

Board of Regents' Meeting
November 12, 2013
9:00 a.m.
Student Union Building, Ballroom C

The Board of Regents of the University of New Mexico
Meeting in Open Session and Executive Session
November 12, 2013, 9:00 a.m.
Student Union Building, Ballroom C
Executive Session-Luncheon, Cherry Silver Room
***Revised* AGENDA**

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V. Public Comment (limit 3 min. per speaker)

VI. Vote to close the meeting and proceed in Executive Session

Executive Session

1. Discussion and determination where appropriate of limited personnel matters pursuant to Section 10-15-1.H(2), NMSA (1978)
2. Discussion and determination where appropriate of threatened or pending litigation pursuant to Section 10-15-1.H(7), NMSA (1978)
3. Discussion and determination where appropriate of the purchase, acquisition or disposal of real property pursuant to Section 10-15-1.H(8), NMSA (1978)

VII. Vote to re-open the meeting and certification that only those matters described in Agenda Item VI were discussed in Executive Session and if necessary, final action with regard to those matters will be taken in Open Session.

VIII. Vote to Adjourn

- IX. Addendum: Minutes approved at the HSC Board of Directors 11/8/13 Meeting23
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The University of New Mexico
Board of Regents - Special Meeting
UNM Board of Regents meet with NMSU Board of Regents
October 5, 2013
McDavid Lounge, The Pit
Meeting Minutes (DRAFT)

Members present: **President Jack L. Fortner, Suzanne Quillen, Bradley C. Hosmer, Conrad D. James, James H. Koch, Heidi Overton (Quorum).**

Administration present: President Robert Frank, Provost Chaouki Abdallah, Director Government Affairs Marc Saavedra.

Regent Advisors present: Isaac Romero, President ASUNM

NMSU Board Members present: Chairman Mike Cheney, Javier Gonzales, Isaac J. Pino, Kari Mitchell, Jordan Banegas.

NMSU Administration present: President Garrey Carruthers, Provost Dan Howard

I. Call to order, confirmation of a quorum and adoption of the agenda, Regent President Fortner

Regent Fortner called the meeting to order at 2:04 p.m.

Motion to adopt the Agenda passed unanimously (1st James, 2nd Overton).

II. Discussion, 2014 Legislative Issues

a. Funding Formula

NMSU President Garrey Carruthers presented a Mission Based Performance Funding Model in a powerpoint presentation, he began with the Funding Formula General Principles, 1) Simplicity and clarity, 2) Differentiation, so funding formulas reflect institutional missions, 3) Scale, to make performance based funding large enough to make a policy difference, and 4) Stability, which is important because Universities have high fixed costs. There was discussion about 5% at risk and whether it refers to old money or new money. President Carruthers said the formula he presents is based on distributing 5% of new money, because performance funding should provide incentives to change policy, and he presented 3 example formulas, one each for the following; Research Institutions, Comprehensive Institutions and Community Colleges. He said research has never been a part of Formula Funding but there is no pushback from government. NMSU Regent Kari Mitchell said it is a worthy step to go to performance based funding; it would lead to the need to redirect assets to drive performance and that fixed costs would have to change to variable costs. Regent Fortner said the Governor is strong with 5% at rise. Regent Hosmer said the Governor is talking about 5% old money, not new, and he said there is difficulty in predicting outcomes and the need for freezing so there is predictability. Regent James said the formula contains only positives and no negatives. He said, these are all carrots, and we want a balance and need a counter balance in the formula. NMSU Regent Cheney said, if the approach looks good for new money then the question needs to be, how do we keep moving to a model of outcomes? Regent Quillen said, at risk metrics need to be found, for example retention rates and 4-year graduation rates. Student Regent Overton said the needs of each of these institutions needs to be defined and that she doesn't agree with institutions getting extra money for doing what they already do, and if risk is involved, how do we set the risk. Our discussion should be, what can be at risk here? Regent Fortner said the Governor says Dr. Garcia has to be a part of the discussion, so we should go to him and ask what he wants. NMSU Regent Mitchell said

HED has to be part of the discussion, but how do we work with HED and get serious and where are we motivated? That is, what are the motivators and what are the non-motivators? Regent James said we need to answer the question, where is it we are failing our students? If we are not being proactive on how to help out our students then we should face money that is at risk for that. President Frank said we have to have a process where we start with a formula and then overlay it with risk factors, not do both simultaneously. Regent Koch said the Governor and NM Legislatures have to take the lead.

b. Capital Outlay

Marc Saavedra spoke to his August Forecast Report, the forecast being marked by significant uncertainty where Federal fiscal sequestration and indecision on long-term solutions form a significant drag on New Mexico's economy. The state's tax receipts are dragging due to slow growth in gross receipts tax, contracting dollars are down due to the federal sequester, and a decrease in professional, scientific and technical services leads to further reduced taxable gross receipts. NMSU President Carruthers responded to the report by saying that NMSU will focus on upkeep and refurbish of existing buildings rather than ask for funds to build new buildings. He said, in times past, it was not fashionable to renovate, but moving forward NMSU will look primarily to improving existing spaces.

c. Lottery

President Frank addressed the issue of the Lottery Scholarship fund solvency. He mentioned the State made a one-time infusion of close to \$10 million from Tobacco Settlement funds to provide support to the fund for the current academic year, and out of the 2013 Legislative session, one of the five bills dealing with lottery solvency that was introduced, SM 101, was passed and signed by the Governor. SM 101 mandates a work group to come up with a solvency solution. An HED Task Force, made of legislators, students, institution representatives and other key stakeholders is in place with Terry Babbitt, VP of Enrollment Management, and Isaac Romero, President of ASUNM, on the task force representing UNM. A Legislative Lottery Scholarship Work Group met on 9/6/13 for discussion and will meet again on 10/11/13 to address the \$50 Million shortfall projected within the next 4 years. This year, the Lottery Fund overspent by \$20 Million, awarding \$60 Million in scholarships and bringing in only \$40 Million in revenues. President Frank said that continuing to provide subsidies to the middle class remains the popular stance. Within the Task Force, Group A came up with a popular reduction strategy proposal that could save as much as \$27 Million with the additional aim of continuing to look for a recurring revenue source for the fund. The proposal includes increasing the GPA requirement to 2.75, increasing the per semester hours requirement to 15 and reducing total semester eligibility from 8 to 7 semesters. President Frank said he did not like the reduction in total semesters, and would possibly support a 'gap year,' whereby a student can delay by one year, after high school graduation, entry into the scholarship program. NMSU President Carruthers said we should always require 15 credit hours for anyone getting a scholarship. It was reiterated that Senator Sanchez wants this to not be a needs-based scholarship, but remain open to the middle class. President Carruthers said, already the Spring 2014 funding could be cut to 60% if legislation does not take action.

d. Education Reform

UNM Provost Chaouki Abdallah spoke about Education Reform, and referring to his report to the UNM and NMSU Regents, he put forth UNM's five guiding questions and implementing a 5-step approach to the process of answering these questions:

- 1) What are the key educational needs of New Mexico related to students, teachers, school leaders, and counselors?
- 2) What unique opportunities/challenges are available in New Mexico (e.g., dealing with culture, language, distance, support during the entire career, etc.) that might revolutionize teaching in New Mexico and provide a powerful model for the rest of the country?
- 3) What are the best practices and models from within UNM, around the State, the country, and the World that could inform the changes taking place at the University of New Mexico?
- 4) What changes have to occur within the College of Education, the College of Arts & Sciences, and the University to implement and sustain an outstanding teacher education and educational leadership program at UNM?
- 5) What kind of oversight and resources should be put into place to ensure that the recommendations from this planning grant are implemented and sustained?

Provost's report outlines UNM's Plan, with the goal to train and graduate the best teachers and principals for New Mexico, as measured by their classroom effectiveness using metrics of student achievement, value-addition, peers evaluation, and national reputation. Beyond UNM's plan for training new teachers and school leaders, UNM will continue to monitor and implement the school turn-around programs such as the UVA model or the UNM-APS TLSS model and support programs that train and development existing teachers, involving identifying the spectacularly good teachers and modeling their best practices.

III. Discussion, Future UNM, NMSU Joint Meetings

NMSU Regent Cheney said he would like for the Regents of UNM and NMSU to meet annually. He said the State of New Mexico has a unique dynamic with unique challenges, and he emphasized the need for both Universities to collaborate and move forward together.

IV. Adjournment

There being no further business, the motion to adjourn the meeting passed unanimously (1st Koch, 2nd James).

The meeting adjourned at 3:15 p.m.

Jack L. Fortner, President

Bradley C. Hosmer, Secretary/Treasurer

The University of New Mexico
Board of Regents' Meeting
October 8, 2013
Student Union Building, Ballroom C
Meeting Minutes
(DRAFT)

Members present: **President Jack L. Fortner, J.E. Gene Gallegos, Bradley C. Hosmer, Conrad D. James, James H. Koch, Suzanne Quillen, Heidi Overton (Quorum).**

Administration present: President Robert Frank, Executive Vice President for Administration David Harris, Chancellor Paul Roth (HSC), Vice President Josephine de Leon (Equity and Inclusion), Controller Elizabeth Metzger, Sr. Executive Officer Ava Lovell (Finance and Administration), Vice President Eliseo Torres (Student Affairs), Interim Vice President Jewel Washington (Human Resources), Vice President Michael Dougher (Research), University Counsel Elsa Cole, Vice President Paul Krebs (Athletics), Associate Vice President Andrew Cullen (Planning, Budget & Analysis), Associate Vice President Terry Babbitt (Enrollment Management), Associate Provost Greg Heileman, Director Marc Saavedra (Government Relations).

Regents' Advisors present: President Richard Holder (Faculty Senate), President Gene Henley (Staff Council), President Isaac Romero (ASUNM), President Priscila Poliana (GPSA), President Don Duszynski (Retiree Association).

Regent Fortner called the meeting to order at 9:04 a.m.

I. Confirmation of a Quorum; Adoption of the Agenda, Regent President Fortner

Motion to adopt the Agenda passed unanimously (1st Hosmer, 2nd Koch).

II. Approval of the Minutes from the September 10, 2013 Regular Meeting

Motion to approve the minutes of the September 10, 2013 regular meeting passed unanimously (1st Quillen, 2nd Overton).

III. President's Administrative Report, President Robert Frank

President Frank provided an update on the Cleary Report, which is an annual report on crime statistics for the University. The report also contains information on policies and programs related to safety and law enforcement. The 2013 Cleary Report was published by the UNM Police Department in late September, and includes detailed information on the 2012 calendar year. The recent incidents on campus will be included in next year's report. In 2012, there was a rise in burglaries up from 19 incidents in 2011 to 35, and a decrease in motor vehicle theft down from 57 incidents in 2011 to 38. President Frank noted that in the past two years, the amount of students living on campus has doubled. Thus, four additional police officers were hired as well as additional security forces. Many new initiatives were implemented this year, such as the Sexual Assault Response Team, Civil Campus Initiative, and the online reporting system for property crimes. The full Cleary Report can be found online at police.unm.edu.

The role of Compliance at a university was discussed. Compliance requirements may vary based on the size, complexity, and mission of the institution, but all institutions must comply with a set of core regulations. The core regulations are employment, financial, safety, and environmental. In the July/August edition of AGB Trusteeship, an article was published titled "Compliance U, The

Board's Role in the Regulatory Era." President Frank provided key takeaways from the article, the first that compliance is constantly changing so programs need to be flexible over time. Another key element is that regulators respond well to good faith efforts and seek voluntary resolutions and collaborative outcomes. It is also important to build a compliance process and a culture that encourages working with regulators, especially with senior leadership and the Board. The article included suggestions for Boards, such as being careful to avoid directly managing operational compliance matters. Clearly defining the Board's role in compliance will not only protect the Board and its members but also maintain integrity of the Compliance administration. Ultimately, senior leadership is responsible for developing the compliance program and regularly reporting to the Audit Committee, especially on any violations reported. The Audit Committee has the role of ensuring the institution has policies and procedures in place to meet all obligations and regulations. A Compliance Office provides leadership and coordination on specific compliance related tasks and delegates as necessary. Risk assessment is essential for a Compliance effort of any matter. For a Board, the key role is to work with senior leadership to develop and consistently promote the culture of compliance on campus.

Last August Main Campus conducted a compliance function review, at that time only HSC had developed its own Compliance Office. From the review came recommendation for central oversight through a Chief Compliance Officer with decentralized delegation of day-to-day compliance management to compliance partners. President Frank appointed Helen Gonzales as the Chief Compliance Officer and an Executive Compliance Committee was created, composed of executive leadership, and a Central Compliance Committee was created, composed of compliance partners across campus to provide further oversight. Internal Audit is leading the creation of a Risk Assessment Framework for UNM and a Matrix approach, similar to what is used at Stanford University, which connects individual components, coordinates their operations, and represents their institutional perspective, but does not involve the creation of large, centralized compliance organizations. UNM is working on building a culture of compliance and will strive for 100% compliance to demonstrate that the University is serious about resolving issues. A compliance report will be presented monthly to the Board of Regents.

Comments from Regents (there were no comments)

Public Comment, specific to agenda items

Guy Watson, UNM Retiree, commented on retiree health. He asked the Board to reconsider future cuts to retiree benefits. The cuts already imposed have affected him and his spouse, and further cuts would be detrimental. He came to the University in the 1970s, took a pay cut knowing that the benefits would outweigh the decrease in pay. He and his fellow retirees had kept the University running in the past and that should not be overlooked. He asks the Board to carefully reconsider the cuts to retiree benefits and instead look at priorities, as many retirees cannot change their income. He would also like the issue to be more openly broadcasted so that all retirees can understand what is going on at the University.

Carol Stephens, UNM Retiree, commented on retiree health. She thanked the Board for agreeing to slow down and involve staff, faculty, and retirees in discussions on retiree healthcare. She stated that many state supreme courts have sided with retirees in upholding and protecting retirement benefits based on contractual obligations. She also urges the Board to reverse their previous decision and reinstate the pre-65 retirees back into the active pool.

Glen Effertz, UNM Retiree, commented on retiree health. He stated that he intended to work until the age of 65 but was diagnosed with Leukemia and now, since unable to work more than 8 hours a week, had to go into disability retirement early. He is a pre-65 retiree on Medicare but he has

dependents that he covers. The coverage for his family has nearly doubled. These increases have put a strain on his monthly income. Mr. Effertz respectfully requests that pre-65 retirees be put back into the active pool.

Barbara Gabaldon, UNM Retiree, commented on retiree health. She read a resolution from the UNM Retiree Association Board regarding retiree healthcare. She asked the Board to reverse their previous decision and reinstate the pre-65 retirees back into the active pool.

Leslie Jones Easom, UNM Retiree, commented on retiree health. She stated that, like many others, she took a 30% pay decrease when she accepted a job at UNM, because the benefits UNM offered made up for the lower wage. She feels that the most hurt UNM imposed was separating pre-65 from the active employee pool, which could be viewed as discrimination. She would like the Board to reverse their previous decision and add the pre-65 retirees back to the active pool. She stated that it is a promise that needs to be honored by the University. With these decisions, the University is losing its integrity by not honoring the benefits to retirees that were made through employment contracts.

IV. Regent Committee Reports (Reports are included in BOR E-Book)

Finance and Facilities Committee, Regent James H. Koch, Chair

1. Monthly Consolidated Financial Reports

Liz Metzger gave the presentation. A financial report was prepared as of August 31, month end, but it is an extremely preliminary period in the fiscal year as the June financials were left open for several weeks before closing last year's books. As a result, there is not much activity for the month of July and August. Rather than focus on the numbers, Ms. Metzger discussed the new proposed format for the report for FY14. The first two pages on the financial reports are an executive summary regarding the budget. It discusses the breakdown between the Health Sciences Center, Main Campus and Branch Campus' pieces of the budget. The summary report also states how much each campus is using balances in the budget. The difference in the new format is that comparative figures from the previous fiscal year have been added to the report.

The numbers are preliminary and quite early to discuss actual balances. The next report for September 30 will contain the first quarter and have more information. In response to Regent inquiry, the Research portion is unaffected in this report, but will be looked at closely in the next report.

Consent Items (#2, 5 & 7):

2. Disposition of Surplus Property for Main Campus on list dated 9/13/13 and Annual FY13 Surplus Summary Report
5. Discussion and Approval of Regent Questions Regarding Health Insurance Benefits for UNM Retirees
7. Approval of Appointment to the Harwood Governing Board

Motion to approve consent agenda items 2, 5 & 7 passed unanimously (1st Koch, 2nd Fortner).

Action Items:

3. Approval of Capital Projects: Taos Branch Campus Renovations and Upgrades

Chris Vallejos gave the presentation. Regents' approval was requested for the Taos Branch Campus capitals projects of renovations and upgrades. It is a \$3 million General Obligation Bond allocation. There are several projects to accomplish with the allocation, and it went before the F&F Committee for approval of the expenditure of \$3 million in order to begin smaller projects involving infrastructure. One particular project is \$1.7 million for the Padre Education Building, which will be brought back before the F&F Committee for approval as the project matures in early 2014.

Motion to approve the capital projects for the Taos Branch Campus Renovations and Upgrades passed unanimously (1st Koch, 2nd Hosmer).

4. Approval of Contract: The Mind Research Network – Brain Safe Program

Bruce Cherrin gave the presentation. Regents' approval was requested for the Mind Research Network, Brain Safe Program contract. This will provide athletes with MRI scans, as a part of their yearly physical examination, to track concussions continuously throughout their career at UNM. This program will also provide a study on brain injuries and safety.

President Frank stated that this is a collaboration with the Mind Institute and will be a state of the art program. It will allow for the opportunity to look at athletes very early in their career and identify those that might be at risk for brain injuries. The program could potentially save lives and the University is thrilled to be a part of it. President Frank congratulated Paul Krebs and his team for being willing to come forward and participate fully in this, and believes it will be one of the best studies ever done for athletes at risk. Mike Dougher and his team have also been very supportive in the efforts.

Mike Dougher stated the advantage of this approach is that individual athletes serve as their own controls over time. They will have a comparison of the brain after an injury relative to that same brain before the injury. It allows for a lot more precision in the statements that you can make about brain injury.

Regent Gallegos stated that the description of the funding is vague and asked for clarification.

President Frank stated that the University is collaborating with the Mind Institute to jointly fund it over time, which is an expensive program because MRI's are involved. Total cost is \$3 million, with annual outlay of \$1 million for three years starting FY15, the University will pay half and the Mind Institute will pay half each year.

Regent Quillen asked if physicians from the Health Sciences Center are involved in this program.

President Frank stated it will be done through the Mind Institute in partnership with the UNM HSC physicians, which are the team physicians. Paul Krebs also responded to the inquiry, stating that medical care for student athletes is provided by physicians who are part of HSC faculty and work for the hospital. The head team physician Dr. Andy Beech and Dr. Chris McGrew have been working closely with the Mind Institute along with our head team trainer.

Motion to approve the contract for the Mind Research Network, Brain Safe Program passed unanimously (1st Koch, 2nd Gallegos).

6. Approval of Reports for University Administrative Policies (UAP) 7000 for Main and Branch Campuses – FY2012/2013

Andrew Cullen gave the presentation, speaking to the report included in the agenda book regarding the reserves of the University which are reviewed annually. Regents' approval was requested for the University Administrative Policies (UAP) 7000 reports for Main and Branch Campuses for FY2012/2013. The deans from the College of Engineering, Dean Catalin Roman, and College of Arts and Sciences, Dean Mark Peceny, addressed the reserve balances in their respective colleges.

At Regent Gallegos' suggestion, reserves as a percentage of the budget have been added to the report, which is a good indicator for departments with large reserves to use them. Also added per suggestion was the percentage of the reserve as it relates to I&G, non-I&G, and the blended amount. In recent years, departments have been tasked with categorizing reserves for a number of reasons, specifically to know how the department decided to use the funds. Banner encumbrances are POs that have been cut and are agreements to specific vendors of payment for work completed.

Commitments represent a written agreement or obligation with an entity, which are typically in the form of startup packages. As a part of a hiring package for faculty, a startup package is a firm commitment that is awarded for possible lab remodel, new equipment, and to hire GA/TA's. Many Chairpersons and Deans across the University have plans to use reserves over the course of the next 2-3 years. Dedications are ideas on what departments are going to use reserves for, but are not contractual or legal obligations, and the balance becomes discretionary. Of Main Campus, only \$10 million is discretionary. In response to Regent inquiry, it is normal for a large institution to have around 6-9% of the total reserves as discretionary. Mr. Cullen stated that 3% to 5% is most prudent, and meets the guideline for the Higher Education Department of 3% of total current unrestricted.

Regent James stated that many times large numbers of reserves are presented and it is essential to ensure that the funds are needed to attract new faculty, address problems, shortfalls, and federal funding decreases. He asked for a breakout of the Department Dedications Reserves balance into two parts, how much will be used for maintenance and how much for growth.

Regent Quillen asked if the impact of the tuition change approved this past spring and formula change have been assessed. She would like to know how reserves play into the scenario.

Mr. Cullen stated that the tuition increase, from the budget scenario that was approved this past spring, had dollars in tuition earmarked for additional on-going costs. The reserves are from the previous year and may be spent in this current fiscal year.

Motion to approve the Reports for University Administrative Policies (UAP) 7000 for Main and Branch Campuses for FY2012/2013 passed unanimously (1st Koch, 2nd Gallegos).

Health Sciences Board, Regent Suzanne Quillen, Chair

Action Item:

1. Request for Approval of Quasi-Endowments with UNM Foundation

Dr. Mauricio Tohen, Chairman of the Department of Psychology, gave the presentation. Requesting Regents' approval for two Quasi-Endowments with UNM Foundation. The strategy is to create Quasi-Endowments in order to raise additional funds to create two new Chairs. The mission of the Psychology Department is to benefit the State in terms of Psychiatric and Behavioral Care and train caregivers. Another mission is conducting research that will primarily affect New Mexico, a rural state with a number of problems, including addictions. The first Quasi-Endowment is for \$1 million to create a new position, Vice Chair of Behavioral Sciences. The second is for a Quasi-Endowment of \$500K to create a new position, Vice Chair of Rural Psychiatry for Addictions. The department believes in diversity of professions, and parallel to this request the name of the department is changing from Psychiatry to Psychiatry and Behavioral Sciences. These Quasi-Endowments will strengthen the department and address the needs of the state, while presenting opportunities, such as internships, grants, and partnering with other departments across the University. We have been working with the VP of UNM Foundation for HSC, Bill Burke, on the Quasi-Endowments.

Motion to approve the Quasi-Endowments with UNM Foundation passed unanimously (1st Quillen, 2nd Overton).

Information Items:

2. UNMH Contracts with Medtronic USA, Inc. and County of Bernalillo.

Regent Quillen gave the presentation. The contracts with Medtronic USA, Inc. and County of Bernalillo were briefly discussed. For Medtronic, request is to upgrade to current intracranial navigation and computer assisted surgery system that is used in multiple specialties including Neurosurgery, Orthopedics, and ENT. This equipment is used to increase accuracy and facilitate exposure of tumors and traumatic lesions. The current Medtronic system has reached end of life on June 30, and parts were no longer available. Total cost is for \$305,521.

For the County of Bernalillo, request is to provide funding through FY2016 for female Miagro Residential Treatment Program Participants to receive services at the Department of Substance Abuse Programs (DSAP) and the Metropolitan Assessment and Treatment Services Facility (MATs). This is a new agreement, exempt from the provisions of the procurement code pursuant to Section 13-1-98.1 NMSA 1978. Total cost is \$250,000 per fiscal year.

3. UNM HSC FY13 Reserves and Carry Forward Balances

Ava Lovell gave the presentation. Ava Lovell presented the UNM HSC FY13 Reserves and Carry Forward Balances. This is the HSC portion of the University Administrative Policies (UAP) 7000. The I&G budget is about 24% of all HSC unrestricted operating expenses, and ended up at \$5,090,716 which is about 4.84% of the budget, which is within the state of New Mexico's recommended reserve of 3-5%. There was a small increase in the I&G balance from fiscal year 2012 to 2013 of \$157,984. It was primarily due to some open positions in medicine and nursing and library. The total HSC unrestricted combined reserves for FY2013 ended up at \$49,508,176, which represents 11.3% of the expense budget at the HSC totaling \$435 million. There was a decrease in the reserve from FY2012 to 2013 of \$8 million, due to the school of Medicine planned use of reserves for chair packages and some capital initiatives. The \$49 million worth of reserves have been categorized as with the committed funds to include \$1 million of purchase orders. The remaining committed reserves are about \$19.8 million and that consisted of donor designated endowed and non-endowed fund, faculty contracts and startup packages, research cost share and scholarships. There are \$22 million of the \$49 million, which are dedicated by units within HSC, and as said before the dedicated are things that Deans and Department chairs have

set aside to further the mission but is not contractual, so that is \$22 million. That leaves about \$6,461,522 as discretionary at HSC, which is about 1.5% of the total expense budget. HSC discussed what that discretionary should be and would like that number to be, which was 10 days' worth of our expenditures. HSC is currently at 6.3 days right now so the focus is to work at getting that discretionary reserve up.

4. HSC Financial Update

A Health Science Center (HSC) financial update was provided to the Board on preliminary numbers dated as of August 31. The metrics report was included in the BOR meeting materials.

Academic/Student Affairs & Research Committee, Regent Bradley Hosmer, Chair

1. Update from the Provost

On behalf of Provost Abdallah, Michael Dougher, Associate Provost and Interim VPR, provided an update to the Regents on current events and initiatives with Academic Affairs. There are several searches being conducted to include one for the VP of Research, one for the Dean of the College of Education and one for the Dean of University Libraries.

Action Item:

2. Faculty Handbook Policy C250 – Academic Leave for Lecturers

Dr. Richard Holder gave the presentation. Regents' approval was requested for the proposed new policy C250 for the UNM Faculty Handbook on Academic Leave for Lecturers. This is an Academic Leave for Principal Lecturers. On Main Campus there are 902 faculty members, 107 are Lecturers, 18 are Senior Lecturers, and 15 are the highest rank of Principal Lecturers.

This policy only applies to the Principal Lecturers and allows them to apply for up to a one semester, six months, paid leave for professional growth and increased competence. They have to provide a plan for what they expect to accomplish, as well as a plan, which is authored by the chair of the department, on how to cover the teaching responsibilities. The approval process involves a departmental committee, then referral to the Department Chair, Dean, Provost and ultimately the President for approval. This process will be parallel on the Health Science Center (HSC). This proposal began several years ago, with the goal of enhancing the professional lives of Lecturers. Although a minority of our faculty, they need professional advancement and a policy such as this to encourage their professional growth.

Regent James asked what the fiscal impact would be to the University for this policy.

Dr. Holder stated that the faculty in the department will be expected to absorb the teaching load of the individual on leave, if that is not available another option includes alternating courses. In some cases, the Dean may have temporary part time money to hire somebody to teach a course. There are 15 Principal Lecturers on Main Campus, which constitutes 1.6% of the faculty on Main Campus.

Chancellor Roth stated that the HSC has 10 Principal Lecturers and only 3 would be eligible for this type of sabbatical, at a cost of about \$180,000 a year. However, according to HSC Chairs and Deans, it would not result in any operational disadvantage, and they were all comfortable with the costs.

President Frank stated that the academic leave would only be approved if the Principal Lecturer had a clear understanding of the contractual obligation to come back. If they do not return, they are required to pay back the salary they took for the leave, which would be in the contract.

Regent Fortner stated that the Principal Lecturers should be obligated to remain at UNM for longer than six months after the leave.

Dr. Holder stated that currently the only model available for this type of policy is the Sabbatical Leave Policy, which parallels this.

Regent Fortner stated that Principal Lecturers are not on the same level as Tenured Faculty, but are essentially getting the same benefit.

Dr. Holder clarified that this is an opportunity for professional growth, and something that the University and faculty feel is important as a continued utility for faculty. Lecturers do not have the same level of job security as Tenured Faculty do, and can be let go with short notice. This is not a mandatory benefit that a Chair or Dean is required to give. The request must go through a number of approvals and ultimately to the President for final approval. This is an opportunity to reward those performing at a high level, who the University would like to keep and invest in professional growth.

Regent Quillen asked what a Principal Lecturer would do on this type of leave with six paid months off, and what do they bring back to the University.

Dr. Holder stated that no Lecturer has had this opportunity thus far, but examples would be to work on a research project or perform laboratory work, write a book or author an article. After the sabbatical, a written report is expected from the work. Copies of the report would go to the department, the Provost, and the President, who will compare the results of the leave with the original proposal. If the goals set forth in the original plan are not accomplished, depending upon the actual instance, the person would not be allowed to take another leave. Most of the products should be translatable to the classroom and enhance teaching.

President Frank said that Lecturers do not have the luxury to work on course development because they have higher prep demand than Tenured Faculty, and he would like many of the Principal Lecturers who take academic leave to work on course development to create entirely different courses utilizing new technologies.

Regent Hosmer stated that often the cost impact rather than the benefits are discussed. UNM is in a difficult position to compete for and keep talent. With the competitive market, this type of policy will help faculty stay at the University and enhance professional stature.

Regent James said he sees this as a positive policy but would like to see the financial impacts and have updates provided to the Board periodically.

Motion to approve the Faculty Handbook Policy C250 – Academic Leave for Lecturers passed unanimously (1st Hosmer, 2nd Koch).

Information Items:

3. Honors College Update

Dr. Kate Krauss gave the presentation. An update was provided on the Honors College. There were 353 freshman enrolled in the Honors Program in Fall 2012, and it has increased to 600 enrolled freshman for Fall 2013. Coding has begun for the Degree Audit and management of Honors data in the system. For Honors faculty, there were two conversions from Lecturer to Tenure Stream and two new tenure stream hires. There has been growth in curriculum with 59 classes this fall, new program collaboration with Athletics, a new core, and new major requirements. Freshman characteristics for 2013 include an average high school GPA of 3.97, average ACT score of 27.8, and there were 129 students with an ACT score of 30 or higher. Many applicants with an ACT score of 25 or lower were accepted based on high school merit such as GPAs and extra-curricular activities, as well as a written essay.

4. New One Stop Advisement Center and Virtual One Stop

Greg Heileman gave the presentation. Information was provided on the new One Stop Advisement Center and Virtual One Stop. The purpose of the project is to provide students with a physical one-stop location on campus, Mesa Vista Hall, where they can seek advisement. The vision is to alleviate the “run around” that many students experience, provide a welcoming atmosphere, efficiently providing correct information or referrals, and promoting student success at UNM. The goals include beginning operation the week prior to the start of classes, developing a formal referral process, and capturing data, which will then aid in the development of a virtual one stop. The physical One Stop began operation on August 12, 2013, and served nearly 1800 students during the first three weeks. The virtual One Stop project was initiated and is accessible at students.unm.edu.

5. Example of a Flat Tuition Model

Terry Babbitt gave the presentation. Information was provided to the Regents as an example of a flat tuition model for UNM. A slide presented data and estimated numbers for creating a voluntary guaranteed tuition. Regent Hosmer stated that he thought there would have been more of an impact on financials. Based on the data provided, this aspect may not be feasible or worthwhile, but should be further analyzed.

Audit Committee, Regent Gene Gallegos, Chair

Information Items: Meeting Summaries from the September 18 and 19, 2013 Meetings.

Regent Gallegos gave a verbal summary of the meetings and said the official minutes of the Audit Committee Meetings would be made available to the public.

Comments from Regents' Advisors (reports received are included in BOR E-Book)

UNM Alumni Association. President Randy Roister Report in BOR E-Book.

UNM Parent Association, Vice President, Catherine Cullen, spoke on behalf of President Gonzales-Carver. An update was provided to the Board on current initiatives and ongoing goals of the Parent Association. The Parent Association is working on UNM Family Day and hopes to get more parents involved with the Association.

Staff Council, President Gene Henley, President Henley thanked the Board for agreeing to slow things down regarding Retiree Healthcare to make careful decisions. He also looks forward for staff to have a voice in the process.

Faculty Senate, President Richard Holder, President Holder thanked the Board for approving the Academic Leave policy for Lecturers. Dr. Holder discussed Lecturers in more detail and stated that they are an integral part of the faculty.

ASUNM, President Isaac Romero, President Romero provided an update on current initiatives with ASUNM. He stated that UNM Student Tailgates are a success and a great opportunity for students to get involved and cheer on UNM athletic teams. He also agrees with earlier statements that UNM needs to improve the map system on campus and thinks that shopping mall-type maps could be a great example.

GPSA, President Priscila Poliana, President Poliana gave an update on current initiatives and activities for GPSA. She stated that a presentation was given to the Regents' Finance and Facilities Committee regarding the Bursars Account Site with recommended changes to enhance the site to make it more user friendly and help students understand what they are paying for. She is thrilled that President Frank agreed to make changes. She also emphasized the importance of Graduate Assistants and Teaching Assistants.

UNM Retiree Association, President Don Duszynski, President Duszynski commented on the Retiree Health Insurance issue. He is glad that the Board will be working toward making more informed decisions and would like the Retirees to be involved in the process.

V. Public Comment (none)

VI. Vote to close the meeting and to proceed into Executive Session

Motion to close the meeting and proceed into Executive Session passed unanimously at 12:31 p.m. (1st Gallegos, 2nd James).

Executive Session 12:31 p.m. – 2:42 p.m.

1. Discussion and determination where appropriate of limited personnel matters pursuant to Section 10-15-1.H (2), NMSA (1978).
2. Discussion and determination where appropriate of threatened or pending litigation pursuant to Section 10-15-1.H (7), NMSA (1978).
3. Discussion and determination where appropriate of the purchase, acquisition or disposal of real property pursuant to Section 10-15-1.H (8), NMSA (1978)

VII. Vote to re-open the meeting and certify that only the matters described in Agenda Item VI were discussed in Executive Session and, if necessary, final action with regard to those matters will be taken in Open Session.

Motion to open the meeting and certification that only those matters described in Agenda Item VI were discussed in Executive Session and final action on one closed session item needed to take place in open session, along with discussion and action on proceeding open session agenda item regarding Lobo Development Bylaws, passed unanimously (1st Overton, 2nd Gallegos).

Meeting opened at 2:42pm.

Action on closed session item: Regents vote to decommit funds that were committed on 12.11.2012, passed unanimously with all Regents present and in favor (1st Hosmer, 2nd Koch).

VIII. Approval of Amendment to Bylaws of Lobo Development Corporation.

Motion to approve Fourth Amendment to Bylaws of Lobo Development Corporation, passed with a vote of 5-2-0, Regent James and Regent Gallegos with dissenting votes, (1st Hosmer, 2nd Koch).

IX. Vote to Adjourn

Motion to adjourn the meeting passed at 2:49 p.m. (1st Fortner, 2nd James).

Jack L. Fortner, President

Bradley C. Hosmer, Secretary/Treasurer

The University of New Mexico
Board of Regents - Special Meeting
UNM Board of Regents meet with UNM Taos Advisory Board
October 19, 2013
McCorkle Room, SSSC (South Campus)
Meeting Minutes (DRAFT)

Members present: **President Jack L. Fortner, Bradley C. Hosmer, Conrad D. James, Gene Gallegos (Quorum).**

Administration present: President Robert Frank, EVP David Harris, Legal Counsel Elsa Cole, Director Government Affairs Marc Saavedra.

UNM Taos Local Board members present: Board President David Chavez, Zach Cordova, Jason Silva.

UNM Taos Administration present: Executive Director Dr. Kate O'Neill, Operations Manager Mario Suazo.

I. Call to order, confirmation of a quorum and adoption of the agenda, Regent President Fortner

Regent Fortner opened the meeting for discussion at 4:08 pm; at 4:32 pm a quorum was officially established and the agenda adopted.

Motion to adopt the Agenda passed unanimously (1st James, 2nd Hosmer).

II. Discussion, UNM Taos Operating Agreement

Regent Fortner opened the discussion by saying he and President Frank both agree on the need for the Board of Regents to meet with the Branch Campuses, possibly on an annual basis, and the frequency of meetings should adhere to the operating agreements. Dr. Kate O'Neill agreed.

There was discussion about how often the Board of Regents should meet in Taos. Regent Fortner proposed to meet at least every 4 years so all Regents would have the opportunity to meet there at least once during their term. EVP David Harris added that the Harwood Museum and the D.H. Lawrence are in Taos, giving the University extensive interests there.

There was discussion about the administrative rate charged to the Branch Campuses. EVP David Harris commented explaining the rate is charged for the administrative support the branch campuses receive from main campus for such functions as Procurement, HR, Payroll and Accounting, Project Management support and Insurance coverage. The rate was originally set at 2.81% of branch campus budget and has not changed since the Taos branch opened. EVP Harris said President Frank last year asked for a review of the rate of which the results showed that a rate of 3.3% was still a bargain. President Frank said he believes the rate the University charges is disproportionately low for the amount of services the University provides to the branches but that the rate wasn't changed last year because the UNM Foundation imposed an additional rate last year. Dr. O'Neill requested that proposed changes to the rate be communicated to UNM Taos well before their budget process as the rate has a direct effect on the overall UNM Taos budget. UNM Taos Local Board President David Chavez said it is difficult to plan their budget when they do not know if there will be a rate increase. EVP Harris said proposed rate increases can be talked about a year in advance. Additionally, EVP

Harris commented on a proposal by UNM Taos to lock in the rate for 3 years, saying it is not realistic to lock in the rate because the University does not know what future administrative burdens will be.

Regent Fortner asked if meetings should occur every year or every other year. Dr. O'Neill mentioned it would depend on how often an administrative rate change would be discussed. David Chavez agreed that meetings should be annually if rate changes are proposed or discussed annually. President Frank said in his view it is the University's prerogative to review the rates annually or on a more frequent basis and the University has not thus far exerted that prerogative. Regent Gallegos said when discussing the rate, the budget should be considered, with specific look at how tuition revenues are spent and what happens to other sources of revenue. President Frank said the budget should probably be discussed at an annual meeting. Mario Suazo said the total dollars going to the University have almost doubled in the past couple of years because the UNM Taos budget has almost doubled in that amount of time.

There was discussion about other proposed changes to the operating agreement. Dr. O'Neill said a couple of items that appeared to be vestigial are proposed for removal. Regent Fortner referred to other parts of the agreement and asked if the proposed changes should go through the Academic and Student Affairs and Research (ASAR) Committee to which Regent Hosmer agreed. President Frank added, with regard to Policy 11 of the UNM Taos Operating Agreement referring to the development of the Taos Campus strategic plan, it should go to ASAR Committee every year to be incorporated into the full academic plan of the University for further presentation as needed, and it should be handled administratively by the Provost and the President.

There was discussion about the Taos Local Municipal School Board of Education on which the full UNM Taos Local Board are members as per the Operating Agreement. There was also discussion about Taos campus' solar energy grid, how it was originally funded and the current status.

III. Adjournment

There being no further business, the motion to adjourn the meeting passed unanimously (1st Gallegos, 2nd James).

The meeting adjourned at 4:56 p.m.

Jack L. Fortner, President

Bradley C. Hosmer, Secretary/Treasurer

ROM – A Guide to the new Results Oriented Management Budget Model

Implementation Progress Update

Since the announcement of UNM's new Results Oriented Management in mid-May, a newly created implementation and technical team has been working diligently to create the data infrastructure and analysis backbone necessary for the successful implementation of ROM in fiscal year 2015. This has been a broadly representative, collaborative effort including representatives from Academic Affairs, Administration, colleges, and other academic departments. In addition, considerable time has been spent determining the operational aspects of ROM, including governance, revenue allocation, and incentive mechanisms. This report provides an update on progress made to date, as well as key components of the new budget model.

ROM Data and Reporting Initiative

A robust reporting and analysis infrastructure is absolutely critical to achieving the levels of performance and transparency we desire. As such, UNM is engaged in the creation of an ROM data warehouse, which will bring together relevant financial, student, and human resources data in a logical, transparent manner to support reporting and analysis. Given the complexity of UNM's multiple data systems and current reporting structure, creating a single location that contains relevant, transparent, verifiable, and vetted data for reporting and analysis is critical. In addition to the underlying data structure, the technical team is creating a series of analysis tools and reports to enable full ROM implementation. To accomplish this, the technical team has formed two sub-groups: a planning team and a reporting team:

ROM Planning Team: This sub-group is building a planning and forecasting tool that will provide academic departments the ability to run forecasts and model various scenarios to determine the efficiency of departments and optimize the delivery of the curriculum. Specifically, the planning tool forecasts revenue and expense levels based on key variables such as enrollments, class size, course offerings, faculty workload, and faculty rank. This interactive planning tool creates an iterative planning process that empowers department chairs, deans, and the provost to incorporate financial implications into decision-making and optimize instructional offerings. The forecasting tool is currently going through testing and training with financial staff from each of the main campus colleges.

ROM Reporting Team: This sub-group is building a suite of reports to compliment the aforementioned planning tool. These reports will support the planning effort by providing information to units at the operational level – highlighting specific performance metrics and trends over time, as well as the real-time tracking of performance as compared to a units initial plan and budget. Further, these reports will facilitate peer benchmarking and highlight areas that may have opportunities for revenue growth, cost containment, or additional investment. The reporting team is also creating a series of quarterly management-level reports and dashboards for

broad communication and reporting on the performance of specific units, as well as the overall university on key ROM performance measures.

It is our belief that these efforts will provide maximum flexibility for units engaged in planning, data analysis, and reporting. Additionally, this approach structures the relevant data in such a way that information for analysis is easy to extract and is highly customizable, which is a crucial step of ROM implementation and the successful integration into individual units.

ROM Operating Details, Policies, and Procedures

Results Oriented Management is built upon the key concepts of net change, continuous improvement, and the alignment of responsibility with authority. Working within this construct, we are tasked with creating a budget model that improves financial performance across the university, and creates new discretionary funds for incentives and investment at all levels of the university. In order to implement a model based on continuous improvement and net change, we must begin by determining scope and establishing a current baseline. The initial scope of the ROM budget process will include the main campus I&G budget, with a goal of integrating non-I&G funded units in the future. We recognize that most non-I&G units are already operating under an RCM-style budget model, so the goal will be to integrate their existing processes into ROM.

