



BOARD OF REGENTS

Agenda eBook

**November 15, 2018
9:00 AM Open Session
Ballroom C, Student Union Building**

The Board of Regents of the University of New Mexico
Meeting in Open Session and Executive Session
November 15, 2018, 9:00 AM
Open Session - Student Union Building (SUB), Ballroom C
Closed Session-luncheon, Cherry Silver Room, SUB

AGENDA

TAB

- I. Call to Order, Confirmation of a Quorum, Adoption of the Agenda
Regent President Rob Doughty 1
- II. Approval of Minutes: October 16, 2018 regular meeting 2

Public Comment – comments related to items on the agenda (limit 3 min.)
Regent Advisors – comments related to agenda items (limit 3 min.)
Comments from Regents
- III. The President’s Administrative Report, *President Garnett S. Stokes* 3
- IV. Regent Committee Reports

Consent Docket

(Action items on Regent’s Committee agendas may move to the Board of Regents’ agenda as consent items; the below items are placed on the consent docket by the respective committee chairs; items on the consent docket received unanimous approval in committee; per Regents’ Policy 1.2, “Any member of the Board of Regents shall have the right upon request to remove any item from the Board’s consent agenda and place the item on the Board’s regular agenda for discussion.”)

- 1. Health Sciences Center Committee (HSCC) Consent Item, Regent Marron Lee, Chair
 - a. UNMH request for approval for Endoscopy ExpansionC-1
- 2. Finance and Facilities Committee (F&F) Consent Item, Regent Marron Lee, Chair
 - a. Approval of Disposition of Surplus Property for Main Campus for October 2018C-2

Audit and Compliance Committee, Regent Tom Clifford, Chair

Information Item

- 1. Meeting Summary Report, October 15, 2018 Meeting, *Manu Patel, Director, Internal Audit* 4

Health Sciences Center Committee (HSCC), Regent Marron Lee, Chair

Action Item

- 1. UNMH request for approval of Siemens Vision 600 PET-CT Scanner 5
Bonnie White, Interim CFO, UNMH

Information Items

- 2. Modern Medical Facility Update, *Kate Becker, CEO, UNM Hospitals* 6
- 3. Strategic Planning Update of Health Sciences Center and Health System 7
Richard Larson, Exec. Vice Chancellor and VP for Research, HSC; Michael Richards, Vice Chancellor for Clinical Affairs
- 4. Renewals for CTSC and Cancer Center, *Richard Larson, Exec. Vice Chancellor and VP for Research, HSC* 8

Finance and Facilities Committee (F&F), Regent Marron Lee, Chair

Action Items

- 1. Approval of Quarterly Financial Actions Report and Certification through September 30, 2018 9
David Harris, EVP for Administration, CFO, COO; Liz Metzger, University Controller; Norma Allen, Dir. University Budget Operations
- 2. Approval of Enhanced Fiscal Oversight Program Report and Certification through September 30, 2018, *Rob Robinson, Fiscal Operations Director, Athletics* 10
- 3. Approval of Request for Project Construction for: 11
 - a. Cogeneration Turbine Unit #2 Engine Overhaul
Lisa Marbury, Exec. Dir. ISS; Al Sena, Dir. PPD; Lawrence Schuster, Assoc. Dir. Facilities & Planning

- b. Natural History Science Center, *Lisa Marbury, Exec. Dir. ISS; Thomas Turner, Assoc. Dean for Research, A&S*
- c. Castetter Zebrafish Project, *Lisa Marbury, Exec. Dir. ISS; Thomas Turner, Assoc. Dean for Research, A&S*
- d. Antoine Predock Center for Design & Research: Studio Renovation
Lisa Marbury, Exec. Dir. ISS; Geraldine Forbes, Dean, School of Architecture & Planning

Information Items

- 4. Monthly Athletics' Report on Revenue, Expenditures and Compliance 12
Rob Robinson, Fiscal Operations Director, Athletics; Eddie Nuñez, VP Athletics
- 5. UNM Marketing/Branding Update 13
Cinnamon Blair, Chief Marketing & Communications Officer; Argy Maniatis, Dir. University Marketing

Public Comment – comments not related to items on the agenda (limit 3 min. per speaker)

- V. Advisors' Comments (limit 3 min.) 14
- VI. Vote to Close the Meeting and Proceed in Executive Session (Cherry Silver Room)
 - 1. Discussion and determination where appropriate of potential purchase, acquisition, or disposal of real property, as permitted by Section 10-15-1.H(8), NMSA (1978)
 - 2. Discussion of "limited personnel matters" as defined in and permitted by Section 10-15-1.H(2), NMSA (1978)
 - a. Regarding employee appeal.
 - 3. Discussion, and determination where appropriate, of threatened or pending litigation as permitted by Section 10-15-1.H(7), NMSA (1978)
- VII. Vote to re-open the meeting and certification that only those matters described in Agenda Items VI. were discussed in Closed Session, and if necessary, final action on matters discussed in Executive Session that are required to be taken in Open Session
- VIII. Adjourn

Minutes of the Regular Meeting of the Board of Regents of the University of New Mexico

October 16, 2018

Student Union Building (SUB) – Main Campus

Open Session - Ballroom C

Executive Session – Cherry Silver Room

Members present

Garrett Adcock; Michael Brasher; Tom Clifford, Secretary/Treasurer; Rob Doughty, President; Brad Hosmer; Marron Lee, Vice President; Suzanne Quillen

Administration present

Garnett S. Stokes, President; Paul Roth, Chancellor for Health Sciences; Rich Wood, Interim Provost and EVP for Academic Affairs; Loretta Martinez, Chief Legal Counsel; Gabriel Lopez, VP Research; Francie Cordova, Interim Chief Compliance Officer and Director of OEO; Lawrence Roybal, Interim VP for Equity and Inclusion; Eddie Nuñez, Athletics Director; Eliseo “Cheo” Torres, VP Student Affairs; Dorothy Anderson, VP HR; Ava Lovell, HSC Sr. Exec. Officer of Finance and Administration; Liz Metzger, University Controller; Dana Allen, VP Alumni Relations; Terry Babbitt, Interim Chief of Staff to the President; Cinnamon Blair, Chief University Marketing and Communications Officer and Interim Deputy Chief of Staff to the President

Regents’ Advisors present

Steve Borbas, President, Retiree Association; Pamela Pyle, Faculty Senate President; Becka Myers, ASUNM President; Boney Mutabazi, GPSA President; Rob Burford, Staff Council President

Presenters in attendance

Karen Brown, Honorary Degree Committee Chair, Clinician Educator, Asst Professor, College of Nursing; Jamie Silva-Steele, CEO, Sandoval Regional Medical Center; Norma Allen director, OPBA; Nicole Dopson, Director of Financial Operations; Rob Robinson, Fiscal Operations Director, Athletics

Others in attendance

Members of administration, faculty, staff, students, the media and others.

CALL TO ORDER, CONFIRMATION OF A QUORUM, ADOPTION OF THE AGENDA

Regent President Rob Doughty called the meeting to order at 9:12 AM. A quorum was confirmed with six members present, in person. Regent Hosmer arrived to the meeting at 9:30 AM.

The motion to approve the agenda passed with a unanimous vote in favor (1st Lee; 2nd Brasher).

APPROVAL OF MINUTES

The motion to approve the minutes of the September 11, 2018 meeting passed with a unanimous vote in favor (1st Lee; 2nd Adcock).

PUBLIC COMMENT

Nancy López, PhD, Professor, Sociology and Director & Co-founder, Institute for the Study of “Race” & Social Justice, commented on the Faculty Salary agenda item. The challenge is to address all the different types of inequities that exist, including: comparisons with national peers; inequities across departments/fields/disciplines and college; and inequities by race-gender-class social locations and issues of academic freedom. Dr. Lopez put forth three policy option proposals for consideration to rectify the inequities mentioned.

Regent Clifford commented that he supported a bottom-up approach, with accountability placed at the department and college level. The analysis that has been done, to compare UNM to the aggregate, is not sufficiently granular to fully understand this. Regent Clifford requested the Regents receive a transcript of Dr. Lopez’ comments.

REGENT ADVISORS COMMENTS

Pamela Pyle, Faculty Senate President, spoke in support of President Stokes’ and Interim Provost Wood’s presentations regarding faculty salaries.

COMMENTS FROM REGENTS

Regent Quillen commented regarding Dr. Babbitt’s enrollment report and suggested the Board get an update on the Branding Campaign that was partially funded by the Regents’ Endowment a couple of years ago. Regent Doughty concurred.

THE PRESIDENT'S ADMINISTRATIVE REPORT

President Garnett S. Stokes focused her report on two issues: campus safety and the University's Research Enterprise. The University of New Mexico is an open campus in an urban area, and campus safety for all students, faculty, staff and visitors is a top priority. It requires a proactive approach. Due to recent issues, UNM Police Department has added additional officers and deployed a mobile video surveillance system. A UNM Security Task Force is guiding the purchase and strategic installation of video cameras and has identified 235 cameras to cover 39 parking lots. The University will seek Capital Outlay funds to cover the cost; the HED has recommended approval. A Camps Security Master Plan Project RFP went out on October 4 with request to evaluate and identify campus security concerns for the built environment. The target date for selection is November 15, with target for completion of this work to be mid-January. The Security Master Plan Report will include a vulnerability assessment and campus security evaluation; a prioritized project list and associated cost estimates; and assist in further development of safety guidelines for the campus. President Stokes discussed ideas for future consideration including hiring additional police officers and partnering with ABQ administration. Dr. Stokes addressed how the UNM Police Department (UNMPD) works with the Albuquerque Police Department (APD). UNMPD officers attend weekly briefings and monthly multi-disciplinary team meetings at APD and are members of the APD Metro Auto Theft Task Force, among other areas that support a close relationship between local law enforcement agencies. There is a focus on assuring the efforts are coordinated; campus security remains a top priority.

President Stokes addressed the second issue of her report, that of UNM as a research university with R1 classification (Carnegie Classification of Institutions of Higher Education). The R1 classification indicates a doctoral-granting university with the highest levels of research activity. There are only 81 R1s in the nation; there are 115 other universities classified as R2 or R3. UNM is one of only 10 R1s that grant medical degrees in the EPSCoR/IDeA states; is one of 5 R1s among neighboring states, AZ and CO; and is one of 6 Hispanic-serving R1s nationwide. In the President's State of the University Address, Dr. Stokes mentioned the opportunity to coordinate efforts and resources to grow the research enterprise and address issues that are critical to New Mexico and the world. A mechanism for doing that, and that has been used by major public universities in the country, is called a Grand Challenge approach. The Grand Challenges approach: addresses a problem that when solved will have a significant positive impact on society; is large in scale, ambitious in scope and multi-disciplinary; has a carefully developed goal and is relevant across varied disciplines and communities; and it requires convergence of disciplines, approaches, technologies, people and policies to arrive at solutions. Grand Challenges help define the direction the institution can go. This is something that is being launched at the best public universities in the country because it allows for more effective work across interdisciplinary lines to have a greater impact to citizens of the state. As the public, along with education of New Mexico's students, as the research Flagship University, it is UNM's job to help solve the problems of New Mexico. Students need to also be involved. Grand Challenges are important catalysts for large-scale, concerted interdisciplinary interactions, and so they enhance the competitive edge for federal funding for research, enhance student, staff and faculty success and morale, and magnify the prominence of UNM as a research institution. VP for Research, Gabriel López, and VP for Research, HSC, Richard Larson, are co-chairs of UNM's Research Grand Challenges Initiative. The timeline starts Fall 2018, with communication and solicitation of faculty proposals for grand challenge topics. Selection of proposals and development of plans will take place in the spring, with implementation set for Fall 2019. Announcement of the Grand Challenges will be made in the spring; investment in those challenges will also be addressed, looking at requests for support via the Budget Leadership Team, philanthropic support and other avenues on campus.

Regent Clifford thanked President Stokes for her report and inquired regarding public safety, about 911 calls made from someone on campus, and which law enforcement agency would receive the call and which would respond to those. He asked for clarification in a future discussion about on-campus and off-campus 911 calls.

Regent Clifford commented with regard to the research issue addressing issues critical to New Mexico, and he recommended UNM supporting the area of petroleum engineering be a part of the initiative. The petroleum industry is a critical component of the New Mexico economy, contributing over a third of the state's revenues.

Regent Brasher commented about the campus safety issue, and suggested with regard to UNM working with APD, Bernalillo County, and the State Police, to look at the radio systems to ensure there is interoperability so there can be direct communications. There has in the past been a problem with that at the city and county level. In addition to that, UNM should have the regular reporting from those different law enforcement agencies, ideally two-way reporting of information so to help solve some of the problems on campus. Regent Brasher thanked Dr. Stokes for a good report.

Regent Doughty thanked President Stokes and gave his support for everything she is doing. He agreed additional resources for UNM's police department should be a budget priority.

Action Item: Board Proclamation Commemorating UNM-Gallup Branch Campus 50-Year Anniversary

Regent Doughty read the proposed proclamation, titled, A Proclamation by the Board of Regents of the University of New Mexico in Honor of the 50th Anniversary of the University of New Mexico – Gallup. [EXHIBIT A]

Dr. James Malm, CEO of UNM-Gallup, introduced himself and others from UNM-Gallup who were present: Dr. Shirley Heying, Asst. Professor of Anthropology and Dr. Tracy Lassiter, Asst. Professor of English, Faculty Assembly Representative to UNM Faculty Senate. Dr. Malm said: "We are honored to serve and continue to serve the students and communities of Western New Mexico, Zuni Pueblo, and The Great Navajo Nation. We are proud to ride for the UNM brand. We have 50 years of dusty trails behind us and many miles to go and a bright future ahead of us. Thank you for the recognition today."

Regent Lee thanked Dr. Malm and others for being at the meeting and thanked them for hosting the Regents in June when the Board held its monthly meeting on the Gallup Campus. She congratulated them on the work they are doing at UNM-Gallup.

The motion to approve the Proclamation Commemorating UNM-Gallup Branch Campus 50-Year Anniversary passed unanimously (1st Hosmer; 2nd Lee).

REGENT COMMITTEE REPORTS

CONSENT DOCKET

Regent Doughty addressed the consent docket. There were no requests to remove the item for discussion.

1. Finance and Facilities Committee (F&F) Consent Items
 - a. Approval of Disposition of Surplus Property for Main Campus for September 2018

The motion to approve the item on the Consent Docket passed unanimously (1st Lee; 2nd Brasher).

AUDIT AND COMPLIANCE COMMITTEE

Meeting Summary Report, August 23, 2018 Meeting

Regent Tom Clifford addressed August 23, 2018 committee meeting summary that was provided in the agenda eBook. The committee also met on October 15, and at that meeting the members approved the draft of the financial statement audit. It will now go to the State Auditor's office before coming back to the Regents for final approval. Regent Clifford thanked the Internal Audit Department staff and Controller's Office staff and others on the HSC side who worked with Moss Adams and KPMG. There were a few findings, but a lot of progress has been made on findings from prior periods.

Regent Clifford added that Manu Patel, director of the Internal Audit Department, will be retiring at the end of the year. Mr. Patel has been a dedicated servant of this institution and has done an outstanding job.

ACADEMIC/STUDENT AFFAIRS AND RESEARCH COMMITTEE

Summer 2018 Degree Candidates

Pamela Pyle, Faculty Senate President, presented the item. Total number of degree candidates are 816; of which 84 are doctoral, 282 Master's, 378 Bachelor's, and 72 Associate's.

The motion to approve Summer 2018 Degree Candidates passed unanimously (1st Quillen; 2nd Hosmer).

Honorary Degree Candidates

Karen Brown, Chair of the Honorary Degree Committee, confirmed she would present the candidate(s) to the Regents when they were ready to discuss the item. Regent Doughty confirmed that discussion of candidates would take place during closed session, and a vote would take place after closed session in open session. Candidates' names are to remain confidential until Regents' approval and prospective candidates have accepted the degree.

HEALTH SCIENCES CENTER COMMITTEE

HSC Financial Update (information item)

Ava Lovell presented the item and referred to slides provided in the eBook. The financial numbers reflect activity are through the first two months of the fiscal year, ending August 31, 2018. Total net margin for all of the Health Sciences Center is about \$6.6 million, primarily due to up-front booking of fall semester tuition and fees. This compares favorably to last year which was right at \$6 million. The hospital net margin is at about break-even, at negative \$55K, and this is normal for this time of year. The HSC Research operation has a net margin of negative \$678K, primarily due to the Cost Share transfers having already been booked for the year. Overall, the Health Sciences Center is stable.

UNM Health Sciences Rio Rancho Campus Update (information item)

Chancellor Roth introduced Jamie Silva-Steele, CEO of the Sandoval Regional Medical Center (SRMC), and Director of the HSC Rio Rancho Campus, to present the item. Ms. Steele presented phases 1 & 2 of the development of the campus and referred to slides that were provided in the eBook. Phase 1 included utilization of the already existing Building #1 (formerly

UNM-West campus), and Ms. Steele discussed Phase 1 initial programs put in place in Building #1, in five parts including: 1) CNM/UNM, Community Health Worker Academy Training Site and Medical Assistant Career Ladder; 2) Main Campus Outreach Center for Pre-Health Professions and Pre-Health Gateway to Science Degrees Pre-Requisites; 3) College of Population Health NM TREE Center; 4) Department of Psychiatry/UNMMG Center of Excellence for Interdisciplinary Behavioral Health Care and Education; and 5) College of Nursing cohort Sandoval County Students, Bernalillo High School, Kellogg Foundation.

Phase 2 will be for the Centers of Excellence and Building #2, an estimated 57K GSF building with total project budget of \$20 million, that will house biology and chemistry labs, simulation labs, problem based learning classrooms, computer labs, and faculty offices. Ms. Steele discussed the Centers of Excellence, planned to be academic and clinical compliments to SRMC, including the Center of Excellence for Arthroplasty & Rehabilitation; Academic Teaching, Research and Laboratory classroom and lab space; Center of Excellence for Clinic for Arthroplasty; and Rehabilitation and Wound Care Services. Total budget for programs is estimated to be \$15.68 million. Ms. Steele discussed other potential aspects of the plan, including potential opportunities for public-private partnerships, transportation services, retail and support services, and housing and hotel services.

This was presented to the City of Rio Rancho governing body, and the HSC is working very closely with the city on next steps. The final plan will come back to the Regents and also to the city governing body with an amended MOU with the City of Rio Rancho for next steps on campus development.

Regent Clifford inquired specifics about the funding. There is a Rio Rancho City GRT specifically for higher education that has been in place since the campus was established; the fund has accumulated approximately \$20 million, which can be used to fund infrastructure needs for the campus. Regent Clifford expressed concern that there be coordination with the rest of UNM Main Campus, given decline in enrollment. Dr. Roth concurred the HSC has been working with the Provost, and the academic offerings at the Rio Rancho campus would not be undergraduate courses, but courses for health professionals.

Regent Brasher inquired about the City of Rio Rancho GRT fund, what specifically it could fund and whether \$20 million would be an adequate amount for such a project. He inquired also about the public-private piece. Private developers who would have interest to develop on the property, agreements would need to be established. Regent Brasher asked if the HSC and also the City of Rio Rancho would be amenable to other forms of funding mechanisms with other, private entities.

Regent Hosmer thanked F&F Chair, Regent Lee, for keeping the Regents informed on the financials of the HSC and asked for a report next month on the performance of the mission of the HSC, including hospital operation and research. Regent Lee concurred.

Regent Brasher commented the Behavioral Health piece of this is critical, along with the transportation piece, not only for the state but also for the city.

FINANCE AND FACILITIES COMMITTEE

Approval of FY18 Main, HSC, and Branch Campuses, Categorization of Reserves Report, Pursuant to UAP 7000

Norma Allen presented the item and referred to information made available in the agenda eBook. The presentation materials supplied in the eBook are updated after feedback received in Finance and Facilities Committee. The appendices supply additional information that was requested. Reserves provide liquidity to UNM and are a foundational element to the University's bond rating. The University uses reserves to mitigate unplanned budget reductions, adapt to changes and challenges, such as healthcare reform, enrollment reductions and invest in mission-critical initiatives. Reserves are non-recurring resources used as a bridge to avoid actions that damage our mission, such as un-planned layoffs, cuts in student or community services, or lapses in infrastructure maintenance. Cash reserves are necessary because research and clinical care are cost reimbursable and universities do not have access to unsecured commercial lines of credit to bridge timing gaps between collecting revenues and operating expenditures. Ms. Allen discussed the categorization of reserves process that occurs at fiscal year-end where colleges, departments, and divisions provide system input on respective reserve balances. Those balances are then reviewed at the appropriate VP Unit level, Academic Affairs, the budget office, and the Health Sciences Center. There are three categories of reserves: committed, are funds where a formal, legally binding obligation exists; dedicated, include funds with a clear, focused purpose and documented description that identifies the entity or individual initiating the dedication; and discretionary, include remaining reserves after accounting for all committed and dedicated funds. Last year, total reserves was \$821 million; this year, \$816 million. The year to year decrease of approximately 0.63% is driven primarily by the on-campus bond projects, PAIS and Johnson Center. For this year, \$706 million of reserves are committed, \$80 million dedication, and \$29 million remain as discretionary. Ms. Allen presented details of each of the category balances.

Regent Clifford requested detail on the \$26.6 deficit balances. The appendices provide the details. Regent Clifford requested details that foot to the \$26.6 million.

The motion to approve the FY18 Categorization of Reserves Report as presented passed with a unanimous vote in favor (1st Clifford; 2nd Brasher).

Monthly Athletics Report on Revenue, Expenditures and Compliance (information item)

Rob Robinson presented an overview of the report that was presented in F&F Committee, referring to materials that were supplied in the agenda eBook. The report details activity through August 31. Schedule A offers a summary of the revenues and expenses; schedule B details budgeted expenses and year-to-date actuals by sports program. Thus far, year-to-date expenses are coming less than last year's. Next month's report will depict the first full quarter and will show ticket revenues through September for football and basketball.

AD Nunez commented about the Athletic Department's budget challenges and the continuing effort to be accountable and transparent. The University has been in consultation with the Title IX consultant and other Title IX experts, and the process to achieve financial stability and Title IX compliance is ongoing. As part of the ongoing process, there is continued collaborative work with main campus to address issues and questions that have been raised. AD Nunez addressed Test 1 of Title IX regarding proportionality and recent decisions to maintain proportionality along with continuing efforts to maximize women's scholarships. All of the information that has been reviewed, assessed and proposed, the documents are posted on the President's website.

Nicole Dopson presented a review of grant and aid the impact to the entire University regarding the sports reduction proposal. Although the Athletic Department proposal focused on the impact of the department, the overall impact of the University is minimal, if not an overall wash. First, the impact is approximately 25 students, and given the roster management plan, which does not add additional scholarship costs, the overall impact is less than a 10th of a percent to the total student headcount. For the majority of the impacted students who are receiving internal discounting, who are not full-paying students, the internal scholarships could be repurposed to attract new students to offset the overall net impact of the 25 students. In the financial calculations, one of the assumptions made was that these students were not going to continue to attend UNM, which has not been substantiated. The assumption students participating in the eliminated sports would no longer attend UNM versus another institution, is speculative, especially since the majority of these students are in-state or local students. UNM's tuition and fees are lower compared to its peers and the actual amount in-state students pay is even lower when tuition is subsidized by financial aid. There were assumptions made also regarding revenues exceeding costs, and although the University is not at full capacity, capacity does vary by college and department, and costs vary based on for example lower-division versus upper-division courses. It's important to note the average annual cost per UNM student is about \$15K, and ranges. The tuition that is collected for an in-state, resident tuition, is about \$7300, less than the average cost largely because of state appropriations and other subsidies. The majority of the 25 students that were impacted were resident students, so the costs exceed the revenues. Most importantly, the grant and aid savings in the proposal represents less than 25% of the total cost savings, so in total, the \$1.1 million of cost savings for the reduction of the sports, the grant and aid piece was about \$260K. Without including the cost-saving for the grant and aid subsidies, the University is still looking at a total net savings of about \$900K. This is assuming the impact was the 25 students and not bringing in additional students through repurposing internal scholarships and internal subsidies. Looking at the overall institutional impact, looking at a potential impact of 25 students, is minimal, if it is in fact 25 students. A document outlining the details of this assessment is posted on the President's website.

Regent Brasher thanked Ms. Dopson for the presentation and added that he hoped this presentation would answer some of the questions that have recently been raised. Regent Brasher requested the web address for accessing the documents on the President's website be made available and he thanks President Stokes for making those documents available: <http://president.unm.edu/documents/athletics/index.html>

Dr. Roth announced that in an effort to support Lobo Athletes, the Health Sciences Center would sponsor a tailgate at the next football game, supplying free food, tickets and t-shirts in hopes to fill the stands with a couple hundred people.

Update Regarding 2018-2019 Enrollment Data and Tuition and Fee Implications (information item)

Terry Babbitt presented the item and referred to updated material since the presentation in F&F Committee. The enrollment decrease that the University faces is about 1260 students below the target. The current 24,393 headcount is smaller than the 2006 enrollment. Looking at historical enrollment trends: there was a steep increase in headcount after 2008, during the recession when high unemployment rates were encountered; a leveling off during 2010 to 2012; and after 2012, there was steady decline, followed by a steeper decline this past year. Regent Clifford inquired what enrollment trends looked like 10 to 20 years before 2007. Dr. Babbitt responded it had been steady growth overall with cyclical ups and downs. Regent Clifford requested to see in the future the state's historical population growth numbers alongside the data. The tuition

impact for the 1260 enrollment shortfall is roughly \$7.6 million. For every 1% enrollment shortfall, there is an approximately \$1.4 million impact.

Dr. Babbitt discussed the enrollment action plan. The Comprehensive Enrollment Task Force will look at enrollment strategies that have been fairly successful in the past, but the environment has changed. The economy is more recovered and the value of a higher education has declined, thus making new strategies warranted. Development of a larger applicant pool is needed; in its prospect development methods the University had moved toward a fit-type applicant pool to impact retention, but a broader strategy is needed. The yield enhancement is where the work lies. In the enrollment funnel, there were enough applicants and admits normally needed to meet class requirements, but the matriculation rate was much lower for Fall of 2018 than in recent past years. The last point of the action plan is to re-engage stopouts. There is a strategy in place to prioritize getting students re-engaged so they will continue toward completion of their degree.

Regent Brasher inquired about the retention policy and at what point does the University take the initiative to contact students who may be at risk for retention. Dr. Babbitt discussed the pre-registration process and different communication plans to contact students. The schools and colleges and the respective advisors can also have access to those students and be involved.

Regent Quillen inquired if the on-campus living requirement impacted enrollment. Dr. Babbitt responded there was the initial estimate that it could have effected about 100 students, but responses to a survey so far showed the on-campus living requirement was not an issue.

Dr. Babbitt discussed student retention and the specialized retention plans for pre-entry through first semester students and those for students second semester through summer prior to their 3rd semester. Regent Brasher commented this is critical and inquired if this is part faculty training. Dr. Babbitt responded as a general rule the faculty are extremely engaged in the classroom. There is a central point for information about resources that faculty can point students to when they need assistance (students.unm.edu); the schools and colleges take it upon themselves to train faculty about resources available for students. Dr. Babbitt emphasized that retention of students is of more concern than recruitment; the institution is moving more toward proactive advising.

Dr. Babbitt discussed the attrition analysis and the models used to find out what are problem areas affecting student retention. Regent Clifford mentioned the importance of offering enough sections of the gateway classes so students don't fall behind just because they cannot get into a critical class. Dr. Babbitt discussed fill-rate or bottleneck analysis, using waiting lists, and reopening sections when needed. There are over 5500 sections of classes offered; some courses have 100% fill rate on first day of registration. Regent Clifford stressed there is missing data when not capturing the students who do not enroll because they see a class is already full. Interim Provost Wood responded the ideal number for a class fill rate is probably 99%, because with a class filled to 100%, one can assume there was at least one student who wanted to get in but couldn't. Chemistry faced some challenges this year with the loss of about 6 faculty members last year. Regent Clifford recommended another avenue be put in place whereby students can communicate their class needs after they have gone online and found all of the sections of a critical class are full.

Discussion on use of Reserves as Mitigation for Tuition Shortfall/Budget Adjustment Request (information item)

Interim Provost Wood presented the item and referred to slides updated from those provided in the eBook. He spoke about two areas that affect the Academic Mission: 1) how the institution mitigates budget shortfalls, and 2) the faculty compensation picture, which would be covered in the following agenda item. The financial impact of the enrollment shortfall in Fall 2018 is approximately \$9.7 million, this includes the unrealized revenue from both tuition and student fees. If passed directly on to funded units, this would equate to nearly 6% cuts for I&G-funded budgets and approximately 12% cuts to student fee-driven budgets. The fee-funded bond payments must be protected. In many academic units, 90-95% of budget is committed to staff, faculty, and student salaries. Regent Brasher asked if some departments are at the point where they cannot provide the necessary service, and if so would the University look at finding other ways to provide the service and eliminating the department? Interim Provost responded that many are cut to the bone, and some to the marrow. Utilizing shared services is one way to address financial issues. As a need to mitigate cuts, the following principles are driving discussions: the need to absorb revenue shortfalls while minimizing damage to the academic mission; further across-the-board cuts risk serious damage since they would come on top of past cuts; approach decision with a combination of prudent fiscal planning, strategic decision-making and consideration of a mix of immediate strategic cuts plus cushioning via use of reserves. What the principles might imply for decision-making has been discussed in a variety of venues, including the Budget Leadership Team, Deans Council, Central administration meetings, Student Affairs, and at faculty meetings.

Regent Brasher brought up adjunct professors and how one with whom he spoke described herself as a migrant worker. There was a discussion on the issue of adjunct professor around the country.

Interim Provost Wood addressed a funding model that utilizes \$3.0 million of reserves, additional to the budget, to mitigate budget shortfalls. In the model, units not directly engaged in the academic mission would absorb higher cuts and units directly engaged in the academic mission would absorb lower cuts.

Regent Clifford requested the Student Aid piece be broken out as a separate line item, and it would be helpful to see if UNM can hold that piece harmless through the process. Regent Clifford also asked to see through F&F Committee, why the student aid saw a significant drop last year.

Dr. Wood addressed the current status with administration now working on a plan for the best mix of budget rescissions and use of reserves while preserving the principle of protecting student learning, student support, student success, and the research mission. The ability for UNM to invest in strategic new initiatives also needs to be protected. Regent Hosmer recommended regarding making strategic decisions, starting with the current strategic plan; it is not a bad place to start. Provost Wood agreed.

Faculty Salary/Retention Update (information item)

Interim Provost Wood presented the item, addressing faculty salary and retention issues, referring to slides slightly updated from those provided in the eBook. Staff compensation will be addressed in the future, as staff play a central role in all dimensions of the academic mission. The State of New Mexico supports higher education truly generously, and that support is spread out amongst 30+ institutions of higher education across the state. The challenge is sustaining a modern research university given that supporting a research mission is more expensive than other aspects of higher ed. Dr. Wood presented main campus data on faculty and added the data is a very rough diagnostic tool for getting an idea of how the University compares to its peers and with those Universities with which UNM competes for faculty. Oftentimes guiding principles and mandates come from above, but ultimate decisions on faculty salaries are always decentralized and left to departments and colleges, with some checks for accountability. Over the last 8-10 years, there have been three rounds of salary adjustments, driven by in depth econometric analyses funded by the University. Dr. Wood showed trends on faculty counts across main campus. President Stokes spoke about the drop in number of assistant professors over the last five years. Faculty counts need to be looked at in light of enrollment trends. Dr. Wood discussed three comparison groups, including CUPA, iPEDS, and AAUP, and faculty salary shortfalls below 25th percentile and the median of CUPA data. Annual systematic faculty review mechanisms are in place.

