# Executive Summary University of New Mexico Consolidated Financial Report FY 2012, 5 months ending 11/30/2011

This report covers current fund operations for the University, including Main Campus, Branch Campuses and HSC Campus.

This report displays the **"Benchmark Rate" percentage**. The Benchmark Rate is used as a guide to analyze how budgeted revenue is coming in or whether we are spending budgeted expenses too rapidly. For November, we would expect to see income and expense for 5 months of the year or 42% (5 months divided by 12 months) of the full year operating budget.

**Instruction and General** operations (approximately 90% of this operation resides on Main Campus) projected an unfavorable net margin of \$15.5M for the FY 2012 UNM Operating Budget. This unfavorable budgeted net margin is comprised of a \$13.9M use of reserve at the Main Campus, a \$1.8M use of reserve at the Branch Campuses and a favorable net margin at the HSC Campus of \$185K. The \$13.9M use of reserve at Main Campus is primarily due to \$9.2M of one-time monies funding the I&G Budget and Academic Affairs budgeting approximately \$4.0M in reserve balances. As of 11/30/11 these operations produced a favorable net margin of \$33.9M. This results from recording actual tuition revenue on a semester basis, as opposed to a monthly basis, as shown by a 55% Benchmark rate for tuition revenue. In addition, F&A Revenues were up 4% overall compared to the operating budget and the total actual Instruction and General expenses are 4% less than budgeted.

The next block of information shows our **Unrestricted Research** operations. The activity in these operations is essentially 50% Main Campus and 50% HSC Campus. The FY 2012 UNM Operating Budget showed a use of reserve of \$10.3M, of which a \$4.1M unfavorable net margin is related to Main Campus and a \$6.2M unfavorable net margin is related to HSC Campus. The \$4.1M use of reserve at Main Campus is primarily due to Academic Affairs departments budgeting reserve balances. At the HSC Campus approximately \$800K of reserves were budgeted by SOM Departments to support Chairs' Letter of Offer packages and anticipated startup package costs. Another \$2.16M of reserves was budgeted by the SOM Dean for one-time support of SOM Units. The College of Pharmacy budgeted \$233K for faculty bridge funding. Additionally, at the HSC \$3.0M is budgeted for various capital projects during FY 2012. The actual unfavorable net margin is \$1.8M as of 11/30/11 and is primarily due to the timing of transfers to Unrestricted Research in combination with expenses running less than budget at the Main and HSC Campuses.

The third block of numbers on the first page is a summary of our **Clinical** operations. These operations are essentially all the patient care activities of the HSC Campus, including the UNM Hospitals, SOM physician professional services, Cancer Center operations and Housestaff/Medical Residents who are being trained in the UNM and VA hospitals. The FY 2012 UNM Operating Budget projected an unfavorable net margin of \$3.4M. The major factor contributing to this unfavorable net margin is the School of Medicine budgeting a use of reserve of \$2.8M for FY 2012. The budgeted use of reserve is primarily due to the SOM new faculty hires for FY 2012. Clinical operations show a favorable net margin of \$656K as of 11/30/11. UNM Hospitals produced a favorable net margin of \$381K and the HSC Campus had a favorable net margin of \$275K as of 11/30/2011. The results for UNMH are a positive net margin of \$474K and the combined results for the Behavioral Health Operations (BHO) are running at a slight loss of \$93K. The HSC favorable net margin of \$275K as of 11/30/11 can be primarily attributed to timing issues related to reduced expenditures related to Chair's packages and the investment in comparative effectiveness research at the SOM.

The fourth business category shown on the first page of this report is **Unrestricted Public Service**. The operations in this category include special projects funded by State Appropriations, for example Project ECHO, and non-endowed gifts flowing from the UNM Foundation to departments and many small events funded by user fees. The FY 2012 UNM Operating Budget projected an unfavorable net margin of \$4.9M. This unfavorable budgeted net margin is comprised of a \$4.3M use of reserve at the Main and Branch Campuses and a budgeted use of reserve of \$660K at the HSC Campus. The \$4.3M use of reserve balances. There are \$2.7M of budgeted reserves within non-endowed spending indices and approximately \$1.4M of budgeted reserves within Academic Affairs General Public Service indices. Actual revenue is greater than expense by \$3.5M as of 11/30/11 with HSC Campus having a favorable net margin of \$611K and the Main and Branch Campuses are due to increased gift revenue, the timing of transfers to Unrestricted Public Service and expenses currently running less than budget.

Page 2 of this report begins with the **Student Aid** function. The FY 2012 UNM Operating Budget projected an unfavorable net margin of \$9.5M. This unfavorable budgeted net margin is comprised of a \$8.8M use of reserve at the Main Campus and a budgeted use of reserve of \$676K at the HSC Campus. The budgeted use of balance at Main Campus is primarily due to Academic Affairs departments and Enrollment Management budgeting reserve balances for the payout of major and departmental scholarships in the new fiscal year. The actual unfavorable net margin is \$4.2M as of 11/30/11. The revenue and expenditures are both ahead of the budget benchmark because they are recorded on the semester basis for scholarships and need-based aid to students.

**Student Activities** are the operations of Student Government and Student organizations. The FY 2012 UNM Operating Budget shows a use of reserve of \$201K. These operations show a favorable performance of \$323K as of 11/30/11. This results from recording actual fee revenue on a semester basis, as opposed to a monthly basis, as shown by a 46% Benchmark rate for fee revenue.

## **Auxiliaries and Athletics**

The FY 2012 UNM Operating Budget for Auxiliaries and Athletics projected a use of reserve of \$1.8M. This use of reserve is primarily due to a combination of Athletics budgeting a \$494K use of reserve, Bookstore budgeting a use of reserve of \$716K, Parking and Transportation budgeting a use of reserve of \$200K, Student Health Center budgeting a use of reserve of \$100K, AVP Ops/Student Life budgeting a use of reserve of \$260K, the Branch Campuses budgeting an unfavorable net margin of \$8K and all other units budgeting an unfavorable net margin of \$10K.

Actual performance as of November 30, 2011 for the Auxiliaries and Athletics is an unfavorable net margin of \$47K. Units with a positive net operating income through November are: Parking and Transportation, Ticketing Services, Housing and Food Service, Student Health Center, Art Museum and the Maxwell Museum.