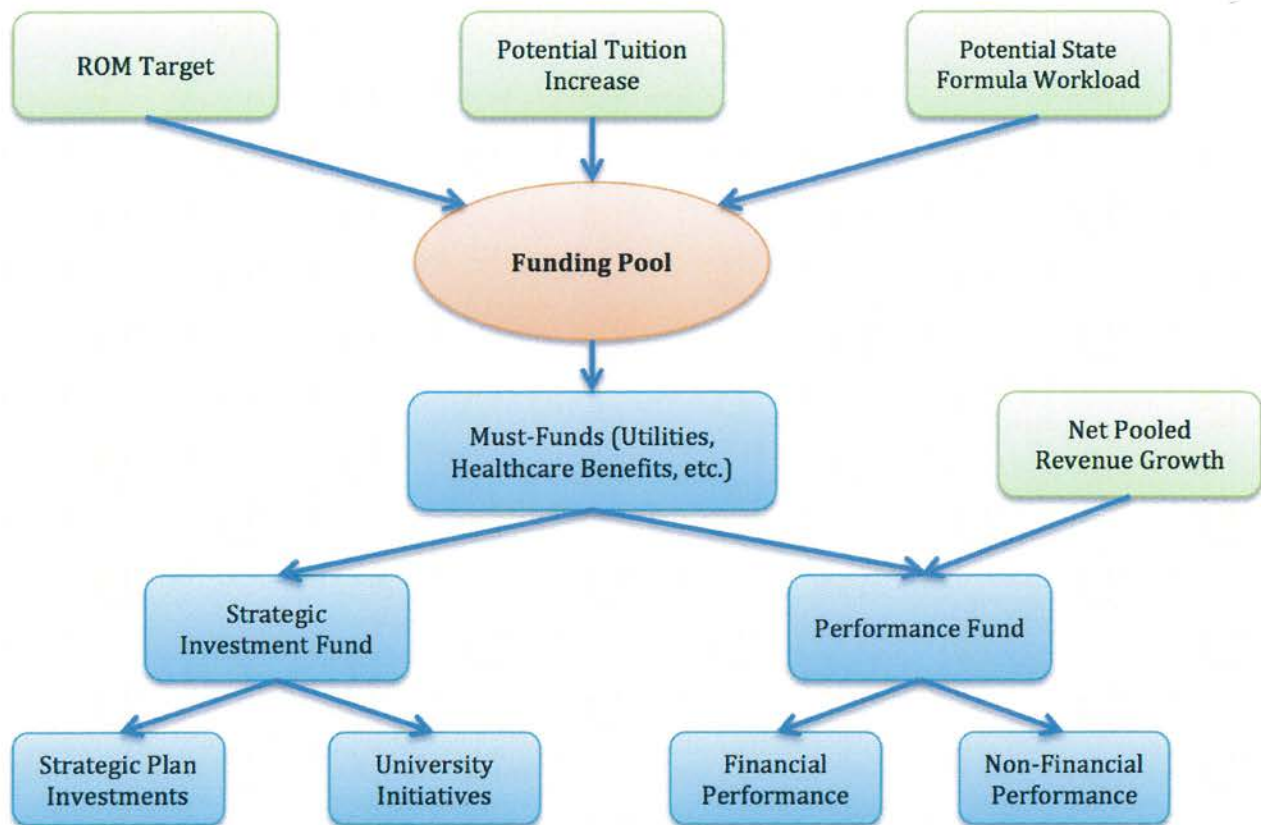
Expenditure Budgets

The foundation of UNM's ROM budget model is facilitating continuous improvement in financial performance in units across campus, and optimizing expenditure levels will be critical to achieving this goal of continuous improvement. Thus, ROM must include an incentive structure to facilitate cost reductions and expenditure efficiencies where opportunities exist across the university. The key challenge is to create a process that incentivizes cost savings while allowing a portion of these savings to be accumulated and distributed for strategic reinvestment and performance funding.

Our approach to this challenge was inspired by the work of the College of Arts and Sciences RCM workgroup. The budget process would begin with determining improvement targets for overall I&G expenditures. These targets would be determined by senior leadership, and then targets for individual units would be distributed throughout the organization (the Provost would set individual targets for Colleges, the Deans would set individual targets for Departments, etc.). At the outset, these expenditure targets will be implemented through an initial reduction in the base I&G funding allocation to each unit. These reductions would be pooled in a fund for strategic investments and performance funding, and could include funding for "block grants" to backfill reductions for certain units during the period of transition to ROM.

Recognizing the importance of having a single comprehensive budget process, any other new I&G funds (either through new state formula workload or a potential increase in tuition) will also flow into the Funding Pool. All monies in the Funding Pool will be split among three purposes: must-funds, a Strategic Investment Fund, and a Performance Fund.

The Strategic Budget Leadership Team (SBLT) will be responsible for making recommendations on the mix of funding allocated to strategic investments versus performance funding, as well as specific funding recommendations and requirements. The overarching process is depicted in the following figure:



Based on this new process, the development of the I&G allocation for a specific unit would consist of the following:



Strategic Investment Fund

As outlined in the graphic on the previous page, a portion of new revenues in the Funding Pool would flow into a Strategic Investment Fund to be invested in activities outlined in the strategic plan or allocated to university-wide initiatives. The SBLT will be responsible for recommending the portion of overall funding that will flow into the Strategic Investment Fund, as well as initial recommendations on specific investments.

The SBLT will also further develop the investment process by which units request funding for new initiatives or strategic investments. All new requests will be vetted and endorsed by the relevant Dean/Vice President prior to consideration by the SBLT, which will evaluate proposals based on their alignment with the strategic plan and the impact the request would have on making progress toward institutional goals (such as retention and graduation rates, research growth, etc.)

Performance Fund

As described earlier, a portion of new I&G revenues created through the ROM expenditure targets, new state workload funding, or a potential tuition increase would flow into a Performance Fund to be allocated to units based on their performance on a variety of metrics and outcome measures. The Strategic Budget Leadership Team will be responsible for recommending the portion of overall funding that will flow into the Performance Fund, as well as for making initial recommendations about performance funding to be allocated to the units.

There is still work to be done with regards to identifying the most appropriate performance measures, but the list below is a set of potential metrics that have been discussed to date. Current plans include both institution-wide and unit-specific performance measures, thereby creating a mechanism to reward units for performance toward achieving broad university goals (an overall increase in the graduation rate, for instance).

Potential Academic Unit Performance Metrics:

Institution-Wide:

- Retention & Graduation Rates
- Completion Ratios
- Time to Degree
- Cost per Degree

Unit-Specific:

- Student Credit Hours
- Degree Completion
 - Bachelors, Masters, Doctorate,
 - Stem-H
 - Pell-Eligible
- Research Expenditures
- Scholarly Productivity

Potential Support Unit Performance Metrics:

Efficiency:

- Overhead Ratios
- Cost/Unit Ratios
- Peer Benchmarks

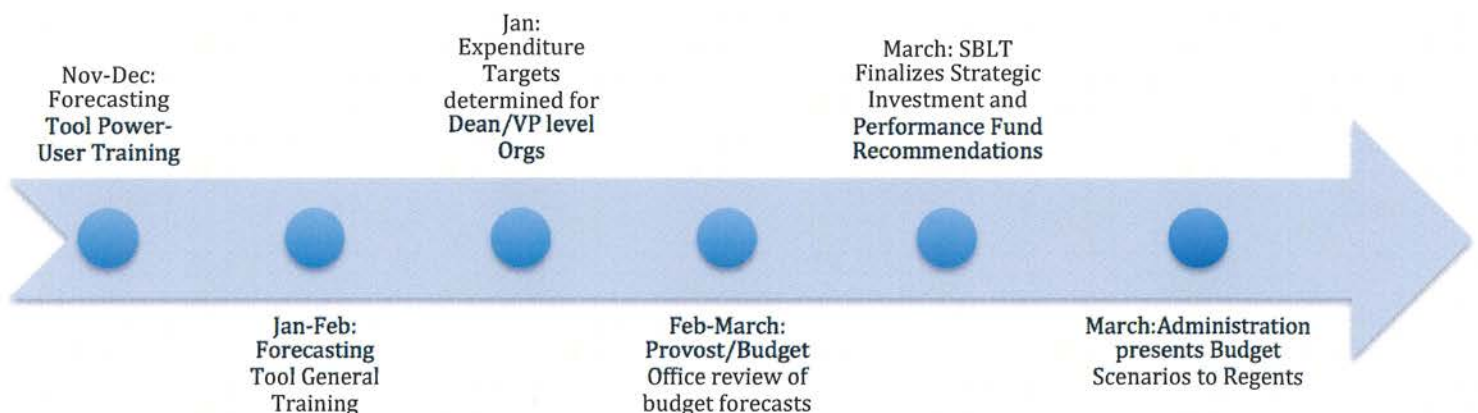
Service Levels:

- Processing Time/Turnaround Time
- Effectiveness Levels
- Customer Satisfaction

In addition to budgeted new revenues, any net growth in I&G pooled accounts (most likely the result of increased tuition revenues as a result of enrollment increases) would be allocated to the Performance Fund. A portion of these revenues would be allocated directly to the colleges that generated them, serving as an incentive for individual units to work to generate additional revenues. The Strategic Budget Leadership Team will be responsible for making recommendations on the details of this process. Key decisions that remain are the timing of these allocations, the mix of recurring and non-recurring funds in these allocations, and whether units would have additional funding placed at risk if their tuition generation decreased in any given year.

Conclusions and Next Steps

It is Administration's belief that this new Results Oriented Management approach to budgeting will begin to focus departments across the university on performance. The incremental nature of this approach will drive continuous improvement throughout the university, while working to minimize the disruption to operations at the unit level. Additionally, by aligning accountability for performance with authority, we have created a framework by which each unit can focus directly on carrying out their mission as effectively as possible and optimizing the delivery of services. We are also engaged in a substantial training and communication effort, which involves presentations and discussions with academic and administrative leadership, department chairs, fiscal staff, etc. The timeline below outlines major milestones in ROM implementation as they relate to the FY15 budget process:



Executive Budget Summary

University of New Mexico Consolidated Financial Report

FY 2014 UNM Operating Budget

This report covers current fund operations for the University, including Main Campus, Branch Campuses and HSC Campus.

Instruction and General operations (approximately 90% of this operation resides on Main Campus) projected a use of prior year balances of \$12.2M for the FY 2014 UNM Operating Budget. This \$12.2M use of balance is comprised of a \$11.7M use of balance at the Main Campus, a \$489K use of balance at the Branch Campuses and a use of balance at the HSC Campus of \$21K. The \$11.7M use of balance at Main Campus is primarily due to \$3.0M of one-time monies funding the I&G Budget, Administrative units budgeting approximately \$1.5M of prior year balances and Academic Affairs budgeting approximately \$7.2M of prior year balances.

The next block of information shows our **Unrestricted Research** operations. The activity in these operations is essentially 50% Main Campus and 50% HSC Campus. The FY 2014 UNM Operating Budget showed a use of prior year balances of \$10.6M, of which a \$5.6M use of prior year balance is related to Main Campus and a \$5.0M use of prior year balance is related to HSC Campus. The \$5.6M use of balance at Main Campus is primarily due to Academic Affairs departments budgeting prior year balances. At the HSC Campus approximately \$203K of balances were budgeted by SOM Departments to support Chairs' Letter of Offer packages. The College of Pharmacy budgeted \$348K for faculty bridge funding and faculty start-up funding. Additionally, at the HSC \$4.3M is budgeted for various capital projects during FY 2014.

The third business category shown on the first page of this report is **Unrestricted Public Service**. The operations in this category include special projects funded by State Appropriations, for example Project ECHO, and non-endowed gifts flowing from the UNM Foundation to departments and many small events funded by user fees. The FY 2014 UNM Operating Budget projected a favorable net margin of \$1.5M. This favorable budgeted net margin is comprised of a \$3.9M use of prior year balances at the Main and Branch Campuses and a favorable net margin of \$5.4M at the HSC Campus. The \$3.9M use of balance at the Main and Branch Campuses is primarily due to Academic Affairs departments budgeting prior year balances. There are \$3.4M of budgeted prior year balances within non-endowed spending indices and approximately \$500K of budgeted prior year balances within Academic Affairs General Public Service indices. The favorable net margin budgeted at the HSC Campus is primarily due to Patient Revenues.

Page 2 of this report begins with the **Student Aid** function. The FY 2014 UNM Operating Budget projected a use of prior year balances of \$8.8M. This use of prior year balances is comprised of a \$7.0M use of balance at the Main and Branch Campuses and a budgeted use of balance of \$1.8M at the HSC Campus. The budgeted use of balance at Main Campus is primarily due to Academic Affairs departments and Enrollment Management budgeting prior year balances within endowed spending indices for the payout of major and departmental scholarships in the new fiscal year.

Student Activities are the operations of Student Government and Student organizations. The FY 2014 UNM Operating Budget shows a use of prior year balances of \$122K.

Auxiliaries and Athletics

The FY 2014 UNM Operating Budget for Auxiliaries and Athletics projected a use of prior year balances of \$237K. This use of balance is primarily due to a combination of Athletics budgeting a \$65K use of balance, AVP Ops/Student Life budgeting a use of balance of \$131K and the Branch Campuses budgeting a use of balance of \$41K.

Sponsored programs operations are our contract and grant research and public service projects funded by outside agencies and companies. These operations will always record a zero net revenue over expense by the nature of their funding. The agency pays for a service or research project, and normally any unspent funds must be returned to the agency.

The next block of numbers on the third page is a summary of our **Clinical** operations. These operations are essentially all the patient care activities of the HSC Campus, including the UNM Hospitals, SOM physician professional services, Cancer Center operations and Housestaff/Medical Residents who are being trained in the UNM and VA hospitals. The FY 2014 UNM Operating Budget projected a use of prior year balances of \$8.1M. UNM Hospitals budgeted a favorable net margin of \$13K. The major factor contributing to this use of balance is the School of Medicine budgeting a use of balance of \$8.1M for FY 2014. The budgeted use of balance is primarily due to the SOM Chair Packages for FY 2014.

Statements of Revenues, Expenses and Changes in Net Position Format for Regents
For the three month period ended September 30, 2013
Preliminary and Unaudited

University of New Mexico - Consolidated Total Operations Current Funds

	FY 2014 Full Year Operating Budget	FY 2014 Year-to-Date Actual	Fiscal YTD Favrb/(Unfavrb) Budget	Actual to Budget Benchmark Rate 25%	FY 2013 Year-to-Date Actual	FY 2014 YTD Actual Change From FY 2013 YTD Actual
Instruction and General						
Tuition and Fees Revenues						
Main Campus	153,710,683	82,673,325	(71,037,358)	54%	79,185,921	3,487,404
Branch Campuses	8,328,453	4,398,816	(3,929,637)	53%	4,428,785	(29,969)
HSC Campus	13,605,343	6,964,036	(6,641,307)	51%	6,466,566	497,470
Total Tuition and Fees Revenues	175,644,479	94,036,177	(81,608,302)	54%	90,081,272	3,954,905
State/Local Appropriations	271,068,741	67,650,286	(203,418,455)	25%	64,784,687	2,865,599
F & A Revenues	40,300,000	11,372,949	(28,927,051)	28%	11,034,074	338,875
Transfers	(49,037,357)	(12,360,685)	36,676,672	25%	(17,256,959)	4,896,274
Other Revenues	18,019,852	5,149,952	(12,869,900)	29%	5,739,697	(589,745)
Total Instruction and General Revenues	455,995,715	165,848,679	(290,147,036)	36%	154,382,771	11,465,908
Salaries	280,556,884	66,589,296	213,967,588	24%	64,238,450	(2,350,846)
Benefits	92,631,618	22,405,820	70,225,798	24%	18,210,013	(4,195,807)
Other Expenses	95,042,322	20,330,322	74,712,000	21%	18,732,936	(1,597,386)
Total Instruction and General Expenses	468,230,824	109,325,438	358,905,386	23%	101,181,399	(8,144,039)
Net Instruction and General Revenue/(Expense)	(12,235,109)	56,523,241	68,758,350		53,201,372	3,321,869
Research						
State/Local Appropriations	10,292,896	3,027,137	(7,265,759)	29%	2,545,456	481,681
Transfers	25,678,299	3,991,965	(21,686,334)	16%	5,425,683	(1,433,718)
Other Revenues	4,237,463	555,565	(3,681,898)	13%	416,668	138,897
Total Research Revenues	40,208,658	7,574,667	(32,633,991)	19%	8,387,807	(813,140)
Salaries and Benefits	28,682,475	6,883,977	21,798,498	24%	6,827,593	(56,384)
Other Expenses	22,131,976	3,543,124	18,588,852	16%	4,204,326	661,202
Total Research Expenses	50,814,451	10,427,101	40,387,350	21%	11,031,919	604,818
Net Research Revenue/(Expense)	(10,605,793)	(2,852,434)	7,753,359		(2,644,112)	(208,322)
Public Service						
State/Local Appropriations	3,667,844	916,588	(2,751,256)	25%	875,238	41,350
Sales and Services Revenues	17,443,110	3,378,530	(14,064,580)	19%	3,114,406	264,124
Gifts	8,296,995	1,845,526	(6,451,469)	22%	1,582,147	263,379
Transfers	2,082,045	1,105,717	(976,328)	53%	364,828	740,889
Other Revenues	5,305,384	1,601,406	(3,703,978)	30%	880,898	720,508
Total Public Service Revenues	36,795,378	8,847,767	(27,947,611)	24%	6,817,517	2,030,250
Salaries and Benefits	17,842,880	5,095,397	12,747,483	29%	5,172,435	77,038
Other Expenses	17,496,965	2,969,812	14,527,153	17%	2,852,979	(116,833)
Total Public Service Expenses	35,339,845	8,065,209	27,274,636	23%	8,025,414	(39,795)
Net Public Service Revenue/(Expense)	1,455,533	782,558	(672,975)		(1,207,897)	1,990,455

Statements of Revenues, Expenses and Changes in Net Position Format for Regents
For the three month period ended September 30, 2013
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University of New Mexico - Consolidated Total Operations Current Funds

	FY 2014 Full Year Operating Budget	FY 2014 Year-to-Date Actual	Fiscal YTD Favrb/(Unfavrb) Budget	Actual to Budget Benchmark Rate 25%	FY 2013 Year-to-Date Actual	FY 2014 YTD Actual Change From FY 2013 YTD Actual
Student Aid						
Gifts	3,898,881	1,599,077	(2,299,804)	41%	317,076	1,282,001
State Lottery Scholarship	37,485,948	18,742,974	(18,742,974)	50%	15,930,585	2,812,389
Transfers	15,276,031	4,328,620	(10,947,411)	28%	3,317,193	1,011,427
Other Revenues	1,257,262	12,609	(1,244,653)	1%	281,371	(268,762)
Total Student Aid Revenues	57,918,122	24,683,280	(33,234,842)	43%	19,846,225	4,837,055
Salaries and Benefits	3,659,692	1,130,176	2,529,516	31%	856,592	(273,584)
Other Expenses	63,022,380	28,985,788	34,036,592	46%	26,946,101	(2,039,687)
Total Student Aid Expenses	66,682,072	30,115,964	36,566,108	45%	27,802,693	(2,313,271)
Net Student Aid Revenue/(Expense)	(8,763,950)	(5,432,684)	3,331,266		(7,956,468)	2,523,784
Student Activities						
Fee Revenues	6,266,414	3,048,784	(3,217,630)	49%	2,015,108	1,033,676
Sales and Services Revenues	1,448,714	447,561	(1,001,153)	31%	426,582	20,979
Transfers	458,483	(46,367)	(504,850)	-10%	255,894	(302,261)
Other Revenues	74,024	15,611	(58,413)	21%	22,996	(7,385)
Total Student Activities Revenues	8,247,635	3,465,589	(4,782,046)	42%	2,720,580	745,009
Salaries and Benefits	4,185,076	1,173,912	3,011,164	28%	1,203,024	29,112
Other Expenses	4,184,468	955,925	3,228,543	23%	1,007,555	51,630
Total Student Activities Expenses	8,369,544	2,129,837	6,239,707	25%	2,210,579	80,742
Net Student Activities Revenue/(Expense)	(121,909)	1,335,752	1,457,661		510,001	825,751
Auxiliaries and Athletics						
Branch Campuses Auxiliary Revenues	2,582,001	992,884	(1,589,117)	38%	1,224,213	(231,329)
Main Campus Auxiliaries Revenues	53,874,662	22,661,913	(31,212,749)	42%	19,822,043	2,839,870
Athletics Revenues	31,193,563	7,611,853	(23,581,710)	24%	7,897,678	(285,825)
Total Auxiliaries and Athletics Revenues	87,650,226	31,266,650	(56,383,576)	36%	28,943,934	2,322,716
Branch Campuses Auxiliary Expenses	2,623,366	737,907	1,885,459	28%	1,170,202	432,295
Main Campus Auxiliaries Expenses	54,005,162	14,617,683	39,387,479	27%	15,035,956	418,273
Athletics Expenses	31,258,763	9,218,691	22,040,072	29%	9,236,478	17,787
Total Auxiliaries and Athletics Expenses	87,887,291	24,574,281	63,313,010	28%	25,442,636	868,355
Net Auxiliaries and Athletics Revenue/(Expense)	(237,065)	6,692,369	6,929,434		3,501,298	3,191,071

Statements of Revenues, Expenses and Changes in Net Position Format for Regents
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University of New Mexico - Consolidated Total Operations Current Funds

	FY 2014 Full Year Operating Budget	FY 2014 Year-to-Date Actual	Fiscal YTD Favrb/(Unfavrb) Budget	Actual to Budget Benchmark Rate 25%	FY 2013 Year-to-Date Actual	FY 2014 YTD Actual Change From FY 2013 YTD Actual
Sponsored Programs						
Federal Grants and Contracts Revenues	245,218,468	75,743,169	(169,475,299)	31%	83,114,981	(7,371,812)
State and Local Grants and Contracts Revenues	31,983,112	7,037,781	(24,945,331)	22%	5,776,570	1,261,211
Non-Governmental Grants and Contracts Revenues	29,505,707	9,109,360	(20,396,347)	31%	8,580,852	528,508
Gifts	-	64,580	64,580	N/A	60,905	3,675
Transfers	3,740,817	1,735,354	(2,005,463)		1,847,951	(112,597)
Other Revenues	4,000	-	(4,000)	0%	-	-
Total Sponsored Programs Revenues	310,452,104	93,690,243	(216,761,860)	30%	99,381,259	(5,691,016)
Salaries and Benefits	144,253,271	34,529,576	109,723,695	24%	31,990,966	(2,538,610)
Other Expenses	166,198,833	59,160,667	107,038,166	36%	67,390,293	8,229,626
Total Sponsored Programs Expenses	310,452,104	93,690,243	216,761,861	30%	99,381,259	5,691,016
Net Sponsored Programs Revenue/(Expense)	-	-	-		-	-
Clinical Operations						
State/Local Appropriations	25,531,808	6,238,951	(19,292,857)	24%	5,878,403	360,548
Physician Professional Fee Revenues	108,032,042	28,041,659	(79,990,383)	26%	24,305,561	3,736,098
Hospital Facility Revenues	684,748,925	167,617,755	(517,131,170)	24%	157,000,332	10,617,423
Other Patient Revenues, net of Allowance	103,030,503	24,056,897	(78,973,606)	23%	23,637,985	418,912
Mil Levy	91,886,992	22,775,953	(69,111,039)	25%	22,744,305	31,648
Investment Income	1,137,891	3,312,970	2,175,079	291%	290,837	3,022,133
Gifts	3,435,064	1,501,120	(1,933,944)	44%	1,838,792	(337,672)
Housestaff Revenues	32,457,691	8,740,718	(23,716,973)	27%	8,718,727	21,991
Other Revenues	17,842,766	6,552,985	(11,289,781)	37%	3,714,687	2,838,298
Total Clinical Operations Revenues	1,068,103,682	268,839,008	(799,264,674)	25%	248,129,629	20,709,379
Salaries and Benefits	607,730,885	149,769,922	457,960,963	25%	144,136,238	(5,633,684)
Interest Expense	8,701,516	2,074,112	6,627,404	24%	2,237,624	163,512
Housestaff Expenses	32,457,691	8,556,059	23,901,632	26%	8,086,575	(469,484)
Other Expenses	427,357,193	109,306,932	318,050,261	26%	100,669,844	(8,637,088)
Total Clinical Operations Expenses	1,076,247,285	269,707,025	806,540,260	25%	255,130,281	(14,576,744)
Net Clinical Operations Revenue/(Expense)	(8,143,603)	(868,017)	7,275,586		(7,000,652)	6,132,635
Contingencies						
Total Contingency Revenues	15,130,454	-	(15,130,454)	0%	-	-
Total Contingency Expenses	5,817,161	-	(5,817,161)	0%	-	-
Net Contingencies Revenue/(Expense)	9,313,293	-	(9,313,293)		-	-
Net Current Revenue/(Expense)	(29,338,603)	56,180,785	85,519,388		38,403,542	17,777,243

Statements of Revenues, Expenses and Changes in Net Position Format for Regents
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University of New Mexico - Consolidated Total Operations Current Funds

	FY 2014 Full Year Operating Budget	FY 2014 Year-to-Date Actual	Fiscal YTD Favrb/(Unfavrb) Budget	Actual to Budget Benchmark Rate 25%	FY 2013 Year-to-Date Actual	FY 2014 YTD Actual Change From FY 2013 YTD Actual
University of New Mexico - Results of Athletics and Auxiliary Operations						
Results of Athletics Operations:						
Athletics Revenues	34,732,446	8,460,242	(26,272,204)	24%	9,835,265	(1,375,023)
Athletics Transfers	(3,538,883)	(848,389)	2,690,494	24%	(1,937,587)	1,089,198
Total Athletics Revenues	31,193,563	7,611,853	(23,581,710)	24%	7,897,678	(285,825)
Athletics Expenses						
Salaries and Benefits	13,671,699	3,669,833	10,001,866	27%	3,804,445	134,612
Grant-in-Aid	3,976,253	1,646,099	2,330,154	41%	1,522,633	(123,466)
Other Expenses	13,610,811	3,902,759	9,708,052	29%	3,909,400	6,641
Total Athletics Expenses	31,258,763	9,218,691	22,040,072	29%	9,236,478	17,787
Total Net Athletics Revenue/(Expense)	(65,200)	(1,606,838)	(1,541,638)		(1,338,800)	(268,038)
Results of Auxiliary Operations:						
VP for Institutional Support Services						
Bookstore Revenues	17,992,468	7,269,869	(10,722,599)	40%	8,243,793	(973,924)
Bookstore Transfers	(350,000)	(87,500)	262,500	25%	(21,134)	(66,366)
Total Bookstore Revenues	17,642,468	7,182,369	(10,460,099)	41%	8,222,659	(1,040,290)
Total Bookstore Expenses	17,642,468	6,168,116	11,474,352	35%	7,004,927	836,811
Net Bookstore Revenue/(Expense)	-	1,014,253	1,014,253		1,217,732	(203,479)
Faculty & Staff Club Revenues	82,000	28,925	(53,075)	35%	9,674	19,251
Faculty & Staff Club Expenses	82,000	13,330	68,670	16%	9,197	(4,133)
Net Faculty & Staff Club Revenue/(Expense)	-	15,595	15,595		477	15,118
Golf Courses Revenues	2,294,163	659,789	(1,634,374)	29%	699,151	(39,362)
Golf Courses Transfers	(39,252)	(9,813)	29,439	25%	(6,542)	(3,271)
Total Golf Courses Revenues	2,254,911	649,976	(1,604,935)	29%	692,609	(42,633)
Total Golf Courses Expenses	2,254,911	612,226	1,642,685	27%	605,901	(6,325)
Net Golf Courses Revenue/(Expense)	-	37,750	37,750		86,708	(48,958)
Housing	11,250,500	5,895,470	(5,355,030)	52%	5,540,520	354,950
Housing Transfers	(2,485,566)	(533,560)	1,952,006	21%	(2,882,590)	2,349,030
Total Housing Revenues	8,764,934	5,361,910	(3,403,024)	61%	2,657,930	2,703,980
Total Housing Expense	8,764,934	2,032,650	6,732,284	23%	2,032,387	(263)
Net Housing Revenue/(Expense)	-	3,329,260	3,329,260		625,543	2,703,717
Other	950,000	440,000	(510,000)	46%	-	440,000
Other Transfers	(950,000)	-	950,000	0%	-	-
Total Other Revenues	-	440,000	440,000	N/A	-	440,000
Total Other Expense	-	7,901	(7,901)	N/A	-	(7,901)
Net Other Revenue/(Expense)	-	432,099	432,099		-	432,099

Statements of Revenues, Expenses and Changes in Net Position Format for Regents
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University of New Mexico - Consolidated Total Operations Current Funds

	FY 2014 Full Year Operating Budget	FY 2014 Year-to-Date Actual	Fiscal YTD Favrb/(Unfavrb) Budget	Actual to Budget Benchmark Rate 25%	FY 2013 Year-to-Date Actual	FY 2014 YTD Actual Change From FY 2013 YTD Actual
Parking and Transportation Revenues	8,442,677	4,055,118	(4,387,559)	48%	3,603,832	451,286
Parking and Transfers	(2,357,537)	(506,789)	1,850,748	21%	(396,738)	(110,051)
Total Parking and Trans Revenues	6,085,140	3,548,329	(2,536,811)	58%	3,207,094	341,235
Total Parking and Trans Expenses	6,085,140	1,443,098	4,642,042	24%	1,403,475	(39,623)
Net Parking and Trans Revenue/(Expense)	-	2,105,231	2,105,231		1,803,619	301,612
Popejoy Events Revenues	4,444,649	234,775	(4,209,874)	5%	248,497	(13,722)
Popejoy Events Transfers	149,730	149,730	-	100%	9,134	140,596
Total Popejoy Events Revenues	4,594,379	384,505	(4,209,874)	8%	257,631	126,874
Total Popejoy Events Expenses	4,594,379	672,115	3,922,264	15%	588,873	(83,242)
Net Popejoy Events Revenue/(Expense)	-	(287,610)	(287,610)		(331,242)	43,632
Taos & Lawrence Ranch Revenues	53,578	-	(53,578)	0%	101	(101)
Taos & Lawrence Ranch Expenses	53,578	9,950	43,628	19%	9,139	(811)
Net Taos & Lawrence Ranch Revenue/(Expense)	-	(9,950)	(9,950)		(9,038)	(912)
Ticketing Services Revenues	845,295	199,125	(646,170)	24%	164,478	34,647
Ticketing Services Transfers	75,348	75,349	1	100%	18,837	56,512
Total Ticketing Services Revenues	920,643	274,474	(646,169)	30%	183,315	91,159
Total Ticketing Services Expenses	920,643	278,680	641,963	30%	239,138	(39,542)
Net Ticketing Services Revenue/(Expense)	-	(4,206)	(4,206)		(55,823)	51,617
Young Ranch Revenues	-	-	-	N/A	11,802	(11,802)
Young Ranch Expenses	-	-	-	N/A	4,495	4,495
Net Young Ranch Revenue/(Expense)	-	-	-	N/A	7,307	(7,307)
Total VP for Institutional Support Services Revenues	40,398,053	17,870,488	(22,527,565)	44%	15,242,815	2,627,673
Total VP for Institutional Support Services Expenses	40,398,053	11,238,066	29,159,987	28%	11,897,532	659,466
Net VP for Institutional Support Services Revenue/(Expense)	-	6,632,422	6,632,422		3,345,283	3,287,139
VP for Student Affairs						
AVP Ops/Student Life Revenues	3,311,105	988,431	(2,322,674)	30%	929,381	59,050
AVP Ops/Student Life Transfers	(127,500)	(291,592)	(164,092)	229%	(376,180)	84,588
Total AVP Ops/Student Life Revenues	3,183,605	696,839	(2,486,766)	22%	553,201	143,638
Total AVP Ops/Student Life Expenses	3,314,105	652,798	2,661,307	20%	554,449	(98,349)
Net AVP Ops/Student Life Revenue/(Expense)	(130,500)	44,041	174,541		(1,248)	45,289
Lobo Cash Revenues	33,385	26,844	(6,541)	80%	2,925	23,919
Lobo Cash Expenses	33,385	35,562	2,177	107%	1,790	(33,772)
Net Lobo Cash Revenue/(Expense)	-	(8,718)	(8,718)		1,135	(9,853)
Student Health Center Revenues	7,465,022	3,342,336	(4,122,686)	45%	2,707,604	634,732
Student Health Center Expenses	7,465,022	1,873,800	5,591,222	25%	1,753,072	(120,728)
Net Student Health Center Revenue/(Expense)	-	1,468,536	1,468,536		954,532	514,004
Student Union Revenues	2,537,528	659,616	(1,877,912)	26%	1,264,546	(604,930)
Student Union Expenses	2,537,528	756,842	1,780,686	30%	757,965	1,123
Net Student Union Revenue/(Expense)	-	(97,226)	(97,226)		506,581	(603,807)
Total VP for Student Affairs Revenues	13,219,540	4,725,635	(8,493,905)	36%	4,528,276	197,359
Total VP for Student Affairs Expenses	13,350,040	3,319,002	10,035,392	25%	3,067,276	(251,726)
Net VP for Student Affairs Revenue/(Expense)	(130,500)	1,406,633	1,537,133		1,461,000	(54,367)

Statements of Revenues, Expenses and Changes in Net Position Format for Regents
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University of New Mexico - Consolidated Total Operations Current Funds

	FY 2014 Full Year Operating Budget	FY 2014 Year-to-Date Actual	Fiscal YTD Favrb/(Unfavrb) Budget	Actual to Budget Benchmark Rate 25%	FY 2013 Year-to-Date Actual	FY 2014 YTD Actual Change From FY 2013 YTD Actual
Provost and Other Units						
Art Museum Revenues	5,500	287	(5,213)	5%	214	73
Art Museum Expenses	5,500	332	5,168	6%	-	(332)
Net Art Museum Revenue/(Expense)	-	(45)	(45)		214	(259)
CE Conference Ctr Revenues	200,000	46,043	(153,957)	23%	34,764	11,279
CE Conference Ctr Transfers	(43,431)	(7,986)	35,445	18%	-	(7,986)
Total CE Conference Ctr Revenues	156,569	38,057	(118,512)	24%	34,764	3,293
Total CE Conference Ctr Expenses	156,569	43,469	113,100	28%	53,194	9,725
Net CE Conference Ctr Revenue/(Expense)	-	(5,412)	(5,412)		(18,430)	13,018
Maxwell Museum Revenues	40,000	10,088	(29,912)	25%	5,937	4,151
Maxwell Museum Expenses	40,000	4,133	35,867	10%	4,054	(79)
Net Maxwell Museum Revenue/(Expense)	-	5,955	5,955		1,883	4,072
Other Revenues	55,000	17,358	(37,642)	32%	10,037	7,321
Other Expenses	55,000	12,681	42,319	23%	13,900	1,219
Net Other Revenue/(Expense)	-	4,677	4,677		(3,863)	8,540
Total Provost and Other Units Revenues	257,069	65,790	(191,279)	26%	50,952	14,838
Total Provost and Other Units Expenses	257,069	60,615	196,454	24%	71,148	10,533
Net Provost and Other Units Revenue/(Expense)	-	5,175	5,175		(20,196)	25,371
Auxiliary Totals						
Total Auxiliary & Concessions Revenues	53,874,662	22,661,913	(31,212,749)	42%	19,822,043	2,839,870
Total Auxiliary & Concessions Expenses	54,005,162	14,617,683	39,387,479	27%	15,035,956	418,273
Net Auxiliary Revenue/(Expense)	(130,500)	8,044,230	8,174,730		4,786,087	3,258,143
Net Athletics Revenue/(Expense)	(65,200)	(1,606,838)	(1,541,638)		(1,338,800)	(268,038)
Net Auxiliary and Athletics Revenue/(Expense)	(195,700)	6,437,392	6,633,092		3,447,287	2,990,105
Net Branch Campuses Aux Revenue/(Expense)	(41,365)	254,977	296,342		54,011	200,966
Net All Auxiliary and Athletics Revenue/(Expense)	(237,065)	6,692,369	6,929,434		3,501,298	3,191,071

Statements of Revenues, Expenses and Changes in Net Position Format for Regents
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Preliminary and Unaudited

Detail of State/Local Appropriations
Consolidated - Total Operations Current Funds

	FY 2014 Full Year Operating Budget	FY 2014 Year-to-Date Actual	Fiscal YTD Favrb/(Unfavrb) Budget	Actual to Budget Benchmark Rate 25%
Instruction and General				
Instruction & General Appropriations	261,986,155	65,379,638	(196,606,517)	25%
State Special Project Appropriations	1,055,900	263,975	(791,925)	25%
Tobacco Settlement Appropriations	1,130,600	282,651	(847,949)	25%
Mill Levy	6,896,086	1,724,022	(5,172,064)	25%
Total Instruction and General Appropriations	<u>271,068,741</u>	<u>67,650,286</u>	<u>(203,418,455)</u>	<u>25%</u>
Research				
State Special Project Appropriations	6,086,446	1,515,888	(4,570,558)	25%
Tobacco Settlement Appropriations	979,800	244,950	(734,850)	25%
Cigarette Tax Appropriations	3,226,650	1,266,299	(1,960,351)	39%
Total Research Appropriations	<u>10,292,896</u>	<u>3,027,137</u>	<u>(7,265,759)</u>	<u>29%</u>
Public Service				
State Special Project Appropriations	3,667,844	916,588	(2,751,256)	25%
Total Public Service Appropriations	<u>3,667,844</u>	<u>916,588</u>	<u>(2,751,256)</u>	<u>25%</u>
Clinical Operations				
State Special Project Appropriations	24,680,108	6,026,026	(18,654,082)	24%
Tobacco Settlement Appropriations	851,700	212,925	(638,775)	25%
Total Clinical Operations Appropriations	<u>25,531,808</u>	<u>6,238,951</u>	<u>(19,292,857)</u>	<u>24%</u>

Statements of Revenues, Expenses and Changes in Net Position Format for Regents
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Detail of State/Local Appropriations
Main Campus - Total Operations Current Funds

	FY 2014 Full Year Operating Budget	FY 2014 Year-to-Date Actual	Fiscal YTD Favrb/(Unfavrb) Budget	Actual to Budget Benchmark Rate 25%
Instruction and General				
Instruction & General Appropriations	180,474,555	45,118,639	(135,355,916)	25%
State Special Project Appropriations				
African American Student Services	22,873	5,718	(17,155)	25%
Disabled Student Services	192,400	48,100	(144,300)	25%
ENLACE	64,329	16,082	(48,247)	25%
Hispanic Student Center	107,143	26,786	(80,357)	25%
Minority Graduate Recruitment	117,646	29,412	(88,234)	25%
Native American Studies Intervention	354,047	88,512	(265,535)	25%
Pre-College Minority Student Math & Science	197,462	49,365	(148,097)	25%
Total State Special Project Appropriations	1,055,900	263,975	(791,925)	25%
Total Instruction and General Appropriations	181,530,455	45,382,614	(136,147,841)	25%
Research				
State Special Project Appropriations				
Center for Regional Studies (SW Research Ctr)	977,850	244,463	(733,387)	25%
Manufacturing Engineering	556,900	139,225	(417,675)	25%
Morrisey Hall	47,500	11,875	(35,625)	25%
Resource Geographic Information System	65,400	16,350	(49,050)	25%
Utton Transboundary Resource Center	292,400	73,100	(219,300)	25%
Total State Special Project Appropriations	1,940,050	485,013	(1,455,037)	25%
Total Research Appropriations	1,940,050	485,013	(1,455,037)	25%
Public Service				
State Special Project Appropriations				
Bureau of Business Research (Census)	378,200	94,550	(283,650)	25%
College Prep Mentoring/School of Law	119,593	29,898	(89,695)	25%
College Preparatory Mentoring	168,107	42,027	(126,080)	25%
Corrine Wolfe Law Center/Child Abuse Training	170,300	42,575	(127,725)	25%
Family Development Program	438,500	109,625	(328,875)	25%
ISTEC	48,595	12,149	(36,446)	25%
Judicial Selection	22,800	5,700	(17,100)	25%
KNME-TV	1,168,900	292,225	(876,675)	25%
Land Grant Studies Program	131,800	32,950	(98,850)	25%
N. M. Historical Review	47,600	11,900	(35,700)	25%
Small Business Innovation & Research Outreach	125,000	31,250	(93,750)	25%
Southwest Indian Law Clinic	208,200	52,050	(156,150)	25%
Spanish Colonial Research Center (SW Research Ctr)	120,650	30,163	(90,487)	25%
Spanish Resource Center	41,105	10,276	(30,829)	25%
Substance Abuse Program	136,500	34,125	(102,375)	25%
Wildlife Law Education	70,400	17,600	(52,800)	25%
Total State Special Project Appropriations	3,396,250	849,063	(2,547,187)	25%
Total Public Service Appropriations	3,396,250	849,063	(2,547,187)	25%

Statements of Revenues, Expenses and Changes in Net Position Format for Regents
For the three month period ended September 30, 2013
Preliminary and Unaudited

Detail of State/Local Appropriations

Branch Campuses - Total Operations Current Funds

	FY 2014 Full Year Operating Budget	FY 2014 Year-to-Date Actual	Fiscal YTD Favrb/(Unfavrb) Budget	Actual to Budget Benchmark Rate 25%
Instruction and General				
Instruction & General Appropriations				
Gallup	9,118,300	2,279,575	(6,838,725)	25%
Los Alamos	1,876,000	469,000	(1,407,000)	25%
Valencia	5,350,000	1,337,500	(4,012,500)	25%
Taos	3,418,600	854,650	(2,563,950)	25%
Total Instruction & General Appropriations	19,762,900	4,940,725	(14,822,175)	25%
Mill Levy				
McKinley County	2,100,000	525,000	(1,575,000)	25%
Los Alamos County	686,500	171,625	(514,875)	25%
Valencia County	2,539,386	634,847	(1,904,539)	25%
Taos County	1,570,200	392,550	(1,177,650)	25%
Total Mill Levy	6,896,086	1,724,022	(5,172,064)	25%
Total Branch Appropriations	26,658,986	6,664,747	(19,994,239)	25%