Regent Clifford asked what the total faculty payroll is now. It is roughly \$100 million for main campus for about 1,000 faculty on main campus.

UNM's academic mission is not just teaching, but teaching is one crucial component. Research and creative works are also crucial, for the state, the economy and the future, and research and creative work are dependent on a critical mass of faculty. Dr. Wood discussed trends of the ratio of total faculty to student credit hours, which has trended higher since 2011, but is lower than prior to 2009. Dr. Wood discussed UNM's peer institutions, and the other R1 research institution in the region, and outlined preliminary faculty salary comparisons based on iPEDS and AAUP data. He stressed salary decision should reward excellence, counteract any evidence of inequity, assure in place systems do not regenerate inequities and salaries are assessed vis-à-vis national discipline-specific labor markets. The focus here is how compensation helps UNM advance its full academic mission.

Regent Clifford reiterated the comparison of averages is not very helpful; a lot more analysis needs to go into this, for example cost of living data.

PUBLIC COMMENT

Garrett Rothstein, Bird Rides Inc., promoted the mobile based-app electric sharing scooter company, fully dock less, and headquartered out of Los Angeles, CA.

Juan J. Carzallas, a concerned citizen, spoke about the Three Peoples Murals at Zimmerman Library. These murals finished in 1939 represent the three primary ethnicities of New Mexico at the time of the commission. They are not, as some might argue a homage to white supremacy. This can easily be seen in the last of the four murals, with all three ethnicities displayed of equal size, shaking hands. Regarding professions, Adams' work was a reflection of what existed at the time. Professor Thomas Pierce felt Adams realistically and honorably represented New Mexico's primary ethnicities for their contributions to the states culture. Quoting university policies regarding freedom of academic inquiry, freedom of expression as indispensable elements of a university, and UNM does not attempt to shield people from ideas they may find unwelcome, disagreeable or offensive, Mr. Carasales asked the Regents to keep the murals as they are.

Greg Williams, Alum, UNM School of Law; Immediate Past President, Board of Directors, NM Foundation for Open Government, responded to the presentation made earlier by the Athletic Department in regard to some of the financial and Title IX issues related to cuts in the Athletic Department. It was the first acknowledgment by the Department that there may

have been a significant error in the report that was provided to the Regents as to the cost savings from this plan. An analysis of these cuts sent to the Board and prepared by an economist who specializes in this area came to the conclusion the actual error was in the neighborhood of \$800K. Mr. Williams said the financial issue has not been fully addressed, as well as the Title IX issue. He asked the Regents to continue to ask questions, to hire an independent person with expertise in financial areas, and hire an independent auditor to look at Title IX.

ADVISORS' COMMENTS

Steve Borbas, President, Retiree Association, spoke about the active and organized Association that is involved locally, nationally, and internationally and about valuable retiree experience and the benefits to the University from retiree involvement in the areas of teaching, mentoring, research and advisement. The Association's Board is made up of 15 dedicated individuals; members are ex-professors, deans, ex-presidents, ex-administrators and staff members. Dr. Borbas discussed the 5 committees and the areas and activities of the Association's involvement in Santa Fe, Albuquerque, and at the University.

Rob Burford, President, Staff Council, commented on recent campus safety issues. President Stokes and the Chief of Police have been working hard to address campus safety, and all of UNM can help with campus safety by being aware and reporting suspicious activity. On respectful campus, Mr. Burford reminded the importance of having proper discourse and a respectful attitude toward others who may have differing views. Outstanding Supervisor Awards will be happening in the SUB later in the day; three great supervisors have been selected out of over 90 nominations. The Gerald May nominations are due at the end of the week; this is for outstanding staff members at UNM.

Pamela Pyle, President, Faculty Senate, announced the launch of the Academics Within Borders bus project. This idea came about four years ago as a means to promote UNM as an intellectual, cultural and social resource for its communities. The first destination will be the City of Farmington; the UNM Foundation is involved, along with the local chamber and others, and representatives from several colleges will participate to ascertain areas where UNM can help; students will do the follow-up. President Pyle mentioned the Faculty Focus event in September during the President's 200-days celebration week. The search firm for the Provost search will attend the next Faculty Senate meeting to solicit faculty's input. President Pyle closed with reference to the recent Faculty Senate Statement that was voted unanimously by the Senate to send to the ABQ Journal. The faculty are committed to working together to build an inclusive and non-hostile working environment at UNM. Faculty welcome spirited discourse and a true exchange of ideas in an environment that recognizes all and each has to contribute to the betterment of UNM. Ms. Pyle requested the statement be included in the formal record for the meeting. [EXHIBIT B]

Becka Myers, ASUNM President, gave an update: October's topic of focus is on wellness. Students are working with the Women's Resource Center to reach students facing housing and food insecurities. Recent events include Homecoming and the Silent Lights which had over 2,000 students attending in the new Smith Plaza. ASUNM is working with men's basketball to enhance student engagement and is getting input from students on capital outlay proposals. Ms. Myers commented on the recent student regent application process and thanked Student Regent Adcock for participating in a recent information session. The Student Fee Review Process is also underway. ASUNM is addressing its role in creating a positive narrative about why students are proud to be Lobos, promoting the commitment to diversity and listening to the student voice.

Regent Brasher commented that as the newest Regent on the board, he wanted to repeat what he had heard other Regents say, how impressed and appreciative they are of the Staff, the Students, and the Faculty at the University.

Vote to Close the Meeting and Proceed in Executive Session

Regent Doughty noted the Regents' closed session agenda and asked for a motion to close the meeting and clarified he would take a roll call vote; Regent Lee motioned to close the meeting; Regent Brasher seconded the motion; the following votes were taken: Regent Hosmer-yes; Regent Adcock-yes; Regent Quillen-yes; Regent Lee-yes; Regent Clifford-yes; Regent Brasher-yes; Regent Doughty-yes vote also. Motion to close the meeting passed. The meeting closed at 12:15 PM.

- Regent Doughty left the meeting at 12:30 PM, before closed session discussions.

Executive Session agenda:

1. Honorary Degree Candidates – discussion
2. Discussion and determination where appropriate of potential purchase, acquisition, or disposal of real property, as permitted by Section 10-15-1.H(8), NMSA (1978)
3. Discussion, and determination where appropriate, of threatened or pending litigation as permitted by Section 10-15-1.H(7), NMSA (1978)
4. Discussion of "limited personnel matters" as defined in and permitted by Section 10-15-1.H(2), NMSA (1978)
 - a. Discussion of Goals and Metrics for the University President, Garnett Stokes, Ph.D.

5. Discussion, and determination where appropriate, of strategic and long-range business plans or trade secrets of public hospitals, as permitted by Section 10-15-1.H(9), NMSA (1978), as amended

Vote to re-open the meeting and certification that only those matters described in the Closed Session Agenda were discussed in Closed Session, and if necessary, final action on matters discussed in Executive Session that are required to be taken in Open Session, as follows:

Regent Lee asked for a motion to re-open the meeting; Regent Hosmer motioned; Student Regent Adcock seconded; all were in favor; motion passed. The meeting re-opened at 1:22 PM; the doors to the Cherry Silver Room were opened.

Regent Lee certified that only those matters described in the closed session agenda were discussed and final action with regard to three matters would be taken in open session:

- a) Final action on Honorary Degree Candidate(s) (to maintain confidentiality, the vote was on "Candidate A" and "Candidate B");

Regarding Candidate A:

Regent Hosmer motioned approval to award the Honorary Degree to Candidate A; Regent Clifford seconded; all were in favor, with Regents Quillen, Adcock, Brasher, Hosmer, Clifford, and Lee voting in favor; motion passed.

Regarding Candidate B:

Regent Hosmer motioned approval to award the Honorary Degree to Candidate B; Regent Quillen seconded; the vote was 2-4-0, with Regents Quillen and Hosmer voting in favor and Regents Lee, Clifford, Adcock, and Brasher voting no; motion did not pass.

- b) Final action, if any on limited personnel matters;

The motion to approve the Goals and Metrics for the University President, Garnett S. Stokes passed with a unanimous vote of 6-0-0 with Regents Hosmer, Brasher, Quillen, Lee, Clifford, and Lee voting in favor (1st Hosmer; 2nd Adcock).

- c) Action on UNM Hospital addendum to the agreement with Huron Consulting.

The motion to approve the UNM Hospital addendum to the agreement with Huron Consulting passed with a unanimous vote of 6-0-0 with Regents Clifford, Adcock, Brasher, Hosmer, Lee, and Quillen voting in favor (1st Adcock; 2nd Quillen).

ADJOURN

There being no further business, Regent Lee asked for a motion to adjourn; Regent Brasher motioned; Regent Hosmer seconded; motion passed unanimously; the meeting adjourned at 1:24 PM.

Approved:

Attest:

Robert M. Doughty III, President

Tom Clifford, Secretary/Treasurer

Exhibit to the minutes of the Oct.16 2018 Board of Regents



Michael Brasher
Blair Thompson
Shannell Quillen

EXHIBIT B

Exhibit to the minutes of the Oct.16 2018 Board of Regents



FACULTY SENATE

October 16, 2018

To: UNM Board of Regents Members

From: UNM Faculty Senate presented by Faculty Senate President Pamela V. Pyle *PVP*

RE: September 11, 2018 Board of Regents Meeting

In our most recent Board of Regents meeting we witnessed an unacceptable breach of professional decorum that we feel must be addressed.

Our institution's commitment to shared governance hinges upon respectful and professional communications between the Regents and duly elected representatives of the UNM faculty. As a Faculty we assume that the Board of Regents, as well as the upper administration of our University, will join us in condemning demeaning personal attacks in communications on campus in general, but especially at our Board of Regents meetings - public meetings where our leaders must be cognizant of the responsibilities entrusted to them as public servants, administrators, and teachers, not only within our academic community but as models for the citizens of our State.

On Tuesday, September 11, 2018, a particularly unfortunate exchange took place between the President of the UNM Faculty Senate Professor Pamela Pyle and Regent Thomas Clifford. During this heated public exchange, Regent Clifford claimed that the Faculty Senate President had acted cowardly for not making any public statements in support of the Regents' decisions regarding cutting certain athletic programs. Since the Faculty Senate was not included in the budget making decision process for athletics, this accusation is completely unfounded. While we must expect spirited discourse, as professionals we cannot allow matters to devolve to the point where any of us feel empowered to levy personal attacks.

We hasten to add that this concerning behavior is not reserved exclusively to communications between individual members of the Board of Regents and Faculty representatives. We have observed an alarming display of disregard for members of our Legislature, student body, and community, who themselves have voiced concerns about the dismissive rhetoric and condescending tone of this Board of Regents when its decisions have been questioned publicly. This discord is reflective of the fact that many crucial decisions are made prior to sincere consultation with all pertinent stakeholders.

The Faculty Senate condemns this verbal attack and would hope that at its first convenience, the Board of Regents would offer a formal statement regarding their commitment to shared governance and their efforts to build an inclusive and non-hostile work environment here at the University of New Mexico.

President's Administrative Report

Garnett S. Stokes, President
Thursday, November 15, 2018



Research Grand Challenges Launch



- Promotion of research that is collaborative, innovative and relevant to solving our most vexing societal problems
- UNM Grand Challenges Initiative kicked off this week, where we began the process of deciding upon three specific ‘challenges’ on which to focus our interdisciplinary research efforts
- Big ideas on how UNM can ‘empower our STATE of minds’ to contribute new knowledge and understanding for the social good
- Collaborative effort between main campus and the HSC

Search for Senior Vice President, Finance and Administration

Executive Search

UNM | Home | Senior Vice President, Finance and Administration

Senior Vice President, Finance and Administration Search

Hiring effective leaders in higher education is critical to an institution's success. We are launching the national search for the next leader to oversee UNM's Finance and Administration functions.

The search firm, **Wheless Partners**, will be on campus November 6, 2018, to hold listening sessions with various campus groups.

Tuesday, November 6

Session	Time	Location
Faculty Listening Session	11:00 - 11:45 a.m.	Fiesta B, 3rd floor, Student Union Building
Staff Listening Session	1:00 - 1:45 p.m.	Fiesta B, 3rd floor, Student Union Building
Student Listening Session	2:00 - 2:45 p.m.	Fiesta B, 3rd floor, Student Union Building

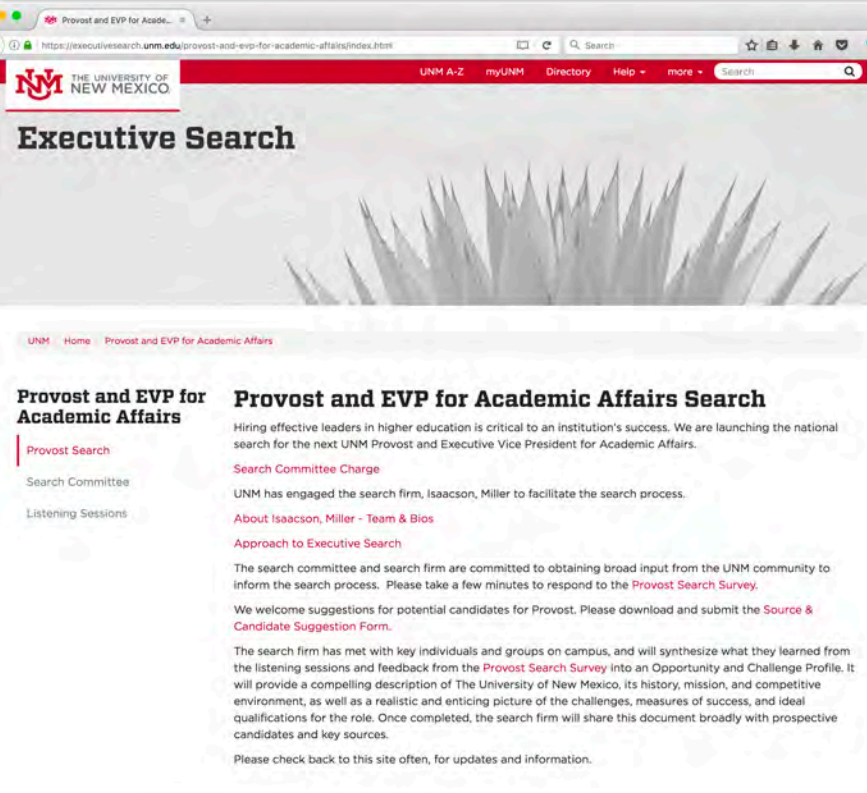
Prior to attending a listening session with the consulting firm, please consider the questions below as you think about the future of our organization and the ways in which we can tangibly measure the success of a new leader in this position.

- What do you see as the immediate and primary challenges that the administrator will face? What are the primary long-term challenges?
- At the end of the first year of employment, what indices and metrics would you use to determine the performance of the administrator? At 36 Months? At 60 Months?
- From your perspective, what current and future system goals/strategies/initiatives should be considered when evaluating a successful candidate's competencies, experience and suitability for this role?
- One of the most important factors to consider when making a successful hire is organizational fit. Characterize the culture of UNM. What key personality and leadership traits/attributes/characteristics will fit best within our culture and help the new administrator be the most effective in this role?
- What are the key needs of your particular area/group and how can this new leader most effectively address/meet those needs?

Search Committee Charge

- Charged search committee and multiple listening sessions were held on November 6
- Search firm is Wheless Partners
- For updates, go to executivesearch.unm.edu

Search for Provost and Executive Vice President for Academic Affairs



The screenshot shows a web browser displaying the 'Executive Search' page for the University of New Mexico. The page has a red header with the UNM logo and navigation links. The main content area is titled 'Executive Search' and features a large image of a desert plant. Below this, there is a section titled 'Provost and EVP for Academic Affairs Search' with a sub-header 'Provost Search'. The text describes the hiring process, mentioning the search firm Isaacson, Miller, and the need for broad input from the UNM community. It also includes links for the search committee charge, about the search firm, and a survey.

UNM Home Provost and EVP for Academic Affairs

Executive Search

UNM A-Z myUNM Directory Help more Search

Provost and EVP for Academic Affairs

[Provost Search](#)

Search Committee

Listening Sessions

Provost and EVP for Academic Affairs Search

Hiring effective leaders in higher education is critical to an institution's success. We are launching the national search for the next UNM Provost and Executive Vice President for Academic Affairs.

[Search Committee Charge](#)

UNM has engaged the search firm, Isaacson, Miller to facilitate the search process.

[About Isaacson, Miller - Team & Bios](#)

[Approach to Executive Search](#)

The search committee and search firm are committed to obtaining broad input from the UNM community to inform the search process. Please take a few minutes to respond to the [Provost Search Survey](#).

We welcome suggestions for potential candidates for Provost. Please download and submit the [Source & Candidate Suggestion Form](#).

The search firm has met with key individuals and groups on campus, and will synthesize what they learned from the listening sessions and feedback from the [Provost Search Survey](#) into an Opportunity and Challenge Profile. It will provide a compelling description of The University of New Mexico, its history, mission, and competitive environment, as well as a realistic and enticing picture of the challenges, measures of success, and ideal qualifications for the role. Once completed, the search firm will share this document broadly with prospective candidates and key sources.

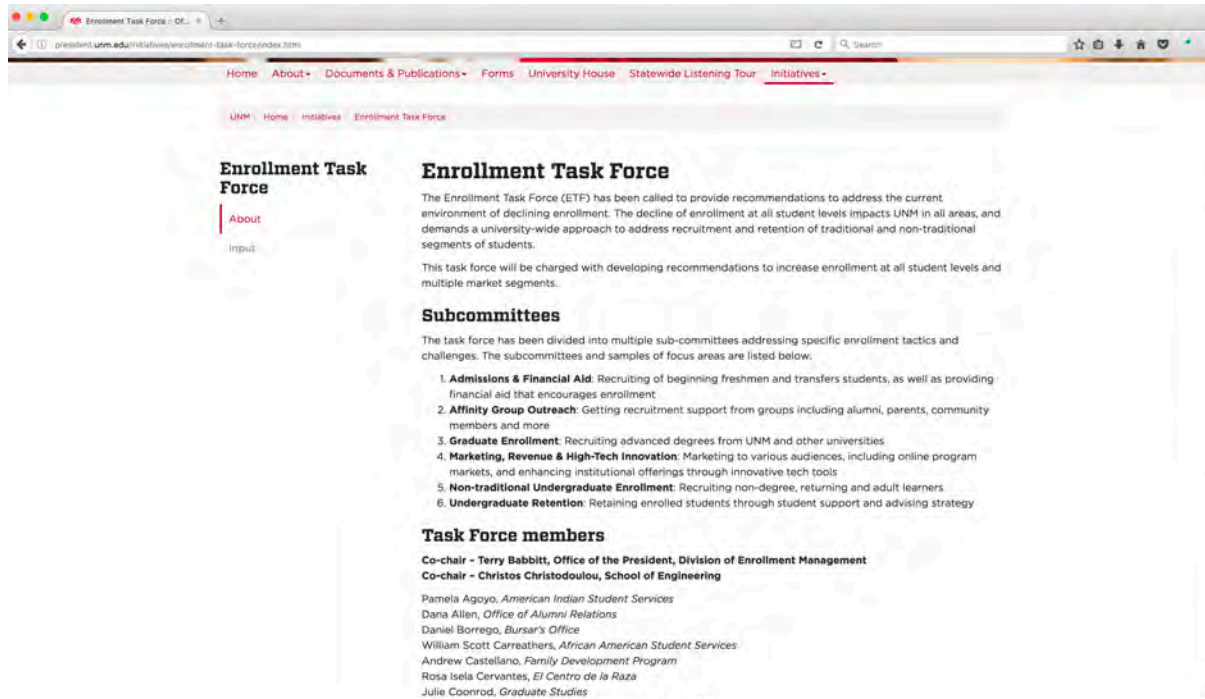
Please check back to this site often, for updates and information.

- Charged search committee and multiple listening sessions were held on October 23
- Search firm is Isaacson, Miller
- For updates, go to executivesearch.unm.edu

- After visiting with many of New Mexico's tribal leaders and members over the summer, we convened a Tribal Consultation for discussion of collaborative approaches to meeting the educational needs of American Indian students and their communities
- The Consultation was held on campus November 8
- Nineteen tribal leaders from around New Mexico provided our university leadership with valuable insight into the issues facing their communities
- Discussed suggestions and ideas on how we can better partner with them on educational matters and enhance American Indian enrollment and student success.
- Committed to having more consistent communication with New Mexico's tribes and anticipate having an action plan for next steps in the next 90 days

- Declining enrollment is an issue that will impact all areas of our institution and will necessitate strategic input and action from the entire campus
- A few weeks ago, an Enrollment Task Force (ETF) was charged with providing recommendations that address current enrollment challenges
- Encourage all Lobos to get involved by providing recommendations and information that will help guide the ETF as it discusses opportunities for short and long-term solutions

president.unm.edu/initiatives/enrollment-task-force



The screenshot shows a web browser displaying the Enrollment Task Force website. The browser's address bar shows the URL: president.unm.edu/initiatives/enrollment-task-force/index.2090. The website has a navigation bar with links: Home, About, Documents & Publications, Forms, University House, Statewide Listening Tour, and Initiatives. Below the navigation bar, there is a breadcrumb trail: UNM > Home > Initiatives > Enrollment Task Force. The main content area is divided into two columns. The left column has a heading "Enrollment Task Force" and a subheading "About". The right column has a heading "Enrollment Task Force" and a paragraph explaining the task force's purpose. Below this, there is a section titled "Subcommittees" with a list of six subcommittees: Admissions & Financial Aid, Affinity Group Outreach, Graduate Enrollment, Marketing, Revenue & High-Tech Innovation, Non-traditional Undergraduate Enrollment, and Undergraduate Retention. At the bottom, there is a section titled "Task Force members" with a list of members and their roles.

Enrollment Task Force

About

Input

Enrollment Task Force

The Enrollment Task Force (ETF) has been called to provide recommendations to address the current environment of declining enrollment. The decline of enrollment at all student levels impacts UNM in all areas, and demands a university-wide approach to address recruitment and retention of traditional and non-traditional segments of students.

This task force will be charged with developing recommendations to increase enrollment at all student levels and multiple market segments.

Subcommittees

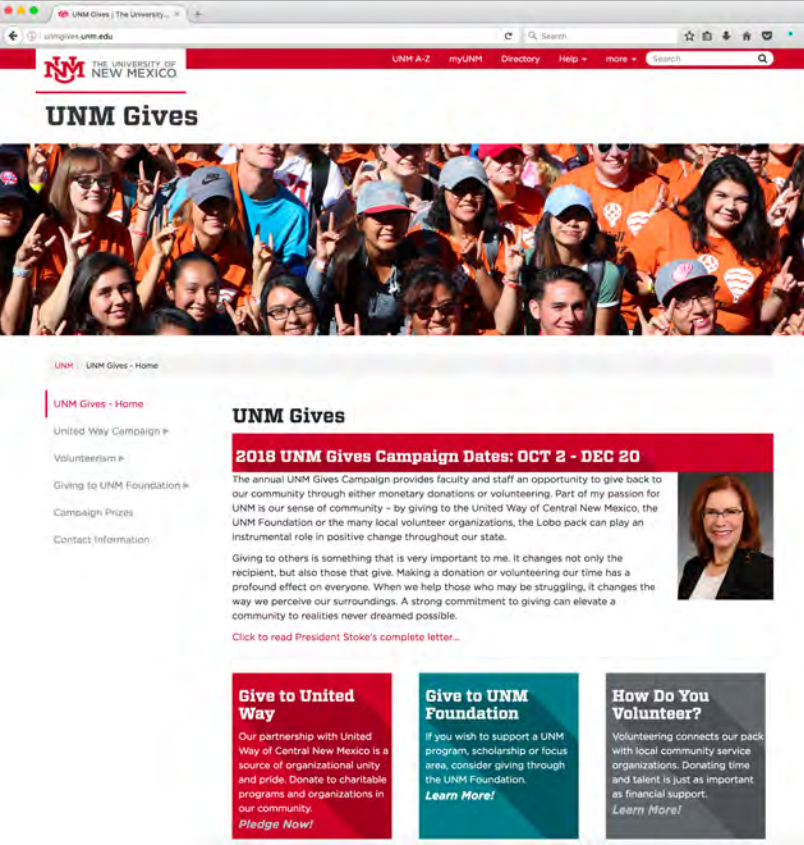
The task force has been divided into multiple sub-committees addressing specific enrollment tactics and challenges. The subcommittees and samples of focus areas are listed below.

1. **Admissions & Financial Aid:** Recruiting of beginning freshmen and transfers students, as well as providing financial aid that encourages enrollment
2. **Affinity Group Outreach:** Getting recruitment support from groups including alumni, parents, community members and more
3. **Graduate Enrollment:** Recruiting advanced degrees from UNM and other universities
4. **Marketing, Revenue & High-Tech Innovation:** Marketing to various audiences, including online program markets, and enhancing institutional offerings through innovative tech tools
5. **Non-traditional Undergraduate Enrollment:** Recruiting non-degree, returning and adult learners
6. **Undergraduate Retention:** Retaining enrolled students through student support and advising strategy

Task Force members

Co-chair - Terry Babbitt, Office of the President, Division of Enrollment Management
Co-chair - Christos Christodoulou, School of Engineering

Pamela Agoyo, American Indian Student Services
Dana Allen, Office of Alumni Relations
Daniel Borrego, Bursar's Office
William Scott Carreathers, African American Student Services
Andrew Castellano, Family Development Program
Rosa Isela Cervantes, El Centro de la Raza
Julie Coonrod, Graduate Studies



- Annual UNM Gives Campaign provides faculty and staff an opportunity to give back to our community through monetary donations and volunteering
- By giving to the United Way of Central New Mexico, the UNM Foundation or the many local volunteer organizations, Lobos can play an instrumental role in positive change throughout our state
- Campaign runs through December 20
- For more information: unmgives.unm.edu

Traveling Office Hours

- Our students, staff and faculty understand UNM best, bringing perspectives across disciplines, backgrounds, culture and generations
- To better benefit from this depth of knowledge and spark ongoing dialogue with the campus community, I began holding an ongoing series of travelling office hours across campus on November 7
- For upcoming dates and locations, go to president.unm.edu

PRESIDENT GARNETT S. STOKES'

**Traveling
Office Hours**

UNM Awarded 2018 APLU Place Award

- UNM is one of 64 institutions designated by the Association of Public and Land Grant Universities (APLU) as an Innovation and Economic Prosperity (IEP) university.
- The University of New Mexico recently won APLU's 2018 IEP Place award for exemplary initiatives resulting in social, cultural, or community development.
- The Place Award recognizes a university that is excelling in public service outreach and community engagement.
- UNM was selected for its work, through STC.UNM, in creating the Lobo Rainforest Building at Innovate ABQ to help support research and innovation on campus.



New Mexico Higher Education Department (NMHED) Governance Report



- In 2016, Governor Susana Martinez announced a statewide postsecondary attainment goal, “Route to 66”:
 - Major goal: 66% of working-age New Mexicans with a degree or post-high school credential by 2030.
- The New Mexico Legislature directed the NMHED “to study the costs and benefits of different higher education governance systems” in January of 2017.
- New Mexico Higher Education Governance Report was released October 2018.

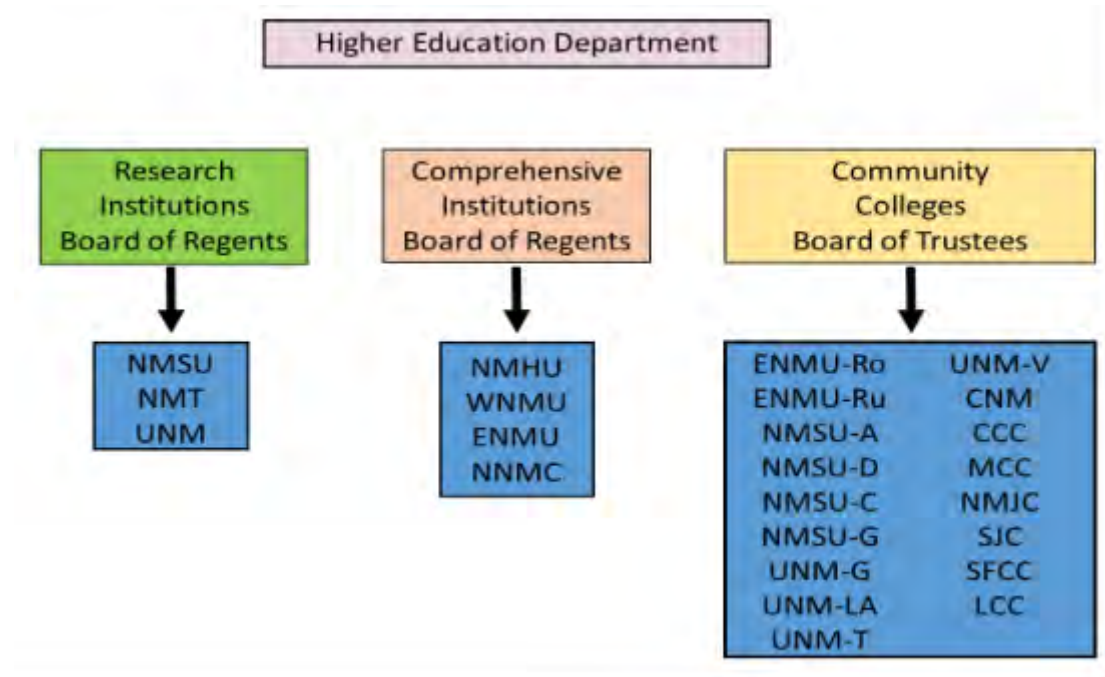
Goals of a Restructured State Higher Education Governance System

- The outcomes of a restructured state higher education governance system are three-fold:
 1. to make progress toward reaching the goal set forth in *Route to 66* by improving student outcomes,
 2. to leverage the state's financial investment in higher education to meet education needs, workforce demands, and economic development goals, and
 3. to establish a cohesive, unified voice for the state interest.

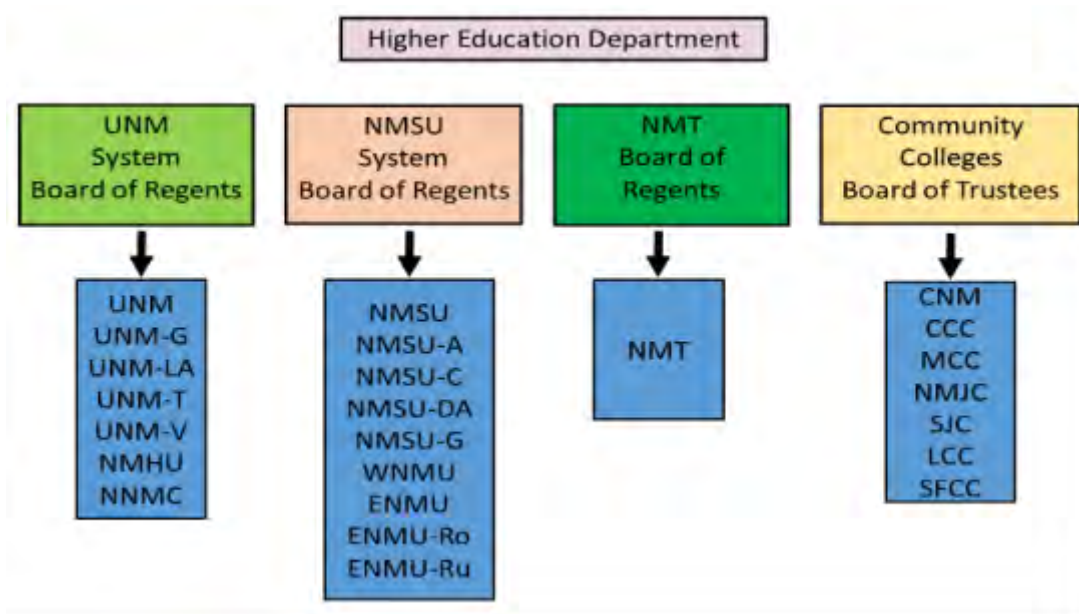
Goals of a Restructured State Higher Education Governance System

- Four models were presented for consideration, two of which focused on *higher education institutional (HEI) reorganization* and two focused on *state agency changes*.
- All four scenarios are based on examples from states that are leading the nation in some student outcomes, enhanced productivity, and the ability to leverage policy for action.