**Sponsored programs** operations are our contract and grant research and public service projects funded by outside agencies and companies. These operations will always record a zero net revenue over expense by the nature of their funding. The agency pays for a service or research project, and normally any unspent funds must be returned to the agency.

The **total net** favorable revenue over expenses for UNM current operations is \$32.2 million for the five months ending 11/30/11, primarily driven by the favorable net margin of \$33.9M in Instruction and General operations.

	FY 2012 Full Year Operating Budget	FY 2012 Year-to-Date Actual	Fiscal YTD Favrbl/(Unfavrbl) Budget	Actual to Budget Benchmark Rate 42%
Instruction and General		Actual	Budget	4270
Tuition and Fees Revenues	155,520,895	85,024,137	(70,496,758)	55%
State/Local Appropriations	245,655,915	102,698,466	(142,957,449)	42%
F & A Revenues	39,500,000	18,200,581	(21,299,419)	46%
Transfers	(56,307,151)	(22,386,166)	33,920,985	40%
Other Revenues	22,505,192	9,469,116	(13,036,076)	42%
Total Instruction and General Revenues	406,874,851	193,006,134	(213,868,717)	47%
Salaries	254,813,079	101,720,850	153,092,229	40%
Benefits	75,065,122	27,153,586	47,911,536	36%
Other Expenses	92,523,914	30,244,363	62,279,551	33%
Total Instruction and General Expenses	422,402,115	159,118,799	263,283,316	38%
Net Instruction and General Revenue/(Expense)	(15,527,264)	33,887,335	49,414,599	
Research				
State/Local Appropriations	9,573,008	4,334,922	(5,238,086)	45%
Transfers	24,411,521	7,881,614	(16,529,907)	32%
Other Revenues	3,775,641	1,116,849	(2,658,792)	30%_
Total Research Revenues	37,760,170	13,333,385	(24,426,785)	35%
Salaries and Benefits	26,788,722	9,723,096	17,065,626	36%
Other Expenses	21,287,670	5,439,129	15,848,541	26%
Total Research Expenses	48,076,392	15,162,225	32,914,167	32%
Net Research Revenue/(Expense)	(10,316,222)	(1,828,840)	8,487,382	
Clinical Operations				
State/Local Appropriations	22,147,400	8,880,773	(13,266,627)	40%
Physician Professional Fee Revenues	100,253,515	41,950,540	(58,302,975)	42%
Hospital Facility Revenues	635,690,439	268,286,392	(367,404,047)	42%
Other Patient Revenues, net of Allowance	86,350,684	36,003,803	(50,346,881)	42%
Mil Levy	90,562,935	37,214,585	(53,348,350)	41%
Investment Income	4,127,881	241,267	(3,886,614)	6%
Gifts	2,425,503	1,274,349	(1,151,154)	53%
Housestaff Revenues	30,423,113	13,276,708	(17,146,405)	44%
Other Revenues Total Clinical Operations Revenues	<u> </u>	<u>5,823,204</u> 412,951,621	<u>(7,691,125)</u> (572,544,178)	<u>43%</u> 42%
Salaries and Benefits	546,284,184	226,592,393	319,691,791	41%
Debt Service	7,958,752	3,648,169	4,310,583	46%
Housestaff Expenses	30,451,294	12,623,365	17,827,929	41%
Other Expenses	404,174,207	169,431,311	234,742,896	42%
Total Clinical Operations Expenses	988,868,437	412,295,238	576,573,199	42%
Net Clinical Operations Revenue/(Expense)	(3,372,638)	656,383	4,029,021	
Public Service				
State/Local Appropriations	3,526,500	1,471,615	(2,054,885)	42%
Sales and Services Revenues	10,661,189	5,080,625	(5,580,564)	48%
Gifts	7,056,723	4,618,722	(2,438,001)	65%
Transfers	2,332,108	1,200,658	(1,131,450)	51%
Other Revenues	4,687,356	1,862,231	(2,825,125)	40%
Total Public Service Revenues	28,263,876	14,233,851	(14,030,025)	50%
Salaries and Benefits	15,434,447	6,095,498	9,338,949	39%
Other Expenses	17,763,069	4,658,944	13,104,125	26%
Total Public Service Expenses	33,197,516	10,754,442	22,443,074	32%
Net Public Service Revenue/(Expense)	(4,933,640)	3,479,409	8,413,049	

