high quality housing experience for students and their families, and remain competitive in the housing market, this upgrade is required.

**FUNDING:**

The total estimated Project Budget is \$1,200,000:

- \$1,200,000 is funded from UNM Residence Life and Student Housing Plant Fund Balances.



Central New Mexico Community Col

Albuquerque

University of New Mexico

**Buena Vista Student Family Housing**

Isotopes Park

Avenida Cesar Chavez SE

Buena Vista Dr SE

St Cyr Ave SE

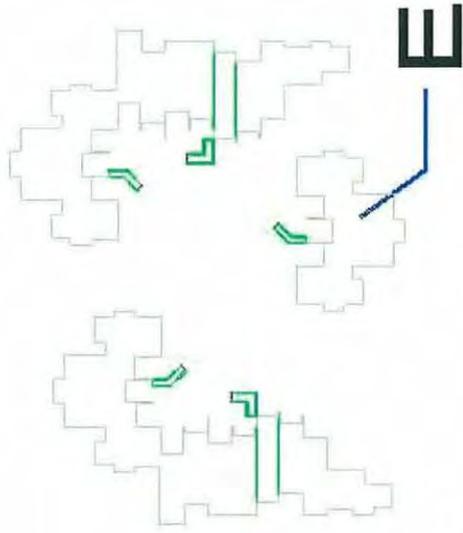
St Cyr Ave SE

New Mexico Community Col

# SITE PLAN

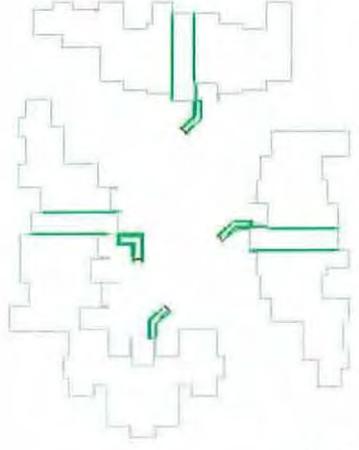


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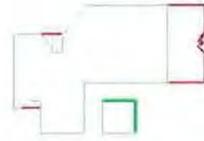
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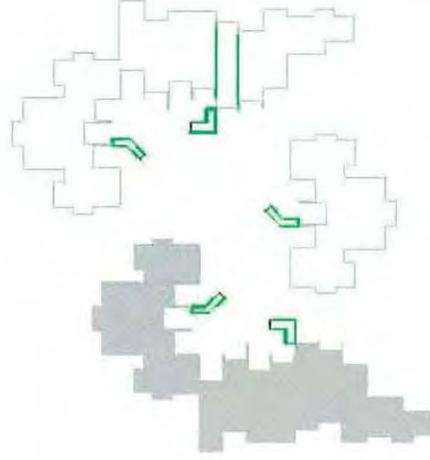


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329



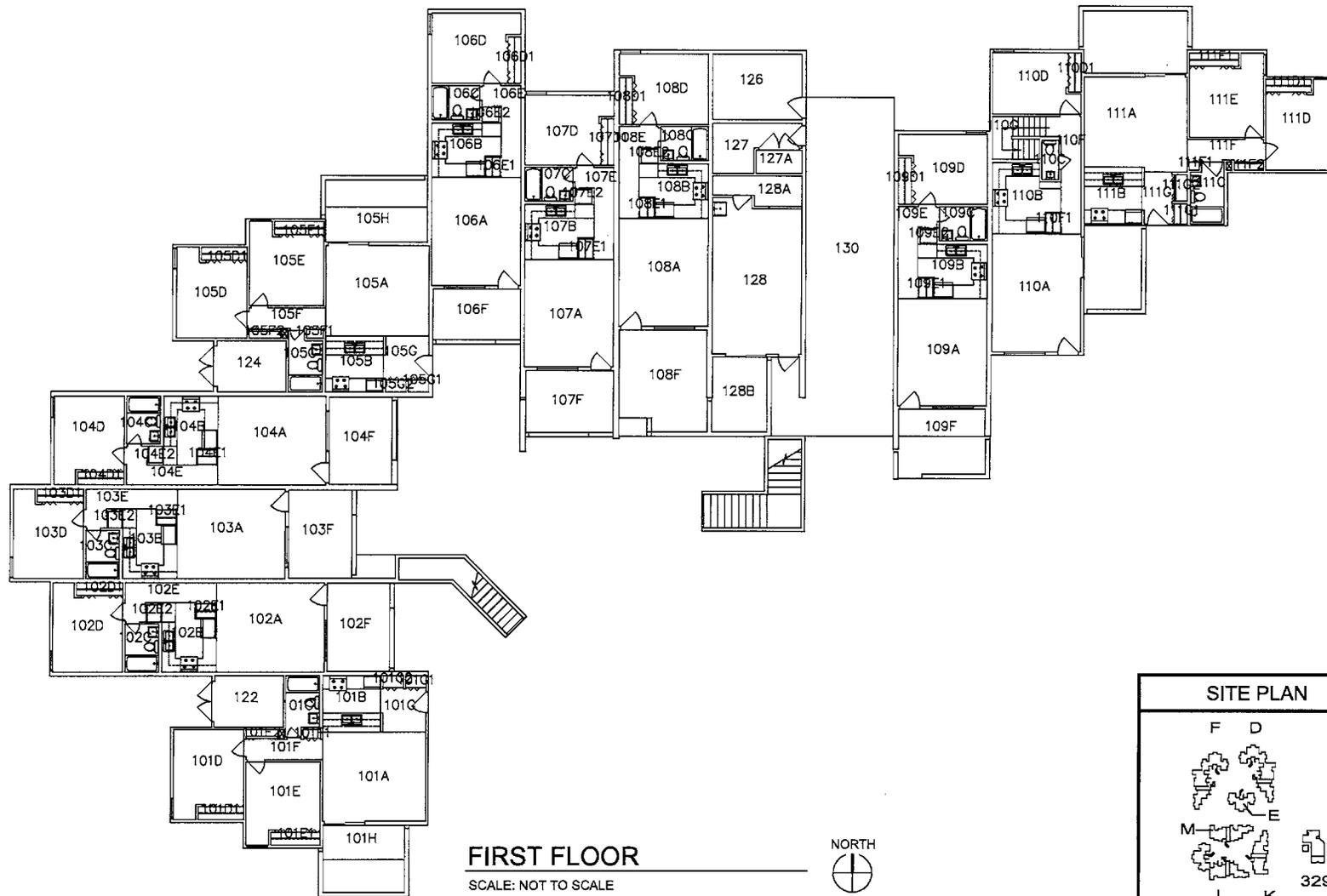
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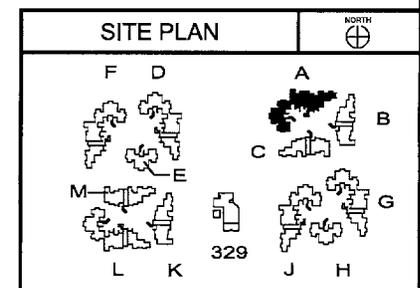
H

G



**FIRST FLOOR**

SCALE: NOT TO SCALE



**PLANNING & CAMPUS DEVELOPMENT**  
OFFICE OF SPACE MANAGEMENT

TOTAL FLOORS:	3	FLOOR:	FIRST
TOTAL GROSS SQUARE FEET:	24162	GROSS SQUARE FEET:	10435
 MAIN ENTRANCE		 SECONDARY ENTRANCE	

**BUENA VISTA - FAMILY HOUSING -BLDG A**  
FIRST FLOOR  
929 BUENA VISTA S.E.

**#317**  
1 OF 3  
317-A0-01

# *LOBO ENERGY, INC.*

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January 21, 2011

David W. Harris  
Executive Vice President for Administration, COO, CFO  
The University of New Mexico  
Scholes Hall, Rm. 109 MSC 05-3350  
Albuquerque NM 87131-0001

Dear E.V.P. Harris:

Lobo Energy, Incorporated has been providing services to The University of New Mexico since 1998 under a series of revised Agreements. The most current Revised Management Services Agreement (MSA) has been in effect for five years and expired November 1, 2010.

The two parties have drafted a Revised Management Services Agreement to become effective retroactive to November 1, 2010, for a five-year term.

The Board of Directors of Lobo Energy is seeking approval of this Agreement by the Board of Regents. Lobo Energy requests that this matter be added to the agenda as an action item for the February meeting of the Finance and Facilities Committee.

Sincerely,



Steven R. Beffort  
President/C.E.O.

SRB/jmg  
Attachment

**Management Services Agreement  
between the  
Regents of  
The University of New Mexico  
and  
Lobo Energy, Incorporated**

---

**Revised Effective November 1, 2010**

WHEREAS, the Regents of the University of New Mexico (the “University”) desire the continued assistance and support of Lobo Energy, Inc. (“Lobo Energy”) in planning for future expansion of utilities systems and infrastructure, energy conservation, development, and other projects, and

WHEREAS, with respect to existing and any and all new utility systems and equipment, the University will continue to own, finance, operate, maintain and, in all respects, control the utility equipment and systems; and

WHEREAS, the Parties desire to enter into this Management Services Agreement to effectuate their mutual intent (the “Agreement”)

NOW, THEREFORE, the University and Lobo Energy, agree as follows:

**I. SERVICES**

**1.1 UTILITY PROJECT MANAGEMENT SERVICES**

1.1.1 The University will provide:

- a. financing and funding for implementation of projects following completion of planning by Lobo Energy;
- b. continuing contractual relationships with energy service suppliers, including the obligation to procure and pay for energy and services through normal public procurement processes for the University’s service requirements;
- c. at its discretion, all resources capable of assisting and supporting Lobo Energy in its management and planning activities; and
- d. cooperation and support to Lobo Energy as it discharges its obligation to provide project management services.

The University shall maintain ownership and control of all aspects of the projects, and continuing ownership, operation and maintenance of its utility equipment, systems, and administration.

- 1.1.2 Lobo Energy shall provide assistance to the University, as requested, for the management and supervision of its contracts that provide for the:
- a. planning, design, engineering, contracting, energy conservation, and commissioning services for assigned projects;
  - b. procurement of equipment and services in the course of implementing the projects;
  - c. management of the University's energy procurement strategies;
  - d. recommendations for obtaining cost-effective energy commodities and services from energy suppliers;
  - e. management of the University's energy-related regulatory issues;
  - f. recommendations for appropriate actions and strategies in response to regulatory opportunities or events;
  - g. administrative tools capable of providing utility operational budgeting, capital project budgeting, major maintenance budgeting, cash flow tracking, and energy savings tracking; and
  - h. assistance with developing the energy and administrative capabilities described in items a through g above.

1.2 OTHER MANAGEMENT AND PLANNING SERVICES

1.2.1 The University will provide:

- a. at its discretion, all resources capable of assisting and supporting Lobo Energy, Inc. in its management and planning activities; and
- b. cooperation and support to Lobo Energy, Inc. as it discharges its obligation to provide project management services.

The University shall maintain continuing ownership, operation and maintenance of all infrastructure, buildings, commercial properties developed, and other assets for which Lobo Energy provides management services and planning activities;

1.2.2 Lobo Energy will provide, at the University's request:

- a. development planning services;
- b. additional infrastructure development plans; and
- c. other planning services as assigned.

1.3 Lobo Energy agrees to provide its cooperation and support to the University for the determination and provision of resources to all projects assigned to Lobo Energy.

**II. REPORTING**

Lobo Energy agrees to provide to the University:

- a. project management reports that: 1) reflect the status of budget, schedule, and administrative matters and 2) shall be mutually agreed upon and developed as the project informational needs are identified;

**Revised Management Services Agreement Between UNM and LEI – November 1, 2010**

- b. an annual financial audit performed by an independent certified public accounting firm selected according to policy set for the University and its component units by the State Auditor; and
- c. periodic reports and information reasonably requested regarding Lobo Energy's operations.

**III. PAYMENT FOR SERVICES**

- 3.1 Utility Project Management. In consideration for provision of utility-related project management services provided under Paragraph 1.1.2 of this Agreement, the University agrees to pay Lobo Energy forty thousand dollars (\$40,000) monthly for its expenses. In addition, the University agrees to pay Lobo Energy a mutually-agreed-upon monthly fee for the duration of other projects assigned to Lobo Energy by the University.
- 3.2 Planning Services. In consideration for provision of development planning activities, as well as other management and planning services provided under this Agreement, the University agrees to pay Lobo Energy a mutually-agreed-upon monthly fee for the duration of each project assigned to Lobo Energy by the University.
- 3.3 Payment of University Obligations to Lobo Energy. The University shall transfer all funds payable to Lobo Energy into the account it maintains for Lobo Energy, Inc. pursuant to this Agreement. Lobo Energy may transfer funds from its University account to its bank checking account as needed.

**IV. AMENDMENT OF MANAGEMENT SERVICES AGREEMENT**

This Agreement and any attachment(s) may be amended at any time by mutual agreement of the Parties. The Regents of The University of New Mexico must approve all amendments. This Agreement supersedes the previous ISA and MSA agreements between Lobo Energy and the University.

**V. TERM OF AGREEMENT**

- 5.1 Term. This Agreement shall be effective November 1, 2010, and shall continue for a term of five (5) years.
- 5.2 Extension of Term. This Agreement shall continue for consecutive one-year periods after its expiration or until such time as it is terminated pursuant to Paragraph 5.3.
- 5.3 Termination of Agreement. The University may terminate this Agreement thirty-days (30 days) after written notice to Lobo Energy. Upon termination of this Agreement, all rights and privileges granted, assigned or shared between Lobo Energy and the University shall terminate. Upon termination of this Agreement all property of Lobo Energy shall transfer to the University subject to the prior rights, if any, of any creditors of Lobo Energy.

**VI. DISPUTE RESOLUTION**

The Parties agree that any disputes between Lobo Energy and the University shall be first discussed at the project-management level to attempt to resolve the conflict. Upon lack of agreement, utility matters shall be referred to the senior management of Lobo Energy and the Physical Plant Director for discussion and resolution. Upon lack of resolution regarding utility or other matters, the University's Executive Vice President for Administration shall hear the dispute and render the final decision. Both Parties agree to abide by that decision.

IN WITNESS HEREOF, the parties hereto have caused this Agreement to be executed.

Lobo Energy Incorporated

The Regents of The University of New Mexico

By \_\_\_\_\_  
Steven R. Beffort, President

By \_\_\_\_\_  
President

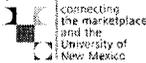
Date \_\_\_\_\_

Date \_\_\_\_\_

Approved by UNM Board of Regents on: \_\_\_\_\_  
Date

# Annual Report to The Board of Regents of The University of New Mexico

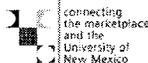
February 10, 2011



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## Outline

- FY2010 Audit Report
  - Presented by Mr. Larry Carmony, Audit Partner, Moss Adams LLP
- STC.UNM's Value Proposition
- FY2010 Goals and Accomplishments
- STC.UNM Metrics 1995 through 2010
- STC.UNM Peer Institution Comparison



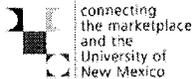
February 10, 2011

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STC.UNM

# **FY2010 Audit Report**

Larry Carmony  
**Audit Partner, Moss Adams LLP**



**STC.UNM**

# **STC's Value Proposition to UNM**

**Dr. Joseph Cecchi  
Chair, STC Board of Directors**

## STC's Value Proposition to UNM

- STC provides high-value and essential services to UNM, and, by extension, to the region.
- The following analysis allocates STC operating expenses and revenues across six categories of services.
- Also shown is the relationship between each of these services and one or more strategic directions articulated in UNM's *Strategic Framework for 2008 and Beyond*.

## STC Contributes Directly to UNM's Strategic Framework

STC Services to UNM	Relationship to UNM Strategic Framework
<b>Compliance with Bayh-Dole Act</b> (IP prosecution, maintenance, and commercialization)	➤ ECONOMIC & COMMUNITY DEVELOPMENT
<b>Support for economic development</b> (Marketing/licensing/start-up companies)	➤ ECONOMIC & COMMUNITY DEVELOPMENT
<b>Support of UNM faculty &amp; staff commercialization</b> (Recruitment support, commercialization outreach education, faculty retention)	➤ SYSTEMIC EXCELLENCE
<b>Academic Impact: Support for UNM research</b> (CDAs, MTAs, IIAs, research agreements)	➤ SYSTEMIC EXCELLENCE ➤ HEALTHY COMMUNITIES
<b>Academic Impact: Support for UNM education</b> (Student interns, outreach, Lobo VentureLab)	➤ SYSTEMIC EXCELLENCE ➤ STUDENT SUCCESS
<b>Generate income from technology transfer</b>	➤ RESOURCE ENHANCEMENT

## STC Cost Allocation & Income Generation

	Bayh-Dole Act			Academic Impact		Generates Income from Technology Transfer	Total
	Compliance	Support for Economic Development	Support for UNM Faculty & Staff Commercialization	Support for UNM Research	Support for UNM Education		
	IP Prosecution (Maintenance and Commercialization)	(Marketing, Licensing, Start-up Companies)	(Faculty Recruitment and Retention Support Commercialization)	(CDA's, MTA's, TA's, Research Agreements)	(Student Interns, Outreach, Logo, VentureLoos)		
Relationship to UNM's Strategic Plan	Economic & Community Development	Economic & Community Development	Systemic Excellence	Systemic Excellence, Healthy Communities	Student Success, Systemic Excellence	Resource Enhancement	
<b>STC Operating Expenses</b>							
Patent Costs Incurred	\$ 1,062,665						\$ 1,062,665
Licensing distributions to UNM and Inventors			\$ 2,665,067				\$ 2,665,067
Depreciation	\$ 9,165	\$ 15,285	\$ 5,529	\$ 3,697	\$ 2,793		\$ 33,799
General & Administrative	\$ 275,621	\$ 728,411	\$ 247,226	\$ 134,316	\$ 120,899		\$ 1,507,473
<b>Total operating exp. in category</b>	<b>\$ 1,345,473</b>	<b>\$ 744,696</b>	<b>\$ 2,917,821</b>	<b>\$ 137,323</b>	<b>\$ 123,693</b>	<b>\$ -</b>	<b>\$ 5,268,915</b>
<b>STC Revenues</b>							
Licensing						\$ 3,777,863	\$ 3,777,863
Patent cost reimbursement						\$ 158,510	\$ 158,510
Sponsored research funding commitments to UNM with substantial STC assistance				\$ 1,317,793			\$ 1,317,793
<b>Total revenues</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 1,317,793</b>	<b>\$ -</b>	<b>\$ 3,936,373</b>	<b>\$ 5,294,156</b>



connecting the marketplace and the University of New Mexico

February 10, 2011

## STC Enhances UNM's Financial Resources

	FY 2004 (Actual)	FY 2005 (Actual)	FY 2006 (Actual)	FY 2007 (Actual)	FY 2008 (Actual)	FY 2009 (Actual)	FY 2010 (Actual)
UNM funds expended by STC for operations	(\$1,665,464)	(\$1,681,600)	(\$1,766,000)	(\$1,766,200)	(\$1,766,200)	(\$1,766,200)	(\$1,686,200)
STC revenues from license income, patent cost reimbursement, grants	\$390,811	\$872,474	\$970,585	\$998,307	\$839,076	\$1,069,389	\$3,976,373
Net funds before additional research income	(\$1,274,653)	(\$809,126)	(\$795,415)	(\$767,893)	(\$927,124)	(\$696,811)	\$2,290,173
Sponsored research funding commitments to UNM with substantial STC assistance	\$1,142,342	\$1,615,237	\$2,150,668	\$2,265,390	\$1,875,439	\$2,309,583	\$1,317,793
Net funds in/out (from)/to UNM	(\$132,311)	\$806,111	\$1,355,253	\$1,497,497	\$948,315	\$1,612,772	\$3,607,966



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February 10, 2011

# FY2010 Goals and Accomplishments

Lisa Kuuttila  
President & CEO, STC.UNM

# FY2010 Goals and Plans

1. Continue a vibrant UNM Inreach program, while looking for ways to expand
2. Expand outreach efforts locally, nationally and internationally, for STC technologies and the organization
3. Achieve key metrics, balancing pipeline and service metrics
4. Improve STC operations with organizational adjustments, technology and policies

## FY2010 Goals and Plans

☐ **Goal 1: Continue a vibrant UNM inreach program, while looking for ways to expand**

☐ **Plans:**

- ☐ Hold 8 seminars at UNM covering a range of commercialization topics
- ☐ Employ 8-10 student interns from UNM: law, science, engineering and business
- ☐ Publish STC newsletters twice per year
- ☐ Hold 7<sup>th</sup> Annual Creative Awards event in spring 2010
- ☐ IP and commercialization presentations for inventors, departments and classes
- ☐ RFP, awards and management of gap-fund projects for FY2010
- ☐ Convene the Faculty Entrepreneurs Network
- ☐ Publish a 2010 STC calendar, highlighting technology commercialization at UNM

### Goal 1 Plans:

*Continue a vibrant UNM inreach program, while looking for ways to expand*

#### Visits with Inventors

	FY2009	FY2010
Q1	63	89
Q2	76	122
Q3	111	91
Q4	134	101
<b>Total:</b>	<b>384</b>	<b>403</b>

## Goal 1 Plans:

*Continue a vibrant UNM inreach program, while looking for ways to expand  
Hold 8 seminars at UNM covering a range of commercialization topics*

### Seminars

- ☐ **Millipore Corporation: Overview and Collaboration Opportunities**
  - ☐ August 25, 2009 / Dr. Ruben Flores-Saaib
- ☐ **Update on the Economy: Where Do We Go from Here from a Technology/Patent/Small Business Perspective?**
  - ☐ October 13, 2009 / Dr. Henry Coleman
- ☐ **Open Innovation: The Story Behind the Story**
  - ☐ October 22, 2009 / Chuck Valauskas, Esq.
- ☐ **I Have a Great Idea--Now What? Intellectual Property Basics for Inventors** (podcast available)
  - ☐ February 25, 2010 / Ellen Gonzales, Esq.

## Goal 1 Plans:

*Continue a vibrant UNM inreach program, while looking for ways to expand  
Employ 8-10 student interns from UNM: law, science, engineering and business*

### Legal Intern Activity

- ☐ **Information Disclosure Statements (IDS)**
  - ☐ 804 requested and 794 provided FY2010
  - ☐ 452 requested and 452 provided FY2009
- ☐ **Novelty Searches**
  - ☐ Performed for 116 technologies FY2010
  - ☐ Performed for 160 technologies FY2009 (included clearing technologies' backlog)
- ☐ **Provisional Patent Applications (PPA's)**
  - ☐ 106 PPA's filed in-house FY2010
  - ☐ 59 PPA's filed in-house FY2009
- ☐ **Issued Patents**
  - ☐ 26 total issued for FY2010
  - ☐ 15 total issued FY2009
- ☐ **Legal Intern Staff News**
  - ☐ Meghan Strascina, a 3L this fall, joined STC for the summer session. Meghan will attend Franklin Pierce in September for the UNM / Franklin Pierce Intellectual Property Exchange Program.
  - ☐ Max de Azevedo, a 2L this fall, joined STC in May. Max hopes to intern at STC through his 3L year at UNM.

## Goal 1 Plans:

Continue a vibrant UNM inreach program, while looking for ways to expand  
Publish STC newsletters twice a year  
Twice-A-Year Newsletter



February 10, 2011

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## Goal 1 Plans:

Continue a vibrant UNM inreach program, while looking for ways to expand  
RFP, awards and management of gap-fund projects for FY2010  
Gap Fund @ UNM

- ☐ RFP issued for fourth annual call for proposals
- ☐ 13 proposals received (compared with 14 last year)
- ☐ Gap Fund @ UNM Committee reviewed and selected projects

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## Goal 1 Plans:

*Continue a vibrant UNM inreach program, while looking for ways to expand RFP, awards and management of gap-fund projects for FY2010*

Gap Fund @ UNM: 2010 Gap-Funded Projects

□ Title: ***IBD and Anti-Inflammatory Herbal Teas***

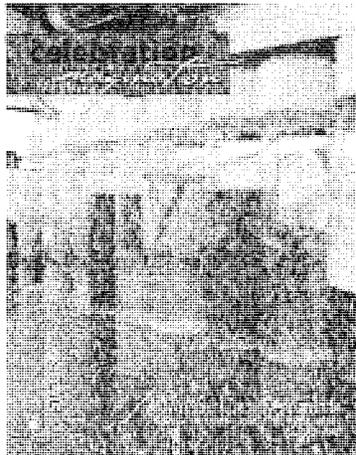
⌘ PI: Dr. Dorothy Vander Jagt, Dept. of Biochemistry and Molecular Biology

□ Title: ***Conjugated Polyelectrolyte Biocides: Research and Development Towards Practical Application***

⌘ PI: Dr. David Whitten, Dept. of Chemical and Nuclear Engineering and the Center for Biomedical Engineering

## Goal 1 Plans:

*Continue a vibrant UNM inreach program, while looking for ways to expand Hold 7<sup>th</sup> Annual Creative Awards event in spring 2010*



### Award Recipients

- Ladan Arissian, Ph.D.
- Plamen B. Atanassov, Ph.D.
- Stephen R. J. Brueck, Ph.D.
- Hitendra S. Chand, Ph.D.
- Jean-Claude Diels, Ph.D.
- Christos G. Christodoulou, Ph.D.
- Laurence A. Cole, Ph.D.
- Mr. Matthew Courtney
- Evangelos A. Coutsias, Ph.D.
- Abhaya K. Datye, Ph.D.
- L. Ralph Dawson, Ph.D.
- Daniel Derksen, M.D.
- Sang M. Han, Ph.D.
- Stephen D. Hersee, Ph.D.
- Walter Kisiel, Ph.D.
- Sanjay Krishna, Ph.D.
- Luke F. Lester, Ph.D.
- Claudia C. Luhrs, Ph.D.
- Jonathan Phillips, Ph.D.
- Menake E. Piyasena, Ph.D.
- Mansoor Sheik-Bahae, Ph.D.
- Gregory Starr, Ph.D.
- Gregory Von Winckel, Ph.D.