Scenario A: Three Boards Based on Institutional Type



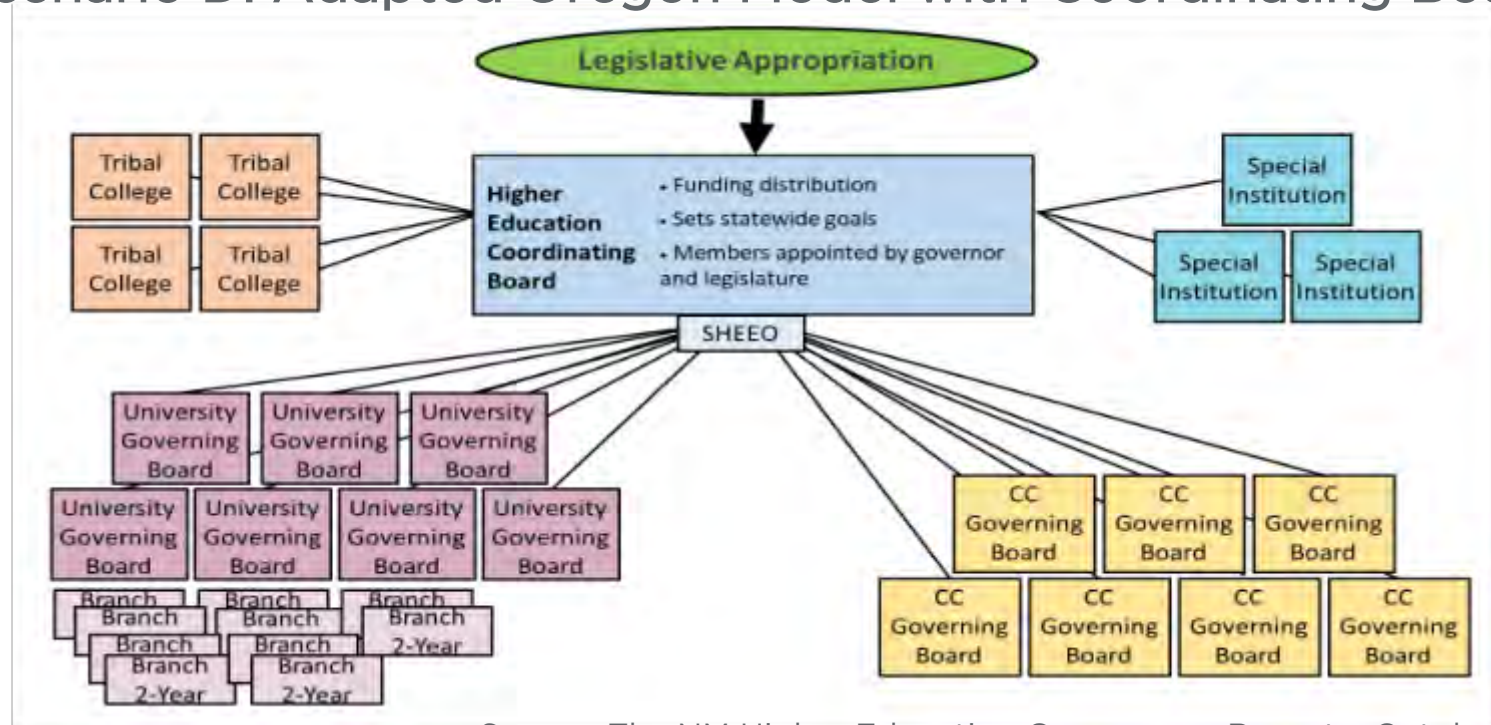
Scenario B: Four Boards, Three Systems



[illegible]

Source: The NM Higher Education Governance Report – October 26, 2018

Scenario D: Adapted Oregon Model with Coordinating Board



Where does it go from here?

- NM Higher Education Governance Report is in response to a groundswell of interest from across the state in exploring new governance models for higher education.
- NMHED suggests that governance may be a critical component in addressing some of our state's most significant higher education challenges.
- Implementing new models would require statutory and constitutional changes.
- LFC staff will develop a draft for consideration as a committee-sponsored bill for the formulation of a higher education coordinating board in December 2018.

Thank you!

Questions?

CONSENT DOCKET

(Action items on Regent's Committee agendas may move to the Board of Regents' agenda as consent items; the below items are placed on the consent docket by the respective committee chairs; items on the consent docket received unanimous approval in committee; per Regents' Policy 1.2, "Any member of the Board of Regents shall have the right upon request to remove any item from the Board's consent agenda and place the item on the Board's regular agenda for discussion.")

1. Health Sciences Center Committee (HSCC) Consent Item, Regent Marron Lee, Chair
 - a. UNMH request for approval for Endoscopy ExpansionC-1
2. Finance and Facilities Committee (F&F) Consent Item, Regent Marron Lee, Chair
 - a. Approval of Disposition of Surplus Property for Main Campus for October 2018C-2



CAPITAL PROJECT APPROVAL

PROJECT NAME_ UH MAIN Endoscopy Expansion

Date September 28, 2018

RECOMMENDED ACTION:

As required by Section 7.12 of the Board of Regents Policy Manual and the NM Commission on Higher Education, capital project approval is requested for the UH Main Endoscopy Expansion

PROJECT DESCRIPTION:

This project is to provide a new patient check-in area for the endoscopy unit as well as new staff work space. The project will be conducted in three separate phases in the central lobby area of the 2ACC and the existing endoscopy unit located in UNMH Second Floor South. In the first phase the existing snack bar in 2ACC will be demolished and the entrances to the existing restrooms re-routed to the west and east. Once the existing space in the 2ACC lobby area has been removed construction will begin to create new offices and a patient check-in area. Once all the work is complete in the 2ACC lobby area staff will move over and occupy the new space to proceed to the next phase. The second phase is in the endoscopy unit and includes eliminating the locker area to expand the clean utility storage. The existing check-in area will be enclosed to create a consultation room. The third phase will be to demolish the wall between the current break room and the adjacent office to create a new, larger ECHO room.

RATIONALE:

New patient check-in area will help eliminate confusion among patients about where to check-in. The larger area will allow the department to accommodate more patients checking in while protecting the HIPAA rights. It will also give staff more visibility to monitor patients and ensure they are being assisted. The new staff work areas eliminates some of the share workspace which reduces productivity. The expansion will also allow for a private patient consultation room where providers can consult with patients concerning their diagnosis. Moving the employee locker room off the unit will allow for a larger equipment room that will help eliminate storing equipment in the corridors.

PURCHASING PROCESS:

Competitive RFP Process

FUNDING:

Total project construction budget is estimated at \$450,000 from the UNMH Hospital Capital Improvement Funds

University Services
Marcos Roybal
Associate Director

Business Operations
1128 University Blvd NE
505.277.2366

CRLS
Clark Hall
505.277.5109

Copy Center
Dane Smith Hall
505.277.8267

Mailing Systems
1128 University Blvd NE
505.277.4124

Records Management
1128 University Blvd NE
505.277.1136

Shipping & Receiving
915 Camino de Salud
505.272.6302

Surplus Property
1128 University Blvd NE
505.277.2923

Disposition of Surplus Property Approval – October 2018

Date: October 23, 2018

To: Bruce Cherrin
Chief Procurement Officer
Purchasing Department

From: Marcos Roybal
Associate Director
University Services

Attached for your review and submission to the Board of Regents is the Surplus Property Disposition detail list for the month of October 2018.

Consistent with UNM Board of Regents Policy 7.9 and the NM Disposition of Surplus Property Act, 13-6-1, NMSA 1978, and based upon documentation submitted by the UNM departments responsible for the equipment, I certify that the equipment identified on the monthly list is worn-out, unusable or obsolete to the extent that the items are no longer economical or safe for continued use by the University. I recommend that the items be deleted from UNM's inventory and disposed of in accordance with the above noted Regents Policy and NM Surplus Property Act.



THE UNIVERSITY OF
NEW MEXICO®

UNIVERSITY SERVICES – DISPOSITION OF SURPLUS PROPERTY

OCTOBER 2018

Surplus Property Disposition - October FY19

Memo	Asset Tag	Department	Description	Manufacturer	Purchased	Total Cost (\$)	NBV (\$)	Disposal Method
2	214603	COP Pharmaceutical Sciences	PROCESSOR IMAGE	BioRad	10/21/1996	\$44,091.00	\$0.00	Obsolete
3	N00004148	Physics Astronomy Faculty #121	CCD Camera	Starizona	4/12/2005	\$16,582.04	\$0.00	Obsolete
3	224544	Pathology Department	IMAGE INTENSIFIER	Dage	5/31/1997	\$15,801.00	\$0.00	Obsolete
1	N00035937	Civil Engineering Administration	PrinterCopierScanner	Konica Minolta	5/25/2012	\$12,672.00	\$0.00	Obsolete
2	203441	COP Pharmaceutical Sciences	SPECTROPHOTOMETER	Beckman	7/6/1996	\$11,310.00	\$0.00	Obsolete
3	214412	Physics Astronomy Department	CONTROLLER DIGITAL	UNM	7/6/1996	\$10,000.00	\$0.00	Obsolete
	196156	Health Exercise & Sports Science	CENTRIFUGE	Hermle	2/11/1992	\$6,511.00	\$0.00	Obsolete
	230721	COP Pharmaceutical Sciences	THERMOCYCLER DNA	MjResearch	4/25/1998	\$5,515.00	\$0.00	Obsolete
	N00032488	Dental Services	Server	Dell	8/11/2011	\$5,317.20	\$0.00	Obsolete
Total Asset Disposition (#)								9
Total Capitalization (\$)								\$127,799.24
Total Net Book Value (\$)								\$0.00



**CIVIL, CONSTRUCTION
& ENVIRONMENTAL
ENGINEERING**

Memorandum

TO: UNM Surplus Property

FROM: Yolanda Sanchez, Department Administrator

DATE: October 1, 2018

RE: Surplus of Konica Minolta C654, Inventory Control # N00035937

We are surplusng the above mentioned copier. The machine is continually breaking down, and often down for days while Document Soulutions trys to figure out the problem. The department has also outgrown the machine and recently signed a new lease with Ricoh.

Please let me know if you have any questions.

Thank you.

Asset	Description	Acq. Cost	NBV	Date
N00035937	Copier/Scanner	\$12,672.00	0.00	2012



Memo - #2

Memo- Surplus lab equipment

To whom it may concern,

UNM tag #214603/serial #124BR1148 - Equipment is obsolete, nonfunctioning, too costly to repair and space is needed for new lab equipment.

Asset	Description	Acq. Cost	NBV	Date
214603	Molecular Imager	\$44,091.00	0.00	1996

Regards

Jeffery Kleeman
Facilities Manager

A handwritten signature in blue ink, appearing to read 'Jeffery Kleeman', with a long horizontal flourish extending to the right.

10-8-18

**Memo- Surplus lab equipment**

To whom it may concern,

UNM tag #203441/serial #4316441 - Equipment is obsolete, nonfunctioning, too costly to repair and space is needed for new lab equipment.

Asset 203441	Description Spectro Photometer	Acq. Cost \$11,310.00	NBV 0.00	Date 1996
-----------------	-----------------------------------	--------------------------	-------------	--------------

Regards

Jeffery Kleeman

Facilities Manager

A handwritten signature in blue ink, appearing to read 'Jeffery Kleeman', written over a horizontal line.

10-8-18

#3

DEPARTMENT OF PHYSICS & ASTRONOMY

September 12, 2018

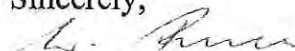
To: Marcos Roybal, Associate Director, University Services

Re: Surplus of UNM Asset # 214412

Dear Mr. Roybal,

UNM Asset # 214412 is a UNM Fabricated CCD Controller, w/no Serial Number and no date information for when the item was acquired. The cost was \$10,000.00. The item has not been used for years and is outdated/obsolete. We are in the process of making the department lean in preparation for the move to our new building next year. Although this machine was once valuable equipment it is of no further use to our department. We would like to send this item to Surplus Property.

Sincerely,


Wolfgang Rudolph

Professor & Chair wrudolph@unm.edu

277-1517

Asset	Description	Acq. Cost	NBV	Date
214412	CCD Controller	10,000.00	0.00	1996

NM DEPARTMENT OF
PHYSICS & ASTRONOMY

September 12, 2018

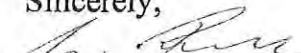
To: Marcos Roybal, Associate Director, University Services

Re: Surplus of UNM Asset # N00004148

Dear Mr. Roybal,

UNM Asset # N00004148 is a CCD Camera w/Color Filter used in astronomy and was manufactured by SBIG, model ST-402XME, w/Serial Number 020500158 and acquired 4/1/2005 at a cost of \$16,582.04. The item has gone unused for years and is obsolete tech. We are in the process of making the department lean in preparation for the move to our new building next year. Although this machine was once valuable equipment it is of no further use to our department. We would like to send this item to Surplus Property.

Sincerely,


Wolfgang Rudolph

Professor & Chair wrudolph@unm.edu

277-1517

Asset	Description	Acq. Cost	NBV	Date
N00004148	Camera Shutter	\$16,582.04	0.00	2005

UNM DEPARTMENT OF
PHYSICS & ASTRONOMY

September 12, 2018

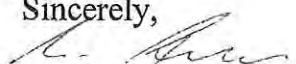
To: Marcos Roybal, Associate Director, University Services

Re: Surplus of UNM Asset # 224544

Dear Mr. Roybal,

UNM Asset # 224544 is an Image Intensifier, manufactured by GenIIsis, model 104722-01, w/Serial Number 00437-2/3 and have no information as to when the item was acquired. The item had a cost of \$15,801.00. The item has gone unused for years and is obsolete. We are in the process of making the department lean in preparation for the move to our new building next year. Although this machine was once valuable equipment it is of no further use to our department. We would like to send this item to Surplus Property.

Sincerely,


Wolfgang Rudolph

Professor & Chair wrudolph@unm.edu

277-1517

Asset	Description	Acq. Cost	NBV	Date
224544	Image Intensifier	\$15,801.00	0.00	1997

New Mexico Compilation Commission

13-6-1 . Disposition of obsolete, worn-out or unusable tangible personal property.

A. The governing authority of each state agency, local public body, school district and state educational institution may dispose of any item of tangible personal property belonging to that authority and delete the item from its public inventory upon a specific finding by the authority that the item of property is:

- (1) of a current resale value of five thousand dollars (\$5,000) or less; and
- (2) worn out, unusable or obsolete to the extent that the item is no longer economical or safe for continued use by the body.

B. The governing authority shall, as a prerequisite to the disposition of any items of tangible personal property:

- (1) designate a committee of at least three officials of the governing authority to approve and oversee the disposition; and
- (2) give notification at least thirty days prior to its action making the deletion by sending a copy of its official finding and the proposed disposition of the property to the state auditor and the appropriate approval authority designated in Section 13-6-2 NMSA 1978, duly sworn and subscribed under oath by each member of the authority approving the action.

C. A copy of the official finding and proposed disposition of the property sought to be disposed of shall be made a permanent part of the official minutes of the governing authority and maintained as a public record subject to the Inspection of Public Records Act [Chapter 14, Article 2 NMSA 1978].

D. The governing authority shall dispose of the tangible personal property by negotiated sale to any governmental unit of an Indian nation, tribe or pueblo in New Mexico or by negotiated sale or donation to other state agencies, local public bodies, school districts, state educational institutions or municipalities or through the central purchasing office of the governing authority by means of competitive sealed bid or public auction or, if a state agency, through the surplus property bureau of the transportation services division of the general services department.

E. A state agency shall give the surplus property bureau of the transportation services division of the general services department the right of first refusal when disposing of obsolete, worn-out or unusable tangible personal property of the state agency.

F. If the governing authority is unable to dispose of the tangible personal property pursuant to Subsection D or E of this section, the governing authority may sell or, if the property has no value, donate the property to any organization described in Section 501(c)(3) of the Internal Revenue Code of 1986.

G. If the governing authority is unable to dispose of the tangible personal property pursuant to Subsection D, E or F of this section, it may order that the property be destroyed or otherwise permanently disposed of in accordance with applicable laws.

H. If the governing authority determines that the tangible personal property is hazardous or contains hazardous materials and may not be used safely under any circumstances, the property shall be destroyed and disposed of pursuant to Subsection G of this section.

I. No tangible personal property shall be donated to an employee or relative of an employee of a state agency, local public body, school district or state educational institution; provided that nothing in this subsection precludes an employee from participating and bidding for public property at a public auction.

J. This section shall not apply to any property acquired by a museum through abandonment procedures pursuant to the Abandoned Cultural Properties Act [18-10-1 to 18-10-5 NMSA 1978].

K. Notwithstanding the provisions of Subsection A of this section, the department of transportation may sell through public auction or dispose of surplus tangible personal property used to manage, maintain or build roads that exceeds five thousand dollars (\$5,000) in value. Proceeds from sales shall be credited to the state road fund. The department of transportation shall notify the department of finance and administration regarding the disposition of all property.

L. If the secretary of public safety finds that the K-9 dog presents no threat to public safety, the K-9 dog shall be released from public ownership as provided in this subsection. The K-9 dog shall first be offered to its trainer or handler free of charge. If the trainer or handler does not want to accept ownership of the K-9 dog, then the K-9 dog shall be offered to an organization described in Section 501(c)(3) of the Internal Revenue Code of 1986 free of charge. If both of the above fail, the K-9 dog shall only be sold to a qualified individual found capable of providing a good home to the animal.

History: 1953 Comp., § 6-1-7.1, enacted by Laws 1961, ch. 100, § 1; 1979, ch. 195, § 2; 1984, ch. 47, § 1; 1987, ch. 15, § 1; 1989, ch. 211, § 6; 1995, ch. 181, § 1; 1998, ch. 16, § 1; 2001, ch. 317, § 1; 2007, ch. 57, § 4; 2012, ch. 10, § 1; 2013, ch. 9, § 1.

Summary Meeting Report (Not Approved Minutes)
Regents' Audit and Compliance Committee
October 15, 2018

The **Regents' Audit and Compliance Committee (Committee)** held a Regular Meeting at 9:00 AM on October 15, 2018.

ACTION ITEMS:

- The Committee approved the prior meeting minutes from August 23, 2018. Chairman Clifford inquired about an Athletics follow-up item. The media posed some questions about the methodology used to calculate savings that would be realized from terminating sports with regard to scholarship programs. Chairman Clifford asked Internal Audit Director Patel to review that going forward and get back to them on that methodology. Chairman Clifford stated there was also some discussion at the Finance and Facilities Committee, but he would like Director Patel's opinion on the methodology that was used. Wayne Johnson, New Mexico State Auditor noted they would like to review that as well.
- The Committee tentatively approved the next meeting dates of February 21, 2019 and May 23, 2019 (Entrance Conference for FY19 Financial Statements Audit).
- The Committee unanimously approved the following audits:
 - UNMH Patient Copayment/Down Payment Report #2018-07
 - SRMC Patient Copayment/Down Payment Report #2018-06
 - UNMMG Patient Copayment/Down Payment Report #2018-06
 - UNMMG Human Resources & Payroll Report #2018-08
 - UNMH Purchasing Card and Fuel Card Report #2018-08
 - UNM Alumni Association and Relations Audit of Financial and Operational Efficiency Report #2019-01
 - University President's Travel, Entertainment, and Other Expenses Report 2018-05
 - Audit of HSC Advanced Degree Tuition Payments for Employees Report 2018-02
 - UNM Internal Audit Annual Report FY 2017-2018
- The Committee unanimously approved the submission of the external financial audit report from Moss Adams and KPMG to the State Auditor. Director Patel reminded the Committee it is still a draft report and will not become public until approved by the State Auditor's Office.

INFORMATION ITEMS: Chairman Clifford stated that in the interest of time, the Committee accepted the following informational report items listed on the agenda in their written form:

1. Main Campus Chief Compliance Officer Status Report
2. Health Sciences Center Chief Compliance Officer Status Report
3. Status of Audit Recommendations
4. Director of Internal Audit Status Report

The meeting adjourned at 12:58 PM.

Siemens Medical Solutions USA, Inc.

Ownership:

40 Liberty Boulevard
Malvern, PA 19355

Officers Information:

Walter Stenborg, Product Sales Executive
Lisa Parent, Account Executive

Source of Funds: UNM Hospital Capital Budget

Description: Request approval to purchase the Siemens Vision 600 PET-CT scanner, a hybrid imaging device with the latest PET technologies coupled with a high performance 64-slice clinical CT scanner. This procurement will replace the 12-year-old Biograph 14 PET-CT scanner located in the UNMH Main Hospital that is used primarily for inpatient and pediatric services. The new scanner has a larger opening and allows for shorter scan times with lower radiation doses. The included respiratory gating technologies allow for improved management of patient motion issues in the chest and abdomen. The updated CT technology will better serve the needs of the Radiology area with its faster scan times, less radiation dose, and better clinical image quality. With the added CT-Fluoro package, this scanner can also be used for interventional procedures, further increasing the flexibility of the equipment. All of the features described will allow the Radiology Area to achieve enhanced patient experiences and throughput.

Process: GPO purchase – Vizient Agreement #XR0353

Previous Contract: N/A – This is a new equipment and service purchase.

Contract Term: Service Agreement is for five years.

Termination Provision: Removal of Equipment from Coverage under 5 Year Agreement
The Customer may remove any Equipment from coverage under this Agreement after the first post-warranty year of the Agreement term by providing no less than thirty (30) days prior written notice to Siemens and by paying to Siemens as liquidated damages, and not as a penalty, a cancellation fee (representing a recovery of the discount that had been provided by Siemens for a multi-year agreement), which cancellation fee shall be a percentage (shown in the table below) of the Agreement fees paid/to be paid by the Customer to Siemens for such Equipment through the date of cancellation. The cancellation fee shall be paid at the time the Customer sends to Siemens its notice of removal.

<u>Effective Date of Cancellation</u>	<u>Cancellation Fee</u>
During Year 2 of Post-Warranty Term	15%
During Year 3 of Post-Warranty Term	15%
During Year 4 of Post-Warranty Term	10%
During Year 5 of Post-Warranty Term	5%

Contract Amount: Equipment purchase is estimated at **\$2,701,100**. Annual Service and maintenance estimated cost is \$240,000. The decision and selection for this procurement was based on guidance and advisement from the Radiology Chair, Vice Chair, and Medical Director

of Radiology, Vice Chair of Research and Chief Medical Physics, as well as the Chief of Nuclear Medicine.

Equipment pricing discounts are as follows:

List Price is \$5,843,626

Vizient Pricing for UNMH is \$3,619,427

UNMH Price is **\$2,701,100**, UNMH is receiving a total discount approximately of 53% off list pricing.

Modern Medical Facility Update



Site

C

A

B

Program

#	Program Category/Area	NSF	DGF	DGSF	COMM
1	PUBLIC - LOBBY				
2	Lobby	8,755	1.50	13,133	
3					
4	PATIENT UNITS				
5	Unit - ICU 1	16,132	1.55	25,005	24
6	Unit - ICU 2	16,132	1.55	25,005	24
7	Unit - ICU 3	16,132	1.55	25,005	24
8	Unit - ICU 4	16,132	1.55	25,005	24
9					96
10	BEHAVIORAL UNITS				
11	IP Behavioral- Unit 1	16,108	1.55	24,967	24
12	IP Behavioral- Unit 2	16,108	1.55	24,967	24
13					48
14	SUPPORT				
15	Security	460	1.25	575	
16	Information Systems	8,264	1.25	10,330	
17	Office Support	2,635	1.25	3,294	
18	Medical Staff	2,140	1.25	2,675	
19					
21	EMERGENCY DEPARTMENT				
23	Emergency Department	24,172	1.55	37,467	
24	DIAGNOSTIC AND THERAPEUTIC SERVICES				
25	Interventional Platform	48,823	1.60	78,116	
26	Imaging	20,915	1.60	33,464	
27	IR	13,305	1.60	21,288	
28					
29	PATIENT CARE SUPPORT				
30	Satellite lab	3,114	1.25	3,893	
31	Inpatient Physical and Rehab Therapy	0	1.45	0	Phase II
32	Pharmacy - Inpatient	10,033	1.35	13,545	
33	Pharmacy for Clinics	930	1.35	1,256	
34	Respiratory	480	1.35	648	

19					
21	EMERGENCY DEPARTMENT				
23	Emergency Department	24,172	1.55	37,467	70 Exam Rooms
24	DIAGNOSTIC AND THERAPEUTIC SERVICES				
25	Interventional Platform	48,823	1.60	78,116	14 OR; 2 Hybrid; 2 Endo; 4 Cath Lab
26	Imaging	20,915	1.60	33,464	2 MRI, 1 CT, 4 NUC MED, 1 PET/CT, 3 Rad/fluoro, 4 Gen Rad, 5 US
27	IR	13,305	1.60	21,288	4 Angio, 2 Neuro, 2 CT
28					
29	PATIENT CARE SUPPORT				
30	Satellite lab	3,114	1.25	3,893	
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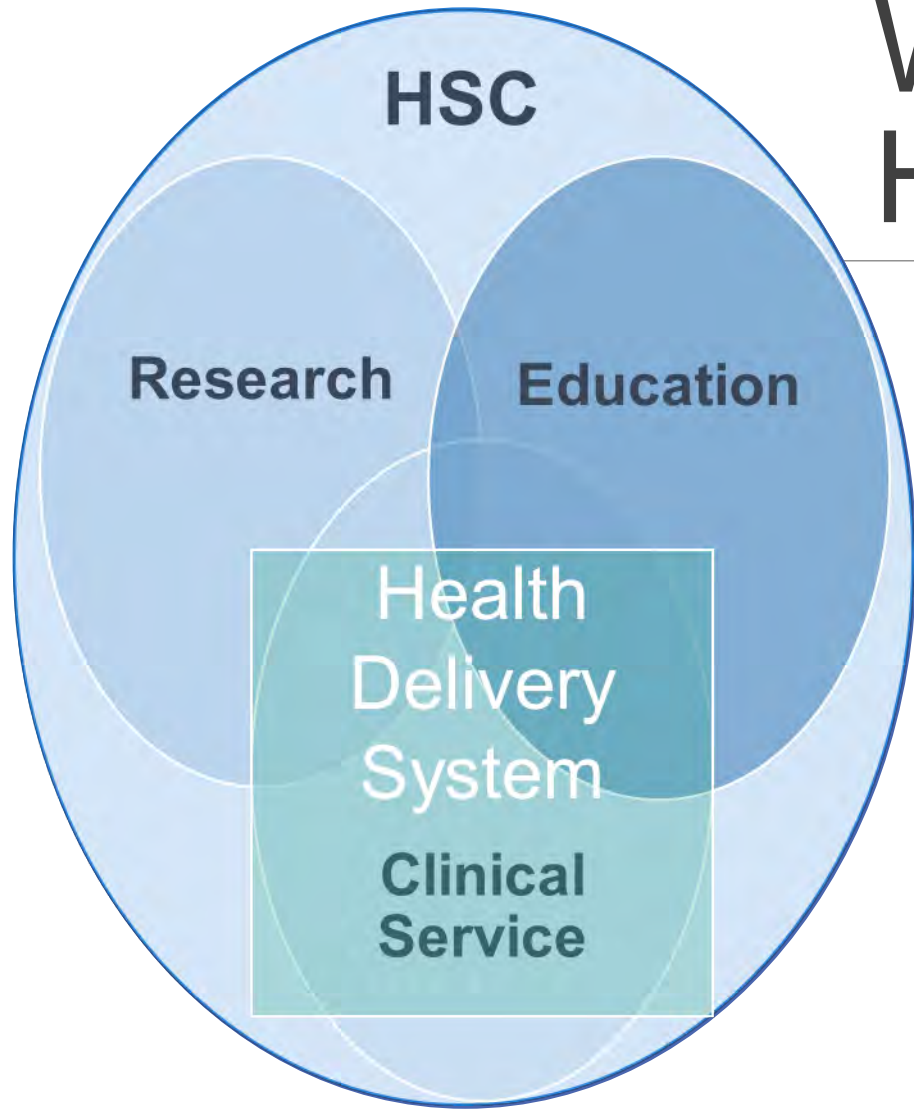
#	Program Category/Area	NSF	DGF	DGSF	COMM
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6	Unit - ICU 1	16,132	1.55	25,005	24
7	Unit - ICU 2	16,132	1.55	25,005	24
8	Unit - ICU 3	16,132	1.55	25,005	24
9	Unit - ICU 4	16,132	1.55	25,005	24
10	LOGISTICS AND SUPPORT				
11	Cafeteria	19,562	1.25	24,453	
12	BEHAVIORAL UNITS				
13	IP Behavioral- Unit 1	16,108	1.55	24,967	24
14	IP Behavioral- Unit 2	16,108	1.55	24,967	24
15	Information Systems and Waste Management	1,708	1.25	2,135	
16	BioMed	1,708	1.25	2,135	
17	SUPPORT				
18	Facilities	2,160	1.25	2,700	
19	Security	460	1.25	575	
20	Sterile Processing	17,550	1.25	21,938	
21	Information Systems	8,264	1.25	10,330	
22	Material Management Support	8,714	1.25	10,893	
23	Office Support	2,635	1.25	3,294	
24	Medical Staff	2,140	1.25	2,675	
25	Department Totals:	295,352	1.48	437,989	
26					
27	Mechanical 8% of DGSF			35,039	
28	EMERGENCY DEPARTMENT				
29	Building Grossing Factor		0.25	118,257.03	
30	Emergency Department	24,172	1.55	37,467	70 Exam Rooms
31	Tunnel / Bridge (estimated)			12,000	
32	DIAGNOSTIC AND THERAPEUTIC SERVICES				
33	Interventional Platform	48,823	1.60	78,116	14 OR; 2 Hybrid; 2 Endo; 4 Cath Lab
34	Imaging	20,915	1.60	33,464	2 MRI, 1 CT, 4 NUC MED, 1 PET/CT, 3 Rad/fluoro, 4 Gen Rad, 5 US
35	IR	13,305	1.60	21,288	4 Angio, 2 Neuro, 2 CT
36	Total Building(s) Gross Square Feet:			829,285 **	
37	PATIENT CARE SUPPORT				
38	Satellite lab	3,114	1.25	3,893	
39	Inpatient Physical and Rehab Therapy	0	1.45	0	Phase II
40	Pharmacy - Inpatient	10,033	1.35	13,545	
41	Pharmacy for Clinics	930	1.35	1,256	
42	Respiratory	480	1.35	648	

Strategic Planning Review

15 NOVEMBER 2018
UNM BOARD OF REGENTS

RICHARD LARSON, MD, PHD
EXECUTIVE VICE CHANCELLOR
VICE CHANCELLOR FOR RESEARCH

What is an Academic Health Center?



