



BOARD OF REGENTS

Agenda Book

**March 11, 2019
9:00 AM Open Session
Ballroom C, Student Union Building**

The Board of Regents of the University of New Mexico
Meeting in Open Session and Executive Session
March 11, 2019
9:00 AM Open Session - Student Union Building (SUB), Ballroom C
Executive Session - 7:30-8:45 AM, SUB, Cherry Silver Room

AGENDA

TAB

7:30 AM (Cherry Silver Room - 3rd level of SUB)

- I. Call to Order, Confirmation of a Quorum, Adoption of the Agenda
Regent President Rob Dougherty..... 1
- II. Vote to close the meeting and proceed in Executive Session (Roll Call Vote)
 - 1. Discussions of subject to attorney-client privilege pertaining to threatened or pending litigation as permitted by Section 10-15-1(7), NMSA (1978)
- III. Vote to re-open the meeting and certification that only those matters described in Agenda Item II. were discussed in Closed Session and if necessary, final action with regard to those matters will be taken in Open Session.

9:00 AM: Proceed to SUB Ballroom C for continuation of meeting and the beginning of Open Session

- IV. Approval of Minutes: February 12, 2019 regular meeting..... 2
 - Public Comment – comments related to items on the agenda (limit 3 min.)
 - Regent Advisors – comments related to agenda items (limit 3 min.)
 - Comments from Regents
- V. Election of Officers (§21-7-5, NMSA 1978) 3
- VI. Annual Determination of Reasonable Notice of Meetings (§10-15-1(D), NMSA 1978)..... 4
 - a. Affirmation of Regents’ Policy 1.3 (Public Notice of Regents’ Meetings)
- VII. Approval of Nomination and Re-Appointment to the UNM Labor Management Relations Board 5
 - Dorothy Anderson, VP HR; Kevin Gick, Associate University Counsel*
 - a. Labor Nominee – Marianne Bowers
 - b. UNM/Management Appointee – Charlotte Lamont (reappointment)
- VIII. The President’s Administrative Report, *President Garnett S. Stokes* 6
- IX. Regent Committee Reports

Consent Docket

(Action items on Regent’s Committee agendas may move to the Board of Regents’ agenda as consent items; the below items are placed on the consent docket by the respective committee chairs; items on the consent docket received unanimous approval in committee; per Regents’ Policy 1.2, “Any member of the Board of Regents shall have the right upon request to remove any item from the Board’s consent agenda and place the item on the Board’s regular agenda for discussion.”)

- 1. Health Sciences Center Committee (HSCC) Consent Items, Regent Marron Lee, Chair
 - a. Request for the Approval of Repair, Renew, Replace Capital Project – UH Main – Emergency Generator #2 (\$912,000.00) C-1
- 2. Finance and Facilities Committee (F&F) Consent Items, Regent Marron Lee, Chair
 - a. Approval of Disposition of Surplus Property for Main Campus for February 2019 C-2

- b. Approval of Request for Project Construction for Donut Mart Demolition C-3
- c. Approval of Request for Project Construction for KNME-TV Sandia Crest Transmission Tower Replacement..... C-4
- d. Approval of STC.UNM Board of Directors Reappointments..... C-5
- e. Approval of Real Property Acquisition on 1600 University Blvd., NE (UNM Eye Clinic)..... C-6

Health Sciences Center Committee (HSCC), Regent Marron Lee, Chair

Action Items

- 1. Request for Approval of Nominations for Appointments to the UNM Sandoval Regional Medical Center (SRMC) Board of Directors, *Jamie Silva-Steele, President & CEO, SRMC* 7
 - a. The nomination of Kim E. Hedrick to serve on the SRMC Board of Directors
 - b. The nomination of Dave P. Panana to serve on the SRMC Board of Directors

(This item is moving forward from the February 5, 2019 HSCC Meeting)

Information Items

- 2. HSC Financial Update, *Ava Lovell, Exec. Officer Finance & Administration, HSC* 8
- 3. UNM Health System Report, *Michael Richards, Vice Chancellor for Clinical Affairs, HSC*..... 9

Finance and Facilities Committee (F&F), Regent Marron Lee, Chair

Action Items *(see Consent Docket)*

Information Items

- 1. Monthly Athletics' Report on Revenue, Expenditures, and Compliance 10
Eddie Nunez, VP Athletics; Nicole Dopson, Dir., Financial Operations
- 2. UNM Regents' Advisor Report by the UNM Foundation: Changing Worlds 2020: The Campaign for UNM, *Laurie Moyer, Chair, UNM Foundation Board; Kenny Stansbury, CFO, UNM Foundation* 11

Public Comment – comments not related to items on the agenda *(limit 3 min. per speaker)*

- X. Advisors' Comments *(limit 3 min.)* 12

Closing Comments from Regents

- XI. Adjourn

Minutes of the Regular Meeting of the Board of Regents of the University of New Mexico

February 12, 2019

Student Union Building (SUB) – Main Campus

Open Session - Ballroom C

Executive Session – Cherry Silver Room

Members present

Rob Doughty (President); Marron Lee (Vice President); Tom Clifford (Secretary/Treasurer); Suzanne Quillen; Brad Hosmer; Michael Brasher

Administration present

Garnett S. Stokes, President; Paul Roth, Chancellor for Health Sciences; Rich Wood, Interim Provost and EVP for Academic Affairs; Craig White, Interim SVP for Finance and Administration; Loretta Martinez, Chief Legal Counsel; Michael Richards, Vice Chancellor for Clinical Affairs, HSC; Cheryl Willman, director & CEO, UNM Comprehensive Cancer Center; Kate Becker, CEO, UNM Hospitals; Ava Lovell, Executive Officer for Finance & Administration, HSC; Lawrence Roybal, Interim VP for Equity and Inclusion; Eliseo “Cheo” Torres, VP Student Affairs; Francie Cordova, Director of OEO and Interim Chief Compliance Officer; Dorothy Anderson, VP HR; Eddie Nunez, Athletics Director; Liz Metzger, University Controller; Dana Allen, VP Alumni Relations; Terry Babbitt, President’s Chief of Staff; Cinnamon Blair, Chief Marketing & Communications Officer; Mike Chicarelli, COO, UNM Hospitals; Bonnie White, CFO, UNM Hospitals; Lisa Kuuttila, CEO & Chief Economic Development Officer, STC.UNM

Advisors present

John Brown, President, Alumni Association Board; Steve Borbas, President, Retiree Association; Becka Myers, President, ASUNM; Boney Mutabazi, President, GPSA President; Pamela Pyle, President, Faculty Senate; Rob Burford, President, Staff Council

Presenters in attendance

Nicole Dopson, Director, Financial Operations; Bruce Cherrin, Chief Procurement Officer; Joey Evans, Director, University Benefits; Eric Weinstein, Aon Consulting; Richard Clement, Dean, University Libraries

Others in attendance

Members of administration, faculty, staff, students, the media and others.

CALL TO ORDER, CONFIRMATION OF A QUORUM, ADOPTION OF THE AGENDA

Regent President Rob Doughty called the meeting to order at 9:14 AM and before confirming a quorum, Regent Doughty asked Chief Legal Counsel Loretta Martinez to discuss what constitutes a quorum for the meeting.

Chief Legal Counsel Martinez: “Thank you Chairman Doughty, Regents, and President Stokes. It is natural during times of leadership transition that questions arise about the authority of sitting governing board members as well as new appointees. It is my opinion that UNM’s current Regents retain full powers and authority until they are replaced by their duly qualified successors, meaning those individuals who are appointed by the Governor and confirmed by the Senate. Regents’ Policy 1.2 states that four of seven Regents shall constitute a quorum. All six sitting Regents are present here today. Accordingly, Mr. Chair, it is my opinion that you have a lawfully constituted quorum at today’s meeting.”

Regent Doughty thanked Chief Legal Counsel and asked if anybody had any questions. There were none.

Regent Doughty announced special guests. Of five new Regent appointees, four were able to attend the meeting. Regent Doughty introduced Sandra Begay, Douglas Brown, Melissa Henry, and Robert Schwartz. Kimberly Sanchez Rael, also a new appointee was not able to attend. Regent Doughty congratulated all of the new appointees and said he looked forward to working with them.

Before adoption of the agenda, the following three (3) modifications to the agenda were proposed:

1. Regent Lee requested to move HSC Committee items, 3, 4, and 5 (Tabs 6, 7, & 8) to after the Consent Docket.
2. Regent Doughty requested to move *Comments from Regents* to the end of the open session, after Advisors’ Comments.
3. Regent Lee requested to move Finance and Facilities (F&F) Committee information item 5 (Tab 19) to be presented under F&F Committee action item 1 (Tab 15).

The motion to approve the agenda as modified passed unanimously (1st Lee; 2nd Brasher).

APPROVAL OF MINUTES

The motion to approve the minutes of the January 14, 2019 meeting passed unanimously (1st Lee; 2nd Brasher).

PUBLIC COMMENT (no comments)

REGENT ADVISORS COMMENTS (no comments)

THE PRESIDENT'S ADMINISTRATIVE REPORT

President Garnett S. Stokes opened her report with congratulations to the newly nominated Regents, and she thanked the outgoing Regents for their service and expressed appreciation for their confidence. President Stokes discussed the UNM Grand Challenges proposals and process. The initiative was launched in November; there were 14 proposals that received input from external and internal review teams. The Grand Challenges Steering Committee considered the input and made recommendations to the President. The final Grand Challenges that were chosen: 1) Sustainable Water Resources, 2) Successful Aging, and 3) Substance Use Disorders. The proposals that were not chosen will be showcased on the Grand Challenges website as "Ten More Great Ideas." President Stokes also discussed the 41% reduction over the past year in on-campus auto thefts. The UNM Police Department is working closely with a city task force; parking lot improvements have contributed to the reductions. Dr. Stokes gave an update on the executive searches – the search for: 1) Provost & EVP for Academic Affairs, 2) Senior Vice President for Finance & Administration, and 3) Vice President for the Division of Equity & Inclusion, are all scheduled to culminate in April.

President Stokes gave a brief update on the Enrollment Task Force, siting multiple initiatives that are underway including, financial aid evaluations and retention improvements for first-year students. Other recent events President Stokes noted were: UNM Day at the Legislature; UNM's celebration of Black History Month and events at UNM; UNM senior, Esteban Abeyta's, received the Churchill Scholar Award that bestows a one-year scholarship to pursue a master's degree at the University of Cambridge; the School of Public Administrations 50 year anniversary; and UNM named a 'Top 10' Military Friendly® School.

The Higher Learning Commission (HLC) accreditation site visit will be March 1 at UNM-Taos and UNM-Gallup Branch Campuses and March 4-5 for Main Campus. Several open forums will be on the schedule.

President Stokes congratulated Paul Roth for being recognized by the Hispano Round Table of New Mexico at their 25th Annual Tribute to Hispano Legislators for his Service to the Hispano Community. Chancellor Roth was recognized for his significant contributions to the advancement of the Hispano community and health services in New Mexico and beyond. Dr. Stokes also announced her decision for Terry Babbitt to permanently fill her Chief of Staff position – Dr. Babbitt will serve as a critical part of UNM's senior leadership team, advancing the mission and strategic initiatives of the University by engaging with the entire UNM community and working collaboratively across the institution.

REGENT COMMITTEE REPORTS

CONSENT DOCKET

Regent Doughty addressed the consent docket; no items were removed from the docket for discussion.

1. Health Sciences Center Committee (HSCC) Consent Item
 - a. Request the Approval of Disposition of Assets - \$207,522.90
2. Finance and Facilities Committee (F&F) Consent Items
 - a. Approval of Disposition of Surplus Property for Main Campus for January 2019
 - b. Approval of Quarterly Financial Actions Report and Certification through December 31, 2018 and Information on Monthly Consolidated Financial Reports for the Month Ended December 31, 2018

The motion to approve the items on the Consent Docket passed unanimously (1st Lee; 2nd Brasher).

HEALTH SCIENCES CENTER COMMITTEE

Request Approval to Appoint Leslie Andritsos, MD as the new holder of the Maralyn S. Budke Endowed Professor in Leukemia Transplantation and Cell-Based Therapeutics

Cheryl Willman presented the item and introduced Dr. Leslie Andritsos. Dr. Andritsos is one of the newest faculty in the Health Sciences Center. She was born in the Rio Grand Valley near El and got her M.D. at the University of Texas Medical Branch in Galveston and went to medical school at Washington University in St. Louis where she also did her residency and fellowship training. Ohio State University recruited her, and she was co-chair of the department of hematology and the director of their blood and bone-marrow transplantation program there. Dr. Willman highlighted Dr. Andritsos' other

accomplishments. Department Chair for Internal Medicine, Dr. Mark Unruh, also spoke in support of conferring the endowed professorship to Dr. Andritsos.

The motion to approve the Appointment of Leslie Andritsos, MD as the new holder of the Maralyn S. Budke Endowed Professor in Leukemia Transplantation and Cell-Based Therapeutics passed with a unanimous vote in favor (1st Brasher; 2nd Clifford).

Request Approval to Appoint Diane Lidke, PhD as the new holder of Victor and Ruby Hansen Surface Endowed Professor in Cancer Cell Signal Transduction and Cellular Imaging

Cheryl Willman presented the item and introduced Dr. Lidke. An amazing HSC scientist who has a great research program along with major collaborations with UNM Main Campus in engineering, math, and imaging. Dr. Diane Lidke got her PhD in biophysics in medical physics from the University of Minnesota. She went on to train at the Max Planck Institute in Germany and was recruited to UNM in 2005. Dr. Lidke is now professor and vice-chair for research in the Department of Pathology. She is the director of microscopy and cellular imaging at the Cancer Center, and she is a world-class expert in the field. Dr. Willman highlighted Dr. Lidke's other accomplishments. Dr. Douglas Clark, Chair of the Department of Pathology also spoke in support of conferring the endowed professorship to Dr. Lidke.

The motion to approve the Appointment of Diane Lidke, PhD as the new holder of Victor and Ruby Hansen Surface Endowed Professor in Cancer Cell Signal Transduction and Cellular Imaging passed with a unanimous vote in favor (1st Clifford; 2nd Brasher).

Request Approval to Appoint Eric Prossnitz, PhD as the new holder of the Maralyn S. Budke Endowed Chair in Cancer Chemical Biology and Therapeutics

Cheryl Willman presented the item and introduced Dr. Prossnitz. Dr. Eric Prossnitz got his PhD in Biochemistry from U.C. Berkeley. He trained in immunology at The Scripps Research Institute. He is now the professor and chief of the Division of Molecular Medicine in the Department of Internal Medicine. In the Cancer Center, he co-leads the Cancer Therapeutics Program and has a major leadership role in the CTSC (Clinical & Translational Science Center) working on team science and commercialization of discoveries. Dr. Willman highlighted Dr. Prossnitz' other accomplishments. Dr. Mark Unruh also spoke in support of the endowed chair for Dr. Prossnitz.

The motion to approve the Appointment of Eric Prossnitz, PhD as the new holder of the Maralyn S. Budke Endowed Chair in Cancer Chemical Biology and Therapeutics passed with a unanimous vote in favor (1st Brasher; 2nd Clifford).

HSC Financial Update (information item)

Ava Lovell presented the item and referred to her report that was supplied in the eBook. The report is through December 31, six months of this fiscal year. The bottom line for the HSC is a positive net margin of \$6.1 million, compared to \$2.6 million last year. This is comprised of the academic enterprise's net margin of \$3.8 million and a UNM Hospital net margin of \$2.287 million.

Regent Clifford inquired with respect to the Modern Medical Facility proposed funding sources, Hospital Capital Initiative Funds or the HUD guaranteed financing, and inquired the status of the capital initiative funds. Ms. Lovell responded the fund right now sits at about \$203 million. This is cash that has been built up since about 2006 to address future replacement needs for the oldest parts of the hospital, and there has been not much use of the funds since about 2015. The funds have been set aside with approval from HUD due to bond covenants on current bonds, and also with approval from under the lease agreement with Bernalillo County. Regent Clifford requested more discussion on this during the action items for the Modern Medical Facility.

Regent Quillen inquired regarding the unfavorable margins for the clinical departments, if that was normal for this time or year. Ms. Lovell confirmed it is normal and includes accrual of 6-months of incentives for the physicians.

UNM Health System Report (information item)

Michael Richards presented the report, which is through December 2018 and compares to same time last year, and discussed the 2-page summary of highlights. Quality metrics continue to show improvement, particularly in the area of non-infection patient harm events. Activity levels for number of patients treated in the hospital are up 2%. Outpatient activity levels are up 3%, and building capacity in this area continues to be a focus.

Dr. Richards introduced a video clip about a Taos Avalanche victim Corey Borg-Massanari and his family who were honored by UNM Hospitals employees for his final act on this earth – to give life as an organ and tissue donor.

Dr. Richards introduced Dr. Isaac Tawil, emergency medicine physician in the Department of Emergency Medicine, Critical Care and also tenured Associate Professor to talk about organ donation. Dr. Tawil offered a brief overview of the challenge

of organ donation in the State of New Mexico and how people at UNM rise to that challenge to help many New Mexicans optimize the gift of life through organ donation and transplantation and beyond. UNM partners with New Mexico Donor Services.

•The following two action items were presented back-to-back and one action was taken for approval of both:

Request for the Approval of Repair, Renew, Replace Capital Project – UPC-PES-Expansion Renovation \$1,300,000

Bonnie White, CFO for UNM Hospitals, presented the items. The remodel proposal of the existing Psychiatric Emergency Services (PES) and the UNM Psychiatric Center (UPC) for expansion services includes select program requests per Bernalillo County, including separating the adult and pediatric populations. The PES provides assessment and disposition of patients seeking emergent behavioral health services. Monthly, PES provides care to an average of 650 Adults and 100 Pediatric patients. Patient activity in PES has increased by 80% from FY15 to FY18 and is expected to increase further in FY19. The remodel proposed is expected to allow for improved patient safety and satisfaction and to allow the PES to accommodate continued growth in a more efficient and effective environment. The total project construction budget is estimated at and shall not exceed \$1.3 million, to be funded over two fiscal years, starting this year, via the UNM Hospital Capital Renovation Fund. *(See next item for approval.)*

Request for the Approval of Repair, Renew, Replace Capital Project – UPC Adult Inpatient-Inpatient BHICU, Comfort Rooms \$1,400,000

Bonnie White presented the item. It is for the inpatient unit at the UNM Psychiatric Center (UPC). The inpatient service provided has a total of 32 adult psychiatric beds divided between 2 units. This is a safety net hospital for acutely ill psychiatric patients. The scope includes a phased renovation of the East and West inpatient units to include a Behavioral Intensive Care patient room, and a Comfort room and other needed renovations. The total project construction budget is estimated at and shall not exceed \$1.4 million, to be funded over two fiscal years, starting this year, via the UNM Hospital Capital Renovation Fund.

There was discussion about the expense of maintaining these old building and the ongoing work with Bernalillo County in helping UNM develop a program to replace the adult psychiatric hospital also.

The motion to approve the Repair, Renew, Replace Capital Project – UPC-PES-Expansion Renovation and the Repair, Renew, Replace Capital Project – UPC Adult Inpatient-Inpatient BHICU, Comfort Rooms, passed with a unanimous vote in favor (1st Quillen; 2nd Brasher).

Request for the Approval of Repair, Renew, Replace Capital Project – UH Main, Safety-Fire Alarm System \$1,500,000

Bonnie White presented the item. The existing fire alarm at the Main Hospital facility is past its effective use lifespan. Some portions of the system are 1970s vintage and no longer have manufacturer support or replacement parts. The total project is estimated at and shall not exceed \$1.5 million to be funded over three fiscal years, starting this year, via the UNM Hospital Capital Fund.

The motion to approve the Repair, Renew, Replace Capital Project – UH Main, Safety-Fire Alarm System passed with a unanimous vote in favor (1st Brasher; 2nd Quillen).

Request for the Approval of Repair, Renew, Replace Capital Project – UNMH Main 10 & 11 Roof Replacement \$979,242

Bonnie White presented the item. This project includes replacement of a portion of the western area of the roof (Section 10 which is over Tri-Core Labs) and the upper mechanical penthouse roof (Section 11). The project will consist of the removal of the existing roofing membrane and all its components down to concrete deck and installation of new 60 mil TPA thermoplastic single ply roof system over tapered insulation. The roof has had several temporary patch repairs and is past its life expectancy. Total project budget is estimated at \$979,242 and will be funded by the UNM Hospital Capital Fund.

The motion to approve the Repair, Renew, Replace Capital Project – UNMH Main 10 & 11 Roof Replacement passed with a unanimous vote in favor (1st Clifford; 2nd Brasher).

Request for the Approval of Program Management – Modern Medical Facility \$6,789,262

Kate Becker, CEO of UNM Hospitals and Michael Chicarelli, Chief Operating Officer, presented information regarding the requests for approval of two items related to the modern medical facility build. Ms. Becker put the requests into context for the Regents, recapping the path from the 2015 architect planning work for a modern medical facility to the current state. Initial plans were for a stand-alone adult hospital situated at a location further from the current facility. Because of capital restraints, the project was to be built in phases. Between 2015 and 2018, the UNM Physics & Astronomy building was able to be relocated to Main Campus from its current site on Lomas and Yale, allowing freeing adjacent space not previously considered in the planning process. In 2018, the architects engaged in preliminary planning for this site; currently, next steps are to engage architects for design and construction work, and to contract a project manager to assist in the process.

Mr. Chicarelli presented an aerial photo of the physical layout of where the facility would be and discussed plans, including a green belt pedestrian crossing and parking lot that will replace the older parking structure. Regent Brasher inquired about the structural problems of the existing parking garage. Regent Quillen inquired if the structure was actually unsafe; Mr. Chicarelli explained that it was not unsafe, but required repairs, and that moving parking would allow the new structure to be adjacent to the current facility, enhancing efficiencies.

Regent Quillen requested brief clarification of what the new facility would house. Mr. Chicarelli noted it would contain several operating rooms, inpatient spaces, an ICU, and the adult emergency department. It will also house typical diagnostic suites – such as radiology—in its initial phase. President Doughty noted that the new proposed location is much better and more integrated than the original. Regent Lee inquired about how the facility would interact with Lomas Boulevard; Mr. Chicarelli confirmed it would be closer to street, creating a courtyard and with retail on the first floor. Regent Clifford inquired about the site's relation with the AMAFCA canal, previously cited as an issue. Dr. Roth clarified that when discussion of an adjacent building was considered, it was a larger build and there were issues with whether moving Yale Boulevard was an option. The current recommendation is a smaller initial build, and includes the possibility of moving Yale with expansion in subsequent phases to allow adequate space for loading without interfering with the AMAFCA canal. Dr. Roth added that as the adult inpatient facility is expanded, the plan is to move what is currently in the most eastern portion of the hospital and convert those areas for other functions.

Regent Brasher inquired which part of the hospital will be demolished. Mr. Chicarelli clarified there is no plan for demolition of any part of the current facility. Regent Brasher noted the current facility will be expensive to retrofit. Mr. Chicarelli concurred that a full build at one time of a new facility would be the ideal situation, but is not financially possible. Regent Quillen asked how many operating rooms and patient rooms would be in the new facility. Mr. Chicarelli noted the current operating rooms would be renovated and reduced to 10, with an additional 16 built into the new facility. Dr. Roth noted that maintaining and renovating the older facility and also adding beds with new build will increase access; UNMH turns away over 1000 critical patients annually. The plan eventually allows for building new beds and being able to vacate the original hospital. Regent Brasher inquired about the age of the BBRP (The Barbara & Bill Richardson Pavilion). It was built in 2007. Mr. Chicarelli presented several images of the current operating rooms to illustrate challenges with crowding, a lack of space for patient beds, crowded hallways creating regulatory issues, and lack of pre-op bays. He contrasted the current state of adult operating rooms with newer pediatric operating rooms in the BBRP, which are about 500 square feet versus 350 sq. ft. for the adult rooms.

Mr. Chicarelli presented a case for engagement of a program manager, asserting it is essential to have a program manager serve as the owner's representative to ensure appropriate interaction with architects and construction firms. He noted that a competitive RFP process occurred, with 5 vendor responses; all were interviewed, with the selection of a company from Texas. He noted there were no local respondents, and no obvious local entities who actually perform this type of work.

Regent Lee noted the regents have always been engaged in moving this project forward. She inquired about a \$12 million Regent approval for a utility corridor in 2017 and whether funds were spent. Dr. Roth concurred the Regents have been supporters of the project. He addressed delays in the process, but noted the sequence has been consistent. Mr. Chicarelli noted the utility corridor was part of a previous plan, and that a central utility plan for the current location will be added in the next phase.

Regent Clifford suggested that a clearer outline regarding the timeline, monies spent, and outcomes of spending would be helpful for Regents and as support in building a case for obtaining approvals at the state level.

The motion to approve the Program Management for the Modern Medical Facility passed with a unanimous vote in favor (1st Doughty; 2nd Quillen).

Request for the Approval of Architect/Design – Modern Medical Facility \$33,858,800

Mr. Chicarelli presented item regarding request for approval to engage architects. He noted that a competitive RFP process resulted in the selection of HDR, an international architecture firm, who has completed previous planning work for the modern medical facility. HDR is paired with a local company, Fanning Bard Tatum. The engagement is necessary to reach important milestones in the project, including obtaining HUD approval. Ms. Becker noted the HSC Leadership met with Hilltop Securities to discuss financing options; the HSC expect to use a substantial amount of cash, but also finance a substantial portion. She noted HUD requires a feasibility study, and the architects provide documents of their design work for the feasibility study. She noted that financing projections cannot be completed without having information from HUD that is dependent on the feasibility study. She stated the base cost for the facility is approximately \$400 million, which would include a new adult ER facility, diagnostic and therapeutics, 16 new operating rooms, 2 hybrid rooms, and 48 beds. Adding 96 beds would increase the cost to about \$472 million. Decisions about how many beds to add will depend on what financing looks like and what interest rates are.

Regent Lee inquired the plan to present to Regents after the discussion with the University's financial advisor regarding HUD and options. Ms. Lovell stated that HSC leadership met with the financial advisor and their healthcare financing HUD expert and noted next steps will be a pre-application with HUD in about six months. Ms. Lovell confirmed HSC Leadership will update Regents and involve them in the process.

Regent Lee inquired about the effect on the bond rating of the University, and Ms. Lovell stated it is taken into account by the financial advisor, who has provided ideas on how the HSC can show quick replacement of capital through the project. Regents inquired about the RFP process. There was discussion.

The motion to approve the Architect/Design for the Modern Medical Facility passed with a unanimous vote in favor (1st Doughty; 2nd Brasher).

FINANCE AND FACILITIES COMMITTEE

Approval of the Athletics' Enhanced Fiscal Oversight Program Reports and Certification through December 31, 2018

Eddie Nunez introduced Nicole Dopson to present the December 31 reports that were provided in the eBook. The quarterly enhanced fiscal oversight report is in a format required by the HED and Regents' approval is requested. The monthly report, Monthly Athletics' Report on Revenue, Expenditures, and Compliance information item (next agenda item) depicts the same financial information, but is presented on a sport-by-sport basis. Ms. Dopson spoke to the sport-by-sport report and addressed the revenue side: pooled revenues are on target with budget; special events revenues will increase in the spring due to large events, including PBR (Professional Bull Riders) and MAA; the transfer from the Regents' Endowment land proceed will be almost \$800K, and that posted in January; ticket revenues are down due to football ticket sales, and basketball ticket sales look to be trending on budget. UNM is anticipating its Mountain West (MWC) contribution to go up. This is accrued but the distribution is actually collected at the end of the fiscal year.

Regent Quillen inquired with respect to the under budget football ticket sales, something that has happened in the past, what UNM is prepared to do about that? Ms. Dopson responded there are potential revenues that can make that up, but also there are some expense reductions that will offset the decreases in revenues. The mid-year review process will also look at shortfalls and address next steps for covering those.

Ms. Dopson covered the expense side: overall expenses are trending with budget with the exception of salaries and benefits, which are down due to vacant positions that are still outstanding. Expenses to tend to be higher in the first half of the year due to the type of sports in the fall vs spring, primarily due to football activity.

Regent Clifford inquired how current financials are tracking relative to the original deficit that was budgeted. Ms. Dopson clarified the budget was break-even. There was discussion about a roughly \$1.6 million budgeted transfer from Main Campus to cover budgeted shortfalls. The budget is currently close to breakeven, with a current estimate of a \$100K shortfall. There was further discussion with AD Nunez about budget projections, risks and fundraising efforts.

The motion to approve the Athletics' Enhanced Fiscal Oversight Program Reports and Certification through December 31, 2018 passed with a unanimous vote in favor (1st Brasher; 2nd Clifford).

Monthly Athletics' Report on Revenue, Expenditures, and Compliance (information item)

This information item was discussed under the previous action item.

Approval of Annual Report for STC.UNM

Lisa Kuuttilla presented the item and referred to material that was provided in the eBook. Ms. Kuuttilla addressed the financial audit report that was also provided. Independent Auditor, Moss Adams, reported at F&F Committee the prior week this year's audit was a clean opinion and the findings from the prior year were cleared. As the organization has grown and there are more agreements in place, the accounting work has become more complex, and new procedures and policies have been implemented to address those complexities.

Regent Brasher inquired regarding page 13 of the audit report, under investment policy, what the asset class 'real assets' entailed. Ms. Kuuttilla responded it refers to the endowment account which is about \$700K. Regent Brasher requested elaboration on the risk tolerance as being described, aggressive, long-term. Ms. Kuuttilla responded STC's endowment committee and the members have determined that due to the long-term nature of that account, they wanted to adopt a moderate to aggressive policy. There was discussion about the nature of start-up companies being higher risk and the handling of potential bad debt on the books. Ms. Kuuttilla said there is possibility bad debt can be paid when a company has a new equity event, and that STC wouldn't necessarily write off bad debt until a company declares bankruptcy. Regent Brasher thanked Ms. Kuuttilla and emphasized the wonderful program that STC is – it is very good for UNM, for economic development and job creation in the city and state.

Ms. Kuuttilla addressed highlights of the organization: STC's two main functions are the technology transfer function – transferring research results from the University into the marketplace through the creation of new startup companies, as well as, licensing those technologies, primarily patents, to established companies. A second management function is to coordinate the economic development efforts of the University. Ms. Kuuttilla brought attention to several of the slides provided in the comprehensive packet about the organization, including information about the STC Board of Directors, metrics, marketing, the Rainforest Building, license revenues, patent costs and reimbursement revenues, Innovate New Mexico and Innovate Academy, as well as research and economic development activities.

Regent Quillen and other Regents thanked Ms. Kuuttilla for her presentation and commended her for the important work and achievements of STC. Ms. Kuuttilla thanked the Regents for their support.

The motion to approve the Annual Report for STC.UNM passed with a unanimous vote in favor (1st Brasher; 2nd Quillen).

Approval of Contract for Life and Disability Insurance Carriers

Bruce Cherrin, Joey Evans, and Eric Weinstein presented the item. UNM offers life and disability to eligible employees and retirees. UNM's current life and disability carrier is the Standard Insurance Company and has been in place since January 1, 2012. Basic life insurance and long-term disability (LTD) are funded by a combination of employee-retiree and employer fund. Supplemental life, accidental death and dismemberment (AD&D) are short-term disability (STD) are 100% paid by employees/retirees. Proposals for RFP were solicited for life and disability insurance plans. There were a total of 7 responses; after interviews and analysis of finalist offers, the selection committee recommends awarding The Hartford for all life and disability lines of coverage. The selection will result in savings to UNM and UNM employees of approximately \$750K annually. Hartford has provided a five year rate guarantee for life insurance and four year rate guarantee for LTD.

The motion to approve the Contract for Life and Disability Insurance Carriers passed with a unanimous vote in favor (1st Dougherty; 2nd Brasher).

Approval of FY 2020 Medical Plan Projections and Proposed Strategy

Eric Weinstein opened the presentation and referred to slides that were provided in the eBook. Dorothy Anderson, Joey Evans, and Michael Richards were present to answer questions. Mr. Weinstein noted this proposed plan goes into effect and renews July 1. There is a lead time to do open enrollment. He discussed premium trends and cost projections. FY20 rates are projected to be 5% higher than current rates. Since FY11, UNM's premiums have increased an average of 3.3% per year with very few plan design changes compared to a national average of 4.5% annually. There are currently three medical plan options: UNM Team Health (UNMTH), Blue Cross Blue Shield (BCBS), and Presbyterian Health Plan (PHP), and Mr. Weinstein outlined a breakdown of employer/employee contributions for each plan for the current and for next year with the 5% increase. Depending upon the employee's salary, the increase would be between \$5 (lowest salary tier/single individual coverage for UNM Team Health) and \$37 (highest salary tier/family coverage for PHP).

Joey Evans discussed potential modifications to the plan. UNM has done pretty well staying below national trends, and for FY20 the effort is to continue sustainable health benefits for UNM's employment population. With that objective, one of the proposals is to combine UNMTH and BCBS plans. Currently, both of those plans function somewhat similarly; UNMTH currently utilizes BCBS as the third-party administrator for that plan. There will also be efforts to increase utilization of the Tier-1 network, which is inclusive of UNM's own providers, as well as with some other partnerships outside of the HSC. Of importance is to continue to provide choice to employees and their dependents on where and how they receive their healthcare. Mr. Evans discussed for FY20, two proposed medical plan choices that will be offered: 1) UNM LoboHealth, the combined UNMTH/BCBS and 2) Presbyterian Health Plan (PHP). Moving forward, there are no changes to the PHP plan, but with UNM LoboHealth, there are changes proposed that are considered to be beneficial to both BCBS participants and also UNMTH participants. Mr. Evans discussed some of the details, including enhancing choice by not requiring approvals to access care outside of Tier 1. Tier 1 is the LoboHealth network (UNM Health System, Davita, First Choice Community Health and various additional BCBS providers); Tier 2, the BCBS network of BCBS contracted providers, and Tier 3 would be 'out-of-network'. The choices would dictate out-of-pocket payments. Design enhancements encourage increased Tier 1 access which helps to reduce plan costs, and with the LoboHealth Network would also come, priority scheduling and clinic navigation; commitment to national access standards; and published network access metrics. Mr. Evans discussed more details. Overall, this is a cost neutral proposal. Regents asked questions, and there was discussion.

Regent Quillen commented in her experience the Tier I incentive of patient navigation is an impactful activity.

Regent Dougherty asked Pamela Pyle and Rob Burford to comment on the proposal. Both responded their constituents were concerned about access to care. There was further discussion.

The motion to approve the FY 2020 Medical Plan Projections and Proposed Strategy passed with a unanimous vote in favor (1st Clifford; 2nd Dougherty).

Update on UNM Press (information item)

Provost Wood introduced the item with a quick background. The Press had built up some debt over about 2 decades. Over the past couple of years, efforts have been made to restructure the Press so that it can continue to support the academic mission of the University and the State. University Libraries Dean Richard Clement commented the Press made a transition from the warehouse to Longleaf Services which is one of three such services in the country and this is already saving UNM \$300K per year. There are further organizational savings of \$445K due to cutting back 7 FTE. Dean Clement introduced UNM Press' new director, Steven Hull, who came from Dartmouth College, as editor and publisher at the University Press of New England. The Press has its ninetieth anniversary this year – it is one of the original founding members of the Association of American University Presses. The Press has two missions: to publish scholarly books and monographs, and to be the publisher for New Mexico. Mr. Hull spoke about the future of the Press, including publishing a new book on the world of chilies, and the focus on reaching outward and put the Press back in the center of cultural, literary and artistic life that it has occupied.

Regent Brasher commented UNM Press is a significant service to New Mexico and the region and should seek support from other universities in the state. Having one institution bear all the costs is not the way it should operate.

PUBLIC COMMENT (no comments)

ADVISORS' COMMENTS

John Brown (President, Alumni Association), thanked the Regents, the good work of the outgoing Regents and welcomed the newly nominated Regents. Mr. Brown discussed highlights of recent Alumni activities and upcoming events, including Lobo Living Room and the Winter Awards Dinner. UNM Day was on January 28th, and the Alumni Association held a legislator appreciation reception for legislators, alumni, student leaders, and UNM administrators with more than 300 in attendance. The Association's monthly activity report that was included in the eBook.

Steve Borbas (President, Retiree Association), thanked the Regents for their support of the Association and welcomed the newly nominated Regents. The most recent activity has been centered around getting retirees involved in the Legislative Session and plans to reach out to newly appointed Higher Education Secretary, Kate O'Neill, former CEO of UNM-Taos Campus. He wished the outgoing Regents a great future ahead.

Pamela Pyle (Faculty Senate President), gave an update on faculty activity in Santa Fe during the Legislative Session; the Faculty Within Borders initiative that started in Farmington; and she thanked the outgoing Regents and welcomed the newly nominated Regents.

Boney Mutabazi (GPSA President), thanked the outgoing Regents and welcomed the newly nominated Regents, with special congratulations to Melissa Henry who has played a significant leadership role in GPSA. He talked about GPSA activity during the Legislative Session.

Rob Burford (Staff Council President), discussed recent council activities and Legislative issues and commented the recently reported improvement in campus safety is largely due to President Stokes' safety initiatives and UNM Police diligence. Mr. Burford thanked the outgoing Regents and welcomed the newly nominated Regents.

Becka Myers (ASUNM President), discussed recent activities, including ASUNM's presence in Santa Fe during the Legislative Session. She thanked the outgoing Regents and welcomed the newly nominated Regents.

COMMENTS FROM REGENTS

Regent Doughty thanked the outgoing Regents for their service, time and effort dedicated to the University over the years or months that they served on the Board.

Regent Lee echoed those words and thanked the outgoing Regents for their interest, hard work, and for what they have done for the State and the University and added she looks forward to working with the new Regents.

Regent Quillen said there is no way to say goodbye after all of these years. She thanked individuals: Paul Roth for his integrity and perseverance and for guidance through a tough time; Regent Hosmer for his integrity and honesty over the last six years – it is clear why he is a General; Pamela Pyle, for her tenacity and communications with Regents; Terry Babbitt for always providing helpful information during ASAR Committee meetings and beyond; David Quintana, on the UNM Production AV team, for his steadfast presence and positivity at Board meetings; Mallory Reviere, as assistant to the Board; and President Garnett Stokes who is one of the great outcomes of the Board and has stepped up to the challenges of being University President. Regent Quillen welcomed the new Regents and affirmed her availability to them. Regent Quillen commented on the importance of shared governance and board governance that creates a healthy and transparent environment, and she

encouraged the new Regents to take that on fresh and new. She thanked everyone for the experiences over the last six years.

Regent Hosmer seconded everything Regent Quillen said and endorsed the individual thank-you's. He added that it has been an honor and privilege to serve UNM for eight years, and to serve alongside an exceptional faculty, a dedicated staff, wonderful students, and a number of truly amazing administrators. UNM provides a better education in healthcare for New Mexicans than it did eight years ago, and there is still important work ahead - health challenges, education challenges - the State requires what this University and its cohorts and helpers in the primary and secondary system can do. The rest of the world is not waiting for UNM; it needs to work with others and ourselves as New Mexicans to proceed higher in the ladder of national and global competition. It is only powerful education that will permit New Mexico to preserve the traditions and values that make it such a special place. Regent Hosmer wished his Regent successors well and encouraged them – it is a tall order, but he is sure they are up to it.

Regent Clifford expressed thanks; it has been a great and enjoyable experience. He thanked Rob Doughty and Marron Lee for their leadership on the Board and in the selection process for new leadership, and he is proud to have been a part of that. Regent Clifford expressed great hope for President Stokes – there are tremendous challenges, but she has demonstrated great skill in her first year in this role. The State really needs her. He thanked again the great staff at the University.

Regent Brasher thanked the faculty, the staff, and the students at the University of New Mexico. It's been an honor to be a part of this institution. He thanked President Stokes, acknowledging her work and affirmed his confidence that she will do the right thing to move this institution forward. Regent Brasher thanked the other Board members and encouraged the incoming Regents - it's a difficult task, but it is truly a worthwhile task, being a Regent of The University of New Mexico.

Vote to Close the Meeting and Proceed in Executive Session

Regent Doughty noted the Board would have lunch with new Regents who could attend in the Cherry Silver Room – no business would be discussed during lunch. After lunch, the Regents would continue with closed session business. The Regents' closed session agenda was noted and Regent Doughty asked for a motion to close the meeting and clarified he would take a roll call vote; Regent Lee clarified the motion would be to close the meeting after lunch. Regent Lee motioned to close the meeting after lunch; Regent Clifford seconded the motion; the following votes were taken: Regent Hosmer-yes; Regent Quillen-yes; Regent Lee-yes; Regent Clifford-yes; Regent Brasher-yes; Regent Doughty-yes vote. The motion to close the meeting passed. The meeting closed at 1:28 PM. Members relocated to the Cherry Silver Room.

Executive Session Agenda

1. Discussion and determination where appropriate of potential purchase, acquisition, or disposal of real property, as permitted by Section 10-15-1.H(8), NMSA (1978)
2. Discussion, and determination where appropriate, of threatened or pending litigation as permitted by Section 10-15-1.H(7), NMSA (1978)

Vote to re-open the meeting and certification that only those matters described in the Closed Session Agenda were discussed in Closed Session, and if necessary, final action on matters discussed in Executive Session that are required to be taken in Open Session

Regent Doughty motioned to re-open the meeting; Regent Quillen seconded; all were in favor; the meeting re-opened at 3:13 PM; the doors to the Cherry Silver Room were opened. Regent Doughty certified that only those matters described in the closed session agenda were discussed, and there were no items upon which action would be taken in open session.

ADJOURN

There being no further business, Regent Doughty asked for a motion to adjourn; Regent Lee motioned; Regent Hosmer seconded; motion passed unanimously; the meeting adjourned at 3:14 PM.

Approved:

Attest:

Robert M. Doughty III, President

Regent, Secretary/Treasurer



Resolution Concerning Officer Elections Pursuant to Regent Policy 1.2

WHEREAS, The Board of Regents is required by statute and Regent Policy 1.2 to meet in Albuquerque on the second Monday in March of each year to elect a board president and secretary-treasurer, and at its option, also elects a vice president; and

WHEREAS, nominations from the floor for such positions are appropriate.

THEREFORE, be it resolved that nominations from the floor will be taken for board officer positions at the March 11, 2019 Board of Regents meeting.



Resolution Making Annual Determination of Reasonable Notice of Public Meetings

WHEREAS, the Board of Regents is required by section 10-15-1(D) of the New Mexico Public Meetings Act to determine annually in a public meeting what notice is reasonable for a public meeting of the Board.

THEREFORE, be it resolved that the Regents affirm Regent Policy 1.3 (attached) concerning public notice of Regents' meetings; and

BE IT FURTHER RESOLVED that the Regents hereby determine that such policy provides reasonable notice of public meetings held by the Board.

Regents' Policy Manual - Section 1.3: Public Notice of Regents' Meetings

Adopted Date: 09-12-1996

Amended: 12-08-1998

Amended: 03-11-2002

Amended: 09-09-2003

Amended: 03-14-2005

Amended: 06-12-2012

Amended: 05-01-2013

Amended: 05-01-2014

Amended: 12-13-2016

1. Policy

This policy is adopted pursuant to the New Mexico Open Meetings Act, NMSA 1978, § 10-15-1, et seq.

2. Regular Meetings

Regular meetings of the Board of Regents will be held on the second Monday in March and at regular pre-announced intervals, which are generally monthly, unless otherwise announced in the Notice of Regular Meetings pursuant to this policy.

Notice of Regular Meetings

Notice to the public of the regular meetings of the Board of Regents will specify the date, time, and place thereof and will state that a copy of the agenda will be made available on the public regents.unm.edu website, at least seventy-two (72) hours prior to the meeting. Notice will be given to those newspapers and broadcast stations that have filed a written request with the University Communication and Marketing Department for such notices of meetings. Notice will be by email at least ten (10) days prior to the meeting and the written Notice will be placed on the public regents.unm.edu website.

3. Special Meetings

Special meetings of the Board of Regents may be called by the Board President or any four (4) members of the Board.

Notice of Special Meetings

Notice to the public of special meetings of the Board of Regents will specify the date, time, and place thereof and will state that a copy of the agenda will be made available on the public regents.unm.edu website, at least seventy-two (72) hours prior to the meeting. Notice will be given to those newspapers and broadcast stations that have filed a written request with the University Communication and Marketing Department for such notices of meetings. Notice will be by email at least seventy-two (72) hours prior to the meeting and the written notice will be placed on the public regents.unm.edu website.

4. Emergency Meetings

Emergency meetings of the Board of Regents may be called by the Board President or any four (4) members of the Board only in the event of unforeseen circumstances that, if not addressed immediately by the Board, will likely result in injury or damage to persons or property or substantial financial loss to the University. The Board will avoid emergency meetings whenever possible.

Notice of Emergency Meetings

Notice to the public of emergency meetings of the Board of Regents will specify the date, time, place, and subject matter thereof and will be given to those newspapers and broadcast stations that have filed a written request with the University Communication and Marketing Department for such notices of meetings. Notice will be by email, at least twenty-four (24) hours prior to the meeting or by such other notice as soon as possible and as may be practicable under the circumstances.

Report to the New Mexico Attorney General

Within five (5) days of taking action on an emergency matter, the Board of Regents shall report to the New Mexico Attorney General's Office the action taken and the circumstances creating the emergency.

5. Compliance with the Americans with Disabilities Act

In addition to the information specified above, all notices shall include the following language:

If you are an individual with a disability who is in need of a reader, amplifier, qualified sign language interpreter, or any other form of auxiliary aid or service to attend or participate in a meeting of the Board of Regents, please contact the University Communication and Marketing Department with as much advance notice as possible to allow for arranged services. Public documents, including the agenda and minutes, can be provided in various accessible formats. Please contact the University Communication and Marketing Department if an accessible format is needed.

6. Remote Participation in Meetings

A member of the Board of Regents may participate in a regular, special, or emergency meeting of the Board by means of a conference telephone or other similar communications equipment when it is otherwise difficult or impossible for the member to attend the meeting in person. Each member participating remotely must be identified when speaking, all participants must be able to hear each other at the same time, and members of the public attending the meeting must be able to hear any member of the Board who speaks during the meeting. The minutes of any meeting at which there is remote participation shall identify any Regents who were not physically present but who participated remotely.

7. Closed Meetings (Executive Sessions) Exceptions to Open Meetings Act

Meetings of the Board of Regents may be closed, according to the procedures set out below, only if the matter to be considered falls within one of the enumerated exceptions defined in § 10-15-1(H) of the Open Meetings Act or if

closure can be implied from or required by other laws or constitutional principles which specifically or necessarily preserve the confidentiality of certain information.

Closing an Open Meeting

Closing of a meeting shall be by a majority vote of a quorum of the Board during the open meeting, with the vote of each member being recorded. The motion shall state: (1) the authority for the closure (the statutory provision); and (2) the subject to be discussed with reasonable specificity. The matter to be discussed must have been included on the agenda, except for emergency matters.

Calling a Closed Meeting Outside of an Open Meeting

Notice that a meeting will be closed, in whole or in part, will be given as specified above for a regular, special or emergency meeting, as appropriate, by so specifying either in the notice of the meeting or on the agenda. The notice shall state the specific provision of the law authorizing the closed meeting and shall state the subject to be discussed with reasonable specificity.

The minutes of the next open meeting shall contain information about the closed meeting, including the date, time, place, and subject matter of the closed meeting, the names of the Regents present at the closed meeting, the names of the absent Regents, and a statement that the matters discussed in the closed meeting were limited only to those specified in the notice of the closed meeting.

Action

Any final action taken as a result of discussions in a closed meeting shall be made by a vote of the Board of Regents at an open public meeting, with the exceptions allowed under § 10-15-1(H).

8. Agendas

A copy of the agenda for each regular and special meeting of the Board of Regents will be available at least seventy-two (72) hours prior to the meeting (and the notice of the meeting shall so state) and will be placed on the regents.unm.edu website. Except for emergency matters, the Board shall take action only on items appearing on the agenda.

9. Public Input at Meetings

An opportunity for public input regarding agenda items shall be provided at each regular meeting during Board consideration of the agenda item in question. The Board President shall determine the length of time to be allowed for public input for each agenda item, the sequence in which individuals may address the Board, and the length of time that will be allowed for each person to address the Board. The Board President may request that a group designate a spokesperson.

10. Minutes

The Board of Regents shall approve and keep written minutes of all its meetings. The minutes shall include, at a minimum: (1) the date, time, and place of the meeting; (2) the names of Regents in attendance and those absent; (3)

a statement of what proposals were considered; and (4) a record of any decisions made by the Board and how each Regent voted.

Draft minutes shall be prepared within ten (10) working days after the meeting and must be available for public inspection. The draft minutes must clearly indicate that they are not the official minutes and are subject to approval by the Board.

Draft minutes shall be approved, amended, or disapproved at the next regular meeting where a quorum is present. Minutes shall not become official until approved by the Board of Regents. Official minutes are subject to public inspection.

No minutes need to be kept during closed sessions, but information about the closed session must be recorded as specified in the "Closed Meetings" section of this resolution.

Recordings of Board of Regents' meetings shall be kept for, at minimum, three (3) years.

11. References

- NMSA 1978, § 10-15-1 et seq. ("Open Meetings Act")
- NMSA 1978, § 21-7-5 ("Annual Organization Meeting of Board; Election of Officers; Bond of Secretary-Treasurer; Conditions")



Resolution Appointing Labor Representative Pursuant to the Regents' 2006 Labor Management Relations Resolution and Re-Appointing Employer Representative and Neutral

WHEREAS, the Board of Regents is required by its May 2006 Labor Management Relations Resolution (LMRR) to appoint three members to UNM's local labor board; and

WHEREAS, the three members must consist of one member recommended by UNM/employer, one member recommended by the individuals representing Labor, and a third neutral member recommended by the other two appointees; and

WHEREAS, Section 7 of the LMRR signifies that Board members shall serve for a period of one (1) year with terms commencing in the month of September and with vacancies being filled in the same manner with the exception that such appointments shall only be made for the remainder of the unexpired term; and

WHEREAS, there is a vacancy in the Labor representative member with the resignation of Joseph Allotta; and

WHEREAS, Marianne Bowers, Esq. has been nominated to be the Labor representative by the existing unions; and

WHEREAS, the Board of Regents has not re-appointed the existing member, Charlotte Lamont, Esq. as Management representative, since 2012.

THEREFORE, be it resolved that Marianne Bowers is appointed as the Labor Representative for the remainder of the term until September 2019; and

BE IT FURTHER RESOLVED that Charlotte Lamont is reappointed to her respective Board seat until September 2019.

President's Administrative Report

Garnett S. Stokes, President
Monday, March 11, 2019



Welcome new Regents!



- Sandra K. Begay
- Douglas M. Brown
- Melissa C. Henry
- Kimberly Sanchez Rael
- Robert Schwartz

Interim Internal Auditor Announced



- Victor Griego was selected to be interim internal audit director, effective March 1
- Victor holds a BBA and MBA degrees and is a certified public accountant
- Worked in the private sector and has been a member of the UNM Internal Audit team since 2012
- In the coming months, the structure of Internal Audit Department will be evaluated, prior to conducting a national search

Research Grand Challenges: Out of the Box Interactive Event

Grand Challenges
OUT OF THE BOX

Empowering our **STATE** of minds.