## Goal 1 Plans:

Continue a vibrant UNM inreach program, while looking for ways to expand  
 Hold 7<sup>th</sup> Annual Creative Awards event in spring 2010  
 First Annual STC.UNM Innovation Fellow



## FY2010 Goals and Plans

- ⊞ **Goal 2: Expand outreach efforts locally, nationally and internationally, for STC technologies and the organization**
- ⊞ **Plans:**
  - ⊞ Continue an active LVL program, reaching out to entrepreneurs and investors, while looking for new ways to catalyze start-ups
  - ⊞ Network and, with STC Board Community Relationships Committee support, represent STC, and speak at New Mexico business community forums
  - ⊞ Hold the 3<sup>rd</sup> CEO/VC Forum
  - ⊞ Complete backlog of outstanding commercialization agreements with Sandia
  - ⊞ Support UNM in economic development efforts
  - ⊞ Seek opportunities for visibility for STC, nationally and internationally, via speaking engagements and other avenues (serve on AUTM's Public Policy Committee)
  - ⊞ Continue a vigorous marketing program for STC technologies, using technology automation wherever possible
  - ⊞ Pursue opportunities for assertion licensing

## Goal 2 Plans:

*Expand outreach efforts locally, nationally and internationally, for STC technologies and the organization  
Continue a vigorous marketing program for STC technologies, using technology automation wherever possible*

### Marketing Activities

- ☐ Executed 42 email campaigns in Q4 of FY2010
  - ☐ In markets including antennas, beverage manufacturers, biomaterial, Botox, nanotechnology, chips, hardware security, cooling towers, diabetes, dielectric, education publishers, electronics, gene therapy, genomics, green chemicals, IV administration, air flow management, physics, macular degeneration, medical software, microfluidics, mobile networks, nanomedicine, ovarian cancer, protein expression, medical imaging, reaction simulations, fabrication methods, solid-state lighting, statin, stem cell, thermal management, tire manufacturing, tissue engineering, coatings, cleaning products, and plastics
- ☐ 5.26% average response rate from mass email marketing campaigns
- ☐ 185 marketing campaigns in FY2010
- ☐ ~16,500 initial marketing correspondence sent in FY2010
- ☐ Over 30 technology presentations to entrepreneurs/investors in FY2010
- ☐ Continue Twitter to advertise technologies, news, and events

## Goal 2 Plans:

*Expand outreach efforts locally, nationally and internationally, for STC technologies and the organization  
Continue a vigorous marketing program for STC technologies, using technology automation wherever possible*

### Intern Projects: Market Research

- ☐ Wireless Health Monitoring Market
- ☐ Endometriosis Market
- ☐ Automotive/Bacteria Market
- ☐ RSV Vaccine Market
- ☐ SK Infrared: CPT Codes, Potential Market
- ☐ Lotus Leaf: Coatings Market
- ☐ Company Research
  - ☐ History, agreements, deals, etc.

## Goal 2 Plans:

*Expand outreach efforts locally, nationally and internationally, for STC technologies and the organization  
Continue an active LVL program, reaching out to entrepreneurs and investors, while looking for new ways to  
catalyze start-ups*

### Commercialization Forum Series—Fall Semester 2009

- ☐ ***New Mexico's Economy—Where We're Headed***
  - ☐ August 26, 2009 / STC co-sponsor for Albuquerque Chamber of Commerce Economy Watch Seminar
- ☐ ***Venture Capital and Angel Investors: What You Should Know***
  - ☐ September 9, 2009 / Mr. John Chavez
- ☐ ***Doing a Start-up on the Cheap: the Fifty250 Method (aka Cheap Bastard Start-up)***
  - ☐ September 30, 2009 / Mr. Bruce Fryer (podcast available)
- ☐ ***Faculty Entrepreneurship: Creating Start-ups from University Research***
  - ☐ November 12, 2009 / Dr. Kevin Malloy (podcast available)
- ☐ **TVC CCET Seminar Series**
  - ☐ ***Preparing and Presenting the Business Plan***
    - ☐ October 7, 2009
  - ☐ ***Operations Startup, Monitoring, and Human Resources***
    - ☐ November 4, 2009
  - ☐ ***Attracting Equity Investors and Lessons Learned***
    - ☐ December 2, 2009

## Goal 2 Plans:

*Expand outreach efforts locally, nationally and internationally, for STC technologies and the organization  
Continue an active LVL program, reaching out to entrepreneurs and investors, while looking for new ways to  
catalyze start-ups*

### Commercialization Forum Series—Spring Semester 2010

- ☐ ***Finding the Cute Baby: What They Won't Teach You About New Companies in Business School***
  - ☐ February 2, 2010 / Mr. Bruce Fryer (podcast available)
- ☐ ***The Dark Side of Business***
  - ☐ February 9, 2010 / Mr. Douglas M. Brown (podcast available)
- ☐ ***To Boldly Go . . .***
  - ☐ February 17, 2010 / Ms. Jennifer A. Baird
- ☐ **TVC CCET Seminar Series**
  - ☐ ***Show Me the Money***
    - ☐ February 24, 2010 / Greenwood Consulting Group

## Goal 2 Plans:

*Expand outreach efforts locally, nationally and internationally, for STC technologies and the organization  
Continue an active LVL program, reaching out to entrepreneurs and investors, while looking for new ways to catalyze start-ups*

### Potential Business Partners

	FY 2004	FY 2005	FY 2006	FY 2007	FY 2008	FY 2009	FY 2010
Venture capital firm presentations	52	52	73	93	60	36	39
Entrepreneur visits	-	46	47	20	52	85	56
Outside inventor visits	-	27	16	23	16	6	9

## Goal 2 Plans:

*Expand outreach efforts locally, nationally and internationally, for STC technologies and the organization  
Continue an active LVL program, reaching out to entrepreneurs and investors, while looking for new ways to catalyze start-ups*

### Start-Up Companies FY2010

Company Name	UNM Faculty
Lotus Leaf Coatings	Jeff Brinker Dept. of Chemical & Nuclear Engineering School of Engineering Sandia National Laboratories
Respira Therapeutics, Inc.	Hugh Smyth (former faculty) College of Pharmacy
ProteaSure, Inc.	Kimberly Leslie (former faculty) Charlotte Mobarak Dept. of Biochemistry & Molecular Biology Harriet Smith Dept. of Obstetrics & Gynecology School of Medicine
SK Infrared, LLC	Sanjay Krishna Dept. of Electrical & Computer Engineering Center for High Technology Materials School of Engineering
zNano	Gabriel Lopez (former faculty) Plamen Atanassov Dept. of Chemical & Nuclear Engineering Center for Emerging Energy Technologies School of Engineering

## Goal 2 Plans:

Expand outreach efforts locally, nationally and internationally, for STC technologies and the organization  
Continue an active LVL program, reaching out to entrepreneurs and investors, while looking for new ways to catalyze start-ups

### Start-Up Companies (historically)

<p><b>2009</b></p> <ul style="list-style-type: none"> <li>Accent Alternatives (New Mexico), clinically proven formulation of glucosamine and chondroitin for treatment of osteoarthritis</li> <li>Integrated Algal Products, Inc. (New Mexico), microalgae for use as bioisland, recombinant proteins and nutraceutical products</li> <li>ProtoHIT, Inc. (New Mexico), an outcomes-based medical management system</li> <li>Venture Catalyst LLC (New Mexico), solar technology company</li> <li>Seredigm (California), drug development for acute cardiac conditions and chronic diseases such as multiple sclerosis and asthma</li> <li>Quatros (New Mexico), small molecule inhibitors</li> <li>MacVision (California), lens for macular degeneration</li> <li>Plures Technologies, Inc. (New York), multi-technology product development and commercialization company</li> </ul> <p><b>2008</b></p> <ul style="list-style-type: none"> <li>Agron Pharma (Spain), new cancer therapies</li> <li>Artemis Health (Massachusetts), non-invasive prenatal test using microfluidic technology</li> <li>Cerner spin-off (Missouri), evidence-based medicine services</li> <li>GLD-USA (New Mexico), nanoscale semiconductor manufacturing</li> <li>HiView Life Sciences (Utah), molecular imaging biomarkers</li> <li>Sol Voltaics (Sweden), solar cells</li> </ul> <p><b>2007</b></p> <ul style="list-style-type: none"> <li>Azano Health (New Mexico), medical therapeutics for lupus-related diseases</li> <li>EndoScreen, LLC (Massachusetts), women's health diagnostics</li> <li>NANOVR (New Mexico), medical device company</li> <li>Nanocrystal, LLC (New Mexico), semiconductor wafers</li> <li>Quikano (Sweden), nanoscale semiconductor manufacturing</li> <li>CellPoint Diagnostics, Inc. (California), tools for screening, diagnosis &amp; monitoring of cancer through the examination of bodily fluids</li> <li>Luminus Devices, Inc. (Massachusetts), nanoscale semiconductor manufacturing</li> <li>MagnetoOrganics (New Mexico), electromagnetic stirrers and polymers</li> </ul>	<p><b>2006</b></p> <ul style="list-style-type: none"> <li>TenthGate, Inc. (Virginia), melanoma imaging</li> <li>OPR Scientific, LLC (Massachusetts), medical diagnostics</li> <li>SUTI Holdings, LP (California), muscular degeneration</li> <li>Applied Biophotonics (California), medical diagnostics</li> <li>Christmas Consortium (New York), medical therapeutic</li> <li>Sage Sciences (New Mexico), instrumentation for drug discovery</li> <li>Environmental Robots, Inc. (New Mexico), robotic elements</li> </ul> <p><b>2005</b></p> <ul style="list-style-type: none"> <li>HealthConnectPro (New Mexico), safety net software for medical providers</li> <li>Capséda (New Mexico), antiviral drug discovery</li> <li>Feldmatech (New Mexico), electromagnetic field sensing and imaging</li> <li>InfraSUR, LLC (New Mexico), environmental engineering and critical infrastructure enhancement and protection</li> <li>K&amp;A Wireless, LLC (New Mexico), advanced technology solutions for wireless video, data, and voice transmission</li> </ul> <p><b>2004</b></p> <ul style="list-style-type: none"> <li>Attotechron, LLC (California), advanced free space optical communications</li> <li>AVANCA Medical Devices, Inc. (New Mexico), advanced medical syringes and related devices</li> <li>Exagen Diagnostics, Inc. (New Mexico), discovery and development of prognostic genomic markers</li> </ul> <p><b>2003</b></p> <ul style="list-style-type: none"> <li>CoMet Solutions, Inc. (New Mexico), computational modeling toolset, an object-oriented framework for engineering projects</li> </ul> <p><b>2002</b></p> <ul style="list-style-type: none"> <li>Novasite Pharmaceuticals, Inc. (California), expanded target drug discovery<sup>10</sup></li> </ul>
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## Goal 2 Plans:

Expand outreach efforts locally, nationally and internationally, for STC technologies and the organization  
Continue an active LVL program, reaching out to entrepreneurs and investors, while looking for new ways to catalyze start-ups

### STC Spin-Outs with New Mexico VC Investment

<ul style="list-style-type: none"> <li>☐ <b>COMET Solutions</b> <ul style="list-style-type: none"> <li>☐ Flywheel Ventures</li> <li>☐ ITU</li> <li>☐ New Mexico Angels</li> </ul> </li> <li>☐ <b>ProtoHIT</b> <ul style="list-style-type: none"> <li>☐ New Mexico Community Capital</li> </ul> </li> <li>☐ <b>Lotus Leaf Coatings</b> <ul style="list-style-type: none"> <li>☐ New Mexico Angels</li> </ul> </li> <li>☐ <b>Respira</b> <ul style="list-style-type: none"> <li>☐ Cottonwood</li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li>☐ <b>Intellicyrt</b> <ul style="list-style-type: none"> <li>☐ Village Ventures</li> <li>☐ Verge</li> </ul> </li> <li>☐ <b>Nanocrystal</b> <ul style="list-style-type: none"> <li>☐ Verge</li> </ul> </li> <li>☐ <b>nanoMR</b> <ul style="list-style-type: none"> <li>☐ vSpring</li> <li>☐ Sun Mountain Capital</li> <li>☐ Puente Partners</li> </ul> </li> <li>☐ <b>Azano Pharma</b> <ul style="list-style-type: none"> <li>☐ Puente Partners</li> </ul> </li> </ul>
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## Goal 2 Plans:

*Expand outreach efforts locally, nationally and internationally, for STC technologies and the organization*

*Complete backlog of outstanding commercialization agreements with Sandia*

Update: Q4 FY2010

- ☐ Six (6) commercialization agreements with Sandia completed in Q4 FY2010.
- ☐ 22 outstanding commercialization agreements to be completed. (no new joint inventions disclosed during Q4 FY2010).

## Goal 2 Plans:

*Expand outreach efforts locally, nationally and internationally, for STC technologies and the organization*

*Support UNM in economic development efforts*

Q4 FY2010 Activities

- ☐ STC was represented at 12 events/ meetings related to New Mexico economic development during Q4 FY2010
  - ☐ New Mexico Angels
  - ☐ New Mexico Clean Energy Alliance
  - ☐ NMEDD State of Sonora, Mexico Visit
  - ☐ ASM Technology Business Plan Competition Awards Reception
  - ☐ Congressman Heinrich's Science & Technology Advisory Committee Meeting

## Goal 2 Plans:

*Expand outreach efforts locally, nationally and internationally, for STC technologies and the organization  
Seek opportunities for visibility for STC, nationally and internationally, via speaking engagements and other avenues (serve on AUTM's Public Policy Committee)*

### foliodirect/WolfWare FY2010 Activities

- ☐ 5 vendor organizations
  - ☐ STC.UNM, University of Washington, Purdue, Columbia, Cincinnati
  - ☐ Interest from Utah, Creighton, Rochester, and UCIP
- ☐ 65 active products for sale in 12 categories
- ☐ 235 new users since last quarter (8,286 total registered users)
- ☐ 72 new purchases (6,498 total transactions)
- ☐ Total revenue to date: \$195,886

## Goal 2 Plans:

*Expand outreach efforts locally, nationally and internationally, for STC technologies and the organization  
Seek opportunities for visibility for STC, nationally and internationally, via speaking engagements and other avenues (serve on AUTM's Public Policy Committee)*

### MOU Signed with Consortium of Japanese Universities

- ☐ MOU signed with University Consortium for International Intellectual Property Coordination (UCIP) in June 2010
- ☐ UCIP Members
  - ☐ University of Yamanashi
  - ☐ Niigata University
  - ☐ Shizuoka University
  - ☐ Shibaura Institute of Technology
  - ☐ Shinshu University
  - ☐ The University of Electro-Communications
  - ☐ Yokohama National University
- ☐ STC student intern, Eri Hoshi, instrumental in the MOU facilitation
- ☐ STC Board member, Gregg Mayer, is advisor. He met with the UCIP President in July 2010 to discuss MOU and its implementation.

## Goal 2 Plans:

*Expand outreach efforts locally, nationally and internationally, for STC technologies and the organization  
Seek opportunities for visibility for STC, nationally and internationally, via speaking engagements and other avenues (serve on AUTM's Public Policy Committee)*

Article on STC/UCIP MOU Published in Japanese Daily Business & Technology Newspaper: Nikkan Kougyou

*Cooperation on Technology Transfer Between Japanese Universities Consortium and American University Technology Transfer Program*

Tokyo, Japan, July 9, 2010. University Consortium for International Intellectual Property Coordination (UCIP) has signed a Memorandum of Understanding (MOU) establishing cooperation in the fields of research, development and commercialization with STC.UNM, the technology-transfer arm of the University of New Mexico (UNM) in the USA. Since STC.UNM is one of the leading university technology-transfer programs in the United States, with considerable experience in commercializing academic inventions, UCIP expects to learn a great deal about transferring new technologies into the marketplace. The consortium, a group of seven Japanese universities, includes the University of Yamanashi, Niigata University, Shizuoka University, Shibaura Institute of Technology, Shinsiu University, The University of Electro-Communications and Yokohama National University.

UNM is the largest university in the state of New Mexico and has a student population of about 35,000, with strong programs in the fields of engineering, physics, and life sciences. UNM is a participant in the Ministry of Economy, Trade and Industries of Japan's (METI) Smart Grid Demonstration Project in New Mexico, and conducts advanced research in fuel cell technologies as does the University of Yamanashi.

STC.UNM has developed and operates a website called foliodirect, which is an online shopping center offering licensable technologies from multiple universities. Visitors can browse, license, purchase, and download products from any of the participating universities. Buyers typically purchase copyrighted and patented software, courseware, hardware, books, subscriptions, music, biological materials and other merchandise. foliodirect has completed more than 6,500 transactions. Currently, foliodirect offers 65 technologies from 5 universities (UNM, University of Washington, Purdue University, Columbia University and the University of Cincinnati).

UCIP is interested in becoming a member of foliodirect and hopes that by using the website, it will encourage other Japanese and American universities to use foliodirect as a way to introduce their technologies to Japanese and American markets. The UCIP participating universities plan to put together a package of their patented technologies to sell on foliodirect.

Recently, STC.UNM charged Samsung Electronics Company Limited and Taiwan Semiconductor Manufacturing Company Limited (TSMC) with patent infringement of a University of New Mexico invention that significantly improves the capability of semiconductor manufacturers to fabricate next-generation chips. STC filed a complaint with the United States International Trade Commission (ITC) in Washington, D.C., requesting that the ITC commence an investigation into Samsung's and TSMC's importation of infringing products that constitute unfair methods of competition and unfair acts under the patent laws. UCIP also hopes to learn from STC.UNM about how its university technologies can be protected from patent infringement.

## Goal 2 Plans:

*Expand outreach efforts locally, nationally and internationally, for STC technologies and the organization  
Pursue opportunities for assertion licensing*

**Stadheim & Grear**

- ☐ First assertion licensing agreement with Stadheim & Grear signed Q1 FY2008
  - ☐ Discussions with companies progressing
  - ☐ Settlement/license with Toshiba Corporation, NEC and Renesys
  - ☐ Litigation with Environmental Robots Inc. settled
- ☐ ITC complaint filed in June 2010
- ☐ Six assertion licensing agreements signed in FY2009
- ☐ One assertion licensing agreement signed in FY2010
- ☐ Two assertion licensing agreements terminated in FY2010

## Goal 2 Plans:

*Expand outreach efforts locally, nationally and internationally, for STC technologies and the organization  
Seek opportunities for visibility for STC, nationally and internationally, via speaking engagements and other avenues (serve on AUTM's Public Policy Committee)*

### **Patent Reform and Other Public Policy Matters**

- ❑ STC Op-Ed piece appeared in *Albuquerque Journal* on November 23, 2009
- ❑ Letters to Secretary Locke regarding patent reform signed by other universities
- ❑ STC joined AUTM, WARF, Association of Medical Colleges, University of California, RPI, and others in an amicus brief supporting Stanford University's appeal to the U. S. Court of Appeals (Stanford v. Roche)
- ❑ Supporting Stanford University in an amicus brief to the U. S. Supreme Court

## Goal 2 Plans:

*Expand outreach efforts locally, nationally and internationally, for STC technologies and the organization  
Seek opportunities for visibility for STC, nationally and internationally, via speaking engagements and other avenues (serve on AUTM's Public Policy Committee)*

### **New UNM Professional Science Masters Degree Program**

- ❑ STC joined a partnership with Anderson School of Management and the Nanoscience and Microsystems Degree Programs at UNM
- ❑ Proposal submitted to NSF in May 2010 was awarded
- ❑ This degree provides an educational experience emphasizing the innovation and entrepreneurial skills necessary to bring nanoscience to the marketplace
- ❑ STC will provide commercialization training through seminars and its student intern program

## Goal 2 Plans:

*Expand outreach efforts locally, nationally and internationally, for STC technologies and the organization  
Seek opportunities for visibility for STC, nationally and internationally, via speaking engagements and other  
avenues (serve on AUTM's Public Policy Committee)*

**New UNM Professional Science Masters Degree Program: Favorable Comments from NSF**

:: NSF review comments on the program proposal:

- "What is the evident commitment of the parent institution in supporting this program? . . . The panel believed that institutional support for this program is strong. . . . The STC.UNM (technology transfer office) commits to making at least two paid internships available for participating students and to providing ongoing support in the way of coordinating activities, seminars, business plan review, assistance with patents, etc."
- "In addition to meeting the needs of employers, does the program in any sense contribute to local economic development, by supporting efforts of nascent firms to build on emerging areas of science and engineering, for example? Development of students' entrepreneurship capabilities and commercializing microsystems technology are major thrusts of this program. If funded, it has strong potential to effect a great deal of economic impact. The students would be engaged in multidisciplinary teams to develop and pitch a plan to a group of judges consisting of entrepreneurs, venture capitalists, etc. One of the judging criterion is the likelihood of the plan to lead to a real business. The panel believed that this was a very strong component of the program and that the investigators should consider making it mandatory. Additionally, the commitment of STC.UNM, the university's technology transfer office, significantly strengthens this aspect of the proposal. It is also worth noting that New Mexico is highly ranked in terms of its capabilities in the areas of micro- and nanotechnology development. Specifically, one New York-based consultant ranked New Mexico 'fifth nationally in its ability to develop the state's economy through nanotechnology.' The efforts of UNM researchers and STC.UNM, which has formed numerous start-up companies based on UNM-developed technologies, contribute a great deal to this national recognition."

## Goal 2 Plans:

*Expand outreach efforts locally, nationally and internationally, for STC technologies and the organization  
Seek opportunities for visibility for STC, nationally and internationally, via speaking engagements and other avenues (serve  
on AUTM's Public Policy Committee)*

**New UNM Professional Science Masters Degree Program: Favorable Comments from NSF (cont.)**

### ■ Summary Statement

- 1 " . . . The prospects and strategies for establishing a sustainable program have been considered. The involvement of STC.UNM appears to play critical roles in establishing relationships with industry, building cohorts, and fostering professional development. . . ."