Statements of Revenues, Expenses and Changes in Net Position Format for Regents
For the three month period ended September 30, 2013
Preliminary and Unaudited

Detail of State/Local Appropriations
Health Sciences Center - Total Operations Current Funds

	FY 2014 Full Year Operating Budget	FY 2014 Year-to-Date Actual	Fiscal YTD Favrb/(Unfavrb) Budget	Actual to Budget Benchmark Rate 25%
Instruction and General				
Instruction & General Appropriations	61,748,700	15,320,274	(46,428,426)	25%
Tobacco Settlement Appropriations				
Instruction & General	610,524	152,631	(457,893)	25%
Pediatric Specialty Education	260,038	65,010	(195,028)	25%
Trauma Specialty Education	260,038	65,010	(195,028)	25%
Total Tobacco Settlement Appropriations	1,130,600	282,651	(847,949)	25%
Total Instruction and General Appropriations	62,879,300	15,602,925	(47,276,375)	25%
Research				
State Special Project Appropriations				
Cancer Center	2,663,774	661,725	(2,002,049)	25%
Hepatitis C, Project ECHO	1,482,622	369,150	(1,113,472)	25%
Total State Special Project Appropriations	4,146,396	1,030,875	(3,115,521)	25%
Tobacco Settlement Appropriations				
Genomics, Biocomputing, Environmental Health	979,800	244,950	(734,850)	25%
Total Tobacco Settlement Appropriations	979,800	244,950	(734,850)	25%
Cigarette Tax Appropriations	3,226,650	1,266,299	(1,960,351)	39%
Total Research Appropriations	8,352,846	2,542,124	(5,810,722)	30%
Public Service				
State Special Project Appropriations				
Center for Native American Health	271,594	67,525	(204,069)	25%
Total State Special Project Appropriations	271,594	67,525	(204,069)	25%
Total Public Service Appropriations	271,594	67,525	(204,069)	25%
Clinical Operations				
State Special Project Appropriations				
Newborn Intensive Care Unit	3,283,396	812,325	(2,471,071)	25%
Office of the Medical Investigator	4,797,800	1,190,300	(3,607,500)	25%
Pediatric Oncology	1,282,197	318,150	(964,047)	25%
Poison and Drug Info Center	1,524,915	377,550	(1,147,365)	25%
Native American Suicide Prevention	100,000	25,000	(75,000)	25%
UNM Hospitals	13,691,800	3,302,701	(10,389,099)	24%
Total State Special Project Appropriations	24,680,108	6,026,026	(18,654,082)	24%
Tobacco Settlement Appropriations				
Pediatric Oncology	261,400	65,350	(196,050)	25%
Poison and Drug Info Center	590,300	147,575	(442,725)	25%
Total Tobacco Settlement Appropriations	851,700	212,925	(638,775)	25%
Total Clinical Operations Appropriations	25,531,808	6,238,951	(19,292,857)	24%

UNM Debt Service Schedule

As of September 30, 2013

*Includes Hospital Debt

UNM Bond Issue	Fixed or Variable Rate Issue	Original Issue Amount	Outstanding Principal Balance on June 30, 2013	Principal Payment due on June 1, 2014	Interest Payment paid on December 1, 2013	Interest Payment due on June 1, 2014	FY 2014 Principal & Interest
Sub Lien System Imp Revenue Bonds (1) Series 2012: Interest Range 2.00% to 5.00% Final Maturity Year 2032	Fixed Rate	\$35,215,000	\$33,200,000	\$1,310,000	\$766,050	\$766,050	\$2,842,100
Sub Lien System Imp Revenue Bonds Series 2007 A&B: Interest Range 4.00% to 5.95% Final Maturity Year 2036	Fixed Rate	\$136,710,000	\$131,620,000	\$1,840,000	\$3,281,441	\$3,281,441	\$8,402,882
Sub Lien System Imp Revenue Bonds Series 2005: Interest Range 3.0% to 5.0% Final Maturity Year 2035	Fixed Rate	\$125,575,000	\$115,950,000	\$2,470,000	\$2,678,627	\$2,678,626	\$7,827,253
(1) FHA Insured Hospital Mortgage Revenue Bonds Series 2004: Interest Range 2.0% to 5.0% Final Maturity Year 2031	Fixed Rate	\$192,250,000	\$164,660,000	\$5,240,000 (\$2,580,000 paid 7/1/2013) (\$2,660,000 due 1/2/2014)	\$3,963,788 (due 1/2/2014)	\$4,020,600 (paid 7/1/2013)	\$13,224,387
Sub Lien System Rfdg Revenue Bonds Series 2003 A: Interest Range 2.0% to 5.25% Final Maturity Year 2018	Fixed Rate	\$21,660,000	\$8,480,000	\$1,135,000	\$222,600	\$222,600	\$1,580,200
Sub Lien System Revenue Bonds Series 2003 B&C: Interest Range 1.35% to 5.625% Final Maturity Years B 2024 & C 2033	Fixed Rate	\$11,805,000	\$9,505,000	\$285,000	\$232,955	\$232,955	\$750,909
Sub Lien Sys Rfdg Revenue Bonds (2) Series 2002 B: Variable Rate Demand Bonds - rates reset weekly Weekly rate as of June 30, 2013 was 0.06% Final Maturity Year 2026	Variable Rate	\$25,475,000	\$22,090,000	\$1,490,000	\$423,024	\$423,024	\$2,336,047
Sub Lien System Rfdg Revenue Bonds (2) Series 2002 C: Variable Rate Demand Bonds - rates reset weekly Weekly rate as of June 30, 2013 was 0.06% Final Maturity Year 2030	Variable Rate	\$37,840,000	\$35,190,000	\$875,000	\$693,243	\$693,243	\$2,261,486
Sub Lien System Imp Revenue Bonds (2) Series 2001: Variable Rate Demand Bonds - rates reset weekly Weekly rate as of June 30, 2013 was 0.06% Ceiling of 12% Final Maturity Year 2026	Variable Rate	\$52,625,000	\$35,275,000	\$2,085,000	\$705,500	\$705,500	\$3,496,000
System Revenue Bonds Series 2000B: Interest Range 5.5% to 6.35% Final Maturity Year 2019	Fixed Rate	\$53,231,671	\$2,248,820	\$473,652	\$320,674	\$320,674	\$1,115,000
System Revenue Rfdg Bonds Series 1992 A: Interest Range 5.6% to 6.25% Final Maturity Year 2021	Fixed Rate	\$36,790,000	\$17,460,000	\$1,840,000	\$523,800	\$523,800	\$2,887,600
Grand Total		\$729,176,671	\$575,678,820	\$19,043,652	\$13,811,700	\$13,868,512	\$46,723,864

Note: See attached matrix for funding sources.

(1) Source: UNM Hospital - Both UNM Hospital Principal and Interest payments are made on July 1st and January 1st.

(2) Variable Rate bonds reflect the actual synthetically fixed interest rate that UNM pays.

It is noted that all ranges of interest rates and final maturity dates are reflective of Serial bonds.

(3) Series 2012 bonds refunded 2002A bonds.

FY14 UNM Debt Service - Source of Funds

As of September 30, 2013

	Series 2012	Series 2007A&B	Series 2001	Series 2004	Series 2003B&C	Series 2003A	Series 2002C	Series 2002B	Series 2001	Series 1992
Student Fees- Facility	X	X	X			X	X	X		X
Student Fees - IT	X		X							
Capitalized Interest		X								
Parking Services	X	X	X				X			X
UNM Hospital				X		X		X		X
Bookstore						X	X			X
Housing & Dining Services	X					X	X			
Building R&R	X					X		X		X
Real Estate Department	X	X			X			X		
Physical Plant Department	X	X	X						X	
Telecommunications	X		X							
Athletics		X								
Information & Technology Funds			X				X			
KNME										X
Popejoy Hall							X			
MTTC Bldg.								X		
Opto Bldg (CHTM Res Park)								X		
CRTC								X		
Continuing Education								X		
Equipment R&R			X							
Golf Course - North & South							X			
HSC	X	X								
Interest on Reserve Funds	X					X	X	X		

University of New Mexico
Instruction and General by Organization Level 3
For the three month period ended September 30, 2013
Preliminary and Unaudited

MAIN CAMPUS					(A)				(B)				(B/A)			
Organization Level 3					Pooled Revenues	Transfers	Other Revenues	Total Revenues	Faculty Salaries	Staff Salaries	Student Salaries	Benefits	Other Expenditures	Total Expenditures	Net Revenues/ (Expenditures)	Burn Rate
Instruction, Academic and Student Support Services																
AAC	UNM West and Branch Initiatives				1,599,384	0	(225)	1,599,159	104,171	57,861	0	51,828	73,673	287,532	1,311,627	17.98%
ABA	Provost Administrative Units				13,254,776	59,776	30,056	13,344,607	399,675	1,525,110	444,785	91,074	(745,423)	1,715,520	11,629,087	12.86%
ABB	University College				2,496,343	19,412	43	2,515,798	434,568	142,390	24,819	2,405	68,646	672,828	1,842,970	26.74%
ABC	School of Public Administration				1,248,917	0	75	1,248,992	262,738	48,936	10,953	12,678	23,676	358,981	890,011	28.74%
ABD	VP for Equity & Inclusion				1,078,130	(200)	0	1,077,930	57,288	116,891	26,541	0	25,995	226,715	851,215	21.03%
ABE	VP Division of Enrollment Mgmt				5,632,922	(50,000)	27,839	5,610,760	41,715	1,156,904	46,792	0	339,466	1,584,878	4,025,883	28.25%
ABG	College of Fine Arts				11,410,040	(63,490)	26,442	11,372,992	1,592,107	675,361	194,639	157,569	478,479	3,098,155	8,274,837	27.24%
ABH	College of Arts Sciences				62,277,028	(186,886)	45,729	62,135,871	8,444,164	2,213,490	2,297,421	1,337,694	918,923	15,211,683	46,924,188	24.48%
ABI	Anderson Schools of Management				10,195,285	6,107	0	10,201,393	1,845,883	429,692	214,377	174,493	377,395	3,041,841	7,159,552	29.82%
ABJ	College of Education				14,478,116	(26,428)	1,076	14,452,765	2,257,366	702,497	323,235	149,963	343,378	3,776,439	10,676,326	26.13%
ABK	School of Engineering				15,081,773	(247)	20	15,081,546	2,270,378	603,533	213,532	98,022	162,539	3,348,004	11,733,543	22.20%
ABL	School of Law				7,660,586	(120,519)	6,995	7,547,062	1,280,203	590,089	49,373	261	336,115	2,256,041	5,291,021	29.89%
ABM	School of Architecture Planning				3,656,072	(10,030)	7,187	3,653,229	625,644	136,402	58,858	15,057	72,662	908,624	2,744,605	24.87%
ABN	University Libraries				14,473,977	116,222	211,596	14,801,795	743,601	1,074,528	158,366	1,386	2,184,541	4,162,422	10,639,373	28.12%
ABO	Continuing Education				884,551	(35,261)	54,497	903,787	226,905	227,070	22,404	(29,042)	210,812	658,149	245,638	72.82%
ABP	Extended University				8,952,429	(28,970)	15	8,923,475	96,496	950,775	76,381	319,791	365,236	1,808,679	7,114,795	20.27%
ABQ	VP Research & Economic Development				91,561	305,000	0	396,561	51,042	16,958	62	0	723	68,785	327,776	17.35%
ACA	VP Student Affairs Administration				1,385,796	(51,005)	51,816	1,386,607	51,709	217,515	24,590	0	112,945	406,760	979,847	29.33%
ACB	VP Student Affairs Indpdnt Dept				883,380	2,000	0	885,380	4,000	228,584	1,019	17,818	37,658	289,079	596,301	32.65%
ACC	Associate VP Student Services				1,644,014	(10,400)	29,758	1,663,372	6,990	378,922	58,351	12,068	87,069	543,399	1,119,973	32.67%
ACD	Associate VP Student Life				954,711	284,997	11,445	1,251,153	1,188	242,471	3,051	0	84,674	331,384	919,769	26.49%
Sub-Total					179,339,791	210,079	504,363	180,054,233	20,797,820	11,735,979	4,249,549	2,413,063	5,559,485	44,755,897	135,298,336	24.86%
University Support Services																
AAA	President Admin Indpnt Office				5,535,441	0	1,835	5,537,276	182,131	956,692	7,479	0	312,896	1,459,199	4,078,078	26.35%
ADA	EVP Administration				10,423,941	51,378	812,243	11,287,562	8,000	1,306,459	18,230	0	1,000,396	2,331,085	8,956,477	20.65%
ADD	Controller				6,911,511	1,192,326	313,845	8,417,682	726	1,978,772	59,943	77,268	401,432	2,518,140	5,899,542	29.91%
ADF	Human Resources				1,782,279	0	79,248	1,861,527	0	413,949	8,981	0	61,236	484,166	1,377,361	26.01%
ADG	VP Institutional Support Services				35,136,066	(94,726)	58,931	35,100,272	0	2,937,915	2,877	863,936	5,584,549	9,389,276	25,710,995	26.75%
ADI	Government & Community Relations				182,193	122,255	0	284,448	0	51,162	2,781	0	263	54,206	230,242	19.06%
ADJ	Information Technologies				10,765,543	97,232	0	10,862,775	0	161,576	2,187	0	2,630,389	2,794,152	8,068,622	25.72%
AEA	VP Institutional Advancement				321,000	350,000	(350,000)	321,000	0	122,055	11,742	0	75,918	209,714	111,286	65.33%
Sub-Total					71,037,974	1,718,466	916,102	73,672,542	188,857	7,928,579	114,221	941,204	10,067,078	19,239,939	54,432,603	26.12%
Non-Operational Monitoring Activity					(169,188,518)	(14,406,898)	1,448,520	(182,146,896)	0	0	0	0	(597,172)	(597,172)	(181,549,724)	
Fringe Benefit Pool					52,193,187	(43,226)	5,302	52,155,263	0	75,000	0	12,674,414	0	12,749,414	39,405,849	
Sub-Total					(116,995,331)	(14,450,124)	1,453,822	(129,991,633)	0	75,000	0	12,674,414	(597,172)	12,152,242	(142,143,874)	
TOTAL MAIN CAMPUS					133,382,434	(12,521,579)	2,874,287	123,735,142	20,986,677	19,739,558	4,363,770	16,028,680	15,029,391	76,148,077	47,587,065	

INTERCOLLEGIATE ATHLETICS

INTERCOLLEGIATE ATHLETICS					(A)					(B)					(B/A)	
Organization Level 3		Pooled Revenues	Transfers	Other Revenues	Total Revenues	Faculty Salaries	Staff	Salaries	Student Salaries	Benefits	Other Expenditures	Total Expenditures	Net Revenues/ (Expenditures)	Burn Rate		
ADC	Intercollegiate Athletics	697,304	75,000	0	772,304	0		119,401	0	0	182,716	302,117	470,187	39.12%		
TOTAL ATHLETICS		697,304	75,000	0	772,304	0		119,401	0	0	182,716	302,117	470,187	39.12%		

BRANCH CAMPUSES

AGA	Gallup Branch	2,145,606	(940,804)	27,600	1,232,402	1,204,800	909,508	33,310	11,096	746,883	2,905,597	(1,673,195)	235.77%
AGB	Los Alamos Branch	547,193	(2,850)	44,878	589,221	307,616	226,443	1,480	7,077	169,388	712,004	(122,783)	120.84%
AGC	Taos Branch	1,007,742	(93,829)	95,317	1,009,229	464,341	400,579	14,296	173	386,507	1,265,897	(256,668)	125.43%
AGD	Valencia County Branch	1,235,424	(220,597)	38,953	1,053,779	594,139	704,208	51,263	8,604	457,757	1,815,971	(762,192)	172.33%
Sub-Total		4,935,964	(1,258,080)	206,747	3,884,631	2,570,895	2,240,738	100,350	26,951	1,760,535	6,699,468	(2,814,837)	172.46%
Fringe Benefit Pool		6,127,599	(815)	0	6,126,784	0	0	0	1,425,661	0	1,425,661	4,701,123	
Sub-Total		6,127,599	(815)	0	6,126,784	0	0	0	1,425,661	0	1,425,661	4,701,123	
TOTAL BRANCH CAMPUSES		11,063,563	(1,258,895)	206,747	10,011,415	2,570,895	2,240,738	100,350	1,452,612	1,760,535	8,125,129	1,886,286	

HEALTH SCIENCES CENTER

HEALTH SCIENCES CENTER					(A)				(B)				(B/A)		
Organization Level 3		Pooled Revenues	Transfers	Other Revenues	Total Revenues	Faculty Salaries		Staff	Salaries	Student Salaries	Benefits	Other Expenditures	Total Expenditures	Net Revenues/ (Expenditures)	Burn Rate
AFA	VP HSC Administration	20,336,852	(2,035,685)	1,064,902	19,366,068	330,670	2,490,871		7,036		8,036	1,821,739	4,658,353	14,707,716	24.05%
AFB	HS Library and Informatics Center	5,256,186	14,381	(223)	5,270,345	205,714	484,751		10,795		4,562	445,563	1,151,386	4,118,959	21.85%
AFC	School of Medicine	46,038,194	(1,564,486)	8,600	44,482,308	6,084,104	3,465,188		233,012		74,492	777,893	10,634,689	33,847,619	23.91%
AFD	College of Nursing	6,657,859	(146,120)	(50,000)	6,461,739	1,185,057	434,250		21,052		135,411	149,255	1,925,025	4,536,714	29.79%
AFE	College of Pharmacy	6,697,575	828,696	(150,000)	7,376,271	1,032,507	280,854		152,087		101,994	163,159	1,730,601	5,645,670	23.46%
AFI	HSC VP Research	15,105	(8,039)	0	7,066	0	0		0		0	9	9	7,057	0.13%
Sub-Total		85,001,771	(2,911,253)	873,279	82,963,797	8,838,051	7,155,915		423,981		324,495	3,357,619	20,100,062	62,863,735	24.23%
Non-Operational Monitoring Activity		(79,650,315)	4,263,843	1,163,002	(74,223,470)	0	0		0		0	61	61	(74,223,531)	
Fringe Benefit Pool		22,564,654	(7,801)	32,638	22,589,491	0	49,960		0		4,600,033		4,649,993	17,939,498	
Sub-Total		(57,085,661)	4,256,042	1,195,640	(51,633,979)	0	49,960		0		4,600,033	61	4,650,054	(56,284,033)	
TOTAL HEALTH SCIENCES CENTER		27,916,111	1,344,789	2,068,919	31,329,818	8,838,051	7,205,875		423,981		4,924,528	3,357,680	24,750,115	6,579,703	
GRAND TOTAL		173,059,412	(12,360,685)	5,149,952	165,848,679	32,395,624	29,305,571		4,888,102		22,405,820	20,330,323	109,325,438	56,523,241	

University of New Mexico
 Compensation Analysis by Organization Level 3
 For the three month period ended September 30, 2013
 Preliminary and Unaudited

Organization Level 3	FY 2014 YTD Faculty Compensation	FY 2014 YTD Staff Compensation	Ga Ta Ra Pa Salaries	Housestaff Salaries	Student Employment	Workstudy	FY 2014 YTD Student Compensation	FY 2014 YTD Total Compensation	% of FY 2014 YTD Total	FY 2014 Full Year Compensation Operating Budget	Benchmark (25%) FY 2014 YTD Total Compensation to FY 2014 Total Budget	FY 2013 Full Year Compensation Actual at 6/30/2013	FY 2014 YTD Total Compensation to FY 2013 Full Year Actual
Instruction, Academic and Student Support Services (Main & Branches)													
Anderson Schools of Management ASM	1,926,009	208,464	-	475,640	23,264	649	499,553	2,634,025	4.12%	11,573,951	22.76%	11,589,634	22.73%
Assoc. VP Student Life (AOL)	1,888	19,980	-	1,049,482	269,748	10,126	1,329,356	1,351,224	2.11%	5,149,623	26.24%	4,614,243	29.28%
Associate VP Student Services	6,990	11,678	-	542,077	206,883	12,229	761,189	779,857	1.22%	2,912,163	26.78%	2,936,879	26.55%
College of Arts Sciences A S	8,748,674	2,280,934	75,209	2,500,094	136,998	18,658	2,730,926	13,761,594	21.51%	55,840,985	24.64%	59,323,075	23.60%
College of Education COE	2,306,540	298,216	35,769	929,649	18,842	3,063	987,323	3,592,079	5.61%	14,465,921	24.83%	14,032,511	25.60%
College of Fine Arts CFA	1,634,395	161,484	-	731,399	58,214	7,509	797,122	2,593,001	4.05%	10,518,941	24.65%	11,114,992	23.33%
Continuing Education Cont Ed	234,821	10,324	-	282,914	11,881	1,743	286,538	541,683	0.85%	4,901,567	11.05%	2,891,151	18.74%
Extended University Ext Univ	96,496	49,826	-	950,775	25,992	563	977,330	1,123,853	1.75%	4,059,852	27.68%	4,088,546	27.50%
Gallup Branch	1,204,800	1,805	-	940,031	20,471	11,034	971,536	2,178,140	3.40%	8,635,948	25.22%	8,063,422	27.01%
LosAlamos Branch	307,616	-	-	224,719	670	7,819	226,199	533,815	0.83%	2,335,816	22.85%	2,365,306	22.57%
Provost Administrative Units	456,921	432,165	4,917	2,199,167	116,556	19,783	2,340,423	3,229,509	5.05%	12,946,774	24.94%	12,234,287	26.40%
School of Architecture Planning	647,329	59,724	-	146,527	13,801	460	160,587	867,640	1.36%	3,709,532	23.39%	3,781,321	22.95%
School of Engineering	2,516,897	421,025	33,533	692,213	90,237	2,012	817,995	3,755,918	5.87%	15,285,337	24.57%	15,479,074	24.26%
School of Law LAW	1,371,608	35,452	-	874,530	95,861	4,374	875,065	2,282,125	3.57%	9,583,877	23.80%	8,906,361	25.82%
School of Public Administration	282,738	11,894	-	48,992	531	419	49,942	324,573	0.51%	1,315,704	24.67%	1,017,441	31.90%
Taos Branch	469,166	-	-	437,881	23,456	5,667	468,004	936,170	1.46%	4,026,369	23.25%	3,738,911	25.04%
University College UC	450,568	16,559	-	142,390	7,680	651	150,722	617,948	0.97%	2,222,523	27.80%	2,321,881	26.61%
University Libraries	941,516	94,739	-	1,108,444	129,404	23,230	1,261,078	2,197,334	3.43%	8,034,772	24.32%	8,290,720	25.50%
UNM West and Branch Initiatives	104,171	-	-	57,861	-	-	57,861	162,032	0.25%	440,279	36.80%	450,738	35.95%
Valencia County Branch	594,139	16,050	-	770,894	15,911	23,033	809,843	1,420,031	2.22%	5,272,342	22.64%	5,821,238	24.39%
VP Division of Enrollment Mgmt	41,715	7,978	-	1,156,976	49,416	6,101	1,212,493	1,252,186	1.97%	4,860,661	25.97%	4,752,379	26.56%
VP for Equity & Inclusion	57,288	9,449	18,090	141,399	13,962	3,491	182,652	248,289	0.39%	943,355	26.32%	885,203	28.05%
VP Resrch & Econ Dvlpmt	251,421	39,912	13,994	845,834	47,051	1,933	908,812	1,200,145	1.88%	5,000,171	24.00%	4,491,913	26.72%
VP Student Affairs Administration	64,632	14,838	-	221,840	20,898	1,543	244,280	322,850	0.50%	1,276,617	25.29%	1,074,741	30.04%
VP Student Affairs Indpdnt Dept ID	4,000	-	-	1,272,417	68,833	2,788	1,344,048	1,348,048	2.11%	5,099,966	25.43%	5,049,307	26.70%
Sub-Total Instruction, Academic and Student Support Services (Main & Branches)	24,602,236	4,200,755	181,422	18,684,849	1,431,631	162,876	20,460,777	49,263,768	77.00%	202,419,157	24.34%	198,313,288	24.84%
University Support Services (Main & Branches)													
Controller	726	-	-	2,186,840	58,642	1,616	2,227,097	2,227,823	3.48%	8,299,249	26.84%	8,498,445	26.21%
EVP Administration	6,000	-	-	3,441,325	17,756	464	1,499,555	1,465,356	2.28%	5,709,843	25.67%	5,441,777	25.93%
Government & Community Relations	-	-	-	82,445	4,650	-	87,095	87,095	0.14%	177,380	49.10%	232,535	37.45%
Human Resources HR	-	-	-	413,945	8,961	-	422,930	422,930	0.66%	1,657,270	25.52%	1,765,594	23.95%
Information Technology Services	-	-	-	161,576	2,187	-	163,763	163,763	0.26%	724,782	22.59%	679,993	24.08%
President Admin Indpdnt Office	182,131	-	-	1,001,606	7,202	277	1,009,085	1,191,216	1.86%	4,648,558	25.62%	4,517,031	28.37%
VP Institutional Adv College	-	-	-	122,055	11,349	393	133,797	133,797	0.21%	597,700	22.39%	828,401	18.15%
VP Institutional Support Services	1,200	-	-	5,643,921	363,238	2,633	6,009,792	6,010,982	9.39%	23,004,085	26.13%	21,696,737	27.70%
Sub-Total University Support Services (Main & Branches)	190,057	-	-	11,033,717	474,016	5,382	11,513,115	11,703,172	18.29%	44,818,668	26.11%	43,660,513	26.80%
Intercollegiate Athletics													
Intercollegiate Athletics	17,700	55,006	-	2,903,677	35,991	1,538	2,941,206	3,013,912	4.71%	10,936,403	27.56%	11,670,715	25.82%
Sub-Total Intercollegiate Athletics	17,700	55,006	-	2,903,677	35,991	1,538	2,941,206	3,013,912	4.71%	10,936,403	27.56%	11,670,715	25.82%
TOTAL Compensation (Main, Branches and Athletics)	24,809,993	4,255,760	181,422	32,622,243	1,941,637	169,796	34,915,098	63,980,852	100.00%	258,174,228	24.78%	253,644,515	25.22%

University of New Mexico
 Compensation Analysis by Organization Level 3
 For the three month period ended September 30, 2013
 Preliminary and Unaudited

Organization Level 3	FY 2014 YTD Faculty Compensation	FY 2014 YTD Staff Compensation	Ga Ta Ra Pa Salaries	Housestaff Salaries	Student Employment	Workstudy	FY 2014 YTD Student Compensation	FY 2014 YTD Total Compensation	% of FY 2014 YTD Total	FY 2014 Full Year Compensation Operating Budget	Benchmark (25%) FY 2014 YTD Total Compensation to FY 2014 Total Budget	FY 2013 Full Year Compensation Actual at 6/30/2013	FY 2014 YTD Total Compensation to FY 2013 Full Year Actual
<i>Health Sciences Center</i>													
College of Nursing	1,286,190	448,519	14,396	-	6,561	143	21,100	1,755,809	2.61%	7,370,891	23.82%	6,910,546	25.41%
College of Pharmacy	1,084,480	639,686	87,484	56,600	12,397	1,253	157,735	1,881,881	2.80%	7,425,109	25.34%	7,346,427	25.62%
HS Library and Informatics Center	205,714	567,508	-	-	10,113	682	10,795	784,017	1.17%	3,494,024	22.44%	3,211,835	24.41%
School of Medicine	37,882,471	14,952,875	258,758	7,766,369	205,501	5,327	8,225,954	58,061,306	86.32%	218,699,897	26.55%	225,921,900	25.77%
VP HSC Administration	1,121,482	2,976,862	2,646	-	17,866	-	20,512	4,118,856	6.12%	13,218,655	31.16%	15,048,954	27.37%
HSC VP Research	195,724	449,106	512	3,765	10,345	-	14,622	659,452	0.98%	2,651,239	24.87%	2,180,026	30.25%
	41,776,060	17,034,538	363,796	7,816,735	262,782	7,405	8,450,718	67,261,316	100.00%	252,857,885	26.60%	260,019,749	25.87%
<i>Sponsored Programs</i>	9,701,962	9,832,848	1,285,559	5,406,898	863,316	566,728	8,122,501	27,657,311		136,608,061		105,546,540	
<i>TOTAL Compensation (Main, Branches, Athletics, HSC and Sponsored Programs)</i>	76,288,016	31,123,146	1,830,776	45,845,876	3,067,736	743,928	51,488,316	158,898,478		647,640,174		619,210,804	

The University of New Mexico

Consolidated

Summary of Operating and Plant Funds (Unadjusted and Unaudited) Fiscal Year 2013-2014 as of September 30, 2013

Operating Funds	FY 2013-2014 Original Budget	FY 2013-2014 Actuals as of September 30, 2013	Percentage Earned/Spent
REVENUES			
Tuition and Mandatory Fees	\$ 178,385,887	\$ 90,016,841	50.5%
Student Fees	15,796,651	3,048,784	19.3%
State Appropriations	296,010,203	72,634,867	24.5%
Local Appropriations	14,617,450	239,702	1.6%
Endowment Income	1,394,044	-	0.0%
Land & Perm Fund	10,328,869	1,475,413	14.3%
Gifts, Grants & Contracts	393,706,001	96,506,869	24.5%
Indirect Cost Recovery	40,364,182	11,452,249	28.4%
Sales & Services	334,546,787	86,671,640	25.9%
Other	46,463,020	10,749,509	23.1%
Use of Balance	35,622,168	-	0.0%
Total Revenue	\$ 1,367,235,262	\$ 372,795,874	27.3%
BEGINNING BALANCE	\$ 119,584,117	\$ 165,120,220	138.1%
TOTAL AVAILABLE	\$ 1,486,819,379	\$ 537,916,094	36.2%
EXPENDITURES			
Instruction	\$ 291,410,239	\$ 65,046,173	22.3%
Student Social & Cultural	9,372,246	2,053,850	21.9%
Research	191,324,285	53,423,272	27.9%
Public Service	319,453,231	77,256,345	24.2%
Academic Support	57,019,918	12,065,813	21.2%
Student Services	34,110,489	7,256,315	21.3%
Institutional Support	62,756,373	14,623,031	23.3%
Operations and maintenance of plant	52,264,586	12,147,870	23.2%
Student Aid	143,915,940	61,377,735	42.6%
Internal Services	2,569,975	-	0.0%
Auxiliary Enterprises	61,357,470	14,352,389	23.4%
Intercollegiate Athletics	34,056,101	8,975,457	26.4%
Independent Operations (clinical)	77,014,981	12,765,483	16.6%
Total Expenditures	\$ 1,336,625,834	\$ 341,343,733	25.5%
Net Transfers	\$ 31,396,205	\$ 9,666,727	30.8%
TOTAL EXPENDITURES & TRANSFERS	\$ 1,368,022,039	\$ 351,010,460	25.7%
ENDING FUND BALANCE	\$ 118,797,340	\$ 186,905,634	157.3%

Plant Funds	FY 2013-2014 Original Budget	FY 2013-2014 Actuals as of September 30, 2013	Percentage Earned/Spent
REVENUES AND TRANSFERS			
Student Fees	\$ 14,797,835	\$ 8,782,846	59.4%
UNM Bond Proceeds	150,000	-	0.0%
Gifts, Grants and Contracts	-	365,064	N/A
Interest Income	-	209,405	N/A
State/Local Bonds	27,846,830	462,259	1.7%
Land, Bldg and Equipment Rent	2,011,181	1,416,820	70.4%
Other	18,053,145	496,196	2.7%
Use of Balance	85,320,208	-	0.0%
Total Revenues	\$ 148,179,199	\$ 11,732,590	7.9%
Plant Transfers	34,811,930	9,666,727	27.8%
Total Revenues and Transfers	\$ 182,991,129	\$ 21,399,317	11.7%
BEGINNING BALANCE	\$ -	\$ 157,981,669	N/A
TOTAL AVAILABLE	\$ 182,991,129	\$ 179,380,986	98.0%
EXPENDITURES			
Capital Projects	\$ 107,046,652	\$ 8,613,158	8.0%
Building Renewal	27,400,000	4,670,566	17.0%
Equipment Renewal	11,800,000	455,535	3.9%
Auxiliary and Internal Service Renewal/Replacement	-	346,060	N/A
Debt Retirement	36,744,477	5,076,917	13.8%
Total Expenditures	\$ 182,991,129	\$ 19,162,236	10.5%
ENDING FUND BALANCE	\$ -	\$ 160,218,750	N/A
CURRENT OPERATING & PLANT FUNDS	(786,777)	24,022,495	

The University of New Mexico

Consolidated

Comparison of Operating and Plant Funds (Unadjusted and Unaudited)

Fiscal Year 2013-2014 as of September 30, 2013

Operating Funds	FY 2013-2014 Actuals as of September 30, 2013	FY 2012-2013 Actuals as of September 30, 2012	% Variance Increase/ (Decrease)
REVENUES			
Tuition and Mandatory Fees	\$ 90,016,841	\$ 85,877,656	4.8%
Student Fees	3,048,784	2,015,108	51.3%
State Appropriations	72,634,867	69,656,093	4.3%
Local Appropriations	239,702	221,800	8.1%
Land & Perm Fund	1,475,413	1,514,486	-2.6%
Gifts, Grants & Contracts	96,506,869	102,503,658	-5.9%
Indirect Cost Recovery	11,452,249	11,074,983	3.4%
Sales & Services	86,671,640	81,941,689	5.8%
Other	10,749,509	8,951,360	20.1%
Total Revenue	\$ 372,795,874	\$ 363,756,833	2.5%
BEGINNING BALANCE	165,120,220	175,083,941	-5.7%
TOTAL AVAILA BLE	537,916,094	538,840,774	-0.2%
EXPENDITURES			
Instruction	\$ 65,046,173	\$ 60,787,663	7.0%
Student Social & Cultural	2,053,850	2,140,101	-4.0%
Research	53,423,272	53,961,149	-1.0%
Public Service	77,256,345	76,890,130	0.5%
Academic Support	12,065,813	11,466,812	5.2%
Student Services	7,256,315	6,307,348	15.0%
Institutional Support	14,623,031	14,048,742	4.1%
Operations and maintenance of plant	12,147,870	12,403,116	-2.1%
Student Aid	61,377,735	59,628,052	2.9%
Auxiliary Enterprises	14,352,389	14,857,129	-3.4%
Intercollegiate Athletics	8,975,457	8,938,324	0.4%
Independent Operations (clinical)	12,765,483	12,136,060	5.2%
Total Expenditures	\$ 341,343,733	\$ 333,564,626	2.3%
Net Transfers	9,666,727	19,121,743	-49.4%
TOTAL EXPENDITURES & TRANSFERS	\$ 351,010,460	\$ 352,686,369	-0.5%
ENDING FUND BALANCE	\$ 186,905,634	\$ 186,154,405	0.4%

Plant Funds	FY 2013-2014 Actuals as of September 30, 2013	FY 2012-2013 Actuals as of September 30, 2012	% Variance Increase/ (Decrease)
REVENUES AND TRANSFERS			
Student Fees	\$ 8,782,846	\$ 7,381,653	19.0%
Gifts, Grants and Contracts	365,064	160,000	128.2%
Interest Income	209,405	549,855	-61.9%
State Bonds	462,259	1,674,475	-72.4%
Land, Bldg and Equipment Rent	1,416,820	714,650	98.3%
Other	496,196	2,572,302	-80.7%
Total Revenues	\$ 11,732,590	\$ 13,052,935	-10.1%
Plant Transfers	9,666,727	19,121,743	-49.4%
Total Revenues and Transfers	\$ 21,399,317	\$ 32,174,678	-33.5%
BEGINNING BALANCE	157,981,669	167,122,332	-5.5%
TOTAL AVAILA BLE	179,380,986	199,297,010	-10.0%
EXPENDITURES			
Capital Projects	\$ 8,613,158	\$ 12,822,535	-32.8%
Building Renewal	4,670,566	4,098,707	14.0%
Equipment Renewal	455,535	305,804	49.0%
Auxiliary and Internal Service Renewal/Replacement	346,060	150,301	130.2%
Debt Retirement	5,076,917	5,417,315	-6.3%
Total Expenditures	\$ 19,162,236	\$ 22,794,662	-15.9%
ENDING FUND BALANCE	\$ 160,218,750	\$ 176,502,348	-9.2%
CURRENT OPERATING & PLANT FUNDS	24,022,495	20,450,480	

The University of New Mexico

Statement of Net Assets (Unaudited and Unadjusted) As of September 30, 2013

Assets

Current assets

Cash and cash equivalents	\$ 74,205,971
Short term investments	289,189,568
Accounts receivable, net	55,289,753
Patient receivables, net	1,072,317
Notes receivable, net	5,566,752
Due from related parties	41,680,658
Inventories	7,784,372
Prepaid expenses and other assets	19,636,367
Total current assets	\$ 494,425,758

Noncurrent assets

Notes receivable - noncurrent	\$ 8,832,551
State Investment Council	184,689,428
Investments	369,838,109
Derivative instruments-interest rate swaps overlay note	2,150,888
Due From Component Units	27,121,155
Other noncurrent assets	1,077,224
Endowed fine art	6,010,271
Capital assets, net	953,985,831
Total noncurrent assets	\$ 1,553,705,457
Total Assets	<u>2,048,131,215</u>

Deferred Outflow of Resources

Deferred outflow of resources-interest rate swaps	\$ 11,089,443
Total deferred flow of resources	<u>11,089,443</u>

Liabilities

Current liabilities

Accounts payable	\$ 67,995,370
Accrued compensated absences	26,554,342
Other accrued liabilities	10,315,490
Deferred revenue	24,264,148
Bonds payable - current	13,803,652
Deposits and funds held for others	13,981,161
Due to Component Units	1,079,268
Total current liabilities	\$ 157,993,431

Noncurrent liabilities

Bonds payable - noncurrent	\$ 401,312,756
Equipment loaned to UNM	4,125,823
Due to component units	163,458,119
Student loan program	12,883,651
OPEB Obligation	25,386,000
Derivative instruments-interest rate swaps	11,089,443
Deferred annuities payable	245,578
Total noncurrent liabilities	\$ 618,501,370
Total Liabilities	<u>\$ 776,494,801</u>

Net Assets

Invested in Capital Assets, net of Related Debt	\$ 466,374,777
Restricted for:	
Nonexpendable:	
Scholarships	105,784,144
State Investment Council	183,080,869
Grants, bequests and contributions	6,010,271
Expendable:	
Scholarships and other	2,386,741
Grants, bequests and contributions	4,733,816
Capital Projects	3,007,862
Debt Service	29,241,754
Unrestricted	458,083,128
Year-to-date change in net assets	24,022,495

Total Net Assets	<u>\$ 1,282,725,857</u>
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The University of New Mexico

Cash Flow

(Unaudited and Unadjusted)

For the three months ended September 30, 2013

Cash flow from operating activities:

Payments from tuition and fees	\$ 89,392,474
Payments from grants and contracts	105,155,465
Payments from insurance and patients	61,169,791
Payments to suppliers	(91,424,318)
Payments for utilities	(8,215,958)
Payments to employees	(160,814,654)
Payments for benefits	(42,047,229)
Payments for scholarships and fellowships	(63,310,330)
Loans issued to students and employees	(3,540,499)
Collection of loans from students and employees	647,372
Payments from sales and services	33,087,737
Other receipts	2,482,465
Net cash used by operating activities	\$ <u>(77,417,684)</u>

Cash flow from noncapital financing activities:

State appropriations	\$ 72,634,867
Local appropriations	239,702
Other non operating payments	24,135,079
Net cash provided by noncapital financing activities	\$ <u>97,009,648</u>

Cash flow from capital financing activities:

Interest pmts on bonds	\$ (133,232)
Capital gifts & grants	557,888
Capital Asset activity, net	(21,558)
Other payments	(381,374)
Net cash used by capital financing activities	\$ <u>21,724</u>

Cash flow from investing activities:

Proceeds from sale & maturity of investments	\$ 17,021,138
Purchase of investments	(53,873,233)
Investment income	3,242,612
Net cash used by investing activities	\$ <u>(33,609,483)</u>

Net decrease from cash and cash equivalents	\$ (13,995,795)
Cash and cash equivalents at beginning of year	<u>88,201,766</u>
Cash and cash equivalents end of the second quarter	<u><u>74,205,971</u></u>




University Services

University Services Business Operations	UNM Surplus Property
UNM Copy Center	UnivServ Shipping and Receiving
UNM Mailing Systems	UNM Inventory Control
UNM Records Management	Chem Stores/CRLS
http://www.unm.edu/~univserv/	Print Management Program

Date: October 18, 2013

To: Bruce Cherrin, Chief Procurement Officer
Purchasing Department

From: Debra L. Fondino 
Associate Director, University Services

Subject: Equipment Disposition – October 2013

Attached for your review and submission to the Board of Regents is the Surplus Property Disposition Detail list for the month of October, 2013.

Consistent with UNM Board of Regents Policy 7.9 and the Disposition of Surplus Property Act, 13-6-1, NMSA 1978, and based upon documentation submitted by the UNM departments responsible for the equipment, I certify that the equipment identified on the list is worn-out, unusable or obsolete to the extent that the items are no longer economical or safe for continued use by the University. I recommend that the items be deleted from UNM's inventory and disposed of in accordance with the above noted Regents Policy and Surplus Property Act.