	FY 2012 Full Year Operating Budget	FY 2012 Year-to-Date Actual	Fiscal YTD Favrbl/(Unfavrbl) Budget	Actual to Budget Benchmark Rate 42%
Student Aid	oporating Budgot	//////	Budgot	4270
Gifts	2,451,568	1,557,755	(893,813)	64%
State Lottery Scholarship	32,700,000	16,350,000	(16,350,000)	50%
Transfers	13,104,867	4,698,092	(8,406,775)	36%
Other Revenues	552,964	376,154	(176,810)	68%
Total Student Aid Revenues	48,809,399	22,982,001	(25,827,398)	47%
Salaries and Benefits	3,695,995	1,715,360	1,980,635	46%
Other Expenses	54,609,260	25,500,101	29,109,159	47%
Total Student Aid Expenses	58,305,255	27,215,461	31,089,794	47%
Net Student Aid Revenue/(Expense)	(9,495,856)	(4,233,460)	5,262,396	
Student Activities				
Fee Revenues	5,705,246	2,635,900	(3,069,346)	46%
Sales and Services Revenues	1,197,410	745,888	(451,522)	62%
Transfers	756,679	73,043	(683,636)	10%
Other Revenues	151,487	66,766	(84,721)	44%
Total Student Activities Revenues	7,810,822	3,521,597	(4,289,225)	45%
Salaries and Benefits	4,237,719	1,681,782	2,555,937	40%
Other Expenses	3,774,525	1,516,588	2,257,937	40%
Total Student Activities Expenses	8,012,244	3,198,370	4,813,874	40%
Net Student Activities Revenue/(Expense)	(201,422)	323,227	524,649	
Auxiliaries and Athletics				
Branch Campuses Auxiliary Revenues	2,728,296	1,302,295	(1,426,001)	48%
Main Campus Auxiliaries Revenues	52,697,732	23,083,695	(29,614,037)	44%
Athletics Revenues	30,342,530	13,053,590	(17,288,940)	43%
Total Auxiliaries and Athletics Revenues	85,768,558	37,439,580	(48,328,978)	44%
Branch Campuses Auxiliary Expenses	2,736,699	1,145,134	1,591,565	42%
Main Campus Auxiliaries Expenses	53,983,002	22,130,550	31,852,452	41%
Athletics Expenses	30,836,430	14,210,942	16,625,488	46%
Total Auxiliaries and Athletics Expenses	87,556,131	37,486,626	50,069,505	43%
Net Auxiliaries and Athletics Revenue/(Expense)	(1,787,573)	(47,046)	1,740,527	
Sponsored Programs				
Federal Grants and Contracts Revenues	195,470,345	110,844,722	(84,625,623)	57%
State and Local Grants and Contracts Revenues	37,608,854	10,834,396	(26,774,458)	29%
Non-Governmental Grants and Contracts Revenues	22,642,464	10,234,703	(12,407,761)	45%
Gifts	190,776	77,500	(113,276)	41%
Transfers	1,740,256	2,311,303	571,047	133%
Other Revenues Total Sponsored Programs Revenues	<u>130,000</u> 257.782.695	- 134.302.624	(130,000) (123,480,071)	<u> </u>
	201,102,000	104,002,024	(120,400,011)	5270
Salaries and Benefits	131,907,274 125,875,421	51,706,652 82,595,972	80,200,622	39%
Other Expenses Total Sponsored Programs Expenses	257,782,695	134,302,624	<u>43,279,449</u> 123,480,071	<u> </u>
Net Sponsored Programs Revenue/(Expense)	<u> </u>			
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Contingencies				22/
Total Contingency Revenues	11,048,807	-	11,048,807	0%
Total Contingency Expenses	(8,750,983)		(8,750,983)	0%
Net Contingencies Revenue/(Expense)	19,799,790	-	19,799,790	
Net Current Revenue/(Expense)	(25,834,825)	32,237,008	97,671,413	
Beginning Net Assets Unrestricted		301,886,009		
Ending Net Assets Unrestricted		334,123,017		