## FY2010 Goals and Plans

- Goal 3: Achieve key metrics, balancing pipeline and service metrics

- Plans:

- Pipeline & Service Metrics
  - Disclosures
  - New U. S. patent applications filed
  - Issued patents
  - License/option agreements
  - Start-up companies
  - Licensing income
  - Patent cost reimbursement income
  - Research income facilitated by STC
  - Confidentiality agreements
  - Visits with inventors
  - Inter-institutional agreements signed
  - Company visits

## FY2010 Goals and Plans

- Goal 3: Achieve key metrics, balancing pipeline and service metrics

- Plan:

	FY 2006 (Actual)	FY 2007 (Actual)	FY 2008 (Actual)	FY 2009 (Actual)	FY 2010 (Goal)	FY 2010 (Actual)
Disclosures	96	85	112	113	110	122
New U. S. patent applications filed	62	69	76	84	70	106
Issued patents	13	11	11	15	12	26
License/Option agreements	30	25	21	38	28	36
Start-up companies	7	8	6	8	6	5
Licensing income	\$781,864	\$718,524	\$588,188	\$805,111	\$800,000	\$3,777,863
Patent cost reimbursement income	\$188,721	\$219,784	\$271,764	\$264,008	\$200,000	\$198,510
<b>Total income:</b>	<b>\$970,585</b>	<b>\$938,308</b>	<b>\$859,952</b>	<b>\$1,069,119</b>	<b>\$1,000,000</b>	<b>\$3,976,373</b>

## FY2010 Goals and Plans

:: Goal 3: Achieve key metrics, balancing pipeline and service metrics

:: Plans:

- Pipeline & Service Metrics
  - Research income facilitated by STC
  - Confidentiality agreements
  - Visits with inventors
  - IIA's
  - Company visits

	FY2007	FY2008	FY2009	FY2010
Research income facilitated by STC	\$2,265,390	\$1,939,340	\$2,309,583	\$1,317,793
Confidentiality Agreements	105	98	117	99
Visits with inventors	193	206	382	403
Inter-institutional Agreements signed	7	24	18	24
Company Visits	114	83	154	114

## Goal 3 Plans:

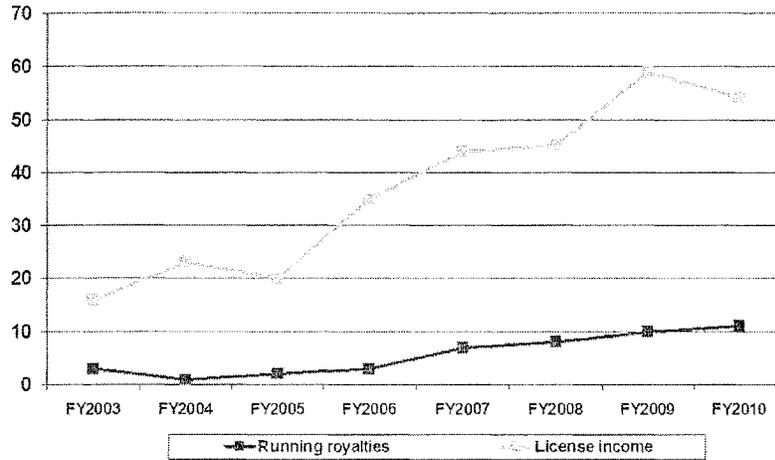
Achieve key metrics, balancing pipeline and service metrics

:: FY2010 Data:

- STC filed patent applications on **88** of the **119** patent disclosures in FY2010 (**74%** vs. **62%** in FY2009)
- STC generated **\$3,583,750** of new (agreements) license income in FY2010, representing **95%** of total license income (vs. **\$460,322** of new income in FY2009 – **57%** of total)
- Of the **122** total disclosures (patents & copyrights) received in FY2010, representing **81** lead inventors, **21** were first-time inventors (**26%** vs. **36%** in FY2009)

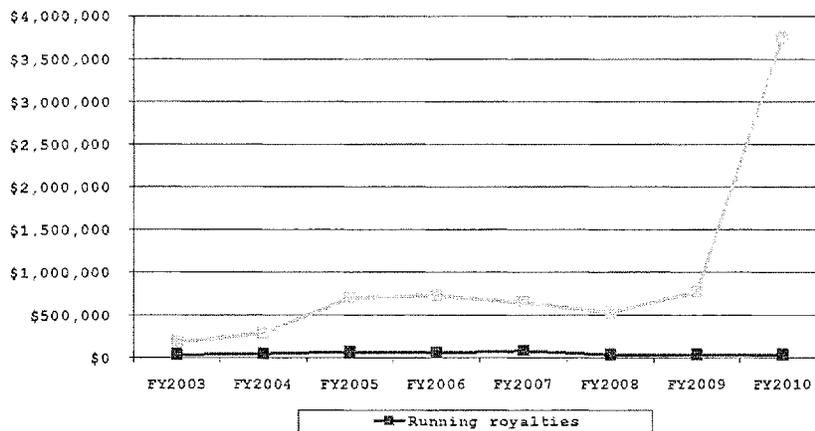
### Goal 3 Plans:

Achieve key metrics, balancing pipeline and service metrics  
 Total Number of Licenses/Options Yielding Income



### Goal 3 Plans:

Achieve key metrics, balancing pipeline and service metrics  
 Total Dollar Amount of Licenses/Options Yielding Income



## Goal 3 Plans:

Achieve key metrics, balancing pipeline and service metrics

	FY 2006 (Actual)	FY 2007 (Actual)	FY 2008 (Actual)	FY 2009 (Actual)		FY 2010 (Actual)
Income (license)	\$781,864	\$718,524	\$563,194	\$805,111		\$3,777,863
Income (patent reimbursement)	\$188,721	\$219,783	\$270,882	\$264,008		\$198,510
<b>Total Income</b>	<b>\$970,585</b>	<b>\$938,307</b>	<b>\$834,076</b>	<b>\$1,069,119</b>		<b>\$3,976,373</b>
	FY 2006 (Actual)	FY 2007 (Actual)	FY 2008 (Actual)	FY 2009 (Actual)		FY 2010 (Actual)
Patent expenses	\$794,008	\$733,909	\$821,656	\$1,113,521	Licensee initiated: STC initiated: Total	\$ 180,858 <u>\$ 881,808</u> \$1,062,666
Less patent cost reimbursements	\$188,721	\$219,783	\$270,882	\$264,048		\$ 198,510
<b>Total Net Patent Expenses</b>	<b>\$605,287</b>	<b>\$514,126</b>	<b>\$550,774</b>	<b>\$849,473</b>		<b>\$ 864,156</b>

## FY2010 Goals and Plans

### □ Goal 4: Improve STC operations with organizational adjustments, technology and policies

#### □ Plans:

- Continue technology innovations to STC internal database and links to inventors and external constituencies—focus this year on interface with UNM (invention reporting to sponsors and MTA tracking)
- Develop guidelines for faculty involved with start-ups and royalty distribution timing policy
- Complete review and re-issue all template agreements in light of new court cases
- Develop cash and equity management guidelines in collaboration with STC Finance & Compensation Committee

## Goal 4 Plans:

*Improve STC operations with organizational adjustments, technology and policies*  
*Continue technology innovations to STC internal database and links to inventors and external constituencies—*  
*focus this year on interface with UNM (invention reporting to sponsors and MTA tracking)*  
 IT: Updates

### ☐ Infrastructure enhancements

- ☐ All workstations running Windows 7 + Office 2010
- ☐ Formalization of many IT procedures and policies
- ☐ Report creation for marketing (e.g., total responses, marketing campaign activity, etc.) and agreement management (e.g., desk audit templates, contact information updates, etc.)

### ☐ Website

- ☐ **2,107** avg. unique visits for **Q4** (vs. **2,875/Q3**; **1,733/Q2**; **2,165/Q1**)

## Goal 4 Plans:

*Improve STC operations with organizational adjustments, technology and policies*  
*Continue technology innovations to STC internal database and links to inventors and external constituencies—*  
*focus this year on interface with UNM (invention reporting to sponsors and MTA tracking)*  
 IT: Updates – Internal KMS

### ☐ Internal knowledge management system infrastructure review

- ☐ Performed at Brivea's recommendation
- ☐ The question: does it make sense to continue using our current solution—an application developed in-house—long-term?

## Goal 4 Plans:

*Improve STC operations with organizational adjustments, technology and policies*  
*Continue technology innovations to STC internal database and links to inventors and external constituencies—*  
*focus this year on interface with UNM (invention reporting to sponsors and MTA tracking)*  
 IT: Updates – Internal KMS

- Answer: Wellspring Worldwide “Sophia”
  - Selected from several options to replace internal knowledge management system with a commercial package
  - Meets internal IT goals
    - Accessible online through web browser
    - Offsite storage/backup
    - Accessible to different types of constituents (e.g., inventors, deans, venture capitalists, etc.)
    - Ongoing customization
    - Ongoing customer support
  - Currently reviewing quote and contract

## Goal 4 Plans:

*Improve STC operations with organizational adjustments, technology and policies*  
*Continue technology innovations to STC internal database and links to inventors and external constituencies—focus*  
*this year on interface with UNM (invention reporting to sponsors and MTA tracking)*  
 iEdison: Invention Reporting Under Bayh-Dole Act

- iEdison responsibilities delegated to STC from UNM
  - **Election of title:** notifies the federal agency sponsor that STC will retain ownership of invention and take steps to commercialize the invention
  - **Utilization Reports:** include stage of development, date of first commercial sale/use, number and type of licenses, gross income, licensing to small business, status of U.S. manufacturing, and identification of any FDA-approved product names
  - **Patent Reporting:** uploading of patent applications, government support clause and creation of confirmatory licenses
  - **Parent/Child Relationships:** designation in iEdison to show the combining of invention reports into patent reports
  - **Issued Patent Reporting**
  - **Closed Files:** STC notifies RTL of pending closed technologies. STC will assist RTL when inventor requests rights to an invention
- Statistics - iEdison
  - As of Q4: 28 invention reports, 75 patent reports, 111 annual utilization reports remain outstanding (compared to as of Q3: 212 invention reports, 156 patent reports, 137 annual utilization reports outstanding)
  - Identified 31 records that need to be closed

# Personnel

# Board of Directors

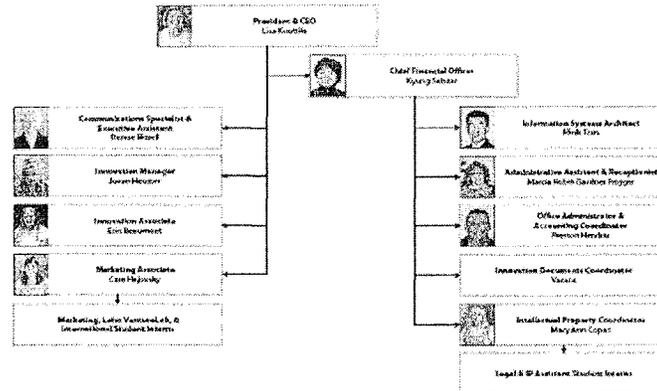
- ∴ **Sandra Begay-Campbell**, Secretary/Treasurer of the Board  
Principal Member, Technical Staff, Sandia National Laboratories
- ∴ **Mr. Douglas M. Brown**  
Dean, Anderson School of Management
- ∴ **Dr. Joseph L. Cecchi**, Chairman of the Board  
Professor, Chemical & Nuclear Engineering, University of New Mexico
- ∴ **Ms. Terri L. Cole**, Vice Chairman of the Board  
President & CEO, Greater Albuquerque Chamber of Commerce
- ∴ **Dr. James D. Cramer**
- ∴ **Dr. Robert H. Fisher**  
CEO/Founder, Future of Health Care Forums
- ∴ **Dr. Julia E. Fulghum**  
Vice President for Research, University of New Mexico
- ∴ **Mr. Gene Gallegos**  
President, Gallegos Law Firm, P.C.  
Regent, University of New Mexico
- ∴ **Ms. María Griego-Raby**  
President, Principal, Contract Associates, Inc.

## Board of Directors (cont'd)

- ⋮ **Mr. David W. Harris**  
Executive Vice President for Administration, University of New Mexico
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President & CEO, STC.UNM
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Senior Vice President for Research, UNM HSC, Senior Associate Dean, School of Medicine
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President, Gregg L. Mayer & Co., Inc.
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Vice President for Human Resources, Presbyterian Healthcare Services
- ⋮ **Mr. Fred Mondragon**  
Secretary, New Mexico Economic Development Department
- ⋮ **Dr. Pope L. Moseley**  
Chairman, Department of Internal Medicine, School of Medicine, University of New Mexico Health Sciences Center
- ⋮ **Dr. Suzanne Ortega**  
Provost and Executive Vice President for Academic Affairs, University of New Mexico

## Board of Directors (cont'd)

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Executive Vice President, University of New Mexico Health Sciences Center  
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President, University of New Mexico
- ⋮ **Dr. John H. Stichman**  
Former Executive Vice President & Deputy Lab Director, Sandia National Laboratories
- ⋮ **Pedro F. Suarez, Esq.**  
Mintz, Levin, Cohn, Ferris, Glovsky and Popeo, P.C.
- ⋮ **Mr. Gary Tonjes**  
President, Albuquerque Economic Development, Inc. (AED)
- ⋮ **Mr. Charles I. Wallborn**
- ⋮ **Dr. Albert R. C. Westwood**  
Vice President Emeritus, Sandia National Laboratories



Last Update: November 30, 2010

## STC Student Interns:

Summer 2010

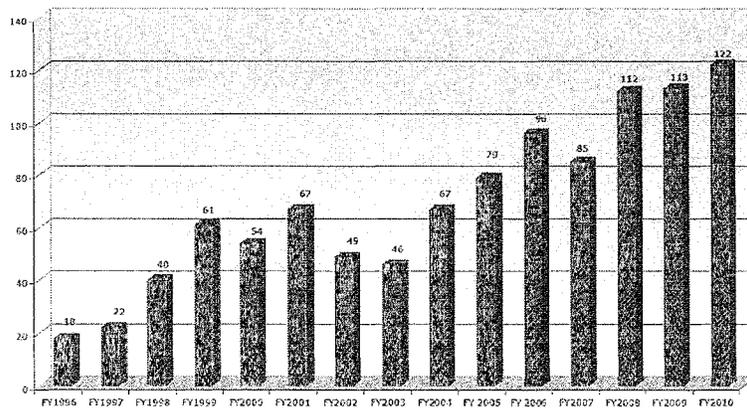
- ☐ **Max De Azevedo** (School of Law), *Legal*
- ☐ **Brian Sweeney** (School of Law), *Legal*
- ☐ **Erin Sully** (Biomedical Sciences), *Legal*
- ☐ **Meghan Strascina** (School of Law), *Legal*
- ☐ **Denise Salazar** (Anderson School of Management), *IP Assistant*
- ☐ **Phillip Garcia** (Electrical & Computer Engineering), *Technology Marketing*
- ☐ **Mehran Daneshbod** (Physics & Astronomy, Electrical & Computer Engineering), *Technology Marketing*
- ☐ **Eri Hoshi** (School of Public Administration), *Technology Marketing, International*
- ☐ **Paulina San Millan** (Anderson School of Management), *Technology Marketing*

# STC Metrics

FY1995-2010

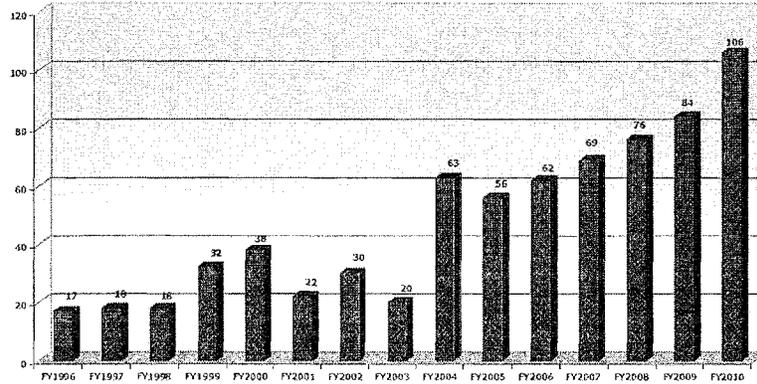
# Impact, 1995-2010

Disclosure of New Ideas



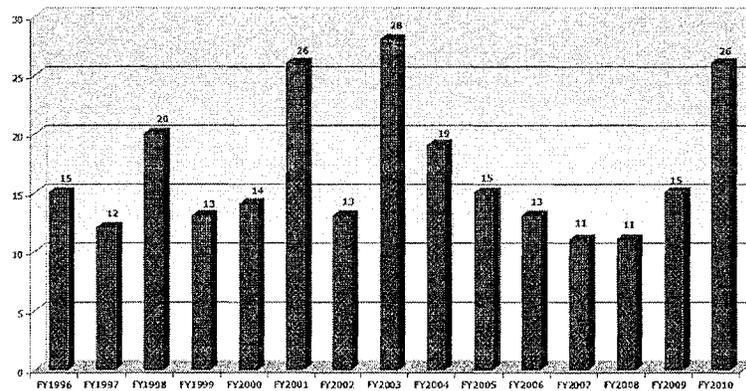
# Impact, 1995-2010

## New U.S. Patent Applications



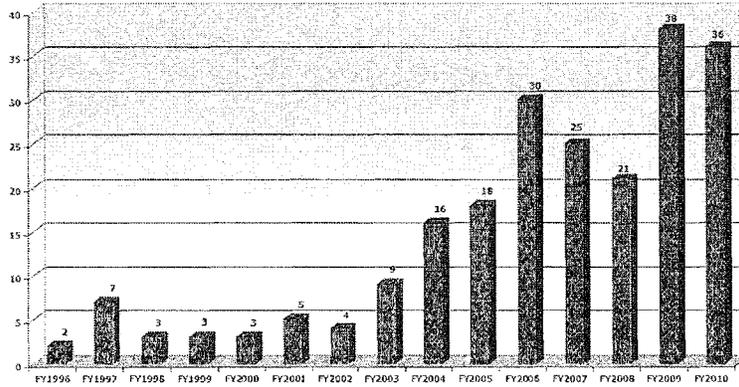
# Impact, 1995-2010

## Issued Patents



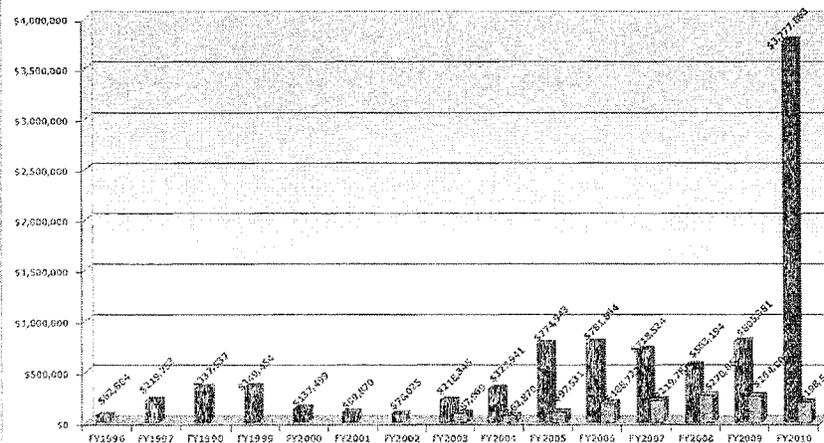
# Impact, 1995-2010

## Option/License Agreements



# Impact, 1995-2010

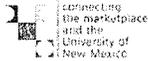
## Royalty Income and Patent Cost Reimbursement Income



# Peer Institution Comparison

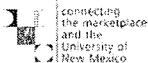
**FY2009**

Commission on Higher Education (CHE) Peer  
Group



## Peer Institutions

- ☐ University of Arizona (Tucson)
- ☐ University of Arkansas (Fayetteville)
- ☐ University of Colorado (Boulder)
- ☐ University of Iowa (Iowa City)
- ☐ University of Kansas (Lawrence), including medical center
- ☐ University of Kentucky (Lexington)
- ☐ University of Missouri (Columbia)
- ☐ University of Nebraska (Lincoln)
- ☐ University of Oklahoma, All Campuses
- ☐ University of Oregon (Eugene)
- ☐ University of South Carolina (Columbia)
- ☐ University of Tennessee (Knoxville)
- ☐ University of Texas (Austin)
- ☐ University of Utah (Salt Lake City)
- ☐ University of Virginia (Charlottesville)
- ☐ University of Washington (Seattle)



## Peer Institution Comparison

### Technology Transfer Office, Year Established

Technology Transfer Office/University	Year	Age
University of Utah (Salt Lake City)	1968	41
University of Iowa (Iowa City)	1975	34
University of Virginia (Charlottesville)	1977	32
University of Tennessee (Knoxville)	1983	26
University of Washington (Seattle)	1983	26
University of Kentucky (Lexington)	1984	25
University of Oklahoma (all campuses)	1984	25
University of Missouri (Columbia)	1987	22
University of Arizona (Tucson)	1988	21
University of Arkansas (Fayetteville)	1990	19
University of Texas (Austin)	1991	18
University of Nebraska (Lincoln)	1992	17
University of Oregon (Eugene)	1992	17
University of Colorado (Boulder)	1993	16
University of South Carolina (Columbia)	1993	16
University of Kansas (Lawrence)	1994	15
University of New Mexico (Albuquerque)	1995	14

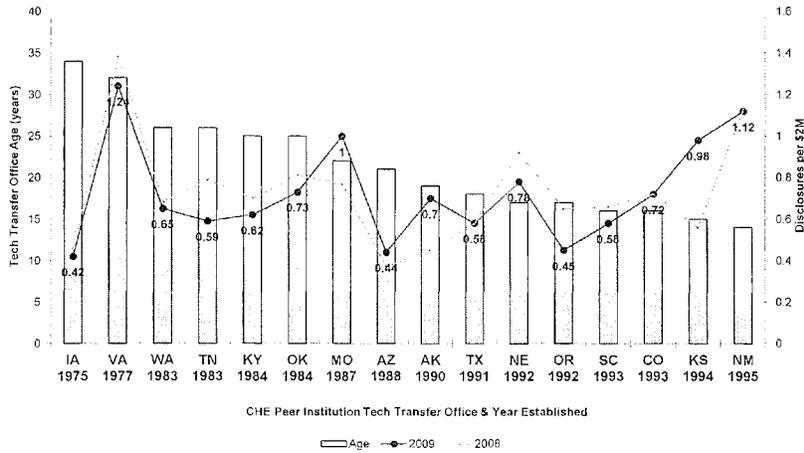
## Peer Institution Comparison

### Technology Transfer Office, Research Expenditures

Technology Transfer Office/University	Expenditures
University of Washington (Seattle)	\$1,076,044,801
University of Colorado (Boulder)	\$718,000,000
University of Arizona (Tucson)	\$565,282,000
University of Texas (Austin)	\$527,141,322
University of Nebraska (Lincoln)	\$374,822,789
University of Utah (Salt Lake City)	\$354,653,777
University of Iowa (Iowa City)	\$334,936,000
University of Missouri (Columbia)	\$321,019,000
University of Tennessee (Knoxville)	\$284,211,680
University of Virginia (Charlottesville)	\$261,604,000
University of Kentucky (Lexington)	\$248,952,000
University of South Carolina (Columbia)	\$210,460,471
University of Kansas (Lawrence)	\$207,115,000
University of New Mexico (Albuquerque)	\$201,768,708
University of Oklahoma (all campuses)	\$153,592,917
University of Arkansas (Fayetteville)	\$113,924,245
University of Oregon (Eugene)	\$110,321,683

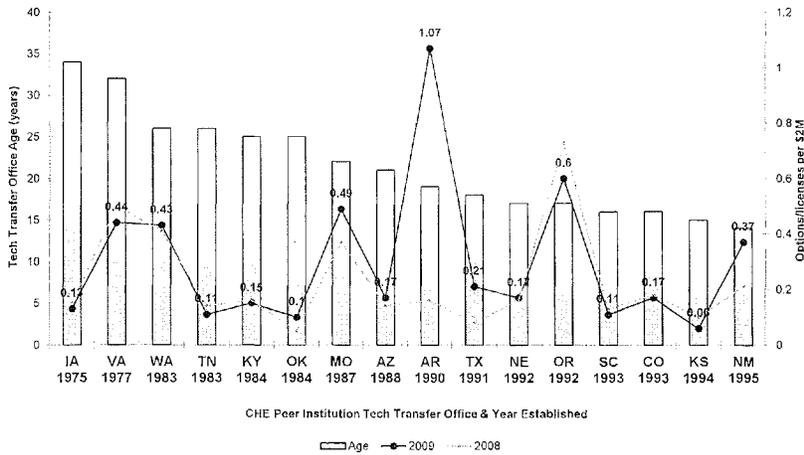
# Peer Institution Comparison

## Disclosures/\$2M Research Dollars



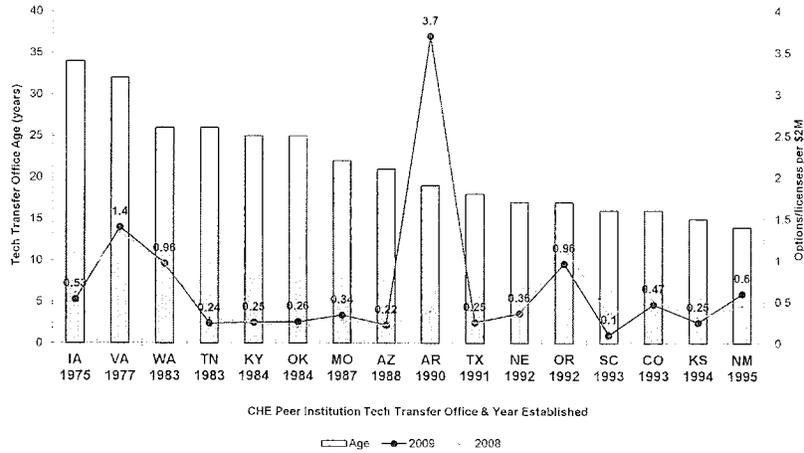
# Peer Institution Comparison

## Options/Licenses Executed Income/\$2M Research



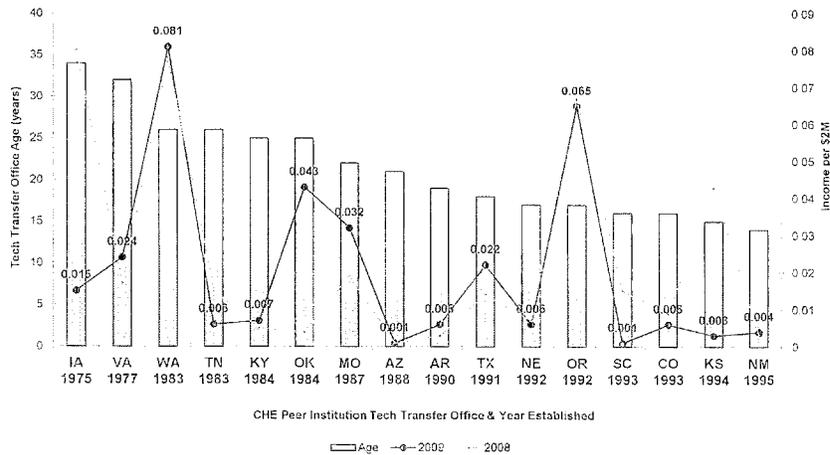
# Peer Institution Comparison

## Options/Licenses Yielding Income/\$2M Research



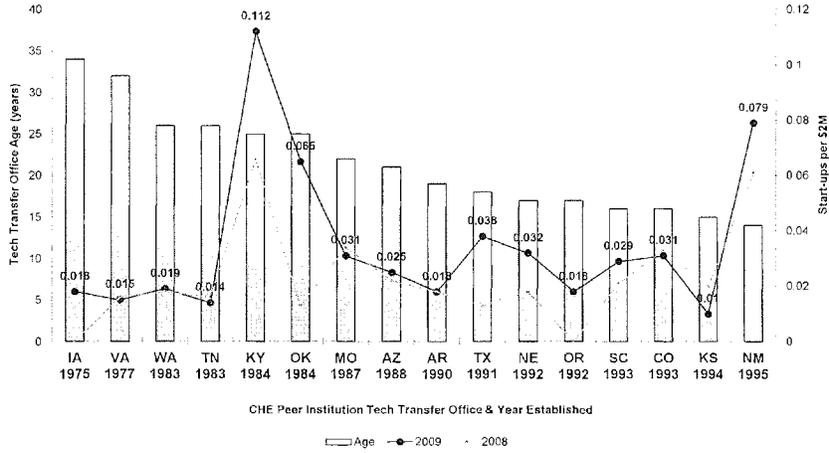
# Peer Institution Comparison

## Technology Transfer Income/\$2M Research



# Peer Institution Comparison

## Start-ups Formed/\$2M Research



CHE Peer Institution Tech Transfer Office & Year Established

Age 2009 2008



**FINANCIAL STATEMENTS**

**JUNE 30, 2010**

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(A Component Unit of The University of New Mexico)

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**STC.UNM**  
(A Component Unit of The University of New Mexico)

**Official Roster**

As of June 30, 2010

**Officers**

Dr. Joseph Cecchi  
Ms. Terri Cole  
Ms. Sandra Begay-Campbell  
Ms. Elizabeth Kuuttila  
Ms. Denise Bissell

Chair  
Vice Chair  
Secretary/Treasurer  
President and CEO  
Assistant Secretary

**Committee Chairs**

Dr. Joseph Cecchi	Chair, Executive Committee and Nominating Committee
Ms. Cindy McGill	Chair, Community Relationships Committee
Ms. Sandra Begay-Campbell	Chair, Finance and Compensation Committee

**Board Members**

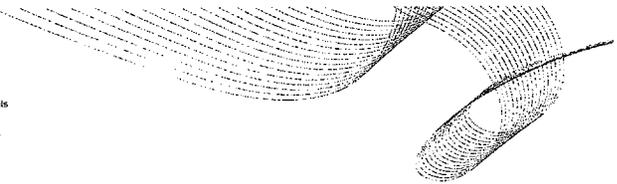
Ms. Sandra Begay-Campbell  
Dr. Joseph L. Cecchi  
Dr. James D. Cramer  
Dr. Julia E. Fulghum  
Ms. Maria Griego-Raby  
Ms. Elizabeth Kuuttila  
Dr. Kevin Malloy  
Ms. Cindy McGill  
Dr. Pope Moseley  
Dr. John A. Pieper  
Dr. David J. Schmidly  
Mr. Pedro F. Suarez  
Mr. Chuck I. Wellborn  
Ms. Teri F. Willey

Mr. Douglas M. Brown  
Ms. Terri Cole  
Dr. Robert H. Fisher  
Mr. J.E. (Gene) Gallegos  
Mr. David W. Harris  
Ms. Diana MacArthur  
Dr. Gregg L. Mayer  
Mr. Fred Mondragon  
Dr. Suzanne Ortega  
Dr. Paul B. Roth  
Dr. John H. Stichman  
Mr. Gary Tonjes  
Dr. Albert R.C. Westwood

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**Independent Auditors' Report**

Board of Directors  
STC.UNM  
and  
Mr. Hector H. Balderas,  
New Mexico State Auditor

We have audited the accompanying basic financial statements of STC.UNM, a component unit of The University of New Mexico, (Corporation) as of and for the years ended June 30, 2010 and 2009, as listed in the table of contents. These financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Corporation as of June 30, 2010 and 2009, and the changes in financial position and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated October 11, 2010 on our consideration of the Corporation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grants agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audits.