Surplus Property Department
Disposition Detail List
as of 10/11/2013

UNM#	Department surplussing equipment	Description	Manufacturer	Model#	Serial#	Year	Acquisition Cost	NBV	Method Of Disposal	Disposal Date
149561	Chemistry Department	ANAEROBIC GLOVE BOX	Forma	1024	11293-23	1982	5,712.00	0.00	Too Costly to Repair	10/04/2013
(1) 228609	Psychology Department	BOTTLE FILLER	UNKNOWN/OTI	BFS674	0017	1997	13,628.00	0.00	Too Costly to Repair	10/04/2013
244477	Valencia County Branch	PROJECTOR	Lumen	XGA 1400 LUMEN	2100023003	2000	6,089.00	0.00	Obsolete	09/27/2013
254042	Pathology Department	DIGITAL CAMERA	Olympus	Magnafire SPRGB		2002	7,524.00	0.00	Obsolete	10/04/2013
256913	Valencia County Branch	POSTAGE METERING MAC	Neopost	IJ75	049J752282	2002	5,474.00	0.00	Obsolete	09/27/2013
257894	IT CIO	COMPUTER PRINTER	HewlettPac	DesignJet 1055	SG18V13122	2002	9,508.00	0.00	Obsolete	09/27/2013
(2) 261131	IT Computing Platforms	COMPUTER FILE SERVER	IBM	P Series 610	280BA	2003	27,340.00	0.00	Obsolete	10/11/2013
264152	Valencia County Branch	PROJECTOR	Mitsubishi	XL250U	4846	2003	5,439.00	0.00	Obsolete	09/27/2013
266410	Valencia County Branch	PROJECTOR COMPUTER	InFocus	ADS-LP810		2004	5,640.00	0.00	Obsolete	09/27/2013
266411	Valencia County Branch	PROJECTOR COMPUTER	InFocus	ADS-LP810		2004	5,640.00	0.00	Obsolete	09/27/2013
801876	Valencia County Branch	PROJECTOR	Lumen	XGA900ANSI	3WWD4000120	2001	5,490.00	0.00	Obsolete	09/27/2013
N00000323	Earth & Planetary Sciences Dep	Network Server	SunMicro	Sun Fire V240	SFN35010048	2004	7,397.00	0.00	Obsolete	10/04/2013
N00008681	Computer Science	Server	JJTech	Supermicro Dual Op 8936		2006	5,425.00	0.00	Too Costly to Repair	10/04/2013
N00008682	Computer Science	Server	8937	Supermicro Dual Opteron IU		2006	5,425.00	0.00	Too Costly to Repair	10/04/2013
N00011005	Pathology Faculty #R10	Digital Camera	LeedsPrec	MicroFire DP28SW		2007	6,061.35	0.00	Obsolete	10/04/2013

Disposition value: 121,792.35

Disposition bookvalue: 0.00

Total Disposition Items: 15

10/11/13

Additional Notes to Surplus listings dated 10/11/13:

1 –Asset# 228609 is a 1997 Water Bottle Filling Station transferred from HSC to Psychology to see if it could be salvaged and used. However, the cost of repair will be too high. The list of items missing or damaged includes a pump, the filter, and the manifold containing the nozzles that dispense water into water bottles. With the rust and corrosion present, repair is not feasible.

2-Asset# 261131 was a 2003 IBM P-Series Server showing signs of hardware failure. Rather than repair the server and continue a higher expense to maintain it, the services were moved to newer servers with better performance and lower maintenance costs. As a result, the server was decommissioned and is no longer used.

----- Note: Any item of value in this list will be re-sold through all means available, i.e.: Request for Bid, Auction house, special auction, online sale, to recover the maximum monies to re-invest in the mission of the requesting department.

LOBO ENERGY, INC.

October 18, 2013

Mr. David W. Harris
Executive Vice President for Administration, COO, CFO
The University of New Mexico
Scholes Hall, Room 111 MSC 05-3350
Albuquerque, New Mexico 87131-0001

RE: Appointment to Lobo Energy, Incorporated Board of Directors

Dear Executive Vice President Harris:

The Lobo Energy, Inc. Bylaws state, "The public members shall be appointed by the Board of Regents." The UNM Board of Regents appointed Bruno E. Carrara to serve his first four-year term as a public member on the Lobo Energy Board of Directors at its December 2009 meeting, pursuant to Article IV, Section 1 of the Lobo Energy Bylaws. Mr. Carrara's term expires December 10, 2013. He has indicated that he is willing to serve another four-year term on the Lobo Energy Board, if appointed by the Board of Regents.

Attached is a resume for Mr. Carrara which details his vast experience. We would appreciate it if you would bring this nomination before UNM Board of Regents' Finance and Facilities Committee at its meeting on November 1, 2013.

Sincerely,



Steven R. Beffort
President/CEO

Enclosure

VITA
Bruno Eugene Carrara, P.E.

Mr. Carrara received an M.S. degree in Mechanical Engineering from the University of New Mexico, and is a graduate of the Program from Management Development at Harvard Business School. Mr. Carrara is a lifetime member of Sigma Tau and Pi Tau Sigma, engineering honorary societies. He has been a Registered Professional Mechanical Engineer in New Mexico since 1976, and has been a long-time member of the National Society of Professional Engineers and of the American Society of Professional Engineers. Mr. Carrara has published several documents and has prepared expert testimony in local, national, and foreign jurisdictions.

Mr. Carrara has over 40 years of experience in all areas of electric and natural gas utility management and operation. At the Public Service Company of New Mexico (PNM), his career included executive responsibility for power plant and natural gas pipeline construction projects; power plant and transmission planning, siting and environmental permitting; alternative energy and conservation development; customer service system development for natural gas and electric distribution; rate development and government affairs; and natural gas purchase and fuel supply contracts. Mr. Carrara also spent several years in PNM's non-utility subsidiaries as an officer involved in coal mining, real estate, banking and savings and loan, and manufacturing ventures.

After 25 years, Mr. Carrara retired from PNM and formed a one-man company, specializing in domestic and international work in the energy field, consulting mostly for major US utility holding companies that were establishing foreign operations primarily in eastern Europe, including the former Soviet Union and the Balkan region, Turkey and the Caucasus region. Partnering with local entities, Mr. Carrara and his associates were responsible for preparing responses to government energy project tenders, conducting negotiations, and arranging the financing for the projects. He also represented equity owners in various capacities in energy-related projects including a small oil-exploration and production venture and a medium-sized regional electric distribution system in Turkey. His assignments brought him in contact with senior energy policy and government officials in the various countries, often advising on how to liberalize and deregulate their energy infrastructure. His last major assignment before returning to the US was to be a principal construction advisor on a liquefied natural gas (LNG) receiving terminal privately being built in Turkey. Mr. Carrara also arranged for the short term LNG supply for the private entity.

In 2003, Mr. Carrara became New Mexico's Statutory Pipeline Safety Engineer and head of the Pipeline Safety Bureau of the NM Public Regulation Commission. As Pipeline Safety Engineer, he and his staff had responsibility for inspection of intrastate natural gas and hazardous liquid pipeline operators for compliance with federal and state safety standards, and also for enforcement of NM's excavation damage prevention law for all underground utilities.

Early in 2010, Mr. Carrara accepted a position with the US Department of Transportation, Pipeline and Hazardous Material Safety Administration's Houston office as an accident investigator and pipeline safety inspector.

Later in 2010, Mr. Carrara returned to New Mexico and accepted the position of Bureau Chief for the Electrical Engineering Bureau of the Utility Division of the New Mexico Public Regulation Commission. He and his staff are involved in every manner of service and rate regulation of New Mexico's investor owned electric utilities and rural electric cooperatives. Mr. Carrara conducts investigations into electric service matters and analyzes utility requests for rate adjustments, requests for approval of generation and transmission resources, and requests for the acquisition of renewable energy and energy efficiency resources. As an expert witness, Mr. Carrara presents written and oral testimony before hearing examiners and the Commission.

Mr. Carrara is a past member of the governing boards of the Security and Integrity Foundation of the American Public Gas Association and of several local charitable organizations and is active in the local professional engineering chapters.

LOBO DEVELOPMENT

PARTNERSHIP + INVESTMENT + COMMUNITY

801 University Blvd. SE, Suite 207
Albuquerque, NM 87106
505-925-1600
<http://lobodevelopment.org>

October 15, 2013

Mr. David W. Harris
EVP for Administration, COO & CFO
The University of New Mexico
Albuquerque NM 87131

RE: Lobo Development Corporation Board of Directors
Reappointment of Louis Abruzzo, Stephen Ciepiela, and Mario Griego-Raby

Dear EVP Harris,

Per the terms of corporate Bylaws, Lobo Development Corporation's non-positional board members are to be appointed by the Board of Regents of The University of New Mexico for terms of one year. The terms of three non-positional board members has expired.

The Board of Directors requests that you place the reappointment of Louis Abruzzo, Stephen Ciepiela, and Maria Griego-Raby on the agenda for the November 1, 2013 meeting of the Board of Regents' Finance & Facilities Committee.

Sincerely,



Chris Vallejos
Secretary/Treasurer



Office of Capital Projects

**MEMORANDUM TO ADVANCE
COMMITTEE AGENDA ITEM TO
THE BOARD OF REGENTS
THE UNIVERSITY OF NEW MEXICO**

DATE: October 18, 2013

TO: David W. Harris, EVP for Administration, COO & CFO

FROM: Chris Vallejos, Associate Vice President, Institutional Support Services

RE: Requested Approval

RECOMMENDED ACTION:

Recommend to the Board of Regents Finance and Facilities Committee the following:

1. Request for Capital Project Approval for Continuing Education South Wing Solar Power System

Please see attached summary and drawing.

cc: Vahid Staples, Budget Officer, Office of Planning, Budget & Analysis
Robert Doran, University Architect, Planning & Campus Development
R. Henrard, C. Martinez, T. Sanchez – OCP
Mary Vosevich, Director, Physical Plant Department

**REQUEST FOR CAPITAL PROJECT APPROVAL for
Continuing Education South Wing Solar Power System
UNIVERSITY OF NEW MEXICO
November 12, 2013**

REQUESTED ACTION:

In accordance with Section 7.12 of the Board of Regents Policy Manual and as required by the New Mexico Higher Education Department and New Mexico State Board of Finance, project approval is requested for the Continuing Education South Wing Solar Power System on the Albuquerque campus.

PROJECT DESCRIPTION:

In May of this year the Physical Plant Department (PPD) conducted an RFP for solar power installations on the Albuquerque campus. The RFP was for solar power companies interested in partnering with the University. Rio Grande Solar, LLC was the only respondent to the RFP. The company offered to provide matching funds of up to \$500,000 for solar systems installed by their company. The matching funds from Rio Grande Solar, LLC will be provided as a gift through the UNM Foundation. The UNM Foundation has developed a gift agreement with the donor and will transfer funds to PPD for each project. Lobo Energy has agreed to fund the UNM portion of the solar system costs with the conditions that the pricing is competitive and the work meets industry standards.

The Continuing Education South Wing Solar Power System is the first project that will be completed under the RFP. The project will install 80.6 kW of solar photovoltaic panels on the roof of the building. If approved, the project is tentatively scheduled to start construction in late November and complete in early December.

Two cost estimates were obtained from local solar power companies to ensure the price from Rio Grande Solar, LLC was competitive. The average of the two estimates was 25% higher than the Rio Grande Solar price. Thus, the Rio Grande Solar, LLC proposal was deemed competitive. In addition, PPD Engineering reviewed the proposal and confirmed that it conforms to both industry and UNM standards.

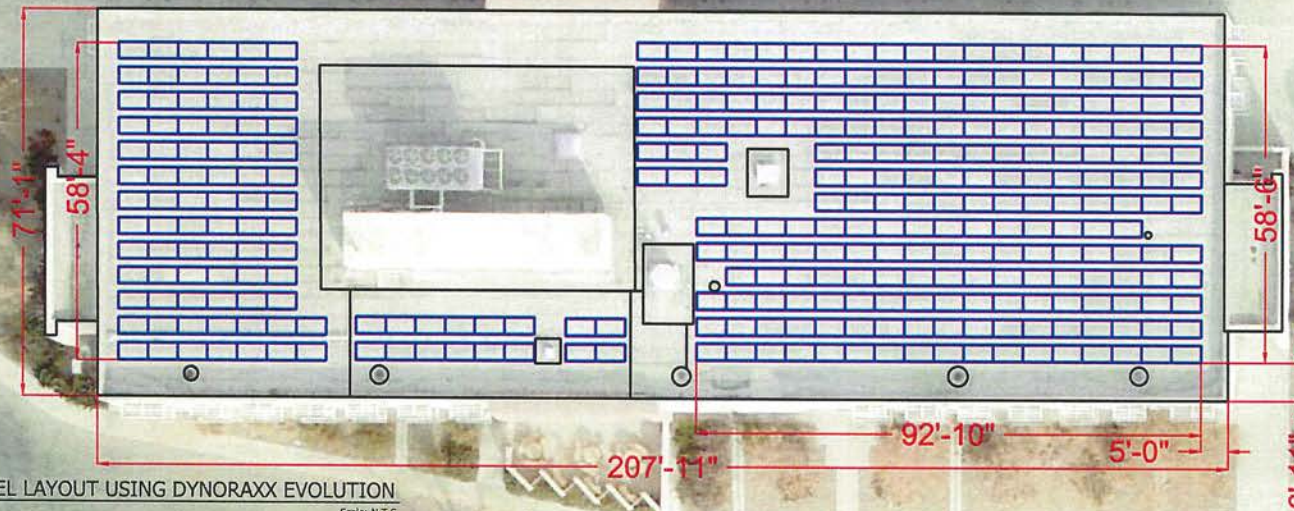
PROJECT RATIONALE:

A new roof was installed on this building earlier this year which makes this an ideal project site. Second, the PV system will generate approximately 134,000 kWh per year of renewable energy which equates to 32% of the total building consumption. This will reduce the utility bill by about \$20,000 per year resulting in a payback period of nine years. Lastly, this project will reduce the UNM carbon footprint by 80 tons (MTCDE) per year.

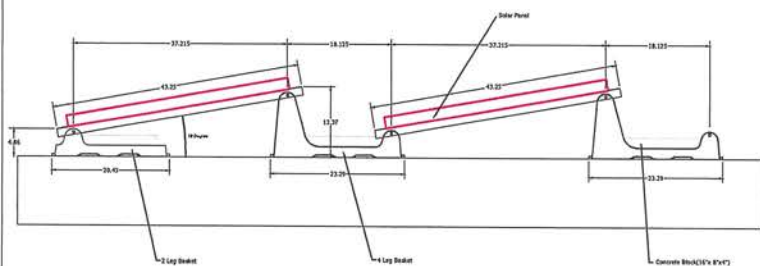
FUNDING:

The total estimated Project Budget is \$360,000:

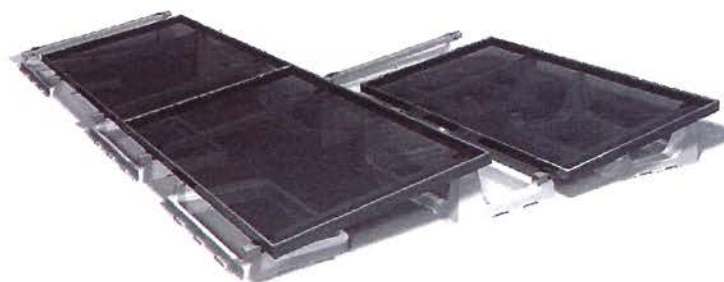
- \$180,000 is funded from Rio Grande Solar, LLC
- \$180,000 is funded from Lobo Energy Inc.



1 PANEL LAYOUT USING DYNORAXX EVOLUTION
Scale: N.T.S.



2 ELEVATION VIEW OF DYNORAXX SYSTEM
Scale: N.T.S.



3 DYNORAXX EVOLUTION FR BALLASTED SYSTEM
Scale: N.T.S.

General Notes

System Details

System Size: 80.58kW
Panel Manufacturer:
REC
Panel Model: 255W
Panel Count: 316
Tilt of Modules: 10°
Roof Height: 33'
Azimuth: 179°

Module Information

Size: 65.50" x 39.01" x 1.49"
Weight: 39.68 lbs

2	ROOF YIELD - 2 PANELS PER SQ FT	8/10/13
1	PANEL DRAWING - REC	8/1/13
0	original site plan	8/16/13
No.	Revision/Issue	Date

DynoRaxx
6500 Sheridan Drive
Suite 120
Buffalo, NY 14221
1-866-620-2410

Project Name and Address

1634 University Blvd NE
Albuquerque, NM 87102

Drawn By
AJP
Date
8/15/2013
Scale
AS NOTED

Sheet
PV-S1



Memo

To: David Harris, EVP for Administration, CFO & COO
From: Thomas Neale, Interim Director of Real Estate *TMN*
Date: October 28, 2013
Re: Lease with Purchase Option of Real Property located at 121 Civic Plaza Drive, Taos, New Mexico.

Pursuant to Regents' Policy 7.9 PROPERTY MANAGEMENT, the UNM Real Estate Department, on behalf of the UNM Taos Branch, is requesting Board of Regent's Approval to enter into a lease of real property for a 26,200-square-foot building located at 121 Civic Plaza Drive, in Taos, New Mexico. The improvements are owned by the Town of Taos and have been operated as the Taos Convention Center for the past 25 years. The proposed use of the improvements is to consolidate instruction at two locations and provide for expansion to meet demand of healthcare related programs in Northern New Mexico.

The proposed lease is for an initial term of five years for \$1.00 per year with ten, one-year renewal options at the same nominal rate. UNM Taos will be obligated to maintain the premises and pay all operating costs. The Regents will have the right to purchase the property for \$1.00 at any point during the initial term or option terms.

The improvements will require significant capital expenditures to cure deferred maintenance and convert the space to academic use. During the first six months of the initial lease year, the Town of Taos will continue to maintain and fund operating expenses while UNM Taos completes due diligence and seeks approval of the capital project to redevelop the space. In the event that the capital project is not approved, the Regent's will have the right to terminate the lease without financial penalty.

Dr. Kate O'Neill, Executive Director for UNM Taos, will present the academic plan and funding for this project.



UNM-TAOS ADVISORY BOARD
DR. DAVID CHAVEZ, PRESIDENT
1157 COUNTY ROAD 110
RANCHOS DE TAOS, NEW MEXICO 87557
DCHAV_UNMCHEM@YAHOO.COM

PHONE (575)737-6204

FAX (575)758-5898

October 22, 2013

To: UNM Board of Regents

From: UNM-Taos Advisory Board

Re: Lease/Purchase of Rio Grande and Bataan Halls

The UNM-Taos Advisory Board supports the lease/purchase of Rio Grande and Bataan Halls by the University of New Mexico for use by the University of New Mexico-Taos Branch Campus for instructional and general office purposes.

The college's enrollment has increased continually, including another 9% increase in Fall 2013 to 1,857 students. At the same time, the branch has the second lowest square footage per FTE in the state (87sf per FTE). Consolidating the downtown presence of UNM-Taos would further the goals of the college and infuse the downtown area with vital services.

Please do not hesitate to contact me if you have any questions or if I can provide any additional support for this worthy lease/purchase.

Sincerely,

Dr. David Chavez, President
UNM-Taos Advisory Board



Office of Capital Projects

October 18, 2013

To: Dr. Kate O'Neill, Executive Director, UNM Taos Branch
Dr. David Chavez, President, UNM Taos Branch Advisory Board

From: Eric Schwaner, Sr. Project / Construction Manager, UNM Office of Capital Projects
Sharon Rodgers, Assoc. Project Manager, UNM Office of Capital Projects

Eric Schwaner
10/18/13

Subject: Rio Grande and Bataan Hall Building Evaluation

Dr. O'Neill, Dr. Chavez,

Following you will find a building evaluation for Rio Grande and Bataan Hall. This evaluation was conducted on Friday October 11, 2013 to confirm the present condition of the building prior to lease or purchase by the University of New Mexico.

A quick overview of our findings:

The building appears to be in overall fair shape but several items will need to be addressed and are described in detail below. These items include roof replacement, canale replacement or re-sizing for proper roof drainage, re-stucco of the building exterior, waterproofing treatment of the exterior basement walls, beam, corbel, and viga end replacement at the exterior portals and passageways, and possible widow repair or replacement.

In addition, the need for HVAC unit maintenance or replacement is noted. Plumbing systems appear to be in good shape. While the electrical systems appear sufficient for the building as configured, system upgrades and code corrections will be necessary for future renovations. The data and phone systems will require full re-work and a new telecom room will need to be constructed to allow for future renovation.

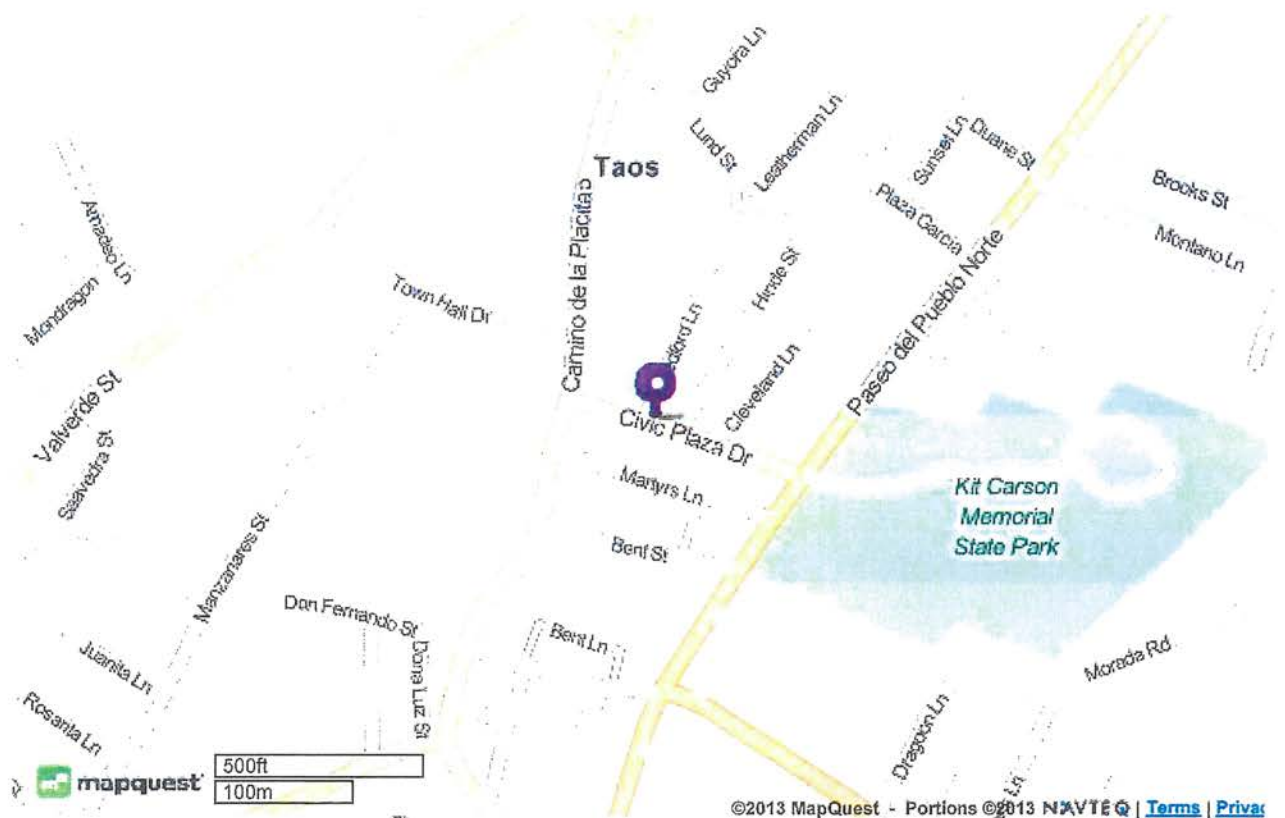
We have included order of magnitude costs in the evaluation for correction of immediate exterior problems and for planned future renovations. These costs are as follows:

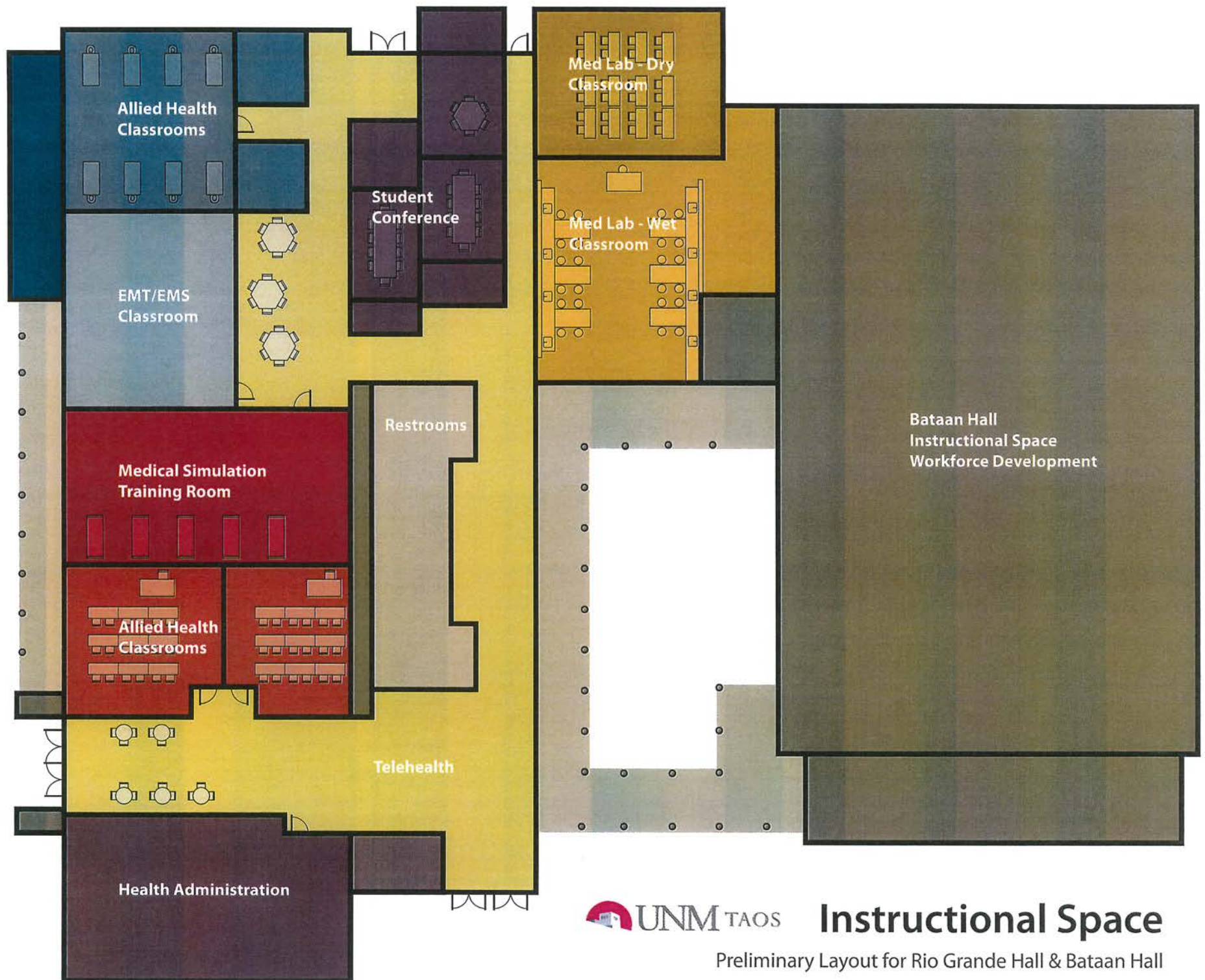
Building Exterior Repairs ~ \$600K
Renovation of Rio Grande Hall ~\$1.75M
Renovation of Bataan Hall ~ \$1.3M

In conclusion, we believe that this building is in good enough shape to warrant a lease or purchase by UNM for use in expanding its HSC Programs.

Please do not hesitate to contact us if you have any questions or need further clarification on the information contained in this evaluation,

LOCATION MAP
121 CIVIC PLAZA DRIVE
TAOS, NEW MEXICO





UNM TAOS

Instructional Space

Preliminary Layout for Rio Grande Hall & Bataan Hall



Office of Capital Projects

Rio Grande and Bataan Hall Building Evaluation

October 18, 2013

UNM Taos
Dr. Kate O'Neill
Executive Director, Taos Branch Campus

Reference: Rio Grande and Bataan Hall, Taos Convention Center Building Evaluation

Dear Dr. O'Neill:

A building evaluation of the Taos Convention Center was conducted on Friday, October 11, 2013 by the following attendees:

Rick Henrard, Interim Director, UNM Office of Capital Projects
Eric Schwaner, Sr. Project / Construction Manager, UNM Office of Capital Projects
Jim Pollard, Sr. Project / Construction Manager, Taos Branch Campus
David Simpson, Manager Area 1, UNM Physical Plant Department
Ric Cue, Telecomm Facilities Manager, UNM IT Networks
Sharon Rodgers, Assoc. Project Manager, UNM Office of Capital Projects
Rick Collignon, Collignon Roofing of Taos
Alfredo Juarez, SW Stucco and Drywall of Santa Fe
Paul Espinoza, Los Alamos Construction, LLC of Taos
Doug Patterson, AIA, President, Living Design Group Architects

The purpose of this building evaluation was to present information and cost analysis for the possible acquisition of this building by UNM Taos Campus. These evaluations are presented below:

Jim Pollard, Sr. Project / Construction Manager, Taos Branch Campus with concurrence by Eric Schwaner, Sr. Project / Construction Manager, UNM Office of Capital Projects

Following our physical inspections on October 11, 2013, I am pleased to submit my impressions and conclusions.

The building complex suffers from obvious deferred maintenance issues, none of which would prevent immediate occupancy and use by UNM Taos. It is currently and actively used by the Town of Taos as a meeting/convention center.

On October 15th, additional visits and inspections were carried out with local roofing, stucco and general contractors, seeking their evaluations on an informal basis. They concluded that the only immediate attention needing to be paid to the complex before winter is to do standard roof maintenance (winterizing and patching) on the two main roof sections. It is estimated that a thorough inspection and evaluation can be carried out along with complete roof maintenance for less than \$4000.00.

There is no other short term work that needs to be performed before occupying the complex.



Office of Capital Projects

ROOFING:

Beyond this year's winterizing, the three separate roof components will all need work within the next 12 to 36 months.

BATAAN HALL (6800sf approximate): This foam roof is more than 20 years old and shows signs of deterioration. It is approaching the end of its useful life, although there are no current or recent indications of leaking. The foam roof should be removed, decking repaired, and a TPO (Thermoplastic polyolefin) roofing membrane installed sometime before the winter of 2014/2015.

RIO GRANDE HALL (8300sf approximate): This membrane roof appears to be the original roof dating to 1989 when the Hall was built. It is in an amazingly good state, with no signs of deterioration. Because of its age, but tempered by its condition, I would estimate that it should be replaced no later than 36 months hence.

CONNECTING PASSAGEWAYS AND PORTALS (4000 sf approximate): In fair to good shape with only minor signs of "fish mouthing" and separation, this roof system should last another ten years with annual maintenance.

CANALES AND DRAINAGE:

All existing canales on the complex suffer from deferred maintenance and improper sizing. They will serve their purposes through the coming winter and spring seasons, but should be widened and replaced before the winter of 2014/2015. A moderate redesign of the roof drain system as it applies to canales, downspouts and ultimate drainage is in order, with as many as (20) additional canales installed.

PORTALS AND PASSAGEWAYS: (3700 sf approximate): There are several places that demonstrate partial water damage and rotting of the beams, corbels and posts, perhaps 30% of the total area affected. This appears to be the result of blocked, iced up, or undersized canales backing up to cause the damage. They appear to have been repaired and covered over for aesthetic purposes, but a more extensive examination is called for before the area is opened up again in the spring. This area is not used for access in the winter months.

DRAINAGE DAMAGE TO EXTERIOR WALLS FROM ROOF: There is evidence of prior leaking affecting the northeast basement corner of RIO GRANDE HALL. This has been corrected, and while it is currently effective, it should be corrected properly in the warmer months as soon as maintenance funds are in place.

WINDOWS AND STUCCO: The exterior cement stucco system has failed after at least two improper attempts to cover over the building for aesthetic purposes. The last elastomeric color coat is peeling off the building from the top parapets down toward the ground for a distance of 4 to 6 feet around perhaps 35% of the building. While this is certainly unattractive and in need of correction, it is by no means an emergency situation. The water is building up behind the color coat and forcing it to peel off; it is not penetrating the adobe structure except in very minor ways. It has been like this for the last 10 or 11 years, and could remain like this until such time as a UNM maintenance program is developed, and all other concerns mentioned in this report are addressed at the same time. Peeling paint on approximately 10% of the wooden windows could also be addressed in that program.



Office of Capital Projects

ESTIMATED RAW CONSTRUCTION COSTS and TIME FRAME

DESCRIPTION	Low Range of Cost	High End of Cost	Timeframe
Stucco (34,000 sf)	180,000	225,000	12 to 18 months out
Bataan Hall Roof	30,000	40,000	8 to 12 months out
Rio Grande Hall Roof	30,000	35,000	12 to 36 months out
Canales (new & repair)	26,000	38,000	8 to 12 months out
Drainage issues	14,000	20,000	8 to 12 months out
Windows & Portals	36,000	70,000	8 to 12 months out
	\$316,000	\$428,000	

These estimates were developed by the author in conjunction with site visits and inspections accompanied by roofing contractor (Rick Collignon, Collignon Roofing of Taos), Stucco contractor (Alfredo Juarez, SW Stucco and Drywall of Santa Fe), and General Contractor (Paul Espinoza, Los Alamos Construction, LLC of Taos).

BUILDING

1. Minor roof leaks reported and evident; however, Bataan Hall roof should be removed and replaced within first year, Rio Grande Hall roof should be replaced within three years. Both roofs are over 20 years old. Canales must be widened and replaced everywhere.
2. Windows leak? None reported, none evident.
3. Windows appear to operate and lock properly, security seems acceptable.
4. Flashing and caulking need to be done.
5. Exterior doors appear to operate properly.
6. Doors seals acceptable.
7. There are no structural cracks evident in the buildings; however, the stucco has completely failed.
8. Standing water around foundation minimal, but foundation waterproofing and drainage should be added to west side of Rio Grande Hall and all areas adjacent to canales.
9. Downspouts and drainage must be added to replacement canales.
10. Floor surfaces are even.
11. Interior finishes acceptable.
12. No evident noise issues. Acoustical tiles everywhere
13. No reported or evident pest issues
14. Interior partitions are damaged, but usable in the short term.
15. Restroom partitions acceptable.
16. Buildings are alarmed and sprinklered.
17. The portals around the buildings and in the courtyard show signs of water damage and rot.
18. Backflow preventers may need to be upsized.
19. Electrical service will need to be upgraded.



Office of Capital Projects

David Simpson, Manager Area 1, UNM Physical Plant Department

Objective:

Assess general condition of existing mechanical and plumbing equipment serving the facility.

Current use of Facility:

The facility is configured as large conference areas with closable partition to regulate the size of the space to meet specific needs. A second large conference area with a stage is also at the facility. There is a hallway adjacent to the conference area with restrooms. There is a commercial kitchen also at the facility.

Summary:

General condition of the mechanical equipment appears to be in good working order at this time in the configuration of the designed use of the facility now. Reconfiguration of interior space will require reconsideration of HVAC in that portion of the building in order to function properly if closed off spaces are considered.

Heating and Air Conditioning:

Rooftop Carrier combination heating and cooling units serve this facility controlled by programmable thermostats. The two units over the conference area with stage were installed 1998-1999 date range according to manufacture date on the equipment. The units serving the rest of the facility have a manufacture date of 2009. All of these units appear to be operational at this time.

There is a separate radiant heat system installed in the large conference area. It does appear to be operational and controlled by thermostats in the space it is serving.

Recommendation: Maintenance service on all units to include coil cleaning and condenser brushing if needed.

Kitchen mechanical equipment:

The mechanical equipment serving the kitchen appears to have been updated in the recent past and appears to be functional.

Recommendation: Compressor and condensing unit for the refrigeration equipment may need replacing in the near future, due to age and condition.

Plumbing and fixtures:

The restrooms in this facility appear to be in good working condition and appearance. No evidence of recent drain problems existed in the restrooms.

There is an operational back flow preventer valve on the main water line leading to the facility. This valve is located outside of main building.

There is a fire sprinkler system in the building with a recent inspection tag.

Recommendation: Sewer inspection with camera to determine condition of sewer piping.



Office of Capital Projects



HVAC units serving north side of facility.



HVAC units serving north side of facility also.

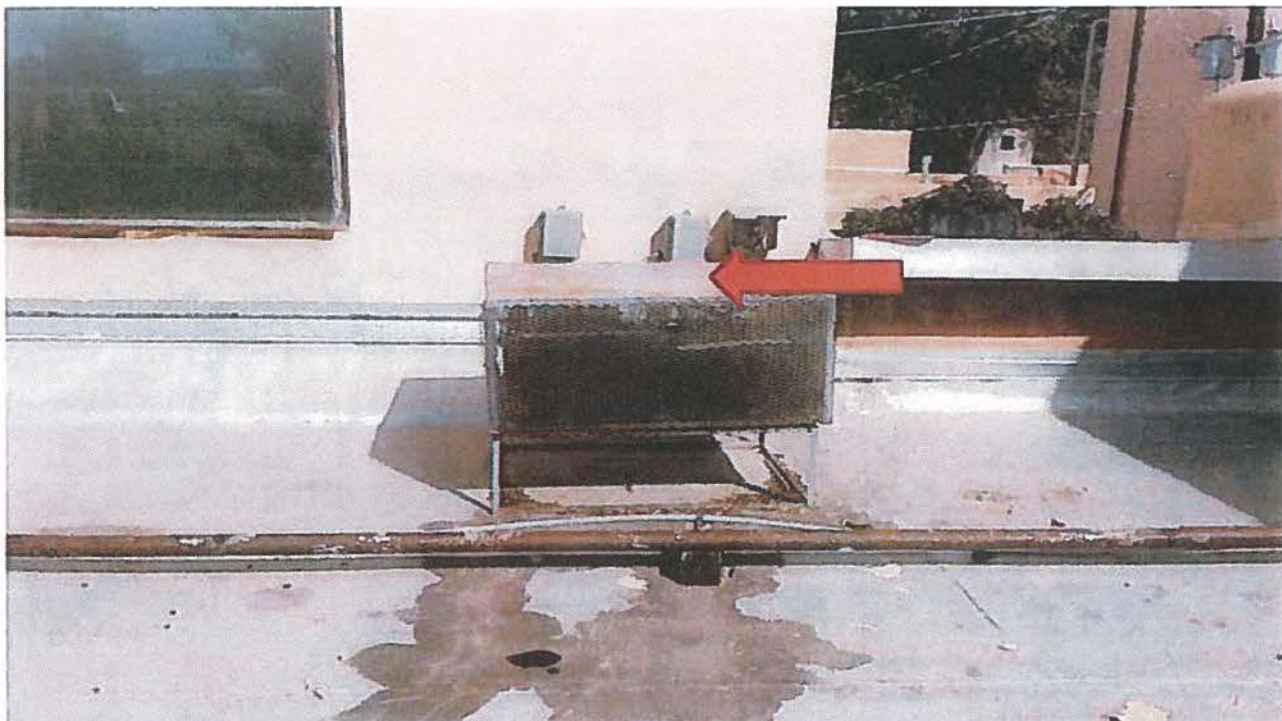


Office of Capital Projects



Both of the older units have a manufacture date of 1997. These units will need to be replaced after about twenty years of service.

Arrow showing the kitchen exhaust fans; which appear to be in good condition.



Low temperature refrigeration unit will need replacing due to age and condition if the kitchen continues to be used. The unit does appear to be operational at this time.

Arrow shows code violation that should be fixed.



Office of Capital Projects

Ric Cue, Telecomm Facilities Manager, UNM IT Networks

The Rio Grande Hall IT Room is located in a mechanical room with the electrical room adjacent, also a large water pipe/valve located within the room. All network and voice equipment is mounted on the wall. There are no patch panels for the network; most of the cable is terminated directly into the switches. The current infrastructure is category 5 for network and category 3 for voice. The room serves as a fiber hub for five City of Taos buildings. This will have to be kept in place if UNM acquires the building. All the fiber optics is 62.5 multi-mode, no single mode is present. On the Bataan side, the IT Room is located in a storage room by the stage. The infrastructure is category 5 for network and category 3 for voice. There are patch panels on wall mounted brackets. No fiber optic connection is present in the room; the switch is connected by a copper category 5 from the Rio Grande Hall mechanical room. The room mostly feed the floor boxes in the open area.

After the initial walk through of the Taos Convention Center voice and network infrastructure, our recommendation is that both Rio Grande Hall and Bataan Hall will have to be brought up to the University's standards to support the proposed floor plan. The current Rio Grande Hall IT Room needs to be relocated due to the possibility of a water leak. Storage room #6 on the propose floor plan would be a better location. A new IT Room on Bataan Hall will need to be built to support all future network and voice needs.

Building: Bataan Hall

Floor: 1st

Room ID:

Phone

Y

N

Key Number:

Number:

Room Size:

Length: 7'

Width: 4'

Height: 12'

Clean Y N

Expandable Y N

Fire Rated Y N

Alarmed Y N

Ceiling

Open Y N

Hard Deck Y N

Drop tile Y N

Other Vega

Floor

Lighting

Incandescent Y N

Fluorescent Y N

Adequate Y N

Detectors

Motion Y N

Heat Y N

Smoke Y N

Water Y N

Humidity Y N

Cooling

Room only Y N

Thermostat Y N



Office of Capital Projects

Cement	Y	N
Painted	Y	N
Vinyl	Y	N
Other:	Wood	

Walls-type

Sheet rock	Y	N
Cement	Y	N
Block	Y	N
Wood	Y	N
Other:		

Closet Door

Key	Y	N	?
Prox Card	Y	N	
Key pad	Y	N	
Door Swing	In	Out	

Power on wall

110 count	N	3	S		E		W		C	
208 count	N		S		E		W		C	

Service Type

Voice	Y	N
Data	Y	N
Universal	Y	N

UNM Monitored Systems

Door Access	Y	N
Security	Y	N
Fire Alarm	Y	N

Room other uses

Mechanical	Y	N
Storage	Y	N
Janitorial	Y	N
Other:		

Backbone Entrance

Sleeved	Y	N
---------	---	---

Other:

Ventilation

Door	Y	N
Wall	Y	N
Ceiling	Y	N
Floor	Y	N
None	Y	N

Utilities in Closet

Electrical	Y	N
Gas	Y	N
Water	Y	N
Water Leaks	Y	N
HVAC	Y	N
CCTV	Y	N
CATV	Y	N

Racks

Type	wall mount	
Fill rate (%)		
(H)Wire Managers	Y	N
(V) Wire Managers	Y	N
Future Space	Y	N
Panels Labeled	Y	N
Racks Labeled	Y	N

Rack Support

Floor	Y	N
Wall	Y	N
Ceiling	Y	N

Grounding

TCGB Size		
6 AWG	Y	N
Racks	Y	N



Office of Capital Projects

Expandable	Y	N
Fill rate(%)		
Future	Y	N
50' or less	Y	N
Fiber	Y	N
Copper	Y	N
Protectors	Y	N
Type	C	G S

Wall field		
Fire Rated	Y	N ?
Backboard	Y	N
Painted	Y	N
Other:		
Condition		

Block type		
66	Y	N
110	Y	N
X Neatly	Y	N
Labeled	Y	N

Fire Stop		
Fire Putty	Y	N
EZ-path	Y	N
Labeled & Dated	Y	N
Missing	Y	N

Emergency Power		
Auto Transfer Capacity	Y	N

Overall Condition	
Poor	XXXX
Fair	
Good	
Excellent	

Notes

None	Y	N
------	---	---

Power to Racks		
110 count	Y	N
208 count	Y	N
UPS	Y	N
Power strips	Y	N
None	Y	N

Cable Tray		
Basket tray	Y	N
Ladder rack	Y	N
Waterfalls	Y	N
Grounded	Y	N
Fill Ratio %		

Horizontal Cable Entrance		
Sleeved	Y	N
Neat	Y	N

Fire Protection		
Water	Y	N
FM200	Y	N
None	Y	N
Other:		



Office of Capital Projects

No fiber feed from other building, copper connection between closets.