GRANDCHALLENGES.ORG/UNM

- Lead conveners from each of the three chosen challenges – Sustainable Water Resources, Successful Aging and Substance Use Disorders – presented their goals and plans, took questions and solicited feedback
- More than 120 students, faculty, staff and community members attended
- In the coming weeks, research teams will engage with community stakeholders to inform and expand their research proposals while also seeking new research grants

Main Campus Research: UNM Database of Deceased People a National First

- Heather Edgar, associate professor of anthropology and forensic anthropologist at the UNM Office of the Medical Investigator (OMI), is converting a dataset of whole body decedent CT scans into a searchable database
- OMI produced over 15,000 high-resolution scans between 2010 – 2017, a research resource unmatched anywhere
- The massive database will be stored at the UNM Center for Advanced Research Computing (CARC)
- Funded by a \$702,000 grant from the National Institute of Justice

HSC Research: Grant to Develop Vaccine Targeting LDL Cholesterol



National Institutes
of Health

- Bryce Chackerian, a professor in the Department of Molecular Genetics and Microbiology, received a grant for \$581,000 per year for five years from the NIH to continue to develop a vaccine targeting an enzyme which can cause elevated levels of “bad” LDL cholesterol
- A vaccine that stimulates the body’s own immune system would be longer lasting and much more affordable
- The novel technology has been licensed to startup businesses to develop vaccines in other diseases – a wonderful example of research stimulating new knowledge, academic notoriety and economic development in NM



- Thank you to everyone at the University for your contributions to a successful site visit
- Thank you to those who:
 - Worked on the accreditation committees beginning more than two years ago
 - Hosted our visitors during the site visit
 - Coordinated the visits and attended the public forums
 - Met with the visiting team and helped our reviewers learn about the outstanding work taking place at our university



- Site visit was an important part of the comprehensive evaluation, but not the final piece
- Site visit team – a group of peer reviewers – will draft report within the next four to six weeks
- We will have an opportunity to review their report and recommendations for errors of fact before it is submitted to the HLC
- The final team report and our institutional response, if we choose to submit one, are then sent to the HLC's Institutional Actions Council for review and action

Academics Within Borders



- “Academics Within Borders” trip to San Juan College, February 28-March 1
- Concepted by Faculty Senate President Pamela Pyle, who also teaches in the Department of Music
- Faculty outreach visit brought scholars and researchers from UNM and San Juan College together to explore research opportunities and ways to enhance a successful student transfer partnership

Provost Search Progresses with Public Forums

- Search committee is moving forward to find a new Provost and EVP for Academic Affairs
- Finalists will be visiting campus in the coming weeks
- Although finalists have not yet been named, public forums and interviews have been scheduled
- Public forums at the SUB:
 - Thursday, March 21
 - Monday, March 25
 - Thursday, March 28
 - Wednesday, April 10

**For details, go to:
executivesearch.unm.edu**



Main Campus Budget Recommendation Information Flow

BOR Input

SFRB
Recommendation

State
Appropriations

Tuition and Fee
Projections

Enrollment
Projections

Compensation
Priorities

Differential
Tuition Requests

New Requests
and Initiatives

Inflationary Factors

Overall Reserves and
Projections

Budget Leadership
Team (BLT)
Recommendation

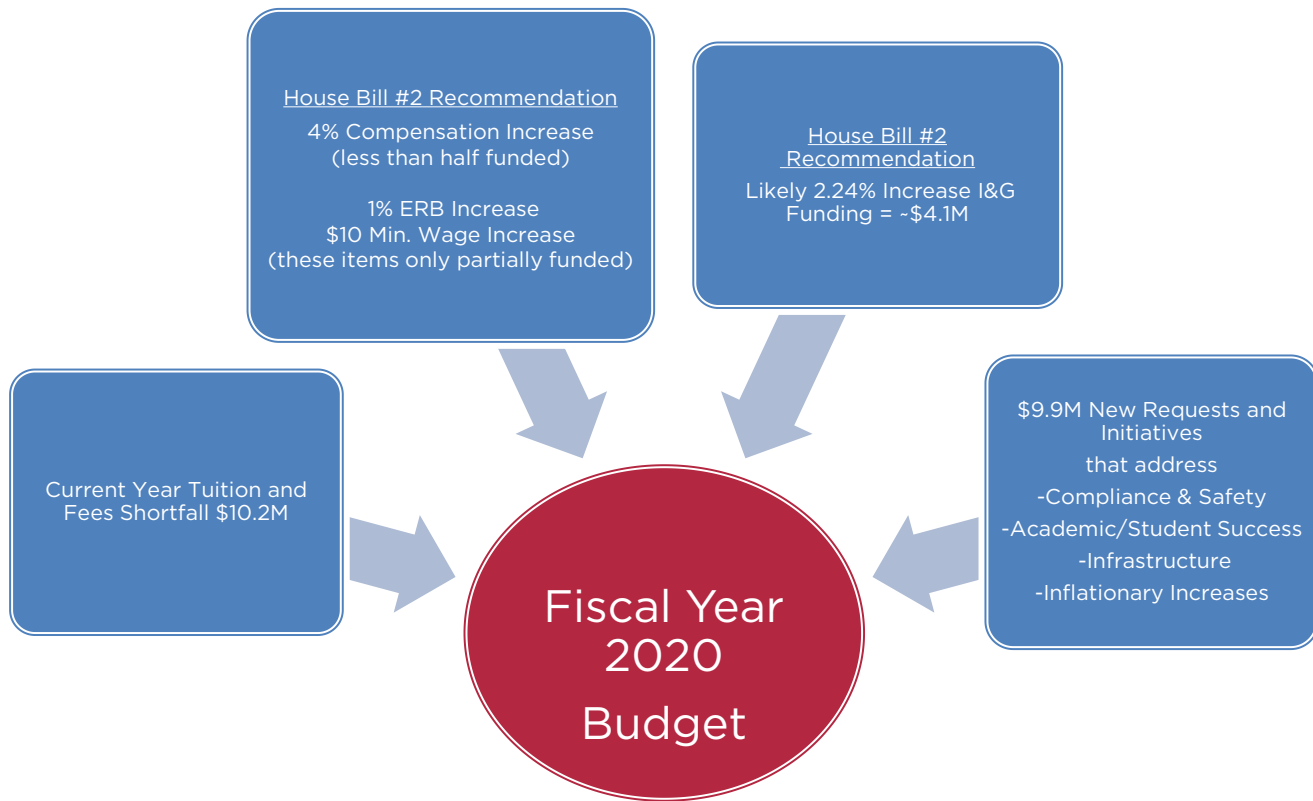
President
Budget
Recommendation

UNM Budget Summit
Final Approved
Budget
Recommendation
Set Tuition and Fee
Rates and
Compensation
Guidelines

SFRB = Student Fee Review Board

Inflationary factors include items such as: Group
Health Insurance and Utilities

Main Campus FY20 Budget Challenges and Assumptions





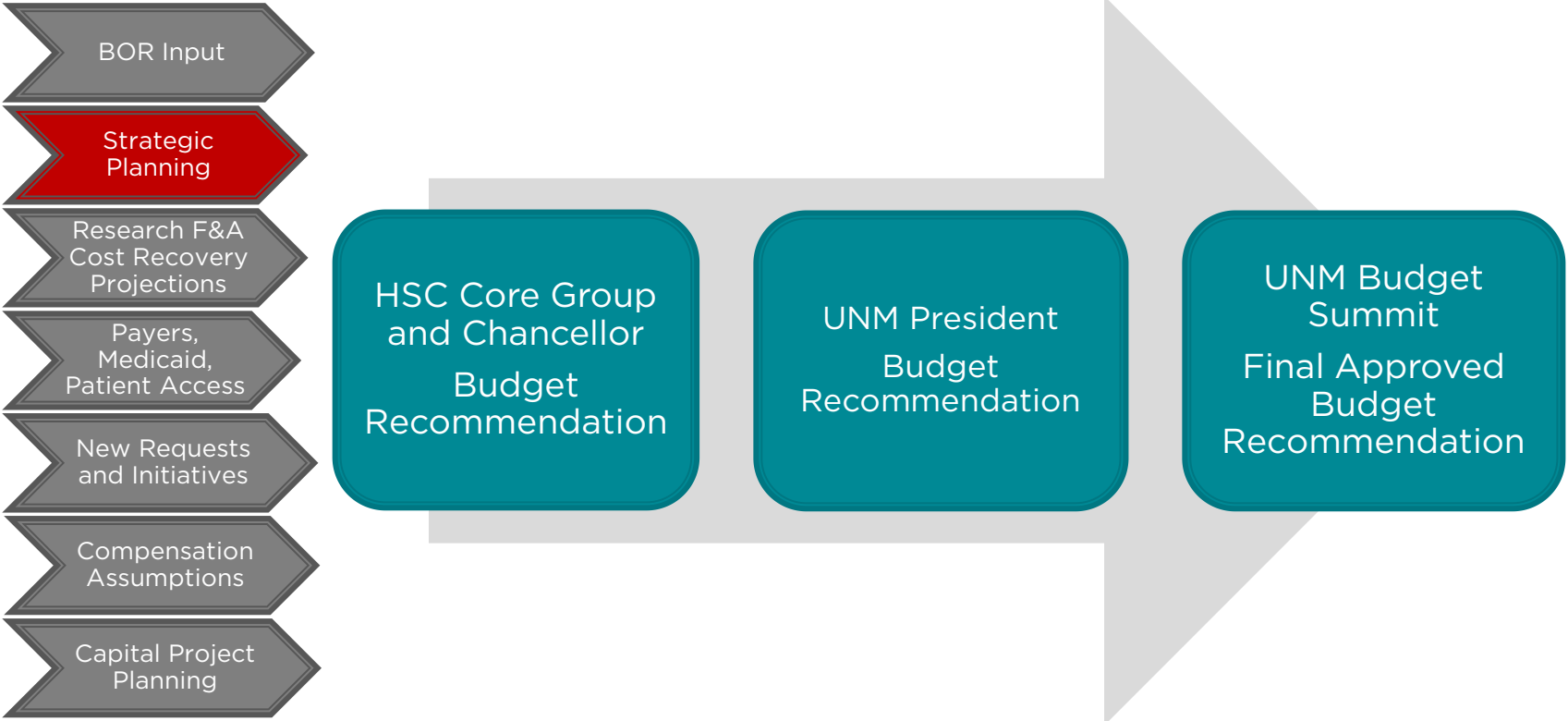
Main Campus Compensation Scenario

	1% Increase	2% Increase	3% Increase	4% Increase
Total Unrestricted Salaries and Fringe Cost	\$3,486,552	\$6,973,104	\$10,459,656	\$13,946,208
Less: Estimated Funding From State	(\$1,321,259)	(\$2,642,518)	(\$3,963,777)	(\$5,285,036)
Funding Gap	\$2,165,293	\$4,330,586	\$6,495,879	\$8,661,172

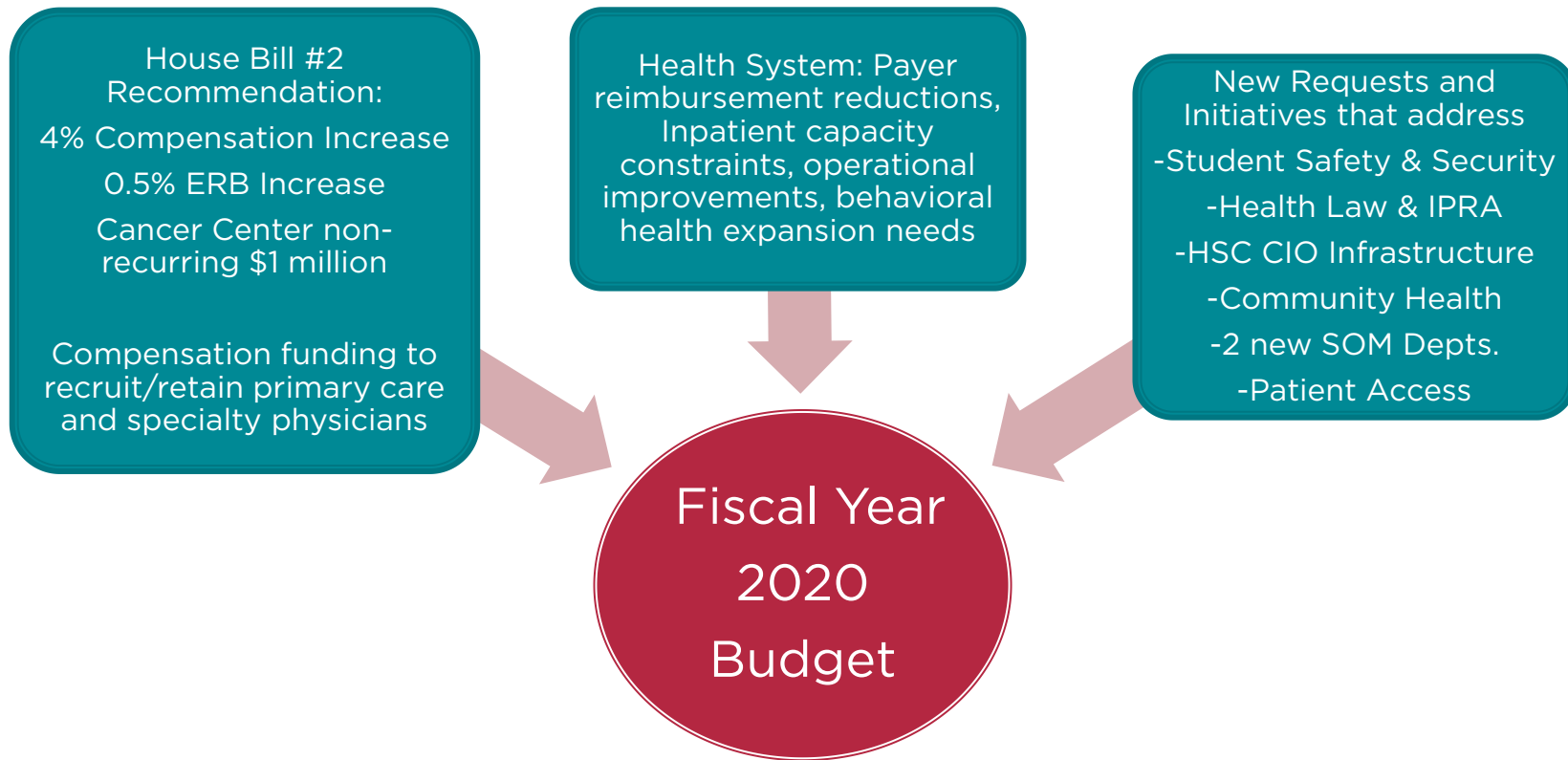
- Now for FY2019-2020:
 - Budget Leadership Team striving to propose best balance to protect academic mission:
 - Re-allocation of existing resources
 - Strategic use of limited new resources from the state
 - Use of reserves
 - Carefully limited tuition increase targeted to student needs
 - Internal steps to cushion FY20 budget cuts
- Now for the future:
 - Budget Leadership Team and the “ReDesigning the University” effort:
 - Advancing proposal for Long-Term Budget Planning (to cushion year-to-year shocks).
 - Considering alternative budgeting models that balance:
 - Need to create incentives for academic departments: student recruitment, strong student orientation, and creative & innovative programs
 - Need to shelter crucial departments that may not be able to compete on simple student enrollment measures, plus front-line student support units
 - These will be brought to President and leadership for consideration



HSC Budget Build Process



HSC Budget Challenges and Assumptions





Salary Increase plus Fringe Compensation Scenario

	School of Medicine	All Other HSC	1% Total HSC	Total HSC		
				2% Increase	3% Increase	4% Increase
Faculty & Staff Compensation Increase	2,621,207	499,890	3,121,098	6,242,196	9,363,293	12,484,391
Funding Sources	1,249,188	206,104	1,455,293	2,910,586	4,365,878	5,821,171
Funding Gap	(1,372,019)	(293,786)	(1,665,805)	(3,331,610)	(4,997,415)	(6,663,220)

¹ Restricted funds cover their salary
increases

² Does not include \$329,227 new comp funding for CTH and
CPH

Women's History Month 2019

Presented by the History Department's Women's,
Gender, and Sexuality Section (WGSS)



- Snead Wertheim Lecture with Dr. Kimberly Gauderman, “Indigenous Women and Asylum: Epistemology of Expertise”
- Graduate Student Mixer and Roundtable on “Sex, Race, and the 21st Century Academy”
- Screening of the 1933 film, *Flying Down to Rio* introduced by Linda Hall, UNM Distinguished Professor, Emerita, author of *Dolores Del Río: Beauty in Light and Shade*
- History Colloquium presentation, “Bathing Beauties,” with Maggie DePond, PhD candidate
- **Coming in Spring 2020:** Lecture Series to commemorate the Centennial of the Nineteenth Amendment(1920)

For event details, go to:

https://history.unm.edu/news-events/events/item/files/women_shistorymonthflyer.pdf

2019 Women in STEM Awards now Open

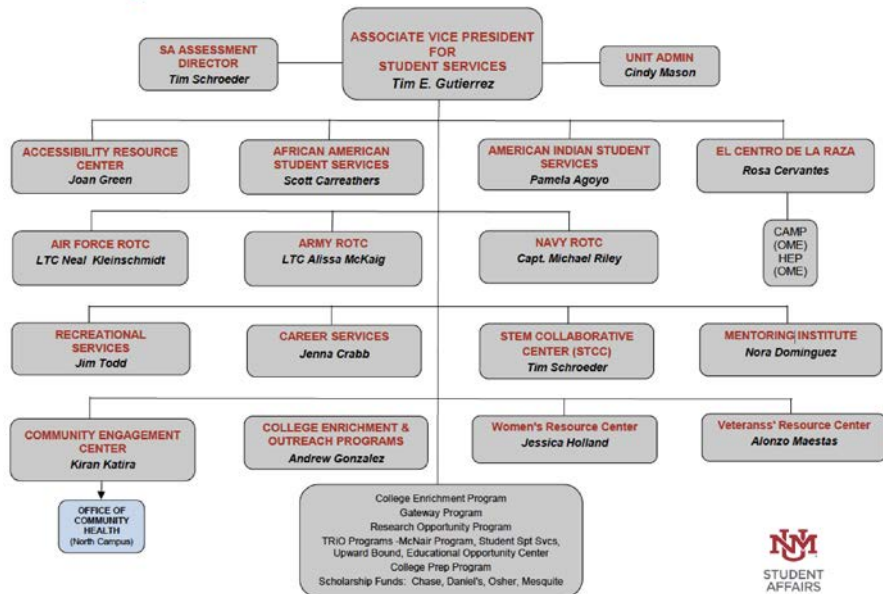


- Women faculty can apply for a variety of grants in STEM fields
- Awards are supported by an anonymous gift made in 2015 to fund research by and professorships for women faculty in Science, Technology, Engineering, and Mathematics
- Awards range from \$3,000 to \$15,000
- Proposals due March 26 with award announced by May 3, 2019
- For more information, visit <https://advance.unm.edu>

Frederick Douglass Awards to Five UNM Women Faculty



- The NM Black History Organizing Committee and the Cotton Club of Albuquerque hosted the “RESPECT: Honoring Women in Higher Learning” gala on March 2
- Five women faculty received the Frederick Douglass Award for outstanding work in teaching, leadership, mentoring, and community service
- Congratulations to Claudia Isaac (Architecture & Planning), Nancy Lopez (Sociology), Melanie Moses (Computer Science), Sonia Gipson Rankin (Law) and Myra Washington (Communications & Journalism)



- The Veterans Resource Center provides comprehensive support to veterans and current service members attending UNM
- We are aligning the assistance they receive with other critical student service areas such as the Women's Resource Center, Accessibility Resource Center, ethnic centers and others
- The move to Student Services will afford veterans an integrated network to provide comprehensive assistance across many organizations

Student Campus Climate Surveys



- Since spring 2016, UNM has participated in annual campus climate surveys
- This year, two surveys will be going out simultaneously, toward the end of March
 - McBEE Survey - undergraduate students on main campus
 - National Campus Climate Survey (NCCS) - graduate and professional students on main and north campuses

A Shared Vision for Approaching Homelessness



- On February 13, Mayor Tim Keller, President Stokes and Health Sciences Center (HSC) Chancellor Paul Roth signed a letter of intent signifying our shared commitment to finding solutions to improve the lives of those experiencing homelessness
- Homelessness has many faces, including veterans, families, those in poverty or struggling with mental illness, and even some of our UNM students

130 Years of Being the University *for* New Mexico



- The University of New Mexico is celebrating 130 years of bringing quality education to the Land of Enchantment
- Festivities were held on Lobo Day, February 28
- Interactive displays, free shirts and cake before taking the annual birthday photo that hangs in the SUB for the rest of the year
- Happy birthday UNM!

Thank you!

Questions?

CONSENT DOCKET

(Action items on Regent's Committee agendas may move to the Board of Regents' agenda as consent items; the below items are placed on the consent docket by the respective committee chairs; items on the consent docket received unanimous approval in committee; per Regents' Policy 1.2, "Any member of the Board of Regents shall have the right upon request to remove any item from the Board's consent agenda and place the item on the Board's regular agenda for discussion.")

1. Health Sciences Center Committee (HSCC) Consent Items, Regent Marron Lee, Chair

- a. Request for the Approval of Repair, Renew, Replace Capital Project – UH Main –
Emergency Generator #2 (\$912,000.00) C-1

2. Finance and Facilities Committee (F&F) Consent Items, Regent Marron Lee, Chair

- a. Approval of Disposition of Surplus Property for Main Campus for February 2019 C-2
- b. Approval of Request for Project Construction for Donut Mart Demolition C-3
- c. Approval of Request for Project Construction for KNME-TV Sandia Crest Transmission
Tower Replacement..... C-4
- d. Approval of STC.UNM Board of Directors Reappointments..... C-5
- e. Approval of Real Property Acquisition on 1600 University Blvd., NE (UNM Eye Clinic)..... C-6



CAPITAL PROJECT APPROVAL

UNM HOSPITALS - UH MAIN EMERGENCY GENERATOR #2

FEBRUARY 7, 2019

RECOMMENDED ACTION:

As required by Section 7.12 of Board of Regents Policy Manual, the New Mexico Higher Education Department and the New Mexico State Board of Finance, capital project approval is requested for **UH MAIN EMERGENCY GENERATOR #2**. For the project described below, UNM Hospitals requests the following actions, with action requested only upon requisite sequential approval and recommendation by any and all committees and bodies:

- Board of Trustee Finance Committee approval of and recommendation of approval to the UNMH Board of Trustees.
- UNMH Board of Trustees approval of and recommendation of approval to the UNM Board of Regents HSC Committee.
- UNM Board of Regents HSC Committee approval and recommendation of approval to the UNM Board of Regents.
- UNM Board of Regents approval

PROJECT DESCRIPTION:

Requesting approval for equipment and installation to replace UH Main Emergency Generator #2, modifications to the enclosure to accommodate the new generator, and parallel switch gear.

RATIONALE:

UH Main Emergency Generator #2 is 20 years old and 5 years beyond its useful life. Due to its age, there are increased emissions when in use and additional labor and material costs to keep it operational. Replacing this generator will increase the reliability that UNMH will have emergency power when needed, will lower maintenance costs, and will reduce emissions.

PURCHASING PROCESS:

UNM Hospital is replacing one existing Caterpillar emergency generator, in a bank of five Caterpillar emergency power generators. The compatibility with the existing parallel switch gear and transfer switches is important to maintain. If another brand of generator was purchased, the equipment pad mounting and connection points would vary, resulting in additional costs for fabrication and installation. UNMH Facilities Department recommends continuing to use Caterpillar generators to ensure compatibility with existing generators and the delivery of power during an emergency. Sole source procurement was granted to avoid complications of incompatible equipment, unnecessary additional costs, and potential dissfunctionality.

FUNDING:

The total equipment budget is estimated at and shall not exceed \$912,000. This will be funded by the FY 19 UNM Hospital Capital Renovation Fund.

University Services
Marcos Roybal
Associate Director

Business Operations
1128 University Blvd NE
505.277.2366

CRLS
Clark Hall
505.277.5109

Copy Center
Dane Smith Hall
505.277.8267

Mailing Systems
1128 University Blvd NE
505.277.4124

Records Management
1128 University Blvd NE
505.277.1136

Shipping & Receiving
915 Camino de Salud
505.272.6302

Surplus Property
1128 University Blvd NE
505.277.2923

Disposition of Surplus Property Approval – February 2019

Date: February 20, 2019

To: Bruce Cherrin
Chief Procurement Officer
Purchasing Department

From: Marcos Roybal
Associate Director
University Services

Attached for your review and submission to the Board of Regents is the Surplus Property Disposition detail list for the month of February 2019.

Consistent with UNM Board of Regents Policy 7.9 and the NM Disposition of Surplus Property Act, 13-6-1, NMSA 1978, and based upon documentation submitted by the UNM departments responsible for the equipment, I certify that the equipment identified on the monthly list is worn-out, unusable or obsolete to the extent that the items are no longer economical or safe for continued use by the University. I recommend that the items be deleted from UNM's inventory and disposed of in accordance with the above noted Regents Policy and NM Surplus Property Act.



THE UNIVERSITY OF
NEW MEXICO®

UNIVERSITY SERVICES – DISPOSITION OF SURPLUS PROPERTY

FEBRUARY 2019



Surplus Property Disposition - February FY19

Memo	Asset Tag	Department	Description	Manufacturer	Purchased	Total Cost (\$)	NBV (\$)	Disposal Method
3	N00031594	IT Computing Platforms	Server Storage	NetApp	06/21/2011	\$26,175.81	\$0.00	Obsolete
3	N00013132	IT Computing Platforms	Network Shelf	NetworkApp	09/14/2007	\$20,279.00	\$0.00	Obsolete
3	N00013134	IT Computing Platforms	Network Shelf	NetworkApp	09/14/2007	\$20,279.00	\$0.00	Obsolete
2	N00042050	Computer Science PI #4	Server/PowerEdgeR820	Dell	06/28/2013	\$19,048.26	\$0.00	Obsolete
3	N00022917	IT Networks	Network Equipment-DSX-14	ComDataSys	08/19/2009	\$18,603.12	\$0.00	Obsolete
3	263877	IT Computing Platforms	COMPUTER FILE SERVER	Dell	10/31/2003	\$18,307.00	\$0.00	Obsolete
3	N00021441	IT Computing Platforms	Network Storage-DSX-14	ComDataSys	06/30/2009	\$17,901.99	\$0.00	Obsolete
1	N00031135	SHAC Administration	Server	Dell	06/13/2011	\$16,422.93	\$0.00	Obsolete
4	N00026546	CHTM PI #9	Generator Tank System	Zenith	06/30/2010	\$14,541.20	\$0.00	Cannibalized
1	N00017756	SHAC Administration	Computer	Dell	09/17/2008	\$13,080.22	\$0.00	Obsolete
2	N00027863	Computer Science PI #4	Server	Dell	09/28/2010	\$11,925.42	\$0.00	Obsolete
2	N00027082	Computer Science PI #4	Server	Dell	07/22/2010	\$11,918.17	\$0.00	Obsolete
3	N00021439	IT Computing Platforms	Network Storage-X740158	ComDataSys	06/30/2009	\$11,345.51	\$0.00	Obsolete
3	N00016868	IT Computing Platforms	Blade Server Enclosure	Dell	06/18/2008	\$10,960.01	\$0.00	Obsolete



Surplus Property Disposition - February FY19

Memo	Asset Tag	Department	Description	Manufacturer	Purchased	Total Cost (\$)	NBV (\$)	Disposal Method
	N00013983	IT Computing Platforms	Server/PowerEdge 6850	Dell	11/15/2007	\$9,782.23	\$0.00	Obsolete
	N00013984	IT Computing Platforms	Server/PowerEdge 6850	Dell	11/15/2007	\$9,782.23	\$0.00	Obsolete
	185429	Cell Biology Administration	RECORDER/PLAYER/EDIT	Gould	05/26/1989	\$9,096.00	\$0.00	Obsolete
	189766	Cell Biology Administration	ANALYZER GAS	Cavitron	03/26/1990	\$9,070.00	\$0.00	Obsolete
	246904	Ctr for Micro Engineering Materials	POTENTIOSTAT	Applied Inst.	06/09/2001	\$9,032.00	\$0.00	Obsolete
	N00024616	UME-ETS Educational Tech Support	LCD Flat Panel Display	Samsung	02/24/2010	\$8,752.83	\$0.00	Obsolete
	N00016959	NM Ctr for Particle Physics PI #164	Server	KoiComp	06/30/2008	\$8,670.00	\$0.00	Obsolete
	N00016476	HSC CIO Office	Catalyst	AquilaTech	06/09/2008	\$8,410.03	\$0.00	Obsolete
	N00021232	IT Computing Platforms	PowerEdge Blade Server	Dell	06/18/2009	\$7,403.05	\$0.00	Obsolete
	N00031051	IT Computing Platforms	Server Filer Storage	NetApp	06/17/2011	\$7,098.90	\$0.00	Obsolete
	N00031052	IT Computing Platforms	Server Filer Storage	NetApp	06/17/2011	\$7,098.90	\$0.00	Obsolete
	N00020699	IT Computing Platforms	Server/PowerEdge 2950	Dell	04/01/2009	\$6,790.79	\$0.00	Obsolete
	N00020700	IT Computing Platforms	Server/PowerEdge 2950	Dell	04/01/2009	\$6,790.79	\$0.00	Obsolete



Surplus Property Disposition - February FY19

Memo	Asset Tag	Department	Description	Manufacturer	Purchased	Total Cost (\$)	NBV (\$)	Disposal Method
	N00016864	IT Computing Platforms	Server	Dell	06/18/2008	\$6,556.08	\$0.00	Obsolete
	N00016865	IT Computing Platforms	Server	Dell	06/18/2008	\$6,556.08	\$0.00	Obsolete
	N00016866	IT Computing Platforms	Server	Dell	06/18/2008	\$6,556.08	\$0.00	Obsolete
	N00016867	IT Computing Platforms	Server	Dell	06/18/2008	\$6,556.08	\$0.00	Obsolete
	N00016870	IT Computing Platforms	Server	Dell	06/18/2008	\$6,556.08	\$0.00	Obsolete
	N00016871	IT Computing Platforms	Server	Dell	06/18/2008	\$6,556.08	\$0.00	Obsolete
	N00016872	IT Computing Platforms	Server	Dell	06/18/2008	\$6,556.08	\$0.00	Obsolete
	N00016873	IT Computing Platforms	Server	Dell	06/18/2008	\$6,556.08	\$0.00	Obsolete
	N00021190	IT Computing Platforms	Dell M600 Blade Server	Dell	06/18/2009	\$6,451.19	\$0.00	Obsolete
	N00021191	IT Computing Platforms	Dell M600 Blade Server	Dell	06/18/2009	\$6,451.19	\$0.00	Obsolete
	N00021192	IT Computing Platforms	Dell M600 Blade Server	Dell	06/18/2009	\$6,451.19	\$0.00	Obsolete
	N00021193	IT Computing Platforms	Dell M600 Blade Server	Dell	06/18/2009	\$6,451.19	\$0.00	Obsolete
	N00021194	IT Computing Platforms	Dell M600 Blade Server	Dell	06/18/2009	\$6,451.19	\$0.00	Obsolete
	N00021195	IT Computing Platforms	Dell M600 Blade Server	Dell	06/18/2009	\$6,451.19	\$0.00	Obsolete
	N00021196	IT Computing Platforms	Dell M600 Blade Server	Dell	06/18/2009	\$6,451.19	\$0.00	Obsolete



Board of Regents' Finance & Facilities Committee

Surplus Property Disposition - February FY19

Memo	Asset Tag	Department	Description	Manufacturer	Purchased	Total Cost (\$)	NBV (\$)	Disposal Method
	N00020703	IT Computing Platforms	Server/PowerEdge 1950	Dell	04/01/2009	\$6,411.31	\$0.00	Obsolete
	N00027310	Computer Science PI #4	Storage Server - Power Vault	Dell	08/03/2010	\$6,364.40	\$0.00	Obsolete
	N00024302	SHAC Administration	ECG System	Mckesson	01/25/2010	\$6,283.01	\$0.00	Obsolete
	N00021197	IT Computing Platforms	Dell M600 Blade Server	Dell	06/18/2009	\$5,833.46	\$0.00	Obsolete
	N00021198	IT Computing Platforms	Dell M600 Blade Server	Dell	06/18/2009	\$5,833.46	\$0.00	Obsolete
	N00021199	IT Computing Platforms	Dell M600 Blade Server	Dell	06/18/2009	\$5,833.46	\$0.00	Obsolete
	N00021200	IT Computing Platforms	Dell M600 Blade Server	Dell	06/18/2009	\$5,833.46	\$0.00	Obsolete
	N00021201	IT Computing Platforms	Dell M600 Blade Server	Dell	06/18/2009	\$5,833.46	\$0.00	Obsolete
	N00021202	IT Computing Platforms	Dell M600 Blade Server	Dell	06/18/2009	\$5,833.46	\$0.00	Obsolete
	N00020692	IT Computing Platforms	Server E5430 Processor	Dell	04/01/2009	\$5,715.98	\$0.00	Obsolete
	N00020693	IT Computing Platforms	Server/PowerEdge 2950	Dell	04/01/2009	\$5,715.98	\$0.00	Obsolete
	N00008142	CHTM PI #9	OPO Laser CRYSTAL MAIN PC	HCPHOTO	06/30/2006	\$5,533.18	\$0.00	Obsolete
	N00010325	Valencia Staff Development	Server	Dell	01/08/2007	\$5,400.00	\$0.00	Obsolete
	N00006078	IT Computing Platforms	Computer Server	Dell	11/09/2005	\$5,205.00	\$0.00	Obsolete
	N00020739	IT Computing Platforms	ProcessorE5440	Dell	05/11/2009	\$5,143.68	\$0.00	Obsolete
	N00020740	IT Computing Platforms	ProcessorE5440	Dell	05/11/2009	\$5,143.68	\$0.00	Obsolete
	N00020741	IT Computing Platforms	ProcessorE5440	Dell	05/11/2009	\$5,143.68	\$0.00	Obsolete
	N00020742	IT Computing Platforms	ProcessorE5440	Dell	05/11/2009	\$5,143.68	\$0.00	Obsolete
	N00020743	IT Computing Platforms	ProcessorE5440	Dell	05/11/2009	\$5,143.68	\$0.00	Obsolete
						Total Asset Disposition (#)		61
						Total Capitalization (\$)		\$543,520.38
						Total Net Book Value (\$)		\$0.00



January 7, 2019

To: University Services
From: ^{M.V.} Mayra Vazquez, Associate Director
Subj: Request to surplus two items

The Associate Director of Student Health and Counseling is requesting to surplus assets N00031135 (purchased 6/16/2011) and N00017756 (purchased 9/17/2008). These items are obsolete and no longer usable for patient care or data storage. SHAC is requesting that these items be picked up and removed from our inventory.

Thank you for your assistance.

Asset	Description	Acq. Cost	NBV	Date
N00031135	Dell Server	\$16,422.93	\$0	06/16/11
N00017756	Powervault Computer	\$13,080.22	\$0	09/17/08



Memo-#2

Memo

To: Inventory Control
From: Dr. Darko Stefanovic
Date: Tuesday, December 4, 2018
Re: Assets N00027310, N00020617, N00027082, N00042050, N00027863, N00018745 and Serial #JNJ8455

Please, delete assets N00027310, N00020617, N00027082, N00042050, N00027863, N00018745 and the J& J custom built server with serial #JNJ8455 (no inventory tag). These Dell servers are out of warranty and as such a failure would cause major issues for Computer Science faculty and students. These items have been replaced with newer models. The J & J server (serial #JNJ8455) was custom built and is no longer functioning.



Dr. Darko Stefanovic, Chair Computer Science



Date

Asset	Description	Acq. Cost	NBV	Date
N00027082	Server	\$11,918.17	0.00	2010
N00042050	Server	\$19,048.26	0.00	2013
N00027863	Server	\$11,925.42	0.00	2010



INFORMATION TECHNOLOGIES

TO: UNM Inventory Control

FROM: Kirsten Martinez, IT Fiscal Operations Director

DATE: January 31, 2019

SUBJECT: Request to Surplus Items

The Director of Fiscal Operations is requesting to surplus the following assets. The hardware is no longer supported and is now obsolete.

<u>UNM Tag #</u>	<u>UNM Serial #</u>	<u>Asset Desc</u>	<u>MFG</u>	<u>Model</u>
N00005033	2DSM081	Server	Dell	6850
263877	1LGYN31	Server	Dell	6850
N00006479	9119 02-FD1EA	Mainframe	IBM	P5 590
N00022917	SHU897670038C18	Storage	NetApp	DS14 MK2
N00021441	SHU897670036C55	Storage	NetApp	DS14 MK2
N00031594	SHU897670201E31	Storage	NetApp	DS14 MK2
N00036960	700000947474	Controller	NetApp	FAS3170
N00022917	SHU897670038C18	Storage	NetApp	DS14 MK2
N00016868	BK7QFG1	Blade-Center	Dell	M1000e
N00021439	SHU936310036E9B	Storage	ComDataSys	DS14MK4 SHLF
N00013134	SHU9095600135FC	Shelf	NetApp	DS14A-R5
N00013132	SHU9095700135DA	Shelf	NetApp	DS14MK4

Thank you.

Kirsten Martinez, Fiscal Operations Director

Asset	Description	Acq. Cost	NBV	Date
N00005033	Server	\$14,985.52	\$0	08/05/2000
263877	Server	\$18,307.00	\$0	10/31/2003
N00006479	Mainframe	\$17,023.20	\$0	12/06/2005
N00022917	Storage	\$17,901.99	\$0	08/27/2009
N00021441	Storage	\$17,901.99	\$0	07/02/2009
N00031594	Storage	\$25,966.54	\$0	06/27/2011
N00022917	Storage	\$17,901.99	\$0	08/27/2009
N00016868	Blade-Center	\$10,960.01	\$0	06/30/2008
N00021439	Storage	\$11,345.51	\$0	07/02/2009
N00013134	Shelf	\$20,279.00	\$0	09/13/2007
N00013132	Shelf	\$20,279.00	\$0	09/13/2007

**UNM**

CENTER for HIGH TECHNOLOGY MATERIALS

Memo #4

Disposition of Surplus Property- UNM Tag #N00026546

February 7, 2019

To: UNM Surplus Property

From: Center for High Tech Materials

Subject: Generator Tank Surplus

To whom it may concern,

We at CHTM, request to dispose of asset N00026546. This asset was acquired on June, 14th 2010 and has been used for cleaning equipment on a research project. No further research will be conducted therefore, the tank has been cannibalized for other parts that can be used in the future. The acquisition cost is \$4,455.00 and the net book value is \$0.00. The tank takes up too much space in the lab and is no longer functional enough for any cleaning purposes in the future.

We believe deciding to surplus the tank will be beneficial for the professors because it will make the labs less cluttered, and the tank cannot function anymore anyways. Thank you for your consideration.

Sincerely,

Nina Morales (CHTM Inventory Specialist)

Asset#	Description	Acq.Cost	NBV	Date
N00026546	Generator Tank System	\$14,451.20	\$0	6/14/2010

New Mexico Compilation Commission

13-6-1 . Disposition of obsolete, worn-out or unusable tangible personal property.

A. The governing authority of each state agency, local public body, school district and state educational institution may dispose of any item of tangible personal property belonging to that authority and delete the item from its public inventory upon a specific finding by the authority that the item of property is:

- (1) of a current resale value of five thousand dollars (\$5,000) or less; and
- (2) worn out, unusable or obsolete to the extent that the item is no longer economical or safe for continued use by the body.

B. The governing authority shall, as a prerequisite to the disposition of any items of tangible personal property:

- (1) designate a committee of at least three officials of the governing authority to approve and oversee the disposition; and
- (2) give notification at least thirty days prior to its action making the deletion by sending a copy of its official finding and the proposed disposition of the property to the state auditor and the appropriate approval authority designated in Section 13-6-2 NMSA 1978, duly sworn and subscribed under oath by each member of the authority approving the action.

C. A copy of the official finding and proposed disposition of the property sought to be disposed of shall be made a permanent part of the official minutes of the governing authority and maintained as a public record subject to the Inspection of Public Records Act [Chapter 14, Article 2 NMSA 1978].

D. The governing authority shall dispose of the tangible personal property by negotiated sale to any governmental unit of an Indian nation, tribe or pueblo in New Mexico or by negotiated sale or donation to other state agencies, local public bodies, school districts, state educational institutions or municipalities or through the central purchasing office of the governing authority by means of competitive sealed bid or public auction or, if a state agency, through the surplus property bureau of the transportation services division of the general services department.

E. A state agency shall give the surplus property bureau of the transportation services division of the general services department the right of first refusal when disposing of obsolete, worn-out or unusable tangible personal property of the state agency.

F. If the governing authority is unable to dispose of the tangible personal property pursuant to Subsection D or E of this section, the governing authority may sell or, if the property has no value, donate the property to any organization described in Section 501(c)(3) of the Internal Revenue Code of 1986.

G. If the governing authority is unable to dispose of the tangible personal property pursuant to Subsection D, E or F of this section, it may order that the property be destroyed or otherwise permanently disposed of in accordance with applicable laws.

H. If the governing authority determines that the tangible personal property is hazardous or contains hazardous materials and may not be used safely under any circumstances, the property shall be destroyed and disposed of pursuant to Subsection G of this section.

I. No tangible personal property shall be donated to an employee or relative of an employee of a state agency, local public body, school district or state educational institution; provided that nothing in this subsection precludes an employee from participating and bidding for public property at a public auction.

J. This section shall not apply to any property acquired by a museum through abandonment procedures pursuant to the Abandoned Cultural Properties Act [18-10-1 to 18-10-5 NMSA 1978].

K. Notwithstanding the provisions of Subsection A of this section, the department of transportation may sell through public auction or dispose of surplus tangible personal property used to manage, maintain or build roads that exceeds five thousand dollars (\$5,000) in value. Proceeds from sales shall be credited to the state road fund. The department of transportation shall notify the department of finance and administration regarding the disposition of all property.

L. If the secretary of public safety finds that the K-9 dog presents no threat to public safety, the K-9 dog shall be released from public ownership as provided in this subsection. The K-9 dog shall first be offered to its trainer or handler free of charge. If the trainer or handler does not want to accept ownership of the K-9 dog, then the K-9 dog shall be offered to an organization described in Section 501(c)(3) of the Internal Revenue Code of 1986 free of charge. If both of the above fail, the K-9 dog shall only be sold to a qualified individual found capable of providing a good home to the animal.

History: 1953 Comp., § 6-1-7.1, enacted by Laws 1961, ch. 100, § 1; 1979, ch. 195, § 2; 1984, ch. 47, § 1; 1987, ch. 15, § 1; 1989, ch. 211, § 6; 1995, ch. 181, § 1; 1998, ch. 16, § 1; 2001, ch. 317, § 1; 2007, ch. 57, § 4; 2012, ch. 10, § 1; 2013, ch. 9, § 1.



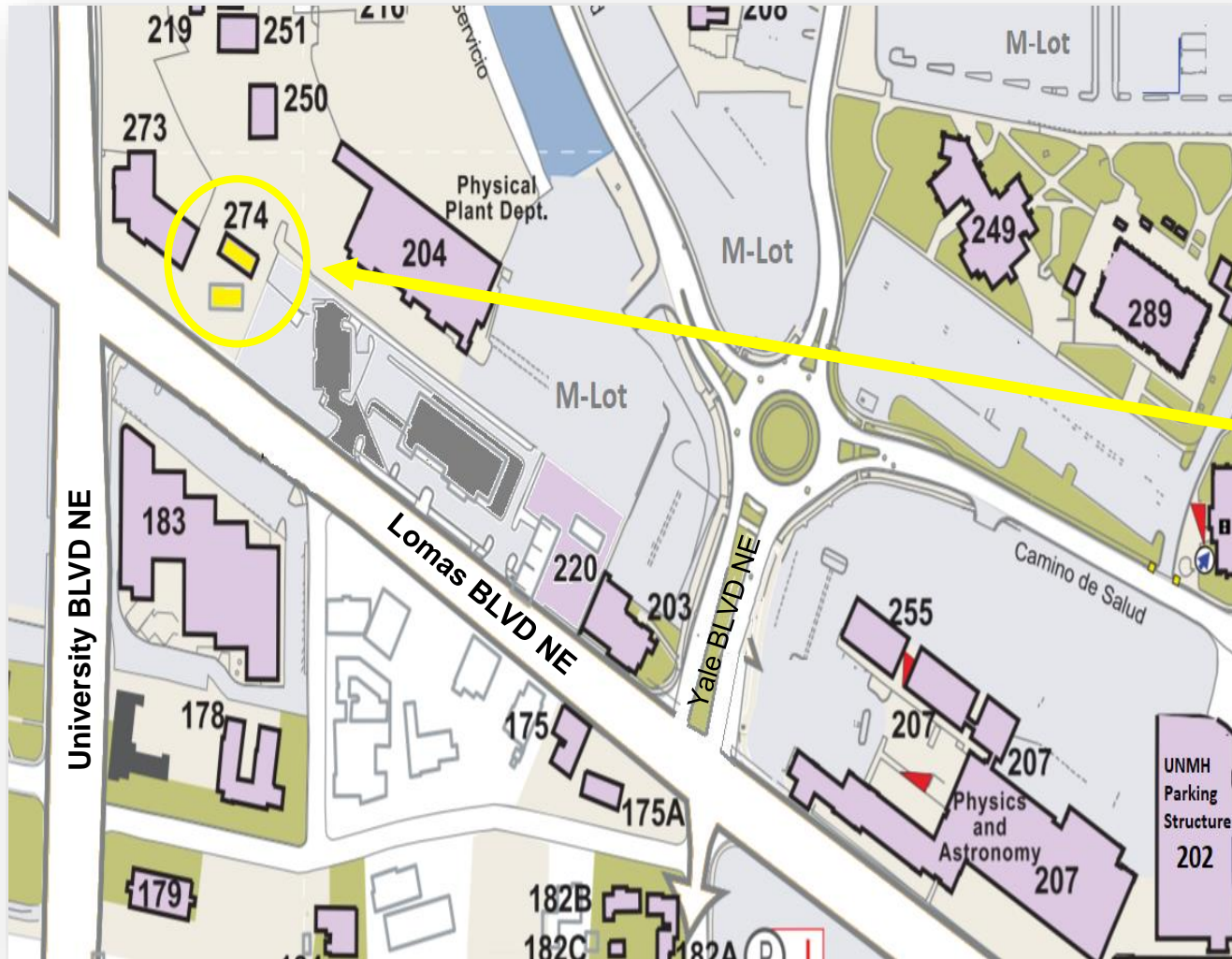
DEMOLITION OF DONUT MART AT 1723 LOMAS BLVD

UNM REGENTS FINANCE & FACILITIES COMMITTEE



Demolition of Donut Mart

Location



Demolition Site



1723 Lomas Blvd NE
Albuquerque, NM 87106

Demolition of Donut Mart

Description



PROJECT SNAPSHOT

- Square Footage: 1600 GSF
- Project Cost: \$24,500
- Schedule: 2 months

PROJECT OUTLINE

- Project will include demolition and abatement
- Will decrease the university's liability and risk of having a vacant property.
- Having a building sit vacant is unsafe for students, staff and faculty.
- The project will turn a currently vacant and unused space into a potentially usable space.
- Could serve as parking and alleviate parking shortage at the North Campus

Demolition of Donut Mart

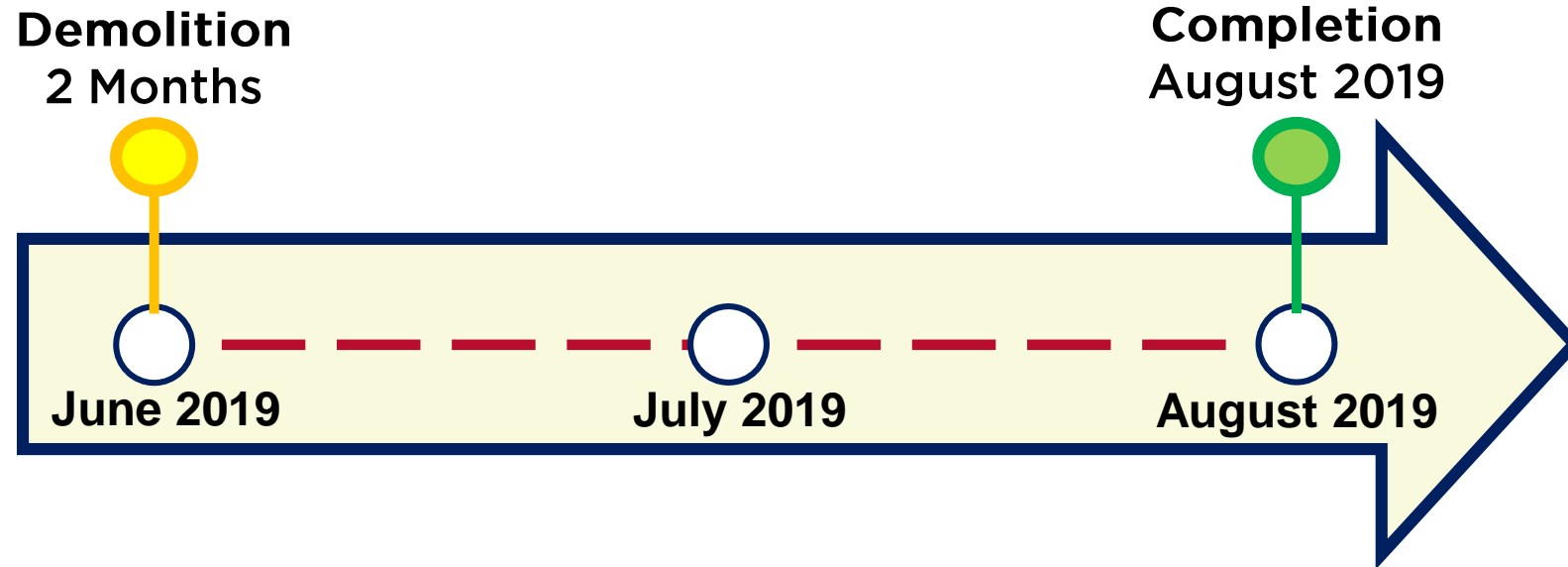
Schedule

SCHEDULE

- Construction (2 months)
- Completion: August 2019

FINANCIALS

\$24,500 Total Project Budget
HSC Capital Funds





HEALTH
SCIENCES

**MEMORANDUM TO ADVANCE
COMMITTEE AGENDA ITEM TO
THE BOARD OF REGENTS
THE UNIVERSITY OF NEW MEXICO**

DATE: February 20, 2019

TO: Craig White, Interim Sr. VP Finance & Administration

FROM: Ava Lovell, Sr. Executive Officer HSC Finance & Administration
Ryan Reynolds, Group Manager, HSC Capital Projects

RE: Requested Approvals

RECOMMENDED ACTION:

Recommend to the Board of Regents Finance and Facilities Committee the following:

1. Request for Project Construction Approval Donut Mart Demolition

Please see attached summary.

**REQUEST FOR CAPITAL PROJECT CONSTRUCTION APPROVAL for
DONUT MART DEMOLITION
UNIVERSITY OF NEW MEXICO
March 5, 2019**

REQUESTED ACTION:

In accordance with Section 7.12 of the Board of Regents Policy Manual and as required by the New Mexico Higher Education Department and New Mexico State Board of Finance, project approval is requested for **Donut Mart Demolition, 1723 Lomas Blvd. NE.**

PROJECT DESCRIPTION:

This project is to abate and demolish the existing Donut Mart building at 1723 Lomas Blvd NE. Remove existing canopy, logo sign, and fencing. For demolished facility area, refill former floor slab space with roadbase, up to existing pavement levels. Building is single-story, 1,325 Net Square Feet.

Prior to demolition, limited hazardous material abatement is required. A separate remediation firm will be contracted to remove ceramic wall tile mastic (425 sf) from the interior, and ten (10) roof penetration seals with tar containing asbestos. Limited testing was also done on the building exterior. Of seven exterior samples, only one contained lead-based paint above the federal lead standard of 0.5% lead by weight.

The underground fuel tanks have already been removed, per a joint effort from UNM Safety and Risk Services and UNM Real Estate, in 2017.

Due to the nature of this simple demolition, construction/demolition drawings are not required.

PROJECT RATIONALE:

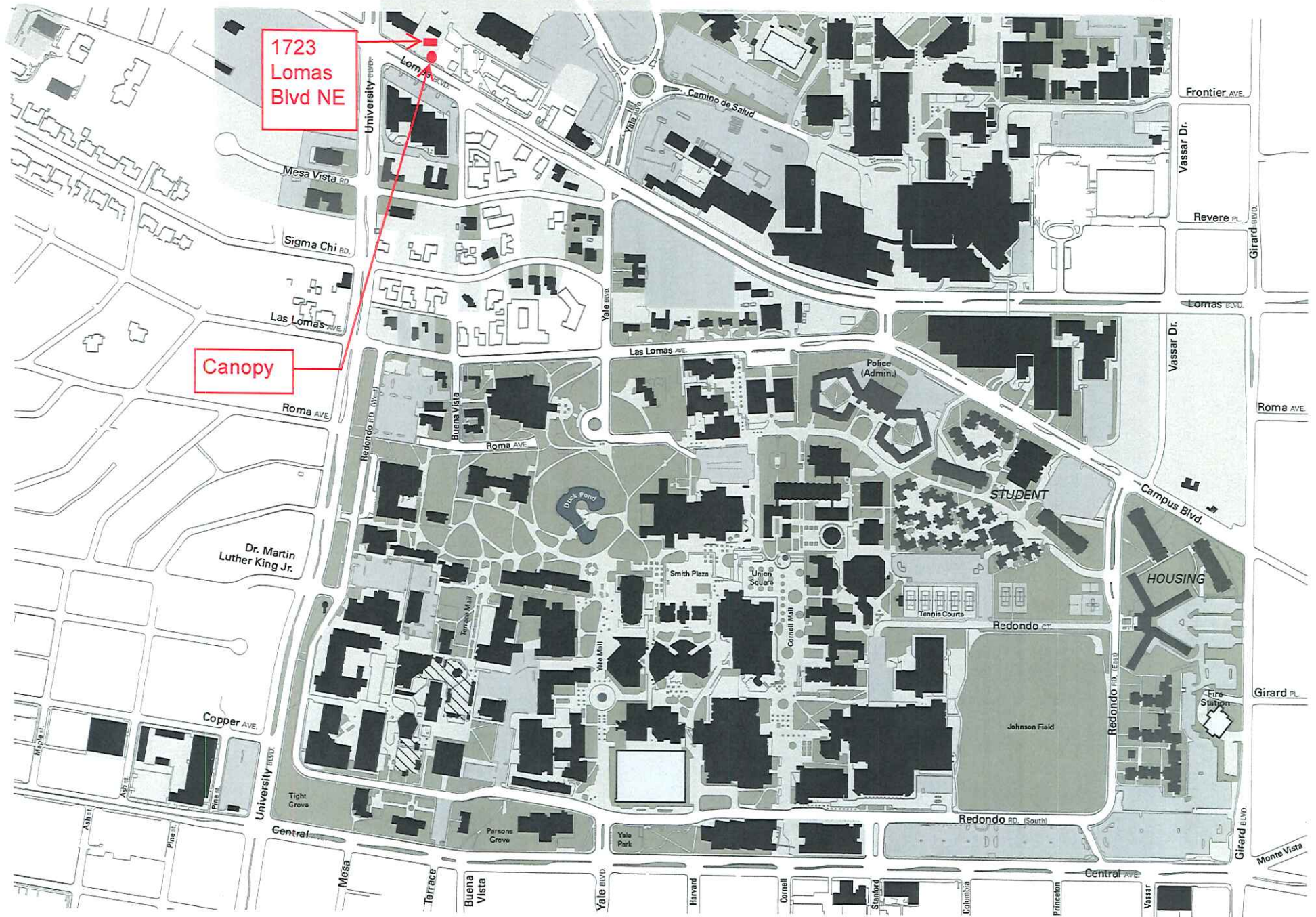
The convenience store lease for this property has been terminated. The existing structure is being removed to provide space for future expansion.