Board of Directors  
 STC.UNM  
 and  
 Mr. Hector H. Balderas,  
 New Mexico State Auditor

The Management's Discussion and Analysis on pages 3 through 4 is not a required part of the basic financial statements but is supplementary information required by the Governmental Accounting Standards Board. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

*Mess Adams LLP*

Albuquerque, New Mexico  
 October 11, 2010

**STC.UNM  
 (A COMPONENT UNIT OF THE UNIVERSITY OF NEW MEXICO)  
 MANAGEMENT'S DISCUSSION AND ANALYSIS  
 JUNE 30, 2010 AND 2009**

This management's discussion and analysis (MD&A) of the STC.UNM (formerly known as Science & Technology Corporation @ UNM) (the Corporation) provides an overview of the Corporation's financial performance for the fiscal years ended June 30, 2010 and 2009.

**Overview of the Financial Statements**

The Statements of Net Assets of the Corporation provide both long-term and short-term information about the Corporation's overall financial status. The Statements of Revenue, Expenses, and Changes in Net Assets (deficit) provide information about the operating revenues and expenses and nonoperating revenues and expenses of the Corporation. The Statements of Cash Flows provide information about the sources and uses of cash by the Corporation.

**Condensed Financial Information**

	June 30		
	2010	2009	2008
Current assets	\$ 1,297,432	\$ 952,913	\$ 1,130,636
Capital assets, net	36,842	56,740	84,550
Current liabilities	608,484	664,828	664,200
Total operating revenues	5,662,573	2,835,589	2,605,276
Total operating expenses	5,288,915	3,055,613	2,574,005
Total nonoperating revenue and expenses	7,307	17,983	34,408
Change in net assets	380,965	(202,041)	65,679
Net assets, end of year	733,763	352,798	554,839

**Financial Position**

The Corporation's current assets increased by \$344,519 as of June 30, 2010 to \$1,297,432, compared to \$952,913 as of June 30, 2009; whereas, current assets decreased \$177,723 to \$952,913 as of June 30, 2009, compared to \$1,130,636 as of June 30, 2008. The changes from year to year are primarily due to the activity level in the accounts receivable related to various license agreements from licensee companies. Capital asset purchases during fiscal years 2010, 2009 and 2008 were \$13,811, \$6,128 and \$77,902, respectively, for leasehold improvements, computer equipment and furniture. Current liabilities remained constant in fiscal year 2010 compared to fiscal year 2009, as well as fiscal year 2009 compared to fiscal year 2008.

STC.UNM  
(A COMPONENT UNIT OF THE UNIVERSITY OF NEW MEXICO)  
MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)  
JUNE 30, 2010 AND 2009

**Capital Assets**

During the years ended June 30, 2010, 2009 and 2008, the Corporation acquired \$13,811, \$6,128 and \$77,902 respectively, in capital assets and had depreciation expense of \$33,709, \$33,938 and \$22,222, respectively.

**Comparison of Fiscal 2010 to Fiscal 2009 Results of Operations**

Total operating revenue for fiscal year 2010 of \$5,662,573 increased from \$2,835,589 for fiscal year 2009, a net increase of \$2,826,984. The net change is primarily due to increase in license income of \$2,972,482 from prior year. One license agreement was the result of a settlement with a third-party company over STC's accusation of patent infringement. Another license agreement was entered into by STC with a third-party company for a portfolio of lithography technologies.

Total operating expenses increased by \$5,288,915 for fiscal year 2010 compared to fiscal year 2009 due to increase in patent cost expense of \$3,055,613 due to increase of \$2,177,921 in licensing and royalty sharing distribution expense as a result of higher license income resulted in fiscal year 2010.

**Comparison of Fiscal 2009 to Fiscal 2008 Results of Operations**

Total operating revenue for fiscal year 2009 of \$2,835,589 increased from \$2,605,276 for fiscal year 2008, a net increase of \$230,313. The net change is primarily due to increase in license income of \$242,187 from prior year.

Total operating expenses increased by \$481,608 for fiscal year 2009 compared to fiscal year 2008 due to increase in patent cost expense of \$291,865 due to more licensee-directed foreign patent application filings as well as increased invention disclosure activity, and increase of \$179,464 in licensing and royalty sharing distribution expense as a result of higher license income resulted in fiscal year 2009.

**Contacting the Company's Management**

This report is meant to accurately describe the financial condition and position of the Corporation.

If you have any questions about this report or need additional financial information, contact STC.UNM at 801 University Boulevard SE, Suite 101, Albuquerque, NM 87106.

STC.UNM  
(A COMPONENT UNIT OF THE UNIVERSITY OF NEW MEXICO)  
STATEMENT OF NET ASSETS  
June 30, 2010 and 2009

Assets	2010	2009
Current assets:		
Cash and cash equivalents	\$ 1,222,962	548,777
Accounts receivable	74,470	404,136
<b>Total current assets</b>	<u>1,297,432</u>	<u>952,913</u>
Capital assets:		
Furniture and equipment	203,566	189,755
Accumulated depreciation	(166,724)	(133,015)
<b>Total capital assets, net</b>	<u>36,842</u>	<u>56,740</u>
Investment in stock	7,973	7,973
<b>Total other assets</b>	<u>7,973</u>	<u>7,973</u>
<b>Total assets</b>	<u>\$ 1,342,247</u>	<u>1,017,626</u>
Liabilities and Net Assets		
Current liabilities:		
Accounts payable	\$ 168,553	203,360
Deferred revenue	1,550	1,288
Due to University of New Mexico	7,698	90,990
Accrued royalty sharing	215,423	284,260
Accrued expenses	215,260	84,930
<b>Total current liabilities</b>	<u>608,484</u>	<u>664,828</u>
Net assets (deficit):		
Unrestricted	102,921	296,058
Unrestricted - STC Quasi-Endowment	594,000	-
Invested in capital assets	36,842	56,740
<b>Total net assets</b>	<u>733,763</u>	<u>352,798</u>
<b>Total liabilities and net assets</b>	<u>\$ 1,342,247</u>	<u>1,017,626</u>

See Notes to Financial Statements.

STC.UNM  
(A COMPONENT UNIT OF THE UNIVERSITY OF NEW MEXICO)  
STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN FUND NET ASSETS  
Years Ended June 30, 2010 and 2009

	2010	2009
Operating Revenues:		
Operational funding from UNM	\$ 954,000	1,034,000
Patent funding from UNM	732,200	732,200
Patent cost reimbursement	198,510	264,008
Licensing and royalties	3,777,863	805,381
<b>Total operating revenue</b>	<b>5,662,573</b>	<b>2,835,589</b>
Operating expenses:		
Patent costs incurred	1,062,666	1,113,521
Patent cost reimbursement to UNM	-	66,012
Licensing distributions	2,685,067	507,146
Depreciation	33,709	33,938
General and administrative	1,507,473	1,334,996
<b>Total operating expenses</b>	<b>5,288,915</b>	<b>3,055,613</b>
Operating income	373,658	(220,024)
Nonoperating revenue and expenses:		
Interest income	942	4,958
Rental income	6,365	13,025
<b>Total nonoperating revenue and expenses</b>	<b>7,307</b>	<b>17,983</b>
<b>Change in net assets</b>	<b>380,965</b>	<b>(202,041)</b>
Net assets, beginning of year	352,798	554,839
<b>Net assets, end of year</b>	<b>\$ 733,763</b>	<b>352,798</b>

See Notes to Financial Statements.

STC.UNM  
(A COMPONENT UNIT OF THE UNIVERSITY OF NEW MEXICO)  
STATEMENTS OF CASH FLOWS  
Years Ended June 30, 2010 and June 30, 2009

	2010	2009
Cash Flows From Operating Activities:		
Cash payments to suppliers and employees	\$ (1,369,519)	(1,334,952)
Cash received for operational funding revenue from UNM	954,000	1,034,000
Cash received for patent funding revenue from UNM	732,200	732,200
Cash payments for patent costs incurred	(1,103,972)	(1,124,435)
Cash received for patent cost reimbursements	210,538	369,954
Cash payments to UNM for patent cost reimbursements received	(10,610)	(115,779)
Cash received from licensees	4,094,638	642,519
Cash payments for licensing distribution expense	(2,826,586)	(440,420)
<b>Net cash provided by (used in) operating activities</b>	<b>680,689</b>	<b>(236,913)</b>
Cash Flows From Capital and Related Financing Activities:		
Acquisition of capital assets	(13,811)	(6,128)
Cash Flows From Investing Activities:		
Interest received	942	4,958
Rental income received	6,365	13,025
<b>Net cash provided by investing activities</b>	<b>7,307</b>	<b>17,983</b>
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>674,185</b>	<b>(225,058)</b>
Cash and cash equivalents, beginning of year	548,777	773,835
<b>Cash and cash equivalents, end of year</b>	<b>\$ 1,222,962</b>	<b>548,777</b>
Reconciliation of operating income to net cash provided by (used in) operating activities:		
Operating income	\$ 373,658	(220,024)
Adjustments to reconcile to net cash provided by operating activities		
Depreciation	33,709	33,938
Stock investment income received in exchange for technology	-	(4,120)
Changes in operating assets and liabilities		
Accounts receivable	329,666	(47,335)
Accounts payable	(34,807)	(38,494)
Due to UNM	(83,292)	(48,351)
Accrued royalty sharing	(68,837)	59,130
Accrued expenses	130,330	28,055
Deferred revenue	262	288
<b>Net cash provided by (used in) operating activities</b>	<b>\$ 680,689</b>	<b>(236,913)</b>

See Notes to Financial Statements.

STC.UNM  
(A COMPONENT UNIT OF THE UNIVERSITY OF NEW MEXICO)  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2010 AND 2009

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

*Reporting Entity.* STC.UNM (formerly known as Science & Technology Corporation @ UNM) (the Corporation) is a component unit of The University of New Mexico (UNM). The Corporation was organized on April 26, 1993 to facilitate the commercialization of UNM faculty inventions and to manage UNM's Science & Technology Park in Albuquerque, New Mexico. The governing board consists of at least 20 members, including certain officers and faculty of UNM, the president of the Corporation, and 10 members of the community. The Corporation has no component units.

*Basis of Presentation.* The accompanying financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America. The significant accounting policies are summarized below.

As a proprietary fund, the Corporation's financial statements are reported using the flow of economic resources measurement focus and the full accrual basis of accounting. Accordingly, revenue is recognized when earned and expenses are recognized as soon as the liability is incurred.

Operating revenue and expenses are those incurred which relate directly to facilitating commercialization of UNM faculty, staff and student inventions. All other revenue and expenses are considered nonoperating.

*Accounting Standards.* As a component unit of UNM, the Corporation follows proprietary fund accounting as set forth in Statement No.20 of the Governmental Accounting Standards Board, Accounting and Financial Reporting for Proprietary Funds and Other Governmental Entities That Use Proprietary Fund Accounting. Under the provisions of that standard, the Corporation has elected not to apply Statements on Financial Accounting Standards issued by the Financial Accounting Standards Board after November 1989.

*Use of Estimates.* The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

*Cash and Cash Equivalents.* Cash and cash equivalents include deposits and funds invested in overnight repurchase securities. The Corporation is not subject to statutory or policy restrictions on the types of deposits. It does by policy require deposits to be collateralized at least 50%.

STC.UNM  
(A COMPONENT UNIT OF THE UNIVERSITY OF NEW MEXICO)  
NOTES TO FINANCIAL STATEMENTS  
June 30, 2010 and 2009

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES  
(CONTINUED)

For purposes of the statement of cash flows, the Corporation considers all cash on hand and in banks and all highly liquid securities with maturities of three months or less to be cash equivalents.

*Accounts Receivable.* Accounts receivable represent the amount earned based on existing terms under license agreements but uncollected on accrued royalties earned from customers.

Accounts receivable are carried at original amount billed less an estimate made for doubtful receivables based on a review of all outstanding amounts on a monthly basis. Management determines the allowance for doubtful accounts by identifying troubled accounts and by using historical experience applied to an aging of accounts. Accounts receivable are written off when deemed uncollectible. Recoveries of accounts receivable previously written off are recorded when received. There is no allowance for doubtful accounts as of June 30, 2010 and June 30, 2009.

An account receivable is considered to be past due if any portion of the receivable balance is outstanding for more than 90 days. Interest is not charged on old accounts receivable.

*Capital Assets.* Capital assets are carried at cost. Depreciation is provided on the straight-line method based on estimated useful lives of three to seven years. Capital assets costing over \$1,000 and with a useful life greater than a year are capitalized. Repairs and maintenance expenses are charged to expense as incurred.

*Patent Costs.* UNM, a related party, provides annual funding for patent costs. The funding revenue is deferred on receipt. As patent costs are incurred, expense is recognized and an equal amount of the deferred revenue is recognized as income. Subsequent reimbursement of any patent costs by a third party to the Corporation is remitted to UNM. If the Corporation uses proceeds to reimburse UNM, the payment is considered patent expense and royalty income.

*Revenue Recognition.* Up-front, nonrefundable licensing fees are recognized when earned. These fees are ordinarily earned when a license agreement is signed and the Corporation has no further obligations with respect to the license. Minimum annual royalty income is accrued as it is earned, if it is determined that collection is reasonably assured. Licensing fees and minimum annual royalty income accrued were \$47,877 and \$364,652 as of June 30, 2010 and 2009, respectively.

STC.UNM  
(A COMPONENT UNIT OF THE UNIVERSITY OF NEW MEXICO)  
NOTES TO FINANCIAL STATEMENTS  
June 30, 2010 and 2009

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES  
(CONTINUED)

Operational and patent cost funding from UNM is recognized when all eligibility requirements have been met. Patent cost reimbursement is recognized when earned.

*Income Taxes.* The Corporation, as an organization described in Internal Revenue Code Section 501(c)(3), is exempt from federal income tax on its related income under Section 501(a). The Corporation engaged in no material unrelated activities and therefore no provision for income taxes has been made. The Corporation is a supporting organization of the University of New Mexico and not a private foundation.

*Accrued Employee Benefits.* The Corporation's employees may accumulate paid personal time which is payable to the employee upon termination or retirement. Personal time costs are recognized as a liability when earned by the employee.

*Investments in Stock.* Investments in stock are carried at the estimated fair value. Management estimates the value of the stock utilizing the most recent rounds of financing completed and book value of the stock carried on the underlying companies' financial statements.

*Net Assets.* Net assets are classified as follows:

Invested in capital assets (net of related dept) is intended to reflect the portion of net assets which are associated with non-liquid, capital asset less outstanding capital asset related debt. STC.UNM does not have any debt related to its capital assets.

Restricted net assets are net assets that have third-party (statutory or granting agency) limitations on their use.

Designated net assets are unrestricted subject to Corporation-imposed limits by action of the Board of Directors. Designated net assets are earmarked for future programs and for investment.

Unrestricted net assets represent liquid assets available for use.

STC.UNM  
(A COMPONENT UNIT OF THE UNIVERSITY OF NEW MEXICO)  
NOTES TO FINANCIAL STATEMENTS  
June 30, 2010 and 2009

NOTE 2. CASH AND CASH EQUIVALENTS

*Custodial Credit Risk* – Custodial credit risk is the risk that in the event of a bank failure, the entity's deposits may not be returned to it.

As of June 30, the Corporation's deposits were exposed to custodial credit risk as follows:

	2010	2009
Insured	\$ 250,000	250,000
Uninsured and collateralized with securities held by the financial institution's trust department, but not in the Corporation's name	1,527,881	637,250
Uninsured and uncollateralized	-	-
Total bank balance	<u>\$ 1,777,881</u>	<u>887,250</u>

The following schedule details the Corporation's deposit accounts and collateral pledged at June 30, 2010:

Bank Name/ Account	Account Type	Financial Statement Balance	Outstanding Checks	Bank Balance
Bank of America				
Operating	Checking	\$ 3,483	-	3,483
Payroll	Checking	-	-	-
Bank of the West				
Operating	Checking	1,216,581	555,019	1,771,600
Merchant	Checking	2,798	-	2,798
		<u>1,222,862</u>	555,019	1,777,881
Petty Cash		100		
		<u>\$ 1,222,962</u>		
Less FDIC insurance				250,000
Amount to be collateralized				<u>1,527,881</u>
Minimum to be collateralized at 50%				<u>763,941</u>
Collateral				
FHLMC, matures 3/1/38, Cusip 3128QTBW3				687,200
FNMA, matures 8/1/38, Cusip 31412SVZ5				455,497
GNMA, matures 11/15/27, Cusip 36208LBW6				174,813
GNMA, matures 8/20/35, Cusip 38375A4Z4				430,651
				<u>1,748,161</u>
Amount of excess collateral				<u>\$ 984,220</u>

STC.UNM  
(A COMPONENT UNIT OF THE UNIVERSITY OF NEW MEXICO)  
NOTES TO FINANCIAL STATEMENTS  
June 30, 2010 and 2009

NOTE 3. CAPITAL ASSETS

	2010			Ending Balance
	Beginning Balance	Increases	Decreases	
Capital assets being depreciated				
Furniture and equipment	\$ 189,755	13,811	-	203,566
Accumulated depreciation	(133,015)	(33,709)	-	(166,724)
Capital assets, net	\$ 56,740	(19,898)	-	36,842

	2009			Ending Balance
	Beginning Balance	Increases	Decreases	
Capital assets being depreciated				
Furniture and equipment	\$ 183,627	6,128	-	189,755
Accumulated depreciation	(99,077)	(33,938)	-	(133,015)
Capital assets, net	\$ 84,550	27,810	-	56,740

NOTE 4. COMMITMENTS AND CONTINGENCIES

*Occupancy Agreement.* Effective January 31, 2008, the Corporation entered into an occupancy agreement with UNM for lease of office facilities. The occupancy agreement was amended on April 9, 2010 to extend the term of the lease until June 30, 2011. Future minimum payments required under the occupancy agreement are as follows:

Year ended June 30, 2011	\$80,092
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*Insurance Coverage.* The Corporation is exposed to various risks of loss from torts; theft of, damage to, and destruction of assets; business interruption; and errors and omissions and natural disasters. The Corporation is insured under the University of New Mexico's Risk Management for liability and casualty insurance, and through a private carrier for director and officer liability insurance. There have been no significant reductions in coverage from the prior year and settlements have not exceeded coverage in the past three years.

NOTE 5. DEFINED CONTRIBUTION PLAN

The Corporation sponsors a defined contribution retirement plan for eligible employees. Employees may contribute up to the maximum allowed by the Internal Revenue Service. The Corporation matched the employee's contribution up to 12.4% and 11.65% of the

STC.UNM  
(A COMPONENT UNIT OF THE UNIVERSITY OF NEW MEXICO)  
NOTES TO FINANCIAL STATEMENTS  
June 30, 2010 and 2009

NOTE 5. DEFINED CONTRIBUTION PLAN (CONTINUED)

employee's base salary in 2010 and 2009, respectively. There is no waiting period for vesting. The Corporation contributions were \$84,835 and \$76,576 in 2010 and 2009, respectively. Employee contributions were \$67,841 and \$74,272 in 2010 and 2009, respectively.

NOTE 6. INCENTIVE COMPENSATION PLAN

The Corporation has in place an incentive compensation plan in which the finance and compensation committee of the Corporation's board of directors has the discretion to provide a cash and/or stock incentive bonus based on performance. Stock bonuses vest 20% per year beginning when the award is made. Cash bonuses awarded to employees were \$151,116 and \$32,202 in 2010 and 2009, respectively.

NOTE 7. STEP ENDOWMENT

On June 13, 2006, the Board of Regents of UNM amended and restated the Technology Innovation Program Endowment which was first established in 1985. The name of the endowment was changed to the UNM Science & Technology Enhancement Program Endowment (the "STEP Endowment"). The purpose of the STEP Endowment is to assist individuals and companies associated with UNM with technological innovation leading to the formation and establishment of New Mexico businesses through STC.UNM. STC has used the STEP Endowment to make Technology-to-Market Gap Fund grants in order to mature STC technologies to the point that they will be licensed by an established company or form the basis of a new company, preferably in New Mexico. During fiscal year 2009, three awards totaling \$98,494 were granted to UNM researchers. Beginning in fiscal year 2010, the STEP Endowment will no longer be available for funding the Technology-to-Market Gap Fund grants.

NOTE 8. STC QUASI-ENDOWMENT

During fiscal year 2010, the Board of Directors of STC approved an internal STC endowment policy for management of large one-time license-fee related payments received by STC. The STC share of such large one-time payments in excess of \$500,000 will be allocated as follows: 80% to an endowment, the interest from which could be used to fund STC operations; and 20% to the STC Gap Fund at UNM, Inventor Recognition Awards Program and other strategic initiatives of STC, as determined by the Board's Executive Committee. The STC Board-designated endowment will be accounted for under Net Assets.

Report on Internal Control Over Financial  
Reporting and on Compliance and Other Matters Based on  
an Audit of Financial Statements Performed in Accordance  
With Government Auditing Standards

Board of Directors  
STC.UNM  
and  
Mr. Hector H. Balderas,  
New Mexico State Auditor

We have audited the financial statements of STC.UNM, a component unit of The University of New Mexico, (Corporation) as of and for the year ended June 30, 2010, and have issued our report thereon dated October 11, 2010. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control over Financial Reporting

In planning and performing our audit, we considered the Corporation's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Corporation's internal control over financial reporting.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

Board of Directors  
STC.UNM  
and  
Mr. Hector H. Balderas,  
New Mexico State Auditor

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Corporation's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of management, the Board of Directors, and federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

*Moss Adams LLP*

Albuquerque, New Mexico  
October 11, 2010

STC.UNM  
(A COMPONENT UNIT OF THE UNIVERSITY OF NEW MEXICO)  
SCHEDULE OF FINDINGS AND RESPONSES  
YEAR ENDED JUNE 30, 2010

**Prior Year**

None

**Current Year**

None

STC.UNM  
(A COMPONENT UNIT OF THE UNIVERSITY OF NEW MEXICO)  
EXIT CONFERENCE  
YEAR ENDED JUNE 30, 2010

An exit conference was conducted on October 11, 2010 in which the contents of this report were discussed with the following:

STC.UNM (A Component Unit of the University of New Mexico)

Joseph Cecchi	Chair, Board of Directors, STC
David Harris	Exec. Vice President for Administration, University of New Mexico; Member of Finance and Compensation Committee, Board of Directors, STC
Elizabeth Kuuttala	President & CEO, STC; Member of Board of Directors, STC
Kyung Lee Salazar	CFO, STC

**Moss Adams LLP**

Larry Carmony	Partner
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**REQUEST FOR CONSTRUCTION MANAGER at RISK SELECTION  
and CAPITAL PROJECT APPROVAL for  
BASEBALL STADIUM RENOVATION, PHASE 1  
UNIVERSITY OF NEW MEXICO**

**March 14, 2011**

**REQUESTED ACTION:**

In accordance with Section 7.12 of the Board of Regents Policy Manual and as required by the New Mexico Higher Education Department and New Mexico State Board of Finance, project approval is requested for the Baseball Stadium Renovation, Albuquerque, New Mexico, and approval is requested for the recommended Construction Manager at Risk.