_	FY 2012 Full Year Operating Budget	FY 2012 Year-to-Date Actual	Fiscal YTD Favrbl/(Unfavrbl) Budget	Actual to Budget Benchmark Rate 42%
University of New Mexico - Results of Athletics and Auxiliary O	perations			
Results of Athletics Operations:	00 540 704	44450.000	(40.004.505)	42%
Athletics Revenues Athletics Transfers	33,516,731 (3,174,201)	14,152,206 (1,098,616)	(19,364,525) 2,075,585	42%
Total Athletics Revenues	30,342,530	13,053,590	(17,288,940)	43%
Athletics Expenses	00,012,000	10,000,000	(11,200,010)	10,0
Salaries and Benefits	13,259,616	5,815,497	7,444,119	44%
Grant-in-Aid	3,837,520	1,709,358	2,128,162	45%
Other Expenses	13,739,294	6,686,087	7,053,207	49%
Total Athletics Expenses	30,836,430	14,210,942	16,625,488	46%
Net Athletics Revenue/(Expense)	(493,900)	(1,157,352)	(663,452)	
Results of Auxiliary Operations:				
VP for Institutional Support Services				
Bookstore Revenues	18,287,250	9,327,052	(8,960,198)	51%
Bookstore Transfers	(1,390,000)	(1,145,836)	244,164	82%
Total Bookstore Revenues	16,897,250	8,181,216	(8,716,034)	48%
Total Bookstore Expenses	17,613,020	8,331,674	9,281,346	47%
Net Bookstore Revenue/(Expense)	(715,770)	(150,458)	565,312	
Public Events Revenues	4,722,820	813,953	(3,908,867)	17%
Public Events Transfers	149,730	62,390	(87,340)	42%
Total Public Events Revenues	4,872,550	876,343	(3,996,207)	18%
Total Public Events Expenses	4,872,550	1,311,683	3,560,867	27%
Net Public Events Revenue/(Expense)	-	(435,340)	(435,340)	
Golf Courses Revenues	2,211,054	988,492	(1,222,562)	45%
Golf Courses Transfers	(39,252)	(16,355)	22,897	42%
Total Golf Courses Revenues	2,171,802	972,137	(1,199,665)	45%
Total Golf Courses Expenses	2,171,802	<u>1,053,357</u> (81,220)	<u>1,118,445</u> (81,220)	49%
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Parking and Transportation Revenues	7,796,976	4,617,987	(3,178,989)	59%
Parking and Trans Transfers	(2,448,807)	(1,101,701)	1,347,106	45%
Total Parking and Trans Revenues	5,348,169	3,516,286	(1,831,883)	66%
Total Parking and Trans Expenses	<u>5,548,169</u> (200,000)	<u>2,248,855</u> 1,267,431	<u>3,299,314</u> 1,467,431	41%
Net Parking and Trans Revenue/(Expense)	(200,000)	1,207,431	1,407,431	
Ticketing Services Revenues	526,000	451,575	(74,425)	86%
Ticketing Services Transfers	348	31,395	31,047	9022%
Total Ticketing Services Revenues Total Ticketing Services Expenses	526,348	482,970	(43,378)	92%
Net Ticketing Services Revenue/(Expense)	526,348	<u>353,913</u> 129,057	<u>172,435</u> 129,057	67%
Faculty Club Revenues	50,000	17,380	(32,620)	35%
Faculty Club Expenses	50,000	22,995	27,005	46%
Net Faculty Club Revenue/(Expense)	-	(5,615)	(5,615)	
Young Ranch Revenues	55,536	-	(55,536)	0%
Young Ranch Expenses	55,536	21,753	33,783	39%
Net Young Ranch Revenue/(Expense)	-	(21,753)	(21,753)	
Taos & Lawrence Ranch Revenues	50,740	-	(50,740)	0%
Taos & Lawrence Ranch Expenses	50,740	12,837	37,903	25%
Net Taos & Lawrence Ranch Revenue/(Expense)	-	(12,837)	(12,837)	
Total VP for Institutional Support Services Revenues	29,972,395	14,046,332	(15,926,063)	47%
Total VP for Institutional Support Services Expenses	30,888,165	13,357,067	17,531,098	43%
Net VP for Institutional Support Services Revenue/(Expense)	(915,770)	689,265	1,605,035	
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	FY 2012 Full Year Operating Budget	FY 2012 Year-to-Date Actual	Fiscal YTD Favrbl/(Unfavrbl) Budget	Actual to Budget Benchmark Rate 42%
VP for Student Affairs				
AVP Ops/Student Life Revenues	2,345,426	1,268,321	(1,077,105)	54%
AVP Ops/Student Life Transfers	(522,506)	(851,997)	(329,491)	163%
Total AVP Ops/Student Life Revenues	1,822,920	416,324	(1,406,596)	23%
Total AVP Ops/Student Life Expenses	2,082,420	895,455	1,186,965	43%
Net AVP Ops/Student Life Revenue/(Expense)	(259,500)	(479,131)	(219,631)	
Housing and Food Service Revenues	15,189,800	6,329,083	(8,860,717)	42%
Housing Transfers	(3,813,600)	(2,000,000)	1,813,600	52%
Total Housing and Food Service Revenues	11,376,200	4,329,083	(7,047,117)	38%
Total Housing and Food Service Expenses Net Housing and Food Service Revenue/(Expense)	11,376,200	<u>3,875,625</u> 453,458	<u>7,500,575</u> 453,458	34%
Student Health Center Revenues	7,034,342	3,387,441	(3,646,901)	48%
Student Health Center Expenses Net Student Health Center Revenue/(Expense)	7,134,342 (100,000)	<u>2,776,027</u> 611,414	<u>4,358,315</u> 711,414	39%
Net Student Health Center Revenue/(Expense)	(100,000)	011,414	////,414	
Student Union Revenues	2,181,266	825,490	(1,355,776)	38%
Student Union Expenses	2,181,266	1,042,809	1,138,457	48%
Net Student Union Revenue/(Expense)	<u> </u>	(217,319)	(217,319)	
Lobo Cash Revenues	54,498	40,691	(13,807)	75%
Lobo Cash Expenses	54,498	46,697	(7,801)	86%
Net Lobo Cash Revenue/(Expense)		(6,006)	(6,006)	
Total VP for Student Affairs Revenues	22,469,226	8,999,029	(13,470,197)	40%
Total VP for Student Affairs Expenses	22,828,726	8,636,613	14,192,113	38%
Net VP for Student Affairs Revenue/(Expense)	(359,500)	362,416	721,916	
	(000,000)	002,410		
Provost and Other Units CE Conference Ctr Revenues	246.000	100 640	(120.250)	45%
CE Conference Ctr Transfers	246,000 (67,389)	109,642 (70,895)	(136,358) (3,506)	45% 105%
Total CE Conference Ctr Revenues	178,611	38,747	(139,864)	22%
Total CE Conference Ctr Expenses	178,611	105,833	72,778	59%
Net CE Conference Ctr Revenue/(Expense)	-	(67,086)	(67,086)	
Art Museum Revenues	-	5,168	5,168	N/A
Art Museum Expenses	<u> </u>	-		N/A
Net Art Museum Revenue/(Expense)	-	5,168	5,168	
Maxwell Museum Revenues	25,000	14,233	(10,767)	57%
Maxwell Museum Expenses	25,000	4,233	20,767	17%
Net Maxwell Museum Revenue/(Expense)	-	10,000	10,000	
Other Revenues	52,500	(19,814)	(72,314)	-38%
Other Expenses	62,500	26,804	35,696	43%
Net Other Revenue/(Expense)	(10,000)	(46,618)	(36,618)	
Total Provost and Other Units Revenues	256,111	38,334	(217,777)	15%
Total Provost and Other Units Expenses	266,111	136,870	129,241	51%
Net Provost and Other Units Revenue/(Expense)	(10,000)	(98,536)	(88,536)	
Auxiliary Totals Total Auxiliary & Concessions Revenues	52,697,732	23,083,695	(29,614,037)	44%
Total Auxiliary & Concessions Expenses	53,983,002	22,130,550	31,852,452	44 %
Net Auxiliary Revenue/(Expense)	(1,285,270)	953,145	2,238,415	
Net Athletics Revenue/(Expense)	(493,900)	(1,157,352)	(663,452)	
Net Auxiliary and Athletics Revenue/(Expense)	(1,779,170)	(204,207)	1,574,963	
Net Branch Campuses Aux Revenue/(Expense)	(8,403)	157,161	165,564	
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Net All Auxiliary and Athletics Revenue/(Expense)	(1,787,573)	(47,046)	1,740,527	