FUNDING:

The total estimated Project Budget is \$24,500:

- \$24,500 is funded from HSC Plant Funds

The University of New Mexico - Albuquerque: Central Campus



Google Maps Lomas Blvd NE



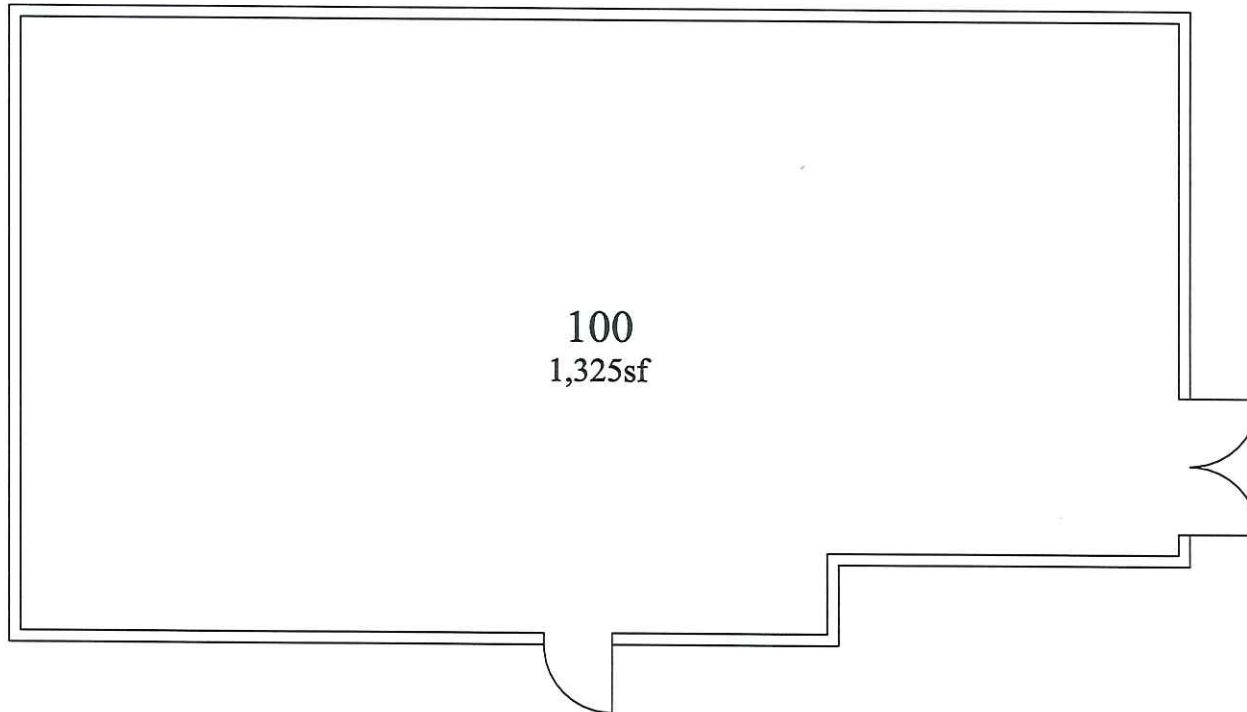
Image capture: Jan 2017 © 2017 Google United States

Albuquerque, New Mexico

Google, Inc.

Street View - Jan 2017







INSTITUTIONAL
SUPPORT
SERVICES

**MEMORANDUM TO ADVANCE
COMMITTEE AGENDA ITEM TO
THE BOARD OF REGENTS
THE UNIVERSITY OF NEW MEXICO**

DATE: February 20, 2019

TO: Craig White, Interim Sr. VP Finance & Administration

FROM: Chris Vallejos, AVP Institutional Support Services
Lisa Marbury, Executive Director, Institutional Support Services

RE: Requested Approvals

RECOMMENDED ACTION:

Recommend to the Board of Regents Finance and Facilities Committee the following:

1. Request for Project Construction Approval KNME-TV Sandia Crest Transmission Tower Replacement

Please see attached summary.

cc: S. Rhymer, D. Zillich – NMPBS

**REQUEST FOR CAPITAL PROJECT CONSTRUCTION APPROVAL for
KNME-TV Sandia Crest Transmission Tower Replacement
UNIVERSITY OF NEW MEXICO
March 6, 2019**

REQUESTED ACTION:

In accordance with Section 7.12 of the Board of Regents Policy Manual and as required by the New Mexico Higher Education Department and New Mexico State Board of Finance, project construction approval is requested for **KNME-TV Sandia Crest Transmission Tower Replacement, located on Sandia Crest within the Cibola National Forest, Sandia Ranger District.**

PROJECT DESCRIPTION:

This project is to replace the existing 60-year old transmission tower, which is failing in its structural integrity. This project will remove the current 40-foot tower and replace it with a more functional 140-foot tower. The total footprint is 200 square feet and is within the existing special use permit with the United States Forest Service. The project is located on Sandia Crest, Cibola National Forest, Sandia Ranger District. The site coordinates are 35-12-44.74N and 106-27-00.25W.

PROJECT RATIONALE:

Towers normally have a functional lifespan of 50-60 years, with transmission antennas having a functional lifespan of approximately 30 years. The tower replacement will enable KNME-TV to exit a \$40,000 annual lease with American Tower in 2020. The new antenna and transmitter being placed on this new tower is also more energy efficient, resulting in an estimated reduction of \$44,000 in annual recurring utility costs currently being provided for by Facilities Management. The benefit is a recurring savings of \$80,000 annually, which will allow KNME-TV to recoup this investment in approximately 15 years.

The consequences of not replacing this tower is an unnecessary recurring expense of \$80,000 annually for a structurally failing tower. This could place KNME-TV in as off-air status in violation of FCC regulations, incurring financial penalties and ultimately result in the revocation of our broadcasting license.

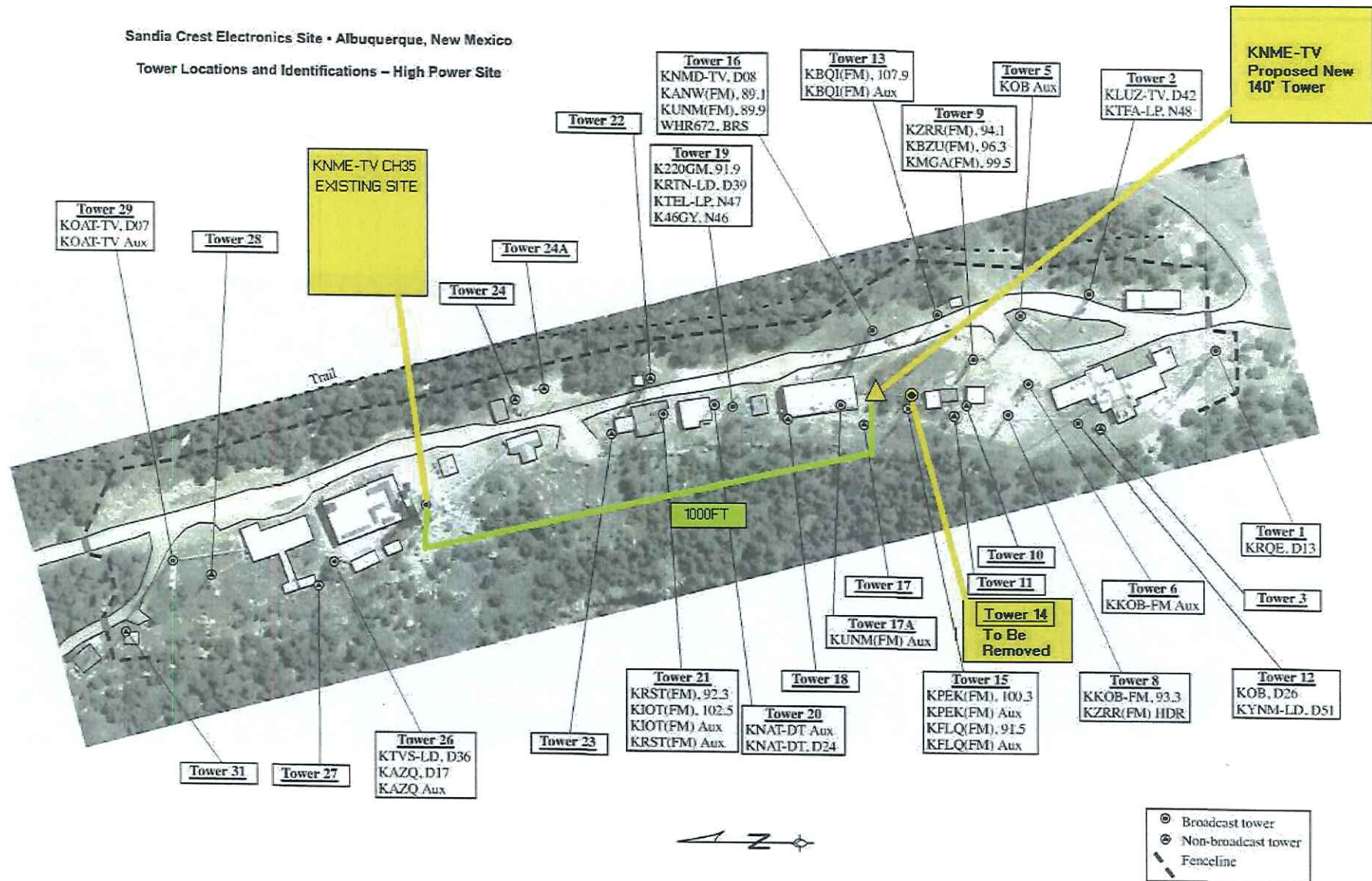
FUNDING:

The total estimated Project Budget is \$1,200,000:

- \$1,200,000 is funded from KNME Plant Fund (sourced from Unrestricted Public Service Surplus Donor Funds)

Sandia Crest Electronics Site • Albuquerque, New Mexico

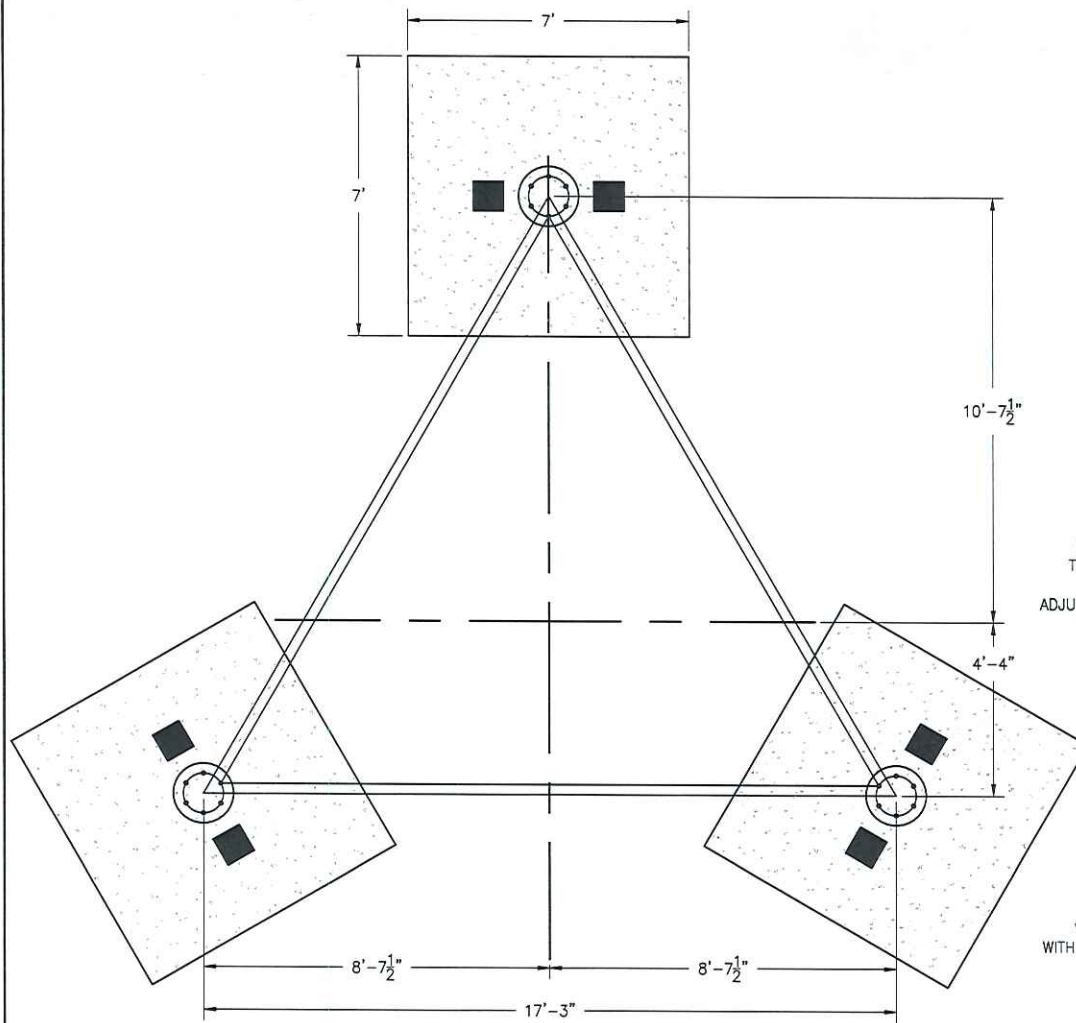
Tower Locations and Identifications – High Power Site





Existing
KNMETV
ATC rental
Tower

KNME TV
New Tower
Location



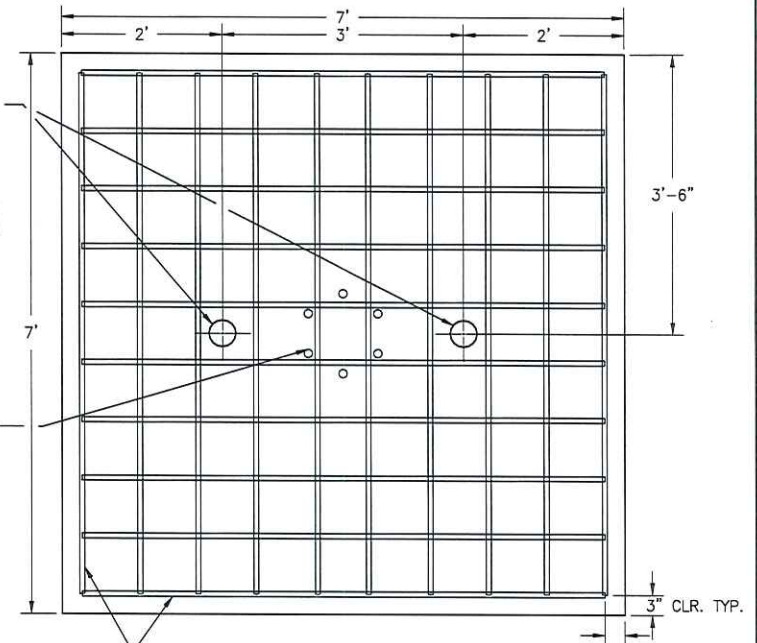
NOTES:

1. **VERIFY TOWER ANCHOR BOLT PATTERN AND LOCATION PRIOR TO CONCRETE AND ROCK ANCHOR PLACEMENT. CONTACT FOUNDATION E.O.R. IF THERE ARE ANY DEVIATIONS FROM THIS PLAN.**
2. SPlicing OF REINFORCING STEEL IS NOT ALLOWED.
3. REINFORCING STEEL TO BE ASTM A615, GRADE 60.
4. CONCRETE SHALL MEET THE FOLLOWING, MINIMUM REQUIREMENTS:
 - 4.1. 28-DAY COMPRESSIVE STRENGTH: 4500 PSI, MIN.
 - 4.2. AIR ENTRAINMENT: 5%-8%
 - 4.3. SLUMP: 3"-5"
 - 4.4. MAXIMUM NOMINAL AGGREGATE SIZE TO BE 3/4"
5. APPROXIMATE CONCRETE VOLUME: 8.6 YD³ PER ANCHOR CAP; 25.9 YD³ TOTAL
6. DESIGN LOADS:
 - EACH TOWER LEG-PER TOWER MANUFACTURE
 - 6.1. FACTORED SHEAR: 40.44 KIPS
 - 6.2. FACTORED COMPRESSION: 370 KIPS
 - 6.3. FACTORED UPLIFT: 325 KIPS
7. REFERENCE SABRE TOWER DRAWINGS FOR JOB NUMBER: 423871

INSTALL 4"Ø PVC BLOCK-OUTS WHERE ROCK ANCHORS PASS THROUGH FOUNDATION. REINFORCING CAN BE ADJUSTED ±3" TO CLEAR BLOCK-OUTS AS NECESSARY

SIX (6) 1 1/4"Ø ANCHOR BOLTS ON 12" CIRCLE BY TOWER MFG. EMBED 51" MIN. VERIFY COMPATIBILITY WITH TOWER LEG BEFORE PLACING FOUNDATION

(10) #6 GRADE 60 REBAR TOP EQUALLY SPACED EACH WAY, TOP & BOTTOM



CONCRETE CAP DETAIL

FOUNDATION PLAN

REVISION	DATE	REVISION BY	REVISION	DATE



RIDGELINE
ENGINEERING COMPANY
1600 Washington Ave. #2
Golden, CO 80401 | 303-482-3186

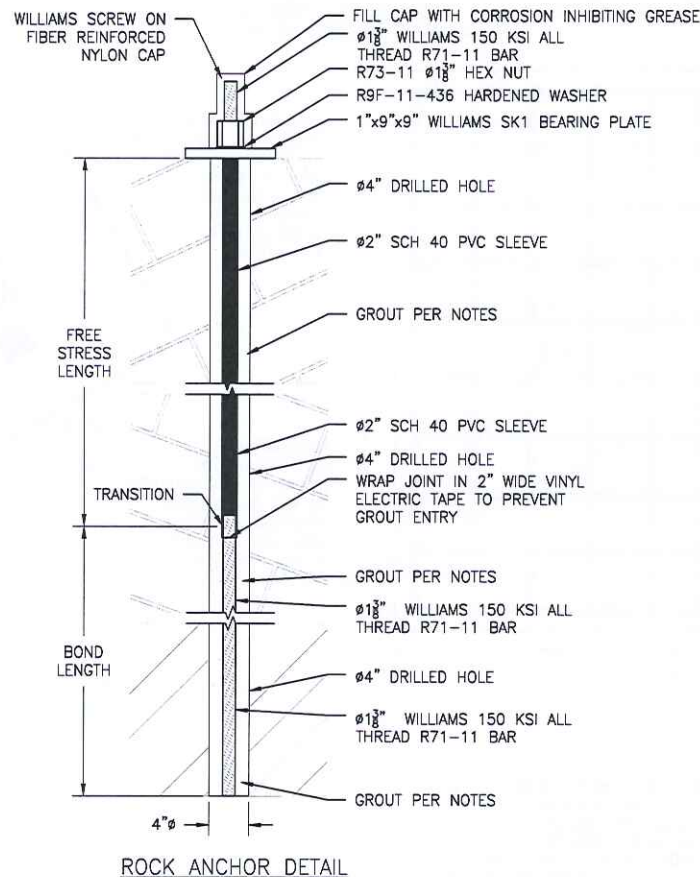
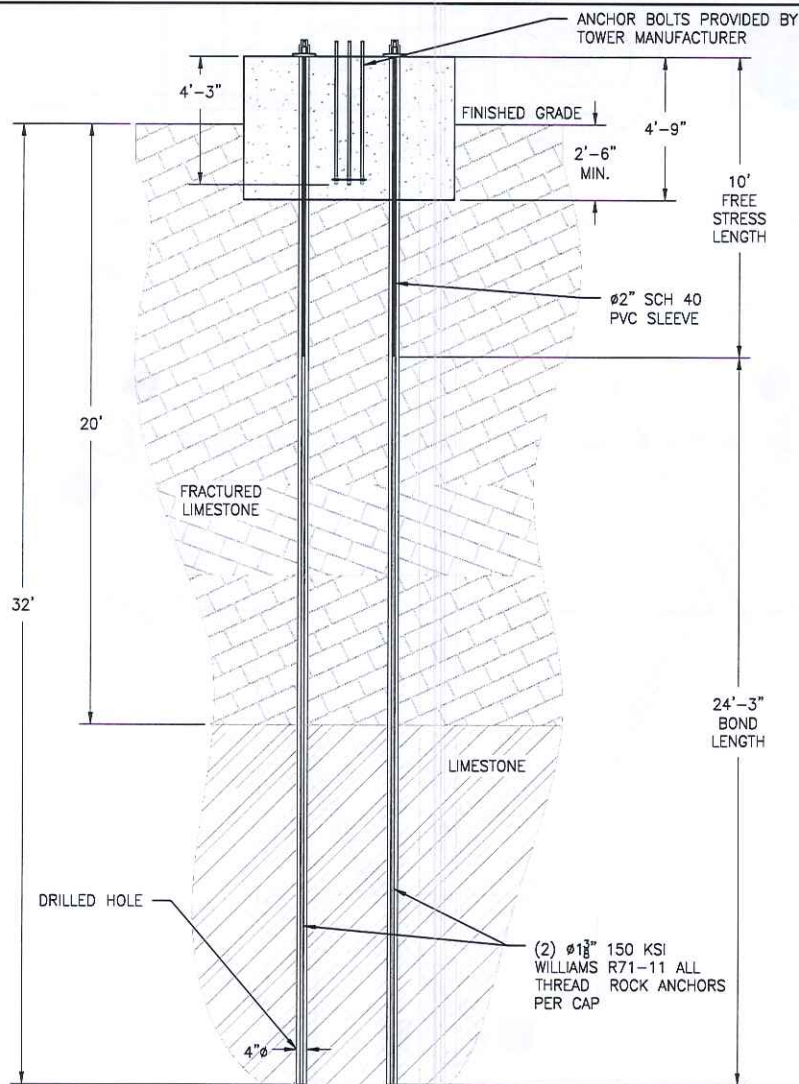


ADVANCED TOWER SERVICES, INC.
KNME SANDIA CREST
BERNALILLO COUNTY, NM

FOUNDATION PLAN

F-01

1 OF 2



- NOTES:
1. ALL ROCK ANCHOR COMPONENTS TO BE HOT DIP GALVANIZED
 2. ROCK ANCHOR TO BE INSTALLED WITHIN $\pm 1'$ OF VERTICAL
 3. USE CENTRALIZERS AS NECESSARY. CENTRALIZER SHALL BE MADE FROM STEEL, PLASTIC, OR METAL.
 4. THREADED ROD TO BE CONTINUOUS UNLESS APPROVED BY E.O.R
 5. BENDING STRAIGHTENING OR REALIGNING (HOT OR COLD) OF THE ANCHOR BOLT BY ANY METHOD IS PROHIBITED.
 6. ROCK ANCHOR PROOF TESTING TO CONFORM TO THE SPECIFICATION BY THE POST TENSIONING INSTITUTE: RECOMMENDATIONS FOR PRESTRESSED SOIL & ROCK ANCHORS". SECTION 8.3.3 "PROOF TESTS", COPYRIGHT 2014.
 7. DRILL HOLES SHOULD BE CLEAR OF DEBRIS BEFORE GROUTING. HOLES OPEN FOR LONGER THAN 12 HOURS SHOULD BE RE-CLEANED PRIOR TO INSERTION OF THE ROD AND GROUTING.
 8. GROUT TO BE TYPE I/II PORTLAND CEMENT CONFORMING TO ASTM C150. W/C RATIO=0.40-0.45 BY WEIGHT.
 9. PUMP GROUT FROM BOTTOM OF EXCAVATION USING TREMIE METHOD. GROUT SHALL BE PUMPED THROUGH A TUBE EXTENDING TO THE BOTTOM OF THE DRILL HOLE.
 10. GROUT COMPRESSIVE STRENGTH TEST SHALL BE PERFORMED IN ACCORDANCE WITH ASTM C 39. WET DENSITY OF THE GROUT SHALL BE DETERMINED USING ASTM C 138. BLEED TESTS SHALL BE PERFORMED IN ACCORDANCE WITH ASTM C 940. COLLECT 5 CYLINDERS TO BREAK AT 3, 7, 14, 2x28 DAYS. GROUT COMPRESSIVE STRENGTH TO BE 5000 PSI BEFORE LOADING ROCK ANCHORS.
 11. PROOF TEST ONE ROCK ANCHOR TO 180 KIPS
 12. LOCK OFF LOAD FOR ALL ANCHORS 135 KIPS

FOUNDATION ELEVATION

REVISION	DATE	REVISION BY	DESIGNED BY	DATE
			JRD	JAN 02, 2019
			JRD	002.035
			JRD	



RIDGELINE
ENGINEERING COMPANY
1600 Washington Ave. #2
Golden, CO 80401 | 303.482.3186



ADVANCED TOWER SERVICES, INC.
KNME SANDIA CREST
BERNALILLO COUNTY, NM

ROCK ANCHOR

F-02

2 OF 2

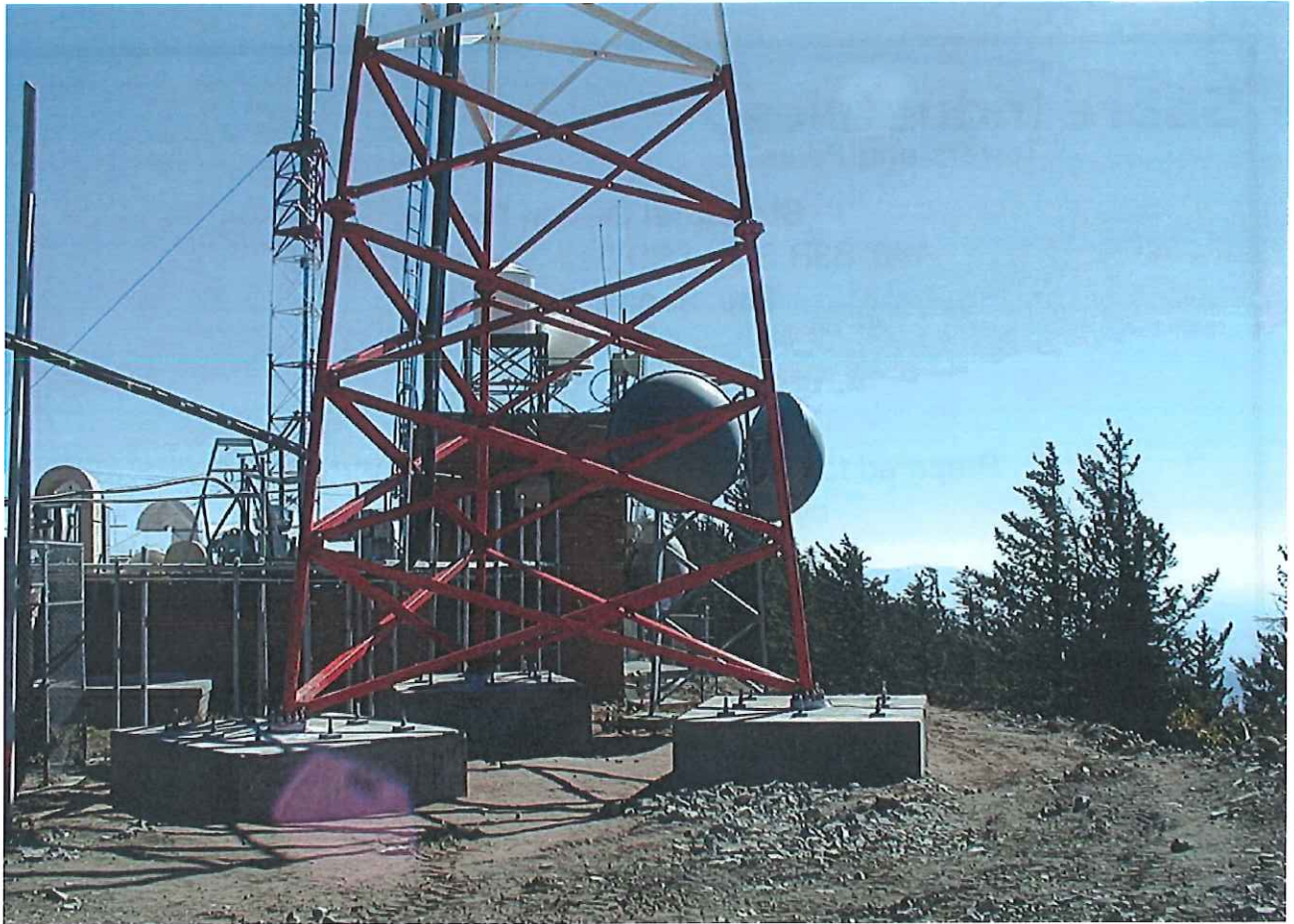


Photo of existing rock anchors



Structural Design Report
140' S3R Series SD Self-Supporting Tower
Site: Sandia Crest, NM

Prepared for: ADVANCED TOWER SERVICES INC
by: Sabre Towers & Poles™

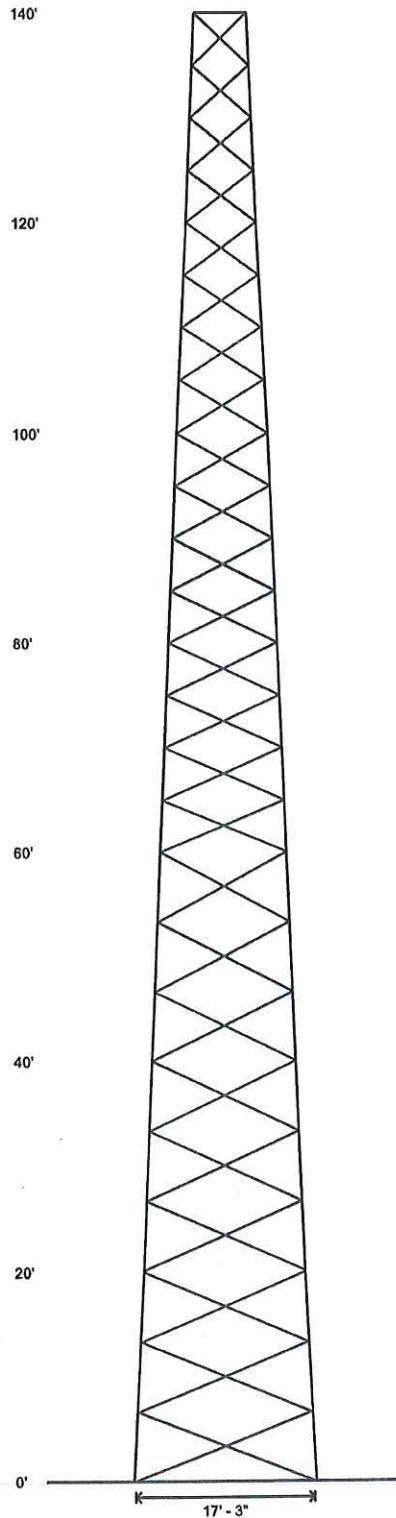
Job Number: 423871

January 3, 2019

Tower Profile.....	1
Maximum Leg Loads.....	2
Maximum Diagonal Loads.....	3
Maximum Foundation Loads.....	4
Calculations.....	5-14



Legs	4.25 S.R.	4.0 S.R.	3.75 S.R.	3.0 S.R.	2.75 S.R.	2.5 S.R.	2.25 S.R.
Diagonals	L 3 1/2 X 3 1/2 X 1/4			L 2 1/2 X 2 1/2 X 3/16	L 2 X 2 X 1/4	L 2 X 2 X 1/8	L 2 X 2 X 1/4
Horizontals							A
Brace Bolts		(1) 3/4"					(1) 5/8"
Top Face Width	15.5'	13.75'	12'	10.25'	8.5'	6.75'	5'
Panel Count/Height		9 @ 6.6667'					16 @ 5'
Section Weight	5250	4725	3709	2688	2300	1588	1641



Designed Appurtenance Loading

Elev	Description	Tx-Line
140	(1) TFU-20JTH/VP-R 04 UHF Antenna	(1) 3 1/8"
140	Top Plate w/ Supports	(4) 1"
102	(1) Shively 6810-6 6-Bay FM Antenna w/ Radomes	(1) 3"
45	(1) 6' Ice Shield	
40	Leg Dish Mount	
40	(1) 6' H.P. Dish	(1) EW63
35	(1) 6' Ice Shield	
30	Leg Dish Mount	
30	(1) 6' H.P. Dish	(1) EW132

Design Criteria - ANSI/TIA-222-G

Nominal Wind Speed (No Ice)	90 mph
Wind Speed (Ice)	30 mph
Design Ice Thickness	0.50 in
Structure Class	II
Exposure Category	C
Topographic Category	4
Crest Height	4225 ft

Base Reactions

Total Foundation		Individual Footing	
Shear (kips)	70.6	Shear (kips)	40.44
Axial (kips)	74.68	Compression (kips)	370
Moment (ft-kips)	5353	Uplift (kips)	325
Torsion (ft-kips)	50.37		

Material List

Display	Value
A	L 2 X 2 X 1/4

Notes

- 1) All legs are A572 Grade 50.
- 2) All braces are A572 Grade 50.
- 3) All brace bolts are A325-X.
- 4) The tower model is S3R Series SD.
- 5) Transmission lines are to be attached to standard 6 hole waveguide ladders.
- 6) Azimuths are relative (not based on true north).
- 7) Foundation loads shown are maximums.
- 8) (6) 1 1/4" dia. F1554 grade 105 anchor bolts per leg. Minimum 51" embedment from top of concrete to top of nut.
- 9) All unequal angles are oriented with the short leg vertical.
- 10) Weights shown are estimates. Final weights may vary.
- 11) This tower design and, if applicable, the foundation design(s) shown on the following page(s) also meet or exceed the requirements of the 2015 International Building Code.
- 12) Tower Rating: 96.76%

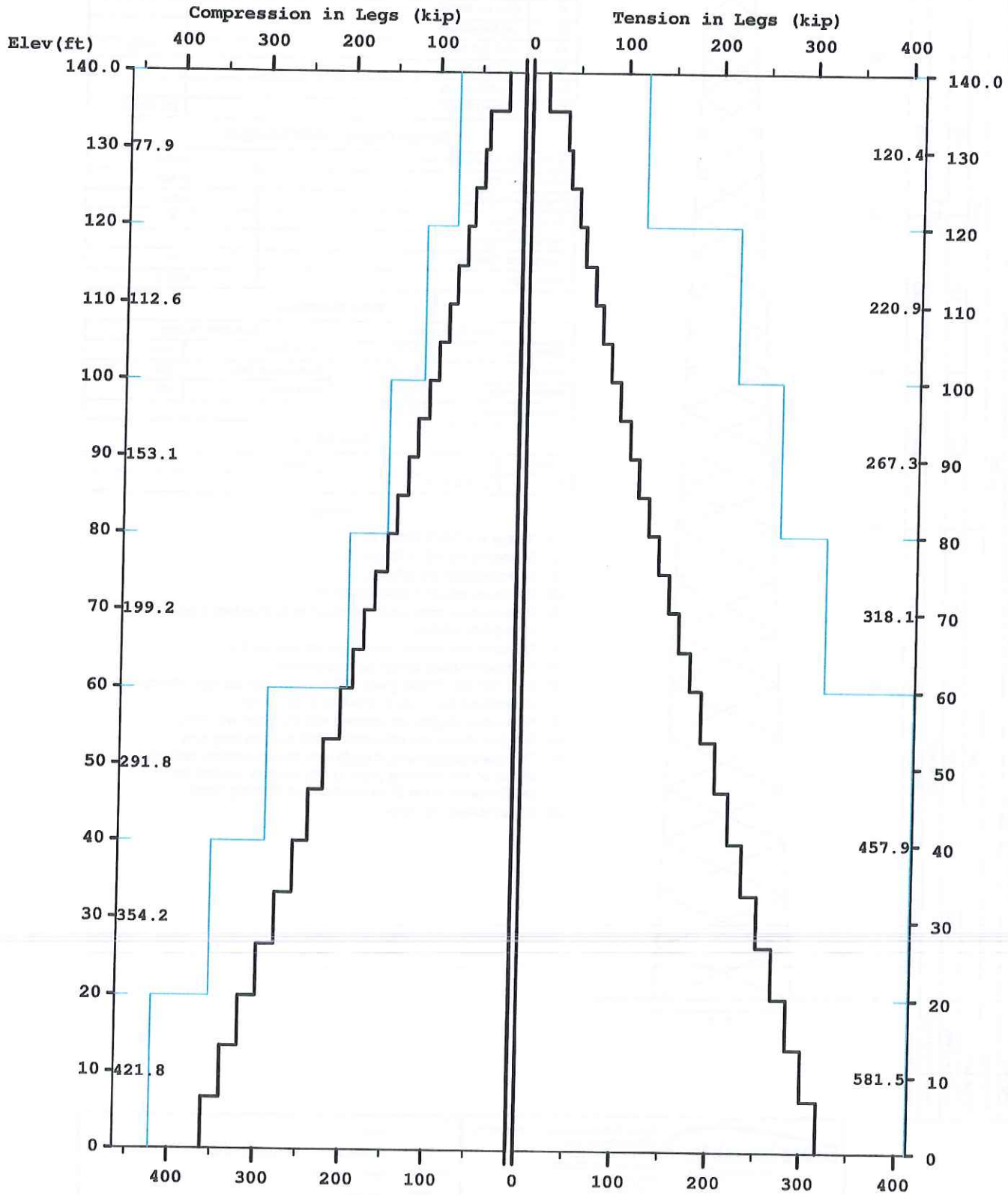
Sabre Industries[®]
Towers and Poles

Sabre Communications Corporation
7101 Southbridge Drive
P.O. Box 658
Sioux City, IA 51102-0658
Phone: (712) 255-6690
Fax: (712) 279-0614

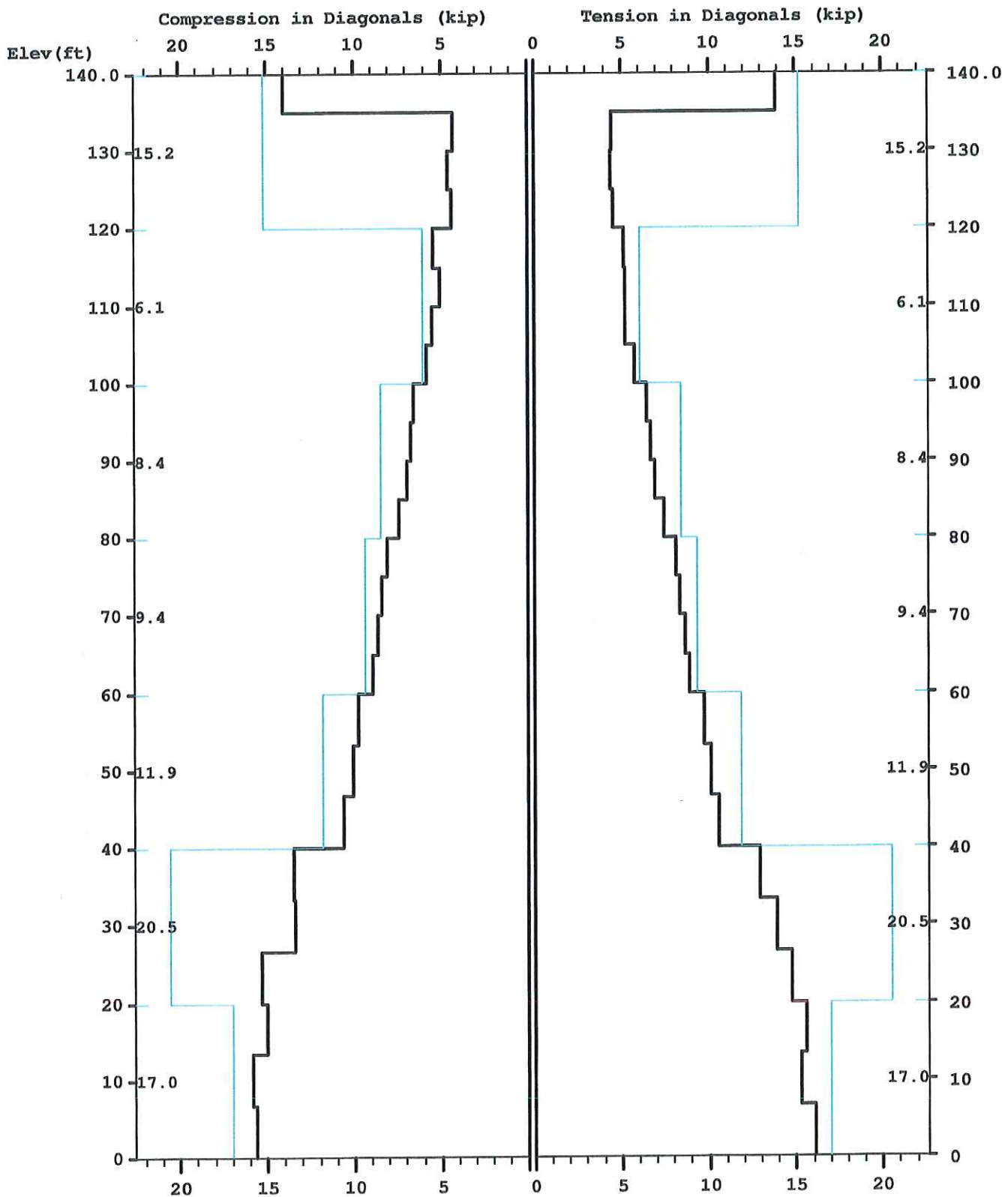
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Job: 423871
Customer: ADVANCED TOWER SERVICES INC
Site Name: Sandia Crest, NM
Description: 140' S3R
Date: 1/3/2019 By: ARH

Maximum

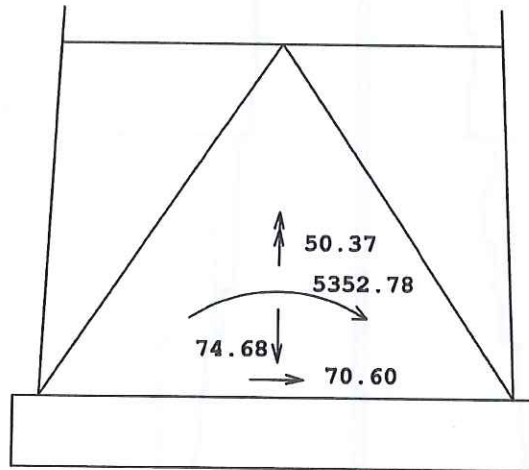


Maximum

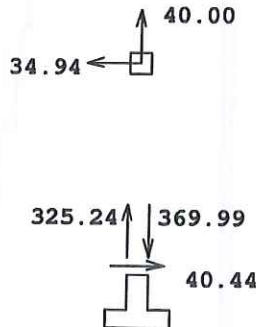


Maximum

TOTAL FOUNDATION LOADS (kip, ft-kip)



INDIVIDUAL FOOTING LOADS (kip)



March 5, 2019

TO: The University of New Mexico Board of Regents
Finance & Facilities Committee Meeting

FROM: STC.UNM
Board of Directors

DATE: March 5, 2019

RE: **STC.UNM Board of Directors: Approval of Reappointments of Sandra Begay, Terry Laudick, Eric Prossnitz, Al Romig, John Stichman, and Chuck Wellborn**

The STC.UNM Board of Directors submits for approval the reappointments of Sandra Begay, Terry Laudick, Eric Prossnitz, Al Romig, John Stichman, and Chuck Wellborn to its Board of Directors for a four-year term, beginning July 1, 2019 and ending June 30, 2023. These board members were recommended for reappointment by the STC.UNM Nominations Committee and approved by the STC.UNM Board of Directors at its January 25, 2019 board meeting, subject to the Regents' approval.

Sandra Begay	bio attached
Terry Laudick	bio attached
Eric Prossnitz	bio attached
Al Romig	bio attached
John Stichman	bio attached
Chuck Wellborn	bio attached

Ms. Sandra Begay



Chair, STC.UNM Board of Directors

Director, Environmental Health Department, City of Albuquerque

Education

BS - Civil Engineering, UNM

MS - Structural Engineering, Stanford University

Business/Research Background

A former regent of the University of New Mexico, Ms. Begay was recently appointed by Mayor Tim Keller as the Director of the Environmental Health Department for the city of Albuquerque. In 1992, she joined Sandia National Laboratories, where she is currently on a special leave of absence as a Principal Member of the Technical Staff and head of Sandia's technical efforts in the Renewable Energy Program to assist Native American tribes with renewable energy development. Prior to this, she also worked at Lawrence Livermore Laboratories and at Los Alamos National Laboratory.

Particular Knowledge and Skills

Ms. Begay is a former Executive Director of the American Indian Science and Engineering Society (AISES), former chair of the AISES Board of Directors, and the recipient of the AISES Lifetime Achievement Award. The mission of AISES is to substantially increase the representation of American Indians and Alaskan Natives in STEM studies and careers. Recognized by WEPAN (Women in Engineering Programs & Advocates Network), she has served on its national Board of Directors. In 2003, Ms. Begay was awarded the Women of Color Emerald Honor for Community Service during the Third Annual Women of Color Research Sciences and Technologies Awards Conference. In 2000, Ms. Begay was the recipient of the Stanford University 2000 Multicultural Alumni of the Year Award. She has also been selected as a recipient of the Governor's Award for Outstanding Women from the New Mexico Commission on the Status of Women.

Ms. Begay recently received the Alumni Circle Award from the National Action Council for Minorities in Engineering (NACME) for her lifetime contributions to the advancement of Native American students in science, technology, engineering and math (STEM) education and careers. Ms. Begay is the site mentor at UNM-Gallup for the NM Rainforest University Center program.

Mr. Terry Laudick

Terry Laudick, President and CEO
Nusenda Credit Union

Education

BA – St. Mary of the Plains College

Graduate – CUNA Certified Credit Union Executive Program and NCUF Credit Union Development Education Program

Business/Research Background

Terry Laudick, CCUE, CUDE, has been with Nusenda Credit Union (formerly New Mexico Educators Federal Credit Union) since 1993. He became President and CEO of Nusenda in 2000 and previously served as Chief Operating Officer and Executive Vice President of Marketing. He has previously worked for credit unions and credit union associations in Kansas, Oklahoma and New York. He received a bachelor's degree from St. Mary of the Plains College in Dodge City, Kansas, and is a graduate of the CUNA Certified Credit Union Executive Program and the NCUF Credit Union Development Education Program. In 2013, he was recognized by the National Association of Federal Credit Unions as CEO of the Year.

Particular Knowledge and Skills

In addition to his position at Nusenda, Mr. Laudick has served on numerous boards and committees. He currently serves on the steering committees of Innovation Central and Innovate ABQ, and the boards of director for Innovate ABQ, Inc. (as chair), CO-OP Financial Services, Credit Union Service Network, CNM Foundation and CU Anytime. He also serves on the advisory committees for the APS/CNM College & Career High School, Allied Solutions and FISERV/XP Systems.

Eric R. Prossnitz, Ph.D.



Professor, Department of Internal Medicine, Division of Molecular Medicine
University of New Mexico Health Sciences Center

Education

BSc with Honors – Biochemistry – University of Victoria, Victoria, BC

PhD – Biochemistry – University of California at Berkeley

Postdoctoral – Scripps Clinic and Research Foundation

Business/Research Background

Dr. Prossnitz received his Ph.D. from the University of California at Berkeley and completed post-doctoral training at the Scripps Clinic and Research Foundation, where he advanced to faculty before relocating to UNM in 1997. He is currently a professor in the Division of Molecular Medicine in the Department of Internal Medicine at UNM's Health Sciences Center. Additionally, he is a Victor and Ruby Hansen Surface endowed professor in cancer chemical biology and the co-director of the Translational Cancer Biology and Signaling Cancers Program at the UNM Cancer Center.

Particular Knowledge and Skills

Dr. Prossnitz has more than 25 years of experience in studying receptor-mediated signaling and drug discovery, having been continuously funded by the NIH since 1994. The goal of his research is to determine the role of individual estrogen receptors in health and disease, particularly cancer. He has published over 160 articles in the area of GPCR biology and has made several important contributions to the GPCR field, including the discovery of a 7-transmembrane G protein-coupled estrogen receptor, GPR30/GPER, along with selective activators and inhibitors of this receptor. He received the 2002 UNM Dean's Award of Distinction for Outstanding Faculty Performance, the 2009 UNM Excellence in Basic Research Award, and six STC Innovation Awards. He holds seven UNM-affiliated U.S. issued patents.



TO: Garnett S. Stokes, President, The University of New Mexico

FROM: Sandra Begay, Chair, STC.UNM Board of Directors

DATE: January 22, 2019

SUBJ: Recommendation to Reappoint Eric Prossnitz as the HSC Campus Faculty Member of the STC.UNM Board of Directors

Dear President Stokes:

As President of The University of New Mexico, the STC.UNM Bylaws authorize you to appoint and reappoint the HSC campus faculty member of the STC.UNM Board of Directors. Dr. Eric Prossnitz currently serves as the HSC faculty member; his term will expire on June 30, 2019.

As Chair of the STC.UNM Board of Directors' Nominations Committee, I am recommending that you reappoint Eric Prossnitz to a four-year term as the HSC campus faculty member of the STC Board. Dr. Prossnitz's term would begin on July 1, 2019 and end on June 30, 2023.

If you approve the recommendation to reappoint Dr. Prossnitz, the committee will submit his reappointment for approval to the STC Board at its January 25 meeting and for final approval to the Board of Regents at its March meeting.

Thank you for your consideration of this matter.

Sincerely,

A handwritten signature in black ink, appearing to read "Sandra Begay", written over a horizontal line.

Sandra Begay
Chair, STC.UNM Board of Directors

cc: Elizabeth (Lisa) J. Kuuttila
CEO & Chief Economic Development Officer
STC.UNM

APPROVED BY

A handwritten signature in black ink, appearing to read "Garnett S. Stokes", written over a horizontal line.

Garnett S. Stokes
President
The University of New Mexico

01/22/2019

Date



Dr. Alton D. Romig, Jr.
Executive Officer
National Academy of Engineering
Washington, DC

Education

BS – Materials Science and Engineering, Lehigh University, *summa cum laude*

MS – Materials Science and Engineering, Lehigh University

PhD – Materials Science and Engineering, Lehigh University

Business/Research Background

Dr. Alton D. Romig, Jr., is the Executive Officer of the National Academy of Engineering. Under Congressional charter, the Academy provides advice to the federal government, when requested, on matters of engineering and technology. As Executive Officer, Dr. Romig is the Chief Operating Officer responsible for the program, financial and membership operations of the Academy, reporting to the President. Prior to joining the Academy, he served as Vice President and General Manager of Lockheed Martin Aeronautics Company Advanced Development Programs, better known as the Skunk Works®. Dr. Romig spent the majority of his career at Sandia National Laboratories, operated by the Lockheed Martin Corporation. He joined Sandia as a Member of the Technical Staff in 1979 and moved through a succession of R&D management positions leading to appointment as Executive Vice President in 2005. He served as the Deputy Laboratories Director and Chief Operating Officer until 2010 when he transferred to the Skunk Works.

Particular Knowledge and Skills

Dr. Romig graduated *summa cum laude* from Lehigh University in 1975 with a BS in Materials Science and Engineering. He received his MS and PhD in Materials Science and Engineering from Lehigh University in 1977 and 1979, respectively. Dr. Romig is a Fellow of ASM International, TMS, IEEE, AIAA and AAAS. Dr. Romig was elected to the National Academy of Engineering in 2003 and the Council of Foreign Relations in 2008. He was awarded the ASM Silver Medal for Materials Research in 1988.

Dr. John H. Stichman



Secretary and Treasurer, STC.UNM Board of Directors

Executive Vice President & Deputy Laboratory Director, Sandia National Laboratories, Retired

Education

BS - Electrical Engineering, University of Wisconsin at Madison

MS - Electrical Engineering, University of Wisconsin at Madison

PhD - Electrical Engineering, University of Wisconsin at Madison

Business/Research Background

Recently retired, Dr. Stichman began his career at Sandia National Laboratories in 1972. As Executive Vice President & Deputy Laboratory Director, Dr. Stichman was responsible for lab operations, staff and facilities and for developing and implementing policy. He was also responsible for the overall stewardship of the technical capabilities at Sandia and for setting, promulgating, and maintaining standards for technical activities. In addition, he was also a member of the senior executive management councils at Sandia, had particular responsibilities for transformational activities in technology and in operations and was responsible for the independent assessment of weapons' safety, security and reliability.