**RECOMMENDED FIRM:**

Bradbury-Stamm Construction, Albuquerque, New Mexico

**SELECTION RATIONALE:**

1. This recommendation is based on a three part published selection process: Companies were required to respond to a Request for Qualifications, provide a Fee Proposal, and participate in a one hour Interview/Presentation before the Selection Committee.
2. The Selection Committee evaluated the Qualification and Fee Proposals of seven respondents. The top 3 firms were then invited to interview before the Selection Committee. The finalists are listed below in order of their ranking following the presentations.
  - a. Bradbury-Stamm Construction
  - b. Flintco West, Inc.
  - c. Jaynes Corporation
3. The selection criteria included expertise in the construction of athletic facilities, experience with the CM at Risk process, and experience building in a university campus setting.
4. Also considered were project team member skills, proposed work plans and schedules.
5. The recommended contractor has strong New Mexico ties and a successful track record building facilities for UNM.
6. The recommended contractor had the highest qualifications and interview score, and the lowest score on fees compared to the other finalists considered.
7. The Selection Committee included Bob Doran, University Architect, Planning and Campus Development; Tim Cass, Sr. Associate Director, Athletics Department; Bill Turner, Director, Office of Capital Projects.

**PROJECT DESCRIPTION:**

The proposed scope of work for the University Baseball Stadium would provide additions and improvements to existing Lobo Field. Phase 1 includes a new playing field (earthwork, irrigation, retaining walls, fencing, and drainage) with a core of approximately 888 spectator seats, expandable for 3,000 spectators in future phases. Also included are the north sidewalk and entrance, partial west concourse, scoreboard and lighting, grass seating, new home and visitor dugouts, bullpen, and utilities for future restrooms and concessions. As additional

funding is received, scope such as batting cage, press box, field lighting and fan amenities will be included in future phases.

**PROJECT RATIONALE:**

The Baseball Stadium project will renovate and replace the existing Lobo Field located within the South Campus Athletics Complex. Lobo Field has been home to Lobo Baseball for 35 years, and it would be the Team's primary practice and competition facility. The field is in need of complete upgrade and replacement. Currently, Athletics uses the Isotopes Park for most of their home games. The ability to practice and complete in the same facility is critical to the success of the Baseball Program and eliminates scheduling conflicts. The Program would also be able to host future in-state tournaments and conference championships.

**FUNDING:**

The total estimated Project Budget is \$3,000,000:

- \$2,000,000 is funded from 2010 New Mexico Severance Tax Bonds
- \$1,000,000 is funded from Private Donors



## **Executive Summary**

# **University of New Mexico Consolidated Financial Report**

### **FY 2011, 7 months ending 1/31/2011**

This report covers current fund operations for the University, including Main Campus, Branch Campuses and HSC Campus.

This report displays the “**Benchmark Rate**” percentage. The Benchmark Rate is used as a guide to analyze how budgeted revenue is coming in or whether we are spending budgeted expenses too rapidly. For January, we would expect to see income and expense for 7 months of the year or 58% (7 months divided by 12 months) of the full year operating budget.

**Instruction and General** operations (approximately 90% of this operation resides on Main Campus) projected an unfavorable net margin of \$5.7M for the FY 2011 UNM Operating Budget. This unfavorable budgeted net margin is comprised of a \$5.0M use of balance at the Main Campus, a \$450K use of balance at the Branch Campuses and a use of balance at the HSC Campus of \$333K. The \$5.0M use of balance at Main Campus is primarily due to Academic Affairs budgeting balance forwards. As of 1/31/11 these operations produced a favorable net margin of \$86.8M. This results from recording actual tuition revenue on a semester basis, as opposed to a monthly basis, as shown by a 104% Benchmark rate for tuition revenue. In addition, F&A Revenues were up 7% overall compared to the operating budget and the total actual Instruction and General expenses are 6% less than budgeted.

The next block of information shows our **Unrestricted Research** operations. The activity in these operations is essentially 50% Main Campus and 50% HSC Campus. The FY 2011 UNM Operating Budget showed a use of balance of \$11.9M, of which a \$5.7M unfavorable net margin is related to Main Campus and a \$6.2M unfavorable net margin is related to HSC Campus. The \$5.7M use of balance at Main Campus is primarily due to Academic Affairs departments budgeting balance forwards. The budgeted use of balance at the HSC Campus primarily consists of \$3.8M of budgeted Plant Transfers for anticipated HSC renovations and \$1.1M budgeted for the School of Medicine Dean’s one-time support to SOM units. The actual unfavorable net margin is \$1.1M as of 1/31/11 with the HSC Campus having an unfavorable net margin of \$2.5M and the Main Campus producing a favorable net margin totaling \$1.4M. The unfavorable net margin at the HSC is primarily due to a one month lag in the receipt of Tobacco Settlement Funds and the timing of transfers to Unrestricted Research at the School of Medicine.

The third block of numbers on the first page is a summary of our **Clinical** operations. These operations are essentially all the patient care activities of the HSC Campus, including the UNM Hospitals, SOM physician professional services, Cancer Center operations and Housestaff/Medical Residents who are being trained in the UNM and VA hospitals. The FY 2011 UNM Operating Budget projected an unfavorable net margin of \$10.1M. The major factor contributing to this unfavorable net margin is the School of Medicine budgeting a use of balance of \$12.2M for FY 2011. The budgeted use of balance is primarily due to the SOM support of remodeling projects related to the Ortho Clinic and Tri-Services buildings, funding of Endowments and expenditure of prior year gift revenue received too late in FY 2010 to be spent in that fiscal year. Actual Clinical operations show an unfavorable net margin of \$5.2M as of 1/31/11. UNM Hospitals produced a favorable net margin of \$289K and the remaining HSC Campus Units had an unfavorable net margin of \$5.5M as of 1/31/2011. The results for the main UNMH are a positive net margin of \$2.1M of which donation revenue represents \$2.5M of that amount. The combined results for the Behavioral operations are running at a loss of \$1.8M which is due to a decrease in inpatient census. The remaining HSC Units’ unfavorable net margin as of 1/31/11 can be primarily attributed to the School of Medicine planned use of

balance on one time expenditures including funding the remodel of the first floor of Tri Services (the estimated cost of this project is \$4.0M).

The fourth business category shown on the first page of this report is **Unrestricted Public Service**. The operations in this category include special projects funded by State Appropriations, for example Project ECHO, and non-endowed gifts flowing from the UNM Foundation to departments and many small events funded by user fees. The FY 2011 UNM Operating Budget projected an unfavorable net margin of \$6.8M. This unfavorable budgeted net margin is comprised of a \$6.0M use of balance at the Main and Branch Campuses and a budgeted use of balance of \$800K at the HSC Campus. The \$6.0M use of balance at the Main and Branch Campuses is primarily due to Academic Affairs departments budgeting balance forwards. Actual expense is greater than revenue by \$1.1M as of 1/31/11 with HSC Campus having an unfavorable net margin of \$3.3M and the Main and Branch Campuses producing a favorable net margin totaling \$2.2M. The favorable net margin at the Main Campus is primarily due to increased gift revenue and expenses currently running less than budget. The unfavorable net margin at the HSC Campus is primarily due to the timing of transfers to Unrestricted Public Service at the School of Medicine.

Page 2 of this report begins with the **Student Aid** function. The FY 2011 UNM Operating Budget projected an unfavorable net margin of \$8.0M. This unfavorable budgeted net margin is comprised of a \$7.9M use of balance at the Main Campus and a budgeted use of balance of \$141K at the HSC Campus. The budgeted use of balance at Main Campus is primarily due to Academic Affairs departments and Enrollment Management budgeting balance forwards for the payout of major and departmental scholarships in the new fiscal year. The actual unfavorable net margin is \$3.6M as of 1/31/11. The revenue and expenditures are both ahead of the budget benchmark because they are recorded on the semester basis for scholarships and need-based aid to students. The unfavorable net margin is primarily due to Main Campus departments spending down prior year's surplus balances.

**Student Activities** are the operations of Student Government and Student organizations. The FY 2011 UNM Operating Budget shows a use of balance of \$312K. These operations show a favorable performance of \$1.8M as of 1/31/11. This results from recording actual fee revenue on a semester basis, as opposed to a monthly basis, as shown by a 82% Benchmark rate for fee revenue.

#### **Auxiliaries and Athletics**

The FY 2011 UNM Operating Budget for Auxiliaries and Athletics projected a use of balance of \$304K. This use of balance is primarily due to a combination of Athletics budgeting a \$198K use of balance, Student Health Center budgeting a use of balance of \$100K, the Branch Campuses budgeting an unfavorable net margin of \$8K and all other units budgeting a favorable net margin of \$2K.

Actual performance as of January 31, 2011 for the Auxiliaries and Athletics is a favorable net margin of \$5.5M. Units with a positive net operating income through January are: Bookstore, Parking and Transportation, Ticketing Services, Taos & Lawrence Ranch, AVP Ops/Student Life, Housing and Food Service, Student Health Center, Student Union and the CE Conference Ctr.

**Sponsored programs** operations are our contract and grant research and public service projects funded by outside agencies and companies. These operations will always record a zero net revenue over expense by the nature of their funding. The agency pays for a service or research project, and normally any unspent funds must be returned to the agency.

The **total net** favorable revenue over expenses for UNM current operations is \$83.0 million for the seven months ending 1/31/11, primarily driven by the favorable net margin of \$86.8M in Instruction and General operations.

Statements of Revenues, Expenses and Changes in Net Assets Format for Regents  
For the Seven month period ended January 31, 2011  
Preliminary and Unaudited

University of New Mexico - Consolidated Total Operations Current Funds

	FY 2011 Full Year Operating Budget	FY 2011 Year-to-Date Actual	Fiscal YTD Favrb/(Unfavrb) Budget	Actual to Budget Benchmark Rate 58%
<b>Instruction and General</b>				
Tuition and Fees Revenues	139,717,741	144,773,623	5,055,882	104%
State/Local Appropriations	264,821,848	149,014,066	(115,807,782)	56%
F & A Revenues	37,700,000	24,404,148	(13,295,852)	65%
Transfers	(51,381,880)	(26,580,282)	24,801,598	52%
Other Revenues	20,018,290	13,292,876	(6,725,414)	66%
Total Instruction and General Revenues	410,875,999	304,904,431	(105,971,568)	74%
Salaries	259,128,889	145,105,276	114,023,613	56%
Benefits	80,919,361	39,885,343	41,034,018	49%
Other Expenses	76,572,698	33,096,363	43,476,335	43%
Total Instruction and General Expenses	416,620,948	218,086,982	198,533,966	52%
Net Instruction and General Revenue/(Expense)	(5,744,949)	86,817,449	92,562,398	
<b>Research</b>				
State/Local Appropriations	11,458,608	6,406,179	(5,052,429)	56%
Transfers	23,569,677	11,661,832	(11,907,845)	49%
Other Revenues	4,065,284	2,213,755	(1,851,529)	54%
Total Research Revenues	39,093,569	20,281,766	(18,811,803)	52%
Salaries and Benefits	25,797,642	13,162,909	12,634,733	51%
Other Expenses	25,171,028	8,226,326	16,944,702	33%
Total Research Expenses	50,968,670	21,389,235	29,579,435	42%
Net Research Revenue/(Expense)	(11,875,101)	(1,107,469)	10,767,632	
<b>Clinical Operations</b>				
State/Local Appropriations	25,443,700	13,278,167	(12,165,533)	52%
Physician Professional Fee Revenues	94,437,574	46,990,064	(47,447,510)	50%
Hospital Facility Revenues	605,936,905	361,317,952	(244,618,953)	60%
Other Patient Revenues, net of Allowance	86,928,493	50,278,973	(36,649,520)	58%
Mil Levy	87,560,907	51,290,247	(36,270,660)	59%
Investment Income	2,437,234	1,937,046	(500,188)	79%
Gifts	2,797,693	2,729,245	(68,448)	98%
Housestaff Revenues	30,929,031	18,353,192	(12,575,839)	59%
Other Revenues	7,903,608	9,242,908	1,339,300	117%
Total Clinical Operations Revenues	944,375,145	555,416,794	(388,958,351)	59%
Salaries and Benefits	537,898,311	310,885,959	227,012,352	58%
Debt Service	8,133,709	4,762,274	3,371,435	59%
Housestaff Expenses	30,929,031	18,346,504	12,582,527	59%
Other Expenses	377,494,963	226,671,951	150,823,012	60%
Total Clinical Operations Expenses	954,456,014	560,666,688	393,789,326	59%
Net Clinical Operations Revenue/(Expense)	(10,080,869)	(5,249,894)	4,830,975	
<b>Public Service</b>				
State/Local Appropriations	5,436,600	2,994,946	(2,441,654)	55%
Sales and Services Revenues	11,800,301	7,014,258	(4,786,043)	59%
Gifts	6,679,710	6,675,202	(4,508)	100%
Transfers	1,091,504	(1,582,392)	(2,673,896)	-145%
Other Revenues	4,962,217	2,952,252	(2,009,965)	59%
Total Public Service Revenues	29,970,332	18,054,266	(11,916,066)	60%
Salaries and Benefits	16,427,087	9,346,718	7,080,369	57%
Other Expenses	20,311,134	9,803,766	10,507,368	48%
Total Public Service Expenses	36,738,221	19,150,484	17,587,737	52%
Net Public Service Revenue/(Expense)	(6,767,889)	(1,096,218)	5,671,671	

Statements of Revenues, Expenses and Changes in Net Assets Format for Regents  
 For the Seven month period ended January 31, 2011  
 Preliminary and Unaudited

**University of New Mexico - Consolidated Total Operations Current Funds**

	FY 2011 Full Year Operating Budget	FY 2011 Year-to-Date Actual	Fiscal YTD Favrb/(Unfavrb) Budget	Actual to Budget Benchmark Rate 58%
<b>Student Aid</b>				
Gifts	2,416,550	2,714,464	297,914	112%
State Lottery Scholarship	28,876,160	28,876,160	-	100%
Transfers	12,857,669	12,139,028	(718,641)	94%
Other Revenues	36,944	397,780	360,836	1077%
Total Student Aid Revenues	44,187,323	44,127,432	(59,891)	100%
Salaries and Benefits	2,893,335	1,869,344	1,023,991	65%
Other Expenses	49,316,911	45,818,364	3,498,547	93%
Total Student Aid Expenses	52,210,246	47,687,708	4,522,538	91%
Net Student Aid Revenue/(Expense)	(8,022,923)	(3,560,276)	4,462,647	
<b>Student Activities</b>				
Fee Revenues	5,286,346	4,308,627	(977,719)	82%
Sales and Services Revenues	1,108,966	964,162	(144,804)	87%
Transfers	374,548	459,537	84,989	123%
Other Revenues	481,357	42,557	(438,800)	9%
Total Student Activities Revenues	7,251,217	5,774,883	(1,476,334)	80%
Salaries and Benefits	3,888,479	2,379,910	1,508,569	61%
Other Expenses	3,675,115	1,644,923	2,030,192	45%
Total Student Activities Expenses	7,563,594	4,024,833	3,538,761	53%
Net Student Activities Revenue/(Expense)	(312,377)	1,750,050	2,062,427	
<b>Auxiliaries and Athletics</b>				
Branch Campuses Auxiliary Revenues	2,787,630	2,638,924	(148,706)	95%
Main Campus Auxiliaries Revenues	66,032,161	38,023,249	(28,008,912)	58%
Athletics Revenues	29,220,683	19,171,938	(10,048,745)	66%
Total Auxiliaries and Athletics Revenues	98,040,474	59,834,111	(38,206,363)	61%
Branch Campuses Auxiliary Expenses	2,796,026	2,355,879	440,147	84%
Main Campus Auxiliaries Expenses	66,130,161	32,625,206	33,504,955	49%
Athletics Expenses	29,418,783	19,372,973	10,045,810	66%
Total Auxiliaries and Athletics Expenses	98,344,970	54,354,058	43,990,912	55%
Net Auxiliaries and Athletics Revenue/(Expense)	(304,496)	5,480,053	5,784,549	
<b>Sponsored Programs</b>				
Federal Grants and Contracts Revenues	197,680,649	175,708,861	(21,971,788)	89%
State and Local Grants and Contracts Revenues	37,793,111	18,068,577	(19,724,534)	48%
Non-Governmental Grants and Contracts Revenues	20,509,544	14,528,533	(5,981,011)	71%
Gifts	242,246	161,622	(80,624)	67%
Transfers	960,166	3,502,924	2,542,758	365%
Other Revenues	-	(3,388,901)	(3,388,901)	N/A
Total Sponsored Programs Revenues	257,185,716	208,581,616	(48,604,100)	81%
Salaries and Benefits	127,966,406	73,481,561	54,484,845	57%
Other Expenses	129,219,310	135,100,055	(5,880,745)	105%
Total Sponsored Programs Expenses	257,185,716	208,581,616	48,604,100	81%
Net Sponsored Programs Revenue/(Expense)	-	-	-	
<b>Contingencies</b>				
Total Contingency Revenues	18,451,832	-	18,451,832	0%
Total Contingency Expenses	(12,810,979)	-	(12,810,979)	0%
Net Contingencies Revenue/(Expense)	31,262,811	-	31,262,811	
<b>Net Current Revenue/(Expense)</b>	<b>(11,845,793)</b>	<b>83,033,695</b>	<b>157,405,110</b>	
<b>Beginning Net Assets Unrestricted</b>		<b>258,994,997</b>		
<b>Ending Net Assets Unrestricted</b>		<b>342,028,692</b>		

Statements of Revenues, Expenses and Changes in Net Assets Format for Regents  
For the Seven month period ended January 31, 2011  
Preliminary and Unaudited

University of New Mexico - Consolidated Total Operations Current Funds

	FY 2011 Full Year Operating Budget	FY 2011 Year-to-Date Actual	Fiscal YTD Favrb/(Unfavrb) Budget	Actual to Budget Benchmark Rate 58%
<b>University of New Mexico - Results of Athletics and Auxiliary Operations</b>				
<b>Results of Athletics Operations:</b>				
Athletics Revenues	32,469,528	21,127,998	(11,341,530)	65%
Athletics Transfers	(3,248,845)	(1,956,060)	1,292,785	60%
Total Athletics Revenues	29,220,683	19,171,938	(10,048,745)	66%
Athletics Expenses				
Salaries and Benefits	13,382,324	7,744,778	5,637,546	58%
Grant-in-Aid	3,193,027	2,964,485	228,542	93%
Other Expenses	12,843,432	8,663,710	4,179,722	67%
Total Athletics Expenses	29,418,783	19,372,973	10,045,810	66%
			-	
Net Athletics Revenue/(Expense)	(198,100)	(201,035)	(2,935)	
<b>Results of Auxiliary Operations:</b>				
<b>VP for Institutional Support Services</b>				
Bookstore Revenues	17,940,999	15,853,804	(2,087,195)	88%
Bookstore Transfers	(530,025)	(204,170)	325,855	39%
Total Bookstore Revenues	17,410,974	15,649,634	(1,761,340)	90%
Total Bookstore Expenses	17,410,974	13,607,566	3,803,408	78%
Net Bookstore Revenue/(Expense)	-	2,042,068	2,042,068	
			-	
Public Events Revenues	7,574,250	1,984,035	(5,590,215)	26%
Public Events Transfers	149,730	87,346	(62,384)	58%
Total Public Events Revenues	7,723,980	2,071,381	(5,652,599)	27%
Total Public Events Expenses	7,723,980	2,420,886	5,303,094	31%
Net Public Events Revenue/(Expense)	-	(349,505)	(349,505)	
			-	
Golf Courses Revenues	2,595,127	1,091,378	(1,503,749)	42%
Golf Courses Transfers	(39,252)	(22,897)	16,355	58%
Total Golf Courses Revenues	2,555,875	1,068,481	(1,487,394)	42%
Total Golf Courses Expenses	2,555,875	1,424,422	1,131,453	56%
Net Golf Courses Revenue/(Expense)	-	(355,941)	(355,941)	
			-	
Parking and Transportation Revenues	7,729,958	5,030,237	(2,699,721)	65%
Parking and Trans Transfers	(2,438,497)	(1,553,108)	885,389	64%
Total Parking and Trans Revenues	5,291,461	3,477,129	(1,814,332)	66%
Total Parking and Trans Expenses	5,291,461	3,090,591	2,200,870	58%
Net Parking and Trans Revenue/(Expense)	-	386,538	386,538	
			-	
Ticketing Services Revenues	926,295	700,326	(225,969)	76%
Ticketing Services Transfers	75,348	43,953	(31,395)	58%
Total Ticketing Services Revenues	1,001,643	744,279	(257,364)	74%
Total Ticketing Services Expenses	1,001,643	465,548	536,095	46%
Net Ticketing Services Revenue/(Expense)	-	278,731	278,731	
			-	
Faculty Club Revenues	50,400	27,956	(22,444)	55%
Faculty Club Expenses	50,400	35,085	15,315	70%
Net Faculty Club Revenue/(Expense)	-	(7,129)	(7,129)	
			-	
Young Ranch Revenues	55,536	-	(55,536)	0%
Young Ranch Expenses	55,536	30,603	24,933	55%
Net Young Ranch Revenue/(Expense)	-	(30,603)	(30,603)	
			-	
Taos & Lawrence Ranch Revenues	98,763	230,620	131,857	234%
Taos & Lawrence Ranch Expenses	98,763	29,592	69,171	30%
Net Taos & Lawrence Ranch Revenue/(Expense)	-	201,028	201,028	
			-	
Total VP for Institutional Support Services Revenues	34,188,632	23,269,480	(10,919,152)	68%
Total VP for Institutional Support Services Expenses	34,188,632	21,104,293	13,084,339	62%
			-	
Net VP for Institutional Support Services Revenue/(Expense)	-	2,165,187	2,165,187	

Statements of Revenues, Expenses and Changes in Net Assets Format for Regents  
For the Seven month period ended January 31, 2011  
Preliminary and Unaudited

University of New Mexico - Consolidated Total Operations Current Funds

	FY 2011 Full Year Operating Budget	FY 2011 Year-to-Date Actual	Fiscal YTD Favrb/(Unfavrb) Budget	Actual to Budget Benchmark Rate 58%
<b>VP for Student Affairs</b>				
AVP Ops/Student Life Revenues	2,170,545	1,624,814	(545,731)	75%
AVP Ops/Student Life Transfers	(238,006)	(30,374)	207,632	13%
Total AVP Ops/Student Life Revenues	1,932,539	1,594,440	(338,099)	83%
Total AVP Ops/Student Life Expenses	1,932,539	792,336	1,140,203	41%
Net AVP Ops/Student Life Revenue/(Expense)	-	802,104	802,104	
Housing and Food Service Revenues	24,843,830	9,017,656	(15,826,174)	36%
Housing Transfers	(4,037,394)	(3,828,181)	209,213	95%
Total Housing and Food Service Revenues	20,806,436	5,189,475	(15,616,961)	25%
Total Housing and Food Service Expenses	20,806,436	4,968,978	15,837,458	24%
Net Housing and Food Service Revenue/(Expense)	-	220,497	220,497	
Student Health Center Revenues	6,669,064	5,748,378	(920,686)	86%
Student Health Center Expenses	6,769,064	3,775,807	2,993,257	56%
Net Student Health Center Revenue/(Expense)	(100,000)	1,972,571	2,072,571	
Student Union Revenues	2,147,429	2,093,899	(53,530)	98%
Student Union Expenses	2,147,429	1,767,251	380,178	82%
Net Student Union Revenue/(Expense)	-	326,648	326,648	
Lobo Cash Revenues	24,330	(39,213)	(63,543)	-161%
Lobo Cash Expenses	24,330	20,602	(3,728)	85%
Net Lobo Cash Revenue/(Expense)	-	(59,815)	(59,815)	
Total VP for Student Affairs Revenues	31,579,798	14,586,979	(16,992,819)	46%
Total VP for Student Affairs Expenses	31,679,798	11,324,974	20,354,824	36%
Net VP for Student Affairs Revenue/(Expense)	(100,000)	3,262,005	3,362,005	
<b>Provost and Other Units</b>				
CE Conference Ctr Revenues	246,000	99,635	(146,365)	41%
CE Conference Ctr Transfers	(71,769)	35,709	107,478	-50%
Total CE Conference Ctr Revenues	174,231	135,344	(38,887)	78%
Total CE Conference Ctr Expenses	174,231	121,611	52,620	70%
Net CE Conference Ctr Revenue/(Expense)	-	13,733	13,733	
Art Museum Revenues	-	-	-	N/A
Art Museum Expenses	-	300	(300)	N/A
Net Art Museum Revenue/(Expense)	-	(300)	(300)	
Maxwell Museum Revenues	25,000	30,919	5,919	124%
Maxwell Museum Expenses	27,500	40,319	(12,819)	147%
Net Maxwell Museum Revenue/(Expense)	(2,500)	(9,400)	(6,900)	
Other Revenues	64,500	527	(63,973)	1%
Other Expenses	60,000	33,709	26,291	56%
Net Other Revenue/(Expense)	4,500	(33,182)	(37,682)	
Total Provost and Other Units Revenues	263,731	166,790	(96,941)	63%
Total Provost and Other Units Expenses	261,731	195,939	65,792	75%
Net Provost and Other Units Revenue/(Expense)	2,000	(29,149)	(31,149)	
<b>Auxiliary Totals</b>				
Total Auxiliary & Concessions Revenues	66,032,161	38,023,249	(28,008,912)	58%
Total Auxiliary & Concessions Expenses	66,130,161	32,625,206	33,504,955	49%
Net Auxiliary Revenue/(Expense)	(98,000)	5,398,043	5,496,043	
Net Athletics Revenue/(Expense)	(198,100)	(201,035)	(2,935)	
Net Auxiliary and Athletics Revenue/(Expense)	(296,100)	5,197,008	5,493,108	
Net Branch Campuses Aux Revenue/(Expense)	(8,396)	283,045	291,441	
Net All Auxiliary and Athletics Revenue/(Expense)	(304,496)	5,480,053	5,784,549	