		UN	M Debt Service Schedu	le			
As of November 30, 2011 UNM Bond Issue	Fixed or Variable Rate Issue	Original Issue Amount	Outstanding Principal Balance or July 1, 2011	Principal Payment due on June 1, 2012	Interest Payment due on December 1, 2011	*Includes Hospital E Interest Payment due on June 1, 2012	FY 2012 Principal & Interest
Sub Lien System Imp Revenue Bonds Series 2007 A&B: Interest Range 4.096% to 5.28% Final Maturity Year 2036	Fixed Rate	\$136,710,000	\$135,080,000	\$1,695,000	\$3,353,477	\$3,353,477	\$8,401,954
Sub Lien System Imp Revenue Bonds <b>Series 2005</b> : Interest Range 3.0% to 5.0% Final Maturity Year 2035	Fixed Rate	\$125,575,000	\$120,255,000	\$1,925,000	\$2,759,914	\$2,759,914	\$7,444,828
<sup>(1)</sup> Hospital Mortgage Revenue Bonds <b>Series 2004</b> : Interest Range 2.0% to 5.0% Final Maturity Year 2031	Fixed Rate	\$192,250,000	\$174,435,000	\$4,790,000 (\$2,365,000 paid 7/1/2011) (\$2,425,000 due 1/1/2012)	\$4,167,650 (due 1/1/2012)	\$4,119,659 (due 7/1/2012)	\$13,077,309
Sub Lien System Rfdg Revenue Bonds <b>Series 2003 A</b> : Interest Range 2.0% to 5.25% Final Maturity Year 2018	Fixed Rate	\$21,660,000	\$10,585,000	\$1,025,000	\$277,856	\$277,856	\$1,580,712
Sub Lien System Rfdg Revenue Bonds <b>Series 2003 B&amp;C</b> : Interest Range 1.35% to 5.625% Final Maturity Years B 2024 & C 2033	Fixed Rate	\$11,805,000	\$10,035,000	\$260,000	\$244,717	\$244,717	\$749,434
Sub Lien Sys Rfdg & Imp Revenue Bonds <b>Series 2002 A</b> : Interest Range 2.5% to 5.25% Final Maturity Year 2032	Fixed Rate	\$58,860,000	\$45,525,000	\$2,155,000	\$1,160,482	\$1,160,482	\$4,475,964
Sub Lien Sys Rfdg Revenue Bonds <sup>(2)</sup> Series 2002 B: Synthetic Fixed Int. Rate 3.83% Final Maturity Year 2026	Variable Rate	\$25,475,000	\$24,890,000	\$1,370,000	\$476,643	\$476,643	\$2,323,286
Sub Lien System Rfdg Revenue Bonds <sup>(z)</sup> Series 2002 C: Synthetic Fixed Int. Rate 3.94% Final Maturity Year 2030	Variable Rate	\$37,840,000	\$36,390,000	\$365,000	\$716,883	\$716,883	\$1,798,766
Sub Lien System Imp Revenue Bonds Series 2001: 1/2 True Variable Rate <sup>(z)</sup> Series 2001: 1/2 Synthetic Fixed Interest at 4.16% and 4 Final Maturity Year 2026	Variable Rate	\$52,625,000	\$39,185,000	\$1,915,000	\$783,700	\$783,700	\$3,482,400
Sub Lien System Imp Revenue Bonds <b>Series 2000</b> : Interest Range 4.65% to 6.35% Final Maturity Year 2019	Fixed Rate	\$53,231,671	\$3,304,714	\$546,584	\$284,208	\$284,208	\$1,115,000
System Revenue Rfdg Bonds <b>Series 1992 A</b> : Interest Range 5.6% to 6.25% Final Maturity Year 2021	Fixed Rate	\$36,790,000	\$20,830,000	\$1,630,000	\$626,938	\$626,938	\$2,883,876
Grand Total Note: See attached matrix for funding sources.		\$752,821,671	\$620,514,714	\$17,676,584	\$14,852,468	\$14,804,477	\$47,333,529

(1) Source: UNM Hospital - Both UNM Hospital Principal and Interest payments are made on July 1st and January 1st.

(2) Variable Rate bonds reflect the actual synthetically fixed interest rate that UNM pays. It is noted that all ranges of interest rates and final maturity dates are reflective of Serial bonds.

## FY12 UNM Debt Service - Source of Funds

As of November 30, 2011

		83			2	6	100	0			280
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	in the second se	Cerico de la compara de la compa	Series (199	level and a second s	Series Control of Cont	Contraction of the second	Control of the second		Certification of the second se	Celles And	Serie Work
Student Fees- Facility	x	Х			х	Х	Х	х			Х
Student Fees - IT		Х						Х			
Capitalized Interest	Х										
Parking Services	x	х				х		Х			Х
UNM Hospital			Х		Х		Х				Х
Bookstore					х	Х					Х
Housing & Dining Services					х	Х		Х			
Building R&R					Х		Х	Х			Х
Real Estate Department	х			х			Х	Х			
Physical Plant Department	х	х						х	Х		
Telecommunications		х						х			
Athletics	х										
Information & Technology Funds		Х				х					
KNME											Х
Popejoy Hall						х					
MTTC Bldg.							х				
Opto Bldg (CHTM Res Park)							х				
CRTC							Х				
Continuing Education							х				
Equipment R&R		х									
Golf Course - North & South						х					
HSC	х							Х			
UNM Development Revenues	х										
Interest on Reserve Funds					х	х	х	х			

#### University of New Mexico

Instruction and General by Organization Level 3 For the five month period ended November 30, 2011 Preliminary and Unaudited