Linchpin of Healthcare

Combined academic institution and healthcare provider

Multiple colleges and centers

- Engage in spectrum of discovery
- Educate future workforce
- Driver of best practices
- Clinical enterprise serves as platform

Compete in marketplace

Engine for community and economic growth

Part of larger university

UNM HSC Strategic Planning Process

- Developed new Vision, Mission and Value statement (2012)
- Aligned with UNM plan
- Large effort to incorporate both UNM HSC academic enterprise and UNM Health System planning
- Involved leadership, multiple faculty and staff groups, and many community members
- Established vision, mission and value statements with goals, strategies and tactics
- Metrics created (part of performance plans)
- Aligned with finances and costs

UNM HSC Strategic Planning Process

- Annually, we have a series of retreats to review plan and establish actions for the following year
- SWOT
- Metrics
- 2-Year planning

Vision

The University of New Mexico Health Sciences Center will work with community partners to help New Mexico make more progress in health and health equity than any other state.



Mission

We will:

Provide an opportunity for New Mexicans to obtain an excellent education in health sciences.

Advance health discovery and innovation in the most important areas of human health.

Ensure that all populations in New Mexico have access to the highest quality health care.



Values

Our mission is guided by our values of:

- Excellence in education, patient care and research
- Commitment to service, quality and safety
- Integrity and accountability
- Respect and compassion for all people
- Teamwork and collaboration
- Providing hope for those we serve



Strategic Goals

1. Improve public health and health care to those we serve
2. Build the workforce of New Mexico by providing a premier education
3. Translate our research and discoveries into clinical or educational practice
4. Provide the environment to enable our people and programs to do their best
5. Deliver high quality clinical care and service while being accessible to all New Mexicans
6. Nurture and embrace an environment of diversity, integrity and transparency

Definition and Processes



UNM HSC Goals

In order to realize our Vision and Mission, we will achieve the following goals

Goal	Strategies
1. Improve Health & Health Care to the Populations We Serve	<ul style="list-style-type: none"> • Community Engagement • Network & Partnerships
2. Build the Health Care Workforce of NM by Providing a Premier Education	<ul style="list-style-type: none"> • Production & Retention • Transform Education
3. Foster Innovation and Translate Our Research Into Clinical or Educational Practice	<ul style="list-style-type: none"> • Nationally Recognized Programs • Economic Activity • State-of-the-art Practice
4. Enable Our People and Programs to do Their Best	<ul style="list-style-type: none"> • IT Organization • Excellence • Operations
5. Grow Our Well-Integrated Academic Health Center While Providing the Safest and Highest Quality Clinical Care	<ul style="list-style-type: none"> • Quality & Safety • Service • People • Financial Stability • Strategic Growth • Community & Education
6. Create Inclusive and Equitable Academic Community Through Robust Communication	<ul style="list-style-type: none"> • Communication • Diversity

Updated SWOT and Strategic Plan for FY20

- Retreat with 70 HS leadership on October 29 and 43 HSC leadership on November 5
- Updated SWOT and Strategic Plan

SWOT Analysis

Strengths

- Quality of faculty and staff
- Community engagement and support
- Health care education and workforce development
- Vision and mission are aligned with societal needs
- Unique programs and services across all missions (CTSC, CCC, ECHO)
- Faculty and state support of mission
- Pipeline programs

Weaknesses

- Nimbleness of systems and processes
- Morale: burnout, engagement
- Cost of care
- Inadequate management systems
- Clinical performance and outcomes
- Access to primary care, behavioral health and specialty care
- Clinical informatics and data mining to support clinical and research mission

Opportunities

- Utilization of academic mission in support of value-based care and population health
- Changes in state, local and university leadership
- On-demand health care and education
- New partnerships and acquisitions in clinical and research missions
- Program development around evolving NM disease burden
- Cross-campus opportunities that support HSC initiatives

Threats

- Workforce shortages
- NM environment (poor economy, poor public education, crime)
- Increased competition in the clinical marketplace
- Financial challenges of Main Campus
- Rapidly changing demands of health professional education, research and health care
- Worsening and changing disease burden
- Risk bearing contracts



STRATEGIC DATABASE

FY18

HSC Plan

Goal I	IMPROVE HEALTH AND HEALTH CARE TO THE POPULATIONS WE SERVE.					Q1	Q2	Q3	Q4	Trend Chart	Notes											
Strategy I.1	COMMUNITY ENGAGEMENT: Improve health in New Mexico by partnering with community organizations and health care providers.																					
Tactic I	Expand clinical, research, and educational outreach focused on community health priorities.																					
Metric	Increase integration of community health workers into 50% more clinical practice and community health improvement sites through expanded partnerships with managed care organizations, health care providers and community agencies.					<div><div></div><div></div><div></div><div></div></div>	<table><thead><tr><th>Quarter</th><th>Value</th></tr></thead><tbody><tr><td>Q1</td><td>0</td></tr><tr><td>Q2</td><td>25</td></tr><tr><td>Q3</td><td>28</td></tr><tr><td>Q4</td><td>32</td></tr></tbody></table>					Quarter	Value	Q1	0	Q2	25	Q3	28	Q4	32	Clinical sites with CHWs: 11 UNMH primary care clinics; 2 FQHC (First Choice & HMS); UNMH Pediatric ER; UNMH Adult ER; UNMH OB inpatient; UNMH OB outpatient. Community sites with CHWs: 18 Pathways sites // Plans for FY19: expansion to MDC Reentry Resource Center and MATS
Quarter	Value																					
Q1	0																					
Q2	25																					
Q3	28																					
Q4	32																					
Metric	Increase the number of community engagement events by telehealth by 20%.					<div><div></div><div></div><div></div><div></div></div>	<table><thead><tr><th>Quarter</th><th>Value</th></tr></thead><tbody><tr><td>Q1</td><td>0</td></tr><tr><td>Q2</td><td>6000</td></tr><tr><td>Q3</td><td>7000</td></tr><tr><td>Q4</td><td>8000</td></tr></tbody></table>					Quarter	Value	Q1	0	Q2	6000	Q3	7000	Q4	8000	Total telehealth encounters were 11% above last quarter.
Quarter	Value																					
Q1	0																					
Q2	6000																					
Q3	7000																					
Q4	8000																					
Metric	Implement plan to impact small business activity and grow jobs in New Mexico through the Healthy Neighborhoods Albuquerque initiative.					<div><div></div><div></div><div></div><div></div></div>	<table><thead><tr><th>Quarter</th><th>Value</th></tr></thead><tbody><tr><td>Q1</td><td>0</td></tr><tr><td>Q2</td><td>2</td></tr><tr><td>Q3</td><td>3</td></tr><tr><td>Q4</td><td>3</td></tr></tbody></table>					Quarter	Value	Q1	0	Q2	2	Q3	3	Q4	3	Healthy Neighborhoods ABQ is running; first two projects (Project Carrot and Project Hire) implemented
Quarter	Value																					
Q1	0																					
Q2	2																					
Q3	3																					
Q4	3																					

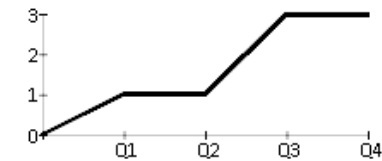
Metric Explore feasibility of Geriatric Center of Excellence.



Draft 5-year strategic plan is complete; 5-year budget plan in development with target date of 6/30/2018.

Tactic 2 Partner with communities to identify solutions to patient's complex health, disease and social issues while promoting healthy living.

Metric Create two new public-private partnerships.



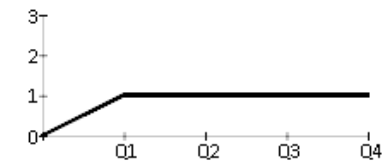
Implemented NMHI CT Surgery Program at UNMH and an OB/GYN PSA at Christus St Vincents. Currently working towards partnerships with two health systems, one FQHC, and a joint recruitment with Christus for OB/GYN.

Strategy 1.2


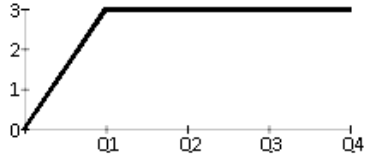

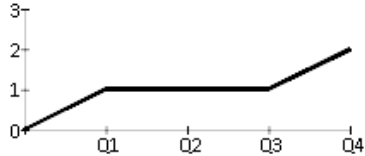

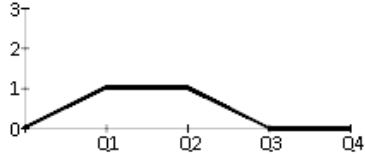

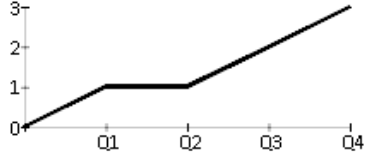
NETWORK AND PARTNERSHIPS: Explore strategic partnerships to achieve market growth, align resources and enable patients to get the right care at the right time, in the right place.

Tactic 1 Develop infrastructure to support bundling and capitated payment for select populations and insurance plans.

Metric Implement capitated payment model with cohort of Medicaid patients with Presbyterian Health Plan.



UNMH has negotiated most of the agreement and is waiting on Presbyterian to send the remainder of the data needed to finalize the negotiation. Managed Care has created a process for outreach to contact the members once agreement executed. Initial analysis of PHP attribution file member turnover completed. Secure SFTP site created for data sharing. Attribution and claims are currently loaded in to HealthIntent.

Goal 2	BUILD THE HEALTH CARE WORKFORCE OF NEW MEXICO BY PROVIDING A PREMIER EDUCATION.	Q1 Q2 Q3 Q4	Trend Chart	Notes
Strategy 2.1	PRODUCTION & RETENTION: Measurably increase the production and retention of health care professionals in New Mexico and geographic areas.			
	Tactic 1	Build mechanisms to measure and evaluate workforce needs in New Mexico.		
	Metric	Produce report updating workforce shortages and behavioral health recommendations on recruitment impact by October 1, 2017 for the state.	 	Complete and delivered to the State.
	Tactic 2	Build Interprofessional Education.		
	Metric	Create interprofessional education lab in community clinic in FY18.	 	Initiating
Tactic 3	Metric	Re-organize so that Objective Structured Clinical Examination for all colleges is administratively consolidated.	 	Decision made to not consolidate pending new deans
	Metric	Ensure sustained state funding for GME positions.	 	

Metric

Hire two dermatology faculty to rebuild capacity for restarting dermatology residency.

**Metric**

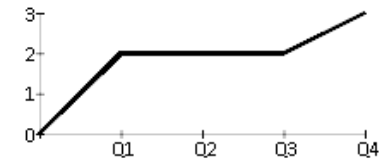
Develop proposal in conjunction with Behavioral Health Subcommittee to address statewide mental health workforce needs and seek state funding.



Complete and delivered to the State.

Metric

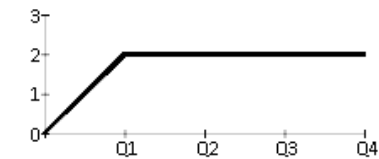
Develop a framework for an early assurance program in which second semester freshman are conditionally admitted into the Doctor of Pharmacy program.



The College admitted a total of 14 students to the Early Assurance Pack (the official name of the program) and look forward to accepting more students into the program in future years

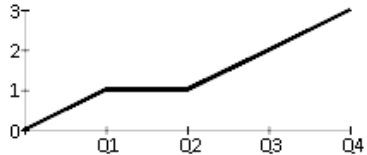
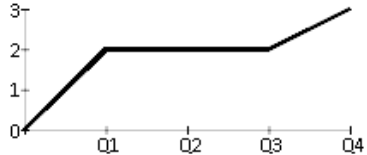
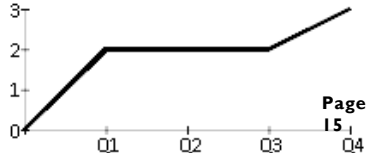
Metric

Continue to grow the Doctor of Nursing Practice program.

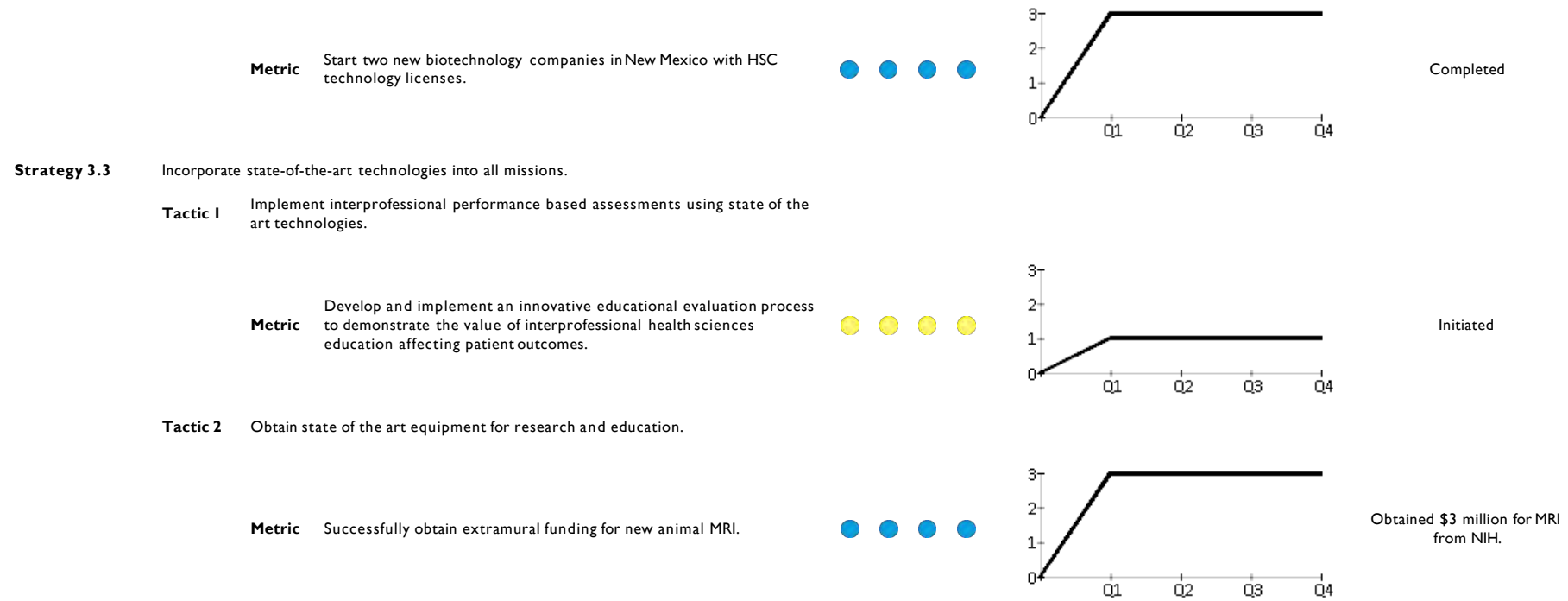


Since 2013, the CON has graduated 33 DNP candidates. 13 of 33 students graduated in May 2018. The CON has appointed a DNP program director that will lead in the development of a recruitment/retention plan for the DNP program. The Practice Team Chair is working with DNP Director and Faculty on reviewing admission requirements overall vision for the DNP program. The Practice Team Chair hosted a mid-program town hall with 2nd year DNP students to create an opportunity for students to provide feedback, which translates to continued program quality improvement. CON Student Services will meet with UNM main campus Admissions Director to further develop recruitment strategies. As of July 2018 there is a total of 10 new enrollments for a total of 20 students.

Strategy 2.2	Tactic 4	Optimize faculty compensation.							
	Metric	Develop cost model for education and subsequent productivity-based compensation model.							No longer tracked
	Tactic 1	Prepare students with skills and knowledge to address the health needs of the state.							
	Metric	Complete UNM West program plans and building #2 design.							90% Complete
	Metric	Near completion of Domenici Phase III construction.							
	Metric	Successfully prepare and achieve LCME reaccreditation.							
	Tactic 2	Sustainable Tuition Model.							
	Metric	Execute tuition agreement with provost.							Complete

Goal 3	FOSTER INNOVATION AND TRANSLATE OUR RESEARCH INTO CLINICAL OR EDUCATIONAL PRACTICE.		Q1 Q2 Q3 Q4	Trend Chart	Notes
Strategy 3.1	NATIONALLY RECOGNIZED PROGRAMS: Develop and foster our nationally recognized areas of excellence that address national and state health priorities.				
	Tactic 1 Continue our growth in the sciences basic to health.				
	Metric	Develop standards to attract and retain high quality research faculty who are or will be extramurally funded.	<div><div></div><div></div><div></div><div></div></div>		Following discussion with RSPC, areas for further support were identified. An inventory is being created. The metric is included in the FY19 HSC Strategic Plan.
	Tactic 2 Support information and sustainment of interdisciplinary programs that foster integrative and collaborative scholarship.				
	Metric	Grow extramural funding above \$203 million.	<div><div></div><div></div><div></div><div></div></div>		3rd quarter was \$29M (\$46M last year) due to 1) governmental continuing resolution and 2) \$23.8M in non-recurring funding in FY17. Current estimate for FY18 is approximately \$185M.
Metric	Implement Population Health modules in EHR and ensure access for research.	<div><div></div><div></div><div></div><div></div></div>		New IT models installed and made accessible.	
Strategy 3.2	ECONOMIC ACTIVITY: Enhance economic activity by expanding biotechnology transfer or other ways to create new jobs.				
	Tactic 1 Develop and implement process to reliably encourage and facilitate public-private partnerships. (also see Metric 1.1.1.c)				
	Metric	Participate in building InnovateABQ.	<div><div></div><div></div><div></div><div></div></div>		Larson part of executive committee board.

Page 15



Goal 4	ENABLE OUR PEOPLE AND PROGRAMS TO DO THEIR BEST.	Q1	Q2	Q3	Q4	Trend Chart	Notes
Strategy 4.1	IT ORGANIZATION: Create an integrated IT organization that is nimble, efficient and effective.						
Tactic 1	Continue implementation of IT strategic plan implementation.						
	Metric Implement effective email system that has one email identity for faculty, staff and students.	●	●	●	●		Continuing to work through issues with main campus.
	Metric Implement and enhance "rounding" on IT devices.	●	●	●	●		50% reduction in errors
	Metric Communicate plan and have faculty input into EHR enhancements and implementation to improve practice and ease of use.	●	●	●	●		Completed
Tactic 2	Implement IT systems to enable population health analysis, value-based contracting, and cost-based analysis.						
	Metric Implement disease registries in compliance with at least two value-based contracts.	●	●	●	●		Completed
Strategy 4.2	EXCELLENCE: Promote a culture of excellence among faculty, staff, provider and students.						
Tactic 1	Enhance staff alignment to strategic initiatives.						

Metric Train three additional cohorts on Lean methodology to drive quality improvements efforts to address issues identified in the staff satisfaction survey.



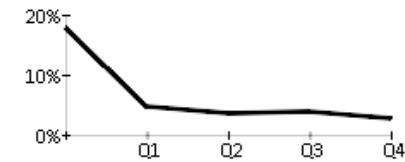
Completed

Metric Support the development of four workshops on LEADing to Excellence (MISSION: Excellence) to improve leadership skills and improve the alignment and engagement of our staff and faculty.



Tactic 2 Improve Staff and Faculty engagement and satisfaction.

Metric Reduce Health System clinical staff turnover to 14.8%.



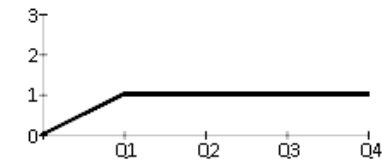
Q4 target is 3.7%. Q4 actual is updated through May, 5% above target.

Metric Improve satisfaction of medical students and graduate students as measured by survey improvement.



They are satisfied with many elements and some need continued enhancement.

Metric Improve provider engagement to the 25th percentile.

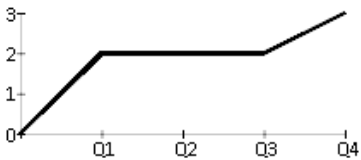


Provider Voice Survey is scheduled for June 2018

Strategy 4.3 OPERATIONS: Improve efficiency and utilization of support units.

Tactic 1 Improve efficiency and utilization of support units.

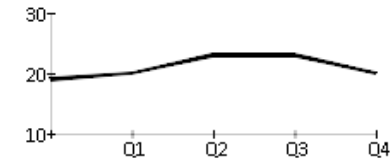
Metric Pilot shared services with College of Pharmacy and College of Nursing.



The COP and CON had fully completed the piloting of the shared services. Unfortunately the result was a dissolution of shared services that will be carried out in the first quarter of FY19

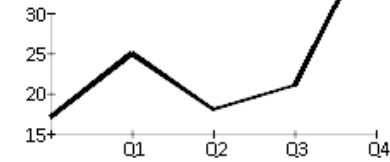
Goal 5	DELIVER A WELL-INTEGRATED ACADEMIC HEALTH CENTER THAT PROVIDES THE SAFEST AND HIGHEST QUALITY CLINICAL CARE.	Q1 Q2 Q3 Q4	Trend Chart	Notes
Strategy 5.1	QUALITY AND SAFETY: Provide the safest and highest quality care through continuous improvement of patient outcomes and the use of evidence-based approaches to deliver high value care. Tactic 1 Improve Patient Harm-Related Outcomes.			
	Metric Combined UNMH and SRMC mortality index will be below 0.90.	● ● ● ●		Data revised based on FY17 risk model released in January 2018. The previous data was based on FY16 risk model.
	Metric Reduce Severe Patient Harm Events and hospital acquired conditions to 101 (July-Dec 2017).	● ● ● ●		Q4 only includes April - data lag
	Strategy 5.2 SERVICE: Delivering an exceptional patient experience. Tactic 1 Improve Inpatient and Outpatient Satisfaction.			
	Metric Increase UNMH Rate the Hospital Stay for HCAHPS to >38th percentile.	● ● ● ●		Increased from baseline of 27thile to 35thile
	Metric Increase SRMC Rate the Hospital Stay for HCAHPS to >75th percentile.	● ● ● ●		High of 73thile in Q2

Metric Increase UNMH Recommend this Provider Office for CGCAHPS >50th percentile.



20%ile - Slight improvement over baseline of 19%ile

Metric Increase SRMC Recommend this Provider Office for CGCAHPS >50th percentile.



Increased from baseline of 17%ile to 41%ile

Strategy 5.3 Please see objectives in Goal 4.

Tactic 1 Better define clinical leadership model for health system.

Metric Define and implement dyad leader job descriptions in the health system.

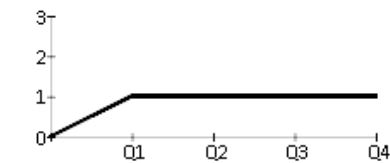


New job descriptions are complete.

Strategy 5.4 FINANCIAL STABILITY: Demonstrate integrity, transparency and accountability in all business operations to ensure we provide the greatest value to New Mexicans while maintaining our financial stability.

Tactic 1 Implement cost model.

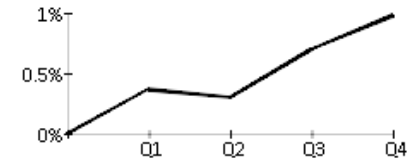
Metric Develop UNM Health System provider cost model to inform operational decisions.



Model is ready for implementation

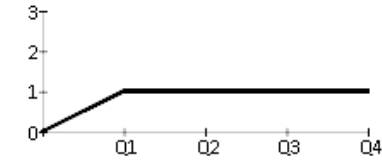
Tactic 2 Strong Financial Performance.

Metric Health System will report a positive net margin for the reporting period.



Measure is YTD. As of May 31, at 0.98%.

Metric Explore integrated professional and technical clinical budget.



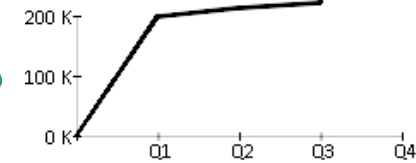
In Progress

Strategy 5.5

STRATEGIC GROWTH: Explore opportunities to expand care delivery to meet the growing demand for services and the future health care needs of New Mexicans.

Tactic 1 Increase Ambulatory access and throughput

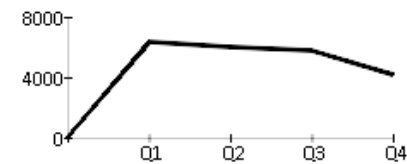
Metric Increase Health System Clinic Visits by 3% over prior year.



Q3 target is 212,247. Q3 target is met.

Tactic 2 Increase Health System surgical volume.

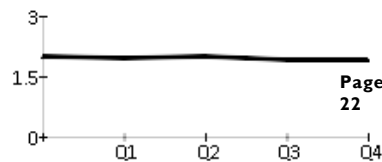
Metric Increase surgical cases by 5% over prior year.



Q4 data only through May 2018 - 1 month lag in information

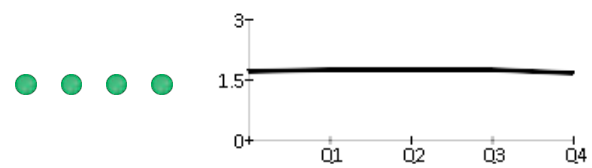
Tactic 3 Increase case mix index.

Metric Increase case mix index at UNMH to 2.03.



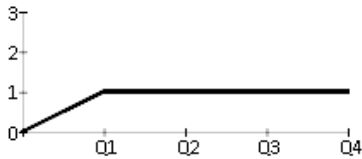
Q4 data only through April 2018 - 2 month lag in information

Metric Increase case mix index at SRMC to 1.6.



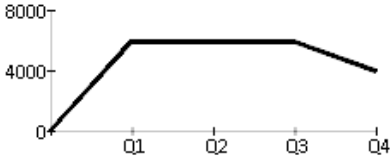
Tactic 4 Increase capacity.

Metric Complete planning for adult replacement hospital by December 2018.



In Progress

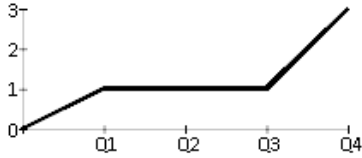
Metric Increase adult discharges to 24,214.




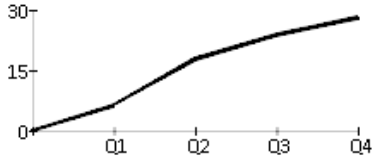
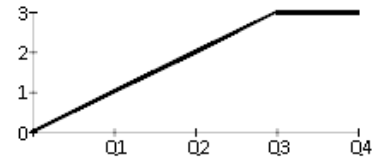
2.1% below target

Tactic 5 Enhance integration of COP, CPH, and CON into the clinical enterprise.






Metric Include one or more deans on health systems committees, including the Health System Leadership Committee and Health System Contracting and Strategy Committee.



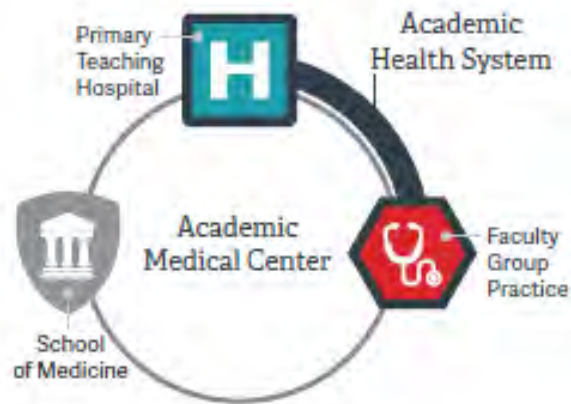
Completed

Goal 6	ENHANCE DEPTH, DIVERSITY, INTEGRITY AND TRANSPARENCY.	Q1	Q2	Q3	Q4	Trend Chart	Notes
Strategy 6.1	ACADEMIC DEPTH: Promote our academic depth and capabilities, while maintaining our mission to the underserved.						
	Tactic 1	Develop a communication plan to increase awareness and support for HSC legislative priorities.					
	Metric	Preserve current state funding.					
							Completed
Strategy 6.2	DIVERSITY: Enhance the representation of under-represented groups in our faculty, staff and students.						
	Tactic 2	Implement a comprehensive fundraising plan based on the specific needs of each unit.					
	Metric	Raise \$30 million through the UNM Foundation for UNMHSC.					
							Preliminary FY18 total is \$27.9M.
Strategy 6.2	DIVERSITY: Enhance the representation of under-represented groups in our faculty, staff and students.						
	Tactic 1	Nurturing and embracing environment of diversity, integrity, and transparency.					
	Metric	Develop a best practice tool for all HSC schools and colleges when recruiting students.					
							Evaluation of HSC student recruitment toolkit was completed. Results are being disseminated to stakeholders in one-on-one meetings, and to Executive Leadership

Legend:

- : No information
- : Little or no progress
- : Some progress
- : Good progress
- : Met measure and/ or complete

Integrated Academic Health Systems



Hospital and FGP in single structure

AMC Models:

Integrated AMC

Hospital/FGP Aligned



Organization Example:

University of Michigan Health System

Vanderbilt University Medical Center

Hospital and FGP are independent

University/FGP Aligned

University/Hospital Aligned

Separate Entities



Columbia University Medical Center

University of Virginia Health System

George Washington University¹³

Performance Relative to Level of Integration

Reputation



+11%

Quality



+5%

Financial



-6%

Research



+26%

GME



+14%

Composite Score



+9%



More Integrated



Less Integrated

UNM Health System Strategic Overview

Unified Operating Plan

- Clinical Growth and Access
- Quality and Safety
- Service and Patient Experience
- People
- Financial Performance

Operational Improvement

- Huron Improvement Initiatives
- PAG White Papers
- Data Governance and Standardization
- Communications

Mission Excellence and Wellness

- Dyad Model & Geographic Medical Directors
- Implementation of Accountability Tools
- Expansion to SRMC/UNMMG
- Transition to “hard wired”

Strategic Initiatives and Priorities

- Support of Core Academic and Safety net Mission
- UNMH Modern Medical Facility
- UNMH CEO and Transition
- SRMC Clinical Programing
- Federal and State Healthcare Changes
- HSC Priority Programs
 - Child Wellbeing
 - Substance Abuse and Behavioral Health
 - Healthy Aging
- Access, Network, and Partnerships
 - Provider Programs
 - Pre-acute Care - Primary Care
 - Hospital Based Programs
 - Post Acute Care
- Value Based Care

HEALing Communities in New Mexico: What is It?