UNM Debt Service Schedule

As of January 31, 2011

\*Includes Hospital Debt

UNM Bond Issue	Fixed or Variable Rate Issues	Original Issue Amount	Outstanding Principal Balance on June 30, 2010	Principal Payment due on June 1, 2011	Interest Payment due on December 1, 2010	Interest Payment due on June 1, 2011	FY 2011 Principal & Interest
Sub Lien System Imp Revenue Bonds <b>Series 2007 A&amp;B:</b> Interest Range 4.096% to 5.28% Final Maturity Year 2036	Fixed Rate	\$136,710,000	\$136,710,000	\$1,630,000	\$3,386,860	\$3,386,860	\$8,403,720
Sub Lien System Imp Revenue Bonds <b>Series 2005:</b> Interest Range 3.0% to 5.0% Final Maturity Year 2035	Fixed Rate	\$125,575,000	\$122,125,000	\$1,870,000	\$2,791,701	\$2,791,701	\$7,453,402
<sup>(1)</sup> Hospital Mortgage Revenue Bonds <b>Series 2004:</b> Interest Range 2.0% to 5.0% Final Maturity Year 2031	Fixed Rate	\$192,250,000	\$179,005,000	\$4,570,000 (\$2,260,000 paid 7/1/2010) (\$2,310,000 paid 1/1/2011)	\$4,277,788 (paid 1/1/2011)	\$4,224,150 (paid 7/1/2010)	\$13,071,938
Sub Lien System Rfdg Revenue Bonds <b>Series 2003 A:</b> Interest Range 2.0% to 5.25% Final Maturity Year 2018	Fixed Rate	\$21,660,000	\$12,665,000	\$2,080,000	\$329,857	\$329,857	\$2,739,714
Sub Lien System Rfdg Revenue Bonds <b>Series 2003 B&amp;C:</b> Interest Range 1.35% to 5.625% Final Maturity Years B 2024 & C 2033	Fixed Rate	\$11,805,000	\$10,285,000	\$250,000	\$249,905	\$249,905	\$749,810
Sub Lien Sys Rfdg & Imp Revenue Bonds <b>Series 2002 A:</b> Interest Range 2.5% to 5.25% Final Maturity Year 2032	Fixed Rate	\$58,860,000	\$47,570,000	\$2,045,000	\$1,214,163	\$1,214,163	\$4,473,326
Sub Lien Sys Rfdg Revenue Bonds <sup>(2)</sup> <b>Series 2002 B:</b> Synthetic Fixed Int. Rate 3.83% Final Maturity Year 2026	Variable Rate	\$25,475,000	\$25,090,000	\$200,000	\$480,474	\$480,474	\$1,160,948
Sub Lien System Rfdg Revenue Bonds <sup>(2)</sup> <b>Series 2002 C:</b> Synthetic Fixed Int. Rate 3.94% Final Maturity Year 2030	Variable Rate	\$37,840,000	\$36,740,000	\$350,000	\$723,778	\$723,778	\$1,797,556
Sub Lien System Imp Revenue Bonds <b>Series 2001:</b> 1/2 True Variable Rate <sup>(2)</sup> <b>Series 2001:</b> 1/2 Synthetic Fixed Interest at 4.16% and 4.19% Final Maturity Year 2026	Variable Rate	\$52,625,000	\$41,020,000	\$1,835,000	\$820,400	\$820,400	\$3,475,800
Sub Lien System Imp Revenue Bonds <b>Series 2000 A&amp;B:</b> Interest Range 4.65% to 6.35% Final Maturity Year 2029	Fixed Rate	\$53,231,671	\$3,886,944	\$582,231	\$266,385	\$266,385	\$1,115,001
System Revenue Rfdg Bonds <b>Series 1992 A:</b> Interest Range 5.6% to 6.25% Final Maturity Year 2021	Fixed Rate	\$36,790,000	\$22,365,000	\$1,535,000	\$674,906	\$674,906	\$2,884,812
<b>Grand Total</b>		<b>\$752,821,671</b>	<b>\$637,461,944</b>	<b>\$16,947,231</b>	<b>\$15,216,217</b>	<b>\$15,162,579</b>	<b>\$47,326,027</b>

Note: See attached matrix for funding sources.

(1) Source: UNM Hospital - Both UNM Hospital Principal and Interest payments are made on July 1st and January 1st.

(2) Variable Rate bonds reflect the actual synthetically fixed interest rate that UNM pays.

It is noted that all ranges of interest rates and final maturity dates are reflective of Serial bonds. Term bonds are excluded per auditors and thereby concur with the Audit Report 2010.

## FY11 UNM Debt Service - Source of Funds

As of January 31, 2011

	Series 2007A&B	Series 2005	Series 2004	Series 2003B&C	Series 2003A	Series 2002C	Series 2002B	Series 2002A	Series 2001	Series 2000A&B	Series 1992A
Student Fees- Facility	X	X		X	X	X	X				X
Student Fees - IT		X					X				
Capitalized Interest	X										
Parking Services	X	X			X		X				X
UNM Hospital			X	X		X					X
Bookstore				X	X						X
Housing & Dining Services				X	X		X				
Building R&R				X		X	X				X
Real Estate Department	X		X			X	X				
Physical Plant Department	X	X					X	X			
Telecommunications		X					X				
Athletics	X										
Information & Technology Funds		X			X						
KNME											X
Popejoy Hall					X						
MTTC Bldg.						X					
Opto Bldg (CHTM Res Park)						X					
CRTC						X					
Continuing Education						X					
Equipment R&R		X									
Golf Course - North & South					X						
HSC *	X						X				
UNM Development Revenues	X										
Interest on Reserve Funds				X	X	X	X				

Note: Capitalized Interest was the funding source for the 2007A&B bonds through FY2010. Beginning FY2011, the other sources of funds identified above will be used to service debt associated with the Series 2007A&B bonds.

\* Recent addition - proceeds will be used for various HSC projects.

University of New Mexico  
Instruction and General by Organization Level 3  
For the seven month period ended January 31, 2011  
Preliminary and Unaudited

MAIN CAMPUS		(A)				(B)						(B-A)	
Organization Level 3		Pooled Revenues	Transfers	Other Revenues	Total Revenues	Faculty Salaries	Staff Salaries	Student Salaries	Benefits	Other Expenditures	Total Expenditures	Net Revenues/ (Expenditures)	Burn Rate
<i>Instruction, Academic and Student Support Services</i>													
AAC	UNM West and Branch Initiatives	670,060	0	(214,756)	455,304	138,829	140,561	0	76,723	174,899	531,012	(75,708)	116.63%
ABA	Provost Administrative Units	17,936,586	(129,088)	(3,079,366)	14,728,132	873,299	2,352,569	827,993	64,323	4,197,353	8,315,536	6,412,596	56.46%
ABB	University College	3,250,119	51,862	4,590	3,306,571	928,100	729,560	63,960	297	207,298	1,929,215	1,377,356	58.34%
ABC	School of Public Administration	940,378	750	184,171	1,125,299	448,677	78,260	34,415	0	61,329	622,682	502,617	55.33%
ABD	VP for Equity & Inclusion	1,975,703	170,472	(448,035)	1,698,140	114,545	615,292	125,934	27,755	126,532	1,010,058	688,082	59.48%
ABE	VP Division of Enrollment Mgmt	6,301,047	0	(149,027)	6,152,020	86,317	2,637,680	76,970	0	628,334	3,429,300	2,722,720	55.74%
ABG	College of Fine Arts	10,846,402	(68,129)	451,565	11,229,838	4,085,027	1,322,485	558,960	156,474	961,878	7,084,824	4,145,014	63.09%
ABH	College of Arts Sciences	52,008,932	(65,712)	2,145,123	54,088,342	20,024,785	4,122,695	5,608,700	1,019,624	1,648,766	32,424,570	21,663,773	59.95%
ABI	Anderson Schools of Management	9,642,576	(71,903)	428,165	9,998,837	4,142,683	899,300	397,834	186,123	590,363	6,216,303	3,782,534	62.17%
ABJ	College of Education	13,258,767	3,227	1,220,212	14,482,206	5,180,208	1,443,566	628,010	119,666	633,076	8,004,525	6,477,681	55.27%
ABK	School of Engineering	13,959,003	(134,643)	12,889	13,837,249	5,641,331	1,376,517	429,514	102,355	522,138	8,071,856	5,765,393	58.33%
ABL	School of Law	8,765,933	0	(237,516)	8,528,417	2,551,034	1,048,350	73,261	0	908,218	4,580,864	3,947,553	53.71%
ABM	School of Architecture Planning	3,278,868	9,000	222,832	3,510,700	1,435,528	263,402	129,366	11,368	173,057	2,012,721	1,497,980	57.33%
ABN	University Libraries	13,637,182	(40,237)	(146,004)	13,450,941	1,364,816	2,351,940	264,314	0	2,175,647	6,156,716	7,294,224	45.77%
ABO	Continuing Education	2,270,085	(118,938)	135,422	2,286,569	925,320	809,638	31,755	(370,226)	659,248	2,055,733	230,836	89.90%
ABP	Extended University	12,092,732	(586,674)	(4,012,573)	7,493,484	198,165	1,823,628	142,810	208,401	468,913	2,841,917	4,651,568	37.93%
ABQ	VP Research & Economic Development	93,720	0	(2,727)	90,993	0	30,418	0	0	13,884	44,302	46,691	48.69%
ACA	VP Student Affairs Administration	1,475,717	(46,700)	(104,916)	1,324,101	112,298	473,643	21,256	0	121,263	728,460	595,640	55.02%
ACB	VP Student Affairs Indpdnt Dept	47,700	0	0	47,700	0	27,824	0	0	0	27,824	19,876	58.33%
ACC	Associate VP Student Services	1,812,763	8,360	(4,391)	1,816,732	8,173	764,892	130,371	24,973	240,055	1,168,464	648,268	64.32%
ACD	Associate VP Student Life	900,044	10,700	(32,499)	878,245	3,192	430,239	14,007	0	131,603	579,041	299,204	65.93%
<b>Sub-Total</b>		<b>175,164,314</b>	<b>(1,007,652)</b>	<b>(3,626,841)</b>	<b>170,529,821</b>	<b>48,262,329</b>	<b>23,742,458</b>	<b>9,559,430</b>	<b>1,627,856</b>	<b>14,643,851</b>	<b>97,835,924</b>	<b>72,693,897</b>	<b>57.37%</b>
<i>University Support Services</i>													
AAA	President Admin Indpnt Office	5,017,656	(6,000)	(147,865)	4,863,791	318,877	1,826,791	29,098	0	488,702	2,663,467	2,200,324	54.76%
ADA	EVP Administration	6,638,809	382,525	870,443	7,891,777	0	3,194,806	49,593	5,000	1,314,141	4,563,539	3,328,238	57.83%
ADD	Controller	7,930,904	26,000	177,800	8,134,704	0	4,415,242	76,752	0	561,629	5,053,624	3,081,080	62.12%
ADE	Associate VP for Facilities Mgmt	0	0	(9,615)	(9,615)	0	0	0	0	3	3	(9,619)	-0.03%
ADF	Human Resources	1,830,192	0	93,902	1,924,094	0	984,157	9,256	0	174,132	1,167,544	756,550	60.68%
ADG	VP Institutional Support Services	30,939,393	1,660,497	(1,098,942)	31,500,949	0	5,787,514	33,342	1,797,395	5,506,256	13,124,507	18,376,442	41.66%
ADI	Government & Community Relations	165,958	0	(8,470)	157,488	0	76,287	1,321	0	360	77,969	79,519	49.51%
ADJ	Information Technologies	315,201	370,719	(392,967)	292,953	0	276,846	2,982	0	63,251	343,080	(60,127)	117.11%
AEA	VP Institutional Advancement	1,204,207	0	111,206	1,315,413	0	559,497	26,061	0	177,047	762,605	552,808	57.97%
<b>Sub-Total</b>		<b>57,182,312</b>	<b>3,799,366</b>	<b>295,493</b>	<b>61,277,171</b>	<b>318,877</b>	<b>17,121,139</b>	<b>228,405</b>	<b>1,802,395</b>	<b>8,285,523</b>	<b>27,756,338</b>	<b>33,520,833</b>	<b>45.30%</b>
Non-Operational Monitoring Activity		(41,940,401)	(28,566,696)	11,303,305	(59,203,791)	0	0	0	0	8,446	8,446	(59,212,237)	
Fringe Benefit Pool		46,637,299	(102,753)	0	46,534,546	50,723	0	0	24,261,195	23,113	24,335,031	22,199,515	
<b>Sub-Total</b>		<b>4,696,898</b>	<b>(28,669,448)</b>	<b>11,303,305</b>	<b>(12,669,245)</b>	<b>50,723</b>	<b>0</b>	<b>0</b>	<b>24,261,195</b>	<b>31,559</b>	<b>24,343,477</b>	<b>(37,012,722)</b>	
<b>TOTAL MAIN CAMPUS</b>		<b>237,043,525</b>	<b>(25,877,735)</b>	<b>7,971,957</b>	<b>219,137,747</b>	<b>48,631,929</b>	<b>40,863,597</b>	<b>9,787,835</b>	<b>27,691,445</b>	<b>22,960,933</b>	<b>149,935,739</b>	<b>69,202,008</b>	

University of New Mexico  
 Instruction and General by Organization Level 3  
 For the seven month period ended January 31, 2011  
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**INTERCOLLEGIATE ATHLETICS**

					(A)						(B)						(B-A)	
Organization Level 3					Faculty Salaries	Staff Salaries	Student Salaries	Benefits	Other Expenditures	Total Expenditures	Net Revenues/ (Expenditures)	Burn Rate						
	Pooled Revenues	Transfers	Other Revenues	Total Revenues														
ADC Intercollegiate Athletics	713,871	4,500	(36,186)	682,185	0	260,988	68	0	207,587	468,643	213,542	68.70%						
<b>TOTAL ATHLETICS</b>	<b>713,871</b>	<b>4,500</b>	<b>(36,186)</b>	<b>682,185</b>	<b>0</b>	<b>260,988</b>	<b>68</b>	<b>0</b>	<b>207,587</b>	<b>468,643</b>	<b>213,542</b>	<b>68.70%</b>						
<b>BRANCH CAMPUSES</b>																		
AGA Gallup Branch	8,002,661	(613,075)	80,011	7,469,597	2,730,203	1,965,338	65,735	17,713	1,116,659	5,895,648	1,573,949	78.93%						
AGB Los Alamos Branch	1,715,903	(71,674)	40,556	1,684,785	621,635	545,172	5,827	12,852	286,290	1,471,776	213,009	87.36%						
AGC Taos Branch	3,257,349	(29,684)	62,009	3,289,674	1,095,634	781,083	27,294	9,691	737,946	2,651,649	638,025	80.61%						
AGD Valencia County Branch	4,225,667	(1,314,783)	166,958	3,077,842	1,321,034	1,388,027	93,606	6,014	794,263	3,602,943	(525,101)	117.06%						
<b>Sub-Total</b>	<b>17,201,580</b>	<b>(2,029,216)</b>	<b>349,534</b>	<b>15,521,898</b>	<b>5,768,506</b>	<b>4,679,620</b>	<b>192,462</b>	<b>46,270</b>	<b>2,935,158</b>	<b>13,622,016</b>	<b>1,899,882</b>	<b>87.76%</b>						
Fringe Benefit Pool	5,979,122	(93,864)	(74,302)	5,810,956	0	0	0	2,808,540	0	2,808,540	3,002,416	48.33%						
<b>Sub-Total</b>	<b>5,979,122</b>	<b>(93,864)</b>	<b>(74,302)</b>	<b>5,810,956</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2,808,540</b>	<b>0</b>	<b>2,808,540</b>	<b>3,002,416</b>	<b>48.33%</b>						
<b>TOTAL BRANCH CAMPUSES</b>	<b>23,180,702</b>	<b>(2,123,080)</b>	<b>275,232</b>	<b>21,332,854</b>	<b>5,768,506</b>	<b>4,679,620</b>	<b>192,462</b>	<b>2,854,810</b>	<b>2,935,158</b>	<b>16,430,555</b>	<b>4,902,298</b>	<b>77.02%</b>						

**HEALTH SCIENCES CENTER**

					(A)						(B)						(B-A)	
Organization Level 3					Faculty Salaries	Staff Salaries	Student Salaries	Benefits	Other Expenditures	Total Expenditures	Net Revenues/ (Expenditures)	Burn Rate						
	Pooled Revenues	Transfers	Other Revenues	Total Revenues														
AFA VP HSC Administration	21,084,832	(4,857,825)	(145,926)	16,081,082	439,187	4,625,183	15,037	0	3,160,571	8,239,977	7,841,104	51.24%						
AFB HS Library and Informatics Center	5,528,853	(312,829)	(13,998)	5,202,126	600,738	1,354,459	26,388	16,039	1,023,803	3,021,426	2,180,700	58.08%						
AFC School of Medicine	48,544,621	(5,172,998)	(1,394,646)	41,976,977	13,394,916	8,030,890	468,546	102,590	1,649,776	23,646,717	18,330,259	56.33%						
AFD College of Nursing	6,853,436	(29,631)	(180,312)	6,643,493	2,260,289	728,127	77,277	20,203	337,382	3,423,278	3,220,216	51.53%						
AFE College of Pharmacy	7,483,040	(434,450)	(336,297)	6,712,293	2,008,324	554,594	239,527	109,055	441,990	3,353,489	3,358,804	49.96%						
AFI HSC VP Research	41,515	(40,600)	0	916	0	0	0	0	0	0	916	0.00%						
<b>Sub-Total</b>	<b>89,536,297</b>	<b>(10,848,332)</b>	<b>(2,071,078)</b>	<b>76,616,887</b>	<b>18,703,454</b>	<b>15,293,252</b>	<b>826,774</b>	<b>247,886</b>	<b>6,613,522</b>	<b>41,684,888</b>	<b>34,932,000</b>	<b>54.41%</b>						
Non-Operational Monitoring Activity	(53,416,869)	12,264,899	7,701,464	(33,450,506)	0	0	0	0	345,132	345,132	(33,795,637)							
Fringe Benefit Pool	21,134,310	(534)	(548,513)	20,585,263	0	96,793	0	9,091,201	34,032	9,222,026	11,363,237							
<b>Sub-Total</b>	<b>(32,282,559)</b>	<b>12,264,365</b>	<b>7,152,951</b>	<b>(12,865,243)</b>	<b>0</b>	<b>96,793</b>	<b>0</b>	<b>9,091,201</b>	<b>379,163</b>	<b>9,567,158</b>	<b>(22,432,400)</b>							
<b>TOTAL HEALTH SCIENCES CENTER</b>	<b>57,253,738</b>	<b>1,416,033</b>	<b>5,081,873</b>	<b>63,751,644</b>	<b>18,703,454</b>	<b>15,390,045</b>	<b>826,774</b>	<b>9,339,088</b>	<b>6,992,685</b>	<b>51,252,045</b>	<b>12,499,599</b>							
<b>GRAND TOTAL</b>	<b>318,191,836</b>	<b>(26,580,281)</b>	<b>13,292,875</b>	<b>304,904,430</b>	<b>73,103,888</b>	<b>61,194,249</b>	<b>10,807,139</b>	<b>39,885,343</b>	<b>33,096,363</b>	<b>218,086,983</b>	<b>86,817,447</b>							

University of New Mexico  
 Compensation Analysis by Organization Level 3  
 For the seven month period ended January 31, 2011  
 Preliminary and Unaudited

Organization Level 3	YTD Faculty Compensation	YTD Staff Compensation	Ga Ta Ra Pa Salaries	Housestaff Salaries	Student Employment	Workstudy	YTD Student Compensation	YTD Total Compensation	% of YTD Total	Full Year Compensation Original Budget	Benchmark (58%) YTD Total Compensation to Total Budget
<b>Instruction, Academic and Student Support Services (Main &amp; Branches)</b>											
Anderson Schools of Management ASM	4,475,290	946,034	375,712	-	80,350	1,187	457,248	5,878,573	4.24%	9,959,972	59.02%
Assoc. VP Student Life (ACD)	5,467	3,403,970	41,290	-	689,055	43,836	774,181	4,183,618	3.01%	8,231,629	50.82%
Associate VP Student Services	9,331	1,187,117	33,537	-	349,358	19,457	402,352	1,598,801	1.15%	2,816,319	56.77%
College of Arts Sciences A S	20,477,075	4,770,185	5,458,603	50,591	259,804	63,594	5,832,591	31,079,851	22.39%	51,217,696	60.68%
College of Education COE	5,182,861	1,692,636	614,660	24,990	135,905	11,820	787,375	7,662,871	5.52%	13,160,103	58.23%
College of Fine Arts CFA	4,203,992	1,393,982	503,244	-	120,410	31,033	654,687	6,252,661	4.50%	9,982,550	62.64%
Continuing Education Cont Ed	943,343	897,778	6,779	-	23,936	1,040	31,755	1,872,875	1.35%	4,514,244	41.49%
Extended University Ext Univ	198,165	1,823,628	29,124	-	92,064	21,621	142,810	2,164,603	1.56%	3,693,281	58.61%
Gallup Branch	2,745,683	2,029,121	-	-	22,689	47,988	70,677	4,845,481	3.49%	8,998,363	53.85%
LosAlamos Branch	622,385	579,384	-	-	-	5,827	5,827	1,207,596	0.87%	2,257,029	53.50%
Provost Administrative Units	899,059	3,543,238	776,401	-	226,300	53,728	1,056,429	5,598,726	4.03%	10,618,975	52.72%
School of Architecture Planning	1,496,209	282,129	112,448	-	21,058	3,914	137,419	1,915,757	1.38%	3,044,167	62.93%
School of Engineering	6,142,986	1,438,156	537,385	14,917	220,260	2,332	774,893	8,356,035	6.02%	14,135,581	59.11%
School of Law LAW	2,692,754	1,744,289	400	-	92,754	22,593	115,747	4,552,780	3.28%	8,976,267	50.72%
School of Public Administration	448,677	78,260	39,122	-	3,147	407	42,675	569,613	0.41%	956,869	59.53%
Taos Branch	1,104,980	871,148	-	-	16,391	38,350	54,742	2,030,870	1.46%	3,584,026	56.66%
University College UC	1,000,100	729,560	67,678	-	5,248	12,938	85,864	1,815,524	1.31%	3,092,268	58.71%
University Libraries	1,673,019	2,406,999	168,524	-	198,129	79,965	446,618	4,526,636	3.26%	8,821,728	51.31%
UNM West and Branch Initiatives	138,829	140,561	-	-	-	-	-	279,390	0.20%	453,200	61.65%
Valencia County Branch	1,327,462	1,517,325	19,875	-	48,247	41,923	110,045	2,954,832	2.13%	5,771,926	51.19%
VP Division of Enrollment Mgmt	86,317	2,677,768	4,635	-	122,356	54,183	181,175	2,945,280	2.12%	5,359,376	54.96%
VP for Equity & Inclusion	119,879	635,596	54,713	63,379	34,362	12,539	164,992	920,468	0.66%	1,390,692	66.19%
VP Resrch & Econ Devlpmt	723,158	1,875,303	74,920	(16,853)	64,148	6,580	128,795	2,727,256	1.96%	5,222,817	52.22%
VP Student Affairs Administration	114,298	507,201	11,237	-	21,223	2,288	34,748	656,248	0.47%	1,278,949	51.31%
VP Student Affairs Indpndnt Dept ID	56,308	2,007,759	6,500	-	158,996	2,527	168,023	2,232,090	1.61%	4,083,233	54.66%
<b>Sub-Total Instruction, Academic and Student Support Services (Main &amp; Branches)</b>	<b>58,887,628</b>	<b>39,279,128</b>	<b>8,936,785</b>	<b>137,023</b>	<b>3,006,190</b>	<b>581,670</b>	<b>12,661,669</b>	<b>108,828,424</b>	<b>78.40%</b>	<b>191,621,260</b>	<b>56.79%</b>
<b>University Support Services (Main &amp; Branches)</b>											
Controller	-	4,976,656	10,900	-	71,705	9,611	92,216	5,068,872	3.65%	8,446,623	60.01%
EVP Admin Independent Offices	50,723	-	-	-	-	-	-	50,723	0.04%	87,000	58.30%
EVP Administration	-	3,317,305	-	-	46,880	2,713	49,593	3,366,898	2.43%	6,186,905	54.42%
Government & Community Relations	-	103,542	-	-	6,455	-	6,455	109,997	0.08%	183,247	60.03%
Human Resources HR	-	984,157	-	-	7,377	1,879	9,256	993,413	0.72%	1,887,996	52.62%
Information Technology Services	-	276,846	-	-	2,982	-	2,982	279,828	0.20%	453,588	61.69%
President Admin Indpnt Office	318,877	1,982,916	-	-	25,031	4,067	29,098	2,330,890	1.68%	4,362,925	53.42%
VP Institutional Adv College	-	559,497	-	-	21,487	4,575	26,061	585,558	0.42%	1,136,209	51.54%
VP Institutional Support Services	2,100	10,339,742	-	-	449,813	17,806	467,618	10,809,460	7.79%	19,802,560	54.59%
<b>Sub-Total University Support Services (Main &amp; Branches)</b>	<b>371,700</b>	<b>22,540,661</b>	<b>10,900</b>	<b>-</b>	<b>631,729</b>	<b>40,649</b>	<b>683,278</b>	<b>23,595,639</b>	<b>17.00%</b>	<b>42,547,053</b>	<b>55.46%</b>
<b>Intercollegiate Athletics</b>											
Intercollegiate Athletics	13,768	6,184,132	94,304	-	85,140	7,587	187,032	6,384,932	4.60%	10,449,804	61.10%
<b>Sub-Total Intercollegiate Athletics</b>	<b>13,768</b>	<b>6,184,132</b>	<b>94,304</b>	<b>-</b>	<b>85,140</b>	<b>7,587</b>	<b>187,032</b>	<b>6,384,932</b>	<b>4.60%</b>	<b>10,449,804</b>	<b>61.10%</b>
<b>TOTAL Compensation (Main, Branches and Athletics)</b>	<b>57,273,096</b>	<b>68,003,921</b>	<b>9,041,989</b>	<b>137,023</b>	<b>3,723,060</b>	<b>629,907</b>	<b>13,531,979</b>	<b>138,808,995</b>	<b>100.00%</b>	<b>244,618,117</b>	<b>56.75%</b>