MAIN CAMPUS (A) (B) (B/A) Pooled Other Total Faculty Student Other Total Net Revenues/ Expenditures Revenues Transfers Revenues Revenues Salaries Staff Salaries Salaries Benefits Expenditures (Expenditures) Burn Rate **Organization Level 3** Instruction, Academic and Student Support Services 51 943 AAC UNM West and Branch Initiatives 779.849 0 37 165 817.015 110 493 83.178 2.700 118 367 366.681 450.334 44.88% 14,062,180 ABA 593,533 55,196 Provost Administrative Units 85,783 103,203 14,251,166 634,569 1,927,263 637,049 3,847,610 10,403,557 27.00% ABB 2,535,366 41,590 214 2,577,170 664,242 53,335 1,213 200,802 University College 281,606 1,201,198 1,375,972 46.61% ABC School of Public Administration 983,358 950 13 984,321 303,480 54,743 18,779 0 39,333 416,336 567,986 42.30% ABD (99) 70.923 33.300 VP for Equity & Inclusion 1,032,175 108.050 1,140,126 81.694 182,699 0 368,617 771,509 32.33% ABE VP Division of Enrollment Mamt 5.840.288 (294.442)44,179 5.590.025 61.655 1.803.953 69.643 0 436.867 2.372.119 3.217.906 42.43% ABG College of Fine Arts 10,109,979 (32,916) 62,161 10,139,225 2,632,069 908,689 352,056 137,688 559,916 4,590,418 5,548,806 45.27% ABH College of Arts Sciences 51,355,066 5,164 18,256 51,378,486 13,525,297 3,002,780 4,018,125 1,238,661 1,100,987 22,885,849 28,492,637 44.54% ABI Anderson Schools of Management 9.023.979 21.563 1.099 9.046.641 2.903.623 632.028 305.031 168.587 447.929 4,457,197 4.589.443 49.27% ABJ College of Education 12,850,057 (4, 486)3,365 12,848,936 3,689,741 1,041,823 444,647 131,958 348,647 5,656,816 7,192,120 44.03% ABK School of Engineering 6,380 912,578 423.390 13,803,207 (57,889) 13,751,698 3.859.045 111.717 437.751 5,744,481 8,007,217 41.77% ABL School of Law 8,654,023 (60, 350)11,120 8,604,793 1,781,398 824,244 89,572 370 624,122 3,319,706 5,285,087 38.58% ABM School of Architecture Planning 3.104.915 21.230 3.126.145 1.021.022 183.812 98.513 14.269 102.329 1.419.944 1.706.200 0 45.42% ABN University Libraries 12.986.365 28.150 208.649 13.223.164 978.296 1.629.771 197,682 0 2.735.023 5.540.772 7,682,392 41.90% ABO Continuing Education 1,238,527 309,052 61,383 1,608,963 689,738 564,466 38,791 102,433 497,364 1,892,792 117.64% (283, 829)ABP Extended University 9,370,076 (750, 885)1,408 8,620,599 115,456 1,348,096 138,111 140,106 295,131 2,036,900 6,583,700 23.63% ABQ VP Research & Economic Development 90.993 0 0 90.993 0 21.970 344 0 17.054 39.368 51.625 43.26% ACA (70,872) 53,405 79,785 VP Student Affairs Administration 1,379,639 1,362,172 301.789 23,231 0 152,273 557.077 805,095 40.90% ACB VP Student Affairs Indpndnt Dept 689,701 13 881 690,595 263,431 20,208 17,835 53,662 355,136 335,460 0 51.42% ACC Associate VP Student Services 1,649,432 8,613 42,300 1,700,345 2,938 530,325 98,123 14,745 150,927 797,057 903,288 46.88% ACD Associate VP Student Life 816,485 118,929 11,224 946,638 2,394 320,413 2,957 0 112,082 437,847 508,792 46.25% 162,355,661 (543,983) 687,538 162,499,216 33,136,933 16,819,656 7,059,695 2,186,722 9,100,915 68,303,921 94,195,296 42.03% Sub-Total University Support Services AAA President Admin Indpnt Office 4,931,518 (1,458) 90 4,930,150 227.800 1.239.204 25.624 1.630 291,298 1,785,556 3,144,594 36.22% **EVP** Administration 198.250 821.301 8.528 5.000 10,561,983 ADA 12.246.543 13.266.094 2.158.614 36.656 495.314 2,704,111 20.38% ADD 99,936 4,942,912 Controller 6,848,957 1,131,750 413,909 8,394,616 0 2,970,356 63,277 318,135 3,451,704 41.12% ADF Human Resources 1,765,100 67,575 1,832,675 629,770 11,350 102,113 743,233 1,089,442 40.55% 0 0 0 ADG VP Institutional Support Services 34,352,502 237,371 54,643 34,644,515 0 4.094.905 12,296 1,137,520 9,050,581 14,295,302 20,349,213 41.26% ADI 0 161.053 0 66.878 0 394 67.272 93.781 **Government & Community Relations** 161.053 0 0 41.77% ADJ Information Technologies 8,163,667 228,044 4,102 8,395,814 0 255,339 9,998 0 3,357,225 3,622,561 4,773,252 43.15% AEA VP Institutional Advancement 1,200,000 0 1,200,000 0 330,590 12,592 0 161,599 504,782 695,218 0 42.07% Sub-Total 68,469,340 2,993,957 1,361,620 72,824,917 236.328 11,745,656 171,793 1,244,086 13,776,659 27,174,522 45,650,395 37.31% Non-Operational Monitoring Activity (121,973,589) (23,228,597) 3.667.728 (141,534,457) 0 0 0 0 (499.000) (499.000)(141,035,457) 41.628.142 36.200 15,734,086 Fringe Benefit Pool (39,134) 41.589.008 0 0 0 15.770.286 25,818,722 0 (80,345,447) (23,267,731) 3,667,728 (99,945,450) 36,200 0 15,734,086 (499,000) 15,271,285 (115,216,735) Sub-Total 0 TOTAL MAIN CAMPUS 150,479,554 (20,817,758) 5,716,887 135,378,683 33,409,461 28.565.312 7,231,488 19,164,894 22,378,574 110,749,728 24,628,955

### University of New Mexico

### Instruction and General by Organization Level 3 For the five month period ended November 30, 2011 Preliminary and Unaudited

INTE	RCOLLEGIATE ATHLETICS				(A)						(B)		(B/A)
Organ	ization Level 3	Pooled Revenues	Transfers	Other Revenues	Total Revenues	Faculty Salaries	Staff Salaries	Student Salaries	Benefits	Other Expenditures	Total Expenditures	Net Revenues/ (Expenditures)	Burn Rate
ADC	Intercollegiate Athletics	692,772	75,000	0	767,772	0	187,055	0	8,067	310,121	505,243	262,529	65.81%
ΤΟΤΑ	L ATHLETICS	692,772	75,000	0	767,772	0	187,055	0	8,067	310,121	505,243	262,529	65.81%
BRAI	NCH CAMPUSES												
AGA	Gallup Branch	4,401,930	(685,335)	50,062	3,766,657	1,850,749	1,209,638	49,079	10,232	1,027,677	4,147,375	(380,718)	110.11%
AGB	Los Alamos Branch	883,684	(41,866)	49,966	891,784	487,989	375,633	6,326	15,131	209,139	1,094,217	(202,433)	122.70%
AGC	Taos Branch	1,604,212	(89,684)	89,885	1,604,412	831,121	623,417	24,662	3,488	560,447	2,043,136	(438,724)	127.34%
AGD	Valencia County Branch	2,621,342	(708,512)	83,021	1,995,851	1,000,742	983,989	70,308	4,417	738,485	2,797,941	(802,090)	140.19%
	Sub-Total	9,511,167	(1,525,397)	272,934	8,258,704	4,170,602	3,192,676	150,375	33,268	2,535,748	10,082,669	(1,823,965)	122.09%
	Fringe Benefit Pool	5,599,530	(53,585)	0	5,545,945	0	0	0	1,830,893	0	1,830,894	3,715,051	
	Sub-Total	5,599,530	(53,585)	0	5,545,945	0	0	0	1,830,893	0	1,830,894	3,715,051	
ΤΟΤΑ	L BRANCH CAMPUSES	15,110,697	(1,578,982)	272,934	13,804,649	4,170,602	3,192,676	150,375	1,864,161	2,535,749	11,913,563	1,891,086	