Prior to his appointment as Executive Vice President, Dr. Stichman was Vice President of the Weapon System Division at Sandia. In this position, he was responsible for all aspects of Sandia's nuclear weapon engineering—from concept and design development through stockpile support and weapon retirement. This division also provided significant technology and system development for a variety of national security applications, such as airborne imaging radars, remote sensors, and instrumentation and telemetry systems.

Previously, Dr. Stichman was Director of the New Mexico Weapon Systems Engineering Center, Director of the Surety Components and Instrumentation Center, and a member of the technical staff in the Data Systems Division of Hughes Aircraft Company. His responsibilities have included directing the development of telemetry systems, electronic/electromechanical components, safety/security subsystems in nuclear weapons and other defense-related systems. He has also managed development of electronic systems for weapon arming and firing, flight computers, real-time imaging radars and automatic target recognition. He participated in the development and commercialization of the first implantable, programmable insulin-delivery system for treatment of diabetes.

Particular Knowledge and Skills

Dr. Stichman is a senior member of the Institute of Electrical and Electronics Engineers and is registered as a professional engineer in the state of New Mexico. He has been a member of the Industrial Advisory Board of the College of Engineering at the University of Wisconsin, Madison. He is the recipient of the "Award for Exemplary Civilian Service" from the Department of the Air Force and the Gold Medal for service to the National Nuclear Security Administration. His published papers and conference presentations include the subjects of instrumentation and control, implantable medical electronics, and real-time optical computing. He holds two U.S. patents. Dr. Stichman serves on several governing and advisory boards for nonprofit agencies.

Mr. Charles I. Wellborn



Former President, Science & Technology Corporation @ UNM, Retired

Education

BA - Economics, UNM

JD - UNM

LLM - Corporate Law, New York University

Business/Research Background

Mr. Wellborn practiced corporate law in New Mexico for nearly 30 years, including serving as President of the State Bar of New Mexico in 1982. After many years of working with technology companies and promoting technology-based economic development, Mr. Wellborn took on the challenge of technology commercialization, becoming the first full-time President of STC.UNM (then Science & Technology Corporation @ UNM) in May of 1995. From 1991-1998, he served on the New Mexico Venture Capital Advisory Committee that has been instrumental in bringing five venture capital firms to New Mexico. He is also a former chair of the Economic Forum, an organization comprised of the major business, governmental and educational institutions in the Albuquerque area. Mr. Wellborn currently serves as Secretary/Treasurer on the Innovate ABQ, Inc., Board of Directors.

Particular Knowledge and Skills

Mr. Wellborn has extensive experience in corporate law and finance, including venture capital financing transactions.

Memo

To: Dr. Craig White, Senior Vice President for Finance and Administration

From: Thomas M. Neale, Director of Real Estate

Date: February 28, 2019

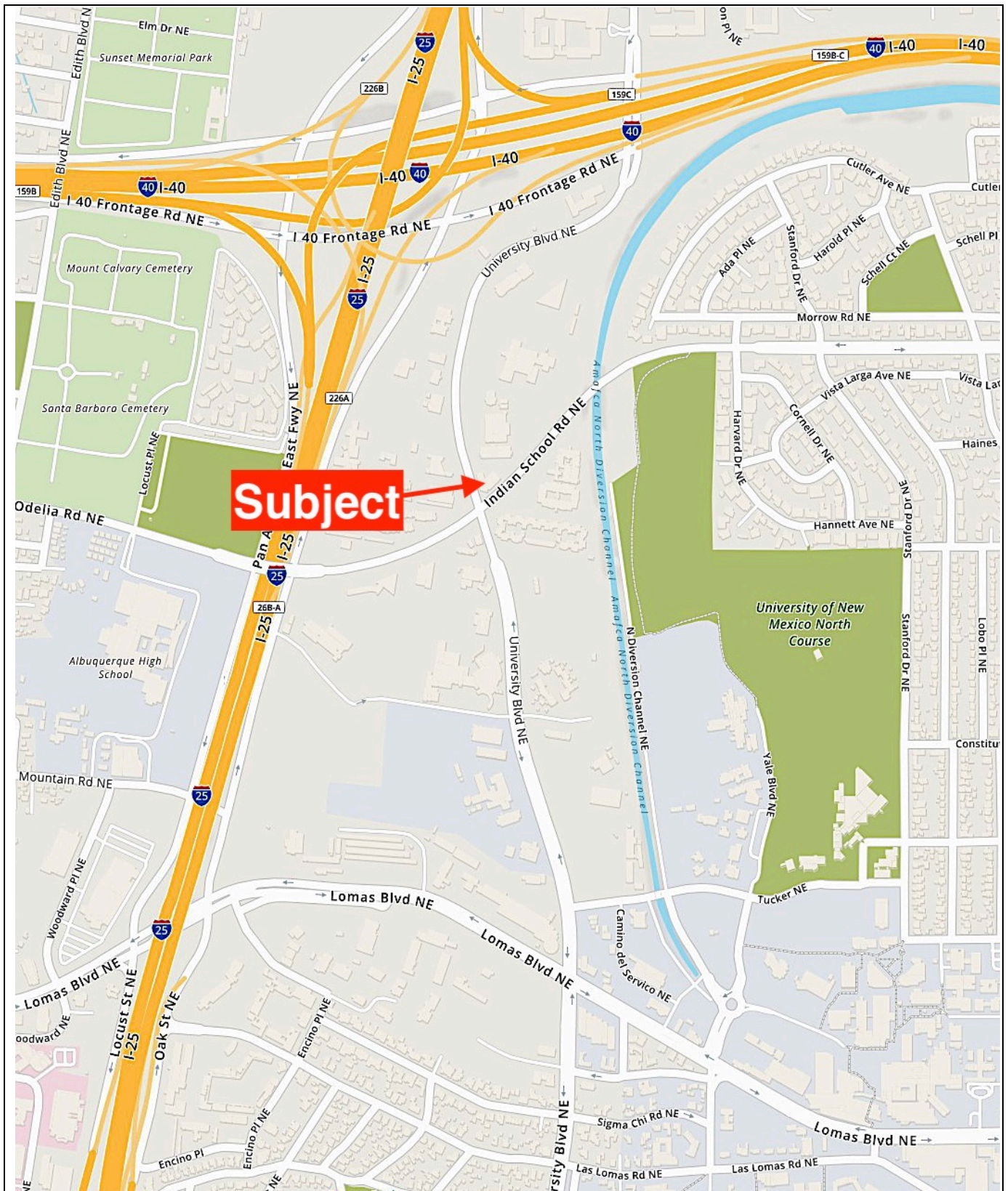
Re: Real Property Acquisition – 1600 University Boulevard NE

On behalf of the University of New Mexico Hospital (UNMH), the Real Estate Department is seeking Regent's approval to acquire the real property located at 1600 University Boulevard NE. The property is improved with a one-story office building containing 12,909 square feet on the ground level and a finished basement area containing 2,437 square feet. The total building area is 15,346 square feet. The improvements were constructed in 1986.

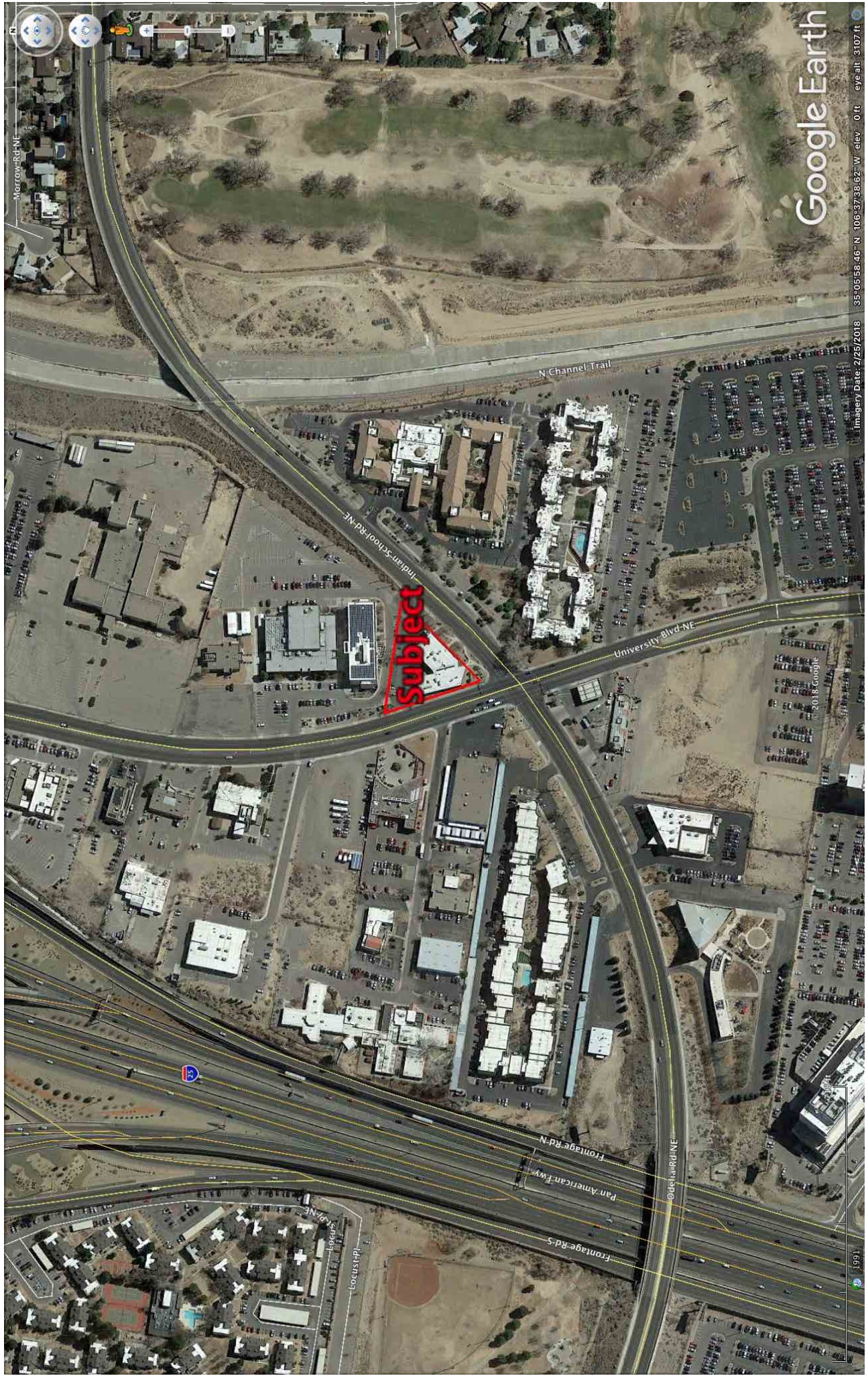
The site contains 0.7984 acre and is situated at the northeast corner of University Boulevard NE and Indian School Road NE. The Regents of the University of New Mexico currently own approximately 18 acres of land that is contiguous to the north (UNM Continuing Education, the former Elks Club at 1642 University, and the HSC administrative building at 1650 University).

UNMH currently leases 6,121 square feet, or 47% of the ground floor for use as the UNMH Eye Clinic. The balance of the space is vacant. If the acquisition is approved, UNMH intends to expand the Eye Clinic operations into the balance of the building to meet demand for services.

The property was listed for sale at \$2,200,000 and is currently under contract for \$1,725,000, or \$112.41 per square foot. The appraised value is \$1,730,000.



Neighborhood Map



Google Earth

Imagery Date: 2/25/2018 35°05'58.46\"/>

**Property Photographs
Freestanding Office Building
1600 University Boulevard NE
Albuquerque, New Mexico**



Viewing southeast across University Boulevard toward the subject.



Viewing west across Indian School Road toward the subject.



South entrance



North elevation

**Property Photographs
Freestanding Office Building
1600 University Boulevard NE
Albuquerque, New Mexico**



North entrance



Building roof



Entrance atrium



Common area restroom

**Property Photographs
Freestanding Office Building
1600 University Boulevard NE
Albuquerque, New Mexico**



Suite B entrance



Suite B



Suite B



Suite B

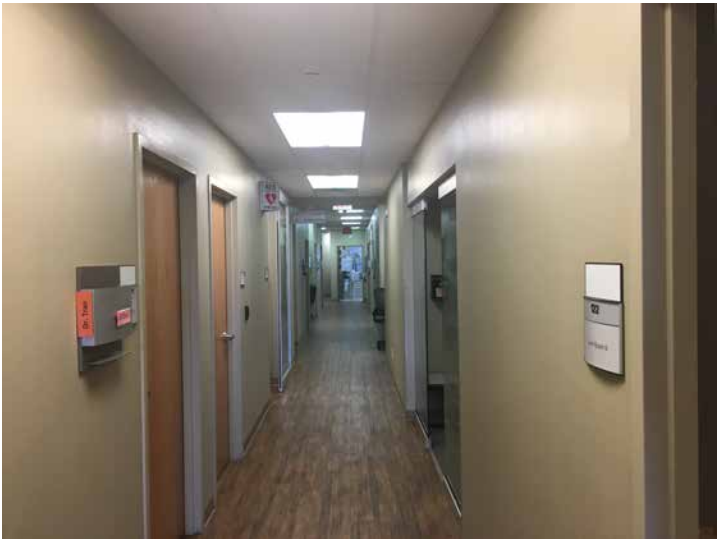
**Property Photographs
Freestanding Office Building
1600 University Boulevard NE
Albuquerque, New Mexico**



Suite A lobby



Suite A restroom



Suite A main corridor



Suite A exam room

**Property Photographs
Freestanding Office Building
1600 University Boulevard NE
Albuquerque, New Mexico**



Basement stairs



Basement



Basement



Basement restroom



"Putting YOU First"

MEMORANDUM

January 28, 2019

TO: UNM Board of Regents, HSC Committee

FROM: Paul Roth, MD, MS
UNM Sandoval Regional Medical Center, Inc. Board of Directors, Chair

SUBJECT: Board Appointment of Kim Hedrick, UNM Sandoval Regional Medical Center, Inc. Board of Directors

On January 17, 2019 the Sandoval County Board of County Commissioners approved the nomination of Ms. Kim Hedrick, a resident of Corrales, NM, to serve on the UNM Sandoval Regional Medical Center, Inc. ("UNM SRMC") Board of Directors. She will replace Ms. Maxine Velasquez.

The UNM SRMC Board of Directors requests the approval of the HSC Committee, and the whole UNM Board of Regents, to appoint Ms. Hedrick. Ms. Hedrick's CV is attached for review.



SANDOVAL COUNTY ADMINISTRATIVE OFFICES

BOARD OF COUNTY COMMISSIONERS

DAVID J. HEIL
District 4, Chairman

F. KENNETH EICHWALD
District 5, Vice Chairman

KATHERINE A. BRUCH
District 1

JAY C. BLOCK
District 2

MICHAEL MEEK
District 3

DIANNE MAES
County Manager

January 18, 2019

Kim E. Hedrick
P.O. Box 2715
Corrales, NM 87048

Dear Ms. Hedrick

The Sandoval County Board of County Commissioners met on January 17th and they approved your appointment to represent Sandoval County on the Sandoval Regional Medical Center Board.

As you know from our meeting on January 8th, Chairman Heil, Commissioner Bruch, Anne Ryan of Community Services and I met with you to discuss the needs of Sandoval County as they relate to your representation of the county. We are very interested in expanding behavioral health services in this county specifically as they relate to activities within law enforcement and the Detention Center.

I look forward to working with you and also scheduling presentations regarding SRMC activities to the Board of County Commissioners' bi-annually or as needed.

Thank you for representing Sandoval County.

Sincerely,

A handwritten signature in black ink, appearing to read "Dianne Maes", is written over a faint, circular official stamp.

Dianne Maes, County Manager

Cc:

Jamie Silva-Steele, RN, BSN, MBA, FACHE
President and CEO
UNM Sandoval Regional Medical Center (SRMC)

KIM E. HEDRICK

P.O. Box 2715, Corrales, NM 87048
(505) 379-8950 (m) kimehedrick@comcast.net

SUMMARY

- New healthcare market and business development, including population projection, land acquisition, budgets/financing, facility construction, staff recruitment and board/community approvals.
- Extensive and progressive responsibility in managed care and healthcare service delivery operations including successful use of quality, lean and six sigma tools to improve efficiency.
- Develop and implement strategic plans for start-up hospitals, clinics, health maintenance organizations and clinical laboratories on time and on budget.
- Intimate knowledge of, and strong relationship with, New Mexico's largest provider networks and key State HSD officials.
- Expertise in RFP writing; co-wrote local MCO's first Medicaid application and initiated development of statewide provider network while hiring fulltime Medicaid provider relations staff.
- Facilitated academic medical center's assessment of healthcare reform readiness including acceptance of new payment methods (bundled payment pilot, percent of premium, risk corridors and other payment reform methods).
- Team player with a sense of humor.

SKILLS

Managed care and healthcare operations including statewide provider network development, planning/implementing start up clinics and two green-field hospitals; recruiting/hiring staff, marketing and sales, operational efficiency using Baldrige criteria and lean/six sigma principles, provider negotiations/care continuum contracting, provider relations, consensus building, policies/procedures, project management, integrated delivery systems, payment reform and Medicaid expertise.

RELEVANT EXPERIENCE

505 Associates, LLC

Albuquerque, New Mexico

2018

Principal

Start-up healthcare and business consulting organization.

Eye Associates of NM

Albuquerque, New Mexico

2017

Chief Operations Officer

Responsible for 15 multispecialty ophthalmology clinics located throughout NM; staffed by 52 physicians/optometrists and over 500 employees.

Molina Healthcare of New Mexico, Inc.

Albuquerque, New Mexico

2013 – 2016

Plan Chief Operations Officer

Oversaw plan operations including statewide provider network contracting, provider services, member and provider grievances/appeals, community outreach, member enrollment, Native American affairs, encounters, provider configuration, project management office, plan training/communication, telemedicine and value-based reimbursement.

UNM Medical Group, Inc.

Albuquerque, New Mexico

2008 – 2013

VP, Strategic Business Development

Kim Hedrick

- Oversaw business development activities for 900+ academic medical group practitioners in 152 specialties including strategic planning, new clinic development; real estate management, telehealth contracting; independent physician collaboration; and, requests for proposal response.

Interim President/Administrator, UNM Sandoval Regional Medical Center

- Direct responsibility for planning; retention of architects and contractor oversight of initial design/construction of \$200M hospital and medical office building.

Presbyterian Healthcare Services Albuquerque, New Mexico

1989 - 2008

Progressive responsibility from Manager of Provider Relations to Business Development for Integrated Delivery System.

- Senior project lead for new construction of a \$205M hospital and medical office building.
- New healthcare market development including population projections, land acquisition, facility construction, staff recruitment, and board/community approvals.

Director of Business Development

2004 – 2006

- Led new market/clinic development efforts for statewide healthcare organization.
- Represented customer needs in acquisition and retention of members and patients.

Business Process Improvement Leader

2000 – 2003

- Negotiated new fee arrangements with physician specialists for health plan.
- Set-up statewide home healthcare network and secured contracts.
- Merged air transport programs for UNM & PHS hospitals and facilitated contract terms.

Contracting Officer

1998 – 2000

- Sole responsibility for payer contract negotiations on behalf of \$400M multi-hospital organization.
- Increased annual revenues to hospital system by 8.7%.

Project Manager

Jun 1997 – Jun 1998

- Successfully merged four competing laboratories into single corporation with over 300 employees resulting in \$25M savings in year one; now celebrating 20 years in operation.

Director Provider Services

Dec 1996 – Jun 1997

- Set-up statewide NM provider network for Presbyterian Health Plan Commercial & Medicaid products.

Administrative Director, Network Development

Mar 1991 – Dec 1996

- Successfully merged health plan, hospital system, and physician network into an integrated health system.
- Achieved single signature contracting on behalf of all network participants.
- Established advanced business training program with UNM for physicians and senior healthcare executives.

Manager, Provider Relations

Jun 1989 - Mar 1991

- Managed physician, hospital, and ancillary provider contracting, credentialing & pharmacy program for statewide HMO.

EDUCATION

- MBA, Business Administration, University of New Mexico Anderson School of Business
- MS, Industrial Organizational Psychology, Pennsylvania State University
- BS Psychology, Honor Student, University of New Mexico (Magna cum Laude)
- Other: Lean/Six Sigma Green Belt and Project Management

COMMUNITY and HONORS

- Chair, Quality New Mexico Board of Directors & annual Learning Summit
- Chair, Rio Rancho Regional Chamber of Commerce Board of Directors

Kim Hedrick

- President, Rio Rancho Rotary Club
- Board Member: Rio Rancho Economic Development Corporation, Rio Rancho Community Foundation, Aligning Forces for Quality, and Community Involvement Committee of Greater Albuquerque United Way.
- Sandoval County representative to the Middle Rio Grande Conservancy District PIC
- Vice President, Haven House, domestic violence shelter
- Women of Influence Nominee
- Chief Operations Officer of the Year Nominee
- Woman on the Move – YMCA Honoree
- Bronze Briefcase Award



"Putting YOU First"

MEMORANDUM

January 28, 2019

TO: UNM Board of Regents, HSC Committee

FROM: Paul Roth, MD, MS
UNM Sandoval Regional Medical Center, Inc. Board of Directors, Chair

SUBJECT: Board Appointment of Dave Panana, UNM Sandoval Regional Medical Center, Inc. Board of Directors

On January 23, 2019 the UNM Sandoval Regional Medical Center, Inc. ("UNM SRMC") Board of Directors approved the nomination of Mr. Dave Panana, a resident of Sandoval County, NM, to serve on the UNM SRMC Board of Directors. If approved, he will hold a currently vacant Community Member position.

The UNM SRMC Board of Directors requests the approval of the HSC Committee, and the whole UNM Board of Regents, to appoint Mr. Panana. Mr. Panana's CV is attached for review.

DAVE P. PANANA

PO Box 1721

Bernalillo, New Mexico 87004

EMPLOYMENT EXPERIENCE:

Kewa Pueblo Health Corporation

10/17-Present **Chief Clinical Operations Officer**

04/14-10/17 **Health Center Director** (*Acting Chief Executive Officer through 8.29.17*)

Responsible for the administrative and program development for the provision of a community-oriented primary health care delivery system. Assures highest quality of care to the Santo Domingo Pueblo. Operates as a team with the Kewa Pueblo Health Corporation in the management and direction of the Health Center.

Pueblo of Jemez Health & Human Services

05/12-03/14 **Ambulatory Nurse Manager**

Supervised nurses/medical assistants, update nursing policy & procedure/MSDS, Co-chair Safety & Infection control committee, member of Medical Executive Committee & Executive Committee. Chair Performance Improvement Committee, Re-design & implement Performance Improvement and Risk Management Plans, Risk Manager.

In collaboration with Medical Director Manage: Medical, Podiatry, Audiology, Nursing & Physical Therapy clinics and budgets. Member of Albuquerque Service Unit (ASU) Health Board, Member of Centers for Medicare/Medicaid Services (CMS) Tribal Technical Advisory Group (TTAG)

In collaboration with Health Center Director negotiate Title V buyback agreements and Tribal Consultation with: Indian Health Services, Manage Care Organizations, and New Mexico Health & Human Services Department (HSD). Negotiate provider contracts to expand available healthcare services and decrease cost. Assist with Tribal trainings to other Tribal Healthcare facilities starting 638 process.

Pueblo of Jemez Health & Human Services

07/11- 05/12 **Interim Health Center Director**

All aspects of Director's duties but not limited to: Program Development, Fiduciary Responsibility, Accreditation, External Resource Contracting, Program Restructuring, Service Expansion, New Funding/Solicitation, and Creating/Stabilizing Staff Morale.

Accomplishments:

- Established an atmosphere of open communication, responding to request/concerns of JHHS management, providers and staff in a timely and positive manner.
- Assisted with successful AAAHC mock survey and completion of Final Survey resulting in AAAHC Accredited Tribal 638 Healthcare Facility.
- Finalized Life Healing Center Lab contract, assigned JHHS IT department task of completing Lab Interface.
- Involved JHHS management in preparing FY 2012 budget with 10% reduction. Health Board and Tribal Council approval on FY 2012 budget.
- Assisted in negotiations with Lovelace Health Plan contract.
- Began negotiations to expand medical services, contracting provider network, collaboration with hospital facilities, and Fiscal Intermediary.
- Collaboration with AIHS to initiate EHR site assessment, staff training, timeline for EHR implementation and Meaningful Use program.
- Collaboration with State of New Mexico, Optum Health, Presbyterian Medical Services, Pueblo of Jemez Tribal Courts, Veterans Program, Tribal Administration regarding Veterans Jail Diversion Program.
- Secured \$30,000 for FY 2012 Veteran Jail Diversion Program and recurring \$50,000 thereafter, contingent on State funding.
- Collaborated with Tribal Compliance, Human Resources, Tribal Administration, and Governors regarding personnel and compliance issues.

02/09-07/11 Ambulatory Clinic Nurse/Nurse Manager

Provides direct patient care, triage, administration of medication, proper documentation of procedures and assessments/chief complaints. Supervised nurses and medical assistants, updated nursing policy & procedure/MSDS, Co-chair Safety & Infection control committee, member of Medical Executive Committee

02/06-11/08 Traveling Telemetry Nurse

All Health Staffing Richmond, TX

Contracted with various hospitals to provide nursing care to patients, administer medications and assist with discharge needs.

07/04-02/06 Telemetry Charge Nurse

Mountain View Regional Medical Center Las Cruces, NM

Assisted staff nurses with medication administration, IV insertions, and transfer of patients to other units. Monitored status of unit, productive hours, bed management and adjusted accordingly.

12/02-07/04 Telemetry Staff Nurse

Mountain View Regional Medical Center Las Cruces, NM

Provide basic nursing care. Monitor patient's status, administer medications and analyze telemetry rhythm. Assist with patient's needs before and during discharge.

INVITED TALKS:

*Guzmán, C. E. & Panana, D. P. (April 2019). *The nuts and bolts of building a comprehensive case management program*. Talk to be given at NICWA Annual Conference, Albuquerque, New Mexico.

*Guzmán, C. E. & Panana, D. P. (February 2019). *Indigenous Health and Communities: Self-Reflection and Intersecting Identities*. Talk to be given at the Council of Counseling Psychology Training Programs Annual Midwinter Conference, Albuquerque, New Mexico.

Moore, T. & Panana, D. P. (October 2018). *Tribal 638 Healthcare Administration*. Talk given at the 2nd annual Advancing Tribal Healthcare Conference, Santa Fe, New Mexico.

Guzmán, C. E. & Panana, D. P. (August 2018). *Strengths Based and Culturally Safe Care Coordination: An Integrative Approach*. Talk given at the 2018 National Association of Rural Mental Health Conference, New Orleans, Louisiana.

Panana, D. P. (August 2018). *Allyship & Partnerships: Innovative approaches to empowering a community*. Talk given at the 2018 Latina Researchers Conference, New York, New York.

Guzmán, C. E. & Panana, D. P. (August 2018). *Providing Sustainable Healthcare in Native Communities*. Talk given at the 2018 Latina Researchers Conference, New York, New York.

Grismala, K., Panana, D. P., Guzmán, C. E., & Cook, M. (May 2018). *Integrated Care: Weaving Primary and behavioral health services together*. Talk given at the 2018 NIH Tribal Public Health, Prior Lake, Minnesota.

Panana, D. P., Guzmán, C. E., Gould, C. M., & Paquin, T. M. (April 2018). *Breaking down barriers to family involvement*. Talk given at the NICWA Annual Conference, Anchorage, Alaska.

Panana, D. P., Marvel, L., & Guzmán, C. E. (September 2017). *Maximizing third party revenues and expanding patient care opportunities*. Talk given at NIH Annual Conference, Bellevue, Washington.

Guzmán, C. E. & Panana, D. P. (April 2017). *Forward Thinking: Improving our Holistic Care of Children*. Talk given at NICWA Annual Conference, San Diego, California.

Panana, D. P. (February 2017). *Separation of Finance and Business Office Duties: Third Party Billing and Reimbursements*. Talk given at the Pueblo of Acoma, NM.

Panana, D. P. (January 2017). *Community Visits, Clinical Visits, Third Party Revenue and Insurance Coverage Trends*. Talk given at the Lions Aravind Institute of Community Ophthalmology, Madurai, India.

Panana, D. P. (January 2017). *Improving Case Management Services for Tribal Healthcare Facilities*. Talk given at the Sandoval Regional Medical Center, Rio Rancho, NM.

Guzmán, C. E. & Panana, D. P. (October 2016). *Behavioral Health and Primary Care Integration*. Talk given to the United South and Eastern Tribes, Inc. (USET) Annual Health Committee meeting.

Guzmán, C. E. & Panana, D. P. (August 2016). *Trauma Informed Behavioral Health and Primary Care Integration*. Talk given at the IHS 2016 AI/AN National Behavioral Health Conference, Portland, Oregon.

EDUCATION: Bachelors of Science in Nursing
09/98-12/02 *New Mexico State University Las Cruces, NM*

High School Diploma
09/94-05/98 *St. Catherine Indian School Santa Fe, NM*

CERTIFICATIONS: New Mexico Nursing License
07/03—07/15

ENTREPRENEURSHIP: Owl Springs Consulting, LLC & The Advancing Tribal Healthcare Conference
Founder & Chief Executive Officer 2016 – present

ASSOCIATIONS: CMS Tribal Technical Advisory Group (TTAG)
Albuquerque Area, Alternate Representative 2013 - present
Behavioral Health Subcommittee, Chairman 2017 – present
Native American Professional Parent Resources., Inc.
Board Member 2018 – present
American Cancer Society, Southwest Area Board
Board Member 2018 – present

HONORS: Indian Health Service, National Director's Award 2015
National Indian Health Board, National Impact Award 2017
The National Center for American Indian Enterprise Development
Native American 40 Under 40 Award 2018

REFERENCES:

1. David Tempest, MD
Jemez Health & Human Services, Medical Director
Phone: 505-259-4666
tempestd@gmail.com
2. April Wilkinson, Esq
Van Amberg, Rogers, Yepa, Abeita & Gomez, LLP
Phone: 505-362-6469
awilkinson@nmlawgroup.com
3. Leslie Dye, MBA, BSN
Indian Health Service, Santa Fe Service Unit, CEO
Phone: 505-946-9204
leslie.dye@ihs.gov

UNM Health Sciences Center

Monthly Financial Report
Total Operations – Current Funds
Fiscal Year to Date as of January 31, 2019



HEALTH
SCIENCES

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HEALTH
SCIENCES

UNM Health Sciences Center

Executive Summary – BUDGETARY BASIS FORMAT

The following financial statements for the UNM Health Sciences Center are presented in accordance with the Budgetary Basis of Reporting as submitted to the New Mexico Higher Education Department. The Statements of Revenues, Expenses and Changes in Net Position are presented for two (2) entities: UNM HSC Academic Enterprise and UNM Hospitals in a consolidated format.

The total UNM Health Sciences Center net margin was \$15.0M as of January 31, 2019 compared to \$10.5M as of January 31, 2018. The UNM HSC Academic Enterprise net margin is \$10.9M as of January 31, 2019. The net margin for UNM Hospitals through January 31, 2019 is \$4.134M.

Instruction & General (I&G)

The net margin for I&G for FY 2019 year to date is \$8.3M. There is a lag in non-salary expenses year to date versus the budget and F&A Revenues are up as compared to budget. The entire spring semester's tuition is included in this balance, which adds approximately \$6.0M to the net margin.

Research

The HSC Research operation has a net margin of \$925K as of 1/31/19. The UNM Comprehensive Cancer Center has received some large gifts to be used for research. A full year of Cost Share transfers have already been booked for the year. The Operating Budget reflects a use of reserves for non-recurring expenditures that includes CTSC Scholar startup packages, equipment purchases and research supplies.

UNM Health Sciences Center

Executive Summary – BUDGETARY BASIS FORMAT cont...

Public Service

Public Service had a net margin of \$1.2M as of January 31, 2019. There was \$1.4M of gift revenue from DCi (Dialysis Clinic Inc.) recorded in November.

Student Aid

The net margin is \$564K as of January 2019.

Clinical Operations

The School of Medicine (SOM) Clinical Departments have an unfavorable net margin of \$(77K) as of January 31, 2019 and UNM Hospitals currently has a net margin of \$4.134M for a combined net margin of \$4.1M. At UNM Hospitals, in January, there were 4 more clinic days as compared to December. The additional days during the month led to higher outpatient volumes. Inpatient days were down from December; however, observation days and emergency department visits were significantly higher which led to overall higher revenues in January. January expenses were consistent with expectations for the month and the Hospital was able to increase the positive margin for the month and year to date.

Statements of Revenues, Expenses and Changes in Net Position Format for Regents
For the seven month period ended January 31, 2019
Preliminary and Unaudited

Health Sciences Center - Total Operations Current Funds

	FY 2019 Full Year Operating Budget	FY 2019 Year-to-Date Actual	Fiscal YTD Favrb/(Unfavrb) Budget	Actual to Budget Benchmark Rate 58%	FY 2018 Year-to-Date Actual	FY 2019 YTD Actual Change From FY 2018 YTD Actual
Instruction and General						
Tuition and Fees Revenues	18,634,587	16,895,084	(1,739,503)	91%	16,611,860	283,224
State/Local Appropriations	60,256,900	35,570,880	(24,686,020)	59%	34,540,512	1,030,368
F & A Revenues	25,000,000	14,692,806	(10,307,194)	59%	15,247,435	(554,629)
Transfers	9,433,666	5,726,711	(3,706,955)	61%	2,611,791	3,114,920
Other Revenues	4,198,425	2,370,952	(1,827,473)	56%	2,355,044	15,908
Total Instruction and General Revenues	117,523,578	75,256,433	(42,267,145)	64%	71,366,642	3,889,791
Salaries	75,934,032	43,196,093	(32,737,939)	57%	42,647,500	(548,593)
Benefits	22,865,088	13,584,097	(9,280,991)	59%	13,256,615	(327,482)
Other Expenses	19,365,032	10,180,454	(9,184,578)	53%	7,797,958	(2,382,496)
Total Instruction and General Expenses	118,164,152	66,960,644	(51,203,508)	57%	63,702,073	(3,258,571)
Net Instruction and General Revenue/(Expense)	(640,574)	8,295,789	8,936,363		7,664,569	631,220
Research						
State/Local Appropriations	9,446,475	5,902,065	(3,544,410)	62%	5,738,843	163,222
Generated Revenues	388,221	123,344	(264,877)	32%	223,676	(100,332)
Transfers	15,793,498	4,914,613	(10,878,885)	31%	7,288,167	(2,373,554)
Other Revenues	1,034,107	2,559,317	1,525,210	247%	338,505	2,220,812
Total Research Revenues	26,662,301	13,499,339	(13,162,962)	51%	13,589,191	(89,852)
Salaries and Benefits	15,231,343	7,468,812	(7,762,531)	49%	7,898,520	429,708
Other Expenses	12,559,867	5,105,046	(7,454,821)	41%	5,010,022	(95,024)
Total Research Expenses	27,791,210	12,573,858	(15,217,352)	45%	12,908,542	334,684
Net Research Revenue/(Expense)	(1,128,909)	925,481	2,054,390		680,649	244,832
Public Service						
State/Local Appropriations	255,700	150,700	(105,000)	59%	147,000	3,700
Sales and Services Revenues	15,926,604	8,798,657	(7,127,947)	55%	9,930,143	(1,131,486)
Gifts	2,870,748	2,865,612	(5,136)	100%	4,350,379	(1,484,767)
Transfers	(4,567,328)	(4,770,973)	(203,645)	104%	(3,966,172)	(804,801)
Other Revenues	2,180,579	465,299	(1,715,280)	21%	620,028	(154,729)
Total Public Service Revenues	16,666,303	7,509,295	(9,157,008)	45%	11,081,378	(3,572,083)
Salaries and Benefits	7,848,772	2,631,425	(5,217,347)	34%	5,064,138	2,432,713
Other Expenses	8,397,776	3,724,740	(4,673,036)	44%	3,490,904	(233,836)
Total Public Service Expenses	16,246,548	6,356,165	(9,890,383)	39%	8,555,042	2,198,877
Net Public Service Revenue/(Expense)	419,755	1,153,130	733,375		2,526,336	(1,373,206)

Statements of Revenues, Expenses and Changes in Net Position Format for Regents
For the seven month period ended January 31, 2019
Preliminary and Unaudited

Health Sciences Center - Total Operations Current Funds

	FY 2019 Full Year Operating Budget	FY 2019 Year-to-Date Actual	Fiscal YTD Favrb/(Unfavrb) Budget	Actual to Budget Benchmark Rate 58%	FY 2018 Year-to-Date Actual	FY 2019 YTD Actual Change From FY 2018 YTD Actual
Student Aid						
Gifts	1,997,389	996,673	(1,000,716)	50%	1,020,996	(24,323)
Investment Income	-	-	-	N/A	-	-
Transfers	2,126,022	1,650,228	(475,794)	78%	732,289	917,939
Other Revenues	-	-	-	N/A	-	-
Total Student Aid Revenues	4,123,411	2,646,901	(1,476,510)	64%	1,753,285	893,616
Salaries and Benefits	1,533,082	1,003,891	(529,191)	65%	885,567	(118,324)
Other Expenses	2,695,624	1,078,636	(1,616,988)	40%	1,059,081	(19,555)
Total Student Aid Expenses	4,228,706	2,082,527	(2,146,179)	49%	1,944,648	(137,879)
Net Student Aid Revenue/(Expense)	(105,295)	564,374	669,669		(191,363)	755,737
Student Activities						
Fee Revenues	-	-	-	N/A	-	-
Sales and Services Revenues	55,943	51,632	(4,311)	92%	32,675	18,957
Transfers	1,422	1,422	-	100%	475	947
Other Revenues	-	50	50	N/A	-	50
Total Student Activities Revenues	57,365	53,104	(4,261)	93%	33,150	19,954
Salaries and Benefits	-	-	-	N/A	-	-
Other Expenses	61,186	30,026	(31,160)	49%	21,348	(8,678)
Total Student Activities Expenses	61,186	30,026	(31,160)	49%	21,348	(8,678)
Net Student Activities Revenue/(Expense)	(3,821)	23,078	26,899		11,802	11,276
Sponsored Programs						
Federal Grants and Contracts Revenues	122,514,828	57,668,515	(64,846,313)	47%	60,435,914	(2,767,399)
State and Local Grants and Contracts Revenues	18,461,138	8,796,874	(9,664,264)	48%	9,387,242	(590,368)
Non-Governmental Grants and Contracts Revenues	26,852,565	12,520,967	(14,331,598)	47%	12,805,406	(284,439)
Gifts	-	-	-	N/A	-	-
Other Revenues	-	-	-	N/A	-	-
Transfers	1,964,504	1,765,066	(199,438)	90%	2,698,703	(933,637)
Total Sponsored Programs Revenues	169,793,035	80,751,422	(89,041,613)	48%	85,327,265	(4,575,843)
Salaries and Benefits	93,386,169	46,169,306	(47,216,863)	49%	47,903,961	1,734,655
Other Expenses	76,406,866	34,582,116	(41,824,750)	45%	37,423,304	2,841,188
Total Sponsored Programs Expenses	169,793,035	80,751,422	(89,041,613)	48%	85,327,265	4,575,843
Net Sponsored Programs Revenue/(Expense)	-	-	-		-	-

Statements of Revenues, Expenses and Changes in Net Position Format for Regents
For the seven month period ended January 31, 2019
Preliminary and Unaudited

Health Sciences Center - Total Operations Current Funds

	FY 2019 Full Year Operating Budget	FY 2019 Year-to-Date Actual	Fiscal YTD Favrb/(Unfavrb) Budget	Actual to Budget Benchmark Rate 58%	FY 2018 Year-to-Date Actual	FY 2019 YTD Actual Change From FY 2018 YTD Actual
Clinical Operations						
State/Local Appropriations	26,530,000	15,588,920	(10,941,080)	59%	14,617,303	971,617
Physician Professional Fee Revenues	133,242,851	73,503,219	(59,739,632)	55%	72,335,006	1,168,213
Hospital Facility Revenues	939,105,744	565,109,764	(373,995,980)	60%	540,792,482	24,317,282
Other Patient Revenues, net of Allowance	173,015,985	101,198,588	(71,817,397)	58%	93,208,680	7,989,908
Mil Levy	100,269,401	58,490,484	(41,778,917)	58%	57,328,036	1,162,448
Investment Income	(82,916)	1,095,542	1,178,458	-1321%	36,218	1,059,324
Gifts	3,138,141	1,417,080	(1,721,061)	45%	1,612,784	(195,704)
Housestaff Revenues	37,950,860	23,316,618	(14,634,242)	61%	22,236,477	1,080,141
Transfers	(6,525,332)	(661,504)	5,863,828	10%	(5,678,086)	5,016,582
Other Revenues	44,586,523	37,176,981	(7,409,542)	83%	24,172,638	13,004,343
Total Clinical Operations Revenues	1,451,231,257	876,235,692	(574,995,565)	60%	820,661,538	55,574,154
Salaries and Benefits	809,851,210	481,593,043	(328,258,167)	59%	451,196,067	(30,396,976)
Interest Expense	3,799,848	2,167,323	(1,632,525)	57%	2,213,311	45,988
Housestaff Expenses	37,950,860	22,598,148	(15,352,712)	60%	22,124,943	(473,205)
Other Expenses	598,128,166	365,820,857	(232,307,309)	61%	345,324,843	(20,496,014)
Total Clinical Operations Expenses	1,449,730,084	872,179,371	(577,550,713)	60%	820,859,164	(51,320,207)
Net Clinical Operations Revenue/(Expense)	1,501,173	(1) 4,056,321	(2) 2,555,148		(197,626)	4,253,947
Contingencies						
Total Contingency Revenues	-	-	-	N/A	-	-
Total Contingency Expenses	-	-	-	N/A	-	-
Net Contingencies Revenue/(Expense)	-	-	-		-	-
Net Current Revenue/(Expense)	42,329	15,018,173	14,975,844		10,494,367	4,523,806

(1) **OPERATING BUDGET** - Clinical Operations include the SOM Clinical Departments which have a budgeted consolidated net margin of \$1,498,537 and UNM Hospitals operations which has a budgeted net margin of \$2,636

(2) **ACTUAL** - Clinical Operations include the SOM Clinical Departments which currently have a consolidated net margin of \$(77,358) and UNM Hospitals operations which currently has a net margin of \$4,133,679

Statements of Revenues, Expenses and Changes in Net Position Format for Regents
For the seven month period ended January 31, 2019
Preliminary and Unaudited

Detail of State/Local Appropriations
Health Sciences Center - Total Operations Current Funds

	FY 2019 Full Year Operating Budget	FY 2019 Year-to-Date Actual	Fiscal YTD Favrb/(Unfavrb) Budget	Actual to Budget Benchmark Rate 58%
Instruction and General				
Instruction & General Appropriations	59,175,400	34,940,000	(24,235,400)	59%
Tobacco Settlement Appropriations				
Instruction & General	581,500	339,210	(242,290)	58%
Pediatric Specialty Education	250,000	145,835	(104,165)	58%
Trauma Specialty Education	250,000	145,835	(104,165)	58%
Total Tobacco Settlement Appropriations	1,081,500	630,880	(450,620)	58%
Total Instruction and General Appropriations	60,256,900	35,570,880	(24,686,020)	59%
Research				
State Special Project Appropriations				
Cancer Center	2,549,000	1,520,000	(1,029,000)	60%
Hepatitis C, Project ECHO	2,046,100	1,205,600	(840,500)	59%
Total State Special Project Appropriations	4,595,100	2,725,600	(1,869,500)	59%
Tobacco Settlement Appropriations				
Genomics, Biocomputing, Environmental Health	937,400	546,811	(390,589)	58%
Total Tobacco Settlement Appropriations	937,400	546,811	(390,589)	58%
Cigarette Tax Revenues	3,913,975	2,629,654	(1,284,321)	67%
Total Research Appropriations	9,446,475	5,902,065	(3,544,410)	62%
Public Service				
State Special Project Appropriations				
Center for Native American Health	255,700	150,700	(105,000)	59%
Total State Special Project Appropriations	255,700	150,700	(105,000)	59%
Total Public Service Appropriations	255,700	150,700	(105,000)	59%
Clinical Operations				
State Special Project Appropriations				
Newborn Intensive Care Unit	3,145,800	1,864,300	(1,281,500)	59%
Office of the Medical Investigator	5,313,400	3,143,900	(2,169,500)	59%
Pediatric Oncology	1,220,900	722,400	(498,500)	59%
Poison and Drug Info Center	1,493,000	886,000	(607,000)	59%
Native American Suicide Prevention	92,800	54,800	(38,000)	59%
GME Residencies	1,690,700	999,700	(691,000)	59%
UNM Hospitals	12,733,200	7,427,700	(5,305,500)	58%
Total State Special Project Appropriations	25,689,800	15,098,800	(10,591,000)	59%
Tobacco Settlement Appropriations				
Pediatric Oncology	250,000	145,835	(104,165)	58%
Poison and Drug Info Center	590,200	344,285	(245,915)	58%
Total Tobacco Settlement Appropriations	840,200	490,120	(350,080)	58%
Total Clinical Operations Appropriations	26,530,000	15,588,920	(10,941,080)	59%

Regent's Report Analysis for Ava Lovell			
January 31, 2019			
* I&G Other Revenue Actuals Detail	1/31/2019	1/31/2018	Variance
Misc. Revenue	3,227.50	10,665.91	(7,438.41)
Faculty Practice Income	1,918,343.00	1,918,343.00	-
Billings to UH - Custodial & Nursing Deans Teaching Support	106,112.28	86,047.63	20,064.65
Billings to SRMC	-	-	-
Billings to UNMMG (Library Collections, Legal Counsel, etc.)	88,375.00	87,500.00	875.00
Sales & Services (Custodial Services, PPD Lock Shop, PPD Landscaping, etc.)	254,893.83	252,487.61	2,406.22
TOTAL	2,370,951.61	2,355,044.15	15,907.46
* I&G Other Expense Actuals Detail	1/31/2019	1/31/2018	Variance
Capital Expenditures	614,966.00	722,236.16	(107,270.16)
Communication Charges	215,848.42	208,806.77	7,041.65
Bad Debt Expense	7,833.06	4,513.02	3,320.04
Other Expenses	(626,082.83)	(903,875.30)	277,792.47
Patient Care Costs	43,890.74	44,148.50	(257.76)
Plant Maintenance	734,120.50	497,563.98	236,556.52
Research Costs	89,431.41	77,357.55	12,073.86
Purchased Services	3,063,845.24	2,382,146.43	681,698.81
Special Grant & Contract Expense	91,848.81	95,363.67	(3,514.86)
Student Costs	1,488,148.82	1,414,950.66	73,198.16
Supplies	1,227,031.09	909,469.04	317,562.05
Travel	224,684.05	200,744.45	23,939.60
Utilities	3,004,889.43	2,144,532.90	860,356.53
TOTAL	10,180,454.74	7,797,957.83	2,382,496.91
* I&G Other Expense Actuals Detail - by Org Level 5	1/31/2019	1/31/2018	Variance
Continuing Medical Educ Department	-	686.80	(686.80)
VP Health Sciences Office	79,819.49	22,936.25	56,883.24
Poison Control	-	410.04	(410.04)
HSC Office of Community Affairs	-	-	-
School of Medicine Deans Office	346.53	65,710.07	(65,363.54)
VP HSC Monitoring (General Liability Insurance)	978,218.23	(733,714.77)	1,711,933.00
AS BA/MD Program (Scholarships/Fellowships)	977,923.28	833,715.15	144,208.13
SOM Faculty Affairs	393.30	281.30	112.00
Family Community Medicine Dept.	136,738.79	121,470.35	15,268.44
Interprofessional Education	1,962.86	303.23	1,659.63
Office of Emergency Management	1,670.62	806.81	863.81
VP for Community Health	12,984.81	27,006.82	(14,022.01)
Batcave	-	199.06	(199.06)
HSC Academic Affairs	(26,032.19)	35,250.56	(61,282.75)
HSC Registrar	7,456.19	3,632.20	3,823.99
Senior Assoc. Dean Office of Educ.	13,651.55	17,850.61	(4,199.06)
Pathology Dept.	36,257.71	11,115.34	25,142.37
HSC Wellness	73,414.76	63,879.05	9,535.71
Unrestricted Accounting HSC Office	8,501.72	6,847.88	1,653.84
HSC Professionalism Office	1,259.54	1,815.92	(556.38)
HSC Financial Aid	-	-	-
CNAH	-	-	-
HSC Faculty Contracts	5,085.93	4,684.16	401.77
HSC Faculty Council	-	622.13	(622.13)
HSC Development Office	28,986.96	34,694.17	(5,707.21)
Inst Indigenous Knowledge & Devl	-	-	-
COP Clinical Affairs	-	3,695.10	(3,695.10)
COP Radiopharmacy	-	-	-
Vice Chancellor for Diversity	164,916.82	91,232.11	73,684.71
COPH Deans Office	87,139.23	54,969.75	32,169.48
HSC Budget Office Monitoring	(806,100.00)	-	(806,100.00)
Exec Vice Chancellor -Operations	127,749.68	-	127,749.68
UNNM HSC West Operations	246,836.88	237,773.62	9,063.26
Exec Vice Chancellor -IT	258,942.25	341,426.09	(82,483.84)
HSC Education Space Scheduling	18,208.66	-	18,208.66

Pharmacy Deans Office (Supplies, Scholarship/Fellowships, Professional Services, etc.)	417,899.59	407,753.64	10,145.95
HSC Financial Services	1,319.10	856.60	462.50
Psychiatry Psych	41.71	976.07	(934.36)
HS Library and Informatics Ctr. (Electronic Journals & Perpetuals)	921,953.05	1,014,401.84	(92,448.79)
Neurology	77.96	-	77.96
Orthopaedics	167,891.43	123,116.60	44,774.83
Radiology Dept.	2,577.43	7,915.02	(5,337.59)
COP Pharmacy Practice & Admin.	44,483.43	65,104.20	(20,620.77)
SOM Surgery	-	0.14	(0.14)
Undergrad Med Educ Dept. (Curriculum fees, supplies, student costs, etc.)	290,606.88	275,504.20	15,102.68
SOM BA/MD Program	64,959.06	56,755.28	8,203.78
Department of Dental Medicine	112,572.06	111,783.69	788.37
COP Pharmaceutical Sciences	16,709.76	58,100.08	(41,390.32)
Emergency Medicine Dept.	18,421.11	1,487.38	16,933.73
Molecular Genetics Microbiology	29,250.43	11,158.62	18,091.81
HSC Facility Planning	1,953.03	1,068.94	884.09
Cell Biology	9,733.01	15,550.19	(5,817.18)
Dermatology	149.55	-	149.55
Nursing Deans Office (Computers, instructional materials, foundation surcharge, etc.)	1,080,114.47	1,088,433.13	(8,318.66)
CTSC Administration	-	-	-
HSC Budget Office	7,040.14	2,114.42	4,925.72
HSC Operation Plant Maintenance (Custodial services & supplies, property insurance, utilities, etc.)	4,060,725.14	2,935,415.50	1,125,309.64
HSC Human Resources	12,735.68	13,633.33	(897.65)
Anesthesiology Dept.	-	-	-
HSC Communications (Promotional expenses, etc.)	75,194.11	0.22	75,193.89
Obstetrics Gynecology OB GYN	-	-	-
Biochemistry Molecular Biology	73,898.86	48,513.58	25,385.28
HSC Compliance	22,374.30	15,265.03	7,109.27
Internal Medicine IM	2,966.20	1,705.49	1,260.71
Sr Exec Officer - Finance & Admin	97,193.80	97,348.55	(154.75)
SOM Student Services	11,249.99	7,310.96	3,939.03
HSC Legal Counsel Office	66,485.35	47,128.64	19,356.71
Pre Award Services HSC	8,956.35	3,433.14	5,523.21
Contract Grant Accounting HSC	11,179.28	8,289.40	2,889.88
Neurosciences	38,016.24	45,194.44	(7,178.20)
Biomedical Rsrch Edu Prog	201.61	-	201.61
Pediatrics	75,191.03	83,339.71	(8,148.68)
TOTAL	10,180,454.74	7,797,957.83	2,382,496.91
* Research Other Revenue Actuals Detail	1/31/2019	1/31/2018	Variance
Misc. Revenue	17,062.50	(315.00)	17,377.50
Gifts	1,776,440.22	-	1,776,440.22
Gain on Sponsored Projects	521,839.33	139,693.73	382,145.60
Gain on Unrestricted Projects	-	1,714.10	(1,714.10)
Billings to UH (CRTC Faculty Research Support, CTSC Rent, HSC Radiation Safety, etc.)	239,046.06	186,780.37	52,265.69
Billings to SRMC (HSC Radiation Safety)	4,929.19	5,807.44	(878.25)
Billings to UNMMG (HSC Radiation Safety)	-	4,824.71	(4,824.71)
TOTAL	2,559,317.30	338,505.35	2,220,811.95
* Research Other Expense Actuals Detail	1/31/2019	1/31/2018	Variance
Capital Expenditures	44,423.24	38,868.05	5,555.19
Communication Charges	127,011.27	130,080.75	(3,069.48)
Bad Debt Expense	25,589.00	26,369.00	(780.00)
Debt Service	605,209.29	604,820.93	388.36
Other Expenses	350,117.92	347,370.92	2,747.00
Patient Care Costs	(115.43)	5,723.42	(5,838.85)
Plant Maintenance	572,964.57	671,670.36	(98,705.79)
Research Costs	120,734.86	104,712.55	16,022.31
Purchased Services	1,651,003.90	1,666,446.36	(15,442.46)
Special Grant & Contract Expense	38,192.11	52,956.38	(14,764.27)
Student Costs	31,963.03	34,619.81	(2,656.78)
Supplies	889,330.16	699,441.98	189,888.18