University of New Mexico  
 Compensation Analysis by Organization Level 3  
 For the seven month period ended January 31, 2011  
 Preliminary and Unaudited

Organization Level 3	YTD Faculty Compensation	YTD Staff Compensation	Ga Ta Ra Pa Salaries	Housestaff Salaries	Student Employment	Workstudy	YTD Student Compensation	YTD Total Compensation	% of YTD Total	Full Year Compensation Original Budget	Benchmark (58%) YTD Total Compensation to Total Budget
<i>Health Sciences Center</i>											
College of Nursing	2,378,341	788,411	75,582	-	7,566	1,825	84,973	3,251,724	2.46%	6,332,502	51.35%
College of Pharmacy	2,170,546	1,362,554	196,362	45,217	30,336	3,054	274,969	3,807,869	2.88%	7,416,936	51.34%
HS Library and Informatics Center	600,738	1,543,108	-	-	23,870	2,518	26,388	2,170,233	1.64%	3,863,581	56.17%
School of Medicine	70,863,583	28,313,677	475,255	15,988,313	423,835	24,851	16,912,253	116,089,513	87.75%	196,691,241	59.02%
VP HSC Administration	896,439	5,119,878	9,780	21,541	13,676	359	45,356	6,061,673	4.58%	10,881,896	55.70%
HSC VP Research	166,231	716,255	-	-	37,109	-	37,109	919,595	0.70%	1,934,502	47.54%
	<u>77,075,878</u>	<u>37,843,682</u>	<u>756,979</u>	<u>16,055,070</u>	<u>536,391</u>	<u>32,607</u>	<u>17,381,047</u>	<u>132,300,607</u>	<u>100.00%</u>	<u>227,120,658</u>	<u>58.25%</u>
<i>Sponsored Programs</i>	<u>20,156,225</u>	<u>24,949,685</u>	<u>7,829,186</u>	<u>3,442,708</u>	<u>1,561,024</u>	<u>2,066,239</u>	<u>14,899,157</u>	<u>60,005,066</u>		<u>125,280,744</u>	
<i>TOTAL Compensation (Main, Branches, Athletics, HSC and Sponsored Programs)</i>	<u>154,505,199</u>	<u>130,797,287</u>	<u>17,628,153</u>	<u>19,634,802</u>	<u>5,820,475</u>	<u>2,728,752</u>	<u>45,812,183</u>	<u>331,114,669</u>		<u>597,019,519</u>	



Office of Capital Projects

**MEMORANDUM TO ADVANCE  
COMMITTEE AGENDA ITEM TO  
THE BOARD OF REGENTS  
THE UNIVERSITY OF NEW MEXICO**

DATE: February 25, 2011  
TO: David W. Harris, EVP for Administration, COO & CFO  
FROM: Chris Vallejos, AVP, Business Planning & Svcs, Institutional Support Services  
RE: Office of Capital Projects Monthly Project Status Report

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**INFORMATION ITEM:**

The attached report is submitted for information only.

1. Office of Capital Projects Monthly Project Status Report dated December 2010

cc: William C. Turner, Director, Office of Capital Projects  
Rick Henrard, Group Manager, Office of Capital Projects  
Tony Sanchez, Unit IT Support Manager, Office of Capital Projects  
Christina Martinez, Unit Administrator, Office of Capital Projects

# UNM Capital Projects Executive Summary Report

As of December 2010

## All Projects

<b>Total Active Projects</b>	<u>33</u>	<b>Total Funding</b>	<u>\$165,783,046</u>	<b>New Projects</b>	<u>1</u>
<b>Total SF</b>	<u>708,282</u>	<b>Total Cost</b>	<u>\$167,846,793</u>	<b>Completed Projects</b>	<u>8</u>

## Major Capital

Projects > \$500,000

*\*INCLUDES ACTIVE LOBO DEVELOPMENT PROJECTS*

<b>Total Active Projects</b>	<u>14</u>	<b>Total Funding</b>	<u>\$163,218,762</u>	<b>New Projects</b>	<u>0</u>
<b>Total SF</b>	<u>672,677</u>	<b>Total Cost</b>	<u>\$165,218,762</u>	<b>Completed Projects</b>	<u>2</u>

## Minor Capital

Projects between \$1000 and \$500,000

<b>Total Active Projects</b>	<u>19</u>	<b>Total Funding</b>	<u>\$2,564,284</u>	<b>New Projects</b>	<u>1</u>
<b>Total SF</b>	<u>35,605</u>	<b>Total Cost</b>	<u>\$2,628,031</u>	<b>Completed Projects</b>	<u>6</u>

Capital Projects

## Major Capital Report

Start/ End	Project Name	Architect	Contractor	SF	Project Funding	Est. Project Cost
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### Programming

1	4/30/2010 1/31/2012	Baseball Facility Upgrade	Design Plus LLC.	TBD		\$2,000,000	\$4,000,000
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**Total Projects** 1      **Total SF** \_\_\_\_\_      **Total Cost** \$4,000,000

### Design

2	10/23/2009 4/18/2011	College of Nursing Reorganization Remodel	Masterworks Architects	Klinger Constructors	3848	\$534,217	\$534,217
3	5/5/2010 6/24/2011	CTSC 3rd Floor Lab Renovations Phase 1	FBT Architects		12750	\$1,750,000	\$1,750,000
4	1/1/2008 4/30/2012	Facility for Advanced Cell Engineering (FACE)	Gregory T. Hicks Architects		4243	\$2,400,000	\$2,400,000
5	4/5/2010 3/2/2012	Logan Hall: Clinical Neurosciences Core Renovations	Design Plus LLC.		9363	\$5,584,723	\$5,584,723
6	2/27/2010 1/17/2012	Tri-Services 2nd Floor - CMD, NIH Grant	FBT Architects		14000	\$9,586,673	\$9,586,673

**Total Projects** 5      **Total SF** 44,204      **Total Cost** \$19,855,613

### Construction

7	10/3/2006 6/17/2011	Casterter Addition Ph2	FBT Architects	Jaynes Corporation	21300	\$9,899,000	\$9,899,000
8	2/28/2008 7/16/2011	Gallup Technology Center and Classroom Building	Rhode May Keller McNamara Architecture	Flintco Inc.	74384	\$13,972,225	\$13,972,225
9	11/2/2007 3/18/2011	Hodgin Hall Renewal	The Hartman + Majewski Design Group	Britton Construction	19081	\$2,937,497	\$2,937,497
10	5/19/2008 1/31/2011	Mesa Vista Fire Protection Repair	The Hensley Engineering Group	Various	22454	\$1,054,789	\$1,054,789
11	1/20/2009 2/28/2011	Nanotechnology & Biotechnology Center	M+W Zander	OCP	4700	\$2,000,000	\$2,000,000
12	3/15/2007 1/31/2011	University Arena (Pit) Additions and Renovations	Molzen * Corbin & Associates	Flintco Inc.	214000	\$60,899,655	\$60,899,655
13	1/1/2008 7/1/2011	UNM Dental Clinic	Rohde May Keller McNamara Architecture	Klinger Constructors	16756	\$9,000,000	\$9,000,000

**Total Projects** 7      **Total SF** 372,675      **Total Cost** \$99,763,166

## Lobo Development / Real Estate Projects

Start/End	Project Name	Architect	Contractor	SF	Project Funding	Est. Project Cost
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### Active

#### Construction

1	1/20/2009	Student Housing	American Campus Communities	American Campus Communities	292990	\$41,599,983	\$41,599,983
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*Total Projects* 1      *Total SF* 292,990      *Total Cost* \$41,599,983

### Pending

#### Design

2	9/26/2008	UNM Child Care	Design Plus LLC.		15000	\$150,000	\$5,000,000
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*Total Projects* 1      *Total SF* 15,000      *Total Cost* \$5,000,000

## Projects Completed

Project Location: **HSC**

	<i>Project Start/End</i>	<i>Project Name</i>	<i>Project Mgr.</i>	<i>Architect</i>	<i>Contractor</i>	<i>SF</i>	<i>Project Cost</i>
1	5/18/2010 12/17/2010	BMSB Lab 206 Renovation	Mary Gauer	In House	Consolidated Builders	849	\$81,336
2	7/25/2008 11/15/2010	BMSB Office of Diversity Remodel	Mary Gauer	OCP	Consolidated Builders	576	\$28,181
3	7/22/2010 12/20/2010	BRF: Lab 340 Renovation	Christy Dvorak	Masterworks Architects	Consolidated Builders	694	\$73,365
4	2/19/2010 12/17/2010	HSC: Library - Informatics Study Space	Kim Sylvester	Masterworks Architects	Klinger Constructors	1600	\$315,000
5	5/5/2010 12/10/2010	HSSB Room #215 - PT	Kim Sylvester	In House	Consolidated Builders	105	\$12,500

<b>Totals for HSC</b>	<i>Total Projects</i>	5	<i>Total SF:</i>	3,824	<i>Total Cost:</i>	\$510,382
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Project Location: **Main Campus**

	<i>Project Start/End</i>	<i>Project Name</i>	<i>Project Mgr.</i>	<i>Architect</i>	<i>Contractor</i>	<i>SF</i>	<i>Project Cost</i>
6	2/22/2010 12/20/2010	Travelstead Hall Backfill	Brian Scharmer	Gregory T. Hicks Architects	AIC General Contractor	19745	\$385,000
7	12/22/2008 12/3/2010	Zimmerman West Wing 1st Floor Fire Suppression System	Brian Scharmer	Gregory T. Hicks Architects	AIC General Contractor	28020	\$1,200,000

<b>Totals for Main Campus</b>	<i>Total Projects</i>	2	<i>Total SF:</i>	47,765	<i>Total Cost:</i>	\$1,585,000
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Project Location: **Other**

	<i>Project Start/End</i>	<i>Project Name</i>	<i>Project Mgr.</i>	<i>Architect</i>	<i>Contractor</i>	<i>SF</i>	<i>Project Cost</i>
8	6/1/2007 11/30/2010	Harwood Museum Expansion	Cindy Schaedig	Conron & Woods Architects	Flintco Inc.	10000	\$6,251,481

<b>Totals for Other</b>	<i>Total Projects</i>	1	<i>Total SF:</i>	10,000	<i>Total Cost:</i>	\$6,251,481
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<b>Grand Total SF:</b>	61,589	<b>Grand Total:</b>	\$8,346,863
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# New Projects

Project Start/End	Project Name	OCP PM	PCD PM	Project Type	SF	Project Cost
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**Project Location: HSC**

1	12/20/2010	BMSB: 3rd Floor Corridor Upgrades	Mary Gauer	Remodel	5146	\$75,916
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<b>Totals for HSC</b>	Total Projects	1	Total SF:	5,146	Total Cost:	\$75,916
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Grand Total Projects 1

Capital Projects



THE UNIVERSITY OF NEW MEXICO • HEALTH SCIENCES CENTER  
**UNM HOSPITALS**

## MEMORANDUM

**To:** Board of Trustees  
**From:** Stephen McKernan  
Chief Executive Officer  
**Date:** March 4, 2011  
**Subject:** Monthly Hospital Activity Update

The Hospital has been involved in a variety of activities.

**Activities Levels:** The Hospital activity levels have steadily risen during the year. Adult days are 4 percent above the prior year and discharges are 5 percent above the prior year. Pediatric inpatient workload is 2 percent above the prior year. Obstetrics and normal newborn is still showing a reduced workload with activity about 10 percent below the prior year. Clinic visits and emergency department visits are essentially equivalent to the prior year. Surgeries are about 6 percent above the prior year.

For the past 3 weeks, the Hospital has been at record census the past 3 weeks has been very high. All the pediatric and adult units have physically full and there have been numerous patient waiting in the Emergency Department and on the PALS line for admission. There would be apparent need for additional capacity to care for the patients.

**Finances:** The finances of the Hospital have been stable. This has been accomplished for by control of expenses, increasing efficiency and increase in volumes. The Hospital has had a slightly positive net margin for the first 7 months. Both revenues and expenses have increased about 3 percent, which is slightly less than to case mix adjusted volume increase, but consistent with actual total patient volume increases.

The Balance Sheet is stable. The accounts receivable are stable and the accounts payable have been reduced since June. Cash balances are up slightly. The Hospital is in compliance with all its bond covenants.

**Strategic Planning:** The Hospital is going to reinitiate its strategic planning process to assess the volume of patients and the resources that the Hospital has available and review the facility master plan and the time frames associated with the projects. After initial analysis, management will bring the information to the Board Strategic Planning Committee.

**Human Resources:** Turnover for nurses is still less than 10 percent, overall turnover rate is 11 percent. The number of full time equivalents on the staff is around 5,400, up fifty from the beginning of the year, but many of the positions are now hospital based and there are very few travelers or agency staff used by the hospital. The vacancy rate for nursing and for all staff is about 1 percent. The employee recognition banquets are going very well.

**Information System:** Progress continues to be made on the new scheduling and surgery systems and they should come live in the late fall. Additionally a new prescription system that links with pharmacies in the community should come live by this summer. A new structured documentation system for the emergency room should come live later this spring.

**Quality Initiatives:** The hospital continues to made good progress in its coding initiatives which are important in determining the acuity of the patients and other indexes. The hospital has a major initiative on

improving the core measure compliance rates and is working on a process to monitor these parameters directly from the medical record.

If there are any questions on this or other matters, please feel free to contact me.



Finance and Audit Committee Dashboard Report  
Year To Date as of January 2011

	Mo. Target	Desired	Actual	YTD	YTD Budget	Prior YTD	Comment
Patient Days (includes newborn) for UNMH		↑	↑	89,940	91,606	88,257	Med/Surg, ICU and Pediatric days up; OB and Newborn days down from prior year
Discharges for UNMH		↑	↑	16,144	16,770	16,061	Med/Surg and SAC discharges up; OB and Newborn Nursery discharges down from prior year
Average Length of Stay for UNMH		< 5.48		5.57	5.46	5.50	
Outpatient Clinic Visits for UNMH		↑	↓	268,114	286,111	270,537	Includes 18,334 Flu Shots YTD and 21,633 PYTD, core clinic visits in line with prior year
Emergency Department Visits for UNMH		-		44,867	45,605	44,317	
Urgent Care		↑	↑	3,020	7,582	670	New location opened January 25, 2011
Operations		↑	↑	11,017	10,680	10,376	Improved from prior year and budget
Births		↑	↓	2,061	2,212	2,225	In line with peer hospital trends
Days for all Behavioral Operations		↑	↓	16,003	16,556	16,844	Trend reflects shift to Outpatient services
Visits for all Behavioral Operations		↑	↑	80,745	82,819	79,021	Improved from prior year
UNM Care Enrollment		↑	↑	29,354	32,000	23,729	Total enrollment 38,875
UNMCI Enrollment		↑	↓	9,521		11,966	No new enrollments allowed
Net Income (Loss) for all Operations (in thousands)		> \$0	↑	\$289	\$31	(\$1,676)	
Case Mix Index (CMI) - w/o newborn		↑	↑	1.587	1.524	1.515	Increased from prior year and budget
Days Cash on Hand for UNMH		↑	↑	65.01	42.45	61.89	Improved from prior year and budget

Human Resources

FTEs (Worked) per adj patient day for all Operations				5.38	5.31	5.64	
Hours of Care - UNMH Nursing				19.42	18.25	19.36	
Paid FTE's for all Operations				5,272	5,273	5,329	

## Fundraising Performance Report

FY 10-11, December 31, 2010

Gift Commitments	This Qtr	FYTD 10/11	GOAL	FYTD 09/10
Main Campus	\$ 11,007,179	\$ 12,430,554	\$ 22,376,084	\$ 13,311,517
HSC	9,877,181	20,189,793	24,855,733	18,940,678
Athletics	2,047,239	4,457,284	7,000,000	2,198,233
Other Campus Units	2,856,344	7,260,767	23,768,183	7,809,623
<b>Total</b>	<b>\$ 25,787,943</b>	<b>\$ 44,338,398</b>	<b>\$ 78,000,000</b>	<b>\$ 42,260,051</b>

Gift Revenue	This Qtr	FYTD 10/11	FYTD 09/10
Cash/Cash Equivalents	\$ 10,362,103	\$ 17,954,872	\$ 22,265,464
In-Kind	1,944,998	2,990,342	1,941,592
Pledges	924,780	1,512,480	2,808,301
Testamentary	12,556,062	21,880,704	15,244,694
<b>Total</b>	<b>\$ 25,787,943</b>	<b>\$ 44,338,398</b>	<b>\$ 42,260,051</b>
New Endowed Accounts	24	38	14
New Endowed Funds	\$ 8,252,099	\$ 15,227,923	\$ 4,458,075

Performance Measures	This Qtr	FYTD 10/11	FYTD 09/10
Gift Commitment Income	\$ 25,787,943	\$ 44,338,398	\$ 42,260,051
# of Gifts	10,489	18,941	18,241
# of Donors	6,351	9,526	9,315

Performance Measures	FYTD10/11	FY09/10	FY08/09	FY07/08
Cost/\$ Raised	\$0.11	\$0.12	\$0.09	\$0.10

\* FYTD Value compares year-to-date expenditures to year-to-date gift commitments.

Gift Destinations	This Qtr	FYTD 10/11	FYTD 09/10
UNM Foundation	\$ 19,449,193	\$ 31,827,001	\$ 29,227,170
UNM (directly)	\$ 579,112	\$ 1,013,215	\$ 1,034,024
Reported Gifts	\$ 5,759,638	\$ 11,498,182	\$ 11,998,857

Reported Gifts = non-cash gifts including services & deposits made by KNME, KUNM, Lobo Club, and transactions reported by OVPR.

## Consolidated Investment Fund - Spending Distribution

FY 10-11, December 31, 2010

CIF Spending Distribution	FY10/11	FY09/10	FY08/09	FY07/08
Spending Distribution %	4.65%	4.65%	4.65%	4.65%
Total \$ Distribution (millions)	\$14,755,529	\$15,409,388	\$15,294,369	\$14,085,493
Total \$ Distribution/Unit	\$10.98	\$11.05	\$11.75	\$11.50

## UNM Foundation Budget vs. Actual

FY 10-11, December 31, 2010

Sources of Budget	Budget	FYTD	% Used
UNM Support	\$ 1,204,207	\$ 644,872	53.6%
Development Funding Allocation	5,774,648	2,716,636	47.0%
Short-Term Investment Income	978,358	256,842	26.3%
Unit Salary Reimbursement	690,519	314,036	45.5%
Unrestricted Gifts & Other Revenue	500,000	80,343	16.1%
<b>Total</b>	<b>9,147,732</b>	<b>4,012,729</b>	<b>43.9%</b>

Uses of Budget	Budget	FYTD	% Used
Salaries/Fringe Benefits	\$ 7,703,713	\$ 3,675,173	47.7%
Operating Expenditures	2,296,973	1,024,339	44.6%
<b>Total</b>	<b>10,000,686</b>	<b>4,699,512</b>	<b>47.0%</b>

Reserve Balances	Budget	FYTD	% Used
Surplus/(Deficit) from Operations	\$ (852,954)	\$ (686,783)	N/A
Beginning Reserve Balances	2,989,597	2,989,597	N/A
Ending Reserve Balances Projected	2,136,643	2,302,814	N/A

## Consolidated Investment Fund - Investment Performance

FY 10-11, December 31, 2010

Investment Performance Results	Market Value (millions)	Fiscal YTD Months	Six 1-Year	3-Year	5-Year
FY 10/11 (December 31, 2010)	\$ 322.1	12.8%	11.2%	-0.9%	4.6%
Policy Benchmark *		11.9%	11.7%	-1.2%	4.3%
General Benchmark **		16.4%	12.9%	0.2%	3.7%
FY 09/10 (June 30, 2010)	\$ 283.2	N/A	10.4%	-4.0%	3.5%
Policy Benchmark *		N/A	18.9%	-3.9%	3.9%
General Benchmark **		N/A	13.3%	-4.5%	1.4%
NACUBO/Commonfund ***		N/A	11.9%	-4.4%	3.0%

\* Policy Benchmark is a blended benchmark consisting of indices for all asset classes.

\*\* General Benchmark: 70% S&P 500 Index and 30% Barclays Global Aggregate

\*\*\* NACUBO/Commonfund Endowment Study (\$101 million to \$500 million)

## Consolidated Investment Fund - Asset Allocation

FY 10-11, December 31, 2010

Investment Class	Current Allocation	1-Year Policy Allocation	5-Year Policy Allocation	L-Term Policy Allocation
Domestic Equity	19.6%	20%	22%	27%
International Equity	21.2%	20%	22%	28%
Fixed Income/Cash	19.7%	20%	21%	20%
Real Assets - Liquid	5.5%	5%	5%	5%
Real Assets - Illiquid	4.4%	5%	4%	0%
Marketable Alternatives	20.0%	20%	20%	20%
Private Equity	9.6%	10%	6%	0%

## Consolidated Investment Fund - Development Funding Allocation

FY 10-11, December 31, 2010

Development Funding Allocation	Basis Points %	Dev Funding Allocation	Total Budget Expenditures	% Overall Budget
FYTD 10/11	1.85%	\$2.7	\$4.7	58%
FY 09/10	1.85%	\$5.4	\$9.4	57%
FY 08/09	1.15%	\$3.2	\$8.3	39%
FY 07/08	1.10%	\$3.6	\$5.1	71%

FY 09/10 increase to 1.85% resulted from loss of budget revenue of approximately \$1 million due to market decline and decline in short-term interest rates.



*Department of Planning, Budget & Analysis*

**MEMORANDUM**

TO: Members of the Board of Regents' Finance & Facilities Committee

THRU: David J. Schmidly, President  
David W. Harris, EVP for Administration, COO and CFO

FROM: Andrew Cullen, Associate VP, Office of Planning, Budget & Analysis 

DATE: March 2, 2011

**SUBJECT: FY11 Mid-Year Budget Review and FY12 Budget Preview**

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As the 2011 legislative session draws to a close, and the University of New Mexico begins to develop its FY12 budget in earnest, the administration wants to brief the committee on the status of the FY11 budget and discuss the current factors driving the FY12 budget development. The focus of the facts and data in this presentation will be the Main Campus Instruction and General (I&G) budget since the monthly consolidated financial report, as presented earlier, touched on the other budget components within the overall university budget.

***Fiscal Year 2010/11 Mid-Year Budget Update:*** The FY11 I&G budget as of 1/31/2011 can be summarized as follows:

- **Revenues**
  - Tuition & Fee Revenues: \$4.0M projected surplus - enrollment increase
  - State/Local Appropriations: \$5.694M less than budget - fall state rescission
  - F&A Revenues: Tracking greater than budget as a result of stimulus funding and an overall increase in research awards/activity
- **Expenditures**
  - Salaries: Under budget and tracking approximately \$1.7M less than 1/31/2010
  - Benefits: Less than budget – projected 1% surplus at year-end
  - Other Expenses: Less than budget – overall slowing of expenditures as a result of uncertainty of FY12 budget

As a comparison to last year, the net I&G budget at 1/31/2010 was approximately \$69.0M favorable. The net I&G budget at 1/31/2011 is approximately \$86.8M favorable, with the conclusion being that overall I&G balances will grow beyond the ending balances from the previous fiscal year ending June 30, 2010.