**\$110M over 4 years to coordinate
and mobilize fragmented efforts:**

Change
prescribing
patterns

Increase
providers
of
medication-
assisted
therapy

Increase
naloxone
availability

Link
individuals
to
treatment
after
overdose

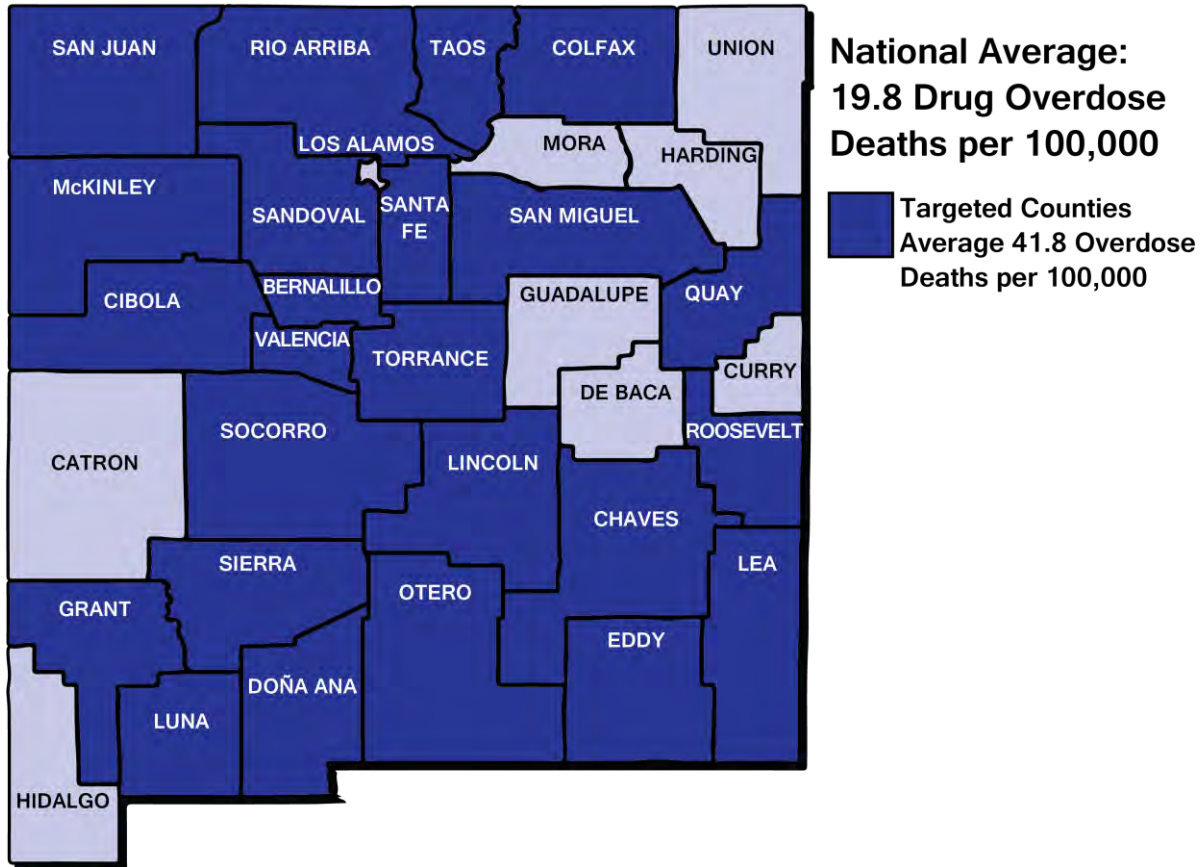
Increased
school and
community
prevention
services

Link justice
system,
health care
and
behavioral
health

**Reduce NM
opioid deaths by
40%
in 3 years**

HEALing Communities in New Mexico: Who's Involved?

Counties Targeted in HEALing Communities



- 24 Counties most affected by overdose deaths
- UNM Faculty (11 HSC and 7 Main Campus)
- Public Safety and Justice Departments in 24 counties
- State agencies
 - DOH
 - Behavioral Health Services Division
 - Board of Pharmacy
 - Office of the Medical Investigator

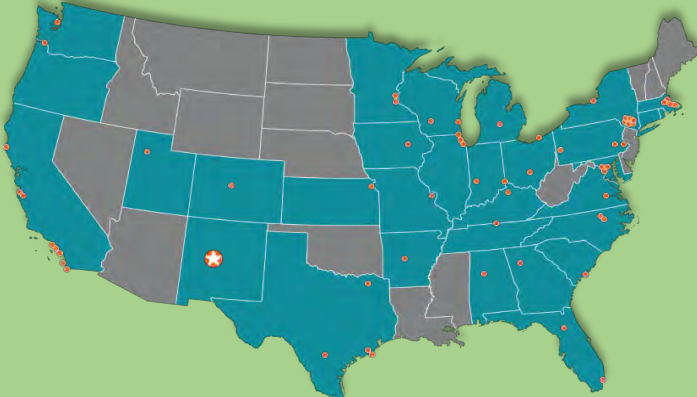
Clinical & Translational Science Center Renewal

CTSC



Due Jan. 19, 2019

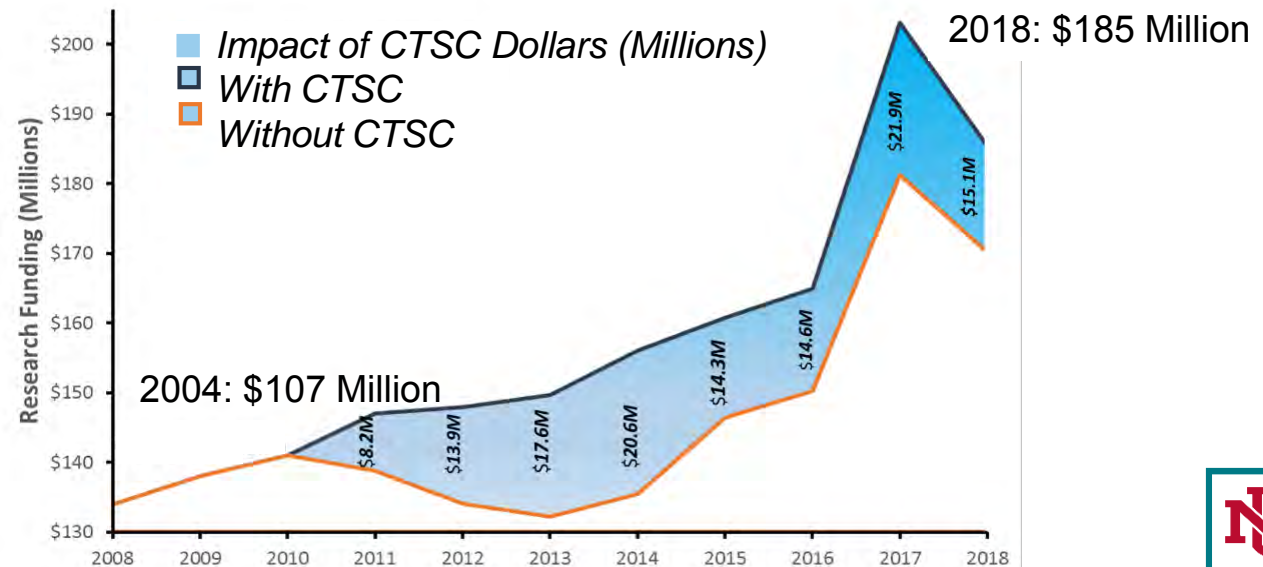
- 60 CTSA's Nationwide
- \$20 Million over 5 years
- \$29 Million over 5 years in linked regional grants
- \$105 Million in additional extramural funding since 2010



Non-Fiscal Impacts

- New and Extensive Training
- New Junior Faculty Mentoring Program
- 9 New Core Facilities
- New Partnerships
- New Program Support

Fiscal Impact – Impact of CTSC Dollars on UNM HSC Research Funding



Comprehensive Cancer Center Renewal

CCC



Due Fall 2019



Non-Fiscal Impacts

- New Scientific Discoveries
 - New Immunotherapy for Ovarian Cancer
 - New Treatment for Melanoma, Pancreatic Cancer
 - New Immunotherapy Strategy for High Risk Breast Cancer
 - Discovery of Novel Genome Mutations in Acute Lymphoblastic Leukemia
- Addressing New Mexico's Disparities in Cancer Incidence and Outcome Through Community Outreach
- Discovery of the Genomic and Environmental Etiologies of Cancers in New Mexicans

Fiscal Impacts

- ~\$11 Million over 5 years

New Mexico Higher Education Department
Institutional Finance Division
Quarterly Financial Certification Report Template

Please complete and sign the following Financial Certification Report and submit with the Quarterly Financial Actions Report.

To the best of my knowledge, I certify that the information provided in the attached Financial Actions Report for the:

1st X 2nd 3rd 4th Quarter, FY 2019

is correct as of the signature dates noted below, and that

The University of New Mexico

has a functioning financial accounting system that captures assets, liabilities, revenues, and expenditures on a timely basis, and the Governing Board receives timely notification of any significant actual or projected variances between budgeted and actual revenues and expenditures.

Marron Lee, Chair, Board of Regents-F&F	Date
---	------

Garnett S. Stokes, President	Date
------------------------------	------

David Harris, EVP for Administration, COO, and CFO	Date
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University of New Mexico

Quarterly Financial Actions Report

Fiscal year 2019

Date 10/24/2018

Period (check one)

Quarter 1 ☒ Quarter 2 ☐ Quarter 3 ☐ Quarter 4 ☐

During the period of time covered by this report; did your institution:

(1) Request an advance of state subsidy? Yes ☐ No ☒

(2) Fail to make its required payments, as scheduled, to appropriate retirement system(s)? Yes ☐ No ☒

(3) Fail to make its payroll payments, as scheduled? Yes ☐ No ☒

(4) Fail to make its scheduled debt service payments? Yes ☐ No ☒

(5) Fail to make payments to vendors, as scheduled, due to a cash deficiency or a substantial deficiency in the payment processing system? Yes ☐ No ☒

(6) Relative to the original fiscal year budget, experience any significant actual or anticipated financial changes that are not reflected in a submitted Budget Adjustment Request (BAR). Significant financial changes refers to fiscal activity that will result in a substantially reduced year-end fund balance or any increase in a fund balance deficit. Yes ☒ No ☐

If the answer to any of the above questions is "Yes," please describe in a separate document:

- (i) the reason for the occurrence,
- (ii) the actions taken by your institution to resolve this particular occurrence, and
- (iii) the actions taken by your institution to prevent events such as this from occurring again.

In addition, if the answer to number 6 is "Yes," please describe in a separate document the nature of the financial changes and describe and assess the impact that the changes will have on your institution's planned year-end financial position. (See attached.)

University of New Mexico
Quarterly Financial Actions Report
Fiscal Year 2019, End of Quarter 1

Updated Additional information for “Yes” answer to Question (6)

Nature of Financial Changes not yet reflected in a BAR:

The enrollment for Fall 2018 is down 7.86% in student credit hours and 7.17% in student headcount. Tuition and fees are expected to come under budget by \$9.7m or 5.7%. The original budget included an adjustment for enrollment fluctuation but current projections exceeded it.

The current plan to balance the budget, which was presented to the Regents in October, used one-time funding of \$3M in discretionary central reserves and \$1M of uncommitted prior year BR&R funding. The remainder of the shortfall will include a combination of reduction of expenditures and use of department reserves of approximately \$2.6M in Academic Affairs, \$2M in Administration, and \$1.1M in units that receive mandatory student fees.

The tuition and fee projections and plan outlined above are preliminary. Tuition and fee projections and unit reductions will be finalized at the end of February after 21 day census for Spring Term and mid-year reviews. UNM's consolidated BAR, including Main Campus, HSC, Branches and UNMH, will be prepared and submitted in the spring, consistent with our historical practices.

MEMORANDUM

TO: Members of the Board of Regents' Finance & Facilities Committee

FROM: Rob Robinson, Senior Associate Athletics Director – CFO, Athletics Department

DATE: November 6, 2018

SUBJECT: Approval of the Fourth Submission to Higher Education Department for the Enhanced Fiscal Oversight Program (EFOP)

In order to respond to concerns brought by the New Mexico Higher Education Department (NMHED), the University has agreed to provide the attached Enhanced Fiscal Oversight Program (EFOP) Report. This report will be provided in addition to the Quarterly Financial Actions Report and Certification that are already required for all higher education institutions.

The report will provide Athletics financial status through reporting templates provided by the Higher Education Department for the Athletics budget exhibits as well as a template for the plan associated with resolving the overall deficit within Athletics budget.

The EFOP report will accompany the report submitted by the Controller's Office until NMHED is satisfied with the University's progress on these issues.

Thank you for your consideration.

NEW MEXICO HIGHER EDUCATION DEPARTMENT



SUSANA MARTINEZ
GOVERNOR

DR. BARBARA DAMRON
CABINET SECRETARY

Subject: New Mexico Higher Education Department
Enhanced Fiscal Oversight Program Designation

Date: October 3, 2017

To: Dr. Chaouki T. Abdallah, President
University of New Mexico

From: Dr. Barbara Damron, Cabinet Secretary
New Mexico Higher Education Department

Dear President Abdallah,

This letter serves as formal notice that the New Mexico Higher Education Department (NMHED), exercising the authority provided pursuant to 21-1-26 NMSA, has placed the University of New Mexico (UNM) under an Enhanced Fiscal Oversight Program (EFOP). The designation is a result of the following recent concerns:

- The most recently submitted Report of Actuals shows the Athletics budget deficit, as reported in Budget Exhibit 21, has increased to (\$4.7 million) for Fiscal Year 2017;
- Significant differences between the deficit budgeted and approved by the UNM Regents, NMHED, and the Department of Finance and Administration (DFA), and the actual deficit reported from FY2011 through FY2017;
- Salaries, benefits and transfers in Exhibit 21A have consistently exceeded budgeted amounts and continue to compound net losses; and
- Scrutiny of UNM Athletics by other parties including the State Auditor's Office and the Legislature require the Department to enact its due diligence and conduct additional fiscal oversight of the UNM Athletics Program.

As such, we will be requesting a meeting with you, Regent President Robert Doughty, Vice President of Finance David Harris, and Athletic Director Eddie Nuñez as part of our continued communication efforts. Items to be discussed include reporting requirements and the establishment of a timeline to remove the structural deficit within the Athletics budget. In addition to the quarterly financial reports that all institutions are required to submit, the following information will be discussed and subsequently required on a quarterly basis:

- Establishment and subsequent status of the payment plan to remove the deficit within the Athletics budget;
- Quarterly reporting of the UNM Athletics financial status through reporting templates provided by NMHED in addition to Budget Exhibits 21, 21a, *et seq.*; and
- Governing Board Meeting Agendas and Minutes (submitted monthly).

The EFOP requirements shall remain in place until further notice. Institutional Auditor Scott Eccles will be making contact with you shortly to schedule a date and time to meet. If you or your staff have any questions, please feel free to contact NMHED Institutional Finance Director Dr. Harrison Rommel at Harrison.Rommel@state.nm.us and include Institutional Auditor Scott Eccles at Scott.Eccles@state.nm.us.

Sincerely,

A handwritten signature in blue ink, appearing to read "Barbara Damron", with a long, sweeping horizontal line extending to the right.

Barbara Damron, PhD, RN, FAAN
NMHED Cabinet Secretary

cc: Robert Doughty III, UNM Regent
David Harris, UNM Vice President of Finance and Administration
Eddie Nuñez, UNM Athletics Director
Hector Balderas, Attorney General
Tim Keller, State Auditor
David Abbey, LFC Director
Travis Dulany, LFC Fiscal Analyst
Duffy Rodriguez, DFA Cabinet Secretary
Cinthia Martinez, State Budget Division Principal Analyst
Leila Burrows, SBOF Deputy Director
Andrew Jacobson, NMHED Deputy Cabinet Secretary
Jeneva LiRosi, NMHED General Counsel
Dr. Harrison Rommel, NMHED Finance Director
Scott Eccles, NMHED Institutional Auditor
Debbie Garcia, NMHED Senior Budget Analyst

New Mexico Higher Education Department
Institutional Finance Division
University of New Mexico Athletics Department
Quarterly Enhanced Fiscal Oversight Program (EFOP) Report

Please certify the following EFOP report and submit with the Quarterly Financial Certification and Financial Action Reports.

To the best of my knowledge, I certify that the information provided in the attached EFOP report for the:

1st X 2nd 3rd 4th Quarter, FY 2019

is correct as of the signature dates noted below:

The University of New Mexico

Marron Lee, Chair, Board of Regents – Finance and Facilities Committee	Date
--	------

Garnett S. Stokes, President	Date
------------------------------	------

David Harris, EVP for Administration, COO and CFO	Date
---	------

Exhibit 21 - UNM MAIN Campus
Summary of Intercollegiate Athletics

		Actuals FY18 Period 14				Original Approved Budget 2019				Actuals Quarter 1 - FY19				Actuals Quarter 2 - FY19				Actuals Quarter 3 - FY19				Actuals Quarter 4 - FY19				Increase / Decrease YTD			
		FTE	Unrestricted	FTE	Restricted	FTE	Unrestricted	FTE	Restricted	FTE	Unrestricted	FTE	Restricted	FTE	Unrestricted	FTE	Restricted	FTE	Unrestricted	FTE	Restricted	FTE	Unrestricted	FTE	Restricted	FTE	Unrestricted	FTE	Restricted
Revenues	Tuition and Fees		3,851,603		0		3,681,708		0		1,936,355		0															1,745,353	0
	State Appropriations		2,617,300		0		2,641,500		0		666,500		0															1,975,000	0
	Federal Grants and Contracts		0		5,318		0		30,601		0		0														0		30,601
	State Grants and Contracts		0		2,099		0		25,500		0		0														0		25,500
	Private Gifts Grants and Contracts		8		0		0		0		0		0														0		0
	Sales and Services		10,490,060		0		10,173,679		0		1,915,790		0														8,257,889		0
	Other Sources		14,214,762		0		14,726,056		0		3,001,828		0														11,724,228		0
Total Revenues			31,173,733		7,417		31,222,943		56,101		7,520,474		0		0		0		0		0		0		0		23,702,469		56,101
Beginning Balance			(4,713,999)		0		(4,492,380)				(4,492,380)																0		0
Total Available																											23,702,469		56,101
Expenditures	Administrative	96.00	9,682,083		0	92.00	9,131,345		0		2,369,423		0													92.00	6,761,922	0.00	0
	Professional		5,000		0		5,000		0		1,000		0													0.00	4,000	0.00	0
	Faculty Salaries																												
	Federal Workstudy Salaries		2,279		5,318		0	2.00	30,601		0		0													0.00	0	2.00	30,601
	GA TA RA PA Salary	8.00	227,534		0	8.00	246,854		0		58,933		0													8.00	187,921	0.00	0
	Other Salaries	31.00	650,694		0	49.00	1,482,092		0		82,163		0													49.00	1,399,929	0.00	0
	State Workstudy Salaries		900		2,099		0	1.00	25,500		0		0													0.00	0	1.00	25,500
	Student Salaries	5.00	96,764		0	1.00	19,000		0		8,408		0													1.00	10,592	0.00	0
	Support Staff Salary	6.00	230,449		0	3.00	114,999		0		17,892		0													3.00	97,107	0.00	0
	Technician Salary	9.00	345,082		0	8.00	273,554		0		66,872		0													8.00	206,682	0.00	0
	Accrued Annual Leave		(5,966)		0		0		0		0		0														0		0
	Fica		664,045		0		655,476		0		140,766		0														514,710		0
	Group Insurance		717,415		0		954,374		0		165,157		0														789,217		0
	Other Staff Benefits		0		0		22,657		0		0		0														22,657		0
	Retirement		357,334		0		364,479		0		88,146		0														276,333		0
	Tuition Waivers		1,322,598		0		1,185,134		0		275,804		0														909,330		0
	Unemployment Compensation		93,168		0		78,500		0		43,888		0														34,612		0
	Compensation		7,701		0		5,980		0		1,776		0														4,204		0
	Charge Inst. Support		10,836		0		5,043		0		2,688		0														2,355		0
	Contract Services		131,000		0		0		0		32,750		0														(32,750)		0
	Cost of Good Sold		1,786,224		0		1,847,860		0		259,561		0														1,588,300		0
	Electricity		(7,155)		0		550		0		0		0														550		0
	Equipment		302,874		0		330,000		0		62,898		0														267,102		0
	Fuel Heat Cool		178,997		0		221,669		0		61,827		0														159,842		0
	Officials Expense 6313		46,963		0		60,870		0		609		0														60,261		0
	Services		678,322		0		594,250		0		7,040		0														587,210		0
	Sewer_Other		211,326		0		182,800		0		26,364		0														156,436		0
	Student Awards and Aid		5,316,503		0		4,750,000		0		2,226,796		0														2,523,204		0
	Supplies_Expense		6,904,071		0		6,543,784		0		1,661,058		0														4,882,726		0
	Travel		150,853		0		182,500		0		9,269		0														173,231		0
	Travel-Group		2,935,560		0		2,814,700		0		854,145		0														1,960,555		0
	Travel-Recruiting		778,109		0		812,777		0		153,515		0														659,262		0
	Internal Service Ctr																												
	Internal Sales		(284,759)		0		0		0		(57,070)		0														57,070		0
Total Expenditures		155.00	33,536,804	0.00	7,417	161.00	32,886,247	3.00	56,101	0.00	8,621,676	0.00	0	0.00	0	0.00	0	0.00	0	0.00	0	0.00	0	0.00	0	161.00	24,264,571	3.00	56,101
Transfers (IN) or OUT			(2,584,690)				(1,663,304)				(957,737)																(705,567)		
Ending Balance			(4,492,380)				(4,492,380)				(4,635,846)				0		0		0		0		0				143,466		

Exhibit 21a - UNM
MAIN Campus - Detail

Budget Unit 350 - Administration

		Actuals 2018 Period 14		Original Budget 2019		Actuals Quarter 1 - FY19		Actuals Quarter 2 - FY19		Actuals Quarter 3 - FY19		Actuals Quarter 4 - FY19		Increase / Decrease YTD	
		FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted
Revenues															
	Tuition and Fees		3,851,603		3,681,708		1,936,355								1,745,353
	State Appropriations		2,617,300		2,641,500		666,500								1,975,000
	Private Gifts Grants and Contracts		8		-		-								-
	Sales and Services		3,541,041		3,589,879		450,929								3,138,950
	Other Sources		14,972,659		4,479,635		3,001,684								1,477,951
Total Revenues		-	24,982,611	-	14,392,722	-	6,055,468	-	-	-	-	-	-		8,337,254
Beginning Balance			(4,713,999)		(4,492,380)		(3,865,512)		-		-		-		(626,868)
Total Available			20,268,612		9,900,342		2,189,956		-		-		-		7,710,386
Expenditures															
	Administrative Professional	96.21	9,664,309	31.50	2,292,949		528,067							31.50	1,764,882
	Faculty Salaries		5,000	0.06	5,000		1,000							0.06	4,000
	Federal Workstudy Salaries	0.12	2,279		-		-							-	-
	GA TA RA PA Salary	5.37	154,484	6.68	204,721		33,464							6.68	171,257
	Other Salaries	22.16	472,354	40.08	764,020		62,633							40.08	701,387
	State Workstudy Salaries	0.05	900		-		-							-	-
	Student Salaries	4.05	85,637	0.52	10,000		7,407							0.52	2,593
	Support Staff Salary	5.60	220,282	2.00	78,780		9,907							2.00	68,873
	Technician Salary	8.41	311,495	7.75	273,554		65,197							7.75	208,357
	Accrued Annual Leave		(6,257)		-		-							-	-
	Fica		648,342		199,993		42,628							-	157,365
	Group Insurance		701,157		297,244		64,925							-	232,319
	Other Staff Benefits		355,628		111,369		24,733							-	86,636
	Retirement		1,302,049		363,387		88,996							-	274,391
	Tuition Waivers		63,436		58,500		30,045							-	28,455
	Unemployment Compensation		7,534		1,830		467							-	1,363
	Workers Compensation		9,664		1,568		957							-	611
	Charge Inst. Support		131,000		-		32,750							-	(32,750)
	Contract Services		1,437,058		1,393,210		233,789							-	1,159,421
	Cost of Good Sold		(7,155)		550		-							-	550
	Electricity		-		330,000		-							-	330,000
	Equipment		62,076		70,844		6,206							-	64,638
	Fuel_Heat_Cool		-		60,000		-							-	60,000
	Officials Expense 63T3		198,917		23,000		280							-	22,720
	Services		-		-		-							-	-
	Sewer_Other		4,872		175,000		543							-	174,457
	Student Awards and Aid		5,283,573		4,750,000		2,200,046							-	2,549,954
	Supplies_Expense		4,640,019		4,116,530		1,143,025							-	2,973,505
	Travel		68,199		65,450		1,759							-	63,691
	Travel-Group		272,882		221,500		68,857							-	152,643
	Travel-Recruiting		7,115		187,027		2,775							-	184,252
	Internal Service Ctr Internal Sales		(281,894)		-		(13,692)							-	13,692
Total Expenditures		141.97	25,814,955	88.59	16,056,026	-	4,636,764	-	-	-	-	-	-	88.59	11,419,262
Transfers (IN) or OUT															
	Trsfr From Auxiliaries		(5,000)		-		-							-	-
	Trsfr From Endowments		(814,207)		(789,039)		-							-	(789,039)
	Trsfr From I G		(89,002)		(254,100)		(213,528)							-	(40,572)
	Trsfr From Plant Fund Minor		(727,000)		(774,000)		(774,000)							-	-
	Trsfr From Public Service		(382,715)		-		-							-	-
	Trsfr To Athletics		-		-		-							-	-
	Trsfr To Auxiliaries		3,177		-		-							-	-
	Trsfr To Debt Service		55,731		56,423		14,106							-	42,317
	Trsfr To I G		159,016		-		2,405							-	(2,405)
	Trsfr To Plant Fund Minor		-		-		5,868							-	(5,868)
	Trsfr To Student Aid		13,639		-		-							-	-
	Trsfr To Student Social Cultural		105,530		97,412		97,412							-	-
Total Transfers (IN) or OUT		-	(1,680,831)	-	(1,663,304)	-	(867,737)	-	-	-	-	-	-		(795,567)

Ending Balance		(3,865,512)		(4,492,380)		(1,579,071)		-		-		-		(2,913,309)	
Budget Unit 351 - Basketball															
		FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted		
Revenues	Sales and Services		3,445,493		3,800,000		7,421								3,792,579
	Other Sources		(3,036,856)		-		145								(145)
Total Revenues			408,637		3,800,000		7,566		-		-		-		3,792,434
Beginning Balance			-		-		-		-		-		-		-
Total Available			408,637		3,800,000		7,566		-		-		-		3,792,434
Expenditures	Administrative Professional		-	8.00	1,414,965		494,164							8.00	920,801
	Other Salaries	0.63	12,919		544,172		-							-	544,172
	Student Salaries	0.35	6,260	0.47	9,000		1,001							0.47	7,999
	Support Staff Salary	0.16	3,609		-		-							-	-
	Technician Salary	0.17	7,305		-		60							-	(60)
	Fica		1,159		73,437		16,880							-	56,557
	Group Insurance		1,062		109,148		12,127							-	97,021
	Other Staff Benefits		299		40,895		11,299							-	29,596
	Retirement		2,816		133,435		26,476							-	106,959
	Unemployment Compensation		17		672		346							-	326
	Workers Compensation		193		576		316							-	260
	Contract Services		14,902		153,040		70							-	152,970
	Equipment		16,296		2,650		3,167							-	(517)
	Officials Expense 63T3		-		152,500		-							-	152,500
	Sewer_Other		730		-		-							-	-
	Student Awards and Aid		13,000		-		8,750							-	(8,750)
	Supplies_Expense		670,957		659,010		54,273							-	604,737
	Travel		12,639		26,500		898							-	25,602
	Travel-Group		329,672		360,000		-							-	360,000
	Travel-Recruiting		167,472		120,000		36,101							-	83,899
Total Expenditures		1.31	1,261,307	8.47	3,800,000	-	665,928	-	-	-	-	-	-	8.47	3,134,072
Transfers (IN) or OUT	Trsfr From I G		(40,000)												-
	Trsfr From Plant Fund Minor		(62,800)				(90,000)								90,000
Ending Balance			(749,870)		-		(568,362)		-		-		-		568,362
Budget Unit 352 - Football															
		FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted
Revenues	Sales and Services		2,987,987		2,300,000		1,424,390								875,610
	Other Sources		(368,560)		3,971,415										3,971,415
Total Revenues			2,619,427		6,271,415		1,424,390		-		-		-		4,847,025
Beginning Balance			-		-		-		-		-		-		-
Total Available			2,619,427		6,271,415		1,424,390		-		-		-		4,847,025
Expenditures	Administrative Professional	0.18	17,775	13.00	2,503,452		635,159							13.00	1,868,293
	GA TA RA PA Salary	2.45	66,597	1.38	42,133		17,669							1.38	24,464
	Other Salaries	3.02	60,152	3.67	70,000		11,167							3.67	58,833
	Student Salaries	0.27	4,866		-		-							-	-
	Support Staff Salary	0.09	1,928		-		114							-	(114)
	Technician Salary	0.12	5,833		-		630							-	(630)
	Accrued Annual Leave		291		-		-							-	-
	Fica		6,061		160,914		32,740							-	128,174
	Group Insurance		11,043		239,162		33,071							-	206,091
	Other Staff Benefits		569		89,607		22,830							-	66,777
	Retirement		6,584		292,380		60,578							-	231,802
	Tuition Waivers		23,301		20,000		11,234							-	8,766
	Unemployment Compensation		60		1,472		453							-	1,019
	Workers Compensation		491		1,262		835							-	427
	Contract Services		201,935		217,400		21,144							-	196,256
	Equipment		27,222		25,600		8,244							-	17,356

		Officials Expense 63T3		160,225	162,000	-								-	162,000
		Services		-	-	-								-	-
		Sewer_Other		9,658	7,800	-								-	7,800
		Student Awards and Aid		19,000	-	14,000								-	(14,000)
		Supplies_Expense		1,173,568	1,162,683	303,675								-	859,008
		Travel		31,085	40,550	595								-	39,955
		Travel-Group		1,015,122	1,000,000	628,418								-	371,582
		Travel-Recruiting		320,405	235,000	2,555								-	232,445
		Internal Service Ctr Internal Sales		-	-	(39,978)								-	39,978
Total Expenditures		6.13	3,163,771	18.05	6,271,415	-	1,765,133	-	-	-	-	-	-	18.05	4,506,282
Transfers (IN) or OUT		Trsfr From Plant Fund Minor		(734,200)											-
		Trsfr To Plant Fund Major		96,500											-
Ending Balance		189,856		-		(340,743)		-		-		-		340,743	
Budget Unit 353 - Other Mens Sports															
		FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted
Revenues		Sales and Services		60,323		61,000		15,250						45,750	
		Other Sources		626,052		1,706,725		-						1,706,725	
Total Revenues		686,375		1,767,725		15,250		-		-		-		1,752,475	
Beginning Balance				-		-		-		-		-		-	
Total Available		686,375		1,767,725		15,250		-		-		-		1,752,475	
Expenditures		Administrative Professional		8.00 746,641		204,483								8.00 542,158	
		GA TA RA PA Salary		-		7,800								-	
		Other Salaries		1.59 32,870		3,074								1.83 31,826	
		Support Staff Salary		0.04 801		-								-	
		Technician Salary		0.17 8,114		200								-	
		Fica		2,788		13,845								-	
		Group Insurance		906		11,637								-	
		Medicare		-		-								-	
		Other Staff Benefits		333		7,632								-	
		Retirement		4,178		27,847								-	
		Unemployment Compensation		29		145								-	
		Workers Compensation		124		162								-	
		Contract Services		33,297		216								-	
		Equipment		31,238		23,591								-	
		Fuel_Heat_Cool		510		-								-	
		Officials Expense 63T3		97,148		6,760								-	
		Supplies_Expense		93,732		48,283								-	
		Travel		4,475		497								-	
		Travel-Group		338,389		49,384								-	
		Travel-Recruiting		85,083		24,207								-	
Total Expenditures		1.80	734,015	9.83	1,767,725	-	429,763	-	-	-	-	-	-	9.83	1,337,962
Transfers (IN) or OUT		Trsfr To Plant Fund Minor		108		-		-		-		-		-	
Ending Balance		(47,748)		-		(414,513)		-		-		-		414,513	
Budget Unit 354 - Other Womens Sports															
		FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted
Revenues		Sales and Services		455,217		17,800								405,000	
		Other Sources		1,471,468		-								4,56	

	Retirement	6,971		303,653		71,907								-	231,746
	Tuition Waivers	6,430		-		2,608								-	(2,608)
	Unemployment Compensation	62		1,528		365								-	1,163
	Workers Compensation	363		1,311		418								-	893
	Contract Services	99,033		79,510		4,342								-	75,168
	Equipment	42,164		78,575		20,619								-	57,956
	Fuel_Heat_Cool	510		350		-								-	350
	Officials Expense 63T3	222,032		176,750		-								-	176,750
	Services	-		-		-								-	-
	Sewer_Other	1,325		-		-								-	-
	Student Awards and Aid	930		-		4,000								-	(4,000)
	Supplies_Expense	323,446		426,132		111,356								-	314,776
	Travel	34,455		34,150		5,519								-	28,631
	Travel-Group	979,495		909,700		107,485								-	802,215
	Travel-Recruiting	198,034		192,300		87,877								-	104,423
	Internal Service Ctr Internal Sales	(2,865)		-		(3,400)								-	3,400
Total Expenditures		4.34	2,016,849	35.62	4,991,081	-	1,034,313	-	-	-	-	-	-	35.62	3,956,768
Transfers (IN) or OUT	Trsfr From I G	(165,098)													
	Trsfr To Plant Fund Minor	1,631													
Ending Balance		74,935				(1,016,513)								1,016,513	
Budget Unit 409 - Utilities															
		FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted
Revenues	Other Sources	550,000													
Beginning Balance						4,095								(4,095)	
Total Available		550,000				4,095								(4,095)	
Expenditures	Electricity	302,874				62,898								-	(62,898)
	Fuel_Heat_Cool	45,942				609								-	(609)
	Sewer_Other	194,741				25,821								-	(25,821)
	Supplies_Expense	2,348				447								-	(447)
Total Expenditures		545,905				89,775								-	(89,775)
Transfers (IN) or OUT															
Ending Balance		4,095				(85,680)								85,680	
Budget Unit 437 - Miscellaneous															
		FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted	FTE	Unrestricted
Revenues	Federal Grants and Contracts													-	-
	State Grants and Contracts													-	-
	Other Sources													-	-
Total Revenues															
Beginning Balance															
Total Available															
Expenditures	Federal Workstudy Salaries													-	-
	State Workstudy Salaries													-	-
	Contract Services													-	-
	Officials Expense 63T3													-	-
	Supplies_Expense													-	-
Total Expenditures		-	-	-	-	-	-	-	-	-	-	-	-	-	-
Transfers (IN) or OUT															
Ending Balance															

	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024	FY2025	FY2026	FY2027	FY2028	FY2029 (1)
Beginning Fund Balance (Deficit)	(4,713,999)	(4,492,380)	(4,492,380)	(4,005,052)	(3,517,723)	(3,030,395)	(2,543,066)	(2,055,737)	(1,568,409)	(1,081,080)	(593,751)	(106,423)
Recurring Fund Balance (Deficit)												
Net Balance (Deficit)	(4,713,999)	(4,492,380)	(4,492,380)	(4,005,052)	(3,517,723)	(3,030,395)	(2,543,066)	(2,055,737)	(1,568,409)	(1,081,080)	(593,751)	(106,423)
Revenues	32,944,217	32,097,208	31,123,208	30,739,504	30,739,504	30,739,504	30,739,504	30,739,504	30,739,504	30,739,504	30,739,504	30,739,504
Other Sources	814,207	789,039	(383,704)									
Subtotal Revenues	33,758,424	32,886,247	30,739,504	30,739,504	30,739,504	30,739,504	30,739,504	30,739,504	30,739,504	30,739,504	30,739,504	30,739,504
Expenses	33,541,301	34,373,643	33,723,643	30,252,176	30,252,176	30,252,176	30,252,176	30,252,176	30,252,176	30,252,176	30,252,176	30,252,176
Cost containment (reduction in expenses)	(4,496)	(737,396)	(2,496,467)									
Grant-aid subsidies (reduction in expenses)		(750,000)	(975,000)									
Subtotal Expenses	33,536,805	32,886,247	30,252,176	30,252,176	30,252,176	30,252,176	30,252,176	30,252,176	30,252,176	30,252,176	30,252,176	30,252,176
Transfers	0	0	0	0	0	0	0	0	0	0	0	0
Net Annual Balance (2)	221,619	0	487,329	487,329	487,329	487,329	487,329	487,329	487,329	487,329	487,329	487,329
Ending Fund Balance (Deficit)	(4,492,380)	(4,492,380)	(4,005,052)	(3,517,723)	(3,030,395)	(2,543,066)	(2,055,737)	(1,568,409)	(1,081,080)	(593,751)	(106,423)	380,906

(1) 10 year deficit reduction plan beginning in FY20 to FY29

(2) Annual contribution to the accumulated deficit per deficit reduction plan

(3) The deficit reduction plan was approved by the Board of Regents at their April 17th, 2018 meeting. The plan calls for an infusion of dollars in FY18 and FY19 along with cost containment in those years. Additional significant reductions in spending in FY20 will occur and those will be applied forward through the term of the plan.