Travel	264,437.17	222,654.55	41,782.62
Utilities	384,185.05	404,287.18	(20,102.13)
TOTAL	5,105,046.14	5,010,022.24	95,023.90
* Research Other Expense Actuals Detail - by Org Level 5	1/31/2019	1/31/2018	Variance
VP Health Sciences Office	774.20	929.74	(155.54)
Poison Control	5,017.19	2,418.08	2,599.11
School of Medicine Deans Office	86,345.91	86,345.91	-
Cancer Research Treatment Center CRTC (Lab supplies, travel, equipment warranties & maint., debt service, etc.)	807,205.76	987,803.06	(180,597.30)
SOM Faculty Affairs	36,476.48	25,518.78	10,957.70
Family Community Medicine Dept.	-	-	-
HSC O/R Administration (Equipment, supplies, etc.)	94,643.96	119,341.55	(24,697.59)
HSC Radiation Safety	74,309.22	49,863.46	24,445.76
VP for Community Health	-	-	-
Batcave	54,851.91	29,279.90	25,572.01
Senior Assoc. Dean Office of Educ.	915.16	11,690.09	(10,774.93)
Pathology Dept.	71,287.33	44,802.85	26,484.48
The ECHO Institute (Computers, travel, supplies, professional services, etc.)	270,055.06	284,963.46	(14,908.40)
Vice Chancellor for Diversity	-	-	-
COPH Deans Office	17,790.59	14,954.79	2,835.80
Unrestricted Acctg HSC Monitoring	103,949.64	52,199.28	51,750.36
Exec Vice Chancellor-Operations	41,815.95	28,583.93	13,232.02
Brain and Behavioral Hlth Inst	4,602.92	9,634.05	(5,031.13)
Pharmacy Deans Office	35,092.66	16,192.36	18,900.30
AVP FA Monitoring (Top Slice, Plant Repairs, debt service, utilities, etc.)	2,484,486.63	2,590,229.29	(105,742.66)
Psychiatry Psych	24,451.08	19,622.91	4,828.17
HS Library and Informatics Ctr	299.88	1,990.68	(1,690.80)
Neurology	43,821.26	19,401.35	24,419.91
Orthopaedics	51,363.34	62,312.01	(10,948.67)
Radiology Department	4,908.60	-	4,908.60
COP Pharmacy Practice & Admin Scien	87,237.90	37,470.06	49,767.84
SOM Surgery	-	4,847.78	(4,847.78)
SOM Neurosurgery	3,030.00	-	3,030.00
Undergrad Med Educ Department	36,361.53	27,793.43	8,568.10
COP Pharmaceutical Sciences	144,153.58	95,697.33	48,456.25
Emergency Medicine Dept.	1,051.43	1,525.10	(473.67)
Molecular Genetics Microbiology	44,748.85	15,313.38	29,435.47
Nursing Academic Affairs	-	-	-
Cell Biology	59,318.51	35,232.10	24,086.41
Dermatology	7,222.38	-	7,222.38
Nursing Deans Office	16,931.67	19,860.77	(2,929.10)
CTSC Administration (Lab supplies, office supplies, equipment, etc.)	236,747.96	121,367.01	115,380.95
SR Assoc Deans Office	5,793.01	6,835.99	(1,042.98)
Psychology Dept.	-	-	-
Anesthesiology Department	-	3,158.60	(3,158.60)
Obstetrics Gynecology OB GYN	3,817.01	43,403.97	(39,586.96)
Biochemistry Molecular Biology	11,293.77	7,827.28	3,466.49
Internal Medicine IM	25,500.73	52,603.33	(27,102.60)
Center for Infectious Disease	5,232.54	8,118.41	(2,885.87)
Neurosciences	3,000.00	2,613.64	386.36
Biomedical Rsrch Edu Prog	69,649.80	34,698.32	34,951.48
Pediatrics	29,490.74	33,578.21	(4,087.47)
TOTAL	5,105,046.14	5,010,022.24	95,023.90
* Public Service Other Revenue Actuals Detail	1/31/2019	1/31/2018	Variance
Student Fees	43,602.84	43,396.68	206.16
Allocations	387,463.16	278,718.13	108,745.03
Gain on Sponsored Projects	54,499.74	274,223.22	(219,723.48)
Gain on Unrestricted Projects	(26,903.85)	(46,899.98)	19,996.13
Misc. Revenue	6,000.00	70,058.50	(64,058.50)
Investment Income	637.32	531.19	106.13
TOTAL	465,299.21	620,027.74	(154,728.53)

* Public Service Other Expense Actuals Detail		1/31/2019	1/31/2018	Variance
Capital Expenditures		61,881.60	18,270.50	43,611.10
Communication Charges		32,807.86	56,305.87	(23,498.01)
Bad Debt Expense		38,504.50	38,885.56	(381.06)
Debt Service		400,472.94	400,915.06	(442.12)
Other Expenses		131,555.05	62,401.90	69,153.15
Patient Care Costs		91,278.44	7,499.55	83,778.89
Plant Maintenance		120,387.71	139,212.38	(18,824.67)
Research Costs		21,004.36	17,224.09	3,780.27
Purchased Services		1,467,717.69	1,106,911.71	360,805.98
Special Grant & Contract Expense		33,552.35	21,210.93	12,341.42
Student Costs		444,577.92	437,120.56	7,457.36
Supplies		618,586.17	870,812.57	(252,226.40)
Travel		134,567.31	185,856.47	(51,289.16)
Utilities		127,845.89	128,277.33	(431.44)
TOTAL		3,724,739.79	3,490,904.48	233,835.31
* Public Service Other Expenses Actuals Detail - By Org Level 5		1/31/2019	1/31/2018	Variance
HSC Clinical Contracting		1,247.34	323.20	924.14
Continuing Medical Educ Dept. (Various courses & conferences costs, etc.)		145,690.73	543,253.73	(397,563.00)
VP Health Sciences Office		424.53	2,183.13	(1,758.60)
College of Pharmacy Continuing Educ.		6,646.64	4,044.80	2,601.84
Poison Control		249.40	-	249.40
School of Medicine Deans Office		139,875.19	30,107.18	109,768.01
VP HSC Monitoring		-	-	-
Cancer Research Treatment Ctr CRTC		160,994.33	118,170.50	42,823.83
Family Community Medicine Dept.		1,678.79	1,336.51	342.28
BBJ Administration		-	-	-
HSC O/R Administration		12,237.88	4,008.49	8,229.39
VP for Community Health (Pathways - UHP, Care NM, etc.)		585,374.75	423,962.09	161,412.66
HSC Capital Projects		1,198.90	-	1,198.90
Senior Assoc. Dean Office of Educ.		3,972.57	5,536.52	(1,563.95)
Pathology Dept.		(1,430.82)	1,733.58	(3,164.40)
The ECHO Institute		363,808.34	121,326.63	242,481.71
CNAH		-	66,554.43	(66,554.43)
Inst Indigenous Knowledge & Devl		-	-	-
COP Clinical Affairs		-	-	-
Vice Chancellor for Diversity		70,883.72	69,032.10	1,851.62
EVC Education		-	-	-
COPH Deans Office		5,117.17	4,346.64	770.53
Unrestricted Acctg HSC Monitoring		(50,488.84)	767.33	(51,256.17)
Office of the Medical Investigator		-	-	-
Exec Vice Chancellor-Operations		266,557.68	19,883.52	246,674.16
Exec Vice Chancellor-IT		25,112.21	129,965.28	(104,853.07)
Pharmacy Deans Office		125,943.81	93,714.64	32,229.17
Psychiatry Psych		8,831.09	5,575.55	3,255.54
HS Library and Informatics Ctr.		4,266.23	1,319.96	2,946.27
Neurology		15,451.28	3,088.78	12,362.50
Orthopaedics		17,195.98	15,133.73	2,062.25
COP Pharmacy Practice & Admin.		-	30,183.03	(30,183.03)
Radiology		3,742.39	-	3,742.39
SOM Surgery		9,212.59	10,228.35	(1,015.76)
SOM Neurosurgery		18,678.48	18,496.87	181.61
Undergrad Med Educ Dept.		505.59	4,769.99	(4,264.40)
Department of Dental Medicine		21,584.53	28,513.40	(6,928.87)
COP Pharmaceutical Sciences		47,404.24	1,553.13	45,851.11
Molecular Genetics Microbiology		-	-	-
Emergency Medicine Dept.		174,204.66	157,611.68	16,592.98
Cell Biology		7,439.60	16,649.32	(9,209.72)
Dermatology		17,971.61	1,038.80	16,932.81
Nursing Deans Office		112,474.32	152,484.80	(40,010.48)
HSC Budget Office (1650 Utilities, Debt Service for 1650 University & Elks Lodge)		546,625.55	542,670.65	3,954.90
SR Assoc Deans Office		-	-	-
SOM Institute for Ethics		-	126.49	(126.49)
Anesthesiology Dept.		4,338.97	2,603.43	1,735.54

HSC Communications (HSC Radio/TV Promotions, HSC Cancer Center Promotions, etc.)	603,036.66	352,518.28	250,518.38
Obstetrics Gynecology OB/GYN	2,468.36	442.25	2,026.11
Biochemistry Molecular Biology	-	-	-
Internal Medicine IM	6,787.86	14,557.60	(7,769.74)
Sr Exec Officer - Finance & Admin	87,233.17	43,802.27	43,430.90
SOM Student Services	102,102.84	273,212.08	(171,109.24)
Neurosciences	1,118.55	209.99	908.56
Pediatrics	46,970.92	173,863.75	(126,892.83)
TOTAL	3,724,739.79	3,490,904.48	233,835.31
* Student Aid Other Expense Actuals Detail	1/31/2019	1/31/2018	Variance
Capital Expenditures	128.90	1,113.57	(984.67)
Communication Charges	775.00	1,119.43	(344.43)
Other Expenses	62,808.14	65,923.39	(3,115.25)
Patient Care Costs	80.00	6,379.00	(6,299.00)
Plant Maintenance	11,088.22	11,733.66	(645.44)
Research Costs	73,589.43	87,521.38	(13,931.95)
Purchased Services	33,804.94	42,139.33	(8,334.39)
Special Grant Contract Expense	-	-	-
Student Costs	699,922.75	632,486.67	67,436.08
Supplies	172,257.04	196,574.98	(24,317.94)
Travel	24,181.73	14,089.48	10,092.25
TOTAL	1,078,636.15	1,059,080.89	19,555.26
* Student Aid Other Expenses Actuals Detail - By Org Level 5	1/31/2019	1/31/2018	Variance
School of Medicine Dean's Office	47,132.22	50,431.53	(3,299.31)
VP HSC Monitoring	231,484.46	200,888.74	30,595.72
Cancer Research Treatment Ctr CRTC	135,044.92	162,535.41	(27,490.49)
SOM Monitoring	-	-	-
Family Community Medicine Dept.	6,684.80	4,472.99	2,211.81
HSC O/R Administration	1,906.76	-	1,906.76
VP for Community Health	-	-	-
Pathology Department	12,717.63	26,681.10	(13,963.47)
Vice Chancellor for Diversity	10,000.00	20,692.48	(10,692.48)
Unrestricted Acctg HSC Monitoring	53,232.84	58,574.39	(5,341.55)
General Clinical Research Ctr GCRC	1,491.63	1,535.52	(43.89)
Pharmacy Deans Office	18,415.61	9,500.00	8,915.61
Psychiatry Psych	11,154.69	5,385.32	5,769.37
Scholarships Foundation Funds	-	-	-
HS Library and Informatics Ctr	130.18	1,124.68	(994.50)
Neurology	(13,932.77)	6.80	(13,939.57)
Radiology Department	36,622.16	-	36,622.16
Orthopaedics	-	-	-
SOM Surgery	-	-	-
SOM Neurosurgery	3,236.52	-	3,236.52
SOM BA/MD Program	-	-	-
Department of Dental Medicine	5,955.99	6,864.09	(908.10)
Emergency Medicine Department	10,260.13	1,848.24	8,411.89
Molecular Genetics Microbiology	13,163.01	5,042.60	8,120.41
School of Law	250.00	700.00	(450.00)
Cell Biology	4,350.27	2,467.36	1,882.91
Dermatology	13,258.08	3,891.09	9,366.99
Nursing Deans Office	146,720.93	142,476.06	4,244.87
SR ASSOC DEANS OFFICE	-	-	-
SOM Institute for Ethics	-	3,194.75	(3,194.75)
Anesthesiology Department	-	-	-
Obstetrics Gynecology OB GYN	33,199.08	32,096.89	1,102.19
Biochemistry Molecular Biology	26,934.64	11,136.73	15,797.91
Internal Medicine	9,269.14	11,419.04	(2,149.90)
SOM Student Services	259,753.12	219,203.00	40,550.12
Neurosciences	171.70	55,652.30	(55,480.60)
Pediatrics	28.41	21,259.78	(21,231.37)
VP Research	-	-	-

TOTAL	1,078,636.15	1,059,080.89	19,555.26
* Clinical Operations Other Revenues Actuals Detail	1/31/2019	1/31/2018	Variance
Allocations	(365,447.95)	(263,253.42)	(102,194.53)
Faculty Practice Income	(1,918,343.00)	(1,918,343.00)	-
Grants & Contracts	2,318,976.34	1,202,571.96	1,116,404.38
Gain on Sponsored Projects	1,052,652.34	871,090.15	181,562.19
Gain on Unrestricted Projects	26,903.85	45,185.88	(18,282.03)
Misc. Revenue	171,158.68	20,813.00	150,345.68
Sales & Services Revenue (COP Radiopharmacy, OMI, CDD Peds - Fit Medicaid Billing, etc.)	4,111,478.32	3,265,388.89	846,089.43
Student Fees	-	-	-
UH- Grants & Contracts	1,640,031.00	1,565,846.00	74,185.00
UH - Other operating revenues	3,722,236.00	3,685,096.00	37,140.00
UH - 340B Revenues	24,452,029.00	14,617,029.00	9,835,000.00
UH - Equity (Loss) in Tricare Invest	1,297,887.00	569,814.00	728,073.00
UH - Other Non operating Revenues	667,420.00	511,400.00	156,020.00
TOTAL	37,176,981.58	24,172,638.46	13,004,343.12
* Clinical Operations Other Expense Actuals Detail	1/31/2019	1/31/2018	Variance
Capital Expenditures	42,878.30	32,275.21	10,603.09
Communication Charges	804,938.92	844,932.16	(39,993.24)
Bad Debt Expense	21,846.81	39,630.60	(17,783.79)
Other Expenses (Foundation Surcharge, Banner Tax, etc.)	1,619,494.99	1,744,314.59	(124,819.60)
Patient Care Costs	708,827.57	709,169.92	(342.35)
Plant Maintenance	1,724,541.14	1,764,198.49	(39,657.35)
Research Costs	169,890.53	175,454.30	(5,563.77)
Purchased Services (FY 2019 Cancer Center \$2.6M, OMI \$941K, Peds \$440K, Neurology \$36K and Health System \$2.1M/ FY 2018 Cancer Center \$1.9M, OMI \$850K, Peds \$2K, Neurology \$279K and Health System \$146K)	8,757,268.79	5,973,264.13	2,784,004.66
Special Grant & Contract Expense	281,502.63	235,421.41	46,081.22
Student Costs	26,334.80	36,860.58	(10,525.78)
Supplies (FY 2019 Cancer Center \$607K, Internal Medicine \$420K, Peds \$238K, Surgery \$197K/ FY 2018 Cancer Center \$743K, Internal Medicine \$388K, Peds \$239K, Surgery \$207K)	3,864,350.57	3,348,721.86	515,628.71
Travel	1,785,953.75	1,659,193.47	126,760.28
Utilities	545,791.87	537,820.18	7,971.69
UH- Supplies/Medical Supplies	121,119,353.00	111,964,642.00	9,154,711.00
UH - UCP	52,164,300.00	52,877,929.00	(713,629.00)
UH - Housestaff	18,642,796.00	17,971,422.00	671,374.00
UH - Travel	439,795.00	432,680.00	7,115.00
UH - Patient Care Costs	27,580,633.00	26,977,193.00	603,440.00
UH - Telephone/Communication Costs	2,438,250.00	2,322,340.00	115,910.00
UH - Purchased Services	36,506,498.00	29,630,134.00	6,876,364.00
UH - Other Medical Services	25,465,563.00	24,039,944.00	1,425,619.00
UH - Sub Awards/Service Contracts	7,346,173.00	7,202,909.00	143,264.00
UH - O&M & Leases	11,781,975.00	10,725,408.00	1,056,567.00
UH - Utilities	4,150,828.00	4,074,903.00	75,925.00
UH - Depreciation	18,733,193.00	18,618,204.00	114,989.00
UH - Other Expenses	19,097,880.00	21,385,878.00	(2,287,998.00)
TOTAL	365,820,857.67	345,324,842.90	20,496,014.77

UNM Health Sciences Center

Executive Summary - GASB FORMAT

The following financial statements for the UNM Health Sciences Center are presented in accordance with the GASB financial reporting model. The Statements of Revenues, Expenses and Changes in Net Position are presented for four (4) entities: UNM HSC Academic Enterprise, UNM Hospitals, UNM Medical Group and Sandoval Regional Medical Center. There are also Consolidated UNM Health Sciences Center statements – one that excludes intercompany eliminations and one including intercompany eliminations.

UNM HSC Academic Enterprise

The net margin is \$10.9M as of January 2019. There were some large gifts recorded in November – \$1.4M from DCi (Dialysis Clinic Inc.) and a \$700K gift at the UNM Comprehensive Cancer Center. There is also a lag in non-salary expenses year to date versus the budget. The entire spring semester's tuition is included in this balance, which adds approximately \$6.0M to the net margin.

UNM Hospitals

The net margin for FY 2019 year to date is \$4.134M. In January, there were 4 more clinic days as compared to December. The additional days during the month led to higher outpatient volumes. Inpatient days were down from December; however, observation days and emergency department visits were significantly higher which led to overall higher revenues in January. January expenses were consistent with expectations for the month and the Hospital was able to increase the positive margin for the month and year to date.

UNM Health Sciences Center

Executive Summary - GASB FORMAT cont...

UNM Medical Group

The net margin as of January 31, 2019 is \$2.1M. While revenues are up over last year, purchased services are up as well, with the net gain of \$2.2M coming from earnings in the Lovelace/UNM joint venture.

Sandoval Regional Medical Center

SRMC's net operating margin was \$308K YTD through January 31, 2019. Volumes met or exceeded target for the month, primarily due to an increase in ortho surgical cases. Overall revenues and expenses are trending in line with budget YTD.

* UNM HSC ACADEMIC ENTERPRISE ONLY INCLUDES: SOM, CON, COP, HSLIC, ADMIN, RESEARCH, COPH

	University HSC FY 2019 Original Budget 1/31/2019	University HSC FY 2019 YTD 1/31/2019 Actual	University HSC FY 2018 Year End Actual	University HSC FY 2019 YTD Actual to FY 2019 Original Budget Benchmark Rate (58%)	University HSC FY 2019 YTD Actual to FY 2018 Year End Actual Benchmark Rate (58%)
1 UNM MEDICAL GROUP REVENUES	133,243	73,503	127,960	55%	57%
2 UNM HOSPITALS REVENUES	183,078	112,310	181,948	61%	62%
3 SRMC REVENUES	22,171	9,120	11,778	41%	77%
4 DIRECT TUITION AND FEES	18,689	16,939	17,991	91%	94%
5 CIGARETTE TAX REVENUES	3,914	2,630	4,028	67%	65%
6 RPSP APPROPRIATIONS	19,585	11,584	18,648	59%	62%
7 I&G APPROPRIATIONS	60,257	35,678	59,285	59%	60%
8 I&G MAIN CAMPUS TRANSFERS	9,797	5,896	9,759	60%	60%
9 HSC I&G TUITION TRANSFER	11,855	7,065	11,477	60%	62%
10 F&A REVENUES (OH RETURN)	25,000	14,693	27,756	59%	53%
11 HSC/UNM INTERNAL TRANSFERS	(5,762)	(4,670)	(8,727)	81%	54%
12 MILL LEVY	0	0	0	N/A	N/A
13 MEANINGFUL USE REVENUE	0	0	0	N/A	N/A
14 EQUITY IN INCOME OF LOVELACE/UNM JOINT VENTURE	0	0	0	N/A	N/A
15 OTHER REVENUES	32,913	20,421	35,674	62%	57%
16 CONTRACT AND GRANT REVENUES	181,543	86,450	162,334	48%	53%
TOTAL REVENUES	696,284	391,618	659,910	56%	59%
17 TOTAL COMPENSATION EXPENSES	446,201	257,352	419,211	58%	61%
18 SUPPLIES/MEDICAL SUPPLIES	13,670	7,174	12,781	52%	56%
19 UNIVERSITY CLINICIANS PROGRAM	0	0	0	N/A	N/A
20 HOUSESTAFF	0	0	0	N/A	N/A
21 PATIENT CARE COSTS	2,223	894	1,693	40%	53%
22 PURCHASED SERVICES	24,954	15,461	23,864	62%	65%
23 OTHER MEDICAL SERVICES	0	0	0	N/A	N/A
24 SUB AWARDS/SERVICE CONTRACTS	477	445	1,635	93%	27%
25 OCCUPANCY	13,458	7,231	10,943	54%	66%
26 DEPRECIATION	957	2,340	6,443	245%	36%
27 CAPITAL EXPENDITURES	1,592	764	1,637	48%	47%
28 USE OF UNMMG RESERVES	0	0	0	N/A	N/A
29 OTHER EXPENSES	22,919	10,021	18,389	44%	54%
30 CONTRACT AND GRANT EXPENSES	169,793	79,049	151,342	47%	52%
TOTAL EXPENSES	696,244	380,733	647,938	55%	59%
NET INCOME/(USE OF RESERVES)	40	10,884	11,972		

Clinical Operations

	UNM Hospitals FY 2019 Original Budget 1/31/2019	UNM Hospitals FY 2019 YTD 1/31/2019 Actual	UNM Hospitals FY 2018 Year End Actual	UNM Hospitals FY 2019 YTD Actual to FY 2019 Original Budget Benchmark Rate (58%)	UNM Hospitals FY 2019 YTD Actual to FY 2018 Year End Actual Benchmark Rate (58%)
1 UNM MEDICAL GROUP REVENUES	0	0	0	N/A	N/A
2 UNM HOSPITALS REVENUES	939,106	565,110	961,441	60%	59%
3 SRMC REVENUES	0	0	0	N/A	N/A
4 DIRECT TUITION AND FEES	0	0	0	N/A	N/A
5 CIGARETTE TAX REVENUES	0	0	0	N/A	N/A
6 RPSP APPROPRIATIONS	12,733	7,428	12,037	58%	62%
7 I&G APPROPRIATIONS	0	0	0	N/A	N/A
8 I&G MAIN CAMPUS TRANSFERS	0	0	0	N/A	N/A
9 HSC I&G TUITION TRANSFER	0	0	0	N/A	N/A
10 F&A REVENUES (OH RETURN)	0	0	0	N/A	N/A
11 HSC/UNM INTERNAL TRANSFERS	0	0	0	N/A	N/A
12 MILL LEVY	100,269	58,490	101,793	58%	57%
13 MEANINGFUL USE REVENUE	0	0	0	N/A	N/A
14 EQUITY IN INCOME OF LOVELACE/UNM JOINT VENTURE	0	0	0	N/A	N/A
15 OTHER REVENUES	35,911	32,446	37,048	90%	88%
16 CONTRACT AND GRANT REVENUES	2,711	1,640	2,738	60%	60%
TOTAL REVENUES	1,090,730	665,114	1,115,056	61%	60%
17 TOTAL COMPENSATION EXPENSES	523,489	313,742	505,286	60%	62%
18 SUPPLIES/MEDICAL SUPPLIES	198,977	121,119	197,708	61%	61%
19 UNIVERSITY CLINICIANS PROGRAM	91,355	52,164	88,997	57%	59%
20 HOUSESTAFF	31,907	18,643	30,476	58%	61%
21 PATIENT CARE COSTS	45,829	27,581	46,756	60%	59%
22 PURCHASED SERVICES	49,795	36,506	52,481	73%	70%
23 OTHER MEDICAL SERVICES	36,404	25,466	38,653	70%	66%
24 SUB AWARDS/SERVICE CONTRACTS	11,810	7,346	11,863	62%	62%
25 OCCUPANCY	25,092	15,933	29,596	63%	54%
26 DEPRECIATION	31,938	18,733	32,322	59%	58%
27 CAPITAL EXPENDITURES	0	0	0	N/A	N/A
28 USE OF UNMMG RESERVES	0	0	0	N/A	N/A
29 OTHER EXPENSES	44,134	23,747	49,385	54%	48%
30 CONTRACT AND GRANT EXPENSES	0	0	0	N/A	N/A
TOTAL EXPENSES	1,090,728	660,980	1,083,522	61%	61%
NET INCOME/(USE OF RESERVES)	3	4,134	31,534		

Clinical Operations

	UNMMG FY 2019 Original Budget 1/31/2019	UNMMG FY 2019 YTD 1/31/2019 Actual	UNMMG FY 2018 Year End Actual	UNMMG FY 2019 YTD Actual to FY 2019 Original Budget Benchmark Rate (58%)	UNMMG FY 2019 YTD Actual to FY 2018 Year End Actual Benchmark Rate (58%)
1 UNM MEDICAL GROUP REVENUES	209,656	117,603	201,113	56%	58%
2 UNM HOSPITALS REVENUES	0	0	0	N/A	N/A
3 SRMC REVENUES	0	0	0	N/A	N/A
4 DIRECT TUITION AND FEES	0	0	0	N/A	N/A
5 CIGARETTE TAX REVENUES	0	0	0	N/A	N/A
6 RPSP APPROPRIATIONS	1,149	677	1,160	59%	58%
7 I&G APPROPRIATIONS	0	0	0	N/A	N/A
8 I&G MAIN CAMPUS TRANSFERS	0	0	0	N/A	N/A
9 HSC I&G TUITION TRANSFER	0	0	0	N/A	N/A
10 F&A REVENUES (OH RETURN)	0	0	0	N/A	N/A
11 HSC/UNM INTERNAL TRANSFERS	0	0	0	N/A	N/A
12 MILL LEVY	0	0	0	N/A	N/A
13 MEANINGFUL USE REVENUE	69	0	86	0%	0%
14 EQUITY IN INCOME OF LOVELACE/UNM JOINT VENTURE	0	2,213	1,462	N/A	151%
15 OTHER REVENUES	1,080	1,755	1,345	163%	130%
16 CONTRACT AND GRANT REVENUES	0	0	0	N/A	N/A
TOTAL REVENUES	211,954	122,248	205,166	58%	60%
17 TOTAL COMPENSATION EXPENSES	20,612	10,950	17,235	53%	64%
18 SUPPLIES/MEDICAL SUPPLIES	0	0	0	N/A	N/A
19 UNIVERSITY CLINICIANS PROGRAM	0	0	0	N/A	N/A
20 HOUSESTAFF	0	0	0	N/A	N/A
21 PATIENT CARE COSTS	34,401	19,970	32,771	58%	61%
22 PURCHASED SERVICES	148,552	82,928	143,174	56%	58%
23 OTHER MEDICAL SERVICES	0	0	0	N/A	N/A
24 SUB AWARDS/SERVICE CONTRACTS	0	0	0	N/A	N/A
25 OCCUPANCY	535	298	519	56%	57%
26 DEPRECIATION	400	178	354	45%	50%
27 CAPITAL EXPENDITURES	0	0	0	N/A	N/A
28 USE OF UNMMG RESERVES	0	1,070	2,689	N/A	40%
29 OTHER EXPENSES	7,340	4,716	6,973	64%	68%
30 CONTRACT AND GRANT EXPENSES	0	0	0	N/A	N/A
TOTAL EXPENSES	211,839	120,108	203,715	57%	59%
NET INCOME/(USE OF RESERVES)	115	2,139	1,451		

Clinical Operations

	SRMC FY 2019 Original Budget 1/31/2019	SRMC FY 2019 YTD 1/31/2019 Actual	SRMC FY 2018 Year End Actual	SRMC FY 2019 YTD Actual to FY 2019 Original Budget Benchmark Rate (58%)	SRMC FY 2019 YTD Actual to FY 2018 Year End Actual Benchmark Rate (58%)
1 UNM MEDICAL GROUP REVENUES	0	0	0	N/A	N/A
2 UNM HOSPITALS REVENUES	0	0	0	N/A	N/A
3 SRMC REVENUES	74,926	45,597	83,720	61%	54%
4 DIRECT TUITION AND FEES	0	0	0	N/A	N/A
5 CIGARETTE TAX REVENUES	0	0	0	N/A	N/A
6 RPSP APPROPRIATIONS	0	0	0	N/A	N/A
7 I&G APPROPRIATIONS	0	0	0	N/A	N/A
8 I&G MAIN CAMPUS TRANSFERS	0	0	0	N/A	N/A
9 HSC I&G TUITION TRANSFER	0	0	0	N/A	N/A
10 F&A REVENUES (OH RETURN)	0	0	0	N/A	N/A
11 HSC/UNM INTERNAL TRANSFERS	0	0	0	N/A	N/A
12 MILL LEVY	0	49	183	N/A	27%
13 MEANINGFUL USE REVENUE	101	0	911	0%	0%
14 EQUITY IN INCOME OF LOVELACE/UNM JOINT VENTURE	0	0	0	N/A	N/A
15 OTHER REVENUES	6,132	2,617	1,001	43%	261%
16 CONTRACT AND GRANT REVENUES	432	229	414	53%	55%
TOTAL REVENUES	81,592	48,492	86,229	59%	56%
17 TOTAL COMPENSATION EXPENSES	35,800	23,388	38,852	65%	60%
18 SUPPLIES/MEDICAL SUPPLIES	19,953	10,429	20,510	52%	51%
19 UNIVERSITY CLINICIANS PROGRAM	807	227	419	28%	54%
20 HOUSESTAFF	526	351	502	67%	70%
21 PATIENT CARE COSTS	4,014	2,402	4,371	60%	55%
22 PURCHASED SERVICES	3,304	1,737	3,699	53%	47%
23 OTHER MEDICAL SERVICES	320	109	394	34%	28%
24 SUB AWARDS/SERVICE CONTRACTS	1,914	1,122	1,963	59%	57%
25 OCCUPANCY	1,857	1,345	1,845	72%	73%
26 DEPRECIATION	6,508	3,499	6,106	54%	57%
27 CAPITAL EXPENDITURES	0	0	0	N/A	N/A
28 USE OF UNMMG RESERVES	0	0	0	N/A	N/A
29 OTHER EXPENSES	6,578	3,574	6,645	54%	54%
30 CONTRACT AND GRANT EXPENSES	0	0	0	N/A	N/A
TOTAL EXPENSES	81,581	48,184	85,305	59%	56%
NET INCOME/(USE OF RESERVES)	11	308	924		

UNIVERSITY OF NEW MEXICO HEALTH SCIENCES CENTER - Consolidated HSC
Fiscal Year 2019 Year-to-Date Summary through January 31, 2019 (Preliminary and Unaudited)
(In thousands)

DOES NOT INCLUDE INTERCOMPANY ELIMINATIONS

Clinical and Academic Operations

	Consolidated HSC FY 2019 Original Budget 1/31/2019	Consolidated HSC FY 2019 YTD 1/31/2019 Actual	Consolidated HSC FY 2018 Year End Actual	Consolidated HSC FY 2019 YTD Actual to FY 2019 Original Budget Benchmark Rate (58%)	Consolidated HSC FY 2019 YTD Actual to FY 2018 Year End Actual Benchmark Rate (58%)
1 UNM MEDICAL GROUP REVENUES	342,899	191,106	329,072	56%	58%
2 UNM HOSPITALS REVENUES	1,122,184	677,419	1,143,389	60%	59%
3 SRMC REVENUES	97,097	54,718	95,498	56%	57%
4 DIRECT TUITION AND FEES	18,689	16,939	17,991	91%	94%
5 CIGARETTE TAX REVENUES	3,914	2,630	4,028	67%	65%
6 RPSP APPROPRIATIONS	33,467	19,689	31,845	59%	62%
7 I&G APPROPRIATIONS	60,257	35,678	59,285	59%	60%
8 I&G MAIN CAMPUS TRANSFERS	9,797	5,896	9,759	60%	60%
9 HSC I&G TUITION TRANSFER	11,855	7,065	11,477	60%	62%
10 F&A REVENUES (OH RETURN)	25,000	14,693	27,756	59%	53%
11 HSC/UNM INTERNAL TRANSFERS	(5,762)	(4,670)	(8,727)	81%	54%
12 MILL LEVY	100,269	58,539	101,975	58%	57%
13 MEANINGFUL USE REVENUE	170	0	997	0%	0%
14 EQUITY IN INCOME OF LOVELACE/UNM JOINT VENTURE	0	2,213	1,462	N/A	151%
15 OTHER REVENUES	76,036	57,239	75,069	75%	76%
16 CONTRACT AND GRANT REVENUES	184,686	88,319	165,486	48%	53%
TOTAL REVENUES	2,080,560	1,227,472	2,066,361	59%	59%
17 TOTAL COMPENSATION EXPENSES	1,026,102	605,432	980,584	59%	62%
18 SUPPLIES/MEDICAL SUPPLIES	232,600	138,723	230,999	60%	60%
19 UNIVERSITY CLINICIANS PROGRAM	92,161	52,391	89,416	57%	59%
20 HOUSESTAFF	32,432	18,994	30,977	59%	61%
21 PATIENT CARE COSTS	86,466	50,847	85,591	59%	59%
22 PURCHASED SERVICES	226,605	136,633	223,218	60%	61%
23 OTHER MEDICAL SERVICES	36,724	25,575	39,047	70%	65%
24 SUB AWARDS/SERVICE CONTRACTS	14,201	8,914	15,460	63%	58%
25 OCCUPANCY	40,942	24,806	42,902	61%	58%
26 DEPRECIATION	39,803	24,750	45,225	62%	55%
27 CAPITAL EXPENDITURES	1,592	764	1,637	48%	47%
28 USE OF UNMMG RESERVES	0	1,070	2,689	N/A	40%
29 OTHER EXPENSES	80,970	42,058	81,392	52%	52%
30 CONTRACT AND GRANT EXPENSES	169,793	79,049	151,342	47%	52%
TOTAL EXPENSES	2,080,392	1,210,006	2,020,479	58%	60%
NET INCOME/(USE OF RESERVES)	168	17,466	45,882		

UNIVERSITY OF NEW MEXICO HEALTH SCIENCES CENTER - Consolidated HSC
Fiscal Year 2019 Year-to-Date Summary through January 31, 2019 (Preliminary and Unaudited)
(In thousands)

* INCLUDES INTERCOMPANY ELIMINATIONS

Clinical and Academic Operations

	Consolidated HSC FY 2019 Original Budget 1/31/2019	Consolidated HSC FY 2019 YTD 1/31/2019 Actual	Consolidated HSC FY 2018 Year End Actual	Consolidated HSC FY 2019 YTD Actual to FY 2019 Original Budget Benchmark Rate (58%)	Consolidated HSC FY 2019 YTD Actual to FY 2018 Year End Actual Benchmark Rate (58%)
1 UNM MEDICAL GROUP REVENUES *	209,656	117,603	201,113	56%	58%
2 UNM HOSPITALS REVENUES *	942,069	566,322	962,954	60%	59%
3 SRMC REVENUES *	74,926	45,597	83,720	61%	54%
4 DIRECT TUITION AND FEES	18,689	16,939	17,991	91%	94%
5 CIGARETTE TAX REVENUES	3,914	2,630	4,028	67%	65%
6 RPSP APPROPRIATIONS	33,467	19,689	31,845	59%	62%
7 I&G APPROPRIATIONS	60,257	35,678	59,285	59%	60%
8 I&G MAIN CAMPUS TRANSFERS	9,797	5,896	9,759	60%	60%
9 HSC I&G TUITION TRANSFER	11,855	7,065	11,477	60%	62%
10 F&A REVENUES (OH RETURN)	25,000	14,693	27,756	59%	53%
11 HSC/UNM INTERNAL TRANSFERS	(5,762)	(4,670)	(8,727)	81%	54%
12 MILL LEVY	100,269	58,539	101,975	58%	57%
13 MEANINGFUL USE REVENUE	170	0	997	0%	0%
14 EQUITY IN INCOME OF LOVELACE/UNM JOINT VENTURE	0	2,213	1,462	N/A	151%
15 OTHER REVENUES *	63,630	50,364	61,849	79%	81%
16 CONTRACT AND GRANT REVENUES	184,686	88,319	165,486	48%	53%
TOTAL REVENUES	1,732,624	1,026,876	1,732,969	59%	59%
17 TOTAL COMPENSATION EXPENSES *	701,197	418,953	670,282	60%	63%
18 SUPPLIES/MEDICAL SUPPLIES	232,600	138,723	230,999	60%	60%
19 UNIVERSITY CLINICIANS PROGRAM	92,161	52,391	89,416	57%	59%
20 HOUSESTAFF	32,432	18,994	30,977	59%	61%
21 PATIENT CARE COSTS	86,466	50,847	85,591	59%	59%
22 PURCHASED SERVICES *	203,574	122,515	200,127	60%	61%
23 OTHER MEDICAL SERVICES	36,724	25,575	39,047	70%	65%
24 SUB AWARDS/SERVICE CONTRACTS	14,201	8,914	15,460	63%	58%
25 OCCUPANCY	40,942	24,806	42,902	61%	58%
26 DEPRECIATION	39,803	24,750	45,225	62%	55%
27 CAPITAL EXPENDITURES	1,592	764	1,637	48%	47%
28 USE OF UNMMG RESERVES	0	1,070	2,689	N/A	40%
29 OTHER EXPENSES	80,970	42,058	81,392	52%	52%
30 CONTRACT AND GRANT EXPENSES	169,793	79,049	151,342	47%	52%
TOTAL EXPENSES	1,732,456	1,009,410	1,687,087	58%	60%
NET INCOME/(USE OF RESERVES)	168	17,466	45,882		

GLOSSARY OF REPORT CATEGORIES

FINANCIAL STATEMENT CATEGORY		UNM	UNMMG	UNM Hospitals	SRMC
1	UNM MEDICAL GROUP REVENUES	Clinical revenue primarily based on Physician or Provider efforts and collection through UNMMG	Net patient services revenue including SCI & UPL from UNMMG Clinical operations	N/A	N/A
2	UNM HOSPITALS REVENUES	Revenue from University Hospital to the School of Medicine	N/A	Hospital facility revenue based on patient billings by UNMH	N/A
3	SRMC REVENUES	Revenue from SRMC to the School of Medicine	N/A	N/A	Hospital facility revenue based on patient billings by SRMC
4	DIRECT TUITION AND FEES	Tuition & Fees, including tuition differentials	N/A	N/A	N/A
5	CIGARETTE TAX REVENUES	Revenues received from the State as a calculated portion of Tax Revenue on the sale of tobacco products for use in Cancer Research	N/A	N/A	N/A
6	RPSP APPROPRIATIONS	Revenue received for current operations made available to UNM by act of NM State Legislature on an annual basis for Research, Public Service and Independent Operations	Revenue received for current operations made available to UNMMG by act of NM State Legislature on an annual basis	Revenue received for current operations made available to UNMH by act of NM State Legislature on an annual basis	N/A
7	I&G APPROPRIATIONS	Revenue received for current operations made available to UNM by act of NM State Legislature on an annual basis for I&G operations	N/A	N/A	N/A
8	I&G MAIN CAMPUS TRANSFERS	Partial transfer of tuition and formula workload generated by Nursing, Pharmacy and SOM	N/A	N/A	N/A
9	HSC I&G TUITION TRANSFER	Incremental tuition transfer from Main Campus.	N/A	N/A	N/A
10	F & A REVENUES (OH RETURN)	Revenue from recovery of indirect costs (F&A) incurred by a Contract or Grant also known as overhead return	N/A	N/A	N/A
11	HSC/UNM INTERNAL TRANSFERS	All transfers to/from HSC Unrestricted Funds excluding the I&G Main Campus Transfer and Transfers for Debt Service	N/A	N/A	N/A
12	MILL LEVY	N/A	N/A	Mil levy taxes collected on behalf of the Bernalillo County Treasurer and remitted to UNMH as required by the Hospital Funding Act.	Mil levy taxes collected on behalf of the Sandoval County Treasurer and remitted to SRMC as required by the Hospital Funding Act.
13	MEANINGFUL USE REVENUE	N/A	Medicare and Medicaid programs provide incentive payments for hospital and physicians that make meaningful use of certified electronic health record technology.	Medicare and Medicaid programs provide incentive payments for hospital and physicians that make meaningful use of certified electronic health record technology.	Medicare and Medicaid programs provide incentive payments for hospital and physicians that make meaningful use of certified electronic health record technology.
14	EQUITY IN INCOME OF LOVELACE/UNM JOINT VENTURE	NA	Lovelace Health System and UNM Medical Group, Inc., are partnering to deliver enhanced state-of-the-art rehabilitation services to New Mexico patients recovering from health care conditions such as stroke, brain injury and musculoskeletal disorders. Under an agreement, Lovelace and UNM physicians and providers will deliver services at Lovelace Rehabilitation Hospital and its outpatient therapy clinics starting in 2017.	NA	NA

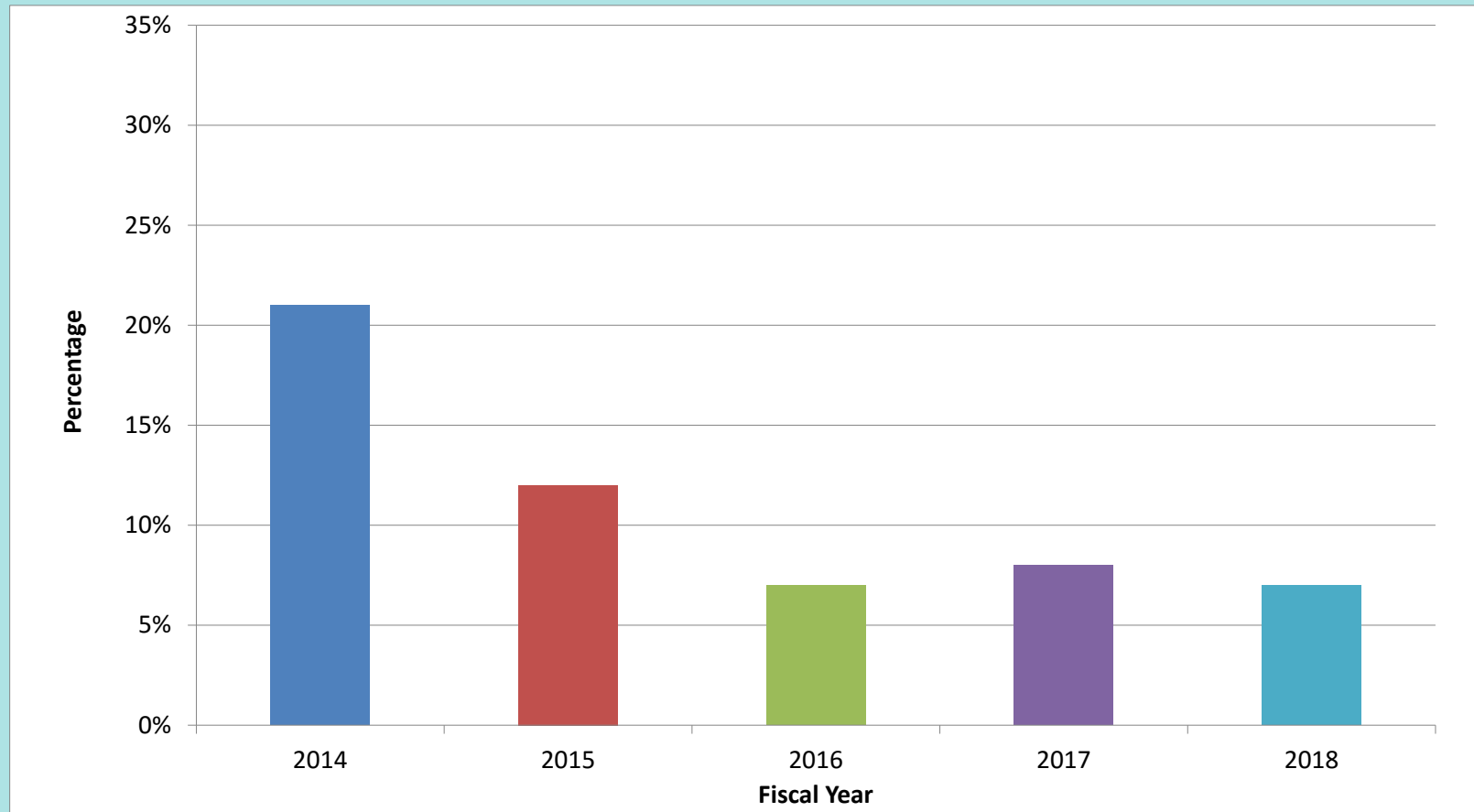
GLOSSARY OF REPORT CATEGORIES

FINANCIAL STATEMENT CATEGORY		UNM	UNMMG	UNM Hospitals	SRMC
15	OTHER REVENUES	All other Revenues - not contained in any other category - Sales & Services (not Internal Service Center P18 sales), Gains on Sponsored Projects, Gifts, Endowment Spending Distributions, Investment Income, etc.	Other operating revenues and revenue received from UNM Hospitals to cover SRMC physician costs.	All other revenues not contained in any other category: Investment income, equity loss in Tricare, donated revenue, gain/loss on sale of assets, food, nutrition, catering & vending revenue, medical records revenue, rent revenue, all other non-operating revenue	All other revenues not contained in any other category: Investment income, donated revenue, gain/loss on sale of assets, food, nutrition, catering & vending revenue, medical records revenue, rent revenue, all other non-operating revenue
16	CONTRACT AND GRANT REVENUES	All Restricted Funds Revenue and Unrestricted Contract Revenue for example VA contracts	N/A	Revenue associated with restricted and unrestricted contracts and grants	N/A
17	TOTAL COMPENSATION EXPENSES	Salary, wages & benefits	Salaries and benefits considered to be operating and certain clinical expenses of UNMMG	Salary, wages & benefits	Salary, wages & benefits
18	SUPPLIES/MEDICAL SUPPLIES	Office supplies, computer supplies, dues & memberships, postage charges, recruitment expenses, non capital equipment, computers, food, lab supplies, uniforms, training materials, etc.	N/A	Medical supplies for: lab, radiology, blood, pharmaceuticals, biologics, implantable devices, office supplies, computer supplies, photocopy expense, forms, linen, food, uniforms, and training materials.	Medical supplies for: lab, radiology, blood, pharmaceuticals, biologics, implantable devices, office supplies, computer supplies, photocopy expense, forms, linen, food, uniforms, and training materials.
19	UNIVERSITY CLINICIANS PROGRAM	N/A	N/A	Special clinician program to support SOM	Special clinician program to support SOM
20	HOUSESTAFF	N/A	N/A	Reimbursement of patient care services provided by residents who are employed by SOM.	Reimbursement of patient care services provided by SOM through UNMMG.
21	PATIENT CARE COSTS	Patient Care costs for inpatient, outpatient care & lab, pharmacy and x-ray services for patients	Patient Care costs for inpatient, outpatient care & lab, pharmacy and x-ray services for patients	Patient Care costs for inpatient, outpatient care including Tricare laboratory expense, OR instruments, NM Insurance pool premiums, kidney acquisition, step down care (snf) for IV dependent patients, radiation oncology and patient assistance	Patient Care costs for inpatient, outpatient care including Tricare laboratory expense, OR instruments, NM Insurance pool premiums, kidney acquisition, step down care (snf) for IV dependent patients, radiation oncology and patient assistance
22	PURCHASED SERVICES	Alarm fees, internet fees, architectural services, auditing services, printing/copying/binding fees, conference/event fees, honoraria, insurance charges (general liability, professional liability), legal services, electronic journals & books, consultant fees, etc.	Includes payment to UNM SOM for physician and other provider services	Recruitment, professional, legal, auditing, consulting fees, promotional/graphics, IT Hosting Center, Siemens and PACS, safety and risk services, equifax, laundry, malpractice and liability insurance, etc.	Recruitment, professional, legal, auditing, consulting fees, promotional/graphics, IT Hosting Center, Siemens and PACS, safety and risk services, equifax, laundry, malpractice and liability insurance, etc.
23	OTHER MEDICAL SERVICES	N/A	N/A	Pathology contract, physician services, Executive Medical Directors, Medical Directors, dialysis services for UNM Care patients, OMI MOU, Adult Infusion net	Physician services
24	SUB AWARDS/SERVICE CONTRACTS	Unrestricted Sub Awards, Gain/Loss on Unrestricted Projects	N/A	All service contracts	All service contracts
25	OCCUPANCY	Plant maintenance and repairs, equipment repairs and maintenance, property insurance, auto insurance, facility rent expense & utilities costs (natural gas, electricity, steam, sewer, water, chilled water)	Building maintenance and repairs, equipment repairs and maintenance, repair parts, equipment rent, property insurance, auto insurance, facility rent expense, and housekeeping supplies	Building maintenance and repairs, equipment repairs and maintenance, repair parts, equipment rent, property insurance, auto insurance, facility rent expense, and housekeeping supplies & utilities costs (natural gas, electricity, steam, sewer, water, chilled water)	Building maintenance and repairs, equipment repairs and maintenance, repair parts, equipment rent, property insurance, auto insurance, facility rent expense, and housekeeping supplies & utilities costs (natural gas, electricity, steam, sewer, water, chilled water)

GLOSSARY OF REPORT CATEGORIES

FINANCIAL STATEMENT CATEGORY		UNM	UNMMG	UNM Hospitals	SRMC
26	DEPRECIATION	The annual amortization for the capital outlay associated with building, building improvement, fixed and moveable equipment which is based on the estimated useful lives of the assets.	The annual amortization for the furniture and equipment.	The annual amortization for the capital outlay associated with building, building improvement, fixed and moveable equipment which is based on the estimated useful lives of the assets as determined by the AHA "Estimated useful lives of Depreciable Hospital Assets".	The annual amortization for the capital outlay associated with building, building improvement, fixed and moveable equipment which is based on the estimated useful lives of the assets as determined by the AHA "Estimated useful lives of Depreciable Hospital Assets".
27	CAPITAL EXPENDITURES	Equipment/furniture >\$5,000, Computer hardware, library acquisitions, etc.	N/A	This is capital initiatives in the case of UNM Hospitals.	N/A
28	USE OF UNMMG RESERVES	N/A	To fund and support the mission of the Health Sciences Center.	N/A	N/A
29	OTHER EXPENSES	Banking fees, cost of goods sold, research costs, royalties, bad debt expense, other operating costs, Banner tax, etc. Travel - in state, out of state, foreign, business meals, rental vehicles, new employee moving expenses, vehicle fuel, etc. Student costs - student tuition/fees, student travel, scholarships/fellowships, housing, insurance for students, student awards, etc. Telephone/communication costs - telephone, voicemail, cellular, long distance, paging and data networking charges. Interest expense (transfers to cover debt service)	Billings & collections expenses and other operating expenses of UNMMG	Programming, application, software and maintenance expenses, non capital equipment (less than \$5k), signs, dues & memberships, freight, postage, subscriptions, licenses/permits, Gap Tax, Intergovernmental Transfers for the SCI and IME, bond issuance costs, capital initiatives and other non-operating expenses. Travel - in state, out of state, etc. Telephone/communication costs - telephone, voicemail, cellular, long distance, paging and data networking charges. Interest expense associated with the Insured Hospital Mortgage Revenue Bonds.	Programming, application, software and maintenance expenses, non capital equipment (less than \$5k), signs, dues & memberships, freight, postage, subscriptions, licenses/permits, Gap Tax, Intergovernmental Transfers for the SCI and IME, bond issuance costs, capital initiatives and other non-operating expenses. Travel - in state, out of state, etc. Telephone/communication costs - telephone, voicemail, cellular, long distance, paging and data networking charges. Interest expense - SRMC receives subsidy payments related to interest payments under the federal Build American Bond program. Under the program SRMC applies for subsidy funds commensurate with each bond payment, so the application for the subsidy is made semiannually. Also includes interest expense on the Series A & B Bonds.
30	CONTRACT AND GRANT EXPENSES	All Restricted Funds Expense and Unrestricted Contract Expense for example VA contracts	N/A	N/A	N/A

UNM HEALTH SYSTEM



FY 2014

FY 2015

FY 2016

FY 2017

FY 2018

**FY 2019
Jan 31st YTD**

21%

12%

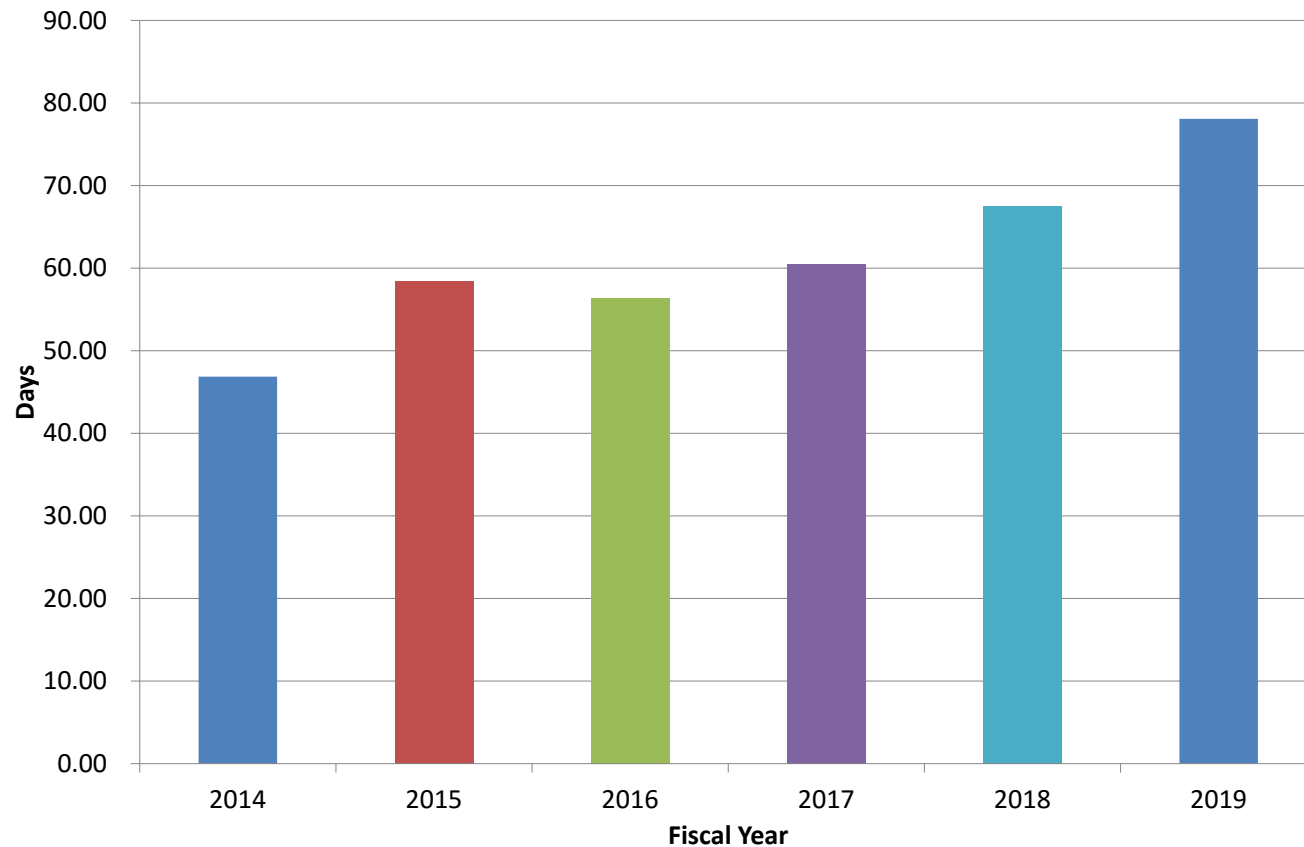
7%

8%

7%

6%

UNM HOSPITALS



**FY 2014
2nd Quarter**

46.86

**FY 2015
2nd Quarter**

58.43

**FY 2016
2nd Quarter**

56.35

**FY 2017
2nd Quarter**

60.47

**FY 2018
2nd Quarter**

67.56

**FY 2019
2nd Quarter**

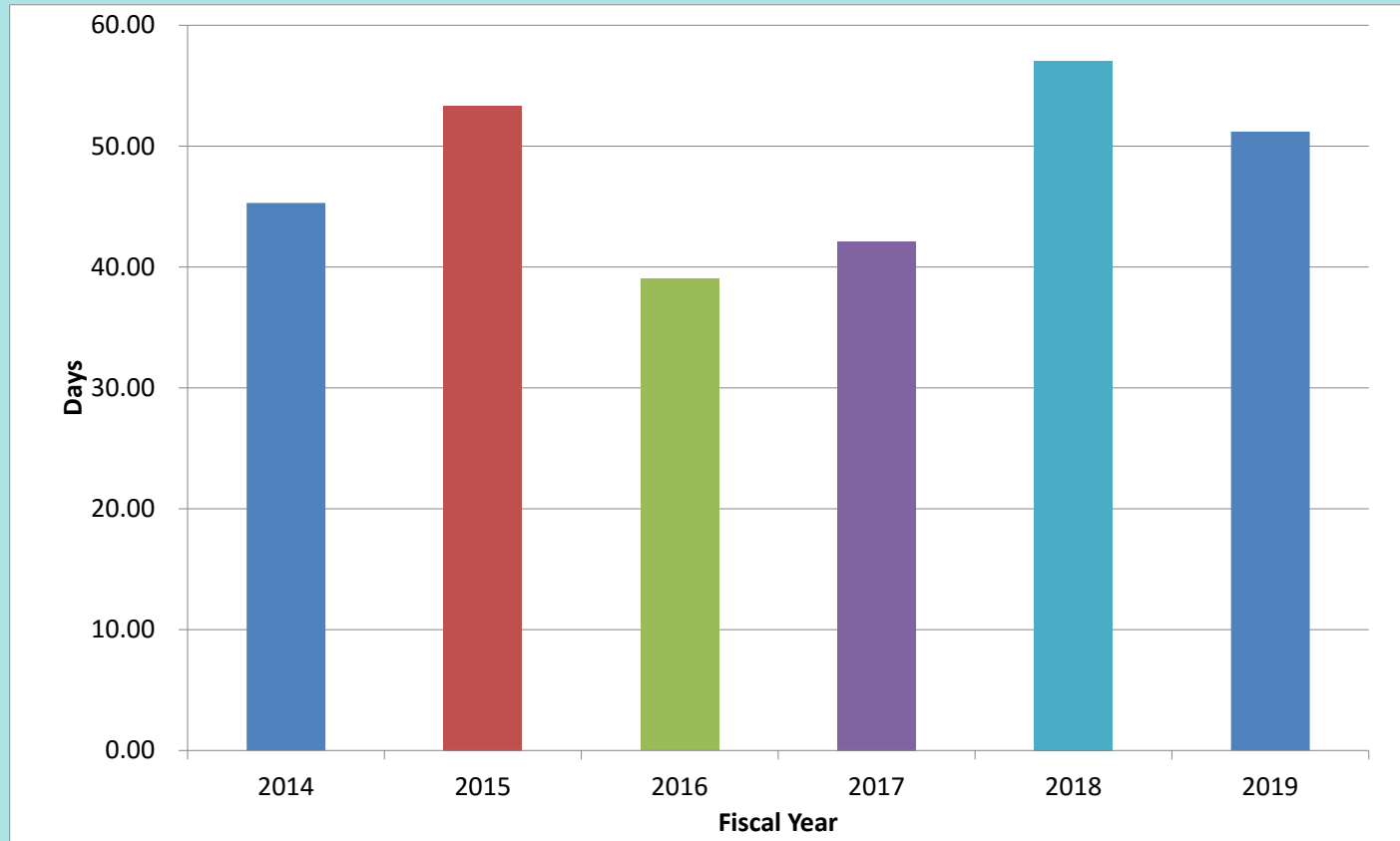
78.08

**FY 2019
Jan 31st**

74.24

Per S&P Global Ratings, "U.S. Not-for-Profit Health Care System Median Financial Ratios - 2017 vs. 2016" report, the "AA" credit rating group has a benchmark of 341.8 days cash on hand for 2017.