HEAL	TH SCIENCES CENTER				(A)						(B)		(B/A)
Organ	zation Level 3	Pooled Revenues	Transfers	Other Revenues	Total Revenues	Faculty Salaries	Staff Salaries	Student Salaries	Benefits	Other Expenditures	Total Expenditures	Net Revenues/ (Expenditures)	Burn Rate
AFA	VP HSC Administration	20,366,557	(3,809,747)	67,295	16,624,105	388,491	3,440,694	9,978	11,202	2,373,369	6,223,734	10,400,371	37.44%
AFB	HS Library and Informatics Center	5,172,056	51,757	15,644	5,239,457	406,226	868,056	21,729	8,902	822,296	2,127,209	3,112,248	40.60%
AFC	School of Medicine	45,968,288	(3,092,697)	15,006	42,890,597	9,321,436	5,557,355	340,669	81,802	961,032	16,262,294	26,628,303	37.92%
AFD	College of Nursing	6,269,477	280,129	4,150	6,553,756	1,659,024	576,982	90,642	110,952	206,529	2,644,129	3,909,627	40.35%
AFE	College of Pharmacy	5,892,876	(250,172)	3,122	5,645,826	1,495,662	409,345	153,280	129,393	337,546	2,525,226	3,120,600	44.73%
AFI	HSC VP Research	24,405	(19,350)	0	5,055	0	0	0	0	0	0	5,055	0.00%
	Sub-Total	83,693,659	(6,840,080)	105,217	76,958,796	13,270,839	10,852,432	616,298	342,251	4,700,772	29,782,592	47,176,204	38.70%
	Non-Operational Monitoring Activity	(62,489,478)	6,777,688	3,374,079	(52,337,711)	0	0	0	0	319,146	319,146	(52,656,857)	
	Fringe Benefit Pool	18,435,981	(2,033)	0	18,433,948	0	74,312	0	5,774,214	0	5,848,526	12,585,422	
	Sub-Total	(44,053,497)	6,775,655	3,374,079	(33,903,763)	0	74,312	0	5,774,214	319,146	6,167,672	(40,071,435)	
ΤΟΤΑ	L HEALTH SCIENCES CENTER	39,640,162	(64,425)	3,479,296	43,055,033	13,270,839	10,926,744	616,298	6,116,465	5,019,918	35,950,264	7,104,769	
GRAN	D TOTAL	205,923,184	(22,386,166)	9,469,116	193,006,134	50,850,901	42,871,787	7,998,162	27,153,586	30,244,363	159,118,799	33,887,335	

### University of New Mexico Compensation Analysis by Organization Level 3 For the five month period ended November 30, 2011 Preliminary and Unaudited