Cabling is Cat 5 for network and Cat 3 for voice

IT closet is a small converted storage closet, possible could work as a TR due to no

rooms available to be used

Building: Rio Grande Hall

Floor: 1st

Room ID:

Key Number:

Phone Y ☐ N ☐
Number:

Room Size:

Length: 12'

Width: 8'/10'

Height: 7'

Clean	<input type="checkbox"/> Y <input type="checkbox"/> N
Expandable	<input type="checkbox"/> Y <input type="checkbox"/> N
Fire Rated	<input type="checkbox"/> Y <input type="checkbox"/> N
Alarmed	<input type="checkbox"/> Y <input type="checkbox"/> N

Ceiling

Open	<input type="checkbox"/> Y <input type="checkbox"/> N
Hard Deck	<input type="checkbox"/> Y <input type="checkbox"/> N
Drop tile	<input type="checkbox"/> Y <input type="checkbox"/> N
Other	

Floor

Cement	<input type="checkbox"/> Y <input type="checkbox"/> N
Painted	<input type="checkbox"/> Y <input type="checkbox"/> N
Vinyl	<input type="checkbox"/> Y <input type="checkbox"/> N
Other:	

Walls-type

Sheet rock	<input type="checkbox"/> Y <input type="checkbox"/> N
Cement	<input type="checkbox"/> Y <input type="checkbox"/> N
Block	<input type="checkbox"/> Y <input type="checkbox"/> N
Wood	<input type="checkbox"/> Y <input type="checkbox"/> N
Other:	

Lighting

Incandescent	<input type="checkbox"/> Y <input type="checkbox"/> N
Fluorescent	<input type="checkbox"/> Y <input type="checkbox"/> N
Adequate	<input type="checkbox"/> Y <input type="checkbox"/> N

Detectors

Motion	<input type="checkbox"/> Y <input type="checkbox"/> N
Heat	<input type="checkbox"/> Y <input type="checkbox"/> N
Smoke	<input type="checkbox"/> Y <input type="checkbox"/> N
Water	<input type="checkbox"/> Y <input type="checkbox"/> N
Humidity	<input type="checkbox"/> Y <input type="checkbox"/> N

Cooling

Room only	<input type="checkbox"/> Y <input type="checkbox"/> N
Thermostat	<input type="checkbox"/> Y <input type="checkbox"/> N
Other:	

Ventilation

Door	<input type="checkbox"/> Y <input type="checkbox"/> N
Wall	<input type="checkbox"/> Y <input type="checkbox"/> N
Ceiling	<input type="checkbox"/> Y <input type="checkbox"/> N
Floor	<input type="checkbox"/> Y <input type="checkbox"/> N
None	<input type="checkbox"/> Y <input type="checkbox"/> N

Utilities in Closet

Electrical	<input type="checkbox"/> Y <input type="checkbox"/> N
Gas	<input type="checkbox"/> Y <input type="checkbox"/> N



Office of Capital Projects

Closet Door

Key	Y	N	?
Prox Card	Y	N	
Key pad	Y	N	
Door Swing	In	Out	

Power on wall

110 count	N		S	13	E		W		C	
208 count	N		S		E		W		C	

Service Type

Voice	Y	N
Data	Y	N
Universal	Y	N

UNM Monitored Systems

Door Access	Y	N
Security	Y	N
Fire Alarm	Y	N

Room other uses

Mechanical	Y	N
Storage	Y	N
Janitorial	Y	N
Other:		

Backbone Entrance

Sleeved	Y	N
Expandable	Y	N
Fill rate(%)		
Future	Y	N
50' or less	Y	N
Fiber	Y	N
Copper	Y	N
Protectors	Y	N
Type	C	G S

Wall field

Fire Rated	Y	N	?
Backboard	Y	N	
Painted	Y	N	
Other:			
Condition	Bad		

Water	Y	N
Water Leaks	Y	N
HVAC	Y	N
CCTV	Y	N
CATV	Y	N

Racks

Type	wall mount	
Fill rate (%)		
(H)Wire Managers	Y	N
(V) Wire Managers	Y	N
Future Space	Y	N
Panels Labeled	Y	N
Racks Labeled	Y	N

Rack Support

Floor	Y	N
Wall	Y	N
Ceiling	Y	N

Grounding

TCGB Size		
6 AWG	Y	N
Racks	Y	N
None	Y	N

Power to Racks

110 count	Y	N
208 count	Y	N
UPS	Y	N
Power strips	Y	N
None	Y	N

Cable Tray

Basket tray	Y	N
Ladder rack	Y	N
Waterfalls	Y	N
Grounded	Y	N
Fill Ratio %		



Office of Capital Projects

Block type

66	Y	N
110	Y	N
X Neatly	Y	N
Labeled	Y	N

Horizontal Cable Entrance

Sleeved	Y	N
Neat	Y	N

Fire Stop

Fire Putty	Y	N
EZ-path	Y	N
Labeled & Dated	Y	N
Missing	Y	N

Fire Protection

Water	Y	N
FM200	Y	N
None	Y	N
Other:		

Emergency Power

Auto Transfer Capacity	Y	N
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Overall Condition

Poor	XXXX
Fair	
Good	
Excellent	

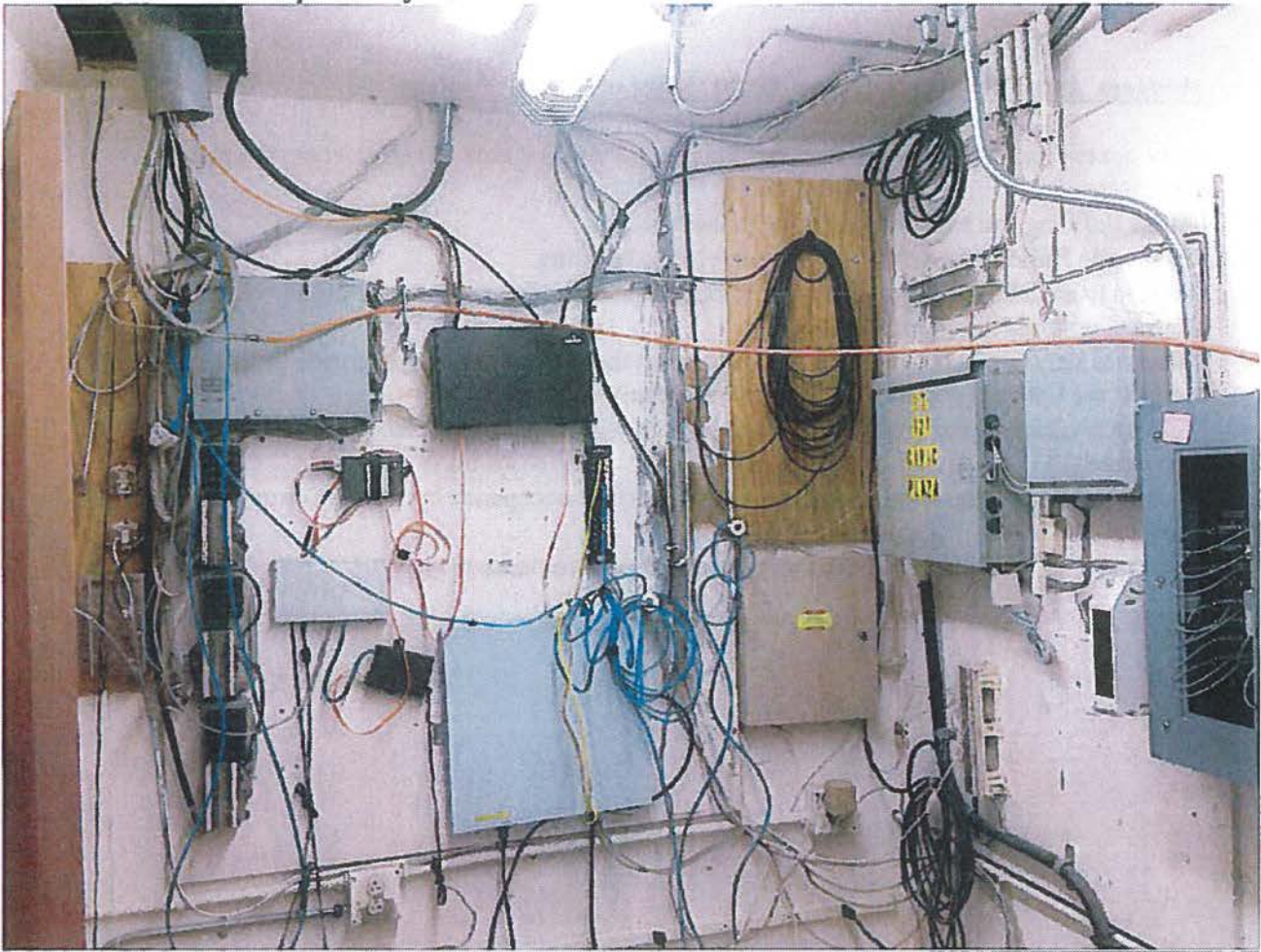
Notes

Copper connection between closets.

Cabling is Cat 5 for network and Cat 3 for voice

IT closet is located in a the mechanical room

Note: old server room locate behind mechanical room



IT Room in Rio Grande Hall

Rick Henrard, Interim Director, UNM Office of Capital Projects

The following are some of my notes that might be helpful:

1. Replace carpet through-out (for renovated areas)
2. Paint is in good shape, but may need updating for the renovated areas
3. Remove existing movable partitions and tracks
4. HAZMAT – No visible evidence of asbestos or lead containing materials was observed.
5. Main bathrooms are in good condition and look ADA compliant. Men's room in the Bataan Hall needed some ADA mod's. Women's looked compliant.
6. Fiber quantity was good, but the pathway needed much modification
7. Roofs needed to be addressed in particular Bataan.
8. Exterior stucco finish and column, beams, and corbels need work with some replacement.
9. Building sprinkler and Fire Alarm system was in good shape and appeared compliant
10. Lights and ceiling will be replaced for the renovated areas.
11. Signage will need to addressed once acquired and renovations in progress



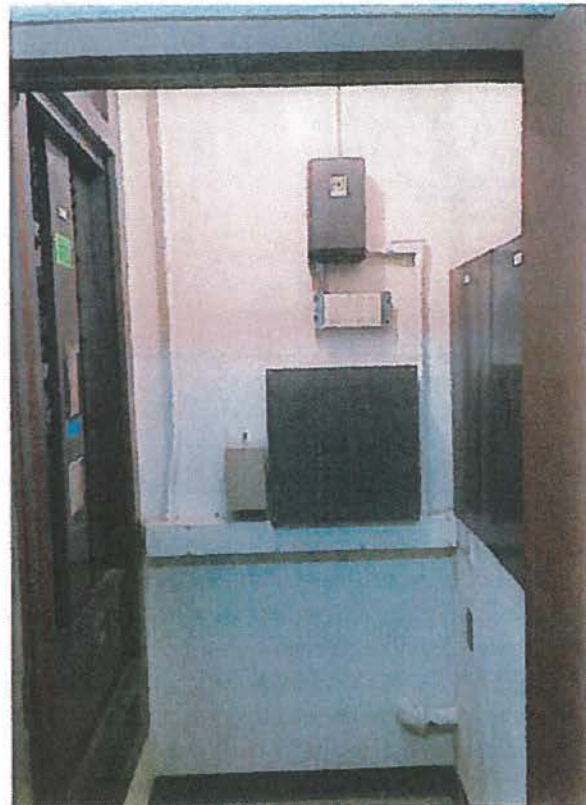
Office of Capital Projects

Sharon Rodgers, Assoc. Project Manager, UNM Office of Capital Projects

- There are two separate services feed this building. I was not able to verify where the meters were or how many.
- Bataan Building has a 600 amp service to the building
- Rio Grande Building has a 600 amp service to the building.
- Services to each building do not appear to be adequate for future renovation to the buildings, electrical upgrade may be necessary.
- There was very limited view above the ceiling but there seem to be several code problems. Many conduits are not strapped and junction boxes are missing covers.
- Lighting is adequate for immediate occupancy but will need to be replaced and reconfigured for renovation.
- General power will have to be expanded for immediate occupancy by the HSC group as well as future renovations.
- Electrical to HVAC units will need to be updated prior to occupancy.



Panel MDP in Rio Grande Hall



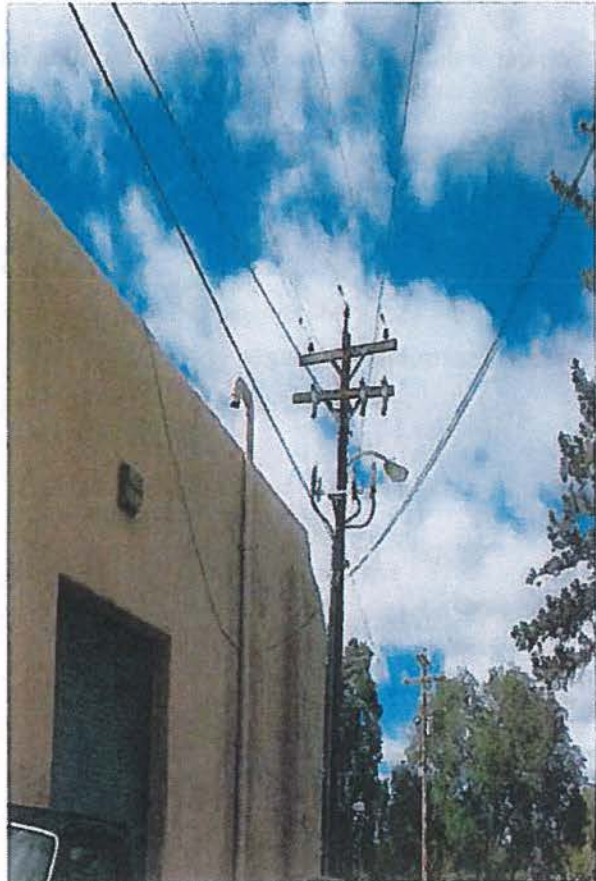
Panel MDP and Panel A inside Mechanical Room



Office of Capital Projects



Panel D in Bataan Hall



Overhead service to Rio Grande Hall



Underground service to Bataan Hall



Office of Capital Projects

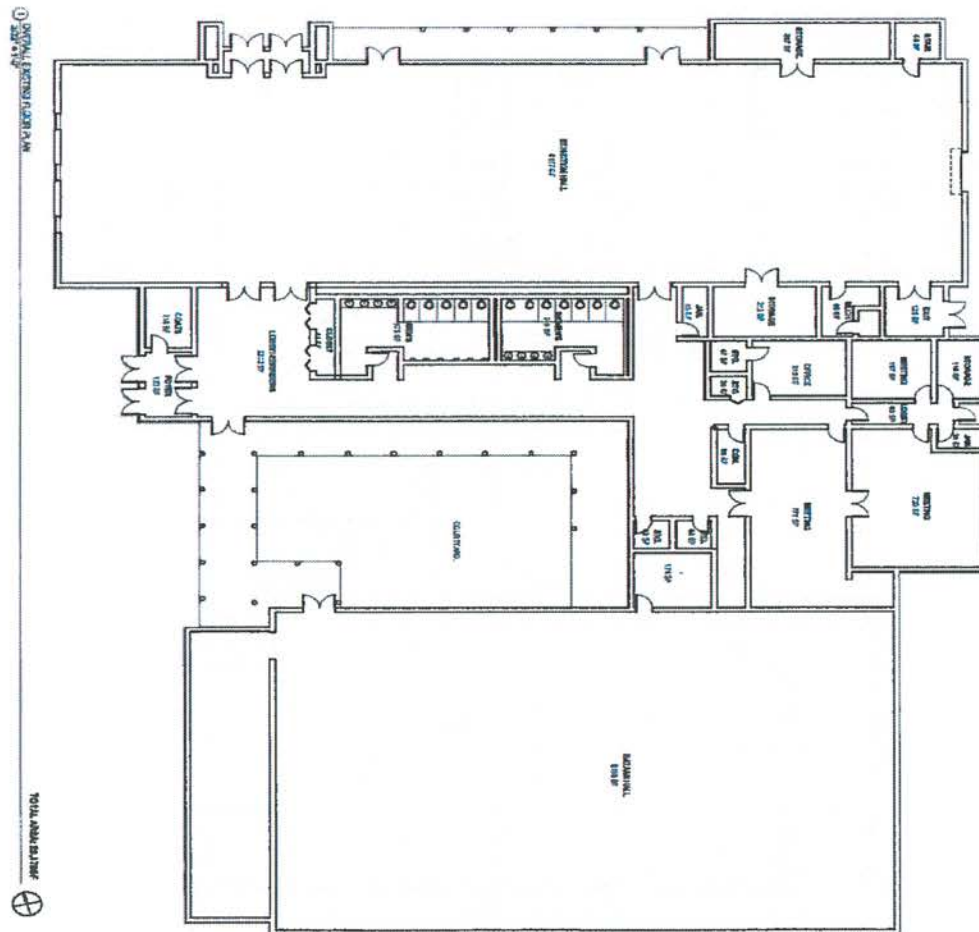
Based on our walk thru and evaluations, the building interiors are generally in good shape although some work is needed on the building exteriors.

In addition to the above evaluations, we have included preliminary cost estimates for three defined areas of work as well as the existing floor plan and proposed floor plan.

Eric Schwaner
Sr. Project / Construction Manager



Office of Capital Projects



FOR A COMPLETE LIST OF ROOMS AND ROOM NUMBERS, SEE THE ROOM SCHEDULE ATTACHED TO THIS DRAWING.

A100

OVERALL EXISTING FLOOR PLAN

SCALE: 1/8" = 1'-0"

DATE: 11/11/2014

DESIGNED BY: J. L. L. L.

APPROVED BY: J. L. L. L.

HEALTH SCIENCES CENTER
UNIVERSITY OF NEW MEXICO
RIO GRANDE HALL, 121 CIVIC PLAZA DRIVE, TAOS, NM 87571



Existing Building Floor Plan



Office of Capital Projects

University of New Mexico OCP 100 PROJECT COST SUMMARY			
Project Name	Taos Building Evaluation Exterior Work		
Location	Taos (UNM Branch)		
Department	Administration		
Project Number	TBD		

Contact Information			
Creation Date	Aug-2013		
Created By	Eric Schwaner		
Contact Phone Number	505-379-2241		

Statistics	SF Type A (Remodel)	SF Type B (Remodel)	SF Type C
Gross Square Feet		28,178	
Net Square Feet		28,178	
Efficiency		100%	
Construction Cost per Gross Sq.Ft.	#DIV/0!	\$17.84	#DIV/0!
Building Type			
Is "LEED" Certification Required?			
"LEED" Certification Level Required			
A/E Fee Percentage			
A/E Fee Contingency			

Schedule	Start Date	End Date	Durations in Months
Pre-design (mm-yyyy)			#VALUE!
Design (mm-yyyy)	Dec-2013	Mar-2014	3
Construction (mm-yyyy)	Apr-2014	Oct-2014	6

Cost Summary			
Project Phase	Estimated Cost	Total G.R. Tax	Total Cost
Project Total	\$558,855	\$38,386	\$597,240.93
Construction Costs (MACC)	\$507,976	Construction G.R. Tax	
Construction	\$481,768	\$37,810	
GCCM Risk Contingency			
GCCM or Design Build			
Contingencies	\$46,180		
Consultant Services	\$2,000	Consultant Services G.R. Tax	
Pre-Schematic Design Services		\$164	
A/E Basic Design Services			
A/E Construction Services			
A/E Additional Services	\$2,000		
Reimbursables			
Miscellaneous Costs	\$48,879	Misc. Costs G.R. Tax	
Administrative Costs	\$5,025	\$412	
Furnishings and Equipment			
Artwork (1% For The Arts)			
Other Costs			
Project Administration	\$30,000		
Project Reserve	\$13,864		
Banner Tax (If Applicable)			

Other Details			
State Construction Inflation Rate	1.00%		
Base Month	October-13		
Project Administration by	Office of Capital Projects		
Hard Costs	\$507,976	85.05%	
Soft Costs	\$56,265	9.56%	
Total	\$564,241	100.00%	

Notes			

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10/19/2013 10.17.13.xlsx

Building Exterior Repairs



Office of Capital Projects

University of New Mexico OCP 100 PROJECT COST SUMMARY			
Project Name	Taos Building Evaluation Rio Grande Hall Buildout		
Location	Taos (UNM Branch)		
Department	Administration		
Project Number	TED		
Contact Information			
Creation Date	Aug-2013		
Created By	Eric Schwane		
Contact Phone Number	505-370-2241		
Statistics	SF Type A (Remodel)	SF Type B (Remodel)	SF Type C
Gross Square Feet		8,490	
Net Square Feet		6,762	
Efficiency		80%	
Construction Cost per Gross Sq Ft	#DIV/0!	\$123.05	#DIV/0!
Project Cost per Gross Sq Ft		\$207.37	
Is "LEED" Certification Required?			
"LEED" Certification Level Required			
A/E Fee Percentage	8.00%	8.00%	8.00%
A/E Fee Contingency	2.00%	2.00%	2.00%
Schedule	Start Date	End Date	Durations in Months
Pre-design (mm-yyyy)			#VALUE!
Design (mm-yyyy)	Dec-2013	Mar-2014	3
Construction (mm-yyyy)	Apr-2014	Oct-2014	6
Cost Summary			
Project Phase	Escalated Cost	Total G. R. Tax	Total Cost
Project Total	\$1,664,165	\$96,443	\$1,760,550.88
Construction Costs (MAOC)	\$1,149,200	Construction G.R. Tax	
Construction	\$1,044,728	\$86,537	
GCCM Risk Contingency			
GCCM or Design Build			
Contingencies	\$104,473		
Consultant Services	\$99,476	Consultant Services G.R. Tax	
Pre-Schematic Design Services		\$8,145	
A/E Basic Design Services	\$65,818		
A/E Construction Services	\$28,208		
A/E Additional Services	\$3,500		
Reimbursables	\$1,951		
Miscellaneous Costs	\$415,429	Misc. Costs G.R. Tax	
Administrative Costs	\$25,124	\$2,763	
Furnishings and Equipment	\$250,863		
Artwork (1% For The Arts)			
Other Costs	\$20,080		
Project Administration	\$88,000		
Project Reserve	\$31,362		
Banner Tax (If Applicable)			
Other Details			
State Construction Inflation Rate	1.00%		
Base Month	October-13		
Project Administration by	Office of Capital Projects		
Hard Costs	\$1,149,200	65.26%	
Soft Costs	\$611,351	34.72%	
Total	\$1,760,551	100.00%	
Notes			

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10/18/2013 10.17.13.xlsx

Rio Grande Hall Renovations



Office of Capital Projects

University of New Mexico OCP 100 PROJECT COST SUMMARY			
Project Name	Taos Building Evaluation Bataan Hall Buildout		
Location	Taos (UNM Branch)		
Department	Administration		
Project Number	TED		

Contact Information			
Creation Date	Aug-2013		
Created By	Eric Schwane		
Contact Phone Number	505-379-2241		

Statistics	SF Type A (Remodel)	SF Type B (Remodel)	SF Type C
Gross Square Feet		5,300	
Net Square Feet		4,240	
Efficiency		80%	
Construction Cost per Gross Sq.Ft.	#DIV/0!	\$154.88	#DIV/0!
Project Cost per Gross Sq.Ft.		\$243.12	
Is "LEED" Certification Required?			
"LEED" Certification Level Required			
A/E Fee Percentage	0.00%	0.00%	0.00%
A/E Fee Contingency	2.00%	2.00%	2.00%

Schedule	Start Date	End Date	Durations in Months
Pre-design (mm-yyyy)			#VALUE!
Design (mm-yyyy)	Dec-2013	Mar-2014	3
Construction (mm-yyyy)	Apr-2014	Oct-2014	6

Cost Summary			
Project Phase	Escalated Cost	Total G. R. Tax	Total Cost
Project Total	\$1,212,500	\$76,635	\$1,289,135.14
Construction Costs (M&CC)	\$903,536	Construction G.R. Tax	
Construction	\$821,367	\$67,252	
GC/CM Risk Contingency			
GC/CM or Design Build			
Contingencies	\$82,140		
Consultant Services	\$86,624	Consultant Services G.R. Tax	
Pre-Schematic Design Services		\$7,092	
A/E Basic Design Services	\$51,748		
A/E Construction Services	\$22,178		
A/E Additional Services	\$11,000		
Reimbursables	\$1,690		
Miscellaneous Costs	\$222,340	Misc. Costs G.R. Tax	
Administrative Costs	\$17,567	\$1,691	
Furnishings and Equipment	\$115,861		
Artwork (1% For The Arts)			
Other Costs			
Project Administration	\$64,250		
Project Reserve	\$24,842		
Banner Tax (If Applicable)			

Other Details			
State Construction Inflation Rate	1.00%		
Base Month	October-13		
Project Administration by	Office of Capital Projects		
Hard Costs	\$803,536	70.12%	
Soft Costs	\$384,698	29.88%	
Total	\$1,288,234	100.00%	

Notes	

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10/18/2013 10.17.13.xlsx

Bataan Hall Renovations



MEMORANDUM

TO: Members of the Board of Regents' Finance & Facilities Committee

THRU: Robert G. Frank, President

FROM: UNM-Los Alamos Advisory Board *Cedric D. Page*

DATE: October 18, 2013, 2013

SUBJECT: Los Alamos Campus Mil Levy Election

On September 10, 2012 The University of New Mexico Los Alamos Campus Advisory Board approved a resolution to seek approval by the UNM Board of Regents to place a question before the voters requesting an additional two mil increase for operations. Following discussion on the need for the election at its March 11, 2013 regular meeting, the advisory board expressed its desire to seek approval at the April 5, 2013 Regents' Finance and Facilities Committee meeting of a resolution authorizing an election. The Finance and Facilities Committee recommended the resolution to the full Board for consideration and it was approved at the April 9, 2013 meeting of the UNM Board of Regents.

The Special All Mail Election for the UNM-LA tax was held on September 17, 2013. The grand total of ballots cast was 5,571. The question failed: 2,663 (47.80%)-For and 2,908 (52.20%)-Against.

Our intent for this meeting is to present an analysis of the election results and respond to the Committee Chair's request for a discussion of our plans going forward to meet our mission.

We look forward to having this item placed on the agenda of the November 1, 2013 Regents' Finance & Facilities Committee meeting, and the opportunity to respond to questions about the UNM-Los Alamos campus.

UNM-LA 2013 Mil Levy Election Results Analysis



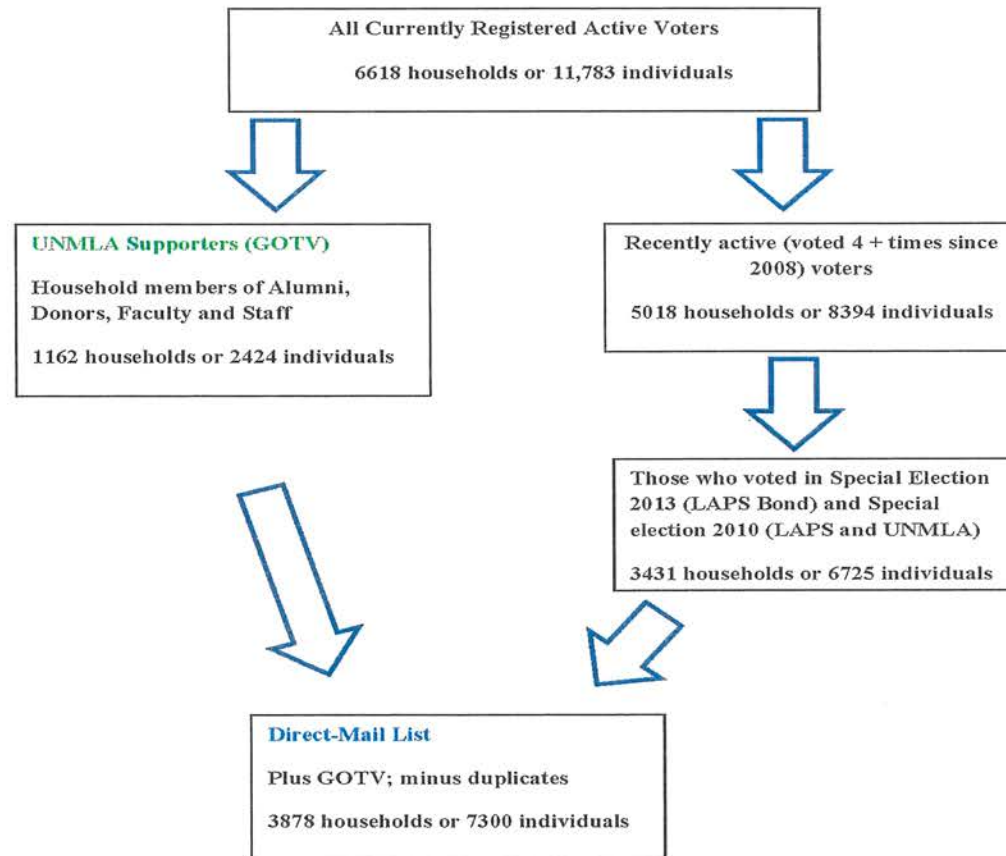
Likely Voters

Used to establish GOTV and Direct-mail lists of registered voters.

Age	Likely to vote
<30	30%
30-39	45%
40-49	60%
50-59	75%

Votes in the last 4 years	% chance of voting
Zero	20%
Once	45%
Twice	70%
Three times	80%
All four times	90%

GOTV and Direct-mail Voter Matrix



Day	Event	Ballots Returned	% of total
17 Jun	Campaign kickoff; PAC formed, 7K raised, Website established	-	-
27-Aug	Ballots mailed out by LA County Clerk 40 public events held by this date; Direct email to UNM alumni	-	-
29-Aug	LAHS open house, LVW debate	650	12%
30-Aug	LA Music, WR Senior Center	675	12%
3-Sep	Monitor Ad, Overpass Banner, Direct-Mail cards delivered	800	14%
4-Sep	Clerk proclamation	800	14%
5-Sep	2 nd UNM Alumni email, LA Chamber breakfast, KRSN interview	300	5%
6-Sep	GOTV calls begin	300	5%
9-Sep	UNMLA on Display, LA Monitor ad	375	7%
10-Sep	LA County Clerk Proclamation 2	325	6%
11-Sep	Letters to the editor (LA Daily Post, LA Monitor)	150	3%
12-Sep	Ad in the Post and Monitor with endorsements/supporters	125	2%
13-Sep	RoboCalls - Rep. Stephanie Garcia Richard	150	3%
16-Sep	LA Chamber of Commerce Next Big Idea, KRSN interview,	425	8%
17-Sep	Election day	502	9%

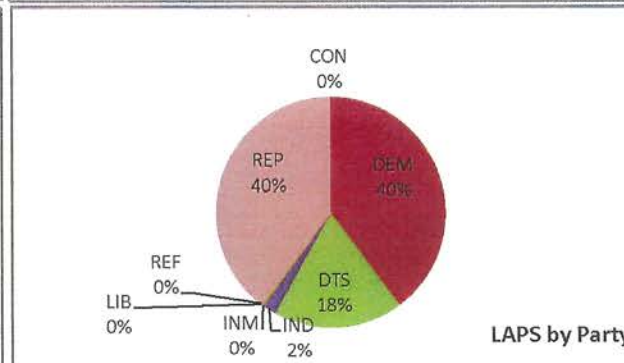
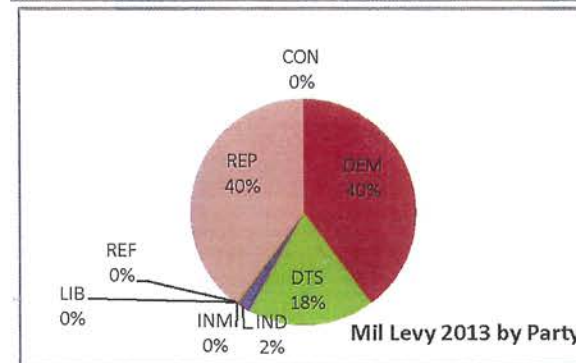
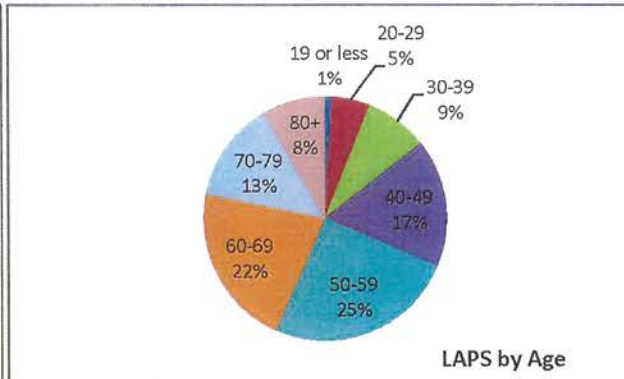
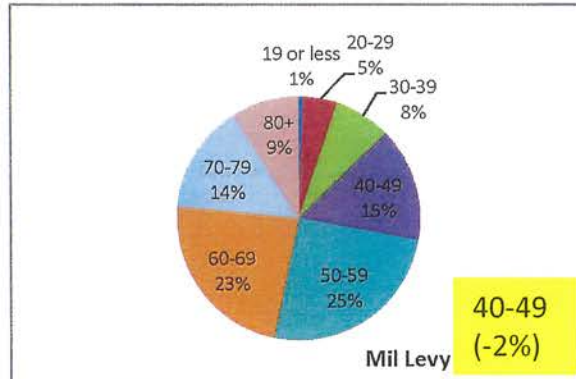
- **Direct-mail to 7300 voters (3878 households): 98% of the HH voted**
- **GOTV list – 2424 voters/ 1162 HH: 1283 (53%) voted**
- **Call list – 900 contacts: 329 (37%) voted**
- **Robo Calls to 1340 Dems by Rep. Stephanie Garcia Richard**

Mil Levy 2013 Election Compared to LAPS 2013 Bond Election

A total of 5570 voters participated in the Sept 17 Mil Levy election with 2662 voting Yes and 2908 voting No.
A total of 4228 of these voters also voted in the Jan 2013 LAPS bond election.

	Yes	No	Total Votes
Mil Levy 2013	48%	52%	5570
LAPS Bond 2013	71%	29%	6067

Both LAPS & Mil 13	4228	76%
Mil Levy 2013	1322	24%
Grand Total	1322	100%



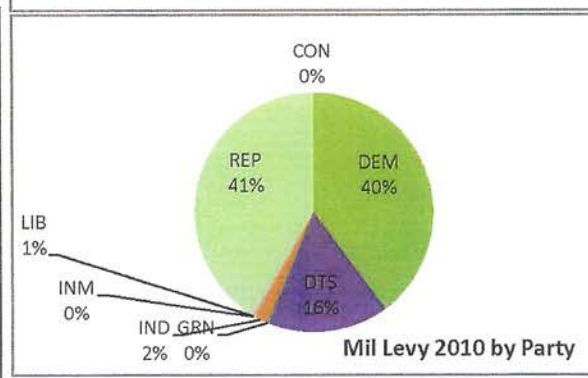
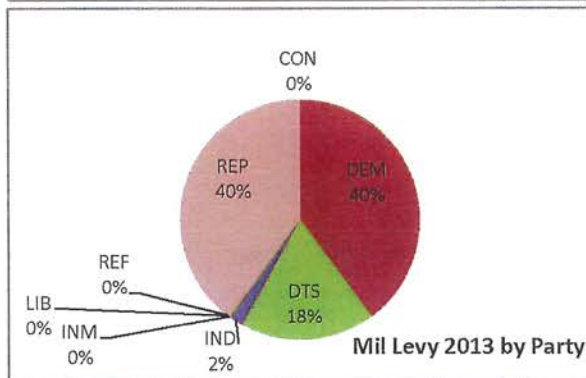
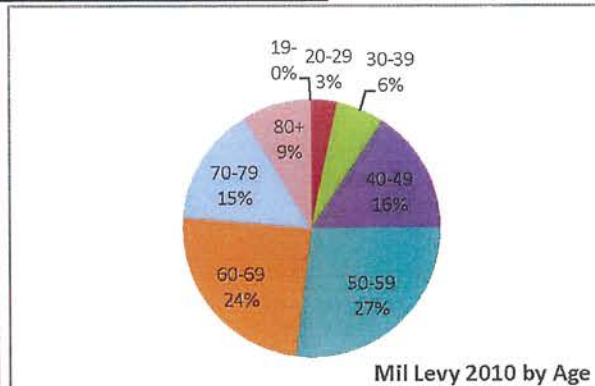
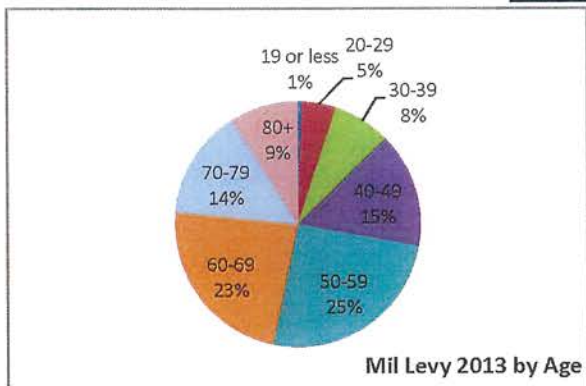
UNM-LA 2013 Mil Levy Election Analysis

Mil Levy 2013 compared to Mil Levy 2010

A total of 6167 votes was received with 2576 voting Yes, 3591 voting No on the UNMLA question.

	Yes	No	Total Votes
Mil Levy 2013	48%	52%	5570
Mil Levy 2010	42%	58%	6167

Both	4149	74%
Mil 2013	1401	25%
Unknown	20	0%
Grand Total	5570	100%



Age Breakdown

All Votes by age	Mil Levy 2013	LAPS Bond 2013	Mil Levy 2010	New votes by age	Mil Levy 2013 Only	LAPS Bond 2013 Only	Mil Levy 2010 only
Median	58	57	59	Median	49	51	54
Range	80	80	79	Range	79	78	74
Count	5570	6067	6167	Count	1322	1832	1562

- New voters who participated in 2013 Mil were younger and more liberal than in 2010 Mil election
- The voter profile of the 2013 Mil election was nearly identical in age and party affiliation to the 2013 LAPS voters
- 2010 Mil Levy fell short by 509 votes to pass with 50% +1
- 2013 Mil Levy fell short by 124 votes to pass with 50% +1

	Yes	No	Total Votes
Mil Levy 2013	48%	52%	5570
Mil Levy 2010	42%	58%	6167

Observations

- LAC capital projects confusion
- Differential tuition for non-residents
- Misunderstanding of UNM and state support for UNM-LA
- Desire for a 4-year/graduate institution in Los Alamos
- What's in it for me?

Moving Forward: Mission and Strategic Plan

- Review of FY 13 financial status
- Review of Strategic Implementation Plan
 - Influence of externalities: NM HED Funding Formula; Legislative Lottery; HS Enrollment Trends; workforce education/training needs
- Maintain campus visibility
- Evaluation and implementation of campus-wide program review process



FINANCE, AUDIT, AND COMPLIANCE COMMITTEE OF THE HSC BOARD OF DIRECTORS

RESOLUTIONS RECOMMENDING APPROVAL OF GE HEALTHCARE IITS USA CORPORATION NUBOOM SURGICAL OPERATING ROOM IMAGING EQUIPMENT

WHEREAS, the management of UNM Hospital desires to purchase NuBoom Surgical Imaging equipment sold by GE Healthcare IITS USA Corporation for Operating Room #7 to create a hybrid operating room that is capable of accommodating a wider range of procedures for a wider range of surgical specialties and to improve patient care;

WHEREAS, consistent with the New Mexico Procurement Code and University of New Mexico Purchasing Policies (each, a "Purchasing Policy" and, collectively, the "Purchasing Policies"), the management of UNM Hospital desires to purchase the GE NuBoom under Novation Contract #XRO181 (the "Selected Vendor");

WHEREAS, the Finance Committee of the UNM Hospital Board of Trustees previously considered the selection of the Selected Vendor and the proposed purchase and determined to recommend approval of the same to the UNM Hospital Board of Trustees;

WHEREAS, the UNM Hospital Board of Trustees considered the selection of the Selected Vendor and the proposed purchase and determined to approve and recommend approval of the same to the UNM Health Sciences Center Board of Directors (the "HSC Board"), by and through this Committee;

WHEREAS, the Committee considered the selection of the Selected Vendor and the proposed purchase and determined to recommend approval of the same to the HSC Board;

WHEREAS, the Board has considered these prior approvals and recommendations for approval, the materials provided to the Committee at its meeting relative to this proposed purchase, satisfied itself that the requirements of the New Mexico Procurement Code with respect to the Selected Vendor and the proposed purchase have been complied with, finds and concludes that the proposed purchase of the Selected Vendor's equipment is in the best business and operational interest of UNM Hospital, its stakeholders and the UNM Health System and should be approved.