UNM MEDICAL GROUP



**FY 2014
2nd Quarter**

45.30

**FY 2015
2nd Quarter**

53.35

**FY 2016
2nd Quarter**

39.03

**FY 2017
2nd Quarter**

42.13

**FY 2018
2nd Quarter**

57.04

**FY 2019
2nd Quarter**

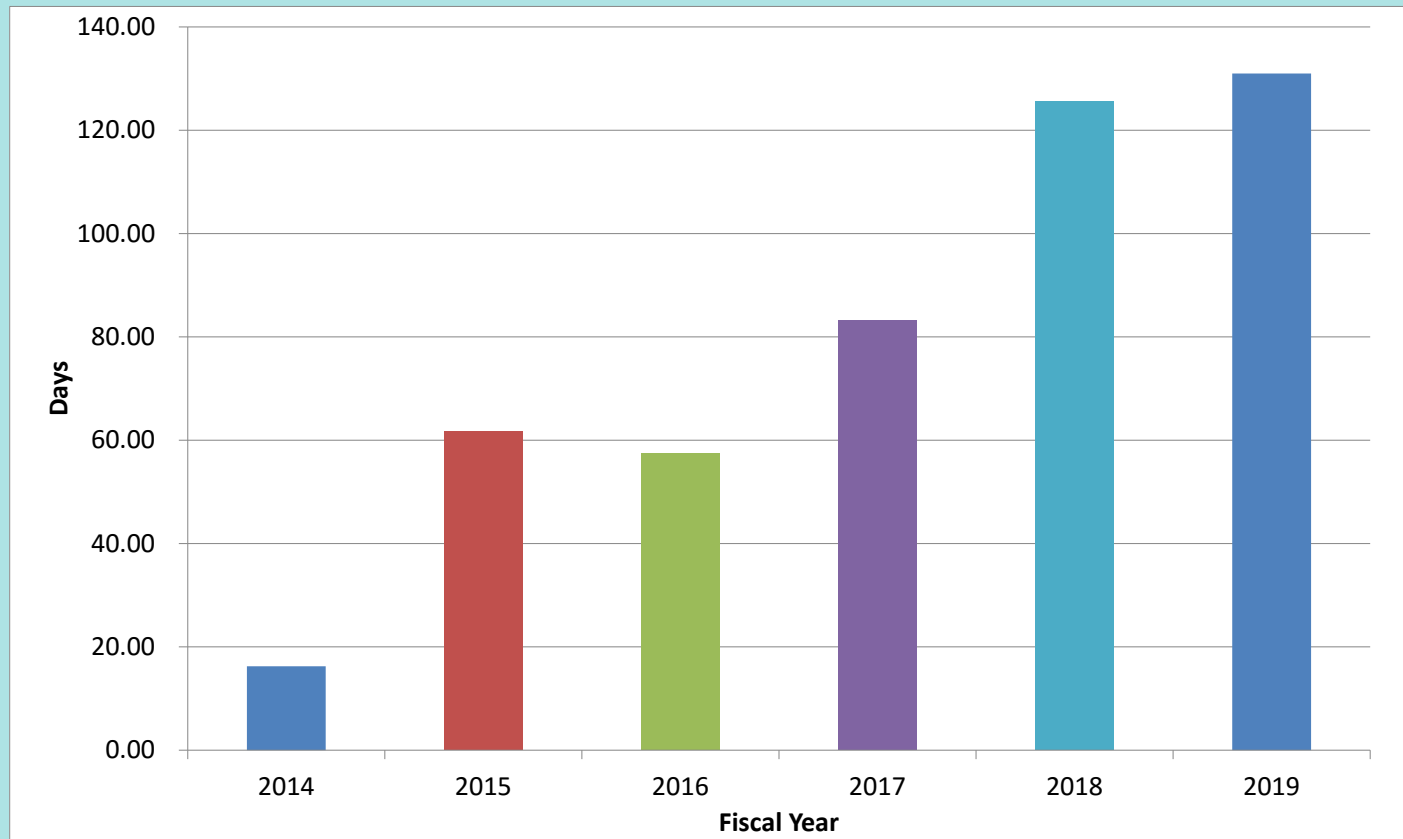
51.20

**FY 2019
Jan 31st**

47.85

Per S&P Global Ratings, "U.S. Not-for-Profit Health Care System Median Financial Ratios - 2017 vs. 2016" report, the "AA" credit rating group has a benchmark of 341.8 days cash on hand for 2017.

SANDOVAL REGIONAL MEDICAL CENTER



**FY 2014
2nd Quarter**

16.25

**FY 2015
2nd Quarter**

61.72

**FY 2016
2nd Quarter**

57.46

**FY 2017
2nd Quarter**

83.20

**FY 2018
2nd Quarter**

125.62

**FY 2019
2nd Quarter**

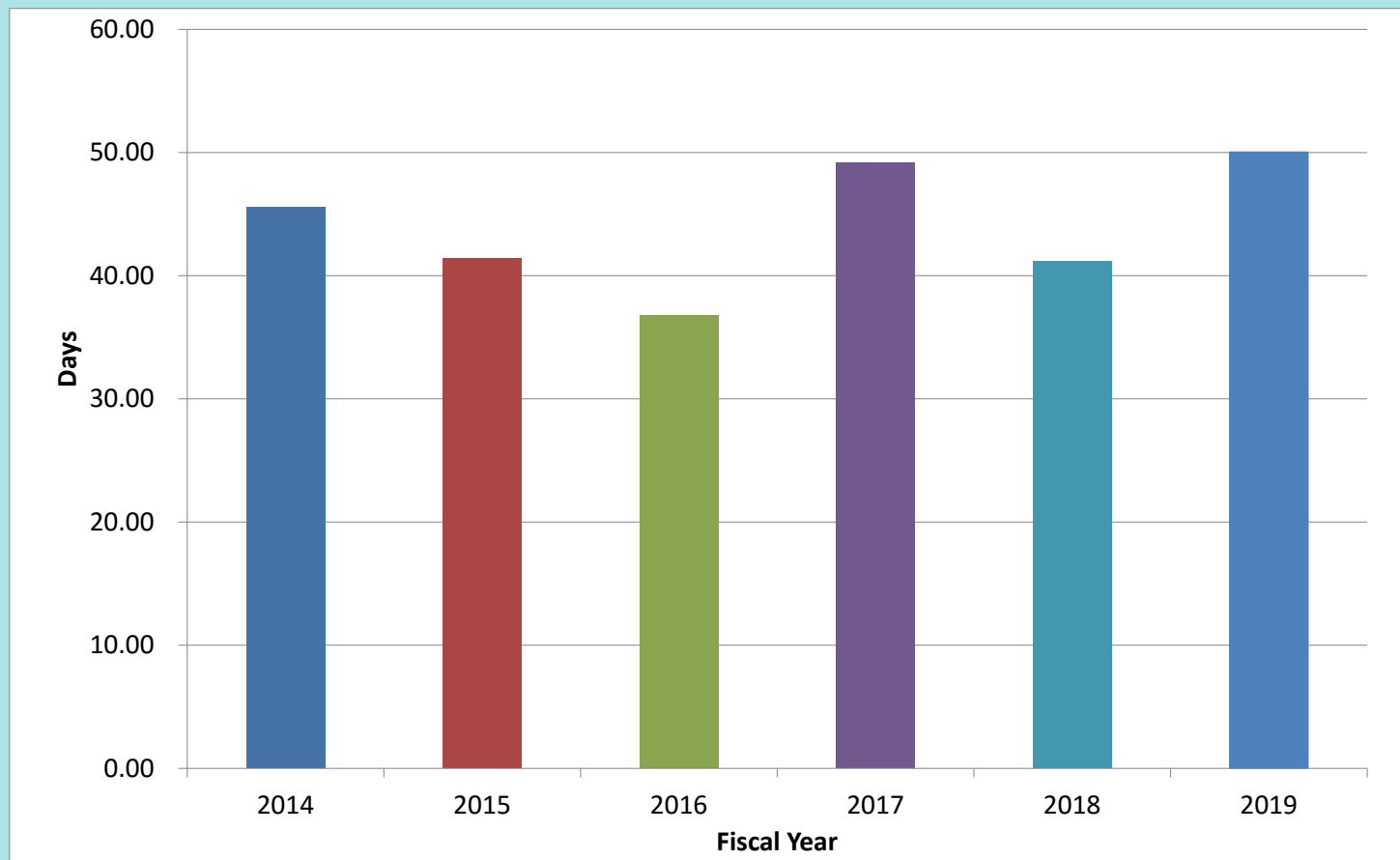
130.99

**FY 2019
Jan 31st**

137.07

Per S&P Global Ratings, "U.S. Not-for-Profit Health Care System Median Financial Ratios - 2017 vs. 2016" report, the "AA" credit rating group has a benchmark of 341.8 days cash on hand for 2017.

UNIVERSITY HSC



FY 2014

FY 2015

FY 2016

FY 2017

FY 2018

**FY 2019
Jan 31st**

45.57

41.40

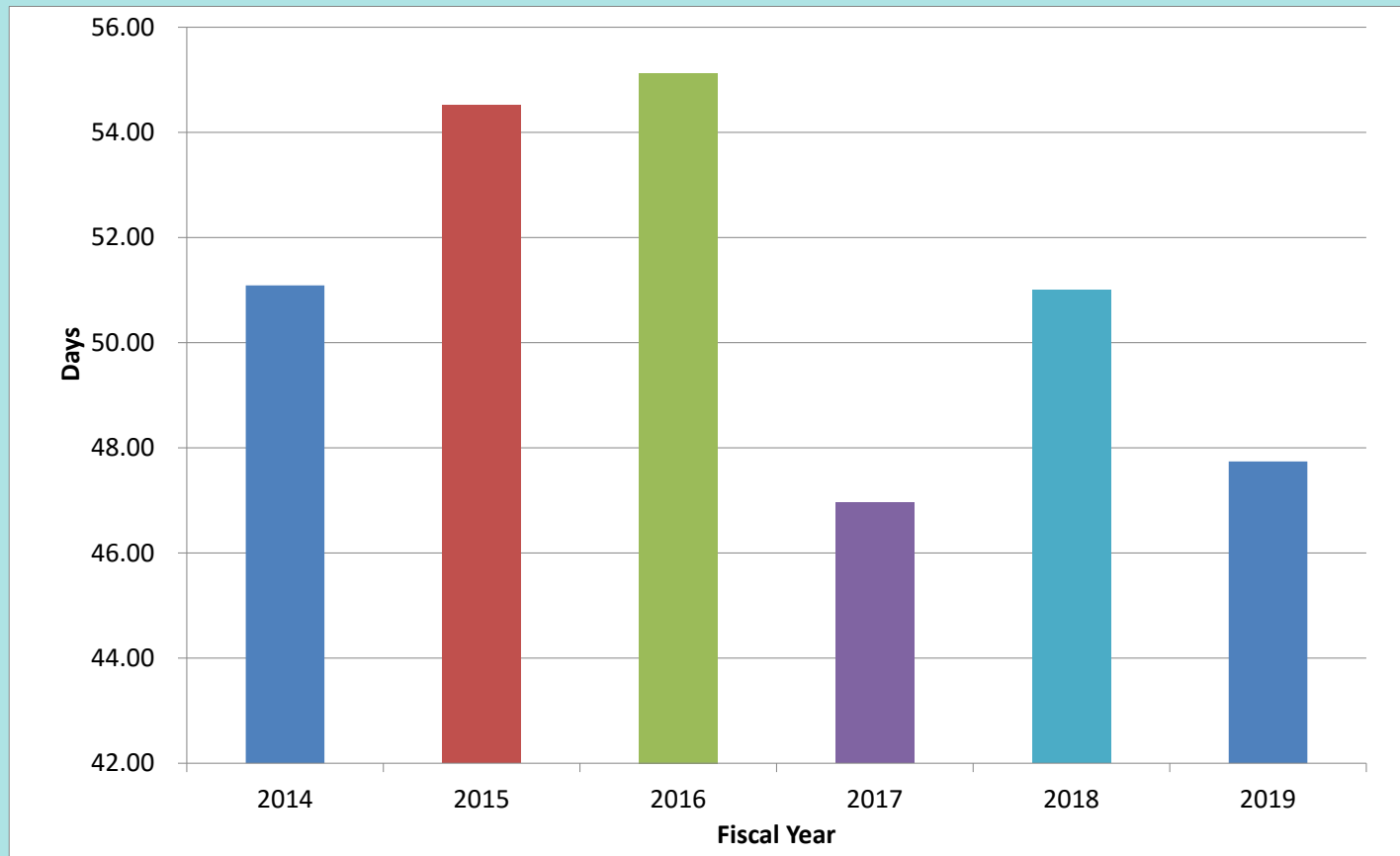
36.76

49.18

41.17

50.05

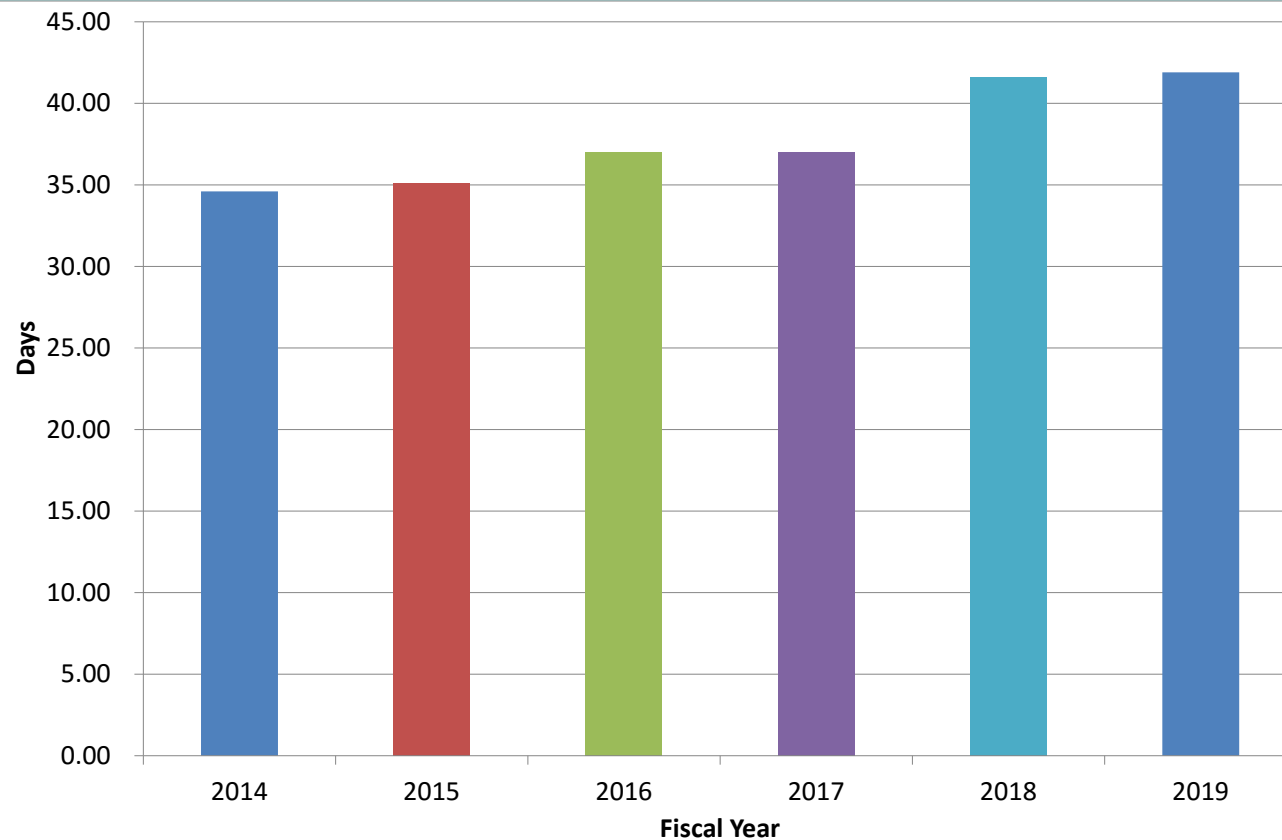
UNM HOSPITALS



FY 2014	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019 Jan 31st
51.09	54.52	55.13	46.96	51.00	47.74

Per S&P Global Ratings, "U.S. Not-for-Profit Health Care System Median Financial Ratios - 2017 vs. 2016" report, the "AA" credit rating group has a benchmark of 53.2 days in accounts receivable for 2017.

UNM MEDICAL GROUP



FY 2014

FY 2015

FY 2016

FY 2017

FY 2018

**FY 2019
Jan 31st**

34.60

35.10

37.00

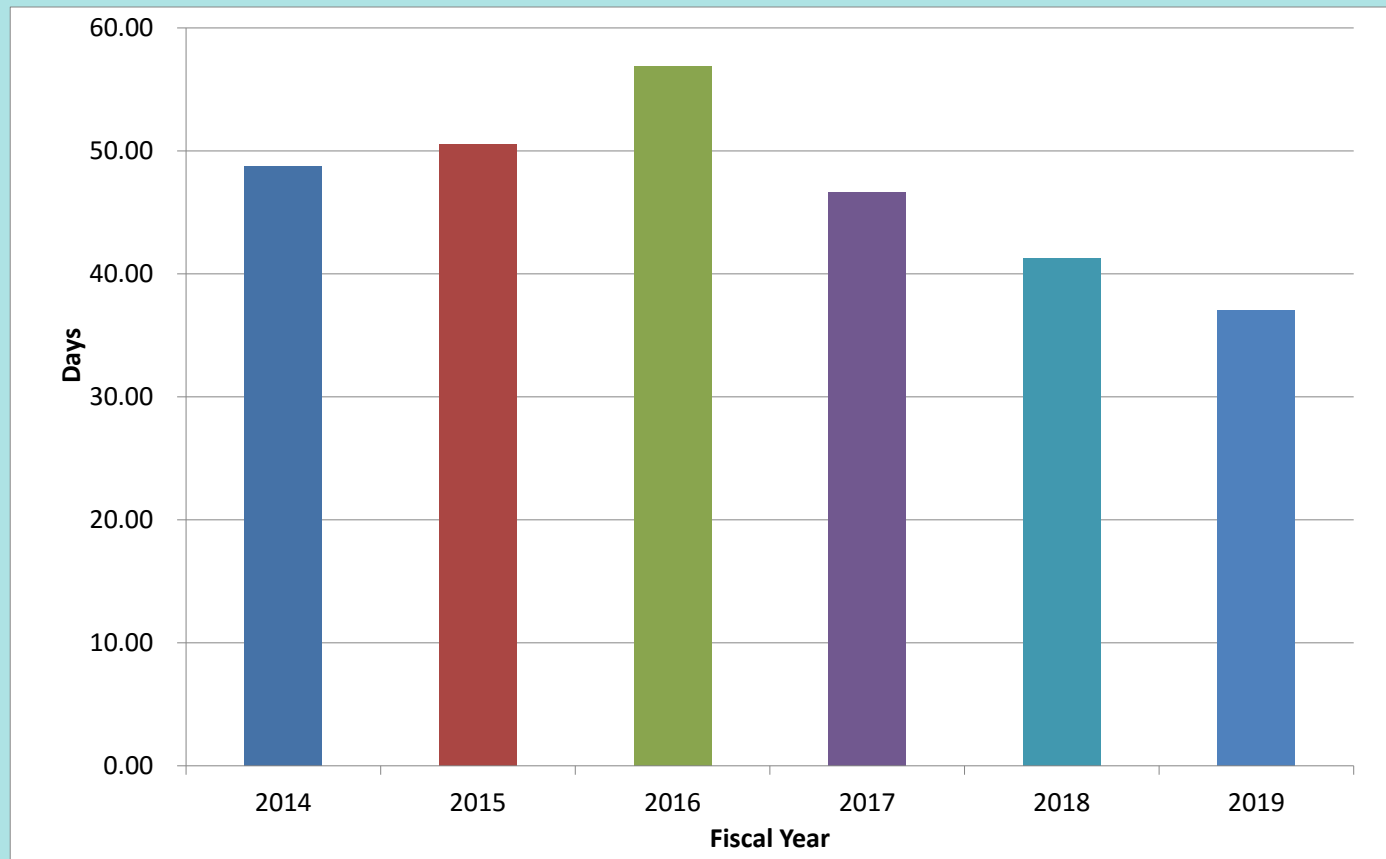
37.00

41.60

41.90

Per S&P Global Ratings, "U.S. Not-for-Profit Health Care System Median Financial Ratios - 2017 vs. 2016" report, the "AA" credit rating group has a benchmark of 53.2 days in accounts receivable for 2017.

SANDOVAL REGIONAL MEDICAL CENTER



FY 2014

FY 2015

FY 2016

FY 2017

FY 2018

**FY 2019
Jan 31st**

48.71

50.50

56.90

46.63

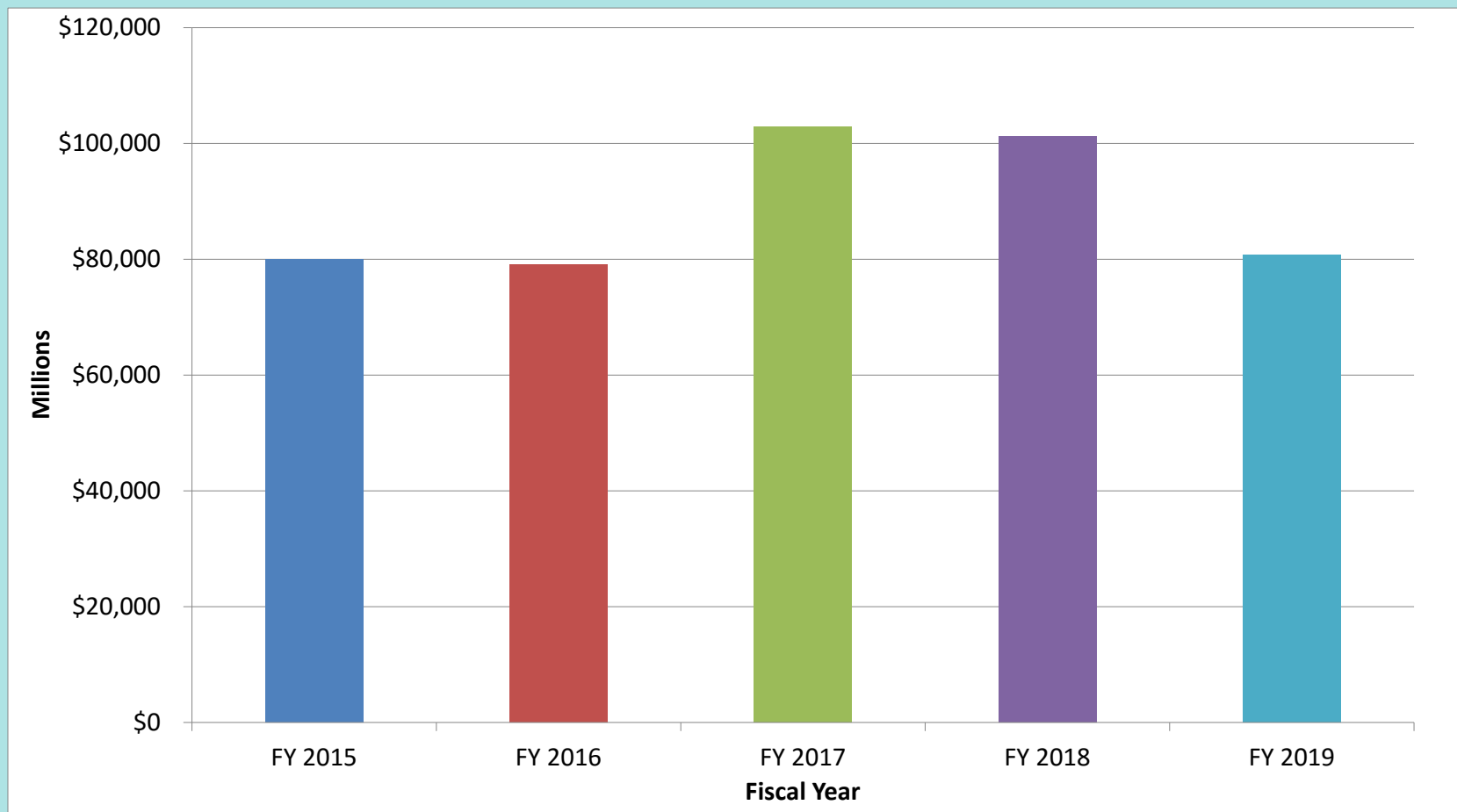
41.24

37.01

Per S&P Global Ratings, "U.S. Not-for-Profit Health Care System Median Financial Ratios - 2017 vs. 2016" report, the "AA" credit rating group has a benchmark of 53.2 days in accounts receivable for 2017.

**UNM Health Sciences Center
Metrics - Preliminary and Unaudited
Awards
(Amounts are in thousands)**

UNIVERSITY HSC



**FY 2015
2nd Quarter**

\$80,032

**FY 2016
2nd Quarter**

\$79,120

**FY 2017
2nd Quarter**

\$102,842

**FY 2018
2nd Quarter**

\$101,229

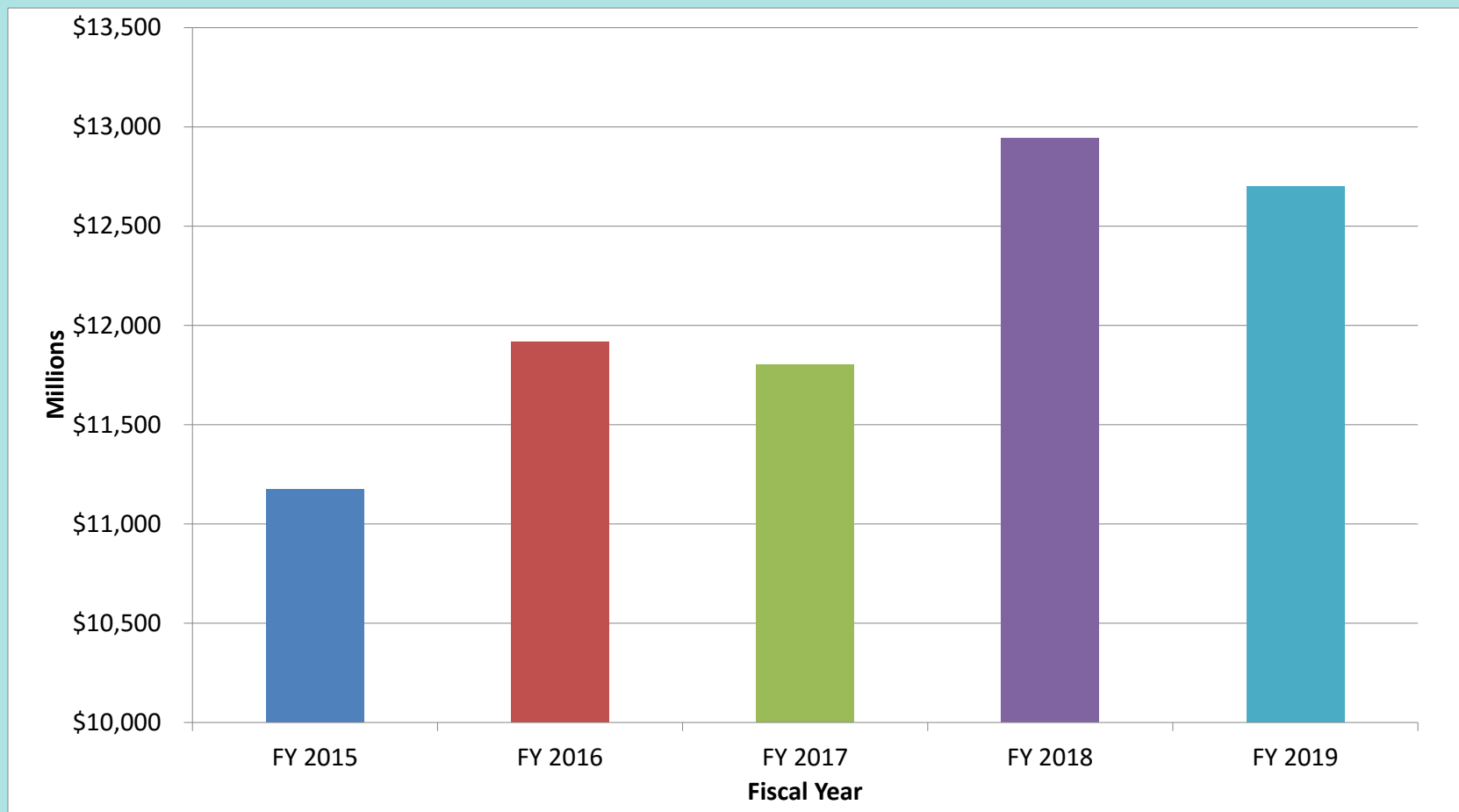
**FY 2019
2nd Quarter**

\$80,745

**FY 2019
Jan 31st YTD**

\$91,657

UNIVERSITY HSC



**FY 2015
2nd Quarter**

\$11,175

**FY 2016
2nd Quarter**

\$11,917

**FY 2017
2nd Quarter**

\$11,803

**FY 2018
2nd Quarter**

\$12,942

**FY 2019
2nd Quarter**

\$12,701

**FY 2019
Jan 31st YTD**

\$14,693

MEMORANDUM

To: UNM Regent Health Sciences Center Committee

From: Mike Richards, MD
Vice Chancellor, UNM Health System

Date: March 5, 2019

Subject: Monthly Health System Activity Update

This report represents unaudited year to date January 2019 activity and is compared to audited year to date January 2018 activity.

Quality and Safety: For FY19 thru December 2018, UNM Hospitals have 8/13 metrics are at or better than fiscal year targets set for the UNMH UOP. For non-infection Severe Patient Harm Events, 5/6 remain at or better than target. For infection Severe Patient Harm Events, 2/5 are at or better than target.

For SRMC, 10/13 metrics are at or better than fiscal year targets. For non-infection Severe Patient Harm Events, 5/6 remain at or better than target. For infection Severe Patient Harm Events, 3/5 are at or better than target.

Activity Levels: Health System total inpatient discharges and observation discharges are up 3% as compared to prior year.

Health System total inpatient discharges are down 3% compared to prior year, with discharges down 3% at UNMH and 6% at SRMC. Health System adult length of stay (without obstetrics) is down 5% compared to prior year, with length of stay down 4% at UNMH and down 12% SRMC.

Health System observation discharges are up 17% compared to prior year, with adult observation discharges up 22% at UNMH and up 15% at SRMC.

Case Mix Index (CMI) is flat compared to prior year and up 2% compared to FY 19 budget.

Births are down 2% year over year and 3% above budget.

Health System total outpatient activity is 4% higher compared to prior year. Primary care clinic visits are up 8% compared to prior year. Specialty clinic visits are up 1% compared to prior year. Emergency visits are 12% lower than prior year.

Surgeries overall are down 5% year over year due to decrease in community physician surgical volume at SRMC. UNM surgical volume is down 4% compared to prior year.

Medical Group RVUs are down 1% FY19 over prior year.

Finances: Health System had total year-to-date operating revenue of \$760.2 million, representing a 5% increase over prior year. Total non-operating revenue was \$65.0 million, representing a 8% increase (\$5.0 million) over prior year. Total operating expenses were \$818.6 million, representing a 4% increase over prior year. Net margin was \$6.6 million as compared to \$2.2 million prior year.

The balance sheet is stable with a current ratio of 1.97 as compared to 2.04 prior year. The cash and cash equivalents for UNM Health System is \$297.2 million as compared to \$289.4 million prior year. Net patient receivables are up 6% and total assets are up 2%. Total liabilities are up 3% over prior year. Total net position is up 1% over prior year.

SRMC Mill Levy: The Trauma and Behavioral Health teams have begun meeting. They are working on the program scope and will soon start detailed proformas. SRMC's Chief Medical Officer and Chief Operating Officer/Chief Nursing Officer are leading these efforts. In addition, Legal has worked on a draft of the County Health Facilities agreement.

Mission Excellence: SRMC has begun working with the Studer consultants and is focusing on hardwiring all of the M:E strategies, systems, and tools. Areas of focus are inpatient, outpatient, emergency services, and provider engagement. We anticipate improvement in Patient Experience as well as provider and staff engagement.

UNM HS Total Operations - Stats Snapshot
YTD January 31, 2019

	FY 2019	FY 2018	Change		FY 2019	Variance	
	Actual	Actual	Units	%	Budget	Units	%
<i>Patient Days - w/o observation</i>							
HS	95,660	102,219	(6,559)	-6%	100,590	(4,930)	-5%
UNMH-Adult	64,943	68,768	(3,825)	-6%	66,563	(1,620)	-2%
UNMH-Pediatric	23,576	24,827	(1,251)	-5%	25,238	(1,662)	-7%
SRMC	7,141	8,624	(1,483)	-17%	8,789	(1,648)	-19%
<i>Adult w/o Obstetrics Patient Days</i>							
HS	65,467	70,728	(5,261)	-7%	69,091	(3,624)	-5%
UNMH	58,326	62,104	(3,778)	-6%	60,302	(1,976)	-3%
SRMC	7,141	8,624	(1,483)	-17%	8,789	(1,648)	-19%
<i>Discharges</i>							
HS	16,183	16,731	(548)	-3%	17,419	(1,236)	-7%
UNMH-Adult	10,671	10,917	(246)	-2%	11,507	(836)	-7%
UNMH-Pediatric	3,779	3,980	(201)	-5%	4,013	(234)	-6%
SRMC	1,733	1,834	(101)	-6%	1,899	(166)	-9%
<i>Adult w/o Obstetrics Discharges</i>							
HS	10,415	10,722	(307)	-3%	11,358	(943)	-8%
UNMH	8,682	8,888	(206)	-2%	9,459	(777)	-8%
SRMC	1,733	1,834	(101)	-6%	1,899	(166)	-9%
<i>Observation Discharges</i>							
HS	8,102	6,952	1,150	17%	8,232	(130)	-2%
UNMH-Adult	5,592	4,583	1,009	22%	5,926	(334)	-6%
UNMH-Pediatric	1,295	1,310	(15)	-1%	1,248	47	4%
SRMC	1,215	1,059	156	15%	1,059	156	15%
<i>LOS</i>							
HS	5.9	6.1	(0.2)	-3%	5.8	0.1	2%
UNMH-Adult	6.1	6.3	(0.2)	-3%	5.8	0.3	5%
UNMH-Pediatric	6.2	6.2	0.0	0%	6.3	(0.1)	-1%
SRMC	4.1	4.7	(0.6)	-12%	4.6	(0.5)	-11%
<i>Adult w/o Obstetrics LOS</i>							
HS	6.3	6.6	(0.3)	-5%	6.1	0.2	3%
UNMH	6.7	7.0	(0.3)	-4%	6.4	0.3	5%
SRMC	4.1	4.7	(0.6)	-12%	4.6	(0.5)	-11%
<i>CMI w/o Newborn</i>							
HS	1.948	1.940	0.008	0%	1.910	0.038	2%
UNMH	1.988	1.963	0.025	1%	1.934	0.053	3%
SRMC	1.629	1.759	(0.130)	-7%	1.710	(0.082)	-5%

UNM HS Total Operations - Stats Snapshot

YTD January 31, 2019

	FY 2019 Actual	FY 2018 Actual	Change		FY 2019 Budget	Variance	
			Units	%		Units	%
Behavioral Patient Days							
HS	13,916	13,851	65	0%	13,792	124	1%
UNMH-Adult Psych	8,451	8,062	389	5%	8,057	394	5%
UNMH-Peds Psych	5,465	5,789	(324)	-6%	5,735	(270)	-5%
Behavioral Discharges							
HS	1,544	1,555	(11)	-1%	1,573	(29)	-2%
UNMH-Adult Psych	1,012	1,051	(39)	-4%	1,025	(13)	-1%
UNMH-Peds Psych	532	504	28	6%	548	(16)	-3%
Behavioral LOS							
HS	9.0	8.9	0.1	1%	8.8	0.2	3%
UNMH-Adult Psych	8.4	7.7	0.7	9%	7.9	0.5	6%
UNMH-Peds Psych	10.3	11.5	(1)	-11%	10.5	(0.2)	-2%
Primary Clinics							
HS	106,173	98,652	7,521	8%	104,851	1,322	1%
UNMH	97,833	91,629	6,204	7%	96,113	1,720	2%
SRMC	8,340	7,023	1,317	19%	8,738	(398)	-5%
Specialty Clinics							
HS	258,961	256,309	2,652	1%	271,071	(12,110)	-4%
UNMH - Adult	170,513	169,495	1,018	1%	176,105	(5,592)	-3%
UNMH - Pediatric	49,362	49,140	222	0%	50,276	(914)	-2%
SRMC	18,782	15,361	3,421	22%	16,631	2,151	13%
UNMMG	20,304	22,313	(2,009)	-9%	28,059	(7,755)	-28%
Other Clinics							
Rad/Onc	17,887	16,119	1,768	11%	17,526	361	2%
Med/Onc	24,618	22,580	2,038	9%	24,694	(76)	0%
CPC	22,533	16,181	6,353	39%	16,457	6,076	37%
UPC	76,263	69,607	6,655	10%	72,404	3,859	5%
Urgent Care	12,382	12,016	366	3%	12,431	(49)	0%
Emergency Room							
HS	56,391	63,893	(7,502)	-12%	61,059	(4,668)	-8%
UNMH - Adult	32,891	38,638	(5,747)	-15%	35,230	(2,339)	-7%
UNMH - Pediatric	11,450	13,726	(2,276)	-17%	13,803	(2,353)	-17%
SRMC	12,050	11,529	521	5%	12,026	24	0%

UNM HS Total Operations - Stats Snapshot
YTD January 31, 2019

	FY 2019	FY 2018	Change		FY 2019	Variance	
	Actual	Actual	Units	%	Budget	Units	%
Total Outpatient Visits							
HS	575,208	555,357	19,851	4%	580,493	(5,286)	-1%
UNMH	515,732	499,131	16,601	3%	515,039	693	0%
SRMC	39,172	33,913	5,259	16%	37,395	1,777	5%
UNMMG	20,304	22,313	(2,009)	-9%	28,059	(7,755)	-28%
Total Surgeries							
HS	13,598	14,337	(739)	-5%	14,307	(709)	-5%
UNMH	11,555	12,056	(501)	-4%	12,207	(652)	-5%
SRMC	2,043	2,281	(238)	-10%	2,100	(57)	-3%
Other							
Births	1,734	1,771	(37)	-2%	1,691	43	3%
ECT	813	1,358	(545)	-40%	1,432	(619)	-43%
Derm MOHS	549	-	549		-	549	
CC Procedures	446	-	446		-	446	
Infusion Clinics	11,728	10,299	1,429	14%	12,481	(753)	-6%
Work RVU's							
HS	1,882,629	1,893,693	(11,064)	-1%	1,989,643	(107,014)	-5%
SOM	1,568,128	1,580,901	(12,773)	-1%	1,650,236	(82,108)	-5%
SRMC	209,493	209,549	(56)	0%	215,501	(6,008)	-3%
MG Clinic	30,913	33,214	(2,301)	-7%	44,477	(13,564)	-30%
Cancer Center	74,095	70,029	4,066	6%	79,429	(5,334)	-7%
FTE's							
HS	7,502	7,383	120	2%	7,601	(99)	-1%
UNMH	6,420	6,310	110	2%	6,484	(64)	-1%
SRMC	507	503	3	1%	484	23	5%
UNMMG	576	570	6	1%	632	(57)	-9%

UNM HS Total Operations - Stats
YTD January 31, 2019

	Total HS	Total HS Prior Year	FY 18 vs. FY 19		Total HS FY 19 Budget	FY 19 Actual vs. Budget	
			\$ Change	% Change		\$ Change	% Change
TOTAL PATIENT DAYS	95,660	102,219	(6,559)	-6%	100,590	(4,930)	-5%
TOTAL DISCHARGES	16,183	16,731	(548)	-3%	17,419	(1,236)	-7%
OBSERVATION DISCHARGES	8,102	6,952	1,150	17%	8,232	(130)	-2%
TOTAL LENGTH OF STAY	5.9	6.1	(0.2)	-3%	5.8	0.1	2%
<i>Adult w/Obstetrics LOS</i>	<i>5.8</i>	<i>6.1</i>	<i>(0.3)</i>	<i>-4%</i>	<i>5.6</i>	<i>0.2</i>	<i>3%</i>
<i>CMI w/o Newborn</i>	<i>1.948</i>	<i>1.940</i>	<i>0.0</i>	<i>0%</i>	<i>1.910</i>	<i>0.0</i>	<i>2%</i>
BEHAVIORAL							
Psychiatric-Adult Days	8,451	8,062	389	5%	8,057	394	5%
Psychiatric-Pediatric Days	5,465	5,789	(324)	-6%	5,735	(270)	-5%
Psychiatric-Adult Discharges	1,012	1,051	(39)	-4%	1,025	(13)	-1%
Psychiatric-Pediatric Discharges	532	504	28.0	6%	548	(16)	-3%
Length of Stay - Psychiatric Adult	8.4	7.7	0.7	9%	7.9	0.5	6%
Length of Stay - Psychiatric Pediatric	10.3	11.5	(1.2)	-11%	10.5	(0.2)	-2%
OUTPATIENT VISITS							
TOTAL OUTPATIENT CLINICS	506,435	479,448	26,987	6%	507,003	(569)	0%
URGENT CARE	12,382	12,016	366	3%	12,431	(49)	0%
EMERGENCY ROOM	56,391	63,893	(7,502)	-12%	61,059	(4,668)	-8%
TOTAL OUTPATIENT VISITS	575,208	555,357	19,851	4%	580,493	(5,286)	-1%
TOTAL SURGERIES							
TOTAL SURGERIES	13,598	14,337	(739)	-5%	14,307	(709)	-5%
TOTAL BIRTHS							
TOTAL BIRTHS	1,734	1,771	(37)	-2%	1,691	43	3%
ECT Stats	813	1,358	(545)	-40%	1,432	(619)	-43%
DERM MOHS	549	-	549		-	549	
CC PROCEDURES	446	-	446		-	446	
INFUSION CLINIC	11,728	10,299	1,429	14%	12,481	(753)	-6%
Total Work RVU's	1,882,629	1,893,693	(11,064)	-1%	1,989,643	(107,014)	-5%
Total FTE's	7,502	7,383	120	2%	7,601	(99)	-1%

UNM HS Total Operations Snapshot
YTD January 31, 2019
(in thousands)

	FY 2019	FY 2018	Change		FY 2019	Variance	
	Actual	Actual	\$	%	Budget	\$	%
Net Patient Revenue							
HS	728,684	703,898	24,786	4%	713,428	15,256	2%
UNMH	565,109	540,792	24,317	4%	547,812	17,298	3%
SRMC	45,597	47,291	(1,694)	-4%	43,707	1,891	4%
UNMMG	117,977	115,814	2,163	2%	121,909	(3,932)	-3%
Other Operating Revenue							
HS	31,517	21,875	9,642	44%	21,997	9,519	43%
UNMH	29,814	19,868	9,946	50%	20,588	9,227	45%
SRMC	734	1,413	(680)	-48%	908	(174)	-19%
UNMMG	969	594	375	63%	502	467	93%
Total Operating Revenue							
HS	760,201	725,773	34,428	5%	735,425	24,775	3%
UNMH	594,924	560,660	34,263	6%	568,399	26,524	5%
SRMC	46,331	48,705	(2,374)	-5%	44,615	1,716	4%
UNMMG	118,946	116,408	2,538	2%	122,411	(3,465)	-3%
Total Operating Expense							
HS	818,626	783,603	35,023	4%	796,353	22,273	3%
UNMH	652,923	618,835	34,088	6%	628,196	24,727	4%
SRMC	45,623	47,928	(2,306)	-5%	45,106	516	1%
UNMMG	120,081	116,840	3,240	3%	123,051	(2,970)	-2%
Operating (Loss)/Gain							
HS	(58,426)	(57,831)	(595)	1%	(60,928)	2,502	-4%
UNMH	(58,000)	(58,174)	175	0%	(59,797)	1,797	-3%
SRMC	709	777	(68)	-9%	(491)	1,200	-244%
UNMMG	(1,135)	(433)	(702)	162%	(640)	(495)	77%
Non-Operating Revenue							
HS	65,007	59,985	5,022	8%	60,985	4,021	7%
UNMH	62,133	58,415	3,717	6%	59,798	2,334	4%
SRMC	(400)	235	(635)	-271%	498	(898)	180%
UNMMG	3,274	1,335	1,939	145%	689	2,585	375%
Increase/(Decrease) in Net Position							
HS	6,581	2,154	4,427	205%	57	6,524	11351%
UNMH	4,133	241	3,892	1616%	2	4,132	271107%
SRMC	308	1,011	(703)	-70%	7	302	4641%
UNMMG	2,140	902	1,237	137%	49	2,090	4227%

UNM HS Total Operations
YTD January 31, 2019
(In thousands)

	Total HS	Total HS Prior Year	FY 18 vs. FY 19		Total HS FY 19 Budget	Budget Variance
			Change	% Change		
Total NET Patient Revenue	728,684	703,898	24,786	4%	713,428	15,256
State/Local Contracts/Grants	1,869	2,316	(447)	-19%	1,834	35
Other Operating Revenues	29,648	19,560	10,088	52%	20,164	9,484
Total Operating Revenues	760,201	725,773	34,428	5%	735,425	24,775
Total Operating Expenses	818,626	783,603	35,023	4%	796,353	22,273
Total Operating (Loss) Gain	(58,426)	(57,831)	(595)	1%	(60,928)	2,502
Total Net Non-Operating Revenue	65,007	59,985	5,022	8%	60,985	4,021
Total Increase in Net Position	6,581	2,154	4,427	205%	57	6,524