INSTITUTIONAL
SUPPORT
SERVICES

**MEMORANDUM TO ADVANCE
COMMITTEE AGENDA ITEM TO
THE BOARD OF REGENTS
THE UNIVERSITY OF NEW MEXICO**

DATE: October 24, 2018

TO: David W. Harris, EVP for Administration, COO & CFO

FROM: Chris Vallejos, AVP Institutional Support Services
Lisa Marbury, Executive Director, Institutional Support Services

RE: Requested Approvals

RECOMMENDED ACTION:

Recommend to the Board of Regents Finance and Facilities Committee the following:

1. Request for Project Construction Approval for Cogeneration Turbine Unit #2 Engine Overhaul
2. Request for Project Construction Approval for Natural History Science Center
3. Request for Project Construction Approval for Castetter Zebrafish Project
4. Request for Project Construction Approval for Antoine Predock Center for Design & Research: Studio Renovation

Please see attached summaries.

cc: A. Sena, L. Schuster, H. Barsun – PPD
A. Coburn, M. Dion, B. Scharmer, C. Martinez, N. Dominguez – PDC

**REQUEST FOR CAPITAL PROJECT CONSTRUCTION APPROVAL for
COGENERATION TURBINE UNIT #2 ENGINE OVERHAUL
UNIVERSITY OF NEW MEXICO**

October 9, 2018

REQUESTED ACTION:

In accordance with Section 7.12 of the Board of Regents Policy Manual and as required by the New Mexico Higher Education Department and New Mexico State Board of Finance, project construction approval is requested for **Cogeneration Turbine Unit #2 Engine Overhaul at UNM Main Campus.**

PROJECT DESCRIPTION:

This project is the manufacturer recommended 30,000 hour engine overhaul of Facilities Management Utilities' Cogeneration Turbine Unit #2. This overhaul involves removing the current gas turbine engine and reduction gears and replacing with either new or remanufactured (meeting all specifications and with the same warranty as new) gas turbine engine and reduction gears provided by the vendor.

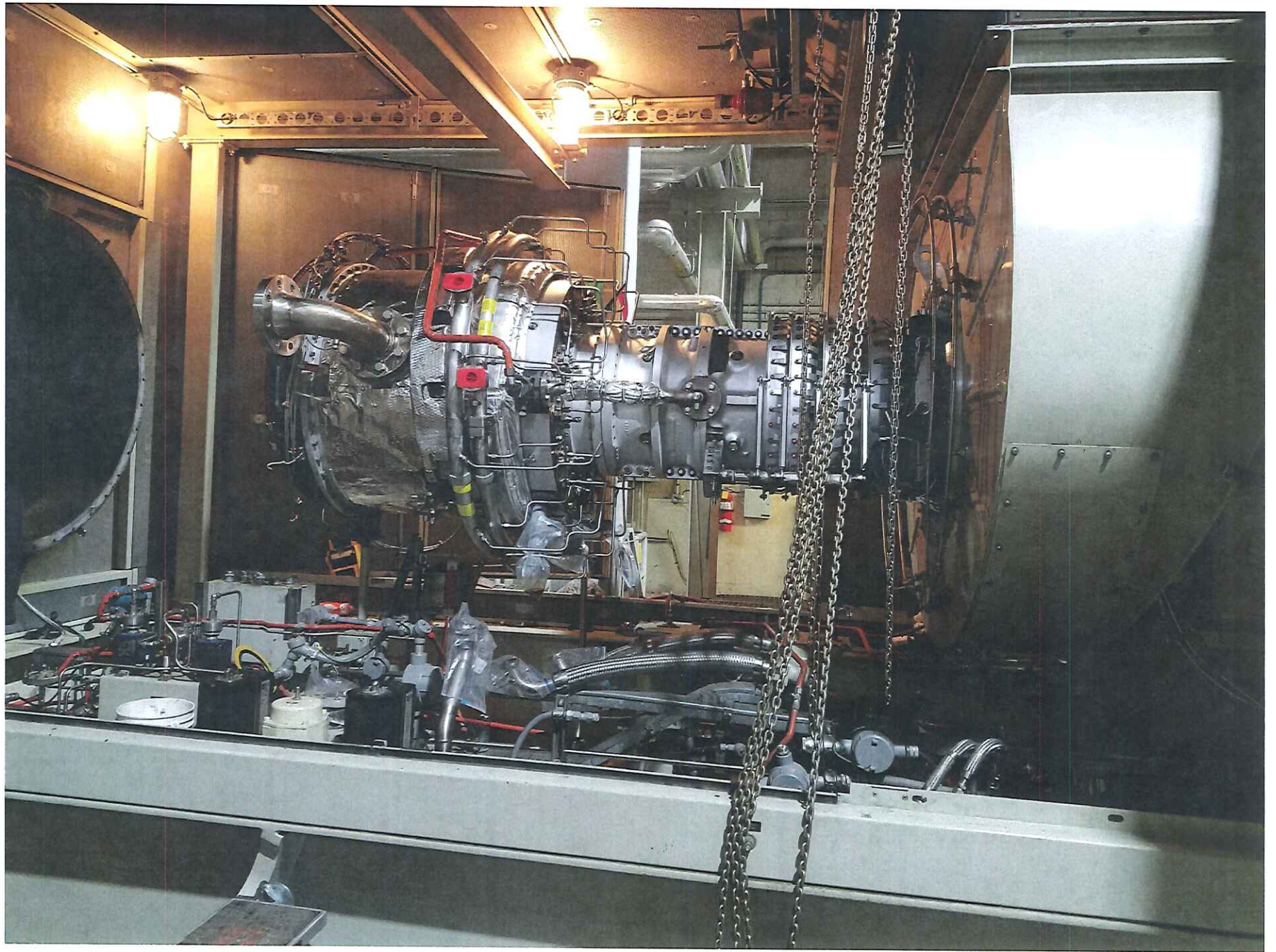
PROJECT RATIONALE:

The Utilities Division provides a major portion of the electricity and steam used by main & north campuses with a pair of cogeneration units, each of which consists of a gas turbine-driven electric generator and a heat recovery steam generator. These cogeneration units provide 46% of total electrical loads and 64% of total steam loads on main and north campus. This equipment substantially reduces the cost of providing these utilities and is more efficient than conventional methods because the waste heat used to produce the electricity is recycled to produce steam. Thus, the Division supplies heat & electricity to the campuses for approximately \$2,500,000 less each year than if all the heat and electricity were provided using outside purchased utilities.

FUNDING:

The total estimated Project Budget is \$2,060,000:

- \$2,060,000 is funded from Facility Management Utilities capital reserve funds



**REQUEST FOR CAPITAL PROJECT CONSTRUCTION APPROVAL for
NATURAL HISTORY SCIENCE CENTER
UNIVERSITY OF NEW MEXICO
November 13, 2018**

REQUESTED ACTION:

In accordance with Section 7.12 of the Board of Regents Policy Manual and as required by the New Mexico Higher Education Department and New Mexico State Board of Finance, project construction approval is requested for **Natural History Science Center** at the UNM Central Campus.

PROJECT DESCRIPTION:

This project is located in the existing Biology Annex Building, 8,636 GSF, which was formerly a laboratory and office building. It has been vacant since 2015. This renovation will not change the square footage of the building.

The project will redesign and renovate the former Biology Annex building into an interdisciplinary teaching & learning lab for Earth and Planetary Sciences, Museum Studies, Biology, and the Museum of Southwestern Biology. The renovation will provide space for teaching labs, a Paleobiology collections and prep lab as well as smaller spaces for a cataloging lab, analytical lab, outreach space offices, administrative offices, meeting rooms, and a common area.

PROJECT RATIONALE:

UNM faculty are currently engaged in significant paleontological research, however the current storage facilities in the basement of Northrup Hall are at capacity and do not meet federal repository requirements. This renovation will provide appropriate and secure storage facilities with the necessary temperature and humidity control to enable important specimens to remain at UNM.

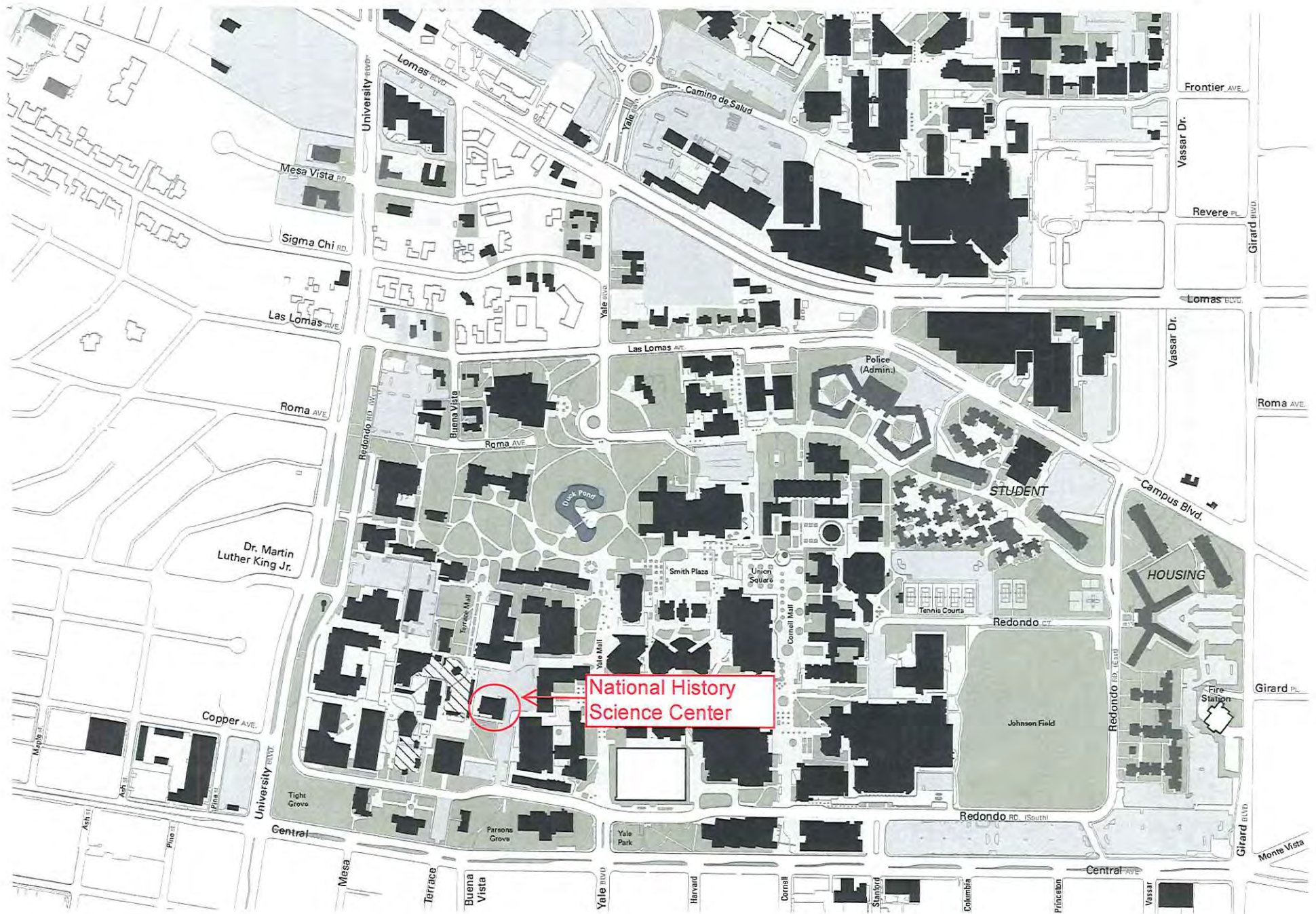
The facility will further encourage interdisciplinary research and teaching, exposing a wide spectrum of undergraduate and graduate students to collection-based inquiry and research, which is challenged by currently inadequate facilities and distance between storage, laboratory, and teaching spaces. If this project is not funded, it will limit future research and teaching abilities with these collections, which could also negatively impact future research dollars to the institution.

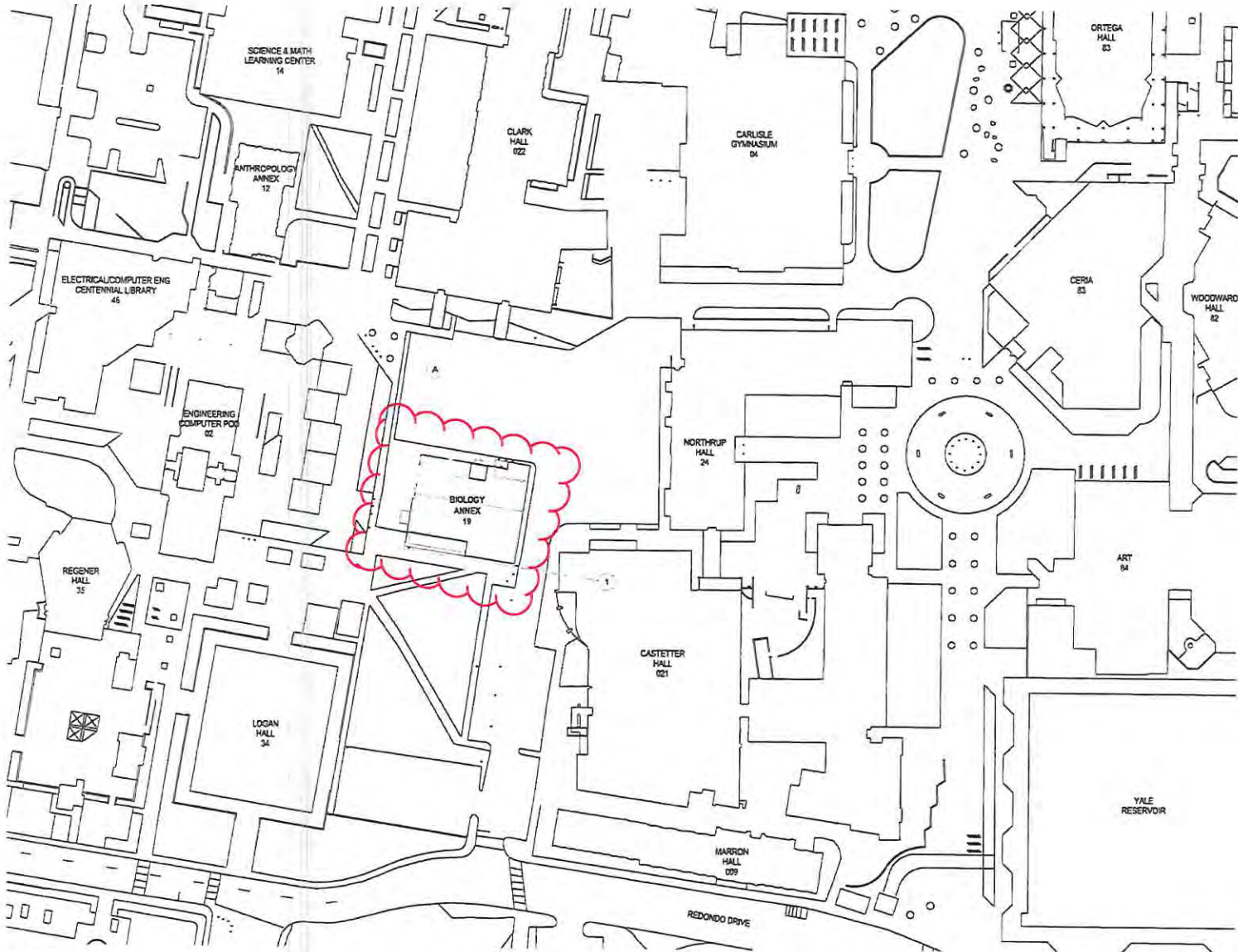
FUNDING:

The total estimated Project Budget is \$3,883,000:

- \$3,883,000 is funded from 2017 UNM Bond Revenue.

The University of New Mexico - Albuquerque: Central Campus





AOS
ARCHITECTS

ATKIN OLSEN SCHADE
ARCHITECTS
175 SOUTH 17TH STREET
SUITE 500
PHILADELPHIA, PA 19107
(215) 525-7112

STRUCTURAL ENGINEER
CHARLES SCHWABER
4700 LINCOLN ROAD NW, SUITE
100
ALBUQUERQUE, NM
(505) 244-4062

MECHANICAL ENGINEER
BRIDGES & PALTON
4000 C MONTGOMERY BLVD NE
ALBUQUERQUE, NM
(505) 883-4111

UNIVERSITY OF NEW MEXICO
NATURAL HISTORY SCIENCE CENTER
BUILDING #19 ALBUQUERQUE NM 87106
100% SCHEMATIC DESIGN

REVISIONS
DATE DATE DESCRIPTION

SITE PLAN

SHEET
NUMBER
SCALE
DATE
DRAWN BY

SP001

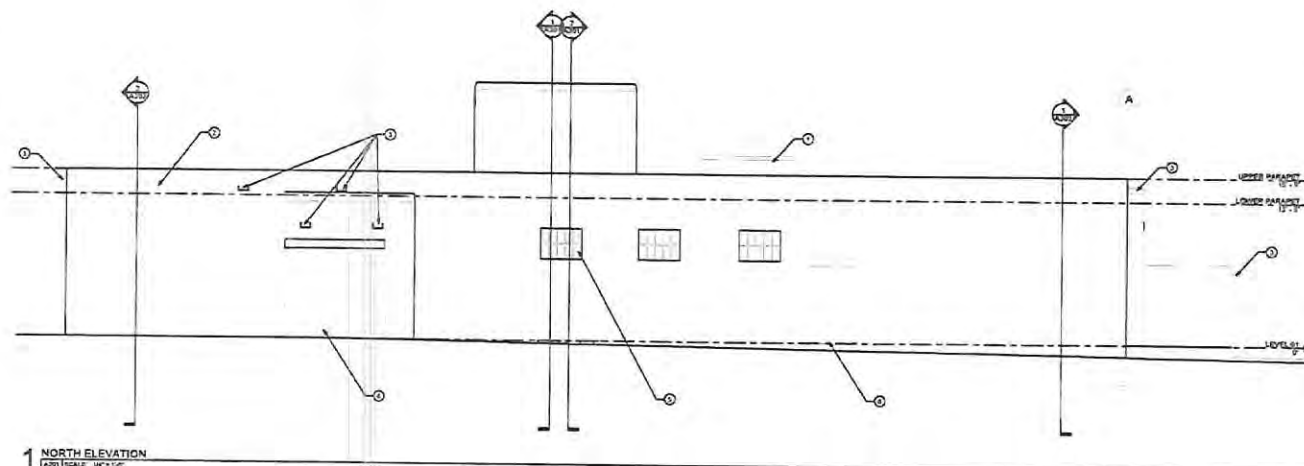
1 SITE PLAN
SHEET SCALE: 1/8" = 1'-0"



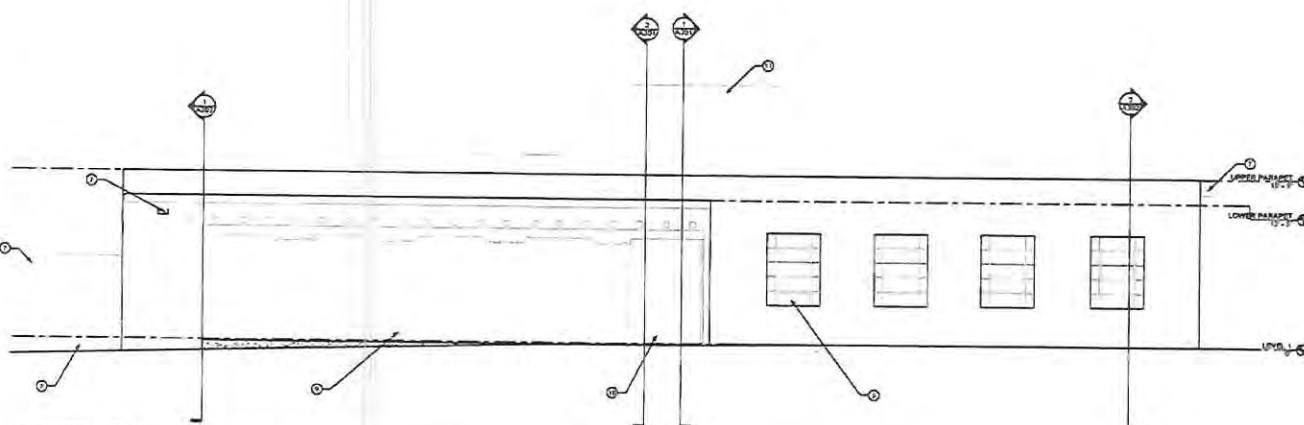
AOS
ARCHITECTS

NOTES

A. SEE KEYED NOTES



1 NORTH ELEVATION
(20' SCALE: 1/4" = 1'-0")



2 SOUTH ELEVATION
(20' SCALE: 1/4" = 1'-0")

KEYED NOTES

1. MODIFY VENTS TO PENTHOUSE AS NEEDED FOR FUME HOOD.
2. EXISTING STUCCO TO REMAIN. MINOR REPAIRS REQUIRED IN A FEW LOCATIONS.
3. EXISTING METAL CANALES TO REMAIN.
4. NEW DOORS AND FRAME IN WIDENED OPENING.
5. REGLAZE ALL EXISTING STEEL WINDOWS FOLLOWING ABATEMENT OF PUTTY. REPAINT.
6. EXISTING DOOR TO BE FIXED IN CLOSED POSITION. REPAIR AND PAINT.
7. REPAIR EXISTING WOOD OVERFLOW CANALES.
8. NEW DOOR AND FRAME IN EXISTING OPENING.
9. REPAIR AND REFINISH EXPOSED WOODWORK AT PORTAL.
10. IR AND REFINISH EXISTING DOORS AND TRANSOM.
11. STUCCO NEW SOUTH WALL AT EXPANDED PENTHOUSE. SCHEME C4 (SMALLER) AND B4 (LARGER).
12. INSTALL SEALANT AND EXPANSION JOINT IN EXISTING STUCCO.

UNIVERSITY OF NEW MEXICO
NATURAL HISTORY SCIENCE CENTER

BUILDING #19 ALBUQUERQUE NM 87108
100% SCHEMATIC DESIGN

REVISIONS
ISSUE DATE DESCRIPTION

PROPOSED
ELEVATIONS

DATE
DRAWN
SCALE
CHECKED BY

A201

A detailed illustration of a prehistoric underwater scene. In the center, a large marine reptile, possibly a Mosasaurus, is shown with its mouth open, revealing sharp teeth. To its left, a large sea turtle swims. Above the Mosasaurus, a long-necked marine animal, perhaps a Plesiosaurus, is visible. To the right, a penguin-like marine animal is swimming. The background is filled with various smaller fish, ammonites, and other marine life. The scene is set against a backdrop of a sandy ocean floor with some green plants and rocks.

Natural History Science Center

UNM Regents Finance & Facilities Committee

November 6, 2018

Natural History Science Center



A forever home for fossils

By Jessica Dyer / Journal Staff Writer

Published: Thursday, December 28th, 2017 at 7:20pm

Updated: Thursday, December 28th, 2017 at 10:37pm

- Former Biology Annex is a John Gaw Meem building on the New Mexico Historical Registry
- Completed in 1948
- Other examples include Zimmerman Library and the Alumni Memorial Chapel



Jason Moore, an assistant professor in the University of New Mexico's Honors College and a vertebrate paleontologist, holds a fossilized skull of a oreodont in the prep lab in Northrop Hall. (Greg Sorber/Journal)



Assistant professor Cori Myers, left, and undergraduate student Dustin Perriguet, show some of the fossils currently stored in the basement of Northrop Hall. (Greg Sorber/Journal)

Paleobiology Collection



- Over 25,000 marine invertebrate and plant specimens; ~ 15,200 catalogued
- Global collection that spans the history of multicellular life (> 640 million years)
- Highlights:
 - Unique record of past life in New Mexico
 - Exceptionally preserved specimens (some soft tissues!) from important sites elsewhere in the US, including plants, insects, fish, and eurypterids

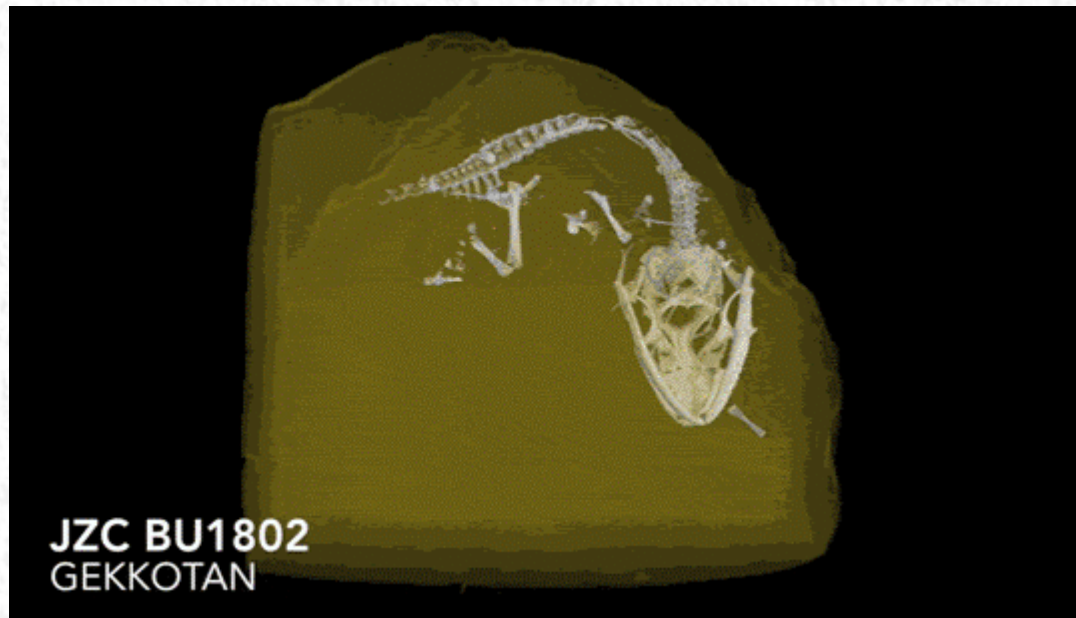
NHSC Collection Storage

- Safe, secure storage environment for invert/vert paleo specimens
 - Space-saver compaction system with fire-proof specimen cases
 - Over-size specimen storage for large mammal/dinosaur specimens
 - Table space for specimen research minimizes transport

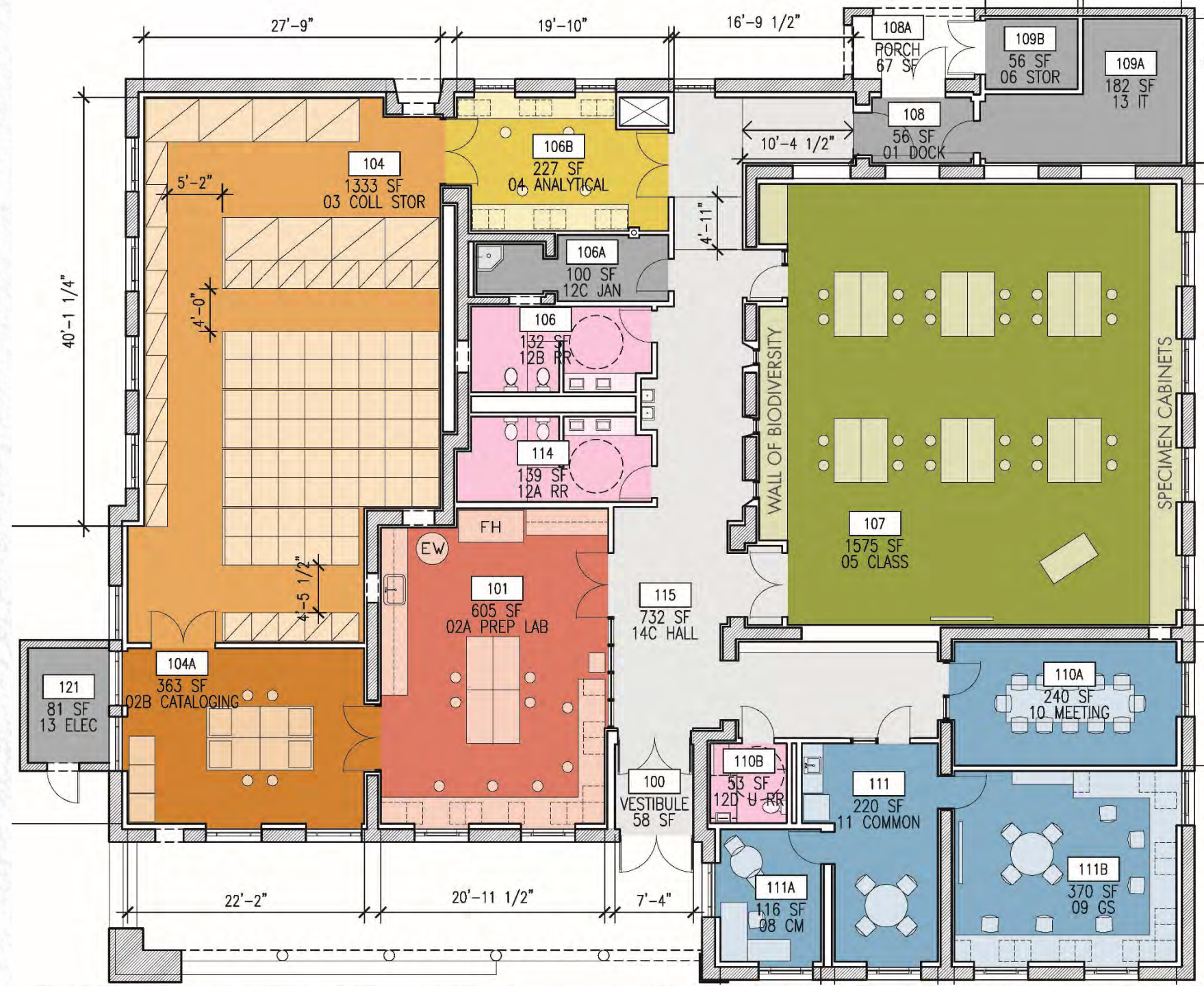


NHSC Imaging/Analysis Lab

- Analytical resources for 2D and 3D imaging of specimens
 - Potential imaging techniques include: optical (camera, microscope), 3D laser scanning, and micro-CT.
- Computational equipment for specimen digitization



Floor Plan



Schedule & Funding

Schedule:

- | | |
|-------------------------------------|-----------------------|
| • Finance & Facilities Approval | Nov 6, 2018 |
| • HED Capital Project Approval | Dec 12, 2018 |
| • SBOF Capital Project Approval | Jan 16, 2019 |
| • Construction CMAR RFP issue | Dec 7, 2018 |
| • Construction Contractor Selection | Jan 17, 2018 |
| • Design Completion | Jan 31, 2019 |
| • Construction Documents Completion | Apr 29, 2019 |
| • Project Construction | Jun, 2019 – Sep, 2020 |
| • Project Completion | Sep, 2020 |

Funding:

<u>\$ 3,883,000</u>	<u>2017 UNM Revenue Bond</u>
\$3,883,000	Total Project Budget

**REQUEST FOR CAPITAL PROJECT CONSTRUCTION APPROVAL for
CASTETTER ZEBRAFISH PROJECT
UNIVERSITY OF NEW MEXICO
November 13, 2018**

REQUESTED ACTION:

In accordance with Section 7.12 of the Board of Regents Policy Manual and as required by the New Mexico Higher Education Department and New Mexico State Board of Finance, project construction approval is requested for **Castetter Zebrafish Project** at the UNM Central Campus.