NOW, THEREFORE, BE IT RESOLVED that the Committee hereby approves and recommends to the HSC Board the approval of UNM Hospital's proposed purchase of the Selected Vendor's equipment on the terms and subject to the conditions described in the materials provided to this Committee.

ADOPTED BY A VOTE OF THE MEMBERS OF THE FINANCE, AUDIT, AND COMPLIANCE
COMMITTEE AT A MEETING HELD ON OCTOBER 29, 2013.

By: Conrad James
Conrad James, its Chair



**UNM Hospital Board of Trustees
Recommendation to HSC Board of Directors Finance and Audit Committee
October 2013**

Approval

1) GE Healthcare, Inc.

Ownership:

GE Healthcare IITS USA Corporation
3135 Easton Turnpike
Fairfield, CT 06828

Officers Information:

President and CEO: John Dineen
President and CEO, Healthcare Systems: Tom Gentile
Vice President and Chief Marketing Officer: Karim Karti

Source of Funds: UNM Hospitals Capital Budget

Description:

Request to purchase NuBoom Surgical Imaging equipment from GE Healthcare to replace the imaging equipment in Operating Room (OR) #7. The current equipment can only be used for limited types of procedures in very few surgical specialties. The GE NuBoom will create a hybrid OR with the latest technology that is capable of accommodating a wide range of procedures in specialties such as Vascular, Urology, Neurosurgery, Orthopedics, Pain/Spine and (Ear, Nose and Throat) ENT. This hybrid conversion will make OR #7 completely video integrated so that physicians will have instant access to previously stored patient radiology images and be able to record images during surgical procedures so that our physicians can provide the best patient care possible.

Process: Novation Contract #XRO181

Total Cost: \$569,065



FINANCE, AUDIT, AND COMPLIANCE COMMITTEE

**Resolutions Authorizing Retention
of Architects for UNM Hospital Capital Projects**

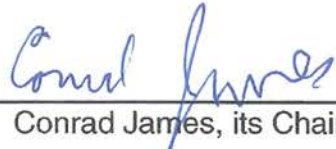
WHEREAS, the UNM Hospital proposes to retain certain architects with respect to three (3) capital projects (each, a "Capital Project," and, collectively the "Capital Projects") proposed by UNM Hospital and pursuant to Regents Policy 7.12, such retention must be approved by governance of the University of New Mexico (the "University"), including, without limitation, the Health Sciences Center Board of Directors (the "HSC BoD"), and the Board of Regents. The Capital Projects are described more fully in Exhibits A, B, and C, respectively, attached to these Resolutions and incorporated herein as though fully set forth in these Resolutions. The Capital Projects, the respective proposed architecture firm, the request for proposal under which the proposed retention would occur, and the cost of the engagement are summarized as follows:

<u>Capital Project</u>	<u>Architect</u>	<u>RFP No.</u>	<u>Cost</u>
North Fourth Street Clinic	FBT Architects	1616-14	\$202,688
UNM Hospital Laboratory Renovation	Gregory T. Hicks and Associates, P.C.	1565-13	\$155,000
Outpatient Physical Therapy Rehabilitation Clinic Renovation	FBT Architects	1587-13	\$50,278

WHEREAS, the Committee, having considered the Exhibits A, B, and C materials and the presentations made relative to the Capital Projects, the previous approval of the retention of these architects for the Capital Projects by the UNM Hospital Board of Trustees, and having been satisfied that the process for such retention meets the requirements of the New Mexico Procurement Code, finds and concludes that the retention of the architects for the Capital Projects identified above and as described in Exhibits A, B, and C, should be approved.

NOW THEREFORE, BE IT RESOLVED that the Committee hereby recommends to HSC BoD that UNM Hospital's proposed retention of the architects for the Capital Projects as identified above and as described in Exhibits A, B, and C, should be approved.

ADOPTED BY A VOTE OF THE MEMBERS OF THE COMMITTEE AT A MEETING HELD ON OCTOBER 29, 2013.

By: 
Conrad James, its Chair



THE UNIVERSITY OF NEW MEXICO • HEALTH SCIENCES CENTER
UNM HOSPITALS

EXHIBIT A

**REQUEST FOR CAPITAL PROJECT ARCHITECT APPROVAL for
UNM Hospital, North Fourth Street Clinic - UNIVERSITY OF NEW MEXICO
October 29, 2013**

REQUESTED ACTION:

In accordance with Section 7.12 of the Board of Regents Policy Manual and as required by the New Mexico Higher Education Department and New Mexico State Board of Finance, project approval is requested for **UNM Hospital, North Fourth Street Clinic – Architect and Engineering Approval.**

PROJECT DESCRIPTION:

This project is scheduled to go to the New Mexico State Board of Finance in October 2013. The Clinic building will be similar in design to the SW Mesa Clinic completed in November 2011. It is 17,000 square feet and has 22 exam rooms and 1 procedure room. The model of care delivered in this clinic is based on “Patient Centered Medical Home”. In addition to increased exam room capacity, the new clinic will include an outpatient pharmacy, laboratory, radiology, physical therapy services, Behavioral Health care, and financial counseling.

UNMH worked closely with the Near North Valley Neighborhood Association to integrate the site/building design into the Neighborhood. The site plan includes landscaped staff and visitor parking which can be used after hours and on weekends for neighborhood events. The building includes a conference room which can also be scheduled for use by the Neighborhood. The project will be designed to meet LEED Silver Certification requirements. This project is scheduled to be completed in FY14.

PROCESS:

The Architect was selected by UNMH RFP #1616-14:

FBT Architects
6501 Americas Parkway NE, suite 300
Albuquerque, NM 87110

PROJECT RATIONALE:

UNMH has identified improved access to care as one of its top priorities as it responds to and aligns itself with healthcare reform mandates, National Committee of Quality Assurance Patient Centered Medical Home standards and patient and community feedback. We believe that expanding UNMH Primary Care Services into the Albuquerque Community is an important step in improving access. The North Valley of Albuquerque has a large patient population with the highest: visit rates to the hospital, income disparities, rates of asthma, hepatitis, HIV/AIDS, and highest infant and adult death rates. This project will purchase land to construct a new clinic in the North Valley. It is expected that by developing a new location with adjacent services such as pharmacy, lab, behavioral health, and financial services this will result in increased access to health care in this community. It is estimated that the clinic visits will double within 5 years. In addition, this location was chosen for its strong community support, proximity to a busy bus line and easy access on foot.

FUNDING:

The A/E Fees for the North Fourth Street Clinic are \$202,688. This will be funded by UNM Hospital Capital Improvement Projects Funding.



THE UNIVERSITY OF NEW MEXICO • HEALTH SCIENCES CENTER
UNM HOSPITALS

EXHIBIT B

REQUEST FOR CAPITAL PROJECT ARCHITECT APPROVAL for UNM Hospital, Laboratory Renovation - UNIVERSITY OF NEW MEXICO October 29, 2013

REQUESTED ACTION:

In accordance with Section 7.12 of the Board of Regents Policy Manual and as required by the New Mexico Higher Education Department and New Mexico State Board of Finance, project approval is requested for **UNM Hospital, Laboratory – Architect and Engineering Approval.**

PROJECT DESCRIPTION:

This project will include program validation, planning and complete architectural and engineering design for a mechanical and electrical system upgrade. The laboratory currently does not meet the standards as required by the College of American Pathologist Certification.

The current location of the hospital laboratory exists in the wing constructed in the 1960's. The space is approximately 11,800 square feet. Due to the electrical and HVAC required upgrades the project will need to be done in phases so the laboratory can remain functional during the renovation.

The project is scheduled to be completed in FY 15.

PROCESS:

The Architect was selected by UNMH RFP #1565-13:

Gregory T. Hicks and Associates P. C.
110 2nd St. S.W. #204
Albuquerque, New Mexico, 87102

PROJECT RATIONALE:

UNM Hospital Laboratory is located in the wing constructed in the 1960's. Technology has become more advanced by utilizing computers which run the instruments and automation for laboratory testing. Mechanical and electrical upgrades in the area are needed to keep equipment and staff cool and to remove all electrical cords from the floor. During the laboratory's last College of American Pathologist Certification in 2013, it was noted that the current HVAC and electrical system was a safety issue. The required upgrades will need to be phased because the laboratory will need to be open 24 hours/day to meet the patient care needs of a Level I Trauma Center and the Children's Hospital.

FUNDING:

The A/E fees for the Laboratory project are \$155,000. This will be funded by UHM Hospital Capital Improvement Projects Funding.



EXHIBIT C

**REQUEST FOR CAPITAL PROJECT ARCHITECT APPROVAL for
UNM Hospital, Outpatient Physical Therapy Rehabilitation Clinic Renovation –
UNIVERSITY OF NEW MEXICO
October 29, 2013**

REQUESTED ACTION:

In accordance with Section 7.12 of the Board of Regents Policy Manual and as required by the New Mexico Higher Education Department and New Mexico State Board of Finance, project approval is requested for **UNM Hospital, Out-Patient Physical Therapy Rehabilitation Clinic Renovation – Architect and Engineering Approval.**

PROJECT DESCRIPTION:

Architectural and Design Services for Physical Therapy Rehabilitation Clinic located at 1025 Medical Arts NE, Albuquerque, NM. This clinic needs to be brought up to current clinic code standards as required by the Department of Health. This includes, but is not limited to: ADA compliant restrooms, ADA compliant hardware, sink installations, designated clean holding closet, soiled holding closet, general storage issues.

In addition to the Code corrective issues electrical services need to be upgraded to meet current code requirements and provide adequate power to the entire facility. The HVAC system needs to be upgraded to meet the needs of a physical therapy rehabilitation clinic. The HVAC and electrical issues require mechanical and electrical engineering design.

This project will be completed in FY15.

PROCESS:

The Architect selected by UNMH RFP #1587-13:

FBT Architects
6501 Americas Parkway NE, Suite 300
Albuquerque, NM 87110

PROJECT RATIONALE:

The Department of Health has provided UNMH off site clinics with current standards necessary to maintain clinic licenses. The 1025 Medical Arts Out-Patient Physical Therapy Clinic had the largest scope of deficiencies that needs correction and is a priority for UNM Hospitals.

FUNDING:

The A/E fees for the Out-Patient Physical Therapy Rehabilitation Clinic Renovation are \$50,278.00. This will be funded by UHM Hospital Capital Improvement Projects Funding.



THE UNIVERSITY OF NEW MEXICO • HEALTH SCIENCES CENTER

UNM HOSPITALS

MEMORANDUM

October 29, 2013

TO: HSC Board of Directors

FROM: Michael Olguin *mo*
UNM Hospitals, Board of Trustees, Chair

SUBJECT: Board Appointment, UNM Hospital Board of Trustees

At the September 27, 2013, meeting of the UNMH Board of Trustees, the trustees approved the nomination of Mr. Jerry Geist, to the Sandoval Regional Medical Center Board of Directors. The UNMH Board of Trustees requests the approval of the Governance and Nominating Committee of the HSC Board of Directors, and the HSC Board of Directors, with final approval by the Board of Regents. Mr. Geist's resume is attached for review.

Jerry D. Geist Biography

Jerry Geist was born in Raton, New Mexico. He attended the University of Missouri and earned a bachelor's degree in electrical engineering from the University of Colorado. He is a registered, professional engineer. Upon receiving his degree he was commissioned as an officer in the U.S. Navy. He lives in Albuquerque, New Mexico with his wife Sharon Kaemper Geist. The Geists have three sons: Douglas, Bruce and Robert.

Career:

Jerry Geist is Chairman of Santa Fe Center Enterprises, an investment and consulting firm, and has served a number of international clients in both consulting and senior executive positions. He also serves on the boards of directors of CH2M Hill, a major worldwide engineering firm, and the Davis Family of Mutual Funds, investing over \$40 billion. He is a principal of six Venture Capital Funds in the electric energy technology fields, organized under Arete Corporation, which has invested over \$60 million.

Mr. Geist is the retired Chairman and President of Public Service Company of New Mexico (1982 – 1990), a New York Stock Exchange Fortune 500 Company. While at Public Service Company of New Mexico he also served as Chairman of the Edison Electric Institute, which is the international trade association for electric utilities. He served on a number of corporate and civic boards, including director of the Federal Reserve in Kansas City.

Among his consulting clients have been several NYSE energy companies, a large multinational engineering company, and two major national research laboratories. He is widely recognized for his expertise in formulating and financing international energy and infrastructure projects.

A past chairman of Environmental Control Manufacturing Co., he has consulted on major international infrastructure privatization projects and was instrumental in arranging related financing. This work includes projects in Egypt, Pakistan, Australia, Turkey, and Europe. He has been a financial consultant and investor for a multi-state franchise organization, a nuclear pharmacological company and various real estate developments.

Current Activities:

Arete Corporation - Utech Venture Capital

Buena Vista

CH2M Hill Board of Directors

University of New Mexico Hospital Board of Trustees, Vice Chair

Davis Funds

First United Methodist Church

Four Hills Country Club

Jefe, Albuquerque Tricentennial Committee

Links Club, New York

Lobo Tennis Club









Santa Fe Opera

Santa Fe Center Studios




Taos Art Museum








Willow Village Center





**Health Sciences Center
Metrics (Preliminary and Unaudited)**

Benchmark		Expected	FY 2010 1st Quarter	FY 2011 1st Quarter	FY 2012 1st Quarter	FY 2013 1st Quarter	FY 2014 1st Quarter	Fiscal Year Trend
Operating Net Margin <i>(Amounts are in thousands)</i>	HSC	↑	\$10,846	\$9,066	\$4,404	\$4,517	\$6,734	
	UNMMG	↑	\$970	\$4,048	\$1,203	\$2,265	\$952	
	UNMH	↑	\$158	\$79	\$85	(\$4,819)	\$274	
	SRMC	↑	NA	NA	NA	\$5,407	(\$5,145)	
Net Income/(Use of Reserves) <i>(Amounts are in thousands)</i>	HSC	↑	\$6,888	\$6,630	\$2,417	\$1,927	\$4,855	
	UNMMG	↑	\$470	\$4,048	\$1,203	\$2,456	(\$1,326)	
	UNMH	↑	\$158	\$79	\$82	(\$4,819)	\$274	
	SRMC	↑	NA	NA	NA	\$5,407	(\$5,145)	

**Health Sciences Center
Metrics (Preliminary and Unaudited)**

Benchmark		Expected	FY 2010 1st Quarter	FY 2011 1st Quarter	FY 2012 1st Quarter	FY 2013 1st Quarter	FY 2014 1st Quarter	Fiscal Year Trend
Uncompensated Care <i>(Amounts are in thousands)</i>	UNMMG & UNMCC	↓	\$7,512	\$8,822	\$9,823	\$12,735	\$11,101	
	UNMH	↓	\$36,942	\$38,428	\$43,037	\$48,105	\$49,555	
	SRMC	↓	NA	NA	NA	\$0	\$2,243	

Health Sciences Center								
Metrics (Preliminary and Unaudited)								
Benchmark		Expected	FY 2010 1st Quarter	FY 2011 1st Quarter	FY 2012 1st Quarter	FY 2013 1st Quarter	FY 2014 1st Quarter	Fiscal Year Trend
Days Cash on Hand								
Days of Expense in Discretionary Reserves Year End Benchmark - 10 Days	HSC	⬆️	NA	13.96	13.28	7.39	5.93	
ACMPE 30 Days *	UNMMG	⬆️	60.80	67.80	48.50	49.25	48.60	
UHC 75 Days **	UNMH	⬆️	68.38	75.69	53.01	42.02	50.72	
UHC 75 Days **	SRMC	⬆️	NA	NA	NA	NA	16.12	
Accounts Receivable Greater Than Ninety Days								
(Amounts are in thousands)	HSC	⬇️	\$1,449 7%	\$780 9%	\$1,380 13%	\$937 4%	\$217 3%	
	UNMMG	⬇️	\$4,999 18%	\$3,746 14%	\$4,348 16%	\$3,415 13%	\$4,544 16%	
	UNMH	⬇️	\$49,435 32%	\$60,177 28%	\$67,271 29%	\$60,448 26%	\$65,863 28%	
	SRMC	⬇️	NA	NA	NA	\$0 0%	\$23,398 59%	
* American College of Medical Practice Executives								
** University HealthSystem Consortium								

Health Sciences Center							
Metrics (Preliminary and Unaudited)							
(Amounts are in thousands)							
	Expected	FY 2010 1st Quarter	FY 2011 1st Quarter	FY 2012 1st Quarter	FY 2013 1st Quarter	FY 2014 1st Quarter	Fiscal Year Trend
Proposals Submitted	⬆	\$62,173	\$46,155	\$45,546	\$42,262	\$63,418	
Awards	⬆	\$35,928	\$53,813	\$38,114	\$31,225	\$44,948	
Earned F&A	⬆	\$4,876	\$5,551	\$5,327	\$5,215	\$5,349	
Contract & Grant Expense	⬆	\$25,603	\$27,425	\$27,698	\$32,756	\$28,574	
<i>(Includes Cost Share, Program Income and F&A Expense)</i>							



UNIVERSITY OF NEW MEXICO HEALTH SCIENCES CENTER - University HSC Only*
2014 Fiscal Year-to-Date Summary through September 30, 2013 (Preliminary and Unaudited)
(In thousands)

* UNIVERSITY HSC ONLY INCLUDES: SOM, CON, COP, HSLIC, ADMIN, RESEARCH

	University HSC FY 2014 Operating Budget	University HSC FY 2014 YTD 9/30/13 Actual	University HSC FY 2013 Year End Actual	University HSC FY 2014 YTD Actual to FY 2014 Operating Budget Benchmark Ratio (25%)	University HSC FY 2014 YTD Actual to FY 2013 Year End Actual Benchmark Ratio (25%)
1 UNM MEDICAL GROUP REVENUES	110,329	28,042	110,686	25%	25%
2 UNM HOSPITALS REVENUES	96,130	24,738	100,233	26%	25%
3 SRMC REVENUES	16,136	3,557	11,848	22%	30%
4 UNM CANCER CENTER CLINICAL REVENUES	26,720	4,365	13,300	16%	33%
5 TUITION AND FEES	13,738	7,013	13,177	51%	53%
6 CIGARETTE TAX APPROPRIATIONS	3,227	1,266	3,363	39%	38%
7 RPSP APPROPRIATIONS	17,736	4,280	15,924	24%	27%
8 I&G APPROPRIATIONS	62,879	15,603	60,089	25%	26%
9 I&G MAIN CAMPUS TRANSFERS	17,666	4,630	18,615	26%	25%
10 F&A REVENUES (OH RETURN)	20,800	5,349	21,459	26%	25%
11 HSC/UNM INTERNAL TRANSFERS	(2,071)	(512)	(3,270)	25%	16%
12 MILL LEVY	0	0	0	N/A	N/A
13 OTHER REVENUES	12,381	3,089	13,316	25%	23%
14 CONTRACT AND GRANT REVENUES	123,387	30,935	131,070	25%	24%
TOTAL REVENUES	519,057	132,355	509,810	25%	26%
15 TOTAL COMPENSATION EXPENSES	334,181	83,097	319,157	25%	26%
16 SUPPLIES/MEDICAL SUPPLIES	9,544	2,492	11,723	26%	21%
17 UNIVERSITY CLINICIANS PROGRAM	0	0	0	N/A	N/A
18 HOUSESTAFF	0	0	0	N/A	N/A
19 TRAVEL	4,895	948	4,656	19%	20%
20 STUDENT COSTS	2,610	543	2,123	21%	26%
21 PATIENT CARE COSTS	871	165	852	19%	19%
22 TELEPHONE/COMMUNICATION COSTS	2,002	540	2,294	27%	24%
23 PURCHASED SERVICES	19,954	4,786	24,091	24%	20%
24 OTHER MEDICAL SERVICES	0	0	0	N/A	N/A
25 SUB AWARDS/SERVICE CONTRACTS	515	349	1,499	68%	23%
26 O&M & LEASES	6,323	2,010	6,900	32%	29%
27 UTILITIES	4,262	1,110	4,874	26%	23%
28 DEPRECIATION	0	0	0	N/A	N/A
29 INTEREST EXPENSE	2,168	542	2,169	25%	25%
30 OTHER EXPENSES	12,377	315	297	3%	106%
31 CONTRACT AND GRANT EXPENSES	114,996	28,724	122,407	25%	23%
TOTAL EXPENSES	514,699	125,621	503,042	24%	25%
OPERATING NET MARGIN	4,358	6,734	6,768		
NON-RECURRING ITEMS					
32 CAPITAL EXPENDITURES	1,720	457	1,386	27%	33%
33 MEANINGFUL USE REVENUE	0	0	0	N/A	N/A
34 USE OF UNMMG RESERVES	0	0	0	N/A	N/A
35 RECRUITMENT/STARTUP/SCHOLARSHIPS	5,695	1,310	6,995	23%	19%
36 TRANSFERS TO PLANT	520	112	4,478	22%	3%
TOTAL NON-RECURRING ITEMS	7,935	1,879	12,859	24%	15%
NET INCOME/(USE OF RESERVES)	(3,577)	4,855	(6,091)		



UNIVERSITY OF NEW MEXICO HEALTH SCIENCES CENTER - UNM Hospitals Only
2014 Fiscal Year-to-Date Summary through September 30, 2013 (Preliminary and Unaudited)
(In thousands)

Clinical Operations

	UNM Hospitals FY 2014 Operating Budget	UNM Hospitals FY 2014 YTD 9/30/13 Actual	UNM Hospitals FY 2013 Year End Actual	UNM Hospitals FY 2014 YTD Actual to FY 2014 Operating Budget Benchmark Rate (25%)	UNM Hospitals FY 2014 YTD Actual to FY 2013 Year End Actual Benchmark Rate (25%)
1 UNM MEDICAL GROUP REVENUES	0	0	0	N/A	N/A
2 UNM HOSPITALS REVENUES	684,749	167,618	653,478	24%	26%
3 SRMC REVENUES	0	0	0	N/A	N/A
4 UNM CANCER CENTER CLINICAL REVENUES	0	0	0	N/A	N/A
5 TUITION AND FEES	0	0	0	N/A	N/A
6 CIGARETTE TAX APPROPRIATIONS	0	0	0	N/A	N/A
7 RPSP APPROPRIATIONS	13,194	3,303	12,966	25%	25%
8 I&G APPROPRIATIONS	0	0	0	N/A	N/A
9 I&G MAIN CAMPUS TRANSFERS	0	0	0	N/A	N/A
10 F&A REVENUES (OH RETURN)	0	0	0	N/A	N/A
11 HSC/UNM INTERNAL TRANSFERS	0	0	0	N/A	N/A
12 MILL LEVY	91,887	22,776	91,229	25%	25%
13 OTHER REVENUES	15,857	6,153	24,199	39%	25%
14 CONTRACT AND GRANT REVENUES	5,218	3,960	5,798	76%	68%
TOTAL REVENUES	810,905	203,810	787,670	25%	26%
15 TOTAL COMPENSATION EXPENSES	414,776	100,689	392,663	24%	26%
16 SUPPLIES/MEDICAL SUPPLIES	131,811	34,089	130,787	26%	26%
17 UNIVERSITY CLINICIANS PROGRAM	56,598	14,236	53,208	25%	27%
18 HOUSESTAFF	26,249	6,658	24,861	25%	27%
19 TRAVEL	858	180	674	21%	27%
20 STUDENT COSTS	0	0	0	N/A	N/A
21 PATIENT CARE COSTS	35,091	11,741	40,001	33%	29%
22 TELEPHONE/COMMUNICATION COSTS	3,516	884	3,554	25%	25%
23 PURCHASED SERVICES	27,628	7,233	23,715	26%	30%
24 OTHER MEDICAL SERVICES	20,780	4,930	23,680	24%	21%
25 SUB AWARDS/SERVICE CONTRACTS	9,618	2,056	7,947	21%	26%
26 O&M & LEASES	16,395	3,791	15,039	23%	25%
27 UTILITIES	6,453	1,630	6,118	25%	27%
28 DEPRECIATION	31,891	7,829	32,885	25%	24%
29 INTEREST EXPENSE	7,567	1,905	7,770	25%	25%
30 OTHER EXPENSES	22,700	5,685	20,578	25%	28%
31 CONTRACT AND GRANT EXPENSES	0	0	0	N/A	N/A
TOTAL EXPENSES	811,931	203,536	783,480	25%	26%
OPERATING NET MARGIN	(1,026)	274	4,190		
NON-RECURRING ITEMS					
32 CAPITAL EXPENDITURES	0	0	0	N/A	N/A
33 MEANINGFUL USE REVENUE	(1,039)	0	(255)	0%	0%
34 USE OF UNMMG RESERVES	0	0	0	N/A	N/A
35 RECRUITMENT/STARTUP/SCHOLARSHIPS	0	0	0	N/A	N/A
36 TRANSFERS TO PLANT	0	0	0	N/A	N/A
TOTAL NON-RECURRING ITEMS	(1,039)	0	(255)	0%	0%
NET INCOME/(USE OF RESERVES)	13	274	4,445		



UNIVERSITY OF NEW MEXICO HEALTH SCIENCES CENTER - UNMMG Only
2014 Fiscal Year-to-Date Summary through September 30, 2013 (Preliminary and Unaudited)
(In thousands)

Clinical Operations

	UNMMG FY 2014 Operating Budget	UNMMG FY 2014 YTD 9/30/13 Actual	UNMMG FY 2013 Year End Actual	UNMMG FY 2014 YTD Actual to FY 2014 Operating Budget Benchmark Rate (25%)	UNMMG FY 2014 YTD Actual to FY 2013 Year End Actual Benchmark Rate (25%)
1 UNM MEDICAL GROUP REVENUES	172,106	39,754	155,686	23%	26%
2 UNM HOSPITALS REVENUES	0	0	0	N/A	N/A
3 SRMC REVENUES	0	0	0	N/A	N/A
4 UNM CANCER CENTER CLINICAL REVENUES	0	0	0	N/A	N/A
5 TUITION AND FEES	0	0	0	N/A	N/A
6 CIGARETTE TAX APPROPRIATIONS	0	0	0	N/A	N/A
7 RPSP APPROPRIATIONS	0	0	0	N/A	N/A
8 I&G APPROPRIATIONS	0	0	0	N/A	N/A
9 I&G MAIN CAMPUS TRANSFERS	0	0	0	N/A	N/A
10 F&A REVENUES (OH RETURN)	0	0	0	N/A	N/A
11 HSC/UNM INTERNAL TRANSFERS	0	0	0	N/A	N/A
12 MILL LEVY	0	0	0	N/A	N/A
13 OTHER REVENUES	2,797	725	4,046	26%	18%
14 CONTRACT AND GRANT REVENUES	0	0	0	N/A	N/A
TOTAL REVENUES	174,903	40,479	159,732	23%	25%
15 TOTAL COMPENSATION EXPENSES	17,652	3,812	16,233	22%	23%
16 SUPPLIES/MEDICAL SUPPLIES	0	0	0	N/A	N/A
17 UNIVERSITY CLINICIANS PROGRAM	0	0	0	N/A	N/A
18 HOUSESTAFF	0	0	0	N/A	N/A
19 TRAVEL	0	0	0	N/A	N/A
20 STUDENT COSTS	0	0	0	N/A	N/A
21 PATIENT CARE COSTS	16,458	3,520	10,940	21%	32%
22 TELEPHONE/COMMUNICATION COSTS	0	0	0	N/A	N/A
23 PURCHASED SERVICES	119,509	30,446	117,399	25%	26%
24 OTHER MEDICAL SERVICES	0	0	0	N/A	N/A
25 SUB AWARDS/SERVICE CONTRACTS	0	0	0	N/A	N/A
26 O&M & LEASES	474	114	496	24%	23%
27 UTILITIES	0	0	0	N/A	N/A
28 DEPRECIATION	704	97	412	14%	24%
29 INTEREST EXPENSE	0	0	0	N/A	N/A
30 OTHER EXPENSES	20,173	1,538	4,439	8%	35%
31 CONTRACT AND GRANT EXPENSES	0	0	0	N/A	N/A
TOTAL EXPENSES	174,970	39,527	149,919	23%	26%
OPERATING NET MARGIN	(67)	952	9,813		
NON-RECURRING ITEMS					
32 CAPITAL EXPENDITURES	0	0	0	N/A	N/A
33 MEANINGFUL USE REVENUE	0	0	(2,699)	N/A	0%
34 USE OF UNMMG RESERVES	0	2,278	12,406	N/A	18%
35 RECRUITMENT/STARTUP/SCHOLARSHIPS	0	0	0	N/A	N/A
36 TRANSFERS TO PLANT	0	0	0	N/A	N/A
TOTAL NON-RECURRING ITEMS	0	2,278	9,707	N/A	23%
NET INCOME/(USE OF RESERVES)	(67)	(1,326)	106		



UNIVERSITY OF NEW MEXICO HEALTH SCIENCES CENTER - SRMC Only
2014 Fiscal Year-to-Date Summary through September 30, 2013 (Preliminary and Unaudited)
(In thousands)

Clinical Operations

	SRMC FY 2014 Operating Budget	SRMC FY 2014 YTD 9/30/13 Actual	SRMC FY 2013 Year End Actual	SRMC FY 2014 YTD Actual to FY 2014 Operating Budget Benchmark Rate (25%)	SRMC FY 2014 YTD Actual to FY 2013 Year End Actual Benchmark Rate (25%)
1 UNM MEDICAL GROUP REVENUES	0	0	0	N/A	N/A
2 UNM HOSPITALS REVENUES	0	0	0	N/A	N/A
3 SRMC REVENUES	61,630	9,294	18,927	15%	49%
4 UNM CANCER CENTER CLINICAL REVENUES	0	0	0	N/A	N/A
5 TUITION AND FEES	0	0	0	N/A	N/A
6 CIGARETTE TAX APPROPRIATIONS	0	0	0	N/A	N/A
7 RPSP APPROPRIATIONS	0	0	0	N/A	N/A
8 I&G APPROPRIATIONS	0	0	0	N/A	N/A
9 I&G MAIN CAMPUS TRANSFERS	0	0	0	N/A	N/A
10 F&A REVENUES (OH RETURN)	0	0	0	N/A	N/A
11 HSC/UNM INTERNAL TRANSFERS	0	0	0	N/A	N/A
12 MILL LEVY	8,061	2,015	20,833	25%	10%
13 OTHER REVENUES	363	83	272	23%	31%
14 CONTRACT AND GRANT REVENUES	0	0	0	N/A	N/A
TOTAL REVENUES	70,054	11,392	40,032	16%	28%
15 TOTAL COMPENSATION EXPENSES	30,609	7,051	23,364	23%	30%
16 SUPPLIES/MEDICAL SUPPLIES	12,255	3,014	6,980	25%	43%
17 UNIVERSITY CLINICIANS PROGRAM	0	0	117	N/A	0%
18 HOUSESTAFF	0	10	44	N/A	23%
19 TRAVEL	0	9	52	N/A	17%
20 STUDENT COSTS	0	0	0	N/A	N/A
21 PATIENT CARE COSTS	0	792	2,544	N/A	31%
22 TELEPHONE/COMMUNICATION COSTS	0	18	110	N/A	16%
23 PURCHASED SERVICES	3,077	705	3,944	23%	18%
24 OTHER MEDICAL SERVICES	4,619	439	905	10%	49%
25 SUB AWARDS/SERVICE CONTRACTS	0	251	429	N/A	59%
26 O&M & LEASES	3,957	73	443	2%	16%
27 UTILITIES	954	213	599	22%	36%
28 DEPRECIATION	9,038	2,207	7,958	24%	28%
29 INTEREST EXPENSE	4,599	1,072	3,675	23%	29%
30 OTHER EXPENSES	1,695	683	2,866	40%	24%
31 CONTRACT AND GRANT EXPENSES	0	0	0	N/A	N/A
TOTAL EXPENSES	70,803	16,537	54,030	23%	31%
OPERATING NET MARGIN	(749)	(5,145)	(13,998)		
NON-RECURRING ITEMS					
32 CAPITAL EXPENDITURES	0	0	0	N/A	N/A
33 MEANINGFUL USE REVENUE	0	0	0	N/A	N/A
34 USE OF UNMMG RESERVES	0	0	0	N/A	N/A
35 RECRUITMENT/STARTUP/SCHOLARSHIPS	0	0	0	N/A	N/A
36 TRANSFERS TO PLANT	0	0	0	N/A	N/A
TOTAL NON-RECURRING ITEMS	0	0	0	N/A	N/A
NET INCOME/(USE OF RESERVES)	(749)	(5,145)	(13,998)		



UNIVERSITY OF NEW MEXICO HEALTH SCIENCES CENTER - Consolidated HSC
2014 Fiscal Year-to-Date Summary through September 30, 2013 (Preliminary and Unaudited)
(In thousands)

Clinical and Academic Operations

	Consolidated HSC FY 2014 Operating Budget	Consolidated HSC FY 2014 YTD 9/30/13 Actual	Consolidated HSC FY 2013 Year End Actual	Consolidated HSC FY 2014 YTD Actual to FY 2014 Operating Budget Benchmark Rate (25%)	Consolidated HSC FY 2014 YTD Actual to FY 2013 Year End Actual Benchmark Rate (25%)
1 UNM MEDICAL GROUP REVENUES	282,435	67,796	266,372	24%	25%
2 UNM HOSPITALS REVENUES	780,879	192,356	753,711	25%	26%
3 SRMC REVENUES	77,766	12,851	30,775	17%	42%
4 UNM CANCER CENTER CLINICAL REVENUES	26,720	4,365	13,300	16%	33%
5 TUITION AND FEES	13,738	7,013	13,177	51%	53%
6 CIGARETTE TAX APPROPRIATIONS	3,227	1,266	3,363	39%	38%
7 RPSF APPROPRIATIONS	30,930	7,583	28,890	25%	26%
8 I&G APPROPRIATIONS	62,879	15,603	60,089	25%	26%
9 I&G MAIN CAMPUS TRANSFERS	17,666	4,630	18,615	26%	25%
10 F&A REVENUES (OH RETURN)	20,800	5,349	21,459	26%	25%
11 HSC/UNM INTERNAL TRANSFERS	(2,071)	(512)	(3,270)	25%	16%
12 MILL LEVY	99,948	24,791	112,062	25%	22%
13 OTHER REVENUES	31,398	10,050	41,833	32%	24%
14 CONTRACT AND GRANT REVENUES	128,605	34,895	136,868	27%	25%
TOTAL REVENUES	1,574,919	388,036	1,497,244	25%	26%
15 TOTAL COMPENSATION EXPENSES	797,218	194,649	751,417	24%	26%
16 SUPPLIES/MEDICAL SUPPLIES	153,610	39,595	149,490	26%	26%
17 UNIVERSITY CLINICIANS PROGRAM	56,598	14,236	53,325	25%	27%
18 HOUSESTAFF	26,249	6,668	24,905	25%	27%
19 TRAVEL	5,753	1,137	5,382	20%	21%
20 STUDENT COSTS	2,610	543	2,123	21%	26%
21 PATIENT CARE COSTS	52,420	16,218	54,337	31%	30%
22 TELEPHONE/COMMUNICATION COSTS	5,518	1,442	5,958	26%	24%
23 PURCHASED SERVICES	170,168	43,170	169,149	25%	26%
24 OTHER MEDICAL SERVICES	25,399	5,369	24,585	21%	22%
25 SUB AWARDS/SERVICE CONTRACTS	10,133	2,656	9,875	26%	27%
26 O&M & LEASES	27,149	5,988	22,878	22%	26%
27 UTILITIES	11,669	2,953	11,591	25%	25%
28 DEPRECIATION	41,633	10,133	41,255	24%	25%
29 INTEREST EXPENSE	14,334	3,519	13,614	25%	26%
30 OTHER EXPENSES	56,945	8,221	28,180	14%	29%
31 CONTRACT AND GRANT EXPENSES	114,996	28,724	122,407	25%	23%
TOTAL EXPENSES	1,572,403	385,221	1,490,471	24%	26%
OPERATING NET MARGIN	2,516	2,815	6,773		
NON-RECURRING ITEMS					
32 CAPITAL EXPENDITURES	1,720	457	1,386	27%	33%
33 MEANINGFUL USE REVENUE	(1,039)	0	(2,954)	0%	0%
34 USE OF UNMMG RESERVES	0	2,278	12,406	N/A	18%
35 RECRUITMENT/STARTUP/SCHOLARSHIPS	5,695	1,310	6,995	23%	19%
36 TRANSFERS TO PLANT	520	112	4,478	22%	3%
TOTAL NON-RECURRING ITEMS	6,896	4,157	22,311	60%	19%
NET INCOME/(USE OF RESERVES)	(4,380)	(1,342)	(15,538)		

GLOSSARY OF REPORT CATEGORIES

FINANCIAL STATEMENT CATEGORY	UNM	UNMMG	UNM Hospitals	SRMC
1 UNM MEDICAL GROUP REVENUES	Clinical revenue primarily based on Physician or Provider efforts and collection through UNMMG	Net patient services revenue including SCI & UPL from UNMMG Clinical operations	N/A	N/A
2 UNM HOSPITALS REVENUES	Revenue from University Hospital to the School of Medicine	N/A	Hospital facility revenue based on patient billings by UNMH	N/A
3 SRMC REVENUES	Revenue from SRMC to the School of Medicine	N/A	N/A	Hospital facility revenue based on patient billings by SRMC
4 UNM CANCER CENTER CLINICAL REVENUES	Cancer Center patient revenue posted from the global billings and Infusion Suite net income. Clinical Adult Infusion Suite/RO/MO	N/A	N/A	N/A
5 TUITION AND FEES	Tuition & Fees, including tuition differentials	N/A	N/A	N/A
6 CIGARETTE TAX APPROPRIATIONS	Revenues received from the State as a calculated portion of Tax Revenue on the sale of tobacco products for use in Cancer Research	N/A	N/A	N/A
7 RPSP APPROPRIATIONS	Revenue received for current operations made available to UNM by act of NM State Legislature on an annual basis for Research, Public Service and Independent Operations	N/A	Revenue received for current operations made available to UNMH by act of NM State Legislature on an annual basis for Research, Public Service and Independent Operations	N/A
8 I&G APPROPRIATIONS	Revenue received for current operations made available to UNM by act of NM State Legislature on an annual basis for I&G operations	N/A	N/A	N/A
9 I&G MAIN CAMPUS TRANSFERS	Partial transfer of tuition and formula workload generated by Nursing, Pharmacy and SOM	N/A	N/A	N/A
10 F & A REVENUES (OH RETURN)	Revenue from recovery of indirect costs (F&A) incurred by a Contract or Grant also known as overhead return	N/A	N/A	N/A
11 HSC/UNM INTERNAL TRANSFERS	All transfers to/from HSC Unrestricted Funds excluding the I&G Main Campus Transfer and Transfers for Debt Service	N/A	N/A	N/A
12 MILL LEVY	N/A	N/A	Mil levy taxes collected on behalf of the Bernalillo County Treasurer and remitted to UNMH as required by the Hospital Funding Act.	Mil levy taxes collected on behalf of the Sandoval County Treasurer and remitted to SRMC as required by the Hospital Funding Act.
13 OTHER REVENUES	All other Revenues - not contained in any other category - Sales & Services (not Internal Service Center P18 sales), Gains on Sponsored Projects, Gifts, Endowment Spending Distributions, Investment Income, etc.	Other operating revenues	All other revenues not contained in any other category: Investment income, equity loss in Tricare, donated revenue, gain/loss on sale of assets, food, nutrition, catering & vending revenue, medical records revenue, rent revenue, all other non-operating revenue	All other revenues not contained in any other category: Investment income, donated revenue, gain/loss on sale of assets, food, nutrition, catering & vending revenue, medical records revenue, rent revenue, all other non-operating revenue
14 CONTRACT AND GRANT REVENUES	All Restricted Funds Revenue and Unrestricted Contract Revenue for example VA contracts	N/A	Revenue associated with restricted and unrestricted contracts and grants	N/A