UNM HS Total Operations - Balance Sheet Snapshot

YTD January 31, 2019

(in thousands)	FY 2019	FY 2018	Change	
	Actual	Actual	\$	%
Cash & Cash Equivalents				
HS	297,242	289,442	7,799	3%
UNMH	246,753	236,375	10,378	4%
SRMC	26,854	26,851	4	0%
UNMMG	23,634	26,216	(2,582)	-10%
Total Assets				
HS	969,716	947,876	21,840	2%
UNMH	716,268	695,155	21,113	3%
SRMC	156,664	160,740	(4,076)	-3%
UNMMG	100,693	97,343	3,350	3%
Elimination	(3,908)	(5,362)	1,454	-27%
Total Liabilities				
HS	491,712	476,453	15,259	3%
UNMH	322,867	305,887	16,980	6%
SRMC	136,209	140,593	(4,385)	-3%
UNMMG	36,544	35,334	1,210	3%
Elimination	(3,908)	(5,362)	1,454	-27%
Total Net Position				
HS	478,004	471,423	6,581	1%
UNMH	393,401	389,268	4,133	1%
SRMC	20,455	20,146	308	2%
UNMMG	64,148	62,009	2,140	3%

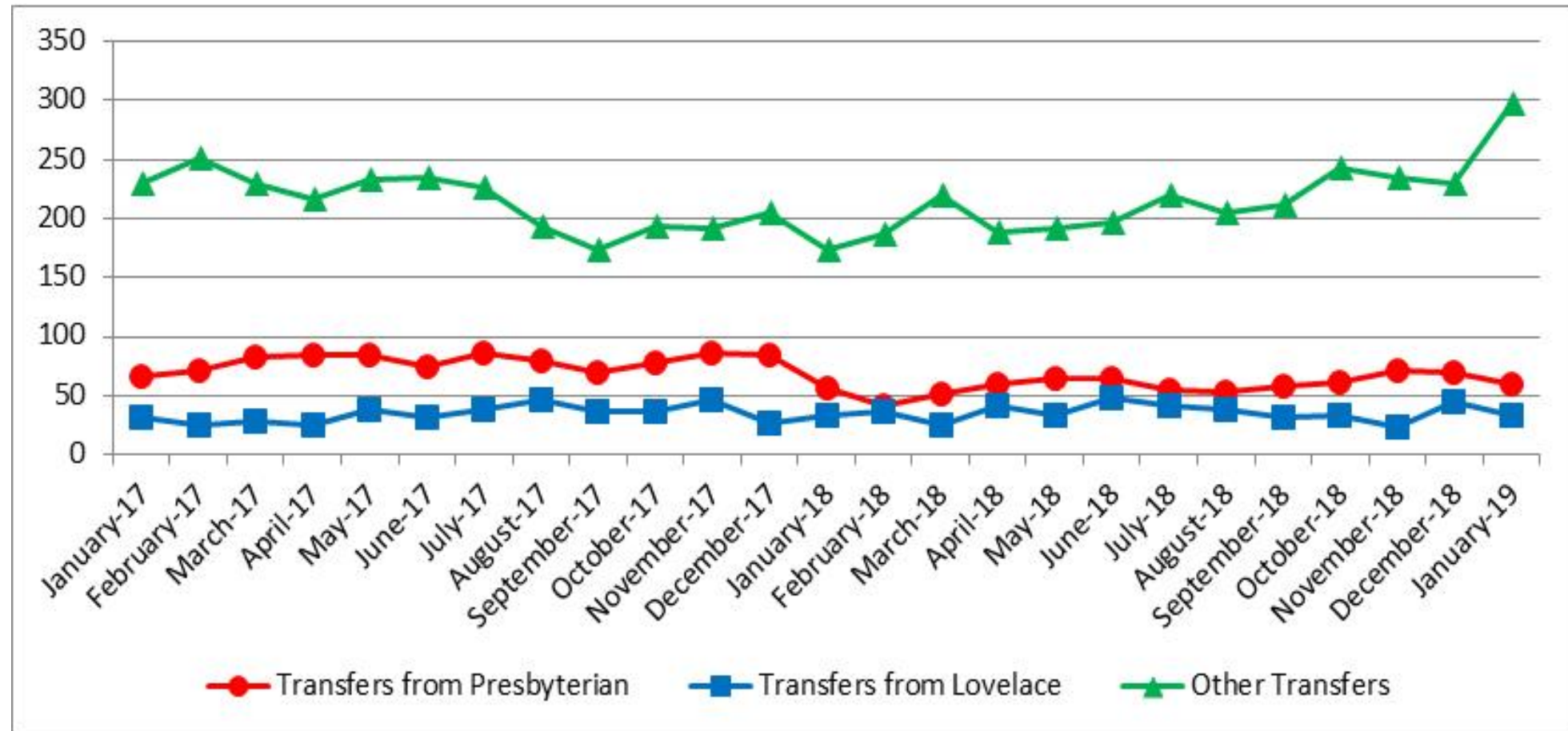
UNM HS Total Operations -Balance Sheet
YTD January 31, 2019
(In thousands)

	Total HS	Total HS FY 2018	FY 18 vs. FY 19	
			\$ Change	% Change
ASSETS				
Cash & Cash Equivalents	297,242	289,442	7,799	3%
Total Net Patient Receivable	169,927	159,826	10,101	6%
Other Assets	178,349	171,867	6,482	4%
Total Net PP&E	321,275	323,817	(2,542)	-1%
Total Assets	966,793	944,953	21,840	2%
DEFERRED OUTFLOWS	2,923	2,923	-	0%
LIABILITIES				
Total Current Liabilities	276,583	257,250	19,333	8%
Total Long-Term Liabilities	214,378	218,453	(4,075)	-2%
Total Liabilities	490,961	475,703	15,258	3%
DEFERRED INFLOWS	751	751	-	0%
Total Net Position	478,004	471,422	6,582	1%
<i>Current Ratio</i>	<i>1.97</i>	<i>2.04</i>	<i>(0.08)</i>	<i>-4%</i>

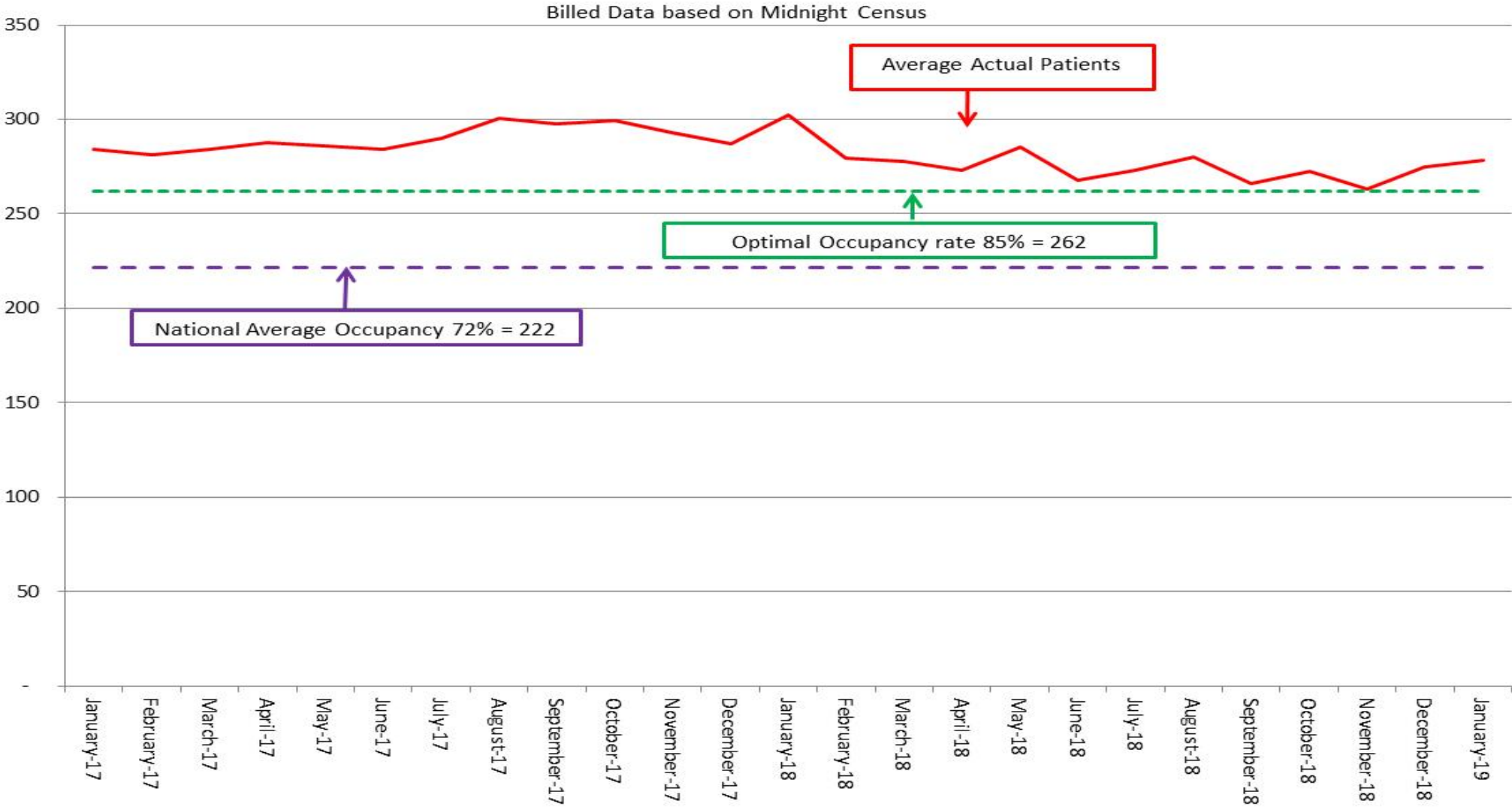
UNM Health System - Cash Flow
YTD January 31, 2019
(In thousands)

	UNMH	UNMMG	SRMC	Total HS	Total HS FY 2018
Cash flows from operating activities					
Operating Income/(Loss)	\$ (57,999)	\$ (1,135)	\$ 709	\$ (58,425)	\$ (69,060)
Adjustments to reconcile increase in unrestricted net assets to net cash provided by operating activities:					
Depreciation and amortization	18,733	474	3,499	22,706	39,352
Provision for doubtful accounts	22,167	23,849	3,441	49,457	116,173
Changes in assets and liabilities:					
Net patient receivables	(34,430)	(22,795)	(2,333)	(59,558)	(117,474)
Third-party settlements	22,766	-	(199)	22,567	2,965
Due from affiliates	267	(2,951)	(238)	(2,922)	(521)
Other receivables	(1,630)	(2,094)	144	(3,580)	(4,453)
Prepays & Inventory	2,733	(181)	(298)	2,255	(2,713)
Accounts Payable	(15,227)	2,810	2,320	(10,096)	(21,098)
Due to affiliates	8,872	(1,815)	(810)	6,247	4,040
Accrued liabilities	5,405	215	481	6,101	7,319
Net cash (used in) provided by operating activities	(28,344)	(3,622)	6,717	(25,249)	(45,470)
Cash flows from noncapital financing activities					
Cash received from county mill levy	62,432	-	49	62,480	102,067
Cash received from appropriations and contributions	9,553	649	12	10,214	14,957
Cash payments for Mission Support	(10,697)	-	-	(10,697)	-
Net cash provided by noncapital financing activities	61,287	649	61	61,997	117,024
Cash flows from capital financing activities					
Purchases of capital assets - net acquisitions & disposals	(18,234)	(407)	(1,523)	(20,164)	(28,103)
Inflows (outflows) to trustee accounts	(3,600)		6,176	2,576	716
Interest payments on bonds	(1,520)		(5,462)	(6,982)	(8,751)
Principal payments on bonds	-	-	(3,890)	(3,890)	(9,274)
Cash payments for mortgage reserve fund	(171)		(977)	(1,148)	(1,964)
Principal payments on mortgage	(3,222)		(2,258)	(5,481)	(9,098)
Cash payments for mortgage-related activities	(115)	-	(567)	(681)	(1,761)
Net cash (used in) provided by capital financing activities	(26,862)	(407)	(8,500)	(35,770)	(58,235)
Cash flows from investing activities					
Investment income	3,755	412	1,727	5,893	11,462
Net Proceeds from investments -Triwest/TRL/TLSC/Lovelace Reha	-	386	-	386	1,429
Net cash (used in) provided by investing activities	3,755	798	1,727	6,279	12,891
Net increase (decrease) in cash and cash equivalents	9,836	(2,582)	4	7,258	26,211
Cash and cash equivalents, beginning of year	201,784	26,216	26,851	254,851	228,640
Cash and cash equivalents, end of year	\$ 211,620	\$ 23,634	\$ 26,854	\$ 262,109	\$ 254,851

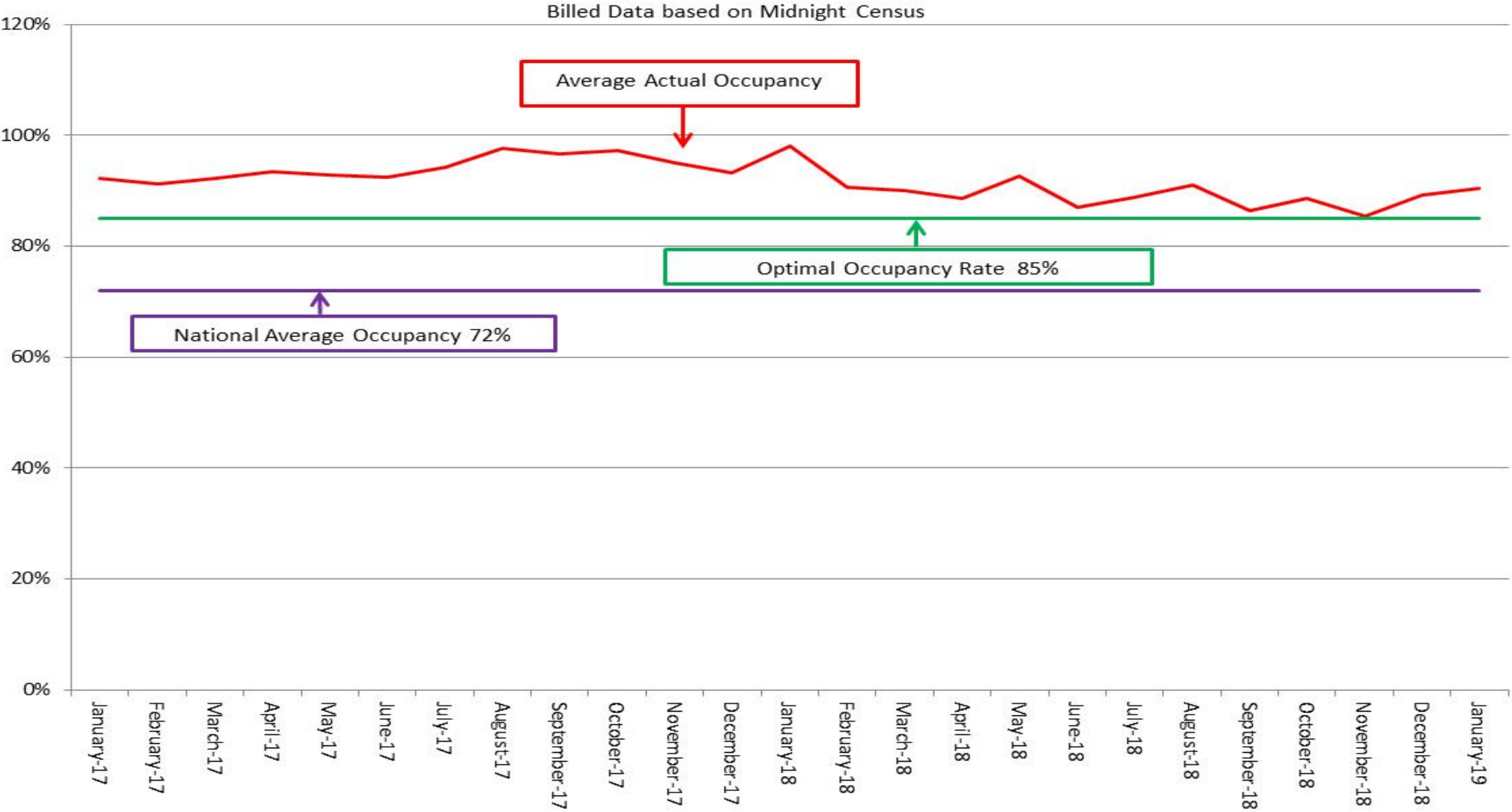
Transfers to UNMH



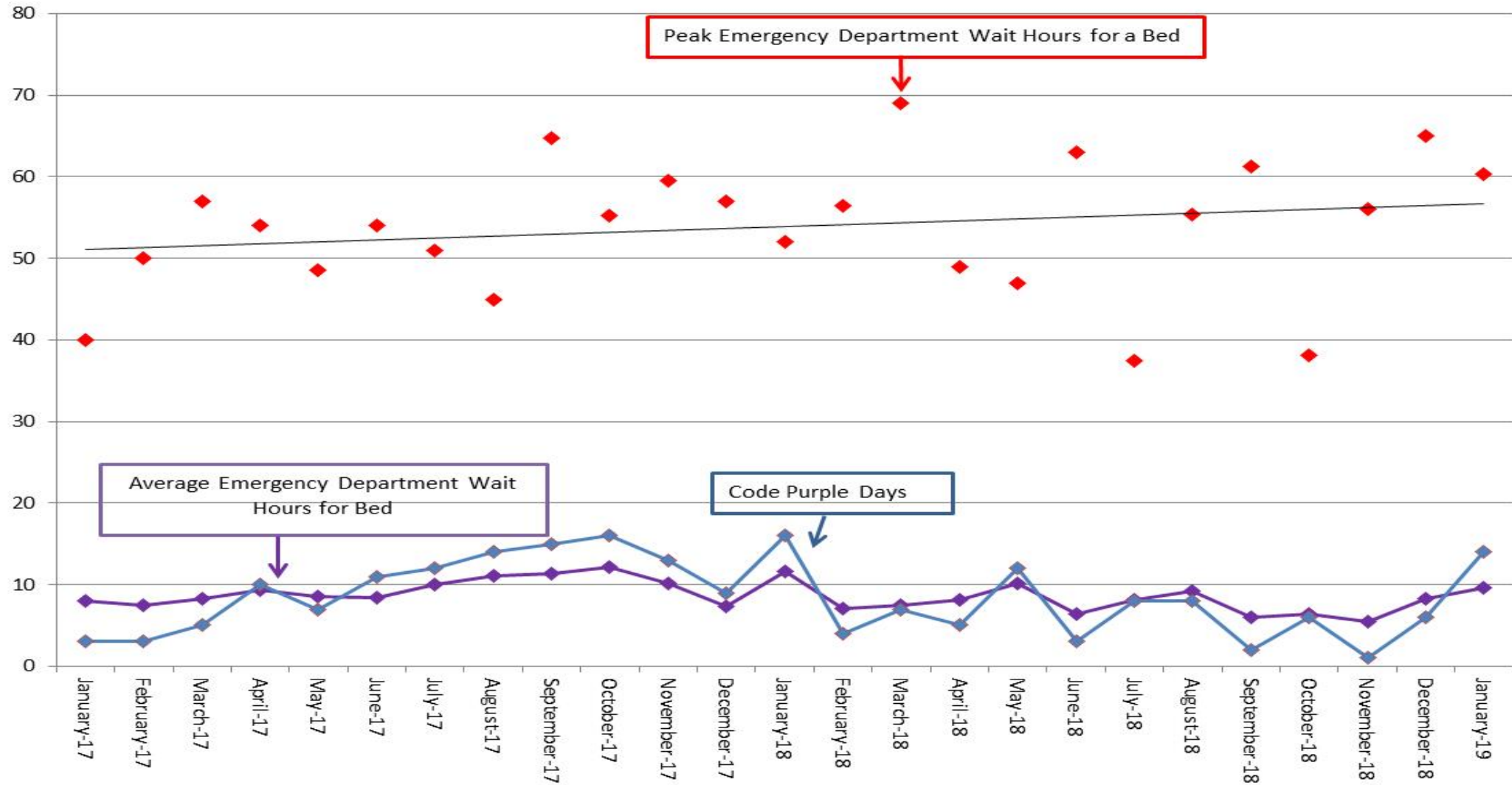
UNMH - Average Patients in Adult Licensed Beds (by Month)



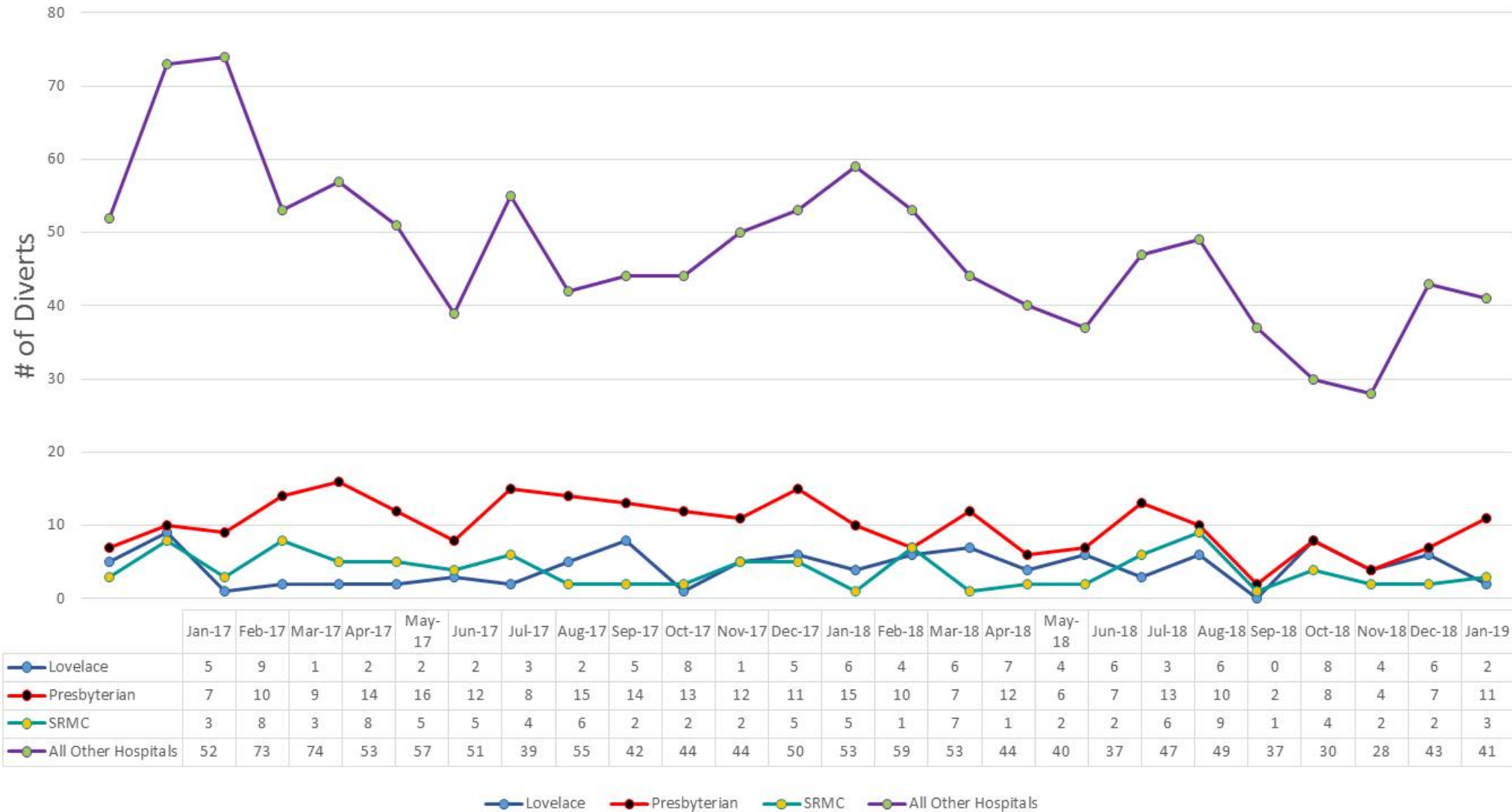
UNMH - Average Occupancy in Adult Licensed Beds (by Month)

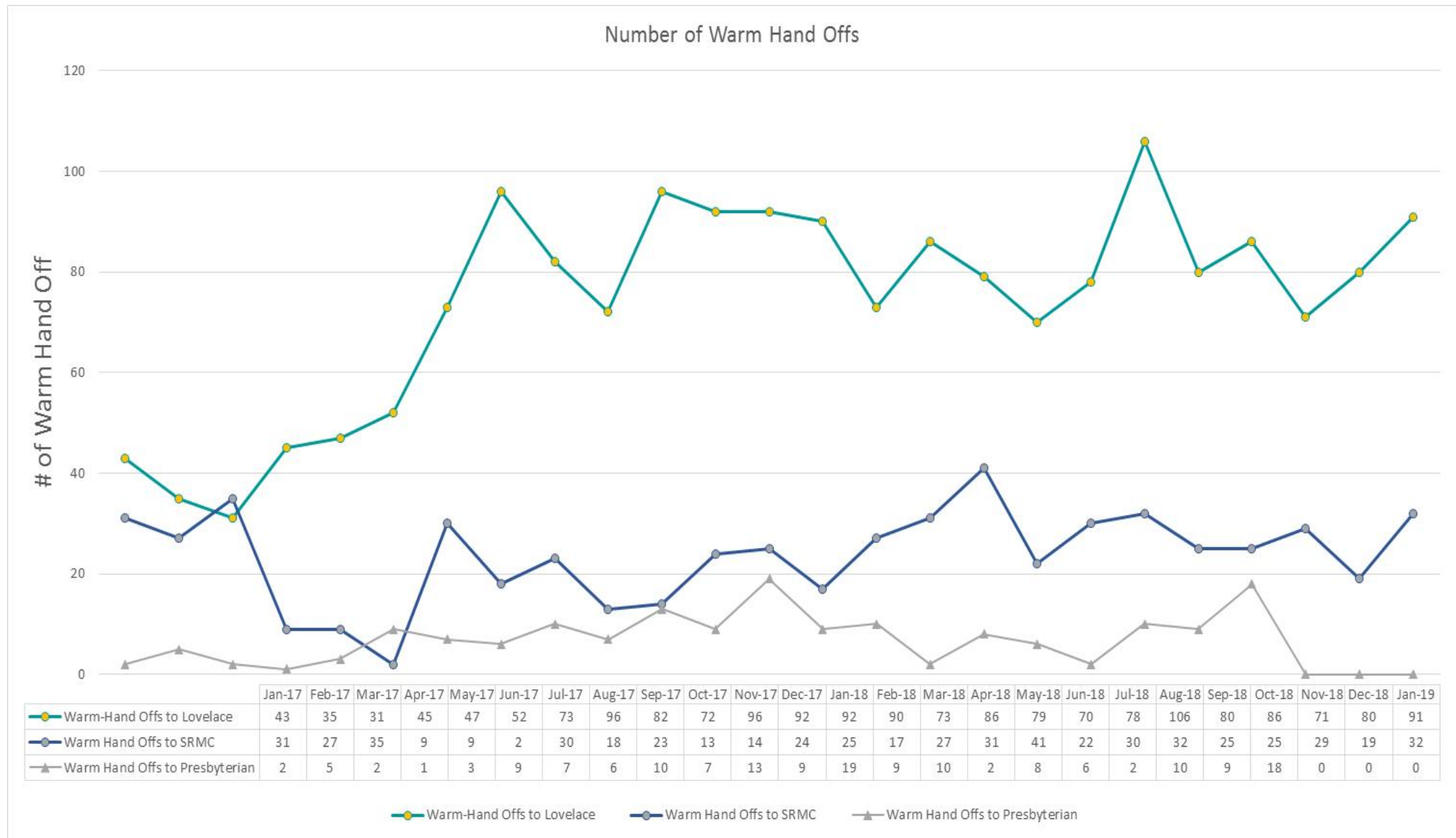


UNMH Emergency Department Wait Hours for a Bed



Number of Diverted Patients from UNM

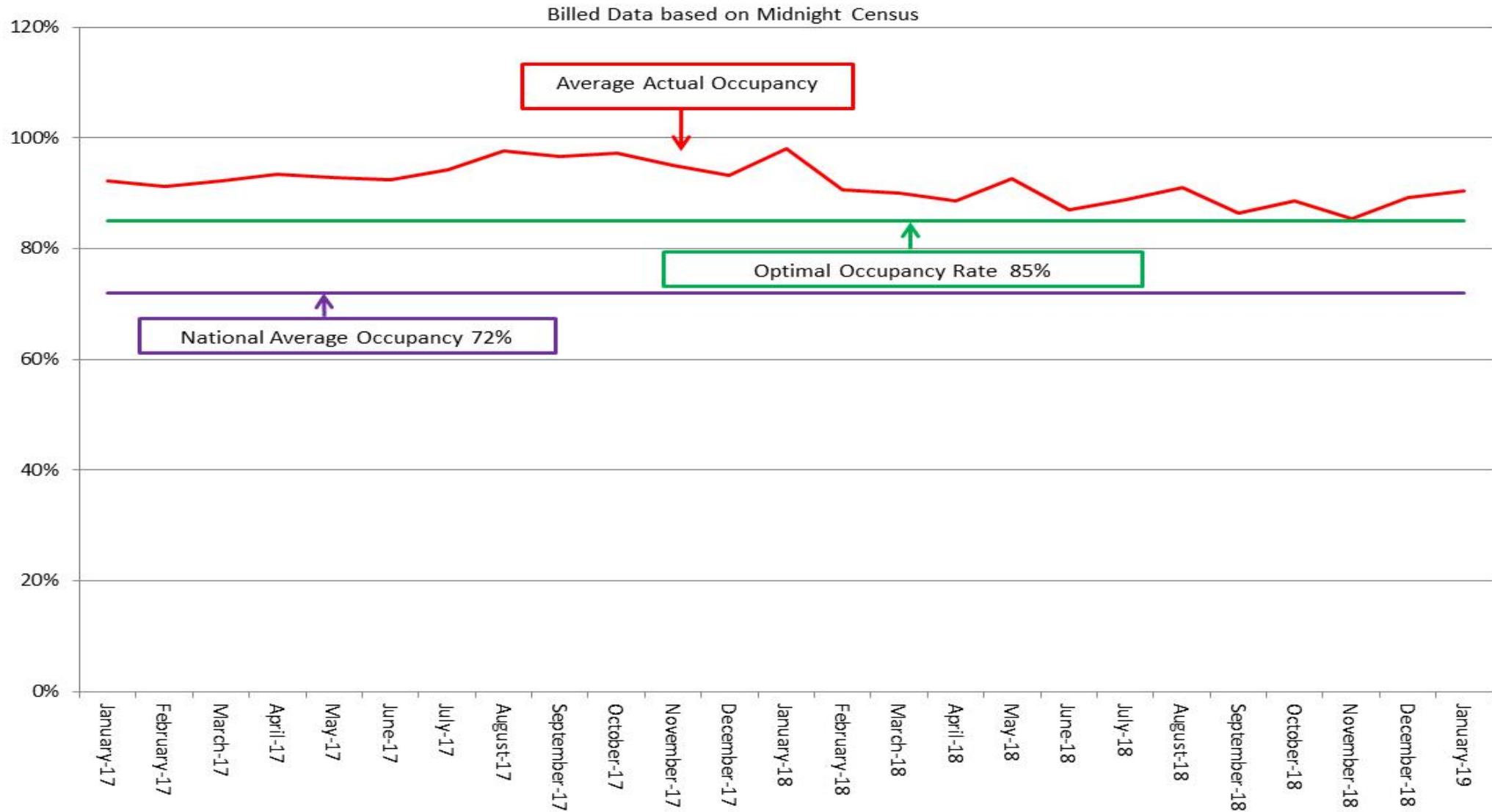




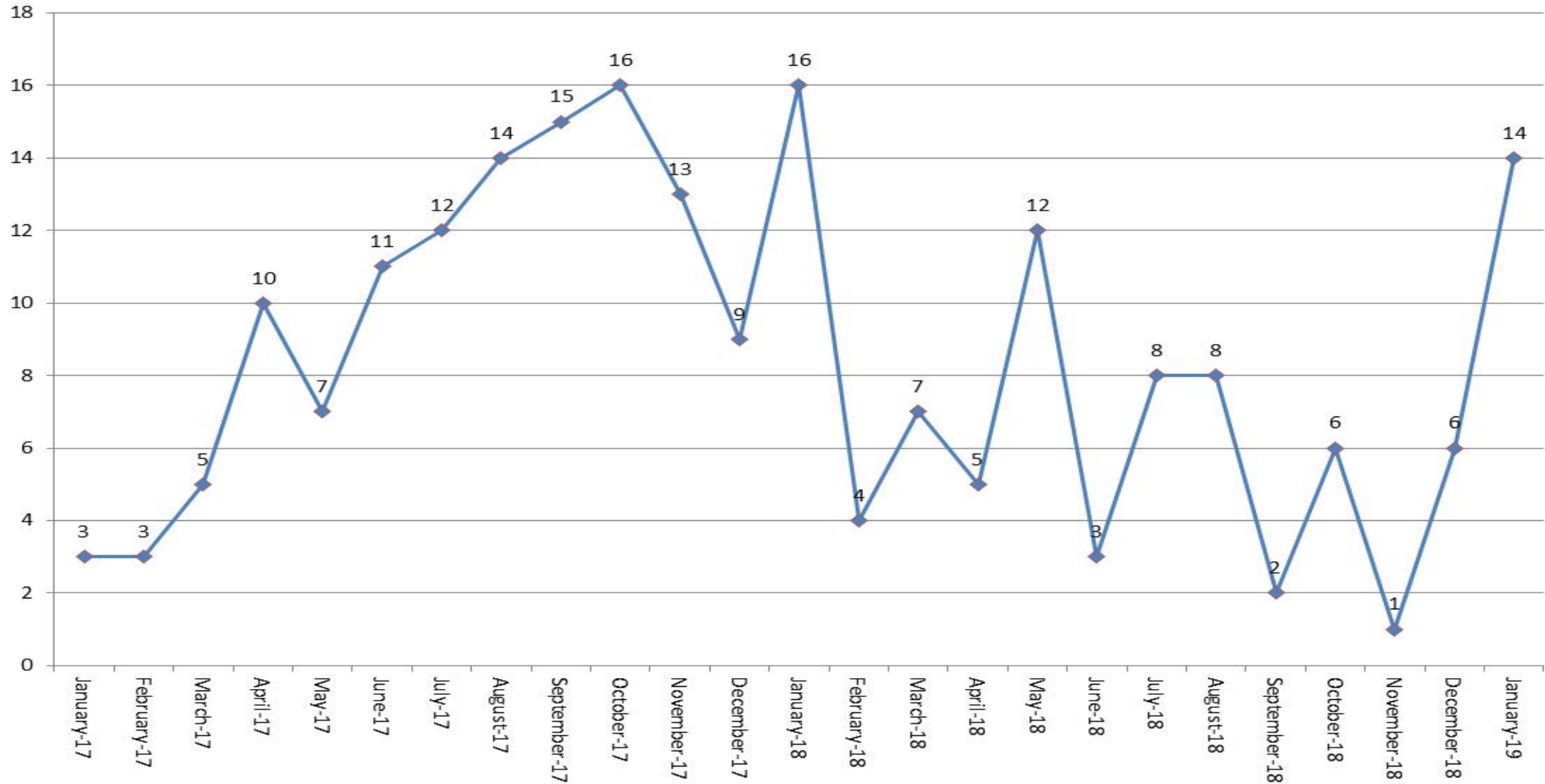
Transfers to UNMH



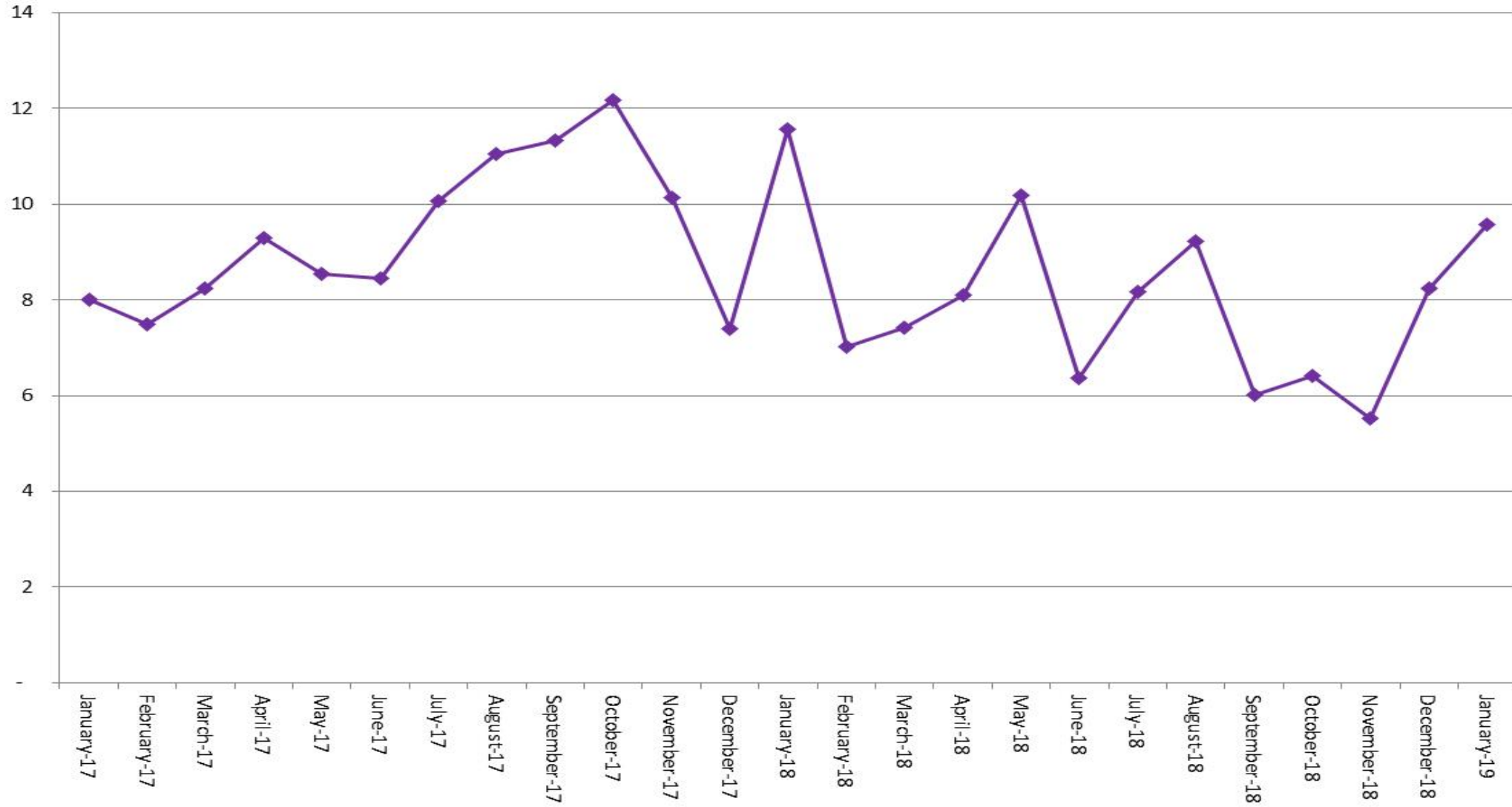
UNMH - Average Occupancy in Adult Licensed Beds (by Month)



Emergency Room Census with over 20 patients with Admit Status

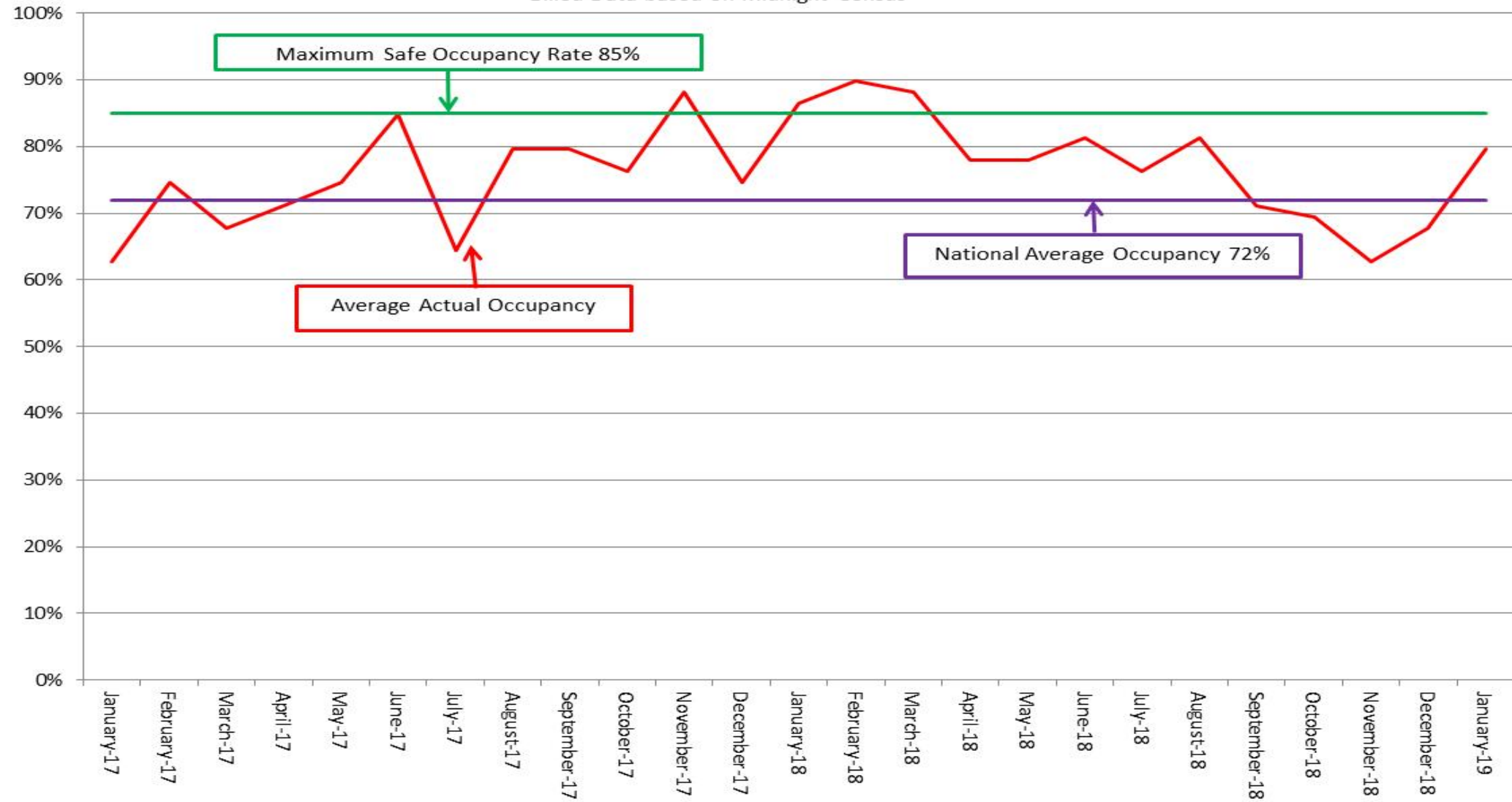


UNMH Emergency Department Average Wait Hours for a Bed

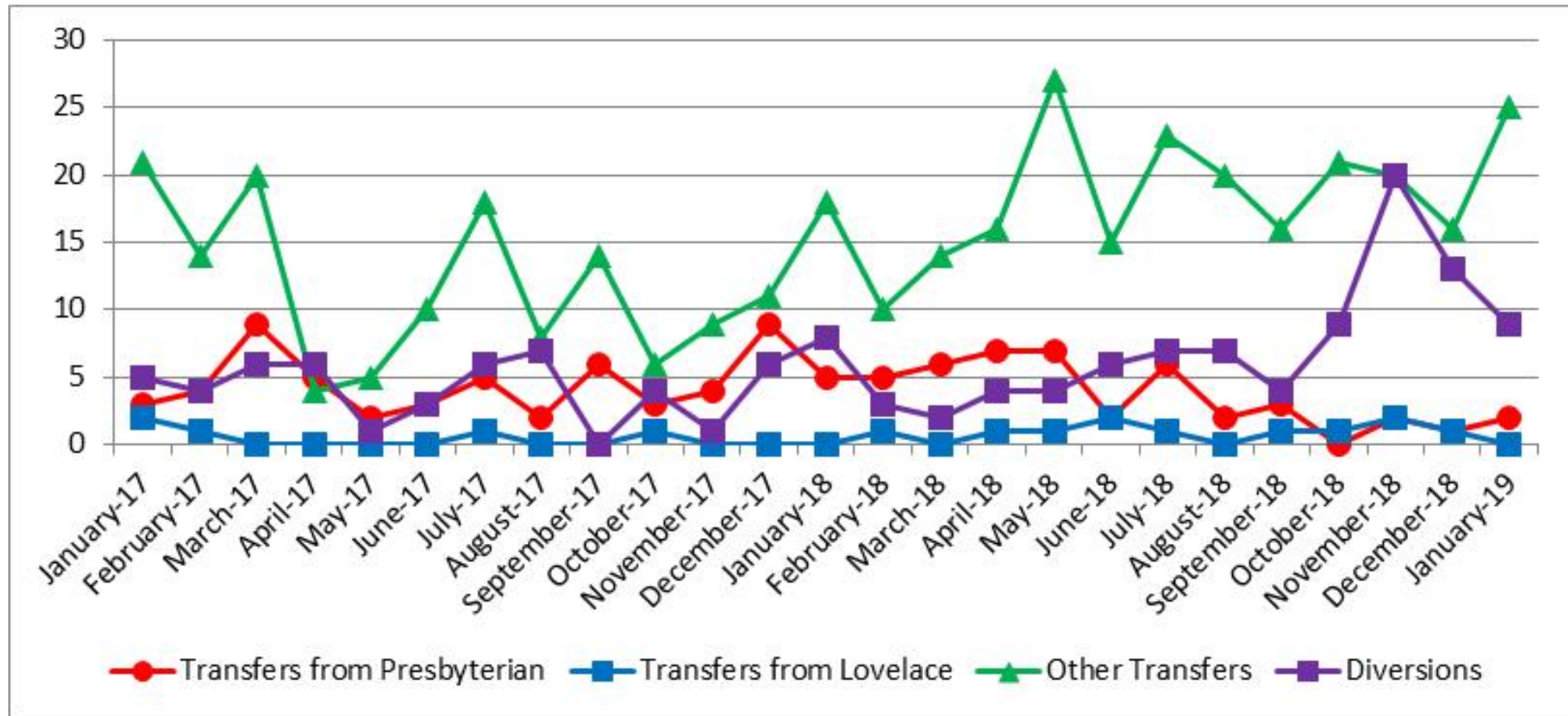


SRMC - Average Occupancy in Adult Licensed Beds (by Month)

Billed Data based on Midnight Census

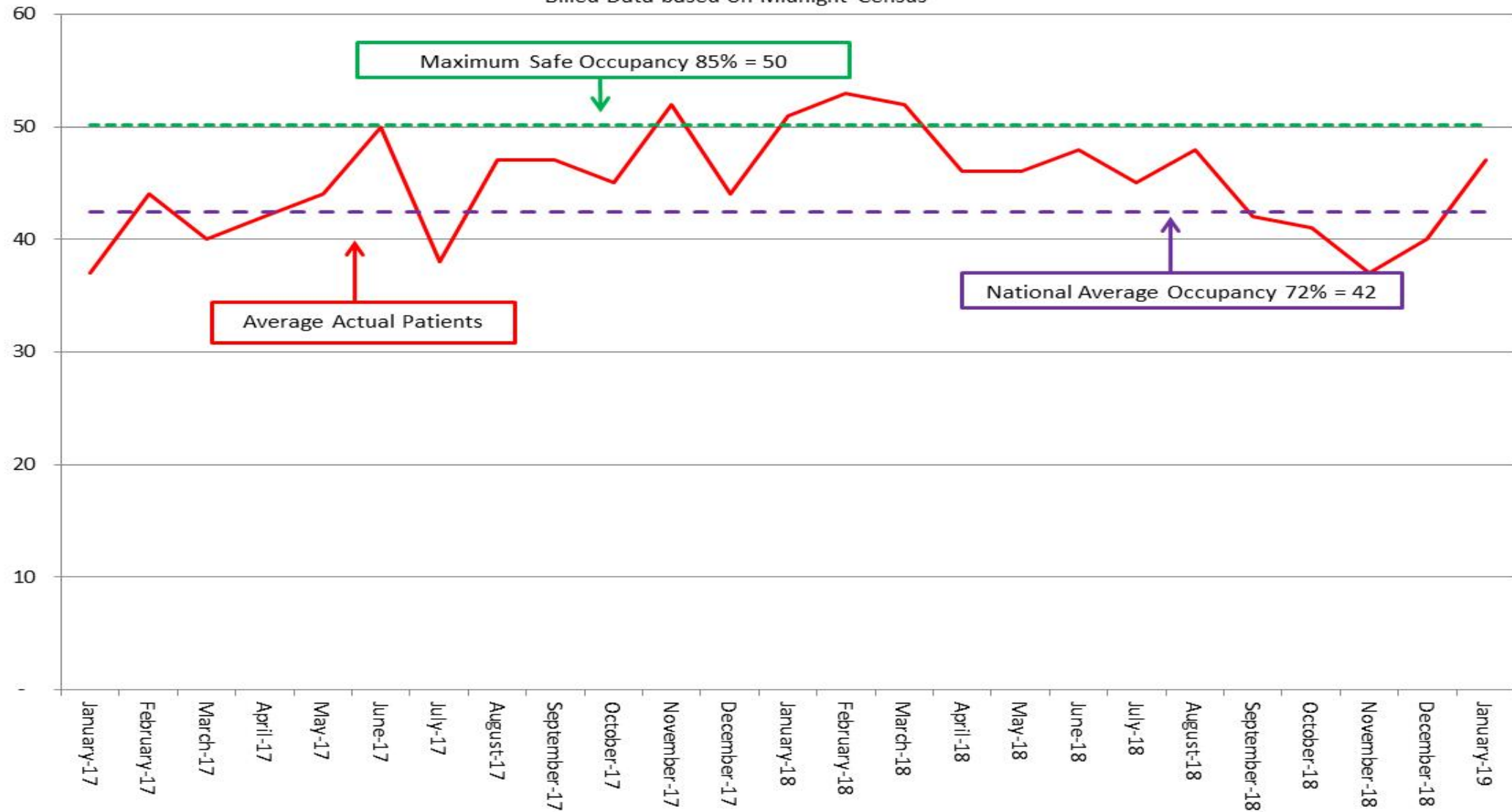


Transfers to SRMC and Diversions from SRMC



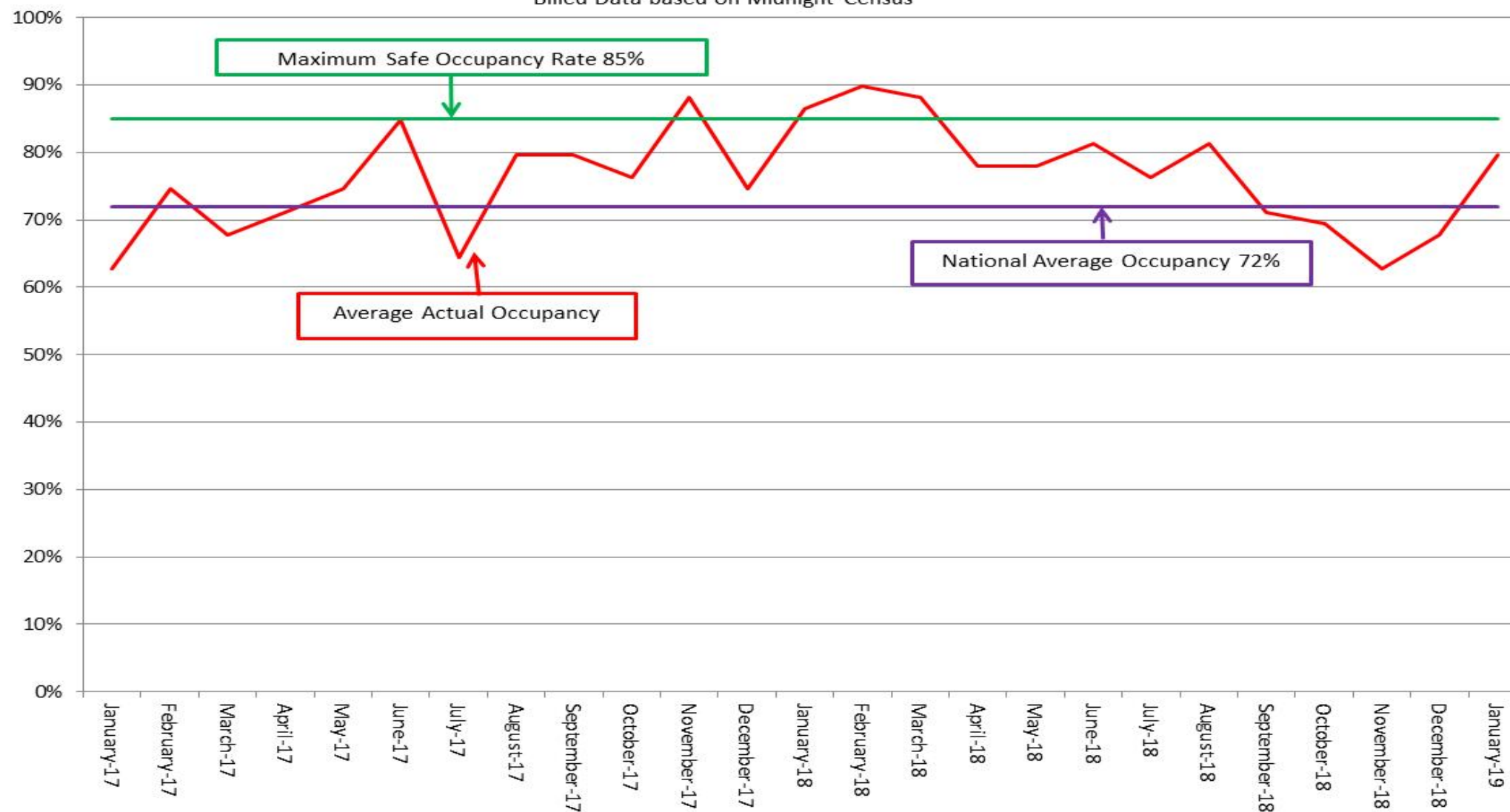
SRMC - Average Patients in Adult Licensed Beds (by Month)

Billed Data based on Midnight Census

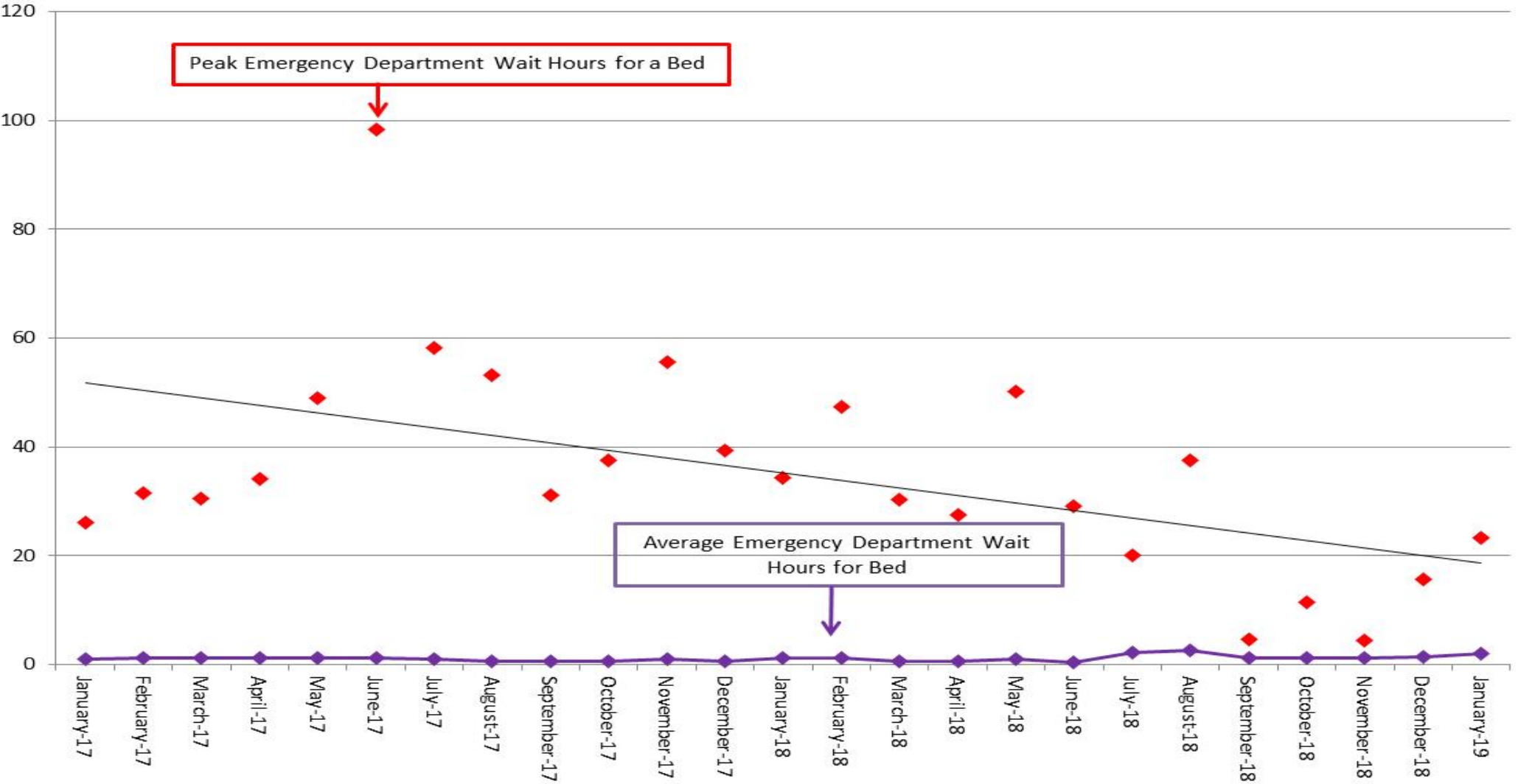


SRMC - Average Occupancy in Adult Licensed Beds (by Month)

Billed Data based on Midnight Census



SRMC Emergency Department Wait Hours for a Bed





THE UNIVERSITY OF
NEW MEXICO



Athletics' FY19 Budget and Actuals (Exhibit P21)

Updated through January 31, 2019 (YTD)

Schedule A: (FY19 Budget and Actuals)- This schedule details out pooled revenues and directed revenues by sport for FY19 budget and actuals year-to-date through January 31, 2019. Please note that a majority of revenues are pooled centrally into Athletics and are not distributed by sport, however ticket sales and game guarantees are distributed by sport.