Organization Level 3	FY 2012 YTD Faculty Compensation	FY 2012 YTD Staff Compensation	Ga Ta Ra Pa Salaries	Housestaff Salaries	Student Employment	Workstudy	FY 2012 YTD Student Compensation	FY 2012 YTD Total Compensation	% of FY 2012 YTD Total	FY 2012 Full Year Compensation Original Budget	Benchmark (42%) FY 2012 YTD Total Compensation to FY 2012 Total Budget	FY 2011 Full Year Compensation Actual at 6/30/2011	FY 2012 YTD Total Compensation to FY 2011 Full Year Actual
truction, Academic and Student Support Services (Main & Branches)													
Anderson Schools of Management ASM	3,048,414	659,831	269,505	-	65,007	1,124	335,635	4,043,880	4.15%	9,987,892	40.49%	10,045,999	40.25%
Assoc. VP Student Life (ACD)	4,319	2,301,757	31,416	-	590,023	15,961	637,401	2,943,476	3.02%	8,587,275	34.28%	7,145,048	41.20%
Associate VP Student Services	7,674	819,422	14,032	-	331,354	13,472	358,858	1,185,953	1.22%	2,810,889	42.19%	2,772,115	42.78%
College of Arts Sciences A S	13,883,325	3,519,017	3,990,580	97,055	188,025	43,561	4,319,221	21,721,564	22.30%	49,752,576	43.66%	52,594,774	41.30%
College of Education COE	3,753,658	1,250,117	451,012	9,250	40,742	5,376	506,380	5,510,155	5.66%	13,177,329	41.82%	13,416,036	41.07%
College of Fine Arts CFA	2,738,224	959,358	309,412	-	91,256	19,919	420,587	4,118,170	4.23%	9,417,977	43.73%	10,490,847	39.25%
Continuing Education Cont Ed	698,502	634,126	16,872	-	20,978	941	38,791	1,371,419	1.41%	4,324,954	31.71%	3,175,936	43.18%
Extended University Ext Univ	115,456	1,348,096	39,973	-	88,767	9,371		1,601,662	1.64%	3,924,315	40.81%	3,778,547	42.39%
Gallup Branch	1,856,961	1,250,763	3,331	-	22,918	26,219		3,160,193	3.24%	8,945,880	35.33%	8,277,530	38.18%
LosAlamos Branch	491,189	396,290	1,332	-	2,133	2,861		893,805	0.92%	2,316,325	38.59%	2,217,812	40.30%
Provost Administrative Units	635,270	2,869,569	557,010	9,917	167,923	45,414	780,264	4,285,102	4.40%	10,972,513	39.05%	9,527,450	44.98%
School of Architecture Planning	1,071,450	197,360	89,378	-	12,013	3,743	105,134	1,373,944	1.41%	3,267,451	42.05%	3,300,954	41.62%
School of Engineering	4,092,078	1,029,492	486,817	3,033	139,850	7,283	636,984	5,758,553	5.91%	14,585,526	39.48%	14,048,748	40.99%
School of Law LAW	2,012,906	1,140,142	-	-	91,247	6,784	98,032	3,251,080	3.34%	8,751,176	37.15%	7,983,278	40.72%
School of Public Administration	303,480	54,743	21,361	-	2.425	870		382,879	0.39%	989,463	38.70%	996,793	38.41%
Taos Branch	834,648	667,416	-	-	14,716	27,431	42,147	1,544,211	1.59%	3,851,780	40.09%	3,692,538	41.82%
University College UC	698,242	281,606	46,021	-	3,515	4,116	53,651	1,033,499	1.06%	3,348,120	30.87%	2,979,722	34.68%
University Libraries	1.121.899	1.673.530	84,791	-	144.295	57.361	286,447	3.081.876	3.16%	8.086.871	38.11%	7,820,947	39.41%
UNM West and Branch Initiatives	110,493	83.178	2,700	-	-	-		196.370	0.20%	472.575	41.55%	462,192	42.49%
Valencia County Branch	1.001.320	1.078.317	13.050	-	38.156	33,198	84,404	2,164,041	2.22%	6.185.673	34.98%	5,123,738	42.24%
VP Division of Enrollment Mamt	61.655	1.833.954	4.941		81.092	31.365	117.397	2.013.007	2.07%	5.032.445	40.00%	4,952,334	40.65%
VP for Equity & Inclusion	81,694	197,127	46,300	34,820	14,704	2,103		376,749	0.39%	703,121	53.58%	1,602,516	23.51%
VP Resrch & Econ Devlpmnt	486.346	1.403.746	14.607	3,750	36.142	1,322		1,945,912	2.00%	4,918,047	39.57%	4,498,778	43.25%
VP Student Affairs Administration	84.026	314,877	5,827	-	19,620	3,181	28,628	427,531	0.44%	1,136,771	37.61%	1,101,482	38.81%
VP Student Affairs Indpndnt Dept ID	37.538	1,776,887	1.334		143.346	7,177	151.856	1,966,282	2.02%	5.063.107	38.84%	3,861,751	50.92%
Sub-Total Instruction, Academic and Student Support Services (Main & Branches)	39,230,766	27,740,721	6,501,600	157,826	2,350,246	370,153	9,379,825	76,351,312	78.39%	190,610,051	40.06%	185,867,864	41.08%
Iniversity Support Services (Main & Branches)													
Controller	-	3,143,367	3,200	-	61,671	2,993	67,864	3,211,231	3.30%	7,862,217	40.84%	8,445,373	38.02%
EVP Administration	44,727	2,252,304	-	-	34,922	1,734	36,656	2,333,688	2.40%	6,018,994	38.77%	5,804,475	40.20%
Government & Community Relations	-	70,827	-	-	6,550	-	6,550	77,376	0.08%	186,247	41.54%	196,802	39.32%
Human Resources HR	-	629,770	3,456	-	7,343	551	11,350	641,120	0.66%	1,562,461	41.03%	1,700,418	37.70%
Information Technology Services	-	255,339	-	-	8,849	1,149	9,998	265,336	0.27%	743,642	35.68%	491,026	54.04%
President Admin Indpnt Office	227,800	1,332,836	6,000	-	17,946	1,678	25,624	1,586,260	1.63%	4,264,623	37.20%	3,993,139	39.72%
VP Institutional Adv College	-	330,590	-	-	10,361	2,231	12,592	343,182	0.35%	898,845	38.18%	959,714	35.76%
VP Institutional Support Services	4,000	7,360,167	-	-	307,680	8,369	316,049	7,680,216	7.89%	19,883,051	38.63%	18,365,449	41.82%
Sub-Total University Support Services (Main & Branches)	276,528	15,375,199	12,656	-	455,322	18,704	486,682	16,138,409	16.57%	41,420,080	38.96%	39,956,396	40.39%
ntercollegiate Athletics													
Intercollegiate Athletics	2,426	4,767,433	61,160	-	76,824	2,869	140,853	4,910,712	5.04%	10,255,548	47.88%	10,870,090	45.18%
Sub-Total Intercollegiate Athletics	2,426	4,767,433	61,160	-	76,824	2,869	140,853	4,910,712	5.04%	10,255,548	47.88%	10,870,090	45.18%
TOTAL Compensation (Main, Branches and Athletics)	39.509.719	47.883.354	6.575.416	157.826	2,882,392	391.726	10.007.360	97.400.433	100.00%	242.285.679	40.20%	236.694.350	41.15%

### University of New Mexico Compensation Analysis by Organization Level 3 For the five month period ended November 30, 2011 Preliminary and Unaudited

Organization Level 3	FY 2012 YTD Faculty Compensation	FY 2012 YTD Staff Compensation	Ga Ta Ra Pa Salaries	Housestaff Salaries	Student Employment	Workstudy	FY 2012 YTD Student Compensation	FY 2012 YTD Total Compensation	% of FY 2012 YTD Total	FY 2012 Full Year Compensation Original Budget	Benchmark (42%) FY 2012 YTD Total Compensation to FY 2012 Total Budget	FY 2011 Full Year Compensation Actual at 6/30/2011	FY 2012 YTD Total Compensation to FY 2011 Full Year Actual
Health Sciences Center													
College of Nursing	1,682,890	613,938	80.145	-	8,468	2.030	90,643	2,387,471	2.41%	6,396,915	37.32%	5,631,022	42.40%
College of Pharmacy	1,633,721	968,478	128,790	37,324	25,395	2,632		2,796,340	2.82%	8,023,615	34.85%	6,459,718	43.29%
HS Library and Informatics Center	406,226	988,015	-	-	19,683	2,047	21,730	1,415,971	1.43%	3,676,144	38.52%	3,690,691	38.37%
School of Medicine	55,086,417	20,121,585	335,498	11,269,741	344,240	14,430	11,963,909	87,171,911	87.91%	208,119,428	41.89%	199,712,330	43.65%
VP HSC Administration	694,933	3,853,800	18,782	13,116	10,633	-	42,531	4,591,264	4.63%	9,640,089	47.63%	10,198,510	45.02%
HSC VP Research	173,752	602,642	-	-	22,678	1,263	23,941	800,335	0.81%	2,512,878	31.85%	1,659,079	48.24%
	59,677,939	27,148,458	563,215	11,320,181	431,097	22,402	12,336,895	99,163,292	100.00%	238,369,069	41.60%	227,351,350	43.62%
Sponsored Programs	14,037,332	17,860,726	6,247,940	2,422,391	1,154,080	1,306,497	11,130,908	43,028,966		120,503,033		107,363,232	
TOTAL Compensation (Main, Branches, Athletics, HSC and Sponsored Programs)	113,224,990	92,892,538	13,386,572	13,900,397	4,467,569	1,720,626	33,475,163	239,592,691		601,157,781		571,408,933	