GLOSSARY OF REPORT CATEGORIES

FINANCIAL STATEMENT CATEGORY	UNM	UNMMG	UNM Hospitals	SRMC
15 TOTAL COMPENSATION EXPENSES	Salary, wages & benefits	Salaries and benefits considered to be operating and certain clinical expenses of UNMMG	Salary, wages & benefits	Salary, wages & benefits
16 SUPPLIES/MEDICAL SUPPLIES	Office supplies, computer supplies, dues & memberships, postage charges, recruitment expenses, non capital equipment, computers, food, lab supplies, uniforms, training materials, etc.	N/A	Medical supplies for: lab, radiology, blood, pharmaceuticals, biologics, implantable devices, office supplies, computer supplies, photocopy expense, forms, linen, food, uniforms, and training materials.	Medical supplies for: lab, radiology, blood, pharmaceuticals, biologics, implantable devices, office supplies, computer supplies, photocopy expense, forms, linen, food, uniforms, and training materials.
17 UNIVERSITY CLINICIANS PROGRAM	N/A	N/A	Special clinician program to support SOM	Special clinician program to support SOM
18 HOUSESTAFF	N/A	N/A	Reimbursement of patient care services provided by residents who are employed by SOM.	Reimbursement of patient care services provided by SOM through UNMMG.
19 TRAVEL	Travel - in state, out of state, foreign, business meals, rental vehicles, new employee moving expenses, vehicle fuel etc.	N/A	Travel - in state, out of state, business meals, rental vehicles, flights, ground transportation, vehicle fuel etc.	Travel - in state, out of state, business meals, rental vehicles, flights, ground transportation, vehicle fuel etc.
20 STUDENT COSTS	Student tuition/fee expense, student travel, scholarships/fellowships, housing, insurance for students, student awards, etc.	N/A	N/A	N/A
21 PATIENT CARE COSTS	Patient Care costs for inpatient, outpatient care & lab, pharmacy and x-ray services for patients	Patient Care costs for inpatient, outpatient care & lab, pharmacy and x-ray services for patients	Patient Care costs for inpatient, outpatient care including Tricore laboratory expense, OR instruments, NM Insurance pool premiums, kidney acquisition, step down care (snf) for IV dependent patients, radiation oncology and patient assistance	Patient Care costs for inpatient, outpatient care including Tricore laboratory expense, OR instruments, NM Insurance pool premiums, kidney acquisition, step down care (snf) for IV dependent patients, radiation oncology and patient assistance
22 TELEPHONE/COMMUNICATION COSTS	Telephone, voicemail, cellular, long distance, paging and data networking charges	N/A	Telephone, voicemail, cellular, long distance, paging and data networking charges	Telephone, voicemail, cellular, long distance, paging and data networking charges
23 PURCHASED SERVICES	Alarm fees, internet fees, architectural services, auditing services, printing/copying/binding fees, conference/event fees, honoraria, insurance charges (general liability, professional liability), legal services, electronic journals & books, consultant fees, etc.	Includes payment to UNM SOM for physician and other provider services	Recruitment, professional, legal, auditing, consulting fees, promotional/graphics, IT Hosting Cerner, Siemens and PACS, safety and risk services, equifax, laundry, malpractice and liability insurance, etc.	Recruitment, professional, legal, auditing, consulting fees, promotional/graphics, IT Hosting Cerner, Siemens and PACS, safety and risk services, equifax, laundry, malpractice and liability insurance, etc.
24 OTHER MEDICAL SERVICES	N/A	N/A	Pathology contract, physician services, Executive Medical Directors, Medical Directors, dialysis services for UNM Care patients, OMI MOU, Adult Infusion net	Physician services
25 SUB AWARDS/SERVICE CONTRACTS	Unrestricted Sub Awards, Gain/Loss on Unrestricted Projects	N/A	All service contracts	All service contracts
26 O&M & LEASES	Plant maintenance and repairs, equipment repairs and maintenance, property insurance, auto insurance, facility rent expense	Building maintenance and repairs, equipment repairs and maintenance, repair parts, equipment rent, property insurance, auto insurance, facility rent expense, and housekeeping supplies	Building maintenance and repairs, equipment repairs and maintenance, repair parts, equipment rent, property insurance, auto insurance, facility rent expense, and housekeeping supplies	Building maintenance and repairs, equipment repairs and maintenance, repair parts, equipment rent, property insurance, auto insurance, facility rent expense, and housekeeping supplies

GLOSSARY OF REPORT CATEGORIES

FINANCIAL STATEMENT CATEGORY		UNM	UNMMG	UNM Hospitals	SRMC
27	UTILITIES	Natural gas, electricity, steam, sewer, water, chilled water	N/A	Natural gas, electricity, steam, sewer, water, chilled water	Natural gas, electricity, steam, sewer, water, chilled water
28	DEPRECIATION	N/A	The annual amortization for the furniture and equipment.	The annual amortization for the capital outlay associated with building, building improvement, fixed and moveable equipment which is based on the estimated useful lives of the assets as determined by the AHA "Estimated useful lives of Depreciable Hospital Assets".	The annual amortization for the capital outlay associated with building, building improvement, fixed and moveable equipment which is based on the estimated useful lives of the assets as determined by the AHA "Estimated useful lives of Depreciable Hospital Assets".
29	INTEREST EXPENSE	Transfers to cover debt service	N/A	Interest expense associated with the series 2004 FHA Insured Hospital Mortgage Revenue Bonds.	SRMC receives subsidy payments related to interest payments under the federal Build America Bond program. Under the program SRMC applies for subsidy funds commensurate with each bond payment, so the application for the subsidy is made semiannually. Also includes interest expense on the Series A & B Bonds.
30	OTHER EXPENSES	Banking fees, cost of goods sold, research costs, royalties, bad debt expense, other operating costs, Banner tax, etc.	Billings & collections expenses and other operating expenses of UNMMG	Programming, application, software and maintenance expenses, non capital equipment (less than \$5k), signs, dues & memberships, freight, postage, subscriptions, licenses/permits, Gap Tax, Intergovernmental Transfers for the SCI and IME, bond issuance costs, capital initiatives and other non-operating expenses.	Programming, application, software and maintenance expenses, non capital equipment (less than \$5k), signs, dues & memberships, freight, postage, subscriptions, licenses/permits, Gap Tax, Intergovernmental Transfers for the SCI and IME, bond issuance costs, capital initiatives and other non-operating expenses.
31	CONTRACT AND GRANT EXPENSES	All Restricted Funds Expense and Unrestricted Contract Expense for example VA contracts	N/A	N/A	N/A
32	CAPITAL EXPENDITURES	Equipment/furniture > \$5,000, Computer hardware, library acquisitions, etc.	N/A	N/A	N/A
33	MEANINGFUL USE REVENUE	N/A	Medicare and Medicaid programs provide incentive payments for hospital and physicians that make meaningful use of certified electronic health record technology.	Medicare and Medicaid programs provide incentive payments for hospital and physicians that make meaningful use of certified electronic health record technology.	N/A
34	USE OF UNMMG RESERVES	N/A	To fund and support the mission of the Health Sciences Center.	N/A	N/A
35	RECRUITMENT/STARTUP/SCHOLARSHIPS	Chair and Startup Packages, Dean's Scholars/Professorships, and Recruitment Costs	N/A	N/A	N/A
36	TRANSFERS TO PLANT	Transfers from current unrestricted funds to plant funds.	N/A	N/A	N/A

UNIVERSITY OF NEW MEXICO HEALTH SCIENCES CENTER
Balance Sheet for the Health Sciences Center
2014 Fiscal Year as of September 30, 2013 (Preliminary and Unaudited)
(In thousands)

	University HSC	UNM Hospitals	UNMMG	SRMC
ASSETS				
1 Cash and cash equivalents	22,624	106,581	19,121	2,280
2 Marketable securities	33,935	34,220	-	-
Receivables:				
3 Patient, net	1,072	72,836	22,425	4,950
4 Receivable from Affiliates	43,284	3,740	4,848	373
5 Estimated third party payor settlements	-	24,452	-	1,574
6 County Treasurer	-	21,835	-	1,978
7 Contracts, Grants and Other	11,031	15,926	-	1,234
8 Other	1,117	15,543	787	2,640
Total Current Assets	113,063	295,133	47,181	15,029
Assets whose use is limited:				
9 Held by trustee for debt service & other	-	40,641	-	21,691
10 By UNM Hospital Board of Trustees	-	19,321	-	-
11 Board and Other Designated Assets	94,594	-	25,859	-
12 Endowments	93,514	-	-	-
13 Capital Assets, net of depreciation	275,273	257,341	1,101	134,727
TOTAL ASSETS	576,444	612,436	74,141	171,447
LIABILITIES				
14 Accounts Payable	1,740	41,866	3,238	6,660
15 Other accrued liabilities	31,656	50,249	-	2,700
16 Payable to Affiliates	1,785	22,064	25,234	3,162
17 Bonds payable - current	843	5,240	-	4,700
18 Interest payable bonds	442	1,982	-	1,626
19 Estimated third party payor settlements	-	18,671	-	-
20 Bonds payable - non current	18,604	156,840	-	138,725
21 Other liabilities - non current	23,775	6,946	-	-
22 Sponsored Project Deferred Revenue	9,023	-	-	-
TOTAL LIABILITIES	87,868	303,858	28,472	157,573
NET POSITION				
23 Restricted - expendable grants, bequests and contributions	96,441	13,382	-	2
24 Restricted - trust indenture and debt agreement	-	23,988	-	13,417
25 Committed and Dedicated agreements	124,948	-	25,859	-
26 Discretionary Reserve	11,361	163,587	18,709	455
27 Assets invested in Capital, net of related debt	255,826	107,621	1,101	-
TOTAL NET POSITION	488,576	308,578	45,669	13,874
Current Ratio	3.10	2.10	1.66	2.50
Days Cash on Hand	N/A	50.72	48.60	16.12

UNIVERSITY OF NEW MEXICO HEALTH SCIENCES CENTER
Glossary of Report Categories

	University HSC	UNM Hospitals	UNMMG	SRMC
ASSETS				
1 Cash and cash equivalents	Funds on deposit with Financial Institution with UNM	Funds on deposit with Financial Institution	Funds on deposit with Financial Institution	Funds on deposit with Financial Institution, plus the remaining balance of the \$46m
2 Marketable securities	Funds invested in securities in accordance with UNM Investment policy	Funds invested in US Treasury	N/A	N/A
3 Patient, net	Pediatric/Newborn Transport Services, net of estimated contractual allowances and estimated bad debt	Patient Receivable after adjustments for discounts and allowances	Patient Receivable for care provided by UNM SOM facility and other practitioners, net of estimated contractual allowances and estimated bad debt	Patient Receivable for facility costs, net of estimated contractual allowances and estimated bad debt
4 Receivable from Affiliates	Related Party Receivables for goods or services provided to UNM Hospitals, UNMMG and SRMC	Related Party Receivable from University HSC and SRMC	Related Party Receivable for negative arbitrage for SRMC	Related Party Receivable from UNMMG and UNMH
5 Estimated third party payor settlements	N/A	Accounts Receivable for IME/GME /DSH	N/A	
6 County Treasurer	N/A	Bernalillo County Mil Levy Receivable	N/A	Sandoval County Mil Levy Receivable
7 Contracts, Grants and Other	Sponsored project receivables and other services invoiced by UNM such as OMI, Resident Physician contracts, etc.	Accounts Receivable from Contracts/UNM MG/Special Billing/Investments	N/A	Other receivable balances. As of year end, a receivable was recorded for the insurance proceeds associated with the damage in the OR due to the flood
8 Other	Prepaid contractual obligations, such as library subscription services and maintenance contracts	Prepaid Expense and Inventory	Pharmacy Inventory	Prepaid Expense and Inventory
9 Held by trustee for debt service & other	N/A	Debt/Mortgage reserve funds to include collateral and intangible assets	N/A	Funds held in Trustee Accounts, Mortgage reserve funds, bond debt service accounts
10 By UNM Hospital Clinical Operations Board	N/A	Investment in TriWest/Tricare Reference Laboratory	N/A	N/A
11 Board and Other Designated Assets	Funds dedicated to UNM Hospitals Capital Initiatives and unexpended plant funds	N/A	Department, SOM Investment in UNMMG and Quality Reserves	The original bond proceeds were used to purchase GNMA's which collateralize the mortgage with Prudential

UNIVERSITY OF NEW MEXICO HEALTH SCIENCES CENTER
Glossary of Report Categories

	University HSC	UNM Hospitals	UNMMG	SRMC
12 Endowments	Balance of endowed corpus funds generating revenue according to donor intent	N/A	N/A	N/A
13 Capital Assets, net of depreciation	Property, Plant and Equipment	Land, Property, Plant and Equipment	Furniture and Equipment	Land, Property, Plant and Equipment
LIABILITIES				
14 Accounts Payable	Unpaid balances owed to vendors for goods and services; amounts owed to employees for expense reimbursements	Amount owed to creditors	Unpaid balances owed to vendors for goods and services; accrued payroll and other payroll benefits and taxes	Unpaid balances owed to vendors for goods and services
15 Other accrued liabilities	Payroll withholding liabilities and estimated value of compensated absences	Accrued liabilities to include payroll, compensated benefit, and Incurred but not Recognized (IBNR) State Coverage Insurance	N/A	Accrued liabilities to include payroll, compensated benefits and other payroll benefits and taxes
16 Payable to Affiliates	Unpaid balances for services provided by UNM Hospitals, and UNMMG	Unpaid balances for services provided by University HSC	Unpaid balances for services provided by University HSC for purchased services, special arrangements, and indigent distribution	Unpaid balances for services provided by University HSC, UNMMG and UNMH
17 Bonds payable - current	Debt service payment that will be due within the next twelve months	Series 2004 Bonds payable in next year - FHA Insured Hospital Mortgage Revenue Bonds	N/A	Debt service payment that will be due within the next twelve months
18 Interest payable bonds	Interest Payable on outstanding debt	Interest Payable Series 2004 Bonds (FHA Insured Hospital Mortgage Revenue Bonds)	N/A	Interest Payable on Bonds
19 Estimated third party payor settlements	N/A	Medicare/Medicaid Settlements	N/A	N/A
20 Bonds payable - non current	Outstanding balance due in the long-term for bond funding	Series Bonds Payable in the long-term (FHA Insured Hospital Mortgage Revenue Bonds)	N/A	Outstanding balance due in the long-term for FHA Insured Hospital Revenue Bonds
21 Other liabilities - non current	Estimated future cost associated with Other Post Retirement Benefits (OPEB) and self-funded health insurance plan	Estimated future cost associated with Other Post Employment Benefits (OPEB) and bond premiums	N/A	The balance of the mortgage payable
22 Sponsored Project Deferred Revenue	Prepaid contract and grant revenue	N/A	N/A	N/A

NET POSITION



UNIVERSITY OF NEW MEXICO HEALTH SCIENCES CENTER
Glossary of Report Categories

	University HSC	UNM Hospitals	UNMMG	SRMC
23 Restricted - expendable grants, bequests and contributions	Restricted monies used in accordance with donor intent, contracts and bequests	Restricted monies used in accordance with donor intent, contracts and bequests	N/A	Restricted monies used in accordance with donor intent, contracts and bequests
24 Restricted - trust indenture and debt agreement	N/A	Restricted monies for Debt Service, Collateral, and Mortgage Reserve	N/A	Restricted monies for Mortgage reserve, Bond Debt Service
25 Committed and Dedicated agreements	Funds that have been committed for future expenditures. Dedicated funds have a clear focused purposed with for specific use.	N/A	Department, SOM Investment in UNMMG and Quality Fund Balances	N/A
26 Discretionary Reserve	Remaining fund balance after accounting for all restricted, committed and dedicated funds	Chief operating fund for all financial resources except those accounted for in another fund	Other operating reserves	Chief operating fund for all financial resources except those accounted for in another fund
27 Assets invested in Capital, net of related debt	Property, Plant and Equipment after adjustment for related bond debt	Property, Plant and Equipment after adjustment for related bond debt	Furniture and Equipment after adjustment for related bond debt	Property, Plant and Equipment after adjustment for related bond debt

UNM Levels of Authority in the Ordinary Course of Business

**** Recommended by FACC, October 29, 2013 ****

Legend: 'A' signifies approval; 'I' signifies information

*: signifies Main/Branch Campus EVP approval and the appropriate committee route through F&F

Current Policy/Practice	Proposed Policy/Practice	Limitations	Required by/Change to	Chan /EVP*	Pres	FACC	BoD	F&F*	BoR
Financial Settlements	Financial Settlements								
Financial settlement (see definition) of less than \$50,000 approved by Chancellor/EVP*	Financial settlement of less than \$100,000 approved by Chancellor/EVP*	With an appropriate risk assessment.	Regents Policy 7.8	A	I				
Financial settlement of more than \$50,000 but less than \$200,000 approved by President	Financial settlement of more than \$100,000 but less than \$400,000 approved by Chancellor/EVP* and President	With an appropriate risk assessment.	Regents Policy 7.8	A	A	I		I	
Financial settlement of more than \$200,000 approved by BoR	Financial settlement of more than \$400,000 approval by BoR	With an appropriate risk assessment. Exception -- settlements paid by the State of New Mexico Risk Management.	Regents Policy 7.8	A	A	A	A	A	A
Academic Operations	Academic Operations								
Affiliation Agreements with patient care facilities to provide educational opportunities. Chancellor approval.	Chancellor approval. No change		Regents Policy 7.8	A					
Finance: Purchases/Contractual Expenditures/Leases of Equipment (non-occupancy/moveable property)	Finance: Purchases/Contractual Expenditures/Leases of Equipment (non-occupancy/moveable property)								
Purchases more than \$500,000 must be approved by Full BOR.	Purchases of more than \$750,000, approval by Chancellor/EVP*.		Regents Policy 7.4. Proposed practice, policy revision required	A	I				
Not in current policy.	Purchases up to \$1,000,000 approval by Chancellor/EVP* and President.		Regents Policy 7.4. Proposed practice, policy revision required	A	A	I		I	
Not in current policy.	Purchases More than \$1,000,000 that were specifically approved as a line item in the annual budget approval process.	Chancellor/EVP* will approve and verify purchase was approved in the budget process. President approval needed.	Regents Policy 7.4. Proposed practice, policy revision required	A	A	I		I	
Not in current policy.	Purchases more than \$1,000,000 not specifically approved as a line item in the annual budget approval process.	BoR approval.	Regents Policy 7.4. Proposed practice, needs policy revision	A	A	A	A	A	A

ITEM #	TERM	NARRATIVE DEFINITION
1.0	Financial Settlement	An amount paid to settle a legal liability or claim. UNM would be released from liability as the result of a financial settlement.
1.1	Appropriate Risk Assessment	A written assessment of the appropriateness of the amount of the settlement and an assessment of the cost of litigation if the matter were not settled.
2.0	Affiliation Agreements	Letters or memorandums of agreement with no financial cost or remuneration usually in regards to preceptorships for health education students.
3.0	Purchases/Contract Expenditures/Equipment Leases	Purchases of supplies, materials, equipment and services, including leases of equipment.
4.0	Capital Project	Refers to construction of a building, building addition or land/site improvement undertaking where the budget for that undertaking is expected to be greater than \$300,000. Also includes the demolition of an existing building for HED approval only. The majority of costs for the undertaking would be capitalized as an asset in the accounting records.
4.1	Major Remodeling Project	Refers to a Capital Project specifically for construction in a building or building addition that significantly extends the life of the structure (adds 50% or more to the original life) or completely changes the purpose of the structure.
4.2	Major Project	Refers to any project funded in whole or part by capital outlay legislation signed into law which costs over \$750,000; or any project funded exclusively by sources other than legislative appropriations which costs over \$300,000.
4.3	Capital outlay legislation signed into law	A project typically funded in a stand-alone capital outlay bill passed by the legislature, signed by the governor using General Fund Surplus, General Obligation Bonds or Severance Tax Bonds.
4.4	Sources other than legislative appropriations	At UNM these funds are typically auxiliary (bookstore, housing, athletic, etc.) clinical patient care funds or grant/contract funds including Federal sources.

Update from the Provost

will be provided at the meeting



Department of Theatre & Dance

To: Vivian Valencia, University Secretary
From: Bill Walters, Assoc. Professor, Head of Theatre
Date: Sept 15, 2013
Re: Posthumous Degree request

As Head of the BA Theatre Program, and with the overwhelming support of the faculty of the Department of Theatre and Dance, I am requesting that the University of New Mexico award Jessica S. Pabinquit the degree of Bachelor of Arts in Theatre.

At the time she passed away on June 5th, 2013, Jessica was a currently enrolled student in good standing. She had completed a total of 128 earned hours, with 57 of those being in the major. In fact, she was 3 hours (one course) short of Theatre major requirements and 4 hours (one course and one lab) short of Core Curriculum requirements. She had a cumulative GPA of 3.5 and was on the dean's list every semester since 2010.

I have included a breakdown of earned hours, along with a list of Theatre courses completed and grades received. You will see that she is more than eligible to receive this degree.

Jessica was a vibrant and active contributor to the Department of Theatre and Dance, both in class and in productions, and was exemplary of our very finest students.

Additionally, Jessica is eligible for a minor in Japanese, having completed 9 hours at the 200+ level and a semester abroad in Kyoto, Japan. Lorie Brau in Foreign Languages and Literature and checked with her department and has approved this idea. You may contact her if necessary.

Thank you very much for your consideration.

A handwritten signature in black ink, appearing to read 'Bill Walters', written in a cursive style.

Bill Walters

Jessica Pabinquit Degree Progress:

128 TOTAL earned hours COMPLETED (114 in residence at UNM):

Theatre and Dance Courses: 57 hours (see below).

Core Curriculum requirements: 33 hours.

Additional credits outside of major: 24 hours.

Transfer credits from study abroad: 14 hours.

Courses applied toward major:

THEA 105: Theatre Appreciation (A+)

THEA 130: Acting I (B)

THEA 131: Acting II (A)

THEA 192: Stagecraft I (A)

THEA 194: Intro to Costumes (A-)

THEA 196: Intro to Stage Lighting (A)

THEA 231: Voice and Movement I (A-)

THEA 295: Singing for the Stage (A)

THEA 328: Musical Theatre (B)

THEA 331: Voice and Movement II (A)

THEA 345: Theatre History I (A)

THEA 346: Theatre History II (B+)

THEA 446: Theories of Theatre (A)

THEA 355: Fund. of Playwriting I (A+)

THEA 366: Stage Management (B+)

THEA 367: SM Lab (A)

THEA 428: Topics in Musical Theatre (x 2: A, A)

THEA 419: Children's Theatre (A)

DANC 132: Jazz I (A+)

State of Research at UNM and Updates in the OVPR
Michael J. Dougher, VPR
Outline of Presentation to the BOR, November 12, 2013

1. The state of research at UNM is good. Across the entire campus, there are incredibly talented faculty and students doing truly amazing things.
2. It is important to note that the term research here is used in the most inclusive sense:
 - a. It refers to the entire range of artistic, literary, scholarly, scientific, engineering, health-related, and community focused creative activity occurring across this campus every single day.
3. The emphasis on the inclusiveness of the term research is critical because often and increasingly it has come to refer just to those activities that generate extramural funding or, worse, economic development.
 - a. Without denying the importance of the latter, the over-emphasis on funded research and economic development undervalues the extraordinary accomplishments of a large portion of our faculty
 - b. More to the point, the mission of the OVPR is to facilitate the research activities of all of our faculty, not just those that generate extramural funding.
4. Still, given the funding situation and funding structure at UNM, facilitating the creative activities of our faculty and students is dependent directly or indirectly on upon available Facilities and Administrative (F&S) cost recovery.
 - a. Accordingly, it is critical that we:
 - i. Do a better job of advertising the impressive accomplishments of our faculty and students
 - ii. Remove as many non-research obligations from our F&A budget as possible
 - iii. Remove institutional obstacles to research
 - iv. Streamline and facilitate the sponsored projects process
 - v. Maximize our extramural funding opportunities
5. Steps taken since August 1, 2013 to accomplish these goals
 - a. Carlos Romero has been moved from research administration to work more closely with the Office of Government Relations and the Communication and Marketing Dept. to get the word out about UNM research accomplishments
 - i. Will work closely with the legislature to tout research accomplishments and
 - ii. Work to establish better collaborative links with NM research universities and research institutions
 1. Has organized the inaugural summit on November 9, 2013 of the NM Collaborative Research and Development Council in conjunctions with Senator Heinrich and Udall's
 2. Future initiatives to be reported

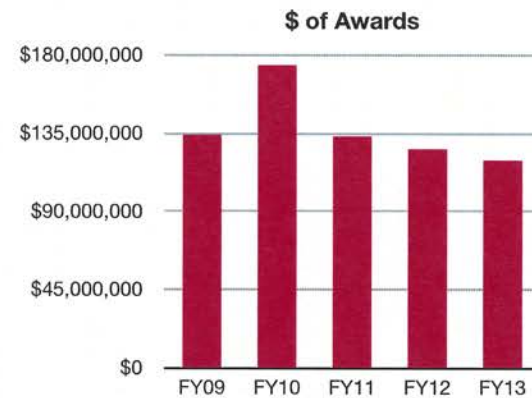
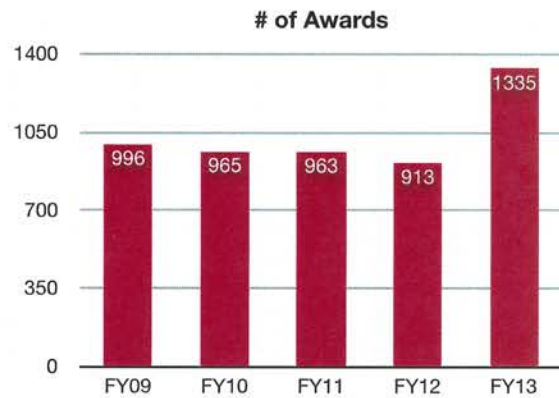
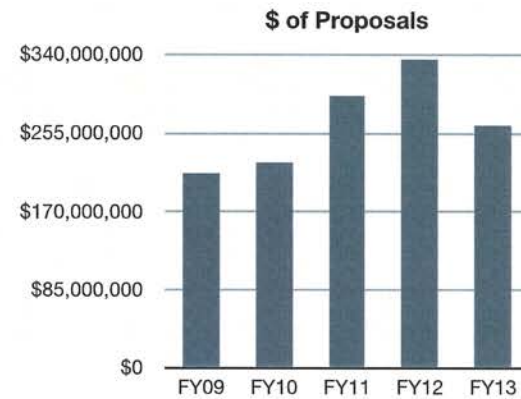
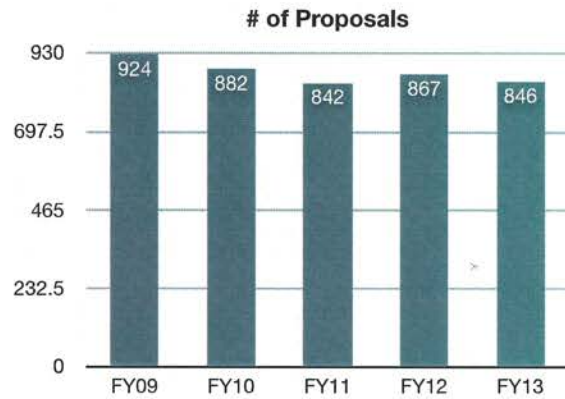
- b. Working with EVP David Harris and Andrew Cullen to remove fringe burden, some rents and utility costs from the F&A budget beginning next fiscal year.
- c. Brought main campus Institutional Review Board back from HSC to expedite main campus faculty/student research with human participants.
 - i. Metrics to be developed and reported
- d. Appointed Michele Huff as special assistant to revamp and streamline the sponsored projects office.
 - i. Reorganization, assessment procedures and metrics to be developed and reported
- e. Appointed a research strategic advisory committee to position individual faculty and faculty clusters to take advantage of new funding priorities and opportunities
 - i. Metrics to be reported

FY Proposals and Awards

Main Campus and Branches (does not include Financial Aid)

	FY09	FY10	FY11	FY12	FY13
# of Proposals	924	882	842	867	846
\$ of Proposals	\$211,961,721	\$224,185,085	\$294,980,994	\$334,989,559	\$263,667,359
# of Awards*	996	965	963	913	1335
\$ of Awards	\$134,470,747	\$174,586,276	\$133,220,800	\$125,595,271	\$119,732,442

* FY13 awards include Material Transfer Agreements and Non-Disclosure Agreements; both of which were not previously reported in past fiscal years.



University of New Mexico

Center for Teaching Excellence
Aeron Haynie, Director

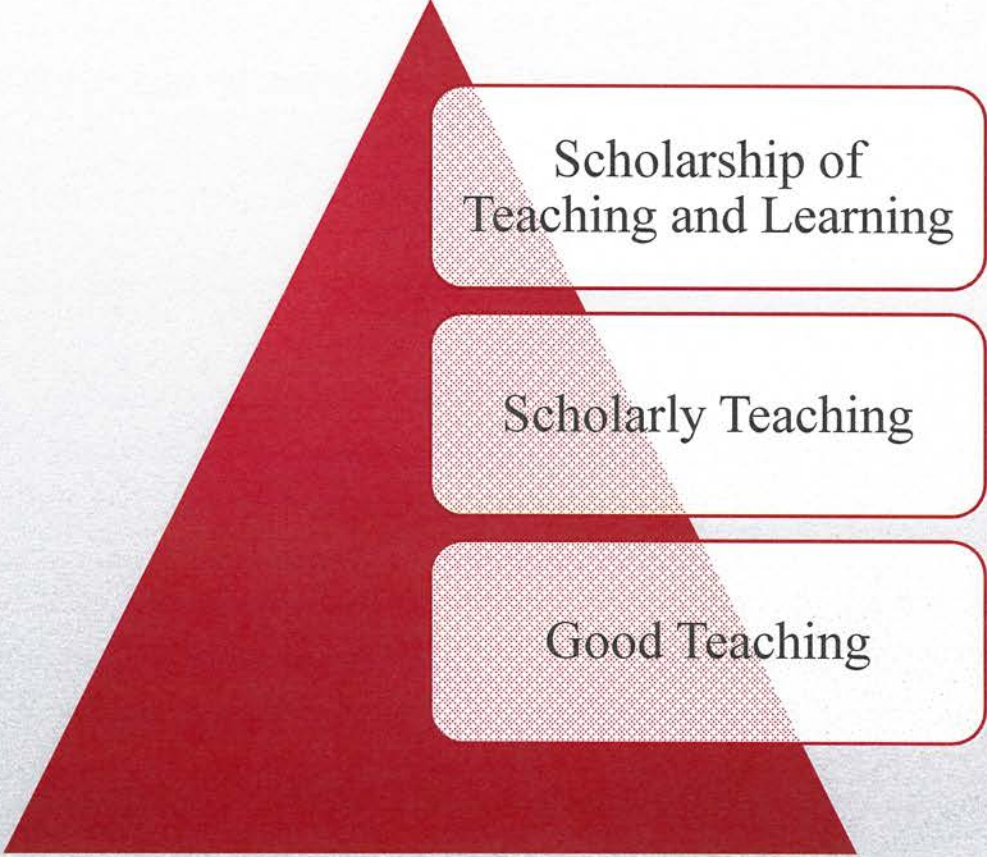
Old paradigm

- Focus on teaching
- Teaching as isolated, private activity
- Teaching vs. research
- Teaching evaluated solely by student surveys

New paradigm

- Focus on student learning
- Community of teaching scholars
- Research on teaching
- Teaching excellence demonstrated through evidence of student learning

Changing expectations of college teaching



Scholarship of
Teaching and Learning

Scholarly Teaching

Good Teaching

Approaches to teaching

• UNM Teaching Fellows (Pilot) Program

- Limited number of faculty across disciplines
- Monthly meetings
- Readings and discussions in the Scholarship of Teaching and Learning*
- Evaluate evidence of student learning, according to disciplinary methods
- Present, publish findings

*“SoTL” stands for the “Scholarship of Teaching and Learning” and represents an international, multidisciplinary movement to better understand teaching and learning in the college classroom.” (Vanderbilt, Center for Teaching <http://cft.vanderbilt.edu/programs/sotl-scholars-program/>)

• Improve/Expand training of graduate TAs*

- Improved placement of UNM PhDs
- Improved undergraduate instruction

* Teaching Assistants

New Initiatives



Preparing Students for a Globalized World

Presentation to the Board of Regents'
Academic/Student Affairs & Research Committee
Dr. Mary Anne Saunders
Special Assistant to the President, Global Initiatives
October 31, 2013

Academic Benefits of Study Abroad

4YR GRADUATION RATES

Study Abroad	49.6%
Non study abroad	42.1%

6 YR GRADUATION RATES

Study Abroad	88.7%
Non Study Abroad	83.4%

GPA-All Students

	<u>Before</u>	<u>After</u>
Study Abroad	3.2	3.30
Non Study Abroad	3.03	3.06
Compared during the same period of time		

GPA-Students with low SAT scores

Combined SAT score of 800 (verbal & Math)

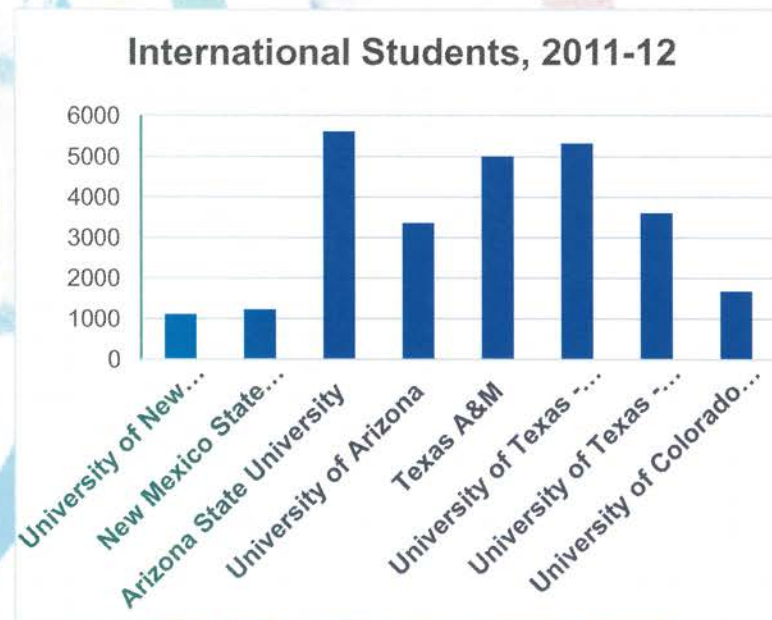
	<u>GPA</u>
Study Abroad	3.21
Non Study Abroad	3.14

“This suggests that study abroad can actually be an intervention to enhance success for college students who are at-risk. Rather than derailing them, rather than diverting them, it actually focuses them”

(www.usatoday.com/news/education/2010-07-14-IHE-study-abroad-benefits13_ST....)

University of Georgia System 2010 Study

Economic Impact of International Students



- Financial impact of int'l students in the state of New Mexico was \$72.3 million. With 3,272 international students, we rank only 39th out of the 50 states.
- California, the #1 state, hosted 102,789 students, with an enormous financial impact of \$3.2 billion dollars.
- Arizona hosted 12,738 international students for an economic impact of \$321.4 million
- Texas, with 61,511 students, benefitted economically at the level of nearly \$1.4 billion dollars.
- Long-term financial gain:
 - 76% of patents at the top 10 patent producing universities had at least one foreign born inventor; over 40% of Fortune 500 companies were founded by foreign born entrepreneurs; and a 2007 survey conducted by Inc. Magazine revealed that first-generation immigrants were on the founding teams of roughly 52% of all tech companies in California.

Results in One Year

- Reorganized, staffed and professionalized the Global Education Office (GEO), including assuming International Admissions, opening an office in Beijing, China, and establishing the GEO Advisory Board
- 21% increase in new incoming international students,
- 40% increase in students in our ESL program, CELAC
- Increase of 13% in UNM students studying abroad
- Relationships with overseas governmental funding agencies improved, resulting in the following enrollments: Brazil, Saudi Arabia, Pakistan, and Oman.
- Improved cooperation and communication throughout UNM, including branch campuses
- Global education at UNM is beginning to be included in conversations about economic development of Albuquerque

Next Year's Goals

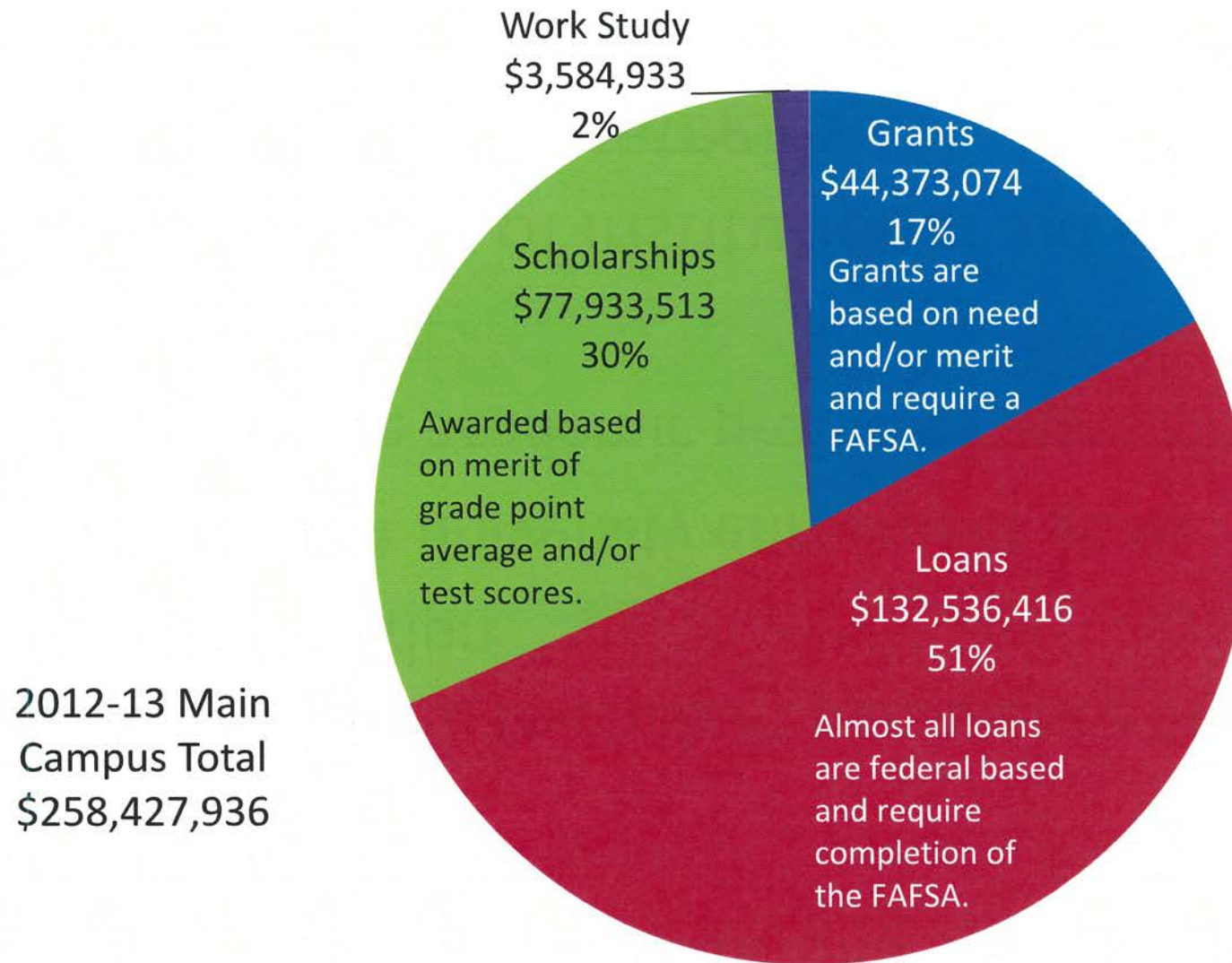
- Continue the increase in international enrollments and study abroad participation
- Develop strategic plan via the Advisory Board
- Improve environment for international students
- Aggressively pursue opportunities in Latin America
 - Open center in Mexico?
 - Submit proposals for 100,000 Strong in the Americas
 - Consider collaboration w/ NMSU on Quito Center
 - Strengthen current collaborations (UNAM, IPN, Tec de Monterrey)
 - Develop customized ESL programs through CELAC (especially on-line)
- Secure funding for study abroad scholarships
- Complete risk management and emergency response protocols
- Improve marketing and websites
- Improve data collection (work with Office of Institutional Analytics) and streamline MOU process



Dr. Mary Anne Saunders
Special Assistant to the President,
Global Initiatives
masaunders@unm.edu

THANK YOU

UNM Financial Aid Overview



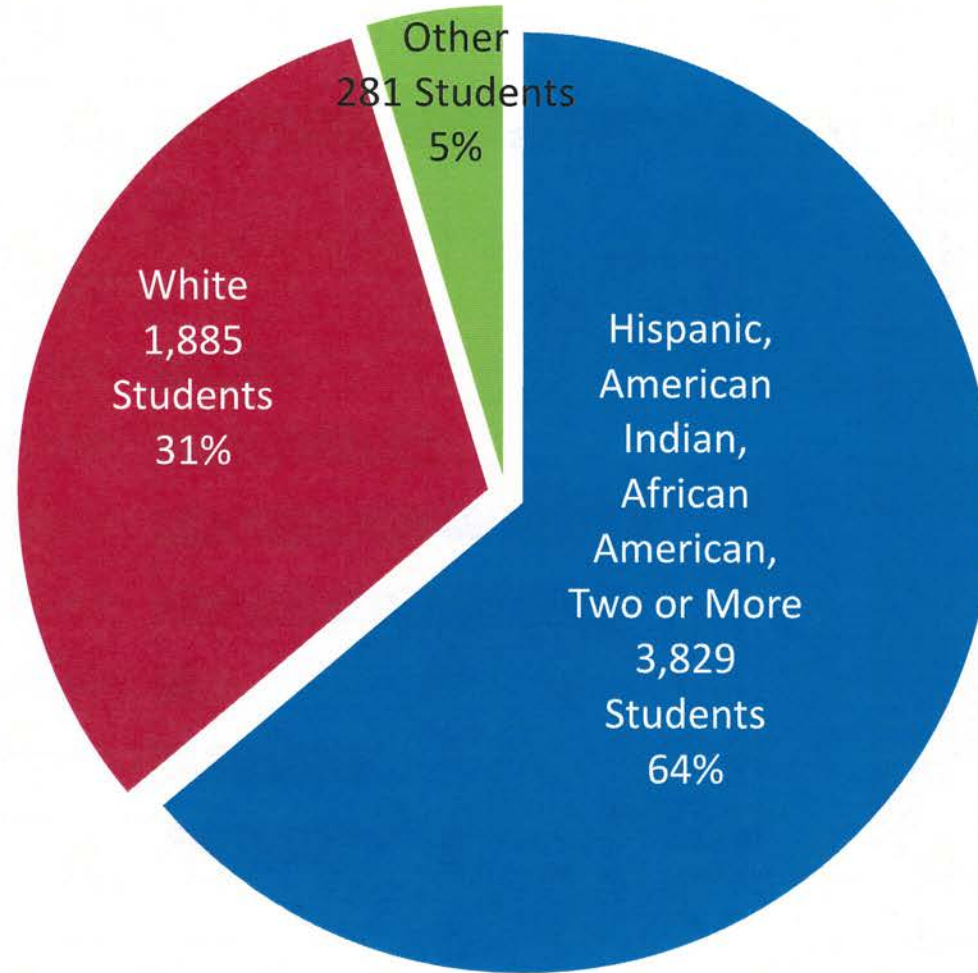
Institutional aid traditionally serves three purposes.

1. Contribute to student persistence and completion
2. Support university enrollment goals
3. Improve academic profile by attracting top students

Ideally, the use of institutional aid integrates with all of these strategies.