***Fiscal Year 2011/12 Budget Preview:*** In an effort to more fully engage students, faculty and staff in the budget development process, in the fall of 2010 the administration developed an

outline for a *Main Campus Three-Year Financial Strategic Plan*. The purpose of the plan was to remind all UNM constituents of our commitment to excellence in *teaching, research, patient care, and community service*, but to also acknowledge the following:

- Further budget cuts will be necessary and one-time funding must be replaced with permanent funding
- Many academic programs are already on the brink of not being able to deliver a quality curriculum and/or conduct meaningful research
- Morale is extremely low among faculty and staff
- Several groups are already working on approaches to help address the budgetary problems but are unaware of an overarching plan or even of each other's activities

The acknowledgment of where we stand, both fiscally and emotionally, was the first step in building a partnership in developing the FY12 budget with constituency groups. Another key component of the plan was that it should be phased in over a three-year period, making the budget challenges, and needs for strategic academic reinvestment, seem manageable.

The plan included numerous guiding principles that are reflected in the initial budget scenario that follows later in this presentation. They are worth repeating:

- Mitigate against further reductions in fundamental teaching and research programs while continuing to support infrastructure and core services that aid our academic mission
- No further "across the board cuts" after the 3.2% rescission
- To the extent possible, protect core academic programs. If cuts are necessary, they will be guided by strategic priorities
- There will be broad input and consensus building between the students, faculty, staff and the administration prior to the Regents' adoption of this plan and ultimately the university FY12 budget
- This will be a painful but fair and transparent process that will be sensitive not only to essential programmatic needs but to individuals as well

A key aspect of the financial plan was the formation of numerous working groups that would evaluate strategies to address the state budget reductions and replacement of one-time funds. These groups would act as a filter for cost-cutting and revenue generating ideas and provide a platform to discuss the merits of the strategies with individuals from across campus. The groups, in essence, provided a voice for constituent groups, and assured that all efforts were well coordinated so ideas could flow into the decision making and implementation processes. The groups formed as part of this collaborative process included:

- The President's Strategic Advisory Team (PSAT)
- The Review Panel for Academic Affairs Administration & Student Support Units
- The Deans of the UNM Schools and Colleges
- Tuition Task Force Members
- Cost Containment Task Force Members

In addition, the budget offices of Academic Affairs and the Administration have actively engaged the Faculty Senate Budget Subcommittee over the course of the last year in an effort to

educate the Faculty Senate on the current UNM budget, key dates in the budget development cycle and reporting structures, both internally and externally. This give and take educational process has helped build trust between the administration and faculty and must become a permanent communication link between these critical constituent groups.

The *overarching goal* in the development of the FY12 budget has been to maximize reductions in expenditures and identify revenue opportunities in an effort to minimize the tuition and fee increase necessary for FY12. This must be accomplished, from a budgetary perspective, while addressing the following three significant revenue factors:

- Absorb the fall 2010 state rescission - \$5.694M
- Absorb the pending state budget reduction – currently \$9.495M for planning purposes
- Begin to replace the one-time funding that is currently included in the university permanent base budget - \$13.041M

The challenge of addressing these revenue short-falls has been compounded, from an expenditure standpoint, by fixed cost increases and the need for reinvestment in academic programs in the following expenditure categories:

- Utilities and O&M - \$875K
- Insurances - \$2.1M
- Retirement benefits - \$4.904M
- Core academic programs/entities - \$2.544M

To offset these increases, significant permanent reductions to expenditures (\$7.314M) and the pull-back of departmental balances (\$5.742M) have been identified and approved for inclusion in the FY12 budget by the various working groups. The administration cannot stress enough the importance of the commitment and thoughtfulness provided by the working groups in the development of the expenditure reductions, without which the necessary tuition and fee increase would surely be higher.

I look forward to discussing the attached scenario with the committee during the F&F meeting and thank you for your consideration.

REVENUE	FY 2011-12	FY 2012-13	FY 2013-14
<b>State General Fund Increase (Decrease) HAFC REC</b>		-	-
Workload Increase	6,096,118		
Tuition Credit Rate (\$100/ student or 3.1%)	(3,855,804)		
Tuition Credit Formula Base Growth	(5,613,300)		
Tuition Waivers Reduction	(4,088,544)		
Other Reductions (RTW, Prorated, etc)	(361,479)	-	-
A. FY 12 Projected Reduction for ERB SWAP 1.75%	(3,881,900)		
Unrealized Revenue (Interest Income)	(1,000,000)	-	-
Enrollment Growth - FY 11 Un-Budgeted Tuition - one time	3,500,000		
Enrollment Growth - FY 11 Un-Budgeted Tuition - permanent	1,500,000		
Replace One-Time Funding Sources (see below)	-	** (9,242,019)	-
<b>Total Funding Changes:</b>	(5,495,200)	(9,242,019)	0
EXPENDITURES			
Required Use of Funds	9,601,739	1,801,605	1,713,705
Strengthen Core Mission	2,210,500	8,870,000	5,720,000
<b>Total Additional Spending Requirements</b>	<b>11,812,239</b>	<b>10,671,605</b>	<b>7,433,705</b>
Reduction of Expenditures	(7,376,556)	(410,582)	(300,000)
Administrative Fund Balance Pull-Back (One-Time Reduction)	(5,742,019)		
<b>Total Increase (Decrease) of Expenses:</b>	(1,306,336)	10,261,023	7,133,705
<b>BALANCE</b>	<b>(4,188,864)</b>	<b>(19,503,042)</b>	<b>(7,133,705)</b>
<b>Tuition Increase</b>	0.0%	0.0%	0.0%
State Tuition Tax (\$100/ student or 3.1%)	-	-	-
Tuition Increase (1% = \$950K)	-	-	-
<b>Total Tuition</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Surplus/ (Shortage)</b>	(4,188,864)	(19,503,042)	(7,133,705)
TRANSFERS IN (OUT)	(8,100,000)		
NET	(12,288,864)		

Detailed Schedules for Scenario vs. 15

**Required Use of Funds**

Utility - Back Fill of Stimulus Funding	4,941,000
Utility Inflation - PNM Rate Case (13.4% Increase over Three-Years)	480,000
Internal Audit - Audit Committee Recommendation	75,000
Bad Debt Expense - projection of 1% of tuition increase	-
3% Scholarship Transfer	587,639
A. ERB Recommended Legislation (.5% increase for 6 years)	1,022,100
ERB Employer Shift of Funding (optional)	-
Tuition Waivers - G/A and T/A	396,000
Health Care Increase	600,000
Liability/Property Insurance Premium Increases	1,500,000
<b>Subtotal</b>	9,601,739

**Strengthen Core Mission**

Faculty & Staff Compensation Increase (FY13 - 3%, FY14 - 2%)	-
Associated Fringe Benefit Increase @ 30%	-
Formula Distribution - HSC	395,000
Faculty Sabbaticals	400,000
Absorption of RPSPs per Dean's Recommendation	210,000
UNM Press	250,000
Faculty Promotions	200,000
A&S Part-time faculty	500,000
Mid-Year Commitments	255,500
<b>Subtotal</b>	2,210,500

**Reduction of Expenditures**

B. Budget Reductions (Provost Recommendation)	(1,078,964)
C. Budget Reductions (Administrative Recommendation)	(1,989,000)
C. Pooled Fringe Benefits Reduction	(475,465)
D. Information Technology Rapid Redesign	(2,962,000)
E. Dean's Council - Trigger Point	(871,127)
<b>Subtotal</b>	(7,376,556)

**Administrative Fund Balance Pull-Back (One-Time Reduction)**

Academic Affairs (Total Amount \$4,308,992)	(3,000,000)
Administration (Total Amount \$2,742,019)	(2,742,019)
<b>Subtotal</b>	(5,742,019)

**Transfers in (out)**

F. Transfer to Building Renewal & Replacement	(3,500,000)
Pause & Hold	(2,500,000)
Use of Balance	(2,000,000)
Voluntary Furlough	(100,000)
<b>Subtotal</b>	(8,100,000)



UNM

OFFICE OF PLANNING,  
BUDGET & ANALYSIS

ERB PENDING LEGISLATION

<b>General Fund Solvency</b>	
<b>Impact</b>	1.5% Swap becomes permanent + an additional employer/employee swap
	Reduction of GF to Main I&G Appropriation
	LFC => 1.75% = \$3,881,900
	DFA => 2.00% = \$4,436,400
	HAFC => 1.75% = \$3,881,900
	Additional recommended swap does not go toward ERB solvency

<b>ERB Solvency</b>	
<b>Impact</b>	Per M. Saavedra
	.5% Increase to Employees phased in over the next 4 Years
	.125% Increase/year
	3% Increase to Employers phased in over the next 6 Years
	.5% Increase/year

**Provost Budget Reduction Recommendations**

UNIT	Recommendation	Source	Initial Recommendation	Savings				
				FY 12 Recurring	Non-Recurring	FY 13 Recurring	FY 14 Recurring	Other
				Budget/Cost Containment Task Force Committee Recommendation				
<b>Student Services</b>								
Accessibility Resource Center	Salary savings by reclassification and reduced FTE by 1.25	Provost	(178,312)	(89,156)				
African American Student Services	Consolidation of IT & accounting functions and reduction of operating budget	Provost	(28,013)	(28,013)				plus 3,396 fringes
American Indian Student Services	Consolidation of accounting functions	Provost	(15,523)	(15,523)				
Dean of Students	Eliminate Sr. Program Mgr and merge Dean of Students & AVP of Student Life position	Provost	(167,680)	(167,680)				
El Centro de la Raza	Consolidation of IT & accounting functions	Provost	(22,523)	(22,523)				
VP for Student Affairs	Elimination of public relations position and eliminate hard copy of newsletter	Provost	(33,904)	(33,904)				
Veterans Outreach Services	Eliminate external services	Provost	(42,852)	(21,426)				
<i>Subtotal Student Services</i>			<b>(488,807)</b>	<b>(378,225)</b>	-	-	-	
<b>Management/Administration</b>								
Data and Reporting	Consolidate Enrollment Management Data & Reporting with Institutional Research	Provost	(15,113)	(15,113)				
Harwood Museum	Shift to Endowment Funding Source	Provost	(8,000)	(8,000)				Evaluation form shows \$16K
Information Technology		Provost	TBD	TBD				
VP for Enrollment Management	Reduction of administrative budget/senior administrative salary lines.	Provost	(15,758)	(15,758)				Evaluation form shows \$142K
VP for Equity & Inclusion	Shift remaining functions to senior diversity officer.	Provost	(136,320)	(136,320)				Evaluation form shows \$144K
Registrar	Cost containment & efficiencies, automate registrar office functions	Provost	(3,000)	(3,000)				Evaluation form shows \$23K
<i>Subtotal Management/Administration</i>			<b>(178,191)</b>	<b>(178,191)</b>	-	-	-	
<b>Teaching &amp; Curriculum</b>								
Academic Program Review	Utilize virtual conferencing technologies to reduce travel costs	Provost	(3,400)	(3,400)				
International Programs & Studies	International Student Fees	Provost	(6,000)	(6,000)				
Office of Support for Effective Teaching	Eliminate participation in APLU	Provost	(30,000)	(30,000)				
Strategic Curriculum Management		Provost	(28,000)	(28,000)				no evaluation form
University College Non-degree		Provost	(29,376)	(29,376)				no evaluation form
<i>Subtotal Teaching &amp; Curriculum</i>			<b>(96,776)</b>	<b>(96,776)</b>	-	-	-	

Provost Budget Reduction Recommendations

UNIT	Recommendation	Source	Initial Recommendation	Savings				
				FY-12 Recurring	Non-Recurring	FY-13 Recurring	FY-14 Recurring	Other
<b>Faculty/Staff Support</b>								
Cars		Provost	(23,772)	(23,772)				no evaluation form
		<i>Subtotal Faculty/Staff</i>	<i>(23,772)</i>	<i>(23,772)</i>	-	-	-	
<b>Research</b>								
Latin American & Iberian Institute		Provost	(2,000)	(2,000)				no evaluation form
		<i>Subtotal Research</i>	<i>(2,000)</i>	<i>(2,000)</i>	-	-	-	
		<b>Total Provost Recommendation</b>	<b>(789,546)</b>	<b>(678,964)</b>	-	-	-	
Extended University	Reduction of \$400,000 in recurring I&G Funding	PSAT	(400,000)	(400,000)				
		<i>Subtotal Cost Containment Task Force</i>	<i>(400,000)</i>	<i>(400,000)</i>	-	-	-	
		<b>Total Provost</b>	<b>(1,189,546)</b>	<b>(1,078,964)</b>	-	-	-	



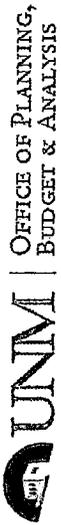
Administrative Budget Reductions

UNIT	Recommendation	Source	Initial Recommendation	Savings				
				FY 12 Recurring	Non-Recurring	FY 13 Recurring	FY 13 Recurring	Other
				Budget/Cost Containment Task Force Committee Recommendation				
UNM Foundation	Reduction of \$300,000 in recurring I&G Funding	PSAT	(300,000)	(1,204,000)				
Alumni Relations	Reduction of \$100,000 in recurring I&G Funding	PSAT	(100,000)	(100,000)		(300,000)	(300,000)	
Athletics	Reduction of \$100,000 in recurring I&G Funding	PSAT	(100,000)	(385,000)				
Continuing Education	Eliminate use of tuition remission for non-academic programs and insist on "break even" results for Continuing Education	PSAT	(1,400,000)	(300,000)				
<i>Subtotal Cost Containment Task Force</i>			<b>(1,900,000)</b>	<b>(1,989,000)</b>	<b>-</b>	<b>(300,000)</b>	<b>(300,000)</b>	
<b>Fringe Benefits</b>								
Dependent Eligibility		Admin		(94,269)				
ERB Contributions (Eliminate .25 FTE)		Admin		(381,195)				
<i>Subtotal Fringe Benefits</i>			<b>-</b>	<b>(475,465)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<i>Total Administration</i>			<b>(1,900,000)</b>	<b>(2,464,465)</b>	<b>-</b>	<b>(300,000)</b>	<b>(300,000)</b>	

**UNM IT Cost Containment/Process Improvement Initiative**  
**Summary of Recommendations for FY12**

<b>Cost Containment/Revenue Generation Strategy</b>	<b>Overview</b>	<b>FY 12 Reduction Amount</b>
<b>Strategy #1 - Main campus purchases of computers and servers &lt;\$5k, computer hardware &gt;\$5k, and computer supplies</b>	Negotiate greater purchasing discounts with vendors, further leveraging those discounts we already receive, and drive purchases through LoboMart. Then, a 10% surcharge will be placed on computer-related purchases from designated funding sources, which will be captured centrally. Direct cost increases to units will be mitigated by negotiated pricing reductions. Applies to main campus purchases on unrestricted accounts. Excludes HSC, Branches, and Agency accounts.	<u>Computers &amp; Servers:</u> Central IT = \$33,629 Main Campus = \$252,371 <u>Hardware:</u> Central IT = \$30,400 Main Campus = \$129,600 <u>Supplies:</u> Central IT = \$10,883 Main Campus = \$115,118  <b>Total = \$572,000</b>
<b>Strategy #2 – Main Campus purchases of software</b>	Similar to Strategy #1, the recommendation is to negotiate greater purchasing discounts with vendors on software, further leveraging those discounts we already receive, and drive purchases through LoboMart. Then, a 10% surcharge will be placed on purchases from designated funding sources, which will be captured centrally. Direct cost increases to units will be mitigated by negotiated pricing reductions. Applies to main campus purchases on unrestricted accounts. Excludes HSC, Branches and Agency accounts.	Central IT = \$93,000 Main Campus = \$97,000  <b>Total = \$190,000</b>
<b>Strategy #3 – Reduction of budgets allocated to IT-related training and travel</b>	Reduce Central IT’s training and travel budget – currently at \$325,000 for FY11 – by \$150,000 for FY12. Resources spent on IT-related training and travel by other units on Main Campus should also be carefully reviewed for possible reduction. A strategy for more effective coordination of IT-related training and travel should be developed during FY12 for implementation in FY13.	Central IT = \$150,000 Main Campus TBD  <b>Total = \$150,000</b>
<b>Strategy #4 – University-wide cell phone stipend program</b>	Eliminate UNM-provided cell phones by moving to a stipend-only cell-phone program. This recommendation includes HSC and Branches.	<b>Total = \$200,000</b>

Cost Containment/Revenue Generation Strategy	Overview	Amount
<b>Strategy #5 – Reduction of Central IT dues and memberships</b>	Reduce Central IT’s line item for dues and memberships for FY12. Dues for National Lambda Rail of \$350,000 should not be cut, due to connection to the research mission.	<b>Total = \$25,000</b>
<b>Strategy #6 – Reduction of Central IT “miscellaneous” expenses.</b>	Reduce Central IT’s budget for miscellaneous expenses for FY12. Amount recommended correlates with the amount already set aside by the CIO for potential FY12 budget reductions.	<b>Total = \$275,000</b>
<b>Strategy #7 – Reduction of Central IT marketing budget</b>	Reduce Central IT’s budget for marketing for FY12. The recommended reduction would not include reducing staff.	<b>Total = \$50,000</b>
<b>Strategy #8 – Reduction of IT-related contract and professional services</b>	Reduce both Central IT and Main Campus expenditures for external IT-related consulting and services (i.e. web design, application consulting and development, hosting). While a direct reduction to the Central IT budget can be made to accomplish a portion of this, it is important to note that capturing the savings from Main Campus will require additional due diligence. Excludes HSC, Branches and Agency accounts.	Central IT = \$75,000 Main Campus = \$25,000  <b>Total = \$100,000</b>
<b>Strategy #9 – Reduction in Central IT and Main Campus IT staffing through attrition and more thorough evaluation of hiring pause exception requests</b>	Identify and review all Central IT and Main Campus E-class jobs that become vacant during FY12. Savings will be achieved through decisions to hold certain positions open for longer periods of time; to redefine duties moving toward a service center model; or to not fill certain positions at all. Excludes HSC, Branches and Agency accounts.	Central IT = \$224,000 Main Campus = \$176,000  <b>Total = \$400,000</b>
<b>Strategy #10 – Redeployment of Central IT revenue</b>	Redeploy some Central IT-generated revenues to address UNM’s budget shortfall for FY12. Central IT at UNM is defined as an “internal services organization,” meaning that it has and generates revenue to cover operational and capital costs from both internal and external sources. Central IT would manage this redeployment with a commitment to protecting the IT services and functions that serve the core missions of the University.	<b>Total = \$1,000,000</b>
<b>Total Recommended IT-related Reductions for FY12</b>		<b>\$2,962,000</b>



Dean's Council Trigger Point

OFFICE OF PLANNING,  
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UNIT	Recommendation	Source	Initial Recommendation	FY-12 Recurring	Non-Recurring	FY-13 Recurring	FY-13 Recurring	Savings	Other
<b>Trigger Point</b>									
	Anderson	Deans	(160,801)	(160,801)					
	Architecture	Deans	(36,242)	(36,242)					
	Arts & Sciences	Deans							
	Education	Deans	(160,688)	(160,688)					
	Engineering	Deans	(104,199)	(104,199)					
	Fine Arts	Deans	(113,339)	(113,339)					
	Law	Deans	(145,061)	(145,061)					
	Library	Deans	(15,073)	(78,101)					
	OGS	Deans	(12,065)	(12,065)					
	Public Administration	Deans	(8,359)	(8,359)					
	University College	Deans	(32,128)	(52,272)					
	<b>Total Deans</b>		<b>(837,955)</b>	<b>(871,127)</b>					

**FY 11 Total Sources of ONE-Time Funding**

Use of Balances	2,000,000	}	(F)
Use of BRR funding	3,500,000		
Pause & Hold	2,500,000		
Voluntary Furloughs	100,000		
Stimulus Funding	4,941,000		
<b><u>Total ONE-TIME FUNDING</u></b>	<b><u>13,041,000</u></b>		

AGENDA OF THE MEETING OF THE REGENTS OF THE UNIVERSITY OF NEW MEXICO  
 March 14, 2011, Monday  
 9:00 a.m. – 11:30 a.m. 1:00 p.m. – 3:00 p.m. Student Union Ballroom C  
 Regents Executive Session/Luncheon, 11:30 a.m. – 1:00 p.m. Cherry Silver Room

TAB

I.	Confirmation of a Quorum: Adoption of the Agenda, <i>Regent Gene Gallegos</i> .....	1
II.	Approval of Summarized Minutes of the January 11, 2011 and the February 15, 2011 Board Meetings, <i>Regent Gene Gallegos</i> .....	2
III.	Election of the 2011-2012 Officers of the Board of Regents, <i>Regent Gene Gallegos</i>	
IV.	Adoption of Policy Concerning Public Notice of Regents' Meetings.....	3
V.	President's Administrative Report, <i>David J. Schmidly, President</i> .....	4
VI.	Comments from Regents' Advisors .....	5
	Richard Wood, President, Faculty Senate Merle Kennedy, President, Staff Council Lissa Knudsen, President, GPSA Lazaro Cardenas, Jr. President, ASUNM Steven Chreist, President, UNM Alumni Association Anne Yegge, Chair, UNM Foundation Maria Probasco, President, UNM Parent Association Cynthia Stewart, President, UNM Retiree Association	
VII.	<u>Comments from Regents</u>	
VIII.	<u>Public Comment: agenda items</u>	
IX.	<u>Regent Committee Reports</u>	
	<u>Academic/Student Affairs &amp; Research Committee, Regent Carolyn J. Abeita, Chair</u>	
	<u>Consent Agenda:</u>	
A.	Approval of Creation of the W.K. Kellogg Chair in Sustainable Environmental and Food Systems Endowed Chair..... <i>Richard W. Holder, Deputy Provost, Academic Affairs</i>	6
B.	Approval of Naming of Professor Bruce Milne as W.K. Kellogg Chair in Sustainable Environmental and Food Systems Endowed Chair.....	7
C.	Approval of Naming of Dr. Loretta Cordova de Ortega as John D. Johnson, MD Endowed Chair, <i>William Uher, VP HSC, UNM Foundation</i> .....	8
D.	Approval of Sustainable Building Certificate-UNM Valencia .....	9
	<i>Julie Depree, Interim Dean of Instruction, UNM Valencia</i> <i>Rita Logan, Manager of Community Education, UNM Valencia</i>	
	<u>Information:</u>	
E.	Academic Implications of Proposed Cost Containment Strategies and Reorganization..... <i>Suzanne Ortega, Provost &amp; EVP Academic Affairs</i>	10
	<u>Audit Committee, Regent Gene Gallegos, Chair</u>	
A.	Regents' Audit Committee Report, 1/20/2011 Meeting..... <i>Manu Patel, UNM Internal Auditor</i>	11

HSC – Health Sciences, *Regent Jack Fortner, Chair*, no report

Finance and Facilities Committee, *Regent Don Chalmers, Chair*

A. Consent Agenda: (*Finance & Facilities Committee meeting 3/7/2010*)

1)	Disposition of Surplus Property on lists dated 12/23/2010, 1/25/2011, 2/25/2011 .....	12
	<i>Bruce Cherrin, Chief Procurement Officer</i>	
2)	Approval of Contracts: .....	13
	1) UNMH-Fuji Computed Radiology (CR) 2) GE Medical System, Cerner Corporation 3) Hill-Rom 4) UNM Physical Plant/Utilities Division-Solar Turbines, Inc. <i>Steve McKernan, CEO Univ. Hospitals and Bruce Cherrin, Chief Procurement Officer</i>	
3)	Approval of: .....	14
	1) Capital Project for Human Tissue Repository 2) Capital Project for UNM Gallup Gurley Hall Air Handler Replacement 3) Architect Selection and Capital Project for the Laguna/DeVargas Residence Hall Refurbishment 4) Capital Project for Student Family Housing on Buena Vista Avenue <i>Vahid Staples, Budget Officer</i>	
5)	Approval of Management Services Agreement between the Board of Regents..... of the University of New Mexico and Lobo Energy, Inc., <i>Steve Beffort, President/CEO Lobo Energy</i>	15
6)	Approval of STC.UNM Annual Report and Financial Statements..... <i>Lisa Kuuttila, Pres. STC.</i>	16

B. Action Items:

7)	Construction Manager at Risk Selection and Capital Project for Baseball Stadium Renovation, Phase 1, <i>Vahid Staples, Budget Officer</i> .....	17
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C. Information Items:

8)	Monthly Consolidated Financial Report 1/31/2011, <i>Ava Lovell, VP &amp; Controller</i> .....	18
9)	Capital Projects Monthly Project Status Report, <i>Chris Vallejos, AVP Inst. Support</i> .....	19
10)	CEO UNM Hospitals Monthly & Dashboard Report, <i>Steve McKernan, CEO UNM Hosp.</i>	20
11)	UNM Foundation Quarterly Performance Report, <i>Anne Yegge, Chair UNM Foundation</i>	21
12)	Mid-Year Budget Review and FY 12 Budget Preview, <i>Andrew Cullen, AVP Budget</i> ....	22

X. Regent Committee Appointments

XI. Public Comment

XII. Vote to close the meeting and to proceed in Executive Session.

XIII. Executive Session will be held from 11:30 a.m. – 1:00 p.m. in the Cherry Silver Room, Scholes Hall

- A. Discussion and determination where appropriate of threatened or pending litigation Pursuant to Section 10-15-1.H (7) NMSA (1978)
- B. Discussion and determination where appropriate of potential purchase, acquisition or disposal of real property pursuant to Section 10-15-1 .H (8) NMSA (1978)
- C. Discussion and determination where appropriate of limited personnel matters pursuant to Section 10-15-1.H (2), NMSA (1978)

XIV. D. Vote to re-open meeting.

- E. Certification that only those matters described in Agenda Item XIII. were discussed in Executive Session and if necessary, final action with regard to those matters will be taken in Open Session.

XV. Adjournment

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