PROJECT DESCRIPTION:

This project will renovate and equip approximately 900 Net SF of shelled basement space in Castetter Hall, Building # 21 to provide aquatic resource facilities for UNM Animal Research Facility (ARF) Zebrafish labs.

The project includes three laboratory rooms: Production Housing lab, Food prep room/ Storage lab, and Quarantine lab. The equipment for these labs has already been purchased by funds from the Biology Department/Center for Evolutionary and Theoretical Immunology, however, this project includes the installation of equipment including: tanks, tank racks and water recirculation equipment. Remodel construction includes HVAC duct work and controls, electrical and lighting upgrades, floor drainage pipe and grate upgrades and temperature controls and alarms.

PROJECT RATIONALE:

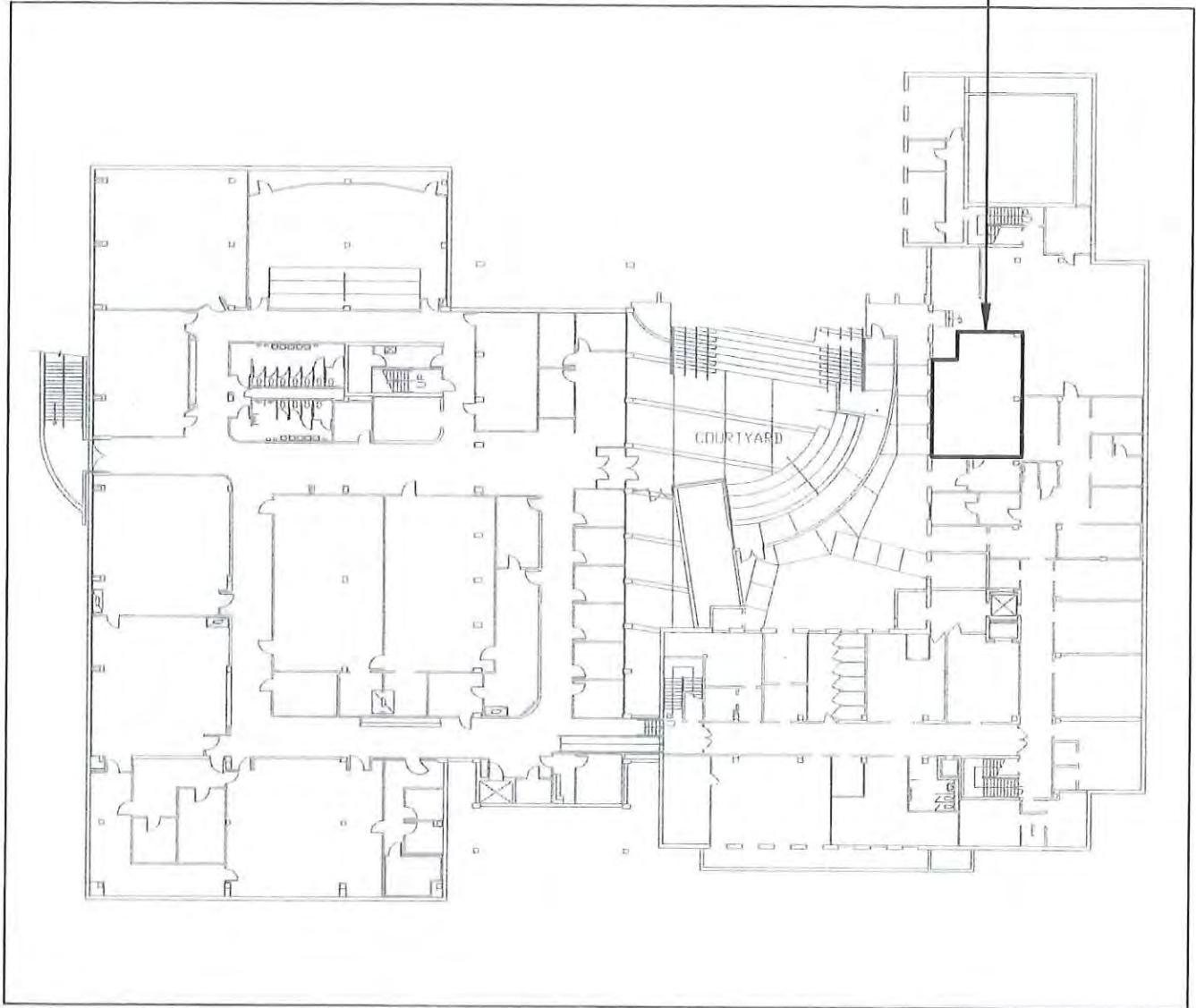
The project provides a needed core research space to serve multiple faculty in Biology, and multiple colleges: School of Medicine, College of Engineering - Biomedical Engineering, and College of Arts and Sciences - Department of Psychology, and Department of Biology. It also fulfills UNM's retention commitment to a leading Biology (immunology) faculty research professor. If the project is not approved, Biology and other departments' ability to effectively continue with existing research may be reduced, impacting future research funding. Further, this would put UNM at a higher risk losing a critical faculty research professor.

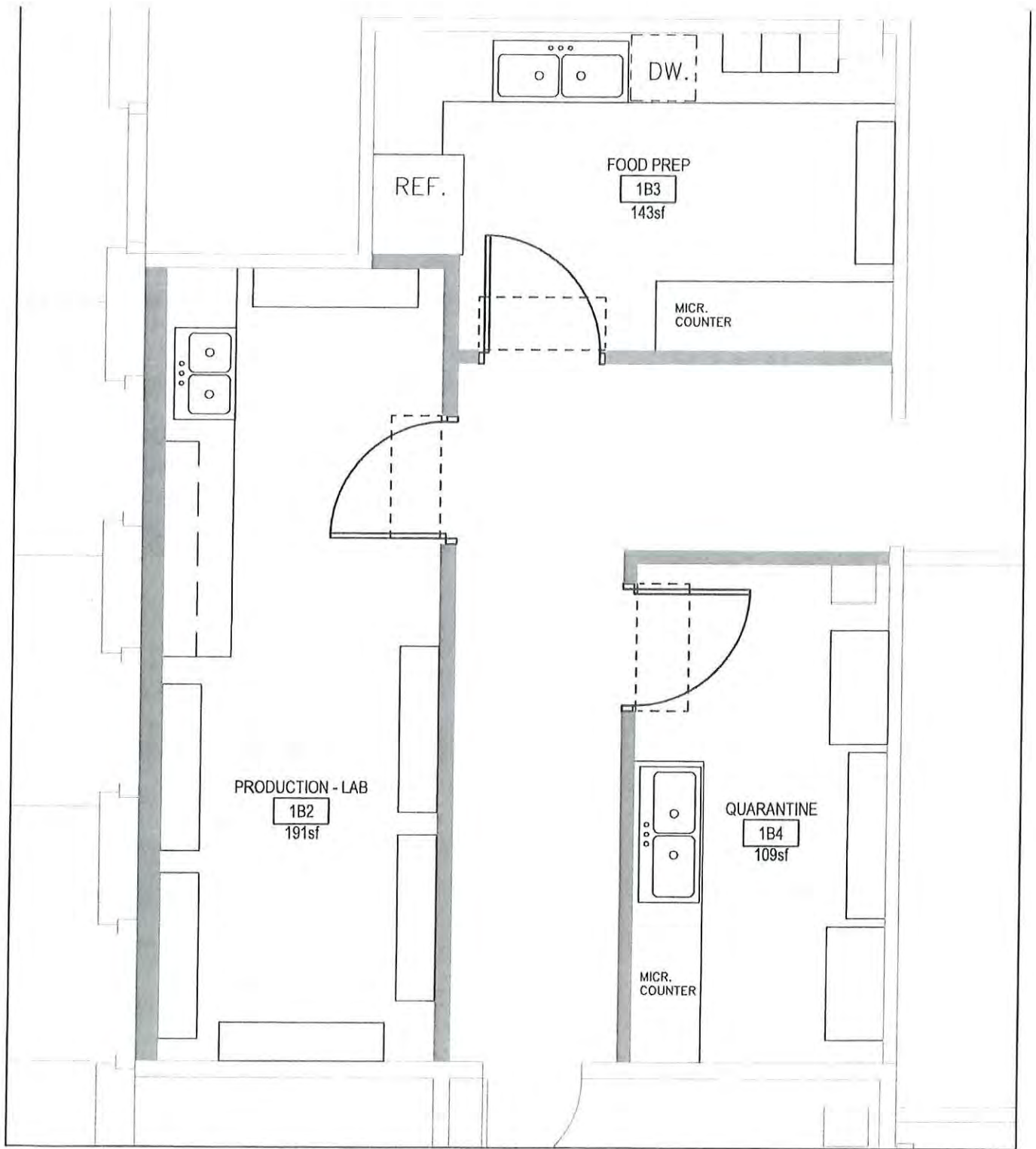
FUNDING:

The total estimated Project Budget is \$407,000:

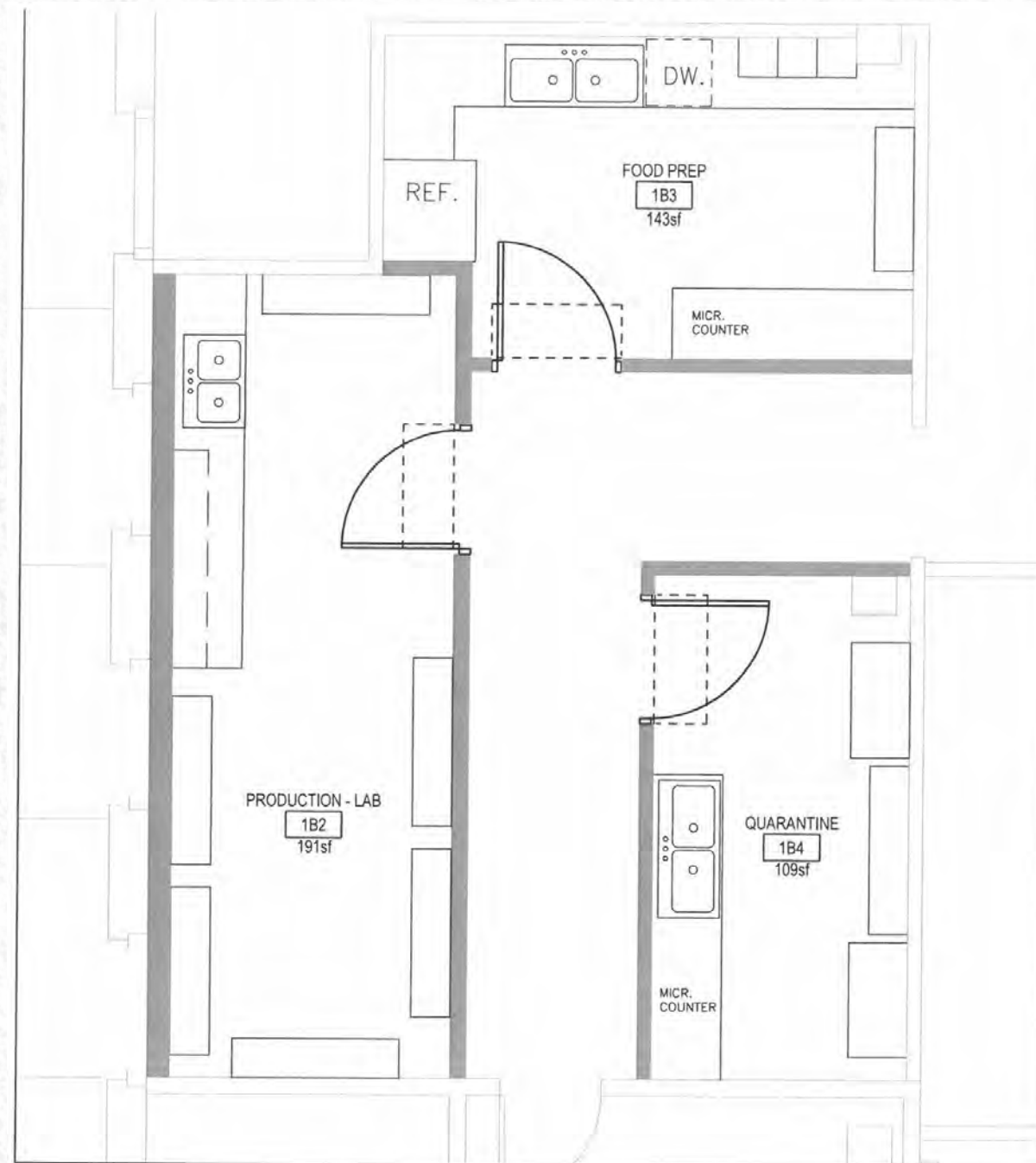
- \$407,000 is funded from:
 - \$25,000 FY 18 BR&R Space Consolidation & CARC Upgrade
 - \$300,000 FY 19 BR&R Funds
 - \$5,000 Arts & Sciences Department Funds
 - \$77,000 BR&R Provost Office Funds

PROJECT AREA





Floor Plan





Castetter Zebrafish Project

UNM Regents Finance & Facilities Committee

November 6, 2018



Zebrafish Animal Care Facility

- Enables new biomedical research at UNM
 - Immunology and Autoimmune Diseases
 - Fetal Alcohol Syndrome Model
- Supports key faculty and student programs
 - Minority Access to Research Careers
 - Post-Baccalaureate Research and Education Program
 - Initiative for Maximizing Student Development
- Creates opportunities for interdisciplinary research
 - UNM Main – Health Sciences Campuses
 - College of Arts and Sciences and School of Engineering



Facility design and layout allows for carefully controlled experiments

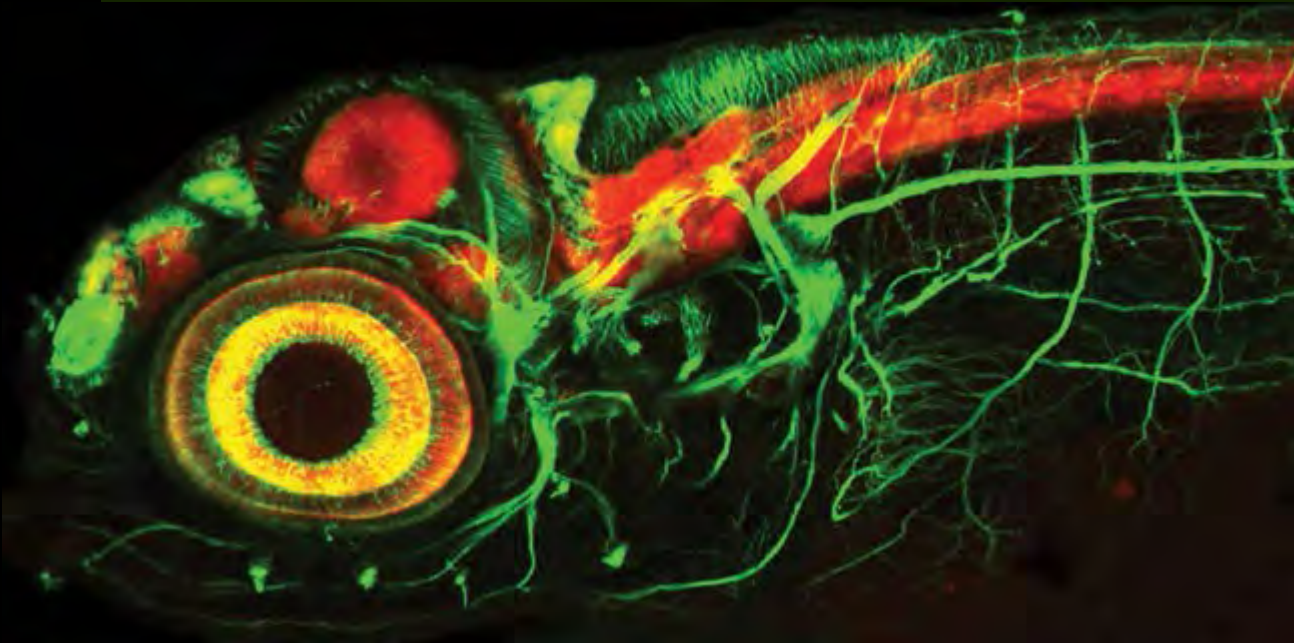


Project Impacts & Management

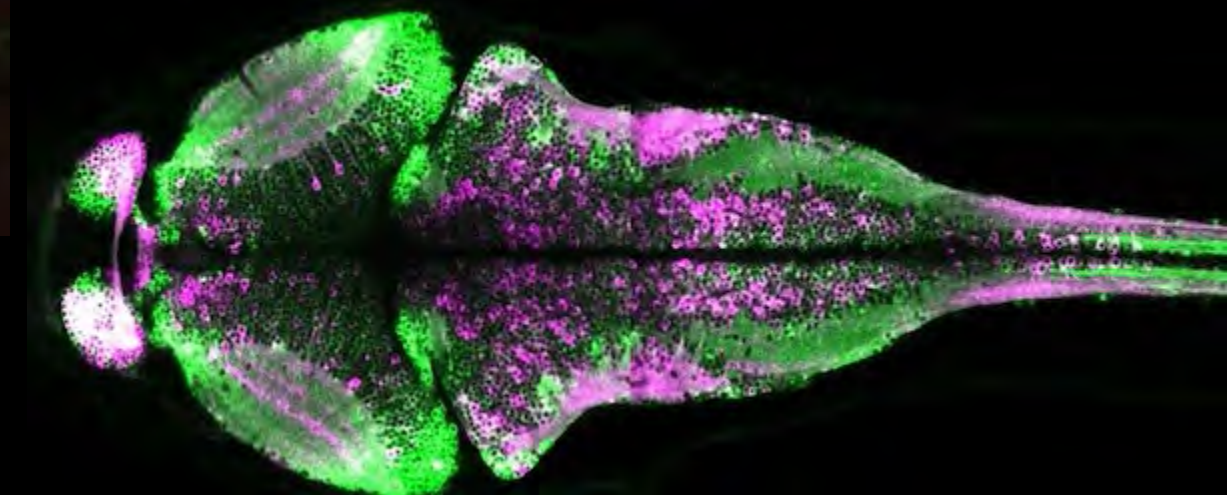
- Meets rigorous standards for animal care and use
- Affects ~1610 undergraduate and graduate students. Numbers are robust to enrollment declines.
- Supports growth areas in health sciences careers
- Human capital for Zebrafish facility is in place
- Facility operations supported from external grants and contracts



48 Hours Post-Fertilization
Fluorescently labeled subsets of neurons and yolk
Image courtesy of Alex Abrams



Allows for incredible Bioimaging
and Genome-enabled
technologies



Schedule & Funding

Schedule:

- | | |
|-------------------------------------|------------------------|
| • Finance & Facilities Approval | Nov 6, 2018 |
| • HED Capital Project Approval | Dec 12, 2018 |
| • Design Completion | Nov 16, 2018 |
| • Construction RFQ Issued | Nov 19, 2018 |
| • Construction Contractor Selection | Dec 21, 2018 |
| • Project Construction | Feb, 2019 – July, 2019 |
| • Project Completion | July, 2019 |

Funding:

\$ 25,000	FY18 BR&R
\$300,000	FY19 BR&R
\$ 5,000	Arts & Sciences Funds
<u>\$ 77,000</u>	<u>BR&R Provost Office</u>
\$407,000	Total Project Budget

**REQUEST FOR CAPITAL PROJECT CONSTRUCTION APPROVAL for
ANTOINE PREDOCK CENTER FOR DESIGN & RESEARCH: STUDIO
RENOVATION
UNIVERSITY OF NEW MEXICO
November 6, 2018**

REQUESTED ACTION:

In accordance with Section 7.12 of the Board of Regents Policy Manual and as required by the New Mexico Higher Education Department and New Mexico State Board of Finance, project construction approval is requested **for Antoine Predock Center for Design & Research: Studio Renovation.**

PROJECT DESCRIPTION:

This project is a partial renovation of the recently acquired Antoine Predock studio located at 300 12th Street in Albuquerque. It is a complex donated to the University of New Mexico in 2017 by world-renowned architect and UNM alum Antoine Predock. The facility renewal project involves the 3,800 gross square foot studio building, which will provide important overflow studio space for architecture student teaching and research and, for architectural community outreach.

The project includes renovations and code upgrades to the studio, two offices, a conference room, restrooms, breakroom and a courtyard. The electrical and IT infrastructure will be upgraded to support the teaching and research mission of the facility.

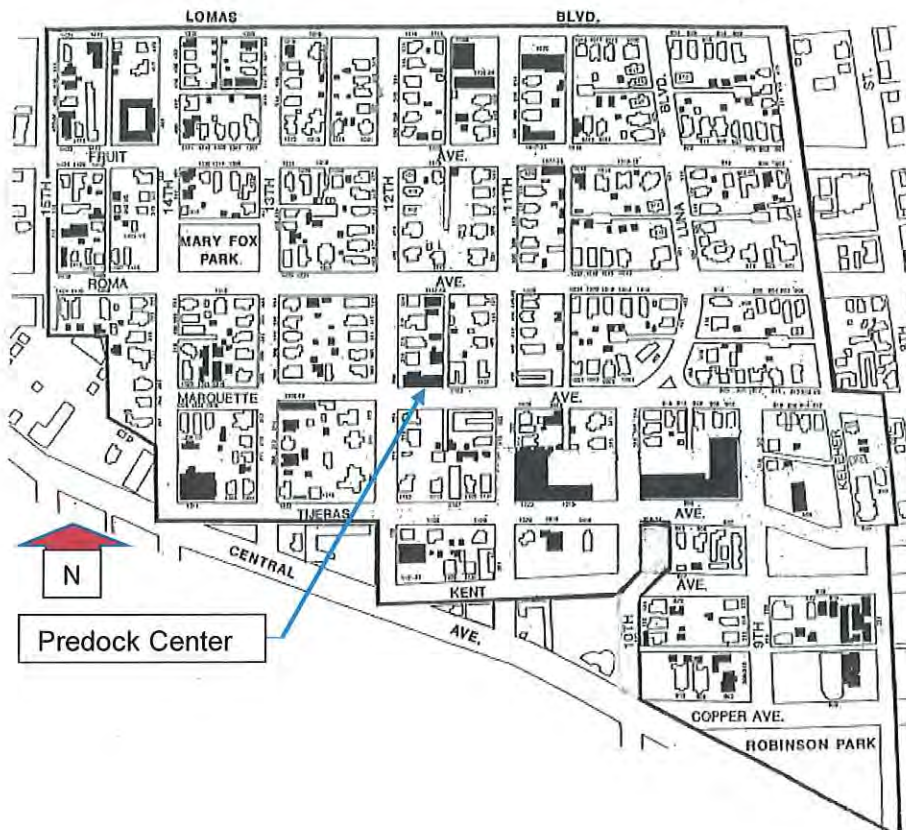
PROJECT RATIONALE:

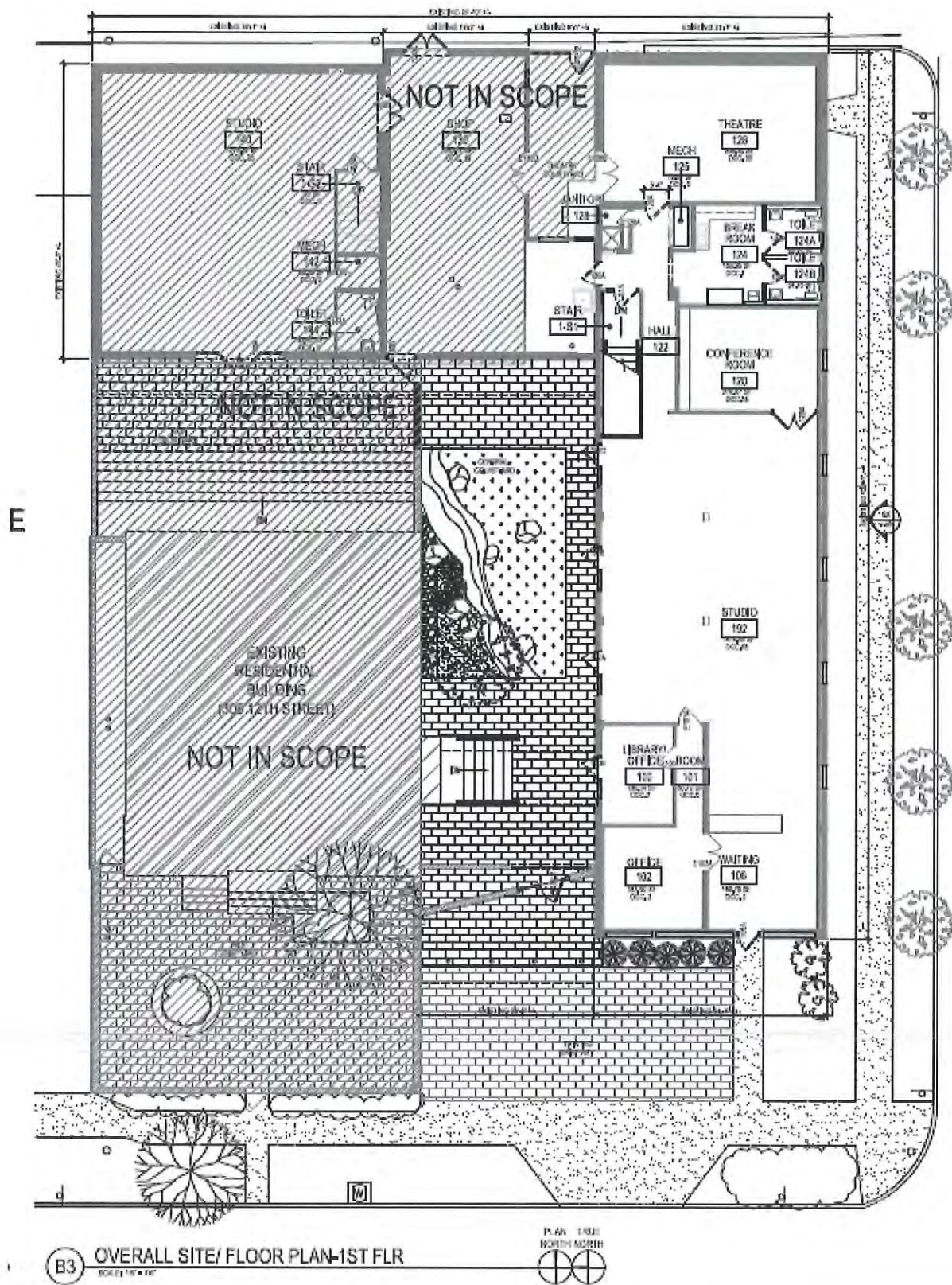
The School of Architecture and Planning has a diverse mission including educating and providing research opportunities for future architects and planners as well as being a central point of continuing education for New Mexico's architectural community. The facility and its related collections provide opportunities for future and current architects to learn and conduct research in the space and with collections that were not previously available. Upon completion, this facility will support the mission of the School of Architecture and Planning by providing additional studio spaces for our students and a venue for continuing education, research, and community events.