This report also compares FY19 budget to monthly actuals, and FY19 year-to-date monthly actuals to prior year-to-date monthly actuals. Major variances are due to the restructure of the chart of accounts, timing on when revenue accruals and expenses were posted in the prior year, and differences in institutional transfers.

Schedule B: (Expenses by Sports)- This schedule details out the FY19 expense budget and year-to-date expense actuals through January 31, 2019. Please note grant-in-aid expenses have been budgeted based on prior year actuals, FY19 year-to-date actuals have been allocated to individual sports as expenses post throughout the fiscal year.



Schedule A

FY19 Budget and Monthly Actuals by Exhibit P21

Revenue/Expense Description (2)	FY19 Original Budget	FY19 Revised Budget	Fiscal Year 2018-19 (FY19)												FY19 YTD	FY19 Budget to Projected Actuals Variance	Actuals % of Revised Budget	FY18 YTD Actuals (January)	FY19 YTD vs. FY18 YTD Actuals
			July	August	September	October	November	December	January	February	March	April	May	June					
Pooled Revenues																			
NCAA/Mountain West Conference	4,750,000	4,750,000	532,639	395,833	395,833	395,833	395,833	395,833	395,833						2,907,637	(1,842,363)	61.2%	2,236,086	671,552
Media Rights/Sponsorship/Licensing	5,625,000	5,625,000	413,042	413,042	413,042	413,042	413,042	413,042	413,042						2,891,294	(2,733,706)	51.4%	2,648,583	242,710
Commissions	800,000	800,000	73,333	73,333	73,333	73,333	73,333	73,333	73,333						513,332	(286,668)	64.2%	262,500	250,832
Naming Rights	200,000	200,000	-	-	-	-	-	-	-						-	(200,000)	0.0%	-	-
Student Fees	3,681,708	3,681,708	211,580	402,038	1,322,737	-	-	-	1,450,816						3,387,171	(294,537)	92.0%	3,883,402	(496,231)
Fundraising	2,400,000	2,400,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000						1,400,000	(1,000,000)	58.3%	1,283,333	116,667
State Appropriation	2,641,500	2,641,500	218,200	218,100	230,200	218,100	218,100	218,100	230,200						1,551,000	(1,090,500)	58.7%	1,526,800	24,200
Facility Rental/Merchandise/GIK	2,400,000	2,400,000	5,003	8,318	800	4,192	36,397	955,818	1,858						1,012,386	(1,387,615)	42.2%	764,064	248,321
Special Events and Other Revenues	2,035,000	2,035,000	96,898	126,009	97,871	118,984	203,219	267,986	244,736						1,155,703	(879,297)	56.8%	1,881,978	(726,275)
Transfers to/from Campus	974,000	974,000	973,806	(10,011)	(6,058)	(194)	69,060	(194)	293,985						1,320,394	346,394	135.6%	1,515,332	(194,938)
Land Proceed Transfer	789,039	789,039	-	-	-	-	-	-	789,039						789,039	-	100.0%	-	789,039
Sub-total	26,296,247	26,296,247	2,724,502	1,826,662	2,727,758	1,423,290	1,608,984	2,523,918	4,092,842	-	-	-	-	-	16,927,956	(9,368,291)	64.4%	16,002,079	925,877
Directed Revenues (by Sports)																			
Men's Basketball Tickets	3,800,000	3,800,000	-	-	-	4,096	1,034,144	744,986	435,692						2,218,918	(1,581,082)	58.4%	2,602,966	(384,048)
Football Tickets	1,200,000	1,200,000	-	-	323,610	141,701	415,784	-	3,092						884,187	(315,813)	73.7%	1,382,790	(498,603)
Women's Basketball Tickets	375,000	375,000	-	-	-	15,167	64,752	109,137	24,576						213,631	(161,369)	57.0%	309,822	(96,191)
Other Sports Tickets (1)	115,000	115,000	-	13,180	19,570	40,375	6,498	-	-						79,623	(35,377)	69.2%	52,628	26,995
Football Game Guarantees	1,100,000	1,100,000	-	-	1,100,000	-	-	-	-						1,100,000	-	100.0%	1,100,000	-
Sub-total	6,590,000	6,590,000	-	13,180	1,443,180	201,339	1,521,177	854,123	463,360	-	-	-	-	-	4,496,359	(2,093,641)	68.2%	5,448,205	(951,846)
Total	32,886,247	32,886,247	2,724,502	1,839,842	4,170,938	1,624,629	3,130,161	3,378,041	4,556,202	-	-	-	-	-	21,424,314	(11,461,933)	65.1%	21,450,284	(25,969)
Expenses																			
Salaries	11,272,844	11,272,844	865,392	849,356	889,942	861,724	978,959	901,883	859,206						6,206,463	(5,066,381)	55.1%	6,505,722	(299,259)
Payroll Benefits	3,271,643	3,271,643	225,618	225,833	266,773	233,767	235,828	218,093	307,523						1,713,435	(1,558,208)	52.4%	1,801,005	(87,570)
Communication Charges	110,268	110,268	4,993	5,337	7,204	5,364	5,095	7,579	13,133						48,706	(61,562)	44.2%	56,615	(7,909)
Other Expense	782,164	782,164	34,757	79,947	103,719	92,249	113,875	1,046,277	139,570						1,610,394	828,230	205.9%	1,323,901	286,494
Patient Care Costs	98,300	98,300	26,137	15,400	15,241	4,865	8,304	5,905	6,729						82,581	(15,719)	84.0%	111,492	(28,911)
Plant Maintenance	250,457	250,457	33,972	6,235	11,390	24,648	15,974	15,645	18,490						126,355	(124,102)	50.4%	191,228	(64,873)
Services	4,967,038	4,967,038	107,701	181,741	218,202	649,935	213,078	214,842	575,117						2,160,616	(2,806,422)	43.5%	2,363,197	(202,581)
Student Costs (includes Grant-in-Aid)	5,694,190	5,694,190	108,655	1,737,125	808,184	350,172	271,307	84,549	1,740,409						5,100,400	(593,790)	89.6%	5,023,692	76,709
Supplies	2,055,696	2,055,696	287,004	251,795	203,412	125,710	204,799	65,006	330,697						1,468,422	(587,274)	71.4%	1,155,560	312,862
Travel	3,809,977	3,809,977	680,575	212,352	124,882	445,800	412,537	441,397	396,107						2,713,650	(1,096,327)	71.2%	2,642,853	70,797
Utilities	573,670	573,670	(13,936)	51,768	52,039	42,561	16,907	73,624	45,185						268,148	(305,522)	46.7%	280,478	(12,329)
Total	32,886,247	32,886,247	2,360,868	3,616,891	2,700,989	2,836,795	2,476,665	3,074,799	4,432,166	-	-	-	-	-	21,499,172	(11,387,075)	65.4%	21,455,743	43,429
Net	-	-	363,634	(1,777,049)	1,469,950	(1,212,167)	653,496	303,242	124,037	-	-	-	-	-	(74,858)	(74,858)	-0.2%	(5,459)	(69,399)

- (1) Other sports tickets include men's and women's soccer and track, baseball, softball, and volleyball
 (2) Actuals through January 31, 2019
 (3) Does not include accumulated deficit

FY19 Budgeted Expenses and Year-to-Date (YTD) Actuals by Sport Exhibit P21 (1)

Football			
Expense Description	FY19 Budget	FY19 YTD Actuals	FY19 Budget to Actuals Variance
Salaries	2,615,585	1,546,411	1,069,174
Payroll Benefits	804,797	365,075	439,722
Communication Charges	28,550	17,426	11,124
Other Expense	79,908	47,639	32,269
Patient Care Costs	18,000	11,202	6,798
Plant Maintenance	83,407	59,828	23,579
Services	1,003,600	686,164	317,436
Student Costs/Grant-in-Aid (2)	1,724,282	1,231,135	493,147
Supplies	305,350	215,261	90,089
Travel	1,275,550	1,119,396	156,154
Utilities	7,800	4,075	3,725
Total	7,946,829	5,303,612	2,643,217

Men's Baseball			
Expense Description	FY19 Budget	FY19 YTD Actuals	FY19 Budget to Actuals Variance
Salaries	357,672	216,634	141,038
Payroll Benefits	107,609	50,875	56,734
Communication Charges	1,460	315	1,145
Other Expense	7,852	3,537	4,315
Patient Care Costs	-	1,920	(1,920)
Plant Maintenance	-	-	-
Services	55,760	1,135	54,625
Student Costs/Grant-in-Aid (2)	233,545	109,252	124,293
Supplies	78,230	76,392	1,838
Travel	168,100	30,453	137,647
Utilities	-	-	-
Total	1,010,228	490,513	519,715

Women's Softball			
Expense Description	FY19 Budget	FY19 YTD Actuals	FY19 Budget to Actuals Variance
Salaries	183,000	98,024	84,976
Payroll Benefits	65,294	33,934	31,360
Communication Charges	2,400	473	1,928
Other Expense	3,942	1,982	1,960
Patient Care Costs	-	-	-
Plant Maintenance	-	122	(122)
Services	28,800	797	28,003
Student Costs/Grant-in-Aid (2)	238,818	89,171	149,647
Supplies	27,300	26,893	407
Travel	140,100	30,109	109,991
Utilities	-	-	-
Total	689,654	281,505	408,149

Men's Basketball			
Expense Description	FY19 Budget	FY19 YTD Actuals	FY19 Budget to Actuals Variance
Salaries	2,018,137	1,170,336	847,801
Payroll Benefits	373,163	172,992	200,171
Communication Charges	15,560	3,531	12,029
Other Expense	59,150	20,233	38,917
Patient Care Costs	7,500	6,191	1,309
Plant Maintenance	34,900	8,678	26,222
Services	746,240	435,183	311,057
Student Costs/Grant-in-Aid (2)	275,374	211,239	64,135
Supplies	103,850	73,565	30,285
Travel	541,500	299,132	242,368
Utilities	-	-	-
Total	4,175,374	2,401,081	1,774,293

Women's Basketball			
Expense Description	FY19 Budget	FY19 YTD Actuals	FY19 Budget to Actuals Variance
Salaries	768,086	464,568	303,518
Payroll Benefits	258,590	132,981	125,609
Communication Charges	2,920	893	2,028
Other Expense	16,319	9,700	6,619
Patient Care Costs	-	1,044	(1,044)
Plant Maintenance	7,400	2,999	4,401
Services	290,250	90,817	199,433
Student Costs/Grant-in-Aid (2)	239,448	177,395	62,052
Supplies	48,850	24,407	24,443
Travel	343,628	277,890	65,738
Utilities	-	-	-
Total	1,975,491	1,182,693	792,797

Men's Soccer			
Expense Description	FY19 Budget	FY19 YTD Actuals	FY19 Budget to Actuals Variance
Salaries	225,969	139,217	86,752
Payroll Benefits	63,810	46,292	17,518
Communication Charges	2,420	796	1,624
Other Expense	5,628	4,283	1,345
Patient Care Costs	1,000	1,886	(886)
Plant Maintenance	-	-	-
Services	34,025	21,488	12,537
Student Costs/Grant-in-Aid (2)	213,722	87,130	126,591
Supplies	19,825	42,044	(22,219)
Travel	120,750	128,808	(8,058)
Utilities	-	-	-
Total	687,149	471,944	215,205

Women's Soccer			
Expense Description	FY19 Budget	FY19 YTD Actuals	FY19 Budget to Actuals Variance
Salaries	196,000	116,859	79,141
Payroll Benefits	70,889	39,985	30,904
Communication Charges	1,060	350	710
Other Expense	3,491	4,808	(1,317)
Patient Care Costs	-	152	(152)
Plant Maintenance	-	252	(252)
Services	4,200	2,946	1,254
Student Costs/Grant-in-Aid (2)	304,393	132,643	171,749
Supplies	15,250	17,541	(2,291)
Travel	127,100	155,368	(28,268)
Utilities	-	-	-
Total	722,383	470,903	251,480

Men's Golf			
Expense Description	FY19 Budget	FY19 YTD Actuals	FY19 Budget to Actuals Variance
Salaries	163,000	96,989	66,012
Payroll Benefits	50,816	34,612	16,204
Communication Charges	320	316	4
Other Expense	2,534	2,414	120
Patient Care Costs	-	-	-
Plant Maintenance	-	-	-
Services	450	4,566	(4,116)
Student Costs/Grant-in-Aid (2)	97,381	40,453	56,928
Supplies	2,475	21,153	(18,678)
Travel	61,250	59,225	2,025
Utilities	520	38	482
Total	378,746	259,764	118,982

Women's Golf			
Expense Description	FY19 Budget	FY19 YTD Actuals	FY19 Budget to Actuals Variance
Salaries	144,905	85,817	59,088
Payroll Benefits	41,064	33,281	7,783
Communication Charges	560	0	560
Other Expense	2,319	2,142	177
Patient Care Costs	-	-	-
Plant Maintenance	-	-	-
Services	3,800	10,191	(6,391)
Student Costs/Grant-in-Aid (2)	113,191	55,850	57,341
Supplies	8,560	19,155	(10,595)
Travel	56,000	34,852	21,148
Utilities	350	38	312
Total	370,749	241,327	129,423

Men's Tennis			
Expense Description	FY19 Budget	FY19 YTD Actuals	FY19 Budget to Actuals Variance
Salaries	103,000	53,750	49,250
Payroll Benefits	24,698	13,373	11,325
Communication Charges	290	158	133
Other Expense	2,750	1,594	1,156
Patient Care Costs	-	-	-
Plant Maintenance	-	-	-
Services	15,810	2,640	13,170
Student Costs/Grant-in-Aid (2)	53,071	27,526	25,545
Supplies	15,300	12,659	2,641
Travel	48,700	28,713	19,987
Utilities	-	-	-
Total	263,619	140,413	123,206

Women's Tennis			
Expense Description	FY19 Budget	FY19 YTD Actuals	FY19 Budget to Actuals Variance
Salaries	105,000	59,270	45,730
Payroll Benefits	30,729	20,715	10,014
Communication Charges	610	385	225
Other Expense	2,481	1,337	1,144
Patient Care Costs	-	-	-
Plant Maintenance	-	-	-
Services	12,910	3,194	9,716
Student Costs/Grant-in-Aid (2)	157,622	63,303	94,319
Supplies	13,615	18,654	(5,039)
Travel	50,500	19,154	31,346
Utilities	-	-	-
Total	373,467	186,013	187,454

Cross Country (M/W) (3)			
Expense Description	FY19 Budget	FY19 YTD Actuals	FY19 Budget to Actuals Variance
Salaries	153,188	68,562	84,626
Payroll Benefits	57,154	22,386	34,768
Communication Charges		-	-
Other Expense	2,885	2,177	708
Patient Care Costs		111	(111)
Plant Maintenance		487	(487)
Services	6,750	4,311	2,439
Student Costs/Grant-in-Aid (2)	314,034	115,540	198,494
Supplies	17,813	1,853	15,960
Travel	107,555	69,572	37,983
Utilities		-	-
Total	659,379	284,999	374,381

Track (M/W) (3)			
Expense Description	FY19 Budget	FY19 YTD Actuals	FY19 Budget to Actuals Variance
Salaries	153,188	118,668	34,520
Payroll Benefits	57,154	40,075	17,079
Communication Charges	560	350	210
Other Expense	3,078	2,535	543
Patient Care Costs	-	890	(890)
Plant Maintenance	12,350	-	12,350
Services	6,750	5,193	1,557
Student Costs/Grant-in-Aid (2)	314,034	115,658	198,376
Supplies	17,813	27,140	(9,327)
Travel	97,600	43,961	53,639
Utilities	-	-	-
Total	662,527	354,470	308,057

Women's Volleyball (4)			
Expense Description	FY19 Budget	FY19 YTD Actuals	FY19 Budget to Actuals Variance
Salaries	132,914	72,057	60,857
Payroll Benefits	42,351	21,927	20,424
Communication Charges	1,605	737	868
Other Expense	3,372	3,308	64
Patient Care Costs	-	-	-
Plant Maintenance	15,300	1,154	14,146
Services	52,950	23,823	29,127
Student Costs/Grant-in-Aid (2)	229,360	117,461	111,899
Supplies	33,650	16,911	16,739
Travel	94,650	107,773	(13,123)
Utilities	-	-	-
Total	606,152	365,152	241,001

Sand Volleyball (4)			
Expense Description	FY19 Budget	FY19 YTD Actuals	FY19 Budget to Actuals Variance
Salaries	113,514	66,355	47,159
Payroll Benefits	42,351	20,844	21,507
Communication Charges	-	-	-
Other Expense	1,174	533	641
Patient Care Costs	-	-	-
Plant Maintenance	3,000	-	3,000
Services	-	-	-
Student Costs/Grant-in-Aid (2)	38,957	8,981	29,976
Supplies	500	481	19
Travel	32,250	-	32,250
Utilities	-	-	-
Total	231,746	97,194	134,552

Skiing (M/W)			
Expense Description	FY19 Budget	FY19 YTD Actuals	FY19 Budget to Actuals Variance
Salaries	132,162	69,194	62,968
Payroll Benefits	49,310	28,728	20,582
Communication Charges	350	193	158
Other Expense	14,874	2,200	12,674
Patient Care Costs	-	-	-
Plant Maintenance	9,600	4,831	4,769
Services	7,000	1,944	5,056
Student Costs/Grant-in-Aid (2)	137,010	84,233	52,778
Supplies	21,260	9,377	11,883
Travel	102,950	69,604	33,346
Utilities	-	-	-
Total	474,516	270,304	204,213

Swimming/Diving			
Expense Description	FY19 Budget	FY19 YTD Actuals	FY19 Budget to Actuals Variance
Salaries	146,000	86,337	59,663
Payroll Benefits	54,473	30,031	24,442
Communication Charges	350	193	158
Other Expense	3,251	2,917	334
Patient Care Costs	-	-	-
Plant Maintenance	-	-	-
Services	1,200	280	920
Student Costs/Grant-in-Aid (2)	192,740	122,953	69,786
Supplies	26,195	4,501	21,694
Travel	95,900	96,154	(254)
Utilities	-	-	-
Total	520,109	343,366	176,743

Spirit			
Expense Description	FY19 Budget	FY19 YTD Actuals	FY19 Budget to Actuals Variance
Salaries	-	-	-
Payroll Benefits	-	-	-
Communication Charges	-	193	(193)
Other Expense	960	669	291
Patient Care Costs	-	-	-
Plant Maintenance	500	-	500
Services	11,525	4,810	6,715
Student Costs/Grant-in-Aid (2)	-	-	-
Supplies	8,800	4,659	4,141
Travel	17,200	34,923	(17,723)
Utilities	-	-	-
Total	38,985	45,253	(6,268)

Administration/Events/Other Operating (5)			
Expense Description	FY19 Budget	FY19 YTD Actuals	FY19 Budget to Actuals Variance
Salaries	3,561,524	1,677,415	1,884,109
Payroll Benefits	1,077,391	605,328	472,063
Communication Charges	51,253	22,400	28,853
Other Expense	566,196	1,496,386	(930,190)
Patient Care Costs	71,800	59,185	12,615
Plant Maintenance	84,000	48,003	35,997
Services	2,685,018	861,134	1,823,884
Student Costs/Grant-in-Aid (2)	817,209	2,310,478	(1,493,269)
Supplies	1,291,060	855,778	435,282
Travel	328,694	108,562	220,132
Utilities	565,000	263,998	301,002
Total	11,099,145	8,308,668	2,790,477

Total	32,886,247	21,499,172	11,387,075
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(1) Does not include special events and bowl games; Actuals through January 31, 2019

(2) Grant-in-Aid was budgeted based on FY18 actuals, FY19 actuals will be allocated to individual sports as expenses post

(3) M/W track and cross-country coaches salaries split 50/50 between sports.

(4) Women's volleyball and sand volleyball's coaches salaries split 50/50 between sports.

(5) Includes Events Management, Special Events, Bowl Games, Championships, Gifts-in-Kind, Parking, Concessions, Ticket Office, Administration, Business Office, Leagues and Clubs, Compliance, Advisement, Facility Rentals, Sports Camps, Utilities, Student Assistance Funds, Life skills, Pre Season Training, Athletic Vans, Insurance, Marketing and Media Relations



**UNM Regent's Advisor Report
March 2018**

Changing Worlds 2020: The Campaign for UNM

The University of New Mexico launched *Changing Worlds: The Campaign for UNM* in 2006. As of February 21, 2019, over 76,387 generous donors have made this campaign the largest campaign in UNM history, with \$1,082,456,930 billion in gifts in support of scholarships, patient care, research, and more.

Building on the UNM 2020 goals, but with the same emphasis on student success and opportunity, faculty support and research, campus programs, and capital projects and facilities, the campaign was refreshed and extended in 2014. *Changing Worlds 2020: The Campaign for UNM* will continue to energize alumni and friends to make meaningful gifts.

Folding in the current campaign results, the goal was set to strive for a total of \$1 billion in private support by the end of 2020.

Specific fundraising highlights:

UNM KNME received a gift of \$290,000

UNM Popejoy Hall received a gift of \$210,000

UNM-College Engineering received a gift of \$275,000

UNM-HSC College of Pharmacy received a gift of \$150,000

UNM-HSC Center for Native American Health for Medicine received a gift of \$100,000

UNM-HSC Cancer Center & the NM Nursing Education Consortium Endowment for Nursing received a gift of \$70,000

Fundraising Performance Report

FY 18/19, December 31, 2018

Changing Worlds 2020 Campaign	CASE Campaign Standards			VSE Standards
	Campaign to Date	GOAL	% OF GOAL	To Date
Gift Commitments	\$ 1,073,730,846	\$1,000,000,000	107.4%	830,511,699
- Cash/Cash Equivalents	625,768,082	N/A	N/A	N/A
- In-Kind	96,658,096	N/A	N/A	N/A
- Pledges	109,841,411	N/A	N/A	N/A
- Testamentary	227,613,403	N/A	N/A	N/A
Pledges Due	20,578,788	N/A	N/A	N/A
Testamentary Gifts Due	196,901,277	N/A	N/A	N/A

Council for Advancement and Support of Education (CASE) reporting is on an "accrual basis" and Voluntary Support of Education (VSE) reporting is on a "cash basis".

Gift Commitments (Fiscal Year)	This Quarter		FY 18/19	GOAL	FY 17/18			
Main Campus								
- Cash/Cash Equivalents	\$	2,751,964	\$	5,328,049	N/A	\$	18,564,913	
- In-Kind	\$	136,907	\$	1,272,407	N/A		3,870,973	
- Pledges	\$	625,000	\$	796,572	N/A		2,260,500	
- Testamentary	\$	7,930,000	\$	14,771,350	N/A		4,375,540	
Sub-Total	\$	11,443,871	\$	22,168,378	\$	21,500,000	\$	29,071,926
HSC								
- Cash/Cash Equivalents	\$	4,855,130	\$	9,613,452	N/A	\$	17,841,409	
- In-Kind	\$	193,820	\$	277,723	N/A		625,909	
- Pledges	\$	132,500	\$	368,375	N/A		1,364,024	
- Testamentary	\$	14,000,000	\$	17,492,000	N/A		8,113,000	
Sub-Total	\$	19,181,450	\$	27,751,550	\$	27,250,000	\$	27,944,342
Athletics								
- Cash/Cash Equivalents	\$	107,999	\$	965,294	N/A	\$	4,163,177	
- In-Kind	\$	-	\$	-	N/A		1,912,127	
- Pledges	\$	-	\$	-	N/A		-	
- Testamentary	\$	-	\$	-	N/A		-	
Sub-Total	\$	107,999	\$	965,294	\$	8,000,000	\$	6,075,304
Other Campus Units *								
- Cash/Cash Equivalents	\$	3,808,780	\$	7,139,439	N/A	\$	16,704,498	
- In-Kind	\$	-	\$	65,000	N/A		512,364	
- Pledges	\$	75,000	\$	75,000	N/A		-	
- Testamentary	\$	570,000	\$	720,000	N/A		6,924,000	
Sub-Total	\$	4,453,780	\$	7,999,439	\$	23,250,000	\$	24,140,862
Total	\$	35,187,100	\$	58,884,661	\$	80,000,000	\$	87,232,434

* Other campus units include KNME, KUNM, UNM Branch Campuses, President's Office, Provost's Office, Enrollment Services, Student Affairs and numerous other units not classified as main campus, HSC or athletics.

Gift Destinations	This Quarter	FY 18/19	FY 17/18	FY 16/17
UNM Foundation	\$ 31,785,946	\$ 46,089,656	\$ 55,924,911	\$ 44,886,850
Reported Gifts *	\$ 3,401,154	\$ 12,795,005	\$ 31,307,523	\$ 46,543,081
Total	\$ 35,187,100	\$ 58,884,661	\$ 87,232,434	\$ 91,429,931

* Reported Gifts = gifts made directly to KNME, KUNM, Lobo Club, and OVPR, but reported by UNM Foundation per MOA.

Fundraising Performance Report

FY 18/19, December 31, 2018

Gift Commitments (Fiscal Year)	FY 18/19	FY 17/18	FY 16/17
Gifts for UNM's Current Use			
Cash/Cash Equivalents	\$ 16,901,121	\$ 42,137,056	\$ 43,956,639
In Kind	\$ 1,615,130	\$ 6,921,373	\$ 13,423,361
Total Gifts for UNM's Current Use	\$ 18,516,251	\$ 49,058,429	\$ 57,380,000
Gifts for UNM's Future			
Cash/Cash Equivalents to the Endowment	\$ 6,145,113	\$ 15,136,941	\$ 9,288,025
Pledges	\$ 1,239,947	\$ 3,624,524	\$ 13,849,854
Testamentary Gifts	\$ 32,983,350	\$ 19,412,540	\$ 10,912,052
Total Gifts for UNM's Future	\$ 40,368,410	\$ 38,174,005	\$ 34,049,931
Total Gift Commitments	\$ 58,884,661	\$ 87,232,434	\$ 91,429,931

Pledges and Testamentary Gifts due	FY 18/19	FY 17/18	FY 16/17
Beginning Balance Pledges Receivable	\$ 22,466,967	\$ 26,190,269	37,600,987
Add: New Pledges	\$ 1,239,947	\$ 3,624,524	13,849,854
Less: Pledge Payments	\$ (2,799,539)	\$ (5,937,750)	\$ (20,758,841)
Less: Pledges Cancelled/Modified/Written Off	\$ (328,587)	\$ (1,410,076)	(4,501,731)
Ending Balance Pledges Receivable	\$ 20,578,788	\$ 22,466,967	26,190,269
Testamentary Pledges Due	\$ 196,901,277	\$ 170,929,427	145,297,387
Total Pledges and Testamentary Gifts Due	\$ 217,480,065	\$ 193,396,394	\$ 158,827,033

Performance Measures	This Quarter	FY 18/19	FY 17/18	FY 16/17
Gift Commitment Income	\$ 35,187,100	\$ 58,884,661	\$ 87,232,434	\$ 91,429,931
# of Gifts	5,783	11,703	29,908	31,207
# of Donors	3,064	4,935	11,127	11,630

Efficiency Measures	FY 18/19	FY 17/18	FY 17/18	FY 16/17
Cost per Dollar Raised *	\$0.10	\$0.13	\$0.13	\$0.13

* Compares UNM Foundation budget expenditures to gift commitments.

Consolidated Investment Fund - Investment Performance

FY 18/19, December 31, 2018

Investment Performance Results	Market Value	FY 18/19	1-Year	3-Year	10-Year
FY 18/19, December 31, 2018	\$ 429,055,123	-4.4%	-3.3%	5.7%	7.3%
Custom Benchmark *		-4.1%	-3.2%	6.0%	7.5%
FY 17/18 (June 30, 2018)	\$ 454,856,716	N/A	8.2%	6.1%	5.1%
Custom Benchmark *		N/A	8.7%	6.5%	5.0%
NACUBO/Commonfund **		N/A	8.1%	6.1%	5.6%

* Custom Benchmark is a blended benchmark consisting of indices for all asset classes.

** NACUBO/Commonfund Endowment Study median return (\$251 million to \$500 million)

Consolidated Investment Fund - Asset Allocation

FY 18/19, December 31, 2018

Investment Class	Current Allocation	Target Allocation	Investment Policy Ranges
Domestic Equity	24.0%	21.5%	10% - 50%
International Equity	21.2%	21.5%	10% - 40%
Fixed Income/Cash	16.2%	17.5%	10% - 50%
Real Assets	5.9%	8.0%	0% - 15%
Hedge Funds	20.5%	20.0%	0% - 20%
Private Investments	12.2%	11.5%	0% - 20%

Consolidated Investment Fund - Spending Distribution

FY 18/19, December 31, 2018

CIF Spending Distribution	FY 18/19 Approved Distribution	FY 19/20 Approved Distribution
Endowment Spending Distribution	\$ 16,000,000	\$ 16,500,000

Consolidated Investment Fund - Development Funding Allocation

FY 18/19, December 31, 2018

Development Funding Allocation	%	Dev Funding Allocation	Total Budget Expenditures	% Overall Budget
FY 18/19	1.85%	\$3,373,493	\$6,058,868	56%
FY 17/18	1.85%	\$6,613,827	\$11,691,159	57%
FY 16/17	1.85%	\$6,459,282	\$11,630,778	56%
FY 15/16	1.60%	\$5,604,448	\$11,498,151	49%
FY 14/15	1.4/1.6%	\$5,184,050	\$11,309,689	46%
FY 13/14	1.40%	\$4,655,028	\$11,367,397	41%

UNM Foundation Budget vs. Actual

FY 18/19, December 31, 2018

Sources of Budget	Budget	FY 18/19	% of Budget	Projected
UNM Contract Revenue	\$ 5,371,588	\$ 2,717,062	50.58%	\$ 5,335,705
Development Funding Allocation	6,785,271	3,373,493	49.72%	6,775,445
Short-Term Investment Income	590,000	297,046	50.35%	590,000
Unrestricted Gifts & Other Revenue	150,000	142,678	95.12%	200,000
Total	12,896,859	6,530,279	50.63%	12,901,150

Uses of Budget	Budget	FY 18/19	% of Budget	Projected
Salaries/Fringe Benefits	\$ 9,645,783	\$ 4,480,965	46.46%	\$ 9,660,688
Operating Expenditures	3,126,216	1,577,903	50.47%	3,166,265
Total	12,771,999	6,058,868	47.44%	12,826,953

Reserve Balances	Budget	FY 18/19	Projected
Surplus/(Deficit) from Operations	\$ 124,860	\$ 471,411	\$ 74,197
Beginning Reserve Balances	2,024,371	2,024,371	2,024,371
Ending Reserve Balances	2,149,231	2,495,782	2,098,568

**THE UNIVERSITY OF NEW MEXICO
MR. AND MRS. HUGH B. AND HELEN K. WOODWARD ENDOWMENT
FUNDED BY THE SANDIA FOUNDATION**

	2014-15	2015-16	2016-17	2017-18	2018-19
<u>PRINCIPAL/CORPUS</u>					
BEGINNING MARKET VALUE, JULY 1:	\$ 46,217,372	\$ 46,457,996	\$ 45,215,313	\$ 49,673,486	\$ 52,920,539
ADDITIONS	1,800,000	1,613,250	1,343,250	1,342,350	697,500
INVESTMENT EARNINGS	438,314	(731,442)	5,168,189	4,051,617	(2,282,789) (1)
DEVELOPMENT FUNDING ALLOCATION	-	-	-	-	- (3)
SPENDING DISTRIBUTION	(1,997,690)	(2,124,491)	(2,053,266)	(2,146,914)	(1,108,953) (2)
ENDING MARKET VALUE, JUNE, 30:	<u>\$ 46,457,996</u>	<u>\$ 45,215,313</u>	<u>\$ 49,673,486</u>	<u>\$ 52,920,539</u>	<u>\$ 50,226,297</u>

(1) FY 2018-19 Net Investment Earnings:

Represents the actual net investment earnings through December 31, 2018. Net investment earnings for the period of July 1, 2018, through December 31, 2018, were -4.4%, net of manager fees.

(2) FY 2018-19 Spending Distribution:

Represents the quarterly spending distributions from July 1, 2018, through December 31, 2018.

(3) FY 2018-19 Development Funding Allocation:

The Development Funding Allocation is not assessed on the Woodward endowment.

**THE UNIVERSITY OF NEW MEXICO
WINROCK LAND SALE ENDOWMENT**

	2014-15	2015-16	2016-17	2017-18	2018-19
<u>PRINCIPAL/CORPUS</u>					
BEGINNING MARKET VALUE, JULY 1:	\$ 30,541,208	\$ 29,296,021	\$ 27,250,676	\$ 28,795,783	\$ 29,599,838
ADDITIONS	-	-	-	-	-
INVESTMENT EARNINGS	284,506	(476,523)	3,070,192	2,332,402	(1,265,868) (1)
DEVELOPMENT FUNDING ALLOCATION	(435,063)	(453,178)	(505,135)	(503,924)	(251,203)
SPENDING DISTRIBUTION	(1,094,630)	(1,115,644)	(1,019,950)	(1,024,422)	(520,601) (2)
ENDING MARKET VALUE, JUNE, 30:	<u>\$ 29,296,021</u>	<u>\$ 27,250,676</u>	<u>\$ 28,795,783</u>	<u>\$ 29,599,838</u>	<u>\$ 27,562,167</u>

(1) FY 2018-19 Net Investment Earnings:	Represents the actual net investment earnings through December 31, 2018. Net investment earnings for the period of July 1, 2018, through December 31, 2018, were -4.4%, net of manager fees.
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(2) FY 2018-19 Spending Distribution:	Represents the quarterly spending distributions from July 1, 2018, through December 31, 2018.
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**THE UNIVERSITY OF NEW MEXICO
REGENTS' ENDOWMENT**

	2005-06	2006-07	2007-08	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19
<u>PRINCIPAL/CORPUS</u>														
BEGINNING MARKET VALUE, JULY 1:	\$ 26,548,336	\$ 32,325,235	\$ 36,674,360	\$ 35,018,525	\$ 25,165,952	\$ 25,889,070	\$ 28,836,764	\$ 27,249,619	\$ 27,508,609	\$ 30,639,864	\$ 28,643,719	\$ 26,643,915	\$ 27,115,507	\$ 27,058,228
ADDITIONS:														
MESA DEL SOL PROPERTY SALE	8,045,923	-	-	-	-	-	-	-	-	-	-	-	-	-
INNOVATE ABQ REPAYMENT	-	-	-	-	-	-	-	-	-	2,038,082	-	-	-	-
WITHDRAWALS:														
ASM STUDENT INVESTMENT PROGRAM	(2,000,000)	-	-	-	-	-	-	-	-	-	-	-	-	-
INNOVATE ABQ	-	-	-	-	-	-	-	-	-	(2,800,000)	-	-	-	-
GIBSON/MULBERRY PROPERTY PURCHASE	(1,645,435)	-	-	-	-	-	-	-	-	-	-	-	-	-
2811 CAMPUS PROPERTY PURCHASE	(242,798)	-	-	-	-	-	-	-	-	-	-	-	-	-
SCHOLARSHIP FUNDING	-	-	-	(880,525)	-	-	-	-	-	-	-	-	-	-
BASEBALL FIELD CAPITAL PROJECT	-	-	-	-	-	-	-	(1,100,000)	-	-	-	-	-	-
UNM BRANDING CAMPAIGN	-	-	-	-	-	-	-	-	-	-	-	(1,000,000)	-	-
UNM ATHLETICS FUNDING	-	-	-	-	-	-	-	-	-	-	-	-	(814,207)	-
INVESTMENT EARNINGS	2,789,695	6,123,941	284,643	(7,060,716)	2,659,659	4,759,412	101,609	2,917,311	4,579,187	256,330	(465,913)	\$2,908,314	\$2,193,801 (1)	-\$1,157,173
DEVELOPMENT FUNDING ALLOCATION		(329,734)	(398,416)	(335,326)	(505,476)	(507,115)	(508,986)	(502,354)	(401,790)	(420,815)	(443,088)	(476,947)	(472,228)	(229,634)
SPENDING DISTRIBUTION	(1,170,486)	(1,445,081)	(1,542,062)	(1,576,006)	(1,431,065)	(1,304,603)	(1,179,768)	(1,055,967)	(1,046,142)	(1,069,742)	(1,090,803)	(959,775)	(964,646) (2)	(475,899)
ENDING MARKET VALUE, JUNE 30:	<u>\$ 32,325,235</u>	<u>\$ 36,674,360</u>	<u>\$ 35,018,525</u>	<u>\$ 25,165,952</u>	<u>\$ 25,889,070</u>	<u>\$ 28,836,764</u>	<u>\$ 27,249,619</u>	<u>\$ 27,508,609</u>	<u>\$ 30,639,864</u>	<u>\$ 28,643,719</u>	<u>\$ 26,643,915</u>	<u>\$ 27,115,507</u>	<u>\$ 27,058,228 (4)</u>	<u>\$ 25,195,522</u>

(1) FY 2018-19 Net Investment Earnings:	Represents the actual net investment earnings through December 31, 2018. Net investment earnings for the period of July 1, 2018, through December 31, 2018, were -4.4%, net of management fees.
(2) FY 2018-19 Spending Distribution:	Represents the quarterly spending distributions from July 1, 2018, through December 31, 2018.
(3) FY08-09 Withdrawal for scholarship funding:	\$1,000,000 was authorized to be withdrawn from the Regents' Endowment for FY08-09 scholarship funding. Of the authorized \$1,000,000, \$880,525 was withdrawn from the endowment.
(4) Mesa Del Sol Property Sale:	The Regents' Endowment includes proceeds from the "Mesa del Sol" property sale. Total proceeds of this sale were \$8,045,923 and the proceeds were added to the Regents' endowment in June of 2006. The Mesa del Sol contribution is not tracked separately, but an estimated value based on net investment earnings, spending distributions, withdrawals, and development funding allocations for the Regents' Endowment since that time, is \$4,507,102.

**THE UNIVERSITY OF NEW MEXICO
REGENTS' ENDOWMENT - MESA DEL SOL ADDITION**

	2005-06	2006-07	2007-08	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19
<u>PRINCIPAL/CORPUS</u>														
BEGINNING MARKET VALUE, JULY 1:	\$ -	\$ 8,045,923	\$ 9,128,444	\$ 8,716,297	\$ 6,483,107	\$ 6,669,392	\$ 7,428,760	\$ 7,019,889	\$ 6,227,564	\$ 6,936,437	\$ 6,686,409	\$ 6,219,587	\$ 5,519,116	\$ 4,840,312
ADDITIONS:														
MESA DEL SOL PROPERTY SALE	8,045,923	-	-	-	-	-	-	-	-	-	-	-	-	-
INNOVATE ABQ REPAYMENT	-	-	-	-	-	-	-	-	-	2,038,082	-	-	-	-
WITHDRAWALS:														
MERIT-BASED SCHOLARSHIPS	-	-	-	-	-	-	-	-	-	-	-	-	-	-
INNOVATE ABQ	-	-	-	-	-	-	-	-	-	(2,000,000)	-	-	-	-
GIBSON/MULBERRY PROPERTY PURCHAS	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2811 CAMPUS PROPERTY PURCHASE	-	-	-	-	-	-	-	-	-	-	-	-	-	-
BASEBALL FIELD CAPITAL PROJECT	-	-	-	-	-	-	-	(1,100,000)	-	-	-	-	-	-
UNM BRANDING CAMPAIGN	-	-	-	-	-	-	-	-	-	-	-	(1,000,000)	-	-
UNM ATHLETICS FUNDING	-	-	-	-	-	-	-	-	-	-	-	-	(814,207)	-
INVESTMENT EARNINGS	-	1,524,281	70,849	(1,757,450)	685,166	1,226,092	26,176	660,479	1,036,664	59,836	(108,760)	591,961	392,438	(207,001) (1)
DEVELOPMENT FUNDING ALLOCATION	-	(82,073)	(99,168)	(83,464)	(130,218)	(130,640)	(131,122)	(113,733)	(90,960)	(98,232)	(103,432)	(97,078)	(84,474)	(41,078)
SPENDING DISTRIBUTION	-	(359,688)	(383,827)	(392,276)	(368,663)	(336,084)	(303,925)	(239,071)	(236,832)	(249,714)	(254,630)	(195,354)	(172,561)	(85,131) (2)
ENDING MARKET VALUE, JUNE 30:	<u>\$ 8,045,923</u>	<u>\$ 9,128,444</u>	<u>\$ 8,716,297</u>	<u>\$ 6,483,107</u>	<u>\$ 6,669,392</u>	<u>\$ 7,428,760</u>	<u>\$ 7,019,889</u>	<u>\$ 6,227,564</u>	<u>\$ 6,936,437</u>	<u>\$ 6,686,409</u>	<u>\$ 6,219,587</u>	<u>\$ 5,519,116</u>	<u>\$ 4,840,312</u>	<u>\$ 4,507,102 (4)</u>

(1) FY 2018-19 Net Investment Earnings:	Represents the actual net investment earnings through December 31, 2018. Net investment earnings for the period of July 1, 2018, through December 31, 2018, were -4.4%, net of manager fees.
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(2) FY 2018-19 Spending Distribution:	Represents the quarterly spending distributions from July 1, 2018, through December 31, 2018.
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(4) Mesa Del Sol Property Sale:	The Regents' Endowment includes proceeds from the "Mesa del Sol" property sale. Total proceeds of this sale were \$8,045,923 and the proceeds were added to the Regents' endowment in June of 2006. The Mesa del Sol contribution is not tracked separately, but an estimated value based on net investment earnings, spending distributions, withdrawals, and development funding allocations for the Regents' Endowment since that time, is \$4,507,102.
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Regent Advisors' Comments/Reports

Reports may be included in the agenda eBook.

List of 2018-2019 Regent Advisors:

Steve Borbas, President, Retiree Association

John Brown, President, UNM Alumni Association

Rob Burford, President, Staff Council

Laurie Moye, Chair, UNM Foundation Board of Trustees

Boney Mutabazi, President, Graduate & Professional Student Association (GPSA)

Becka Myers, President, Associated Students of The University of New Mexico (ASUNM)

Daniel Perea, President, Parent Association

Pamela Pyle, President, Faculty Senate



UNM Alumni Association and Office of Alumni Relations Report

March, 2019

Student Engagement

- February 28 UNM Birthday Celebration – tabling with free Lobo Mascot buttons,
- Trailblazers are interviewing recruits and had 18 people attend their reunion.
- Lobo Dinners – 41 students attended dinners in Alumni homes celebrating UNM's 130th birthday March 1, 2.
- March 6 - Donut Wednesday at Hodgin Hall – 8-10 a.m.
- April 2, and May 1 - Graduates are invited to make appointments for their free “Grad Photos at the U”
- April 5 – Grad Student Appreciation Day at Hodgin Hall 2-6 p.m. with poster presentations and reception.

Alumni Engagement

- Lobo Dinners – March 1, 2 - 51 alumni, 10 community and 3 faculty joined 41 students at 10 alumni hosted dinners in the Albuquerque area to celebrate UNM's 130th birthday.
- Alumni from the Class of 1969 are invited to join the May Graduation celebrations and participate as a “Golden Graduate” or in their department, school or college convocations.

Regional Chapters Outreach Calendar

- Austin & Houston Chapter – May 11 Bluebell Creamery & Brenham Brewery Joint Chapter Meet-up
- Dallas/Fort Worth Chapter - February 24 – Lobo Day Brunch, Dr. Horton Newsom presenting, 35 people attended
- D.C. Chapter – February 27 – Hosted an appreciation reception for New Mexico's Federal Delegation at the Russell Senate Building, 113 attended
March 31 – Lobo Day Brunch, Featured Speaker: Dr. Rob del Campo

- Las Vegas Chapter
 - March 13 - Mountain West Lobo Fan Reception
 - May 24 – Isotopes Game Watch
- Norcal Chapter
 - March 2 - Lobo Day Potluck- 10 attendees
- Phoenix Chapter – May 19 – Scholarship Golf Tournament – Stonecreek Golf Club, 7:30 a.m.
- San Diego Chapter
 - March 15 – Happy Hour at Societe Brewing
 - May 17 – Happy Hour at Karl Strauss Brewing in Sorrento Mesa

Campus and Constituent Chapter Outreach Calendar

- February 20 – Veterans Alumni Chapter Membership Meeting – Hodgkin Hall
- February 21 – School of Architecture & Planning Alumni Chapter Meeting – Hodgkin Hall
- February 26 – Daily Lobo Alumni Group Social and 125th Anniversary Planning, Hodgkin Hall, 5:30-7:00 pm. – 12 attended
- February 28 – American Studies Alumni Group – Alumni Planning Meeting, Hodgkin Hall, 5:30 – 7:30 pm. – 8 attended
- March 1 – College of Education Alumni Chapter Executive Board Meeting, Hodgkin Hall – 19 attended
- March 3 – Honors Alumni Chapter Book Group meeting, Hodgkin Hall – 12 attended
- March 14 – School of Architecture & Planning Meeting – Matanza, 5:30 p.m.
- March 21 – Native American Alumni Chapter Membership Meeting – Hodgkin Hall, 5:30 p.m.
- March 21, 22 – Philosophy Alumni in invited back to attend lecture series
- March 26 – Daily Lobo Alumni Reunion planning meeting – Hodgkin Hall, 5:30 p.m.
- March 30 – Fine Arts Celebrates 90th Anniversary – Art Annex & Hodgkin Hall, 6:00-9:00 p.m.

Alumni Surveys underway for History Department, College of Education, Daily Lobo alumni UNM Alumni Collaborative met February 14 with representation throughout main and north campus. Training on increasing volunteer and faculty involvement was offered.

Communications Statistics

Website *February 1 - 28*

Pages	Unique Views
Website (Page views)	15,668
1. Scholarships	679
2. Home	1,082
3. Scholarship Criteria	147
4. Online Community	249
5. Travel	176
iModules	
1. Email Marketing Unsubscribe	295
2. Community Login	329
3. Diploma Address Verification	116
4. First-Time Login	92
Technology (Sessions)	6,405
1. Desktop	3,801
2. Mobile	2,291
3. Tablet	313
New Visitors	4,392
Returning Visitors	1,178

Online Community *February 1-28*

New registered members	89
New members	2128
New non-members	336
Profile account created	266
Unique profile updates	297
Unique logins	92
Total in Community	354,078

Broadcast Emails

In February, the Alumni Relations Office sent 86 emails, including the Howler on February 7 and reminder emails for events.

No. of addressees*	Opens	Clicks	Bounces	Unsubscribes
223,752	27,204	940	13,048	201

** Total number of people sent to (people can receive multiple emails to comprise this total)*

Social Media

Social media statistics for February 2019:

	Facebook	Instagram
Followers (as of 3/5/2019)	5,092	1,085
Posts	20	5
Total impressions for the month	51,711	3,434
Link clicks	2,138	—

Howler Statistics

The Howler monthly e-newsletter statistics:

	Nov. 2018	Dec. 2018	Jan. 2019	Feb. 2019
Delivered	95,747	94,717	94,197	93,743
Bounces	3,043	4,963	5,195	5,054
Opened	12,384	11,211	10,882	11,111
Clicks	397	415	269	320
Unsubscribes	95	93	89	96

Marketing & Communications

February 2019 had several active integrated marketing and communications plans created and executed – including graphic design of collateral pieces and website updates and forms to take RSVPs, etc. – in support of events and programs, including:

1. 2019 Winter Awards Dinner
2. Chapter Planning Meetings
3. Lobos Coast to Coast Watch Parties
4. Lobo Day Celebrations
5. Capitol Hill Reception: New Mexico Congressional Delegation
6. Dinner for 12 Lobos