Contributing to Student Persistence and Completion

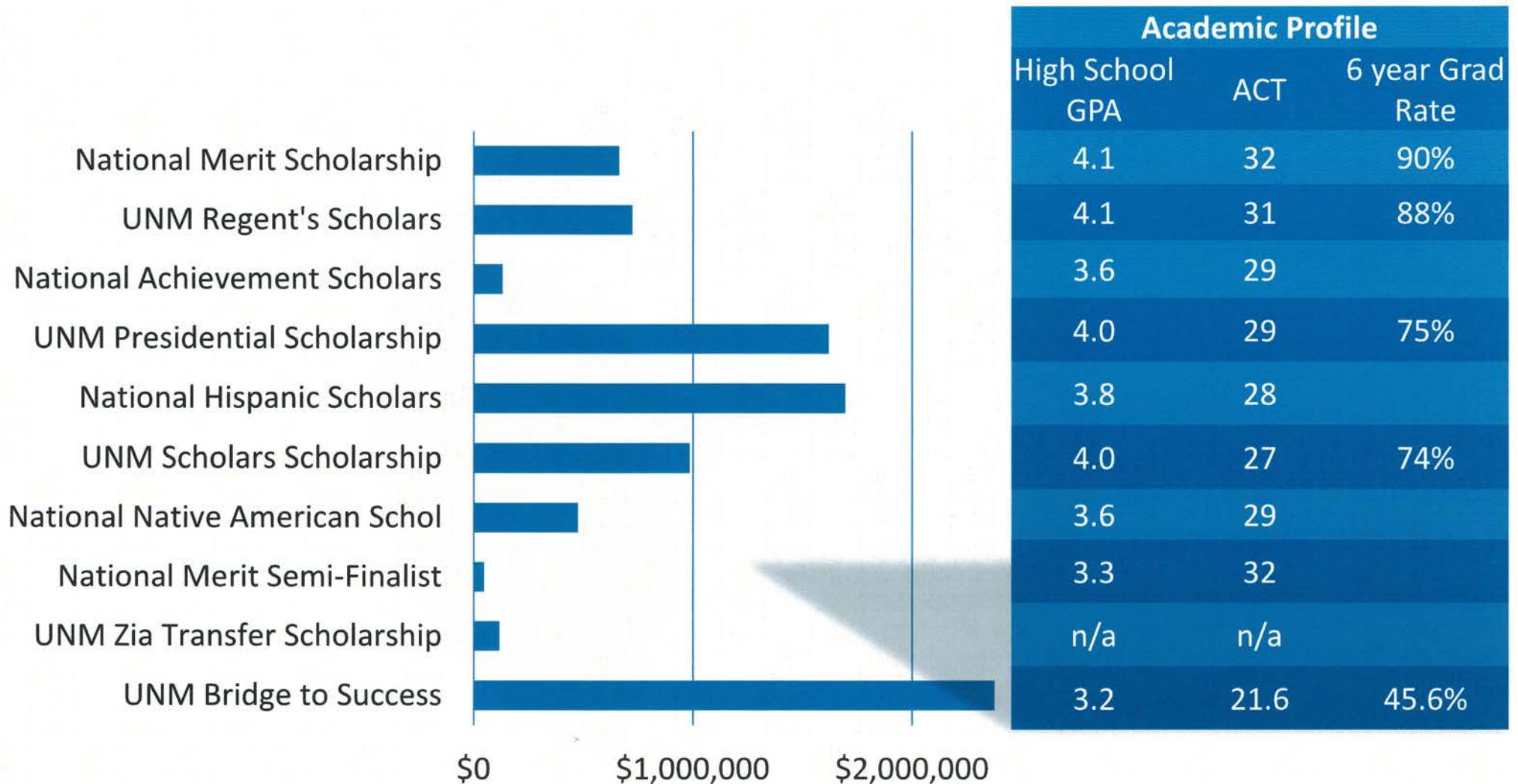


Institutional grants based on need help address achievement gaps.



THE UNIVERSITY *of*
NEW MEXICO

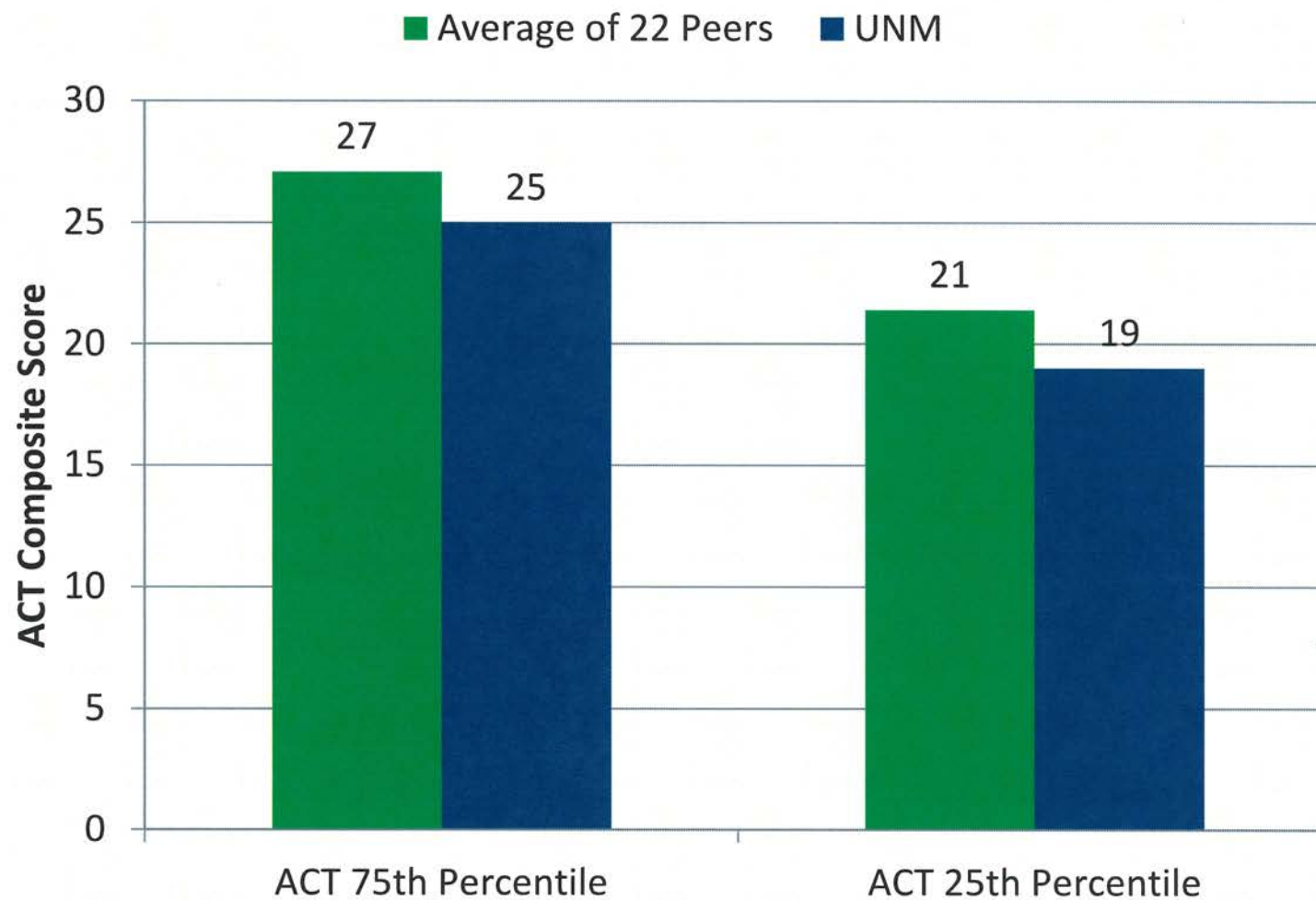
University Enrollment Goals and Academic Profile



THE UNIVERSITY of
NEW MEXICO

Academic Profile

Peer Group Comparison of Admission Profile



Audit Committee Meeting Summary

will be provided at the meeting

Advisors Reports

(presented at the meeting)

President, ASUNM

President, UNM GPSA

President, UNM Faculty Senate

President, UNM Staff Council

**UNIVERSITY OF NEW MEXICO
ALUMNI ASSOCIATION
BOARD OF REGENTS REPORT
November 12, 2013**

Vision (Why we exist): *The Alumni Association is a vital partner in the continued excellence of the University of New Mexico through the significant engagement of alumni.*

Mission (What we are striving for): *To serve as a bridge between alumni and the university ensuring the continued success of the university and enriching the lives of alumni.*

<p>Strengthen collaboration with campus constituents to meet the needs of UNM.</p>	<p>The Alumni Relations Office created an Alumni Collaborative in 2010 comprised of Development and Alumni Relations officers from schools and departments across campus. The group meets three times a year to update best practices in planning events, data reporting, and social media techniques. The group credits the increase in campus wide involvement in this year's Homecoming as a direct result of their work. The Collaborative held a meeting on October 21. The Foundation IT department attended to answer any questions regarding the database. It was an informative exchange.</p> <p>The Alumni Associations Lobos for Legislation Committee has the following scheduled in support of legislative initiatives that directly impact the University:</p> <ul style="list-style-type: none">• November 5, 6:00-7:30 p.m. Hodgin Hall. Lobos for Legislation Briefing on the UNM Priorities for the 2014 NM Legislature• December 11, 6:00-7:30 p.m. Rio Chama Steakhouse, Santa Fe, NM. Legislative Finance and Legislative Education Study Committee Appreciation reception• February 4, 2014, 6:00-7:30 p.m. La Fonda, Santa Fe, NM. Alumni Association Legislative Appreciation Reception• February 5, 2014, 8:00 a.m. -5:00 p.m. UNM Day at the Roundhouse
<p>Foster enduring involvement with, pride in and commitment to UNM, its colleges, schools and programs.</p>	<p>College Fair/Recruitment season continues through November, with chapters and alumni around the country participating in local fairs in their areas. They assist in identifying potential out-of-state students to encourage them to consider the University of New Mexico as their college choice.</p>

<p>Expand the tradition of philanthropy toward UNM among alumni.</p>	<p>The Young Alumni Community Service and Social Networking Committees coordinated a Halloween Costume Drive for Cuidando Los Ninos, a daycare for homeless families, at the Parq Central Apothecary Lounge on Friday, October 25.</p>
<p>Communicate effectively with our diverse group of alumni.</p>	<p>The Greater Albuquerque Area Alumni Chapter (GAAAC) has been formed as a bridge between the Young Alumni Chapter and the Alumni Association. A Board of Directors, Committee and Co-Chairs will be announced in the near future. To date, the newly formed local chapter has over 250 alumni volunteering to take part in programs of Community Service and Philanthropy, Networking and Programming, and Professional Development and Recognition.</p>
<p>Develop and steward resources to ensure a sustained and dynamic association.</p>	<p>Alumni Chapters from Phoenix, New York, Dallas, Fort Worth, Chicago, and Denver have been gathering at sports bars for each of the Lobo Football games televised on Root Sports. They will continue through the end of the season.</p> <p>In November, the San Diego Chapter will gather for pre and post-game activities for the UNM/SDSU football game in San Diego.</p> <p>On December 14, the UNM Alumni Association, the Young Alumni Chapter, and the Lobo Club will co-sponsor a pre-game and game-watch event at Bar Louie in Kansas City for the Lobos men's basketball game against the University of Kansas.</p>
<p>Garner greater recognition and visibility for Alumni Association programs and service to the university and community.</p>	<p>The October series of the Lobo Living Room featured "Chile Chat" on Tuesday, October 29, at Hodgin Hall Alumni Center. The event included presentations on the history and culture of chili in New Mexico. Support was offered from Mike Dunivan, Arian Gonzales of Cervantes Restaurant and Jackie and Gene Baca of Bueno Foods.</p>

Fundraising Performance Report

FY 13/14, September 30, 2013

Changing Worlds Campaign	CASE Campaign Standards			VSE Standards
	Campaign to Date	GOAL	% OF GOAL	To Date
Gift Commitments	\$ 589,700,118	\$ 675,000,000	87.4%	\$ 443,720,044
- Cash/Cash Equivalents	345,937,619	N/A	N/A	443,720,044
- In-Kind	46,521,067	N/A	N/A	N/A
- Pledges	82,058,907	N/A	N/A	N/A
- Testamentary	115,182,525	N/A	N/A	N/A
Pledges Due	28,847,838	N/A	N/A	N/A
Testamentary Gifts Due	105,162,187	N/A	N/A	N/A

Council for Advancement and Support of Education (CASE) reporting is on an "accrual basis" and Voluntary Support of Education (VSE) reporting is on a "cash basis".

Gift Commitments (Fiscal Year)	This Quarter	FYTD 13/14	GOAL	FY 12/13
Main Campus				
- Cash/Cash Equivalents	\$ 1,667,918	\$ 1,667,918	N/A	\$ 9,283,110
- In-Kind	580,447	580,447	N/A	4,924,882
- Pledges	-	-	N/A	356,789
- Testamentary	3,005,000	3,005,000	N/A	6,692,957
Sub-Total	\$ 5,253,365	\$ 5,253,365	\$ 20,950,000	\$ 21,257,738
HSC				
- Cash/Cash Equivalents	\$ 3,530,904	\$ 3,530,904	N/A	\$ 15,724,317
- In-Kind	351,493	351,493	N/A	3,165,722
- Pledges	22,834	22,834	N/A	2,294,000
- Testamentary	4,106,894	4,106,894	N/A	3,531,025
Sub-Total	\$ 8,012,125	\$ 8,012,125	\$ 27,950,000	\$ 24,715,064
Athletics				
- Cash/Cash Equivalents	\$ 1,622,055	\$ 1,622,055	N/A	\$ 4,948,093
- In-Kind	314,941	314,941	N/A	1,732,754
- Pledges	730,000	730,000	N/A	2,294,964
- Testamentary	-	-	N/A	1,335,000
Sub-Total	\$ 2,666,996	\$ 2,666,996	\$ 10,500,000	\$ 10,310,811
Other Campus Units *				
- Cash/Cash Equivalents	\$ 2,947,162	\$ 2,947,162	N/A	\$ 19,856,004
- In-Kind	365	365	N/A	8,000
- Pledges	-	-	N/A	1,000
- Testamentary	1,000	1,000	N/A	5,450,000
Sub-Total	\$ 2,948,527	\$ 2,948,527	\$ 20,600,000	\$ 25,315,004
Total	\$ 18,881,013	\$ 18,881,013	\$ 80,000,000	\$ 81,598,617

* Other campus units include KNME, KUNM, UNM Branch Campuses, President's Office, Provost's Office, Enrollment Services, Student Affairs and numerous other units not classified as main campus, HSC or athletics.

Gift Destinations	This Quarter	FYTD 13/14	FY 12/13	FY 11/12
UNM Foundation	\$ 12,461,931	\$ 12,461,931	\$ 48,385,834	\$ 38,894,922
Reported Gifts *	\$ 6,419,082	\$ 6,419,082	\$ 33,212,783	\$ 45,020,517
Total	\$ 18,881,013	\$ 18,881,013	\$ 81,598,617	\$ 83,915,439

* Reported Gifts = gifts made directly to KNME, KUNM, Lobo Club, and OVPB, but reported by UNM Foundation per MOA.

Fundraising Performance Report

FY 12/13, September 30, 2012

Gift Commitments (Fiscal Year)	FYTD 13/14	FY 12/13	FY 11/12
Cash/Cash Equivalents	\$ 9,768,040	\$ 49,811,524	\$ 40,563,624
Pledges			
- Beginning Balance Pledges Receivable	\$ 28,290,140	\$ 28,115,352	14,502,782
- Add: New Pledges	\$ 752,834	\$ 5,034,503	26,205,415
- Less: Pledge Payments	\$ (195,136)	\$ (4,771,965)	\$ (11,734,102)
- Less: Pledges Written Off	\$ -	\$ (87,750)	(858,743)
- Ending Balance Pledges Receivable	\$ 28,847,838	\$ 28,290,140	28,115,352
In Kind	\$ 1,247,245	\$ 9,831,358	8,484,460
Testamentary	\$ 7,112,894	\$ 17,008,982	9,520,683
Total	\$ 18,881,013	\$ 81,598,617	\$ 83,915,439

Performance Measures	This Quarter	FYTD 13/14	FY 12/13	FY 11/12
Gift Commitment Income	\$ 18,881,013	\$ 18,881,013	\$ 81,598,617	\$ 83,915,439
# of Gifts	7,258	7,258	33,902	33,261
# of Donors	3,898	3,898	14,932	13,323

Efficiency Measures	FYTD 13/14	FY 12/13	FY 11/12	FY 10/11
Cost per Dollar Raised *	\$0.13	\$0.12	\$0.11	\$0.11

* Compares UNM Foundation budget expenditures to gift commitments.

Consolidated Investment Fund - Investment Performance

FY 13/14, September 30, 2013

Investment Performance Results	Market Value	FYTD 13/14	1-Year	3-Year	5-Year
FY 13/14 (September 30, 2013)	\$ 372,665,226	4.23%	11.90%	9.42%	6.46%
Custom Benchmark *		5.26%	11.64%	8.22%	6.89%
FY 12/13 (June 30, 2013)	\$ 360,159,802	N/A	11.30%	10.24%	3.31%
Custom Benchmark *		N/A	10.55%	9.31%	2.61%
NACUBO/Commonfund **		N/A	N/A	N/A	N/A

* Policy Benchmark is a blended benchmark consisting of indices for all asset classes.

** NACUBO/Commonfund Endowment Study (\$101 million to \$500 million) - Not Yet Available

Consolidated Investment Fund - Asset Allocation

FY 13/14, September 30, 2013

Investment Class	Current Allocation	Target Allocation	Investment Policy Ranges
Domestic Equity	21.3%	20%	10% - 50%
International Equity	21.8%	20%	10% - 40%
Fixed Income/Cash	15.9%	20%	10% - 50%
Real Assets - Liquid	3.8%	5%	0% - 5%
Real Assets - Illiquid	4.8%	5%	0% - 10%
Marketable Alternatives	19.4%	20%	0% - 20%
Private Equity	13.0%	10%	0% - 15%

Consolidated Investment Fund - Spending Distribution

FY 13/14, September 30, 2013

CIF Spending Distribution	FY 13/14	FY 12/13	FY 11/12	FY 10/11
Spending Distribution %	N/A	4.50%	4.50%	4.65%
Total \$ Distribution (millions)	N/A	\$ 13,489,948	\$ 13,984,508	\$ 14,869,261
Total \$ Distribution/Unit	N/A	\$10.47	\$10.58	\$10.98

Consolidated Investment Fund - Development Funding Allocation

FY 13/14, September 30, 2013

Development Funding Allocation	Basis Points %	Dev Funding Allocation	Total Budget Expenditures	% Overall Budget
FYTD 13/14	1.40%	\$1.1	\$2.4	46%
FY 12/13	1.85%	\$5.6	\$9.8	58%
FY 11/12	1.85%	\$5.9	\$9.1	65%
FY 10/11	1.85%	\$5.7	\$9.5	60%
FY 09/10	1.85%	\$5.4	\$9.4	57%

UNM Foundation Budget vs. Actual

FY 13/14, September 30, 2013

Sources of Budget	Budget	FYTD	% Used
UNM Support	\$ 5,522,722	\$ 1,744,034	31.6%
Development Funding Allocation	4,218,765	1,106,054	26.2%
Short-Term Investment Income	850,000	213,534	25.1%
Cost Sharing Reimbursement	660,780	135,021	20.4%
Unrestricted Gifts & Other Revenue	150,000	32,458	N/A
Total	11,402,267	3,231,101	28.3%

Uses of Budget	Budget	FYTD	% Used
Salaries/Fringe Benefits	\$ 8,813,621	\$ 1,923,273	21.8%
Operating Expenditures	2,517,885	507,147	20.1%
Total	11,331,506	2,430,420	21.4%

Reserve Balances	Budget	FYTD	% Used
Surplus/(Deficit) from Operations	\$ 70,761	\$ 800,681	N/A
Beginning Reserve Balances	1,246,426	1,246,426	N/A
Ending Reserve Balances	1,317,187	2,047,107	N/A

THE UNIVERSITY OF NEW MEXICO
MR. AND MRS. HUGH B. AND HELEN K. WOODWARD ENDOWMENT
FUNDED BY THE SANDIA FOUNDATION

	2009-10	2010-11	2011-12	2012-13	2013-14 through 9/30/2013
<u>PRINCIPAL/CORPUS</u>					
BEGINNING MARKET VALUE, JULY 1:	\$ 30,698,788	\$ 32,422,373	\$ 37,282,001	\$ 36,545,942	\$ 40,213,741
ADDITIONS	877,500	1,125,000	1,260,000	1,327,500	-
INVESTMENT EARNINGS	3,238,163	6,040,036	132,283	4,119,725	1,693,346 (1)
DEVELOPMENT FUNDING ALLOCATION	(623,475)	(643,802)	(603,057)	-	- (3)
SPENDING DISTRIBUTION	(1,768,603)	(1,661,606)	(1,525,285)	(1,779,426)	(444,057) (2)
ENDING MARKET VALUE, JUNE, 30:	<u>\$ 32,422,373</u>	<u>\$ 37,282,001</u>	<u>\$ 36,545,942</u>	<u>\$ 40,213,741</u>	<u>\$ 41,463,030</u>

(1) **FY 2013-14 Net investment Earnings:** Represents the actual net investment earnings through September 30, 2013. Net investment earnings for the period of July 1, 2013, through September 30, 2013, were 4.2% (net of manager fees).

(2) **FY 2013-14 Net investment Earnings:** Represents the quarterly spending distributions from July 1, 2013, to September 30, 2013.

(3) **FY 2013-14 Net investment Earnings:** The Development Funding Allocation is not assessed on the Woodward endowment.

**THE UNIVERSITY OF NEW MEXICO
WINROCK LAND SALE ENDOWMENT**

	2013-14				
	2009-10	2010-11	2011-12	2012-13	through 9/30/2013
<u>PRINCIPAL/CORPUS</u>					
BEGINNING MARKET VALUE, JULY 1:	\$ 24,076,065	\$ 24,767,866	\$ 27,587,901	\$ 26,069,492	\$ 27,420,035
ADDITIONS	-	-	-	-	-
INVESTMENT EARNINGS	2,544,475	4,553,291	97,208	2,900,008	1,154,360 (1)
DEVELOPMENT FUNDING ALLOCATION	(483,585)	(485,153)	(486,943)	(496,004)	(95,970)
SPENDING DISTRIBUTION	(1,369,089)	(1,248,103)	(1,128,674)	(1,053,461)	(258,054) (2)
ENDING MARKET VALUE, JUNE, 30:	<u>\$ 24,767,866</u>	<u>\$ 27,587,901</u>	<u>\$ 26,069,492</u>	<u>\$ 27,420,035</u>	<u>\$ 28,220,371</u>

(1) **FY 2013-14 Net investment Earnings:** Represents the actual net investment earnings through September 30, 2013. Net investment earnings for the period of July 1, 2013, through September 30, 2013, were 4.2% (net of manager fees).

(2) **FY 2013-14 Spending Distribution:** Represents the quarterly spending distributions from July 1, 2013, to September 30, 2013.

THE UNIVERSITY OF NEW MEXICO
REGENTS' ENDOWMENT

	2005-06	2006-07	2007-08	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14 through 9/30/2013
PRINCIPAL/CORPUS									
BEGINNING MARKET VALUE, JULY 1:	\$ 26,548,336	\$ 32,325,235	\$ 36,674,360	\$ 35,018,525	\$ 25,165,952	\$ 25,889,070	\$ 28,836,764	\$ 27,249,619	\$ 27,508,609
ADDITIONS:									
MESA DEL SOL PROPERTY SALE	8,045,923	-	-	-	-	-	-	-	-
WITHDRAWALS:									
ASM STUDENT INVESTMENT PROGRAM	(2,000,000)	-	-	-	-	-	-	-	-
GIBSON/MULBERRY PROPERTY PURCHASE	(1,645,435)	-	-	-	-	-	-	-	-
2811 CAMPUS PROPERTY PURCHASE	(242,798)	-	-	-	-	-	-	-	-
SCHOLARSHIP FUNDING	-	-	-	(880,525)	(3)	-	-	-	-
BASEBALL FIELD CAPITAL PROJECT	-	-	-	-	-	-	-	(1,100,000)	-
INVESTMENT EARNINGS	2,789,695	6,123,941	284,643	(7,060,716)	2,659,659	4,759,412	101,609	2,917,311	1,158,089 (1)
DEVELOPMENT FUNDING ALLOCATION		(329,734)	(398,416)	(335,326)	(505,476)	(507,115)	(508,986)	(502,354)	(96,280)
SPENDING DISTRIBUTION	(1,170,486)	(1,445,081)	(1,542,062)	(1,576,006)	(1,431,065)	(1,304,603)	(1,179,768)	(1,055,967)	(258,888) (2)
ENDING MARKET VALUE, JUNE 30:	\$ 32,325,235	\$ 36,674,360	\$ 35,018,525	\$ 25,165,952	\$ 25,889,070	\$ 28,836,764	\$ 27,249,619	\$ 27,508,609	\$ 28,311,530 (4)

(1) FY 2013-14 Net investment Earnings: Represents the actual net investment earnings through September 30, 2013. Net investment earnings for the period of July 1, 2013, through September 30, 2013, were 4.2% (net of manager fees).

(2) FY 2013-14 Spending Distribution: Represents the quarterly spending distributions from July 1, 2013, to September 30, 2013.

(3) FY08-09 Withdrawal for scholarship funding: \$1,000,000 was authorized to be withdrawn from the Regents' Endowment for FY08-09 scholarship funding. Of the authorized \$1,000,000, \$880,525 was withdrawn from the endowment.

(4) The Regents' Endowment includes proceeds from the "Mesa del Sol" property sale. Total proceeds of this sale were \$8,045,923 and the proceeds were added to the Regents' endowment in June of 2006. The Mesa del Sol contribution is not tracked separately, but an estimated value based on net investment earnings, spending distributions, withdrawals, and development funding allocations for the Regents' Endowment since that time, is \$6,409,335.

THE UNIVERSITY OF NEW MEXICO
REGENTS' ENDOWMENT - MESA DEL SOL ADDITION

	2005-06	2006-07	2007-08	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14 through 9/30/2013
<u>PRINCIPAL/CORPUS</u>									
BEGINNING MARKET VALUE, JULY 1:	\$ -	\$ 8,045,923	\$ 9,128,444	\$ 8,716,297	\$ 6,483,107	\$ 6,669,392	\$ 7,428,760	\$ 7,019,889	\$ 6,227,564
ADDITIONS:									
MESA DEL SOL PROPERTY SALE	8,045,923	-	-	-	-	-	-	-	-
WITHDRAWALS:									
WITHDRAWAL - MERIT-BASED SCHOLARSHIPS	-	-	-	-	-	-	-	-	-
GIBSON/MULBERRY PROPERTY PURCHASE	-	-	-	-	-	-	-	-	-
2811 CAMPUS PROPERTY PURCHASE	-	-	-	-	-	-	-	-	-
BASEBALL FIELD CAPITAL PROJECT	-	-	-	-	-	-	-	(1,100,000)	-
INVESTMENT EARNINGS	-	1,524,281	70,849	(1,757,450)	685,166	1,226,092	26,176	660,479	262,175 (1)
DEVELOPMENT FUNDING ALLOCATION	-	(82,073)	(99,168)	(83,464)	(130,218)	(130,640)	(131,122)	(113,733)	(21,796)
SPENDING DISTRIBUTION	-	(359,688)	(383,827)	(392,276)	(368,663)	(336,084)	(303,925)	(239,071)	(58,609) (2)
ENDING MARKET VALUE, JUNE 30:	<u>\$ 8,045,923</u>	<u>\$ 9,128,444</u>	<u>\$ 8,716,297</u>	<u>\$ 6,483,107</u>	<u>\$ 6,669,392</u>	<u>\$ 7,428,760</u>	<u>\$ 7,019,889</u>	<u>\$ 6,227,564</u>	<u>\$ 6,409,335 (4)</u>

(1) FY 2013-14 Net investment Earnings: Represents the actual net investment earnings through September 30, 2013. Net investment earnings for the period of July 1, 2013, through September 30, 2013, were 4.2% (net of manager fees).

(2) FY 2013-14 Spending Distribution: Represents the quarterly spending distributions from July 1, 2013, to September 30, 2013.

(4) The Regents' Endowment includes proceeds from the "Mesa del Sol" property sale. Total proceeds of this sale were \$8,045,923 and the proceeds were added to the Regents' endowment in June of 2006. The Mesa del Sol contribution is not tracked separately, but an estimated value based on net investment earnings, spending distributions, withdrawals, and development funding allocations for the Regents' Endowment since that time, is \$6,409,335.

NOTE: This statement which reports additions and withdrawals from the Regents' Endowment attributable to funding provided by the Mesa Del Sol Addition has been modified since the June 30, 2013 statement. Previously, the Gibson/Mulberry Property Purchase (\$1,645,435) and the 2811 Campus Property Purchase (\$242,798) were reported as disbursements from the Mesa Del Sol Addition proceeds. However, a thorough review of minutes from the Finance & Facilities Committee meetings and the Board of Regents' meetings indicated no specific reference to utilizing funds from the Mesa Del Sol Addition proceeds. Therefore, these purchases were removed from this report, investment earnings and development funding allocations were re-calculated and the ending market value adjusted accordingly.

**Minutes of the Meeting of the
UNM Health Sciences Center Board of Directors
October 4, 2013
Domenici Center for Health Sciences Education Bldg., Room 3010**

Board of Directors present: Suzanne Quillen, Chair, Lt.Gen.Brad Hosmer, Conrad James, Michael Olguin, Ann Rhoades, and Mel Eaves

UNM Leaders present: President Bob Frank

HSC Leaders present: Chancellor Paul Roth and other members of the HSC senior leadership

Others present: members of the HSC faculty and staff

Regent Suzanne Quillen, Chair, called the meeting of the Health Sciences Center Board of Directors (the "Board") to order at 2:08 p.m. The Chair established that a quorum of the members of the Board was present.

Approval of Agenda

A motion was made to adopt the published agenda. The motion was seconded. There was no discussion. The motion passed with a vote of 5-0-0.

Note: Effective at today's meeting, Director Olguin did not vote as per the change in Regents Policy 3.5 and the Bylaws of the Board, which were approved by the Board at its September 6, 2013 meeting and by the Board of Regents at their September 10, 2013 meeting.

Approval of Minutes of Prior Meeting

A motion was made to approve the minutes of the September 6, 2013 meeting of the Board. The motion was seconded. There was no discussion. The motion passed with a vote of 5-0-0.

Dr. Holly Buchanan announced the beginning of an annual series to celebrate reading through the "READ" program and thanked Dr. Paul Roth for being the first "celebrity" to allow his photograph onto the inaugural poster.

Chancellor's Report

Chancellor Roth introduced Dr. Douglas Clark, the new chair of the Department of Pathology. Dr. Roth invited the Directors to the HSC tent at the 2013 International Balloon Festival. His additional announcements included the College of Nursing and College of Pharmacy's administration of 782 free flu vaccines; UNMH provided free flu vaccines at today's meeting. He announced that there was a successful screening of a video entitled "Escape Fire: The Fight to Rescue American Health Care" and the

ensuing panel discussion regarding health reform. He added the importance of better communication in providing advance notice (provide a calendar) of these types of events in the instance that Directors could participate. Dr. Roth announced that Dr. Robert Loftfield received the very distinguished School of Medicine Living Legends Award that recognized Professor Loftfield's remarkable career.

Discussion was held on the U.S. Government's shutdown and resulting effects on the Health Sciences Center.

UNM Health System Update Including SRMC Update

Mr. Steve McKernan distributed informational materials and provided an update on the UNM Health System that included a balance sheet for the combined Health System and an update on the Sandoval Regional Medical Center including activity levels, income statement, statistics on admissions, length of stay, financials with SRMC showing a \$3 million loss, net operating revenues are up, expenses, one-time, non-recurring funding in the amount of about \$12 million from Sandoval County last year, and mill levy funding of about \$8.5 million per year; problems with patient access. A review of SRMC included reporting on admissions (increasing), daily census (increasing), surgical cases (increasing), and diagnostic procedures (flat). There was discussion on the need for 5 to 10 additional physicians at SRMC and Dr. Mike Richards added that current work is targeting the continued increase of surgical volumes, additional surgeons who will begin doing cases at SRMC, recently added a full-time EMT surgeon, the new Chief of General Surgery will base a significant portion of his practice at SRMC with a specialty area of Bariatric Surgery; there is a focus on clinical visits and increasing the number of Primary Care providers. Mr. McKernan responded to questions concerning the reversal of the trend of patients coming from SRMC to UNMH and relief SRMC has provided to UNMH in respect of the latter's capacity problems; the "Doctor of the Day" Program; and the Physician Access Line. Mr. McKernan continued his update with information on the SRMC Recovery Plan. He added that because of the presence of Ms. Ella Watt, serving in her capacity as the UNM Health System Chief Financial Officer and as Interim Chief Financial Officer for SRMC (on a contracted basis) in overseeing the SRMC Finances taken together with the efficiency measures that are now in place, there is much more confidence in the oversight of the financial affairs at SRMC. A discussion was held on clinical outcomes at SRMC. There was a brief discussion on SRMC's debt covenant compliance and the avoidance of default at SRMC and a potential cash infusion if necessary.

Mr. McKernan next provided a status report on the Rehoboth McKinley Hospital project in Gallup, New Mexico stating that last week Legacy Health Partners (LHP) began the due diligence process in earnest. UNM is coordinating with LHP on that process. He noted that UNM is coordinating with First Southwest (financial advisor for UNM) and a meeting will be held next week on how they will be involved with due diligence on the possible LHP and UNM joint venture acquisition of Rehoboth McKinley. Mr. McKernan advised that separate due diligence is being done for UNM on LHP to assure that LHP is a viable partner for UNM on a long-term basis. Dr. Mike Richards provided a briefing on his meeting in Gallup with the Rehoboth McKinley medical staff regarding their comfort level, where they are delivering clinic services, historical challenges; the medical staff was uniformly very positive about the potential affiliation with

the UNM Health System, with significant benefit to them and the community. Scot Sauder, Senior Associate University Counsel, and Mr. McKernan, respectively, responded to questions concerning the employment of legal counsel and one of the big accounting firms (versus relying on First Southwest) to participate in the due diligence process. Mr. Sauder advised that the University is considering the retention of the Rodey Law Firm to analyze and opine on real estate issues associated with the Rehoboth lease with McKinley County, and potentially health care counsel to advise on certain physician contracting matters of legal significance. At this time, President Frank provided input to the Board on the outcomes of his meetings with Senator Munoz, community members and Chairman of the Rehoboth McKinley Hospital Board, etc. President Frank stated that in general, the feedback was very positive for and supportive of this collaboration.

The discussion next turned to activity levels and increase in patient volumes at SRMC/UNMH. Mr. McKernan stressed that we should not fail to recognize the ways in which SRMC is lessening the capacity load, allowing substantial greater flexibility in providing access to the UNM Health System and that the UNM Health System is tracking this. Mr. McKernan advised that work is still needed in the areas of finances and practices moved to SRMC as well as additional services.

The discussion next turned to the 96-bed hospital project.

Action Required: Mr. McKernan will bring the Weekly Census Report, on total bed capacity and on how SRMC is lessening the load overall, to future Board meetings.

Mr. McKernan advised that as a part of the UNM Health System's strategic planning there is a major initiative relative to funds flow methodology for the HSC that includes budgeting. KSA is scheduled to brief President Frank next week with plans to bring results to the Board for review. KSA is also consulting regarding the IT plan and recommendations will be brought back to the Board in about three months.

Mr. McKernan advised that planning is in progress on the impact of the Affordable Care Act (Mr. Rodney McNease presenting later in this meeting). The UNM Health System is organizing retreats with the UNMH Board and the chairs of the clinical departments and chief clinical leaders to allow for the exchange of ideas that allows for appropriate changes to the Operating Plan by January, calibrating it to the Strategic Plan. Results will be shared with the Board.

Public Comment

There was no public comment.

Reports from HSC Board of Directors Committees

Finance, Audit, and Compliance Committee (FACC)

FACC Action Item

Resolution Recommending Approval of Establishment of UNM School of Medicine Department of Psychiatry Quasi-Endowment Funds

Regent/FACC Chair James introduced the one FACC action item and Dr. Mauricio Tohen, Chair of the Department of Psychiatry, provided rationale on the request for two quasi-endowments. They will assist the Department of Psychiatry in its efforts to fulfill their three missions. The first request is for an endowment in the amount of \$1 million, with matching funds of \$500,000 for a senior physician and the second requested endowment is in the amount of \$500,000 and to seek matching funds for a total of \$1.5 million for a vice chair for Behavioral Sciences to strengthen the department and collaborations and the second request is for vice chair for either Community Psychiatry or Addictions. As a rural state, addictions are a major health concern throughout the state of New Mexico and this is an obligation of Psychiatry and Behavioral Sciences to have a seat at the table in terms of outcomes of medical conditions. Dr. Tohen emphasized that the goal is not only to target Psychiatry but Behavioral Sciences. He added that he hopes to formally change the name of the Department of Psychiatry to Psychiatry and Behavioral Sciences.

A Motion was made to approve the Resolution for Approval of the Establishment of UNM School of Medicine Department of Psychiatry Quasi-Endowment Funds, a copy of which is attached and made a part of the official Minutes. The motion was seconded; discussion that included a definition of “quasi-endowment.” A vote was held with an outcome of 5-0-0 in favor. Motion passed.

FACC Information Items

UNMH Contracts with Medtronics USA, Inc. and the County of Bernalillo

Mr. McKernan provided a brief background on the UNMH contracts with Medtronics USA, Inc. related to needs in surgical rooms and the County of Bernalillo related to support for the Milagro Program.

HSC Financial Update

Mr. Mike Schwantes presented an HSC financial update that included metrics on the Health Sciences Center for first quarter FY13 on operating net margin, net income/use of reserves, uncompensated care, days cash on hand, accounts receivable greater than 90 days, research, I&G, and the 2014 Fiscal Year-to-Date Summary through August 31, 2013. Discussion.

HSC FY13 Reserves and Carry Forward Balances

Mr. Schwantes presented data on FY 2013 categorization of reserves, unrestricted reserves summary, ending reserves by organization level. Discussion.

Proposal Regarding Threshold for Board/Regent Approvals

Dr. Paul Roth presented a rough draft proposal for possible thresholds that Ms. Lovell had created after reviewing other academic health centers. He noted that this draft is currently in discussion-stage, that it has been reviewed with Mr. David Harris, and that he agreed that these were reasonable numbers. The plan is to have more discussion on these proposed thresholds at the next FACC meeting and then to bring recommendations forward to the November 2013 meeting of the HSC Board of Directors. Discussion.

HSC Capital Projects Update

Mr. Bob Fondino provided a status on the HSC Capital Projects schedule that provides a snapshot of the projects that included prioritizing, project amounts, HED approval limit for capital projects is \$300,000 (same threshold as the UNM Board of Regents' threshold), projects greater than \$750,000 go to the State Board of Finance for approval. Projects include the status of 96-bed hospital project which is on hold. Discussion on length of time for approval process. Other projects are 3401 Fourth Street Clinic build-out, UNM Psychiatric Center HVAC replacement, UH main lab upgrade, UH main nurse call system upgrade, Orthopedic Rehab Clinic renovation, ACC5th floor renovation, 2130 Eubank land build-out, 3401 Fourth Street clinic land purchase, 2130 Eubank land purchase, purchase of NMDOT land at the northeast corner of I-25 and Lomas, UH Main, Safety, Pharmacy Order & Picking Area, 1650 University Interior build-out, 923 Vassar (has been sold to a private party), and backfills. Discussion on rationale for clinic at Eubank/Menaul, upgrades to UNMH facilities, HED or Board of Finance approval for renovations and wording/intent of State Statute. *Action Required: Request to see language in State Statutes and Policies specifically to the difference between "renovations" and "maintenance."*

Update: Health Reform Activities

Mr. Rodney McNease provided a broad update on current Health Reform activities and the impact to the Health System including information on Centennial Care, New Mexico Health Insurance Exchange, and the current financial assistance programs (UNM Care Program, UNM SCI Program). Discussion on gaps that may exist in New Mexico, Medicaid, out of pocket fees, coverage for students and part-time employees, outreach for sign-up, catastrophic plan, ACA, changes as of January 1, potential to co-brand with BCBS and Molina.

General Information Items

Review: HSC BoD Action Required Log

The Board reviewed and made edits to the current Board Action Required Log provided in the agenda book. Discussion included discussion and confirmation that issues covered by sub-Boards are provided to the Board on items such as clinical outcomes, quality measures, report on Fisher v. University of Texas, draft resolution regarding decision thresholds, etc. Dr. Mike Richards announced that Dr. Rick Crowell has been appointed as the Health System Chief Quality and Safety Officer whose responsibilities will be to aggregate the overall clinical platform, clinical outcomes and safety metrics. Dr. Crowell will be bringing information to the Board in the future.

Chair Quillen noted that copies of the Minutes from the UNM Hospitals Board of Trustees, the UNM Medical Group, Inc. Board of Directors, the UNM Sandoval Regional Medical Center, Inc. Board of Directors, the OMI Board of Directors, and the Carrie Tingley Hospital Advisory Board were provided as informational documents.

No Executive Session was held.

A motion was made to adjourn the meeting. The motion was seconded. No discussion; with a vote of 5-0-0 in favor. Motion passed.

Minutes were prepared by Patrice Martin and finalized on October 9, 2013.

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Approval of Minutes:

Regent Suzanne Quillen, Chair

Date

Attachment:

1. Resolution Recommending Approval of Resolutions Authorizing Establishment of UNM School of Medicine Department of Psychiatry Quasi-Endowment Funds.



**Resolutions Authorizing Establishment of
UNM School of Medicine
Department of Psychiatry Quasi-Endowment Funds**

WHEREAS, the Department of Psychiatry (the "Department") in the UNM School of Medicine has proposed to establish two (2) quasi-endowment funds from the Department's operational reserves, described and funded with initial contributions as follows:

<i>Name of Quasi-Endowment</i>	<i>Amount of Initial Contribution</i>
Department of Psychiatry Endowed Chair in Behavioral Sciences	\$1,000,000
Department of Psychiatry Endowed Professorship in either Addictions Psychiatry or Rural/Community Psychiatry	\$500,000

In these Resolutions, these two