FUNDING:

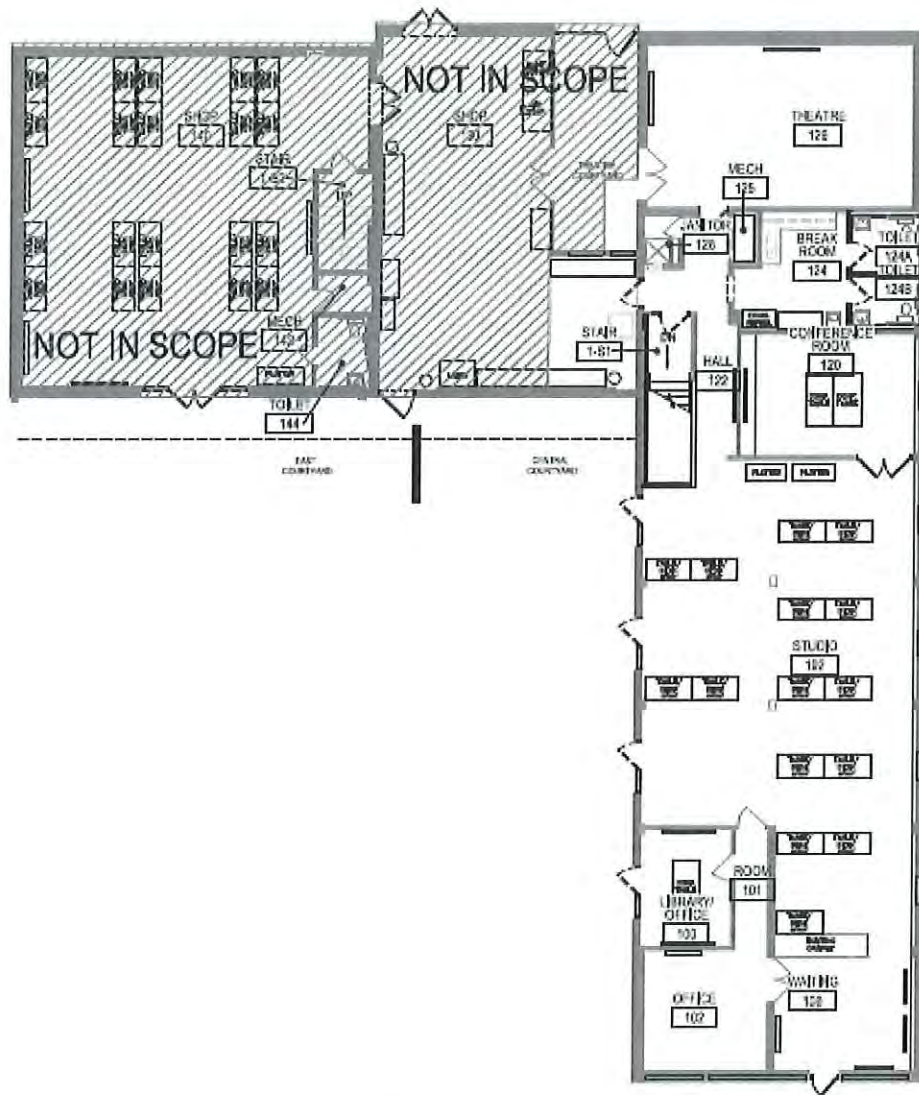
The total estimated Project Budget is \$422,225:

- \$400,000 is funded from FY19 Building Renovation and Renewal Funds
- \$22,225 is funded from FY18 Capital Funds (BR&R) allocated to the Provost's Office





B3 OVERALL SITE/ FLOOR PLAN-1ST FLR

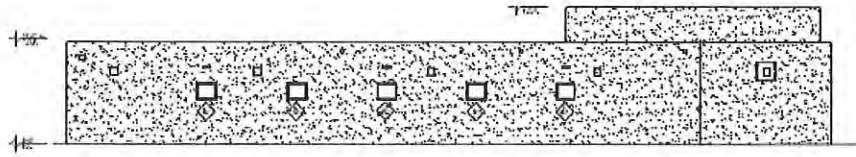


B3

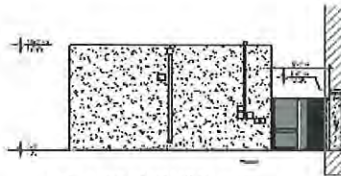
EQUIPMENT/FURNISHING PLAN -1ST FLR

SCALE: 1/8" = 1'-0"

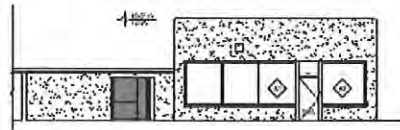
PLAN: TRUE
NORTH NORTH



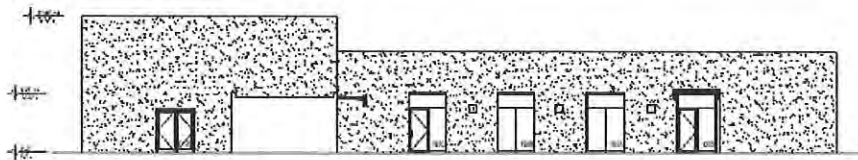
(C1) SOUTH ELEVATION
SCALE 1/8" = 1'-0"



(B2) EAST ELEVATION
SCALE 1/8" = 1'-0"



(D3) WEST ELEVATION
SCALE 1/8" = 1'-0"

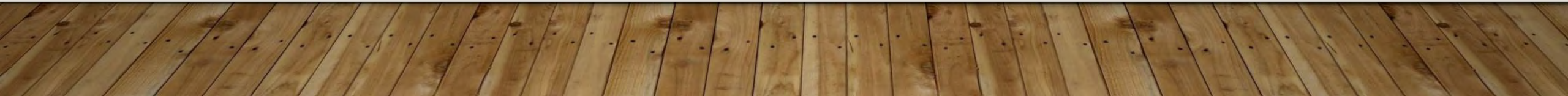


(A3) NORTH ELEVATION
SCALE 1/8" = 1'-0"

UNM PREDOCK CENTER FOR DESIGN & RESEARCH PROJECT APPROVAL

GERALDINE FORBES, DEAN OF ARCHITECTURE & PLANNING;

MELISSA VARGAS, DIRECTOR OF ACADEMIC AFFAIRS OPERATIONS



SCHOOL OF ARCHITECTURE & PLANNING

- The School of Architecture & Planning has a diverse mission including educating and providing research opportunities for current and future architects and planners.
 - Architecture
 - Community & Regional Planning
 - Landscape Architecture



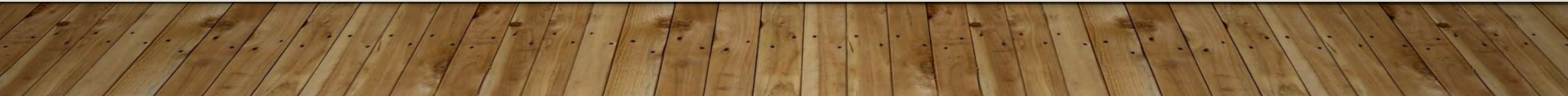
ANTOINE PREDOCK GIFT

Antoine Predock: UNM alum and world-renowned architect

- Several properties and Mr. Predock's architectural model collection gifted to UNM in 2017
 - Studio and former home gifted to the School of Architecture & Planning (SAAP)
 - Model collection gifted to College of University Libraries and Learning Sciences



SAAP partnered in 2017/18 with the Provost's Office and Facilities Management to manage the property and plan facility upgrades



ANTOINE PREDOCK CENTER FOR DESIGN & RESEARCH: STUDIO RENOVATION SCOPE

- Initial goals were to address property stabilization & management (facility clean-up & inventory, roof, HVAC, landscape, caretaking, etc.)
- Current Studio Renovation scope includes:
 - Infrastructure (electrical & IT)
 - Code (ADA, restrooms, landscape/patio upgrades)
 - Safety/Security (fire, egress & alarms)
 - Basic renewal (paint, floor re-finish, etc.)
 - Studio upgrades for instruction & research (furniture & equipment)



PROJECT BUDGET & TIMELINE

Budget:

\$400,000 in FY19 Building Renewal & Replacement
(BR&R) Funds

\$22,225 in FY18 Provost BR&R Funds

Schedule:

Project starts: Spring 2019

Occupy/Begin Teaching & Research: Fall 2019

ANTOINE PREDOCK CENTER FOR DESIGN & RESEARCH

Questions/Comments?

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THE UNIVERSITY OF
NEW MEXICO



Athletics' FY19 Budget and Actuals (Exhibit P21)

Updated through September 30, 2018 (YTD)

Schedule A: (FY19 Budget and Actuals)- This schedule details out pooled revenues and directed revenues by sport for FY19 budget and actuals year-to-date through September, 2018. Please note that a majority of revenues are pooled centrally into Athletics and are not distributed by sport, however ticket sales and game guarantees are distributed by sport.

This report also compares FY19 budget to monthly actuals, and FY19 year-to-date monthly actuals to prior year-to-date monthly actuals. Major variances are due to the restructure of the chart of accounts, timing on when revenue accruals and expenses were posted in the prior year, and differences in institutional transfers.

Schedule B: (Expenses by Sports)- This schedule details out FY19 expense budget and year-to-date expense actuals through September 30, 2018. Please note grant-in-aid expenses have been budgeted based on prior year actuals, FY19 year-to-date actuals have been allocated to individual sports as expenses post throughout the fiscal year.



Schedule A

FY19 Budget and Monthly Actuals by Exhibit P21

			Fiscal Year 2018-19 (FY19)																
Revenue/Expense Description (2)	FY19 Original Budget	FY19 Revised Budget	July	August	September	October	November	December	January	February	March	April	May	June	FY19 YTD	FY19 Budget to Projected Actuals Variance	Actuals % of Revised Budget	FY18 YTD Actuals (September)	FY19 YTD vs. FY18 YTD Actuals
Pooled Revenues																			
NCAA/Mountain West Conference	4,750,000	4,750,000	532,639	395,833	395,833										1,324,305	(3,425,695)	27.9%	1,440,337	(116,031)
Media Rights/Sponsorship/Licensing	5,625,000	5,625,000	413,042	413,042	413,042										1,239,126	(4,385,874)	22.0%	1,135,083	104,042
Commissions	800,000	800,000	73,333	73,333	73,333										220,000	(580,000)	27.5%	200,000	20,000
Naming Rights	200,000	200,000	-	-	-										-	(200,000)	0.0%	-	-
Student Fees	3,681,708	3,681,708	211,580	402,038	1,322,737										1,936,355	(1,745,353)	52.6%	2,154,138	(217,783)
Fundraising	2,400,000	2,400,000	200,000	200,000	200,000										600,000	(1,800,000)	25.0%	800,000	(200,000)
State Appropriation	2,641,500	2,641,500	218,200	218,100	230,200										666,500	(1,975,000)	25.2%	654,400	12,100
Facility Rental/Merchandise/GIK	2,400,000	2,400,000	5,003	8,318	800										14,121	(2,385,879)	0.6%	193,963	(179,842)
Special Events and Other Revenues	2,035,000	2,035,000	96,898	126,009	97,871										320,778	(1,714,222)	15.8%	298,620	22,158
Transfers to/from Campus	974,000	974,000	973,806	(10,011)	(6,058)										957,737	(16,263)	98.3%	147,924	809,813
Land Proceed Transfer	789,039	789,039	-	-	-										-	(789,039)	0.0%	-	-
Sub-total	26,296,247	26,296,247	2,724,502	1,826,662	2,727,758	-	-	-	-	-	-	-	-	-	7,278,922	(19,017,325)	27.7%	7,024,465	254,457
Directed Revenues (by Sports)																			
Men's Basketball Tickets	3,800,000	3,800,000	-	-	-										-	(3,800,000)	0.0%	-	-
Football Tickets	1,200,000	1,200,000	-	-	323,610										323,610	(876,390)	27.0%	640,404	(316,794)
Women's Basketball Tickets	375,000	375,000	-	-	-										-	(375,000)	0.0%	-	-
Other Sports Tickets (1)	115,000	115,000	-	13,180	19,570										32,750	(82,250)	28.5%	-	32,750
Football Game Guarantees	1,100,000	1,100,000	-	-	1,100,000										1,100,000	-	100.0%	-	1,100,000
Sub-total	6,590,000	6,590,000	-	13,180	1,443,180	-	-	-	-	-	-	-	-	-	1,456,360	(5,133,640)	22.1%	640,404	815,957
Total	32,886,247	32,886,247	2,724,502	1,839,842	4,170,938	-	-	-	-	-	-	-	-	-	8,735,282	(24,150,965)	26.6%	7,664,869	1,070,413
Expenses																			
Salaries	11,272,844	11,272,844	865,392	849,356	889,942										2,604,690	(8,668,154)	23.1%	2,731,967	(127,277)
Payroll Benefits	3,271,643	3,271,643	225,618	225,833	266,773										718,224	(2,553,419)	22.0%	808,291	(90,067)
Communication Charges	110,268	110,268	4,993	5,337	7,204										17,535	(92,733)	15.9%	18,600	(1,065)
Other Expense	782,164	782,164	34,757	79,947	103,719										218,423	(563,741)	27.9%	423,624	(205,201)
Patient Care Costs	98,300	98,300	26,137	15,400	15,241										56,778	(41,522)	57.8%	27,489	29,289
Plant Maintenance	250,457	250,457	33,972	6,235	11,390										51,597	(198,860)	20.6%	39,645	11,953
Services	4,967,038	4,967,038	107,701	181,741	218,202										507,645	(4,459,393)	10.2%	644,919	(137,275)
Student Costs (includes Grant-in-Aid)	5,694,190	5,694,190	108,655	1,737,125	808,184										2,653,964	(3,040,226)	46.6%	2,745,277	(91,313)
Supplies	2,055,696	2,055,696	287,004	251,795	203,412										742,211	(1,313,485)	36.1%	520,362	221,849
Travel	3,809,977	3,809,977	680,575	212,352	124,882										1,017,809	(2,792,168)	26.7%	1,077,599	(59,790)
Utilities	573,670	573,670	(13,936)	51,768	52,039										89,871	(483,799)	15.7%	116,957	(27,086)
Total	32,886,247	32,886,247	2,360,868	3,616,891	2,700,989	-	-	-	-	-	-	-	-	-	8,678,747	(24,207,500)	26.4%	9,154,729	(475,982)
Net	-	-	363,634	(1,777,049)	1,469,950	-	-	-	-	-	-	-	-	-	56,535	56,535	0.2%	(1,489,861)	1,546,395

(1) Other sports tickets include men's and women's soccer and track, baseball, softball, and volleyball

(2) Actuals through September 30, 2018

(3) Does not include accumulated deficit

FY19 Budgeted Expenses and Year-to-Date (YTD) Actuals by Sport Exhibit P21 (1)

Football			
Expense Description	FY19 Budget	FY19 YTD Actuals	FY19 Budget to Actuals Variance
Salaries	2,615,585	664,739	1,950,846
Payroll Benefits	804,797	161,741	643,056
Communication Charges	28,550	4,118	24,432
Other Expense	79,908	17,102	62,806
Patient Care Costs	18,000	4,605	13,395
Plant Maintenance	83,407	18,344	65,063
Services	1,003,600	59,306	944,294
Student Costs/Grant-in-Aid (2)	1,724,282	888,389	835,893
Supplies	305,350	68,409	236,941
Travel	1,275,550	631,568	643,982
Utilities	7,800	-	7,800
Total	7,946,829	2,518,321	5,428,507

Men's Baseball			
Expense Description	FY19 Budget	FY19 YTD Actuals	FY19 Budget to Actuals Variance
Salaries	357,672	90,668	267,004
Payroll Benefits	107,609	21,009	86,600
Communication Charges	1,460	135	1,325
Other Expense	7,852	1,106	6,746
Patient Care Costs	-	-	-
Plant Maintenance	-	-	-
Services	55,760	1,135	54,625
Student Costs/Grant-in-Aid (2)	233,545	97,686	135,859
Supplies	78,230	17,576	60,654
Travel	168,100	15,748	152,352
Utilities	-	-	-
Total	1,010,228	245,063	765,165

Women's Softball			
Expense Description	FY19 Budget	FY19 YTD Actuals	FY19 Budget to Actuals Variance
Salaries	183,000	41,183	141,817
Payroll Benefits	65,294	13,553	51,741
Communication Charges	2,400	203	2,198
Other Expense	3,942	534	3,408
Patient Care Costs	-	-	-
Plant Maintenance	-	122	(122)
Services	28,800	727	28,073
Student Costs/Grant-in-Aid (2)	238,818	80,812	158,006
Supplies	27,300	10,023	17,277
Travel	140,100	6,182	133,918
Utilities	-	-	-
Total	689,654	153,339	536,315

Men's Basketball			
Expense Description	FY19 Budget	FY19 YTD Actuals	FY19 Budget to Actuals Variance
Salaries	2,018,137	495,225	1,522,912
Payroll Benefits	373,163	67,444	305,719
Communication Charges	15,560	1,382	14,178
Other Expense	59,150	4,419	54,731
Patient Care Costs	7,500	2,603	4,897
Plant Maintenance	34,900	71	34,829
Services	746,240	16,019	730,221
Student Costs/Grant-in-Aid (2)	275,374	127,083	148,291
Supplies	103,850	24,221	79,629
Travel	541,500	37,000	504,500
Utilities	-	-	-
Total	4,175,374	775,466	3,399,908

Women's Basketball			
Expense Description	FY19 Budget	FY19 YTD Actuals	FY19 Budget to Actuals Variance
Salaries	768,086	170,583	597,503
Payroll Benefits	258,590	50,247	208,343
Communication Charges	2,920	1,298	1,622
Other Expense	16,319	2,643	13,676
Patient Care Costs	-	209	(209)
Plant Maintenance	7,400	75	7,325
Services	290,250	14,314	275,936
Student Costs/Grant-in-Aid (2)	239,448	123,082	116,365
Supplies	48,850	15,889	32,961
Travel	343,628	68,720	274,908
Utilities	-	-	-
Total	1,975,491	447,060	1,528,431

Men's Soccer			
Expense Description	FY19 Budget	FY19 YTD Actuals	FY19 Budget to Actuals Variance
Salaries	225,969	59,987	165,982
Payroll Benefits	63,810	20,211	43,599
Communication Charges	2,420	342	2,078
Other Expense	5,628	1,528	4,100
Patient Care Costs	1,000	1,199	(199)
Plant Maintenance	-	-	-
Services	34,025	11,244	22,781
Student Costs/Grant-in-Aid (2)	213,722	81,052	132,669
Supplies	19,825	20,409	(584)
Travel	120,750	41,403	79,347
Utilities	-	-	-
Total	687,149	237,375	449,773

Women's Soccer			
Expense Description	FY19 Budget	FY19 YTD Actuals	FY19 Budget to Actuals Variance
Salaries	196,000	49,444	146,556
Payroll Benefits	70,889	16,967	53,922
Communication Charges	1,060	150	910
Other Expense	3,491	942	2,549
Patient Care Costs	-	152	(152)
Plant Maintenance	-	-	-
Services	4,200	7	4,193
Student Costs/Grant-in-Aid (2)	304,393	117,207	187,186
Supplies	15,250	11,775	3,475
Travel	127,100	28,135	98,965
Utilities	-	-	-
Total	722,383	224,779	497,603

Men's Golf			
Expense Description	FY19 Budget	FY19 YTD Actuals	FY19 Budget to Actuals Variance
Salaries	163,000	40,853	122,147
Payroll Benefits	50,816	14,742	36,074
Communication Charges	320	136	184
Other Expense	2,534	752	1,782
Patient Care Costs	-	-	-
Plant Maintenance	-	-	-
Services	450	2,592	(2,142)
Student Costs/Grant-in-Aid (2)	97,381	34,413	62,968
Supplies	2,475	7,962	(5,487)
Travel	61,250	14,240	47,010
Utilities	520	-	520
Total	378,746	115,690	263,056

Women's Golf			
Expense Description	FY19 Budget	FY19 YTD Actuals	FY19 Budget to Actuals Variance
Salaries	144,905	37,314	107,591
Payroll Benefits	41,064	14,337	26,727
Communication Charges	560	-	560
Other Expense	2,319	899	1,420
Patient Care Costs	-	-	-
Plant Maintenance	-	-	-
Services	3,800	7,787	(3,987)
Student Costs/Grant-in-Aid (2)	113,191	46,018	67,173
Supplies	8,560	16,337	(7,777)
Travel	56,000	14,338	41,662
Utilities	350	-	350
Total	370,749	137,030	233,719

Men's Tennis			
Expense Description	FY19 Budget	FY19 YTD Actuals	FY19 Budget to Actuals Variance
Salaries	103,000	24,050	78,950
Payroll Benefits	24,698	5,306	19,392
Communication Charges	290	68	223
Other Expense	2,750	700	2,050
Patient Care Costs	-	-	-
Plant Maintenance	-	-	-
Services	15,810	224	15,586
Student Costs/Grant-in-Aid (2)	53,071	25,094	27,977
Supplies	15,300	7,368	7,932
Travel	48,700	2,698	46,002
Utilities	-	-	-
Total	263,619	65,507	198,112

Women's Tennis			
Expense Description	FY19 Budget	FY19 YTD Actuals	FY19 Budget to Actuals Variance
Salaries	105,000	24,270	80,730
Payroll Benefits	30,729	9,031	21,698
Communication Charges	610	165	445
Other Expense	2,481	281	2,200
Patient Care Costs	-	-	-
Plant Maintenance	-	-	-
Services	12,910	289	12,621
Student Costs/Grant-in-Aid (2)	157,622	58,167	99,454
Supplies	13,615	3,920	9,695
Travel	50,500	3,280	47,220
Utilities	-	-	-
Total	373,467	99,403	274,063

Cross Country (M/W) (3)			
Expense Description	FY19 Budget	FY19 YTD Actuals	FY19 Budget to Actuals Variance
Salaries	153,188	37,396	115,792
Payroll Benefits	57,154	12,934	44,220
Communication Charges		-	-
Other Expense	2,885	542	2,343
Patient Care Costs		111	(111)
Plant Maintenance		113	(113)
Services	6,750	800	5,950
Student Costs/Grant-in-Aid (2)	314,034	129,495	184,539
Supplies	17,813	324	17,489
Travel	107,555	18,016	89,539
Utilities		-	-
Total	659,379	199,732	459,647

Track (M/W) (3)			
Expense Description	FY19 Budget	FY19 YTD Actuals	FY19 Budget to Actuals Variance
Salaries	153,188	37,396	115,792
Payroll Benefits	57,154	12,934	44,220
Communication Charges	560	150	410
Other Expense	3,078	602	2,476
Patient Care Costs	-	425	(425)
Plant Maintenance	12,350	-	12,350
Services	6,750	1,875	4,875
Student Costs/Grant-in-Aid (2)	314,034	465,616	(151,582)
Supplies	17,813	10,118	7,695
Travel	97,600	10,762	86,838
Utilities	-	-	-
Total	662,527	539,877	122,650

Women's Volleyball (4)			
Expense Description	FY19 Budget	FY19 YTD Actuals	FY19 Budget to Actuals Variance
Salaries	132,914	31,760	101,154
Payroll Benefits	42,351	9,645	32,706
Communication Charges	1,605	316	1,289
Other Expense	3,372	972	2,400
Patient Care Costs	-	-	-
Plant Maintenance	15,300	550	14,750
Services	52,950	5,838	47,112
Student Costs/Grant-in-Aid (2)	229,360	101,256	128,104
Supplies	33,650	6,125	27,525
Travel	94,650	37,813	56,837
Utilities	-	-	-
Total	606,152	194,274	411,878

Sand Volleyball (4)			
Expense Description	FY19 Budget	FY19 YTD Actuals	FY19 Budget to Actuals Variance
Salaries	113,514	28,438	85,076
Payroll Benefits	42,351	8,966	33,385
Communication Charges	-	-	-
Other Expense	1,174	187	987
Patient Care Costs	-	-	-
Plant Maintenance	3,000	-	3,000
Services	-	-	-
Student Costs/Grant-in-Aid (2)	38,957	7,692	31,265
Supplies	500	-	500
Travel	32,250	-	32,250
Utilities	-	-	-
Total	231,746	45,284	186,462

Skiing (M/W)			
Expense Description	FY19 Budget	FY19 YTD Actuals	FY19 Budget to Actuals Variance
Salaries	132,162	27,007	105,155
Payroll Benefits	49,310	13,610	35,700
Communication Charges	350	83	268
Other Expense	14,874	348	14,526
Patient Care Costs	-	-	-
Plant Maintenance	9,600	-	9,600
Services	7,000	1,412	5,588
Student Costs/Grant-in-Aid (2)	137,010	71,758	65,253
Supplies	21,260	2,723	18,537
Travel	102,950	3,577	99,373
Utilities	-	-	-
Total	474,516	120,516	354,000

Swimming/Diving			
Expense Description	FY19 Budget	FY19 YTD Actuals	FY19 Budget to Actuals Variance
Salaries	146,000	36,703	109,297
Payroll Benefits	54,473	12,798	41,675
Communication Charges	350	83	268
Other Expense	3,251	423	2,828
Patient Care Costs	-	-	-
Plant Maintenance	-	-	-
Services	1,200	-	1,200
Student Costs/Grant-in-Aid (2)	192,740	106,066	86,674
Supplies	26,195	1,552	24,643
Travel	95,900	10,059	85,841
Utilities	-	-	-
Total	520,109	167,683	352,426

Spirit			
Expense Description	FY19 Budget	FY19 YTD Actuals	FY19 Budget to Actuals Variance
Salaries		-	-
Payroll Benefits		-	-
Communication Charges	-	83	(83)
Other Expense	960	655	305
Patient Care Costs	-	-	-
Plant Maintenance	500	-	500
Services	11,525	4,810	6,715
Student Costs/Grant-in-Aid (2)	-	-	-
Supplies	8,800	4,659	4,141
Travel	17,200	34,107	(16,907)
Utilities	-	-	-
Total	38,985	44,313	(5,328)

Administration/Events/Other Operating (5)			
Expense Description	FY19 Budget	FY19 YTD Actuals	FY19 Budget to Actuals Variance
Salaries	3,561,524	707,675	2,853,849
Payroll Benefits	1,077,391	252,750	824,641
Communication Charges	51,253	8,827	42,426
Other Expense	566,196	183,789	382,407
Patient Care Costs	71,800	47,474	24,326
Plant Maintenance	84,000	32,322	51,678
Services	2,685,018	379,264	2,305,754
Student Costs/Grant-in-Aid (2)	817,209	93,077	724,132
Supplies	1,291,060	512,821	778,240
Travel	328,694	40,164	288,530
Utilities	565,000	89,871	475,129
Total	11,099,145	2,348,034	8,751,111

Total	32,886,247	8,678,747	24,207,500
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(1) Does not include special events and bowl games; Actuals through September 30, 2018

(2) Grant-in-Aid was budgeted based on FY18 actuals, FY19 actuals will be allocated to individual sports as expenses post

(3) M/W track and cross-country coaches salaries split 50/50 between sports.

(4) Women's volleyball and sand volleyball's coaches salaries split 50/50 between sports.

(5) Includes Events Management, Special Events, Bowl Games, Championships, Gifts-in-Kind, Parking, Concessions, Ticket Office, Administration, Business Office, Leagues and Clubs, Compliance, Advisement, Facility Rentals, Sports Camps, Utilities, Student Assistance Funds, Life skills, Pre Season Training, Athletic Vans, Insurance, Marketing and Media Relations

UNM Marketing/Branding Update

Cinnamon Blair, Chief Marketing & Communications Officer; Argy Maniatis, Dir. University Marketing

This item will be presented at the meeting

Regent Advisors' Comments/Reports

Comments will be made at the meeting

Reports, if any, will be included in the agenda eBook



**Board of Regent Report
UNM Alumni Association & Alumni Relations Office
November, 2018**

STRATEGIC GOALS

Goal: Maximize Alumni and Student Engagement

Student Engagement

Trailblazers:

Assisting Office of President at Men's Basketball Home Games and various University House events

November 29 – collaborate with Young Alumni Chapter to set up for Hanging of the Greens at Hodgin Hall Alumni Center

- Donut Wednesday, November 7, 123 students attended.
- Shared Knowledge Conference held in Hodgin Hall to support Graduate Students "Three-Minute Thesis" competition
- November 13 – Photos at the U provided free graduate photos for our December Graduates. The second opportunity for the photos is December 5.

Alumni Engagement

Lobo Living Room

- *Rare Treasures and Fine Wines* was held at the UNM Zimmerman Library on November 1. Richard Clement, Dean of the Library; Tomas Jaehm, Director of the Center for Southwest Research, Amy Mullens and Development Director of the Libraries, Diana Martinez attended. Latin American artifacts, old books, manuscripts, maps, and furniture and architecture from the Works Progress Administration (WPA) were showcased by 12 Library graduate students and UNM professors (Valerio Di Fonzo, Heather Foster, Barbara Korbel, Audra Bellmore, Karen Mazur, Maxine Marks, Portia Vescio, Cindy Abel, Wendy Pederson, Stephanie Beene, Margie Montañez)> Alumni and the community viewed and learned from the displays in West Wing of Zimmerman. A Sommelier was hired to explain the selections of fine wines donated by UNM alumni John Garrity of Kendall Jackson Winery, Sean Sheehan of Sheehan Winery, and Kendra Crooks of Gruet Winery. More than 200 hundred people attended.



Regional Chapters and Alumni Outreach Calendar

- Austin Chapter
December 15 – Holiday Party, home of Alyce Richardson
- Los Angeles Chapter
December 7 – UNM Men’s Basketball vs. St. Mary’s at Staple Center and post game social at El Cholo Mexican Restaurant
- NorCal Chapter
Fall College Fairs: Sacramento/Central Valley, 13 fairs covered by Jim Givaudon
- Phoenix Chapter
October 13 – Green Chile Event, Carlsbad Tavern, 40 attended
- Salt Lake City Chapter
October 27 – UNM vs. USU Tailgate and Game, 20 attended
- San Diego Chapter
October 19 – Happy Hour at Stone Brewing Co., Point Loma, 15 attended
November 3 – UNM vs. SDSU Game Watch, San Diego Brewing
- Southern Colorado Alumni Group/Denver Chapter
November 10 - UNM vs. AFA Tailgate, Falcon Stadium

Campus and Constituent Chapters/Groups

- November 8 - Native American Chapter Co-hosted a Film Screening and Speaker for Moroni Benally for President with Moroni Benally speaking. This event was co-sponsored with the Department of Native American Studies, FAIR and the Office of Equity & Inclusion.
- November 8 – Latin@ Hispan@ Alumni Chapter Co-hosted the “Celebrate Bilingualism and New Mexico Spanish” event at the National Hispanic Culture Center. This event was co-sponsored with the Departments of Linguistics, Spanish & Portuguese, Latin American & Ibero Studies and the Office of Equity & Inclusion.
- November 9 – Veterans Alumni Chapter Co-hosted the Veterans Day Celebration at the UNM Alumni Memorial Chapel. This event was co-sponsored by the Army, Navy, Marine & Air Force ROTC programs, Student Veterans, Women Veterans and the Veterans Resource Center.
- November 11 – Young Alumni Chapter will host a Turkey Bingo event to gather donations for the Food Bank



- November 15 – Native American Chapter hosts its first membership meeting and officer elections.
- November 16 – Veterans Alumni Chapter hosts its Hero's Day Tailgate at UNM Dreamstyle Stadium North Lot

Other Alumni Outreach

- October 30 - American Studies Alumni hosted practice student presentation for the American Studies Association Conference Presentations.
- November 3 – UNM Photography Department hosted a Regional Photography Educator conference that included an Alumni Author Book Signing and Luncheon.
- November 15 – The UNM Alumni Collaborative met at Hodgin Hall to share best practices and alumni outreach across campus.

Alumni Association Board of Directors Initiatives

- Members of the Board of Directors were polled to determine what role they could play in efforts to assist with student recruitment and retention. Work is being doing to focus those responses into a plan that is complementary to the needs of the University. This effort is being led by the Association's President-Elect Alexis Tappan.

Goal: Increase Alumni Advocacy for UNM

Lobos for Legislation

- Information on the 2018 GO Bond D was shared and promoted by members of the committee to raise awareness of the beneficiaries of the Bond funding. Members of the committee presented at forums and Rotaries around the city
- Governmental Affairs and Lobos for Legislation will host a Legislative Briefing on December 3, at Hodgin Hall from 6 to 7:30 pm.
- UNM 2019 Legislative Priorities will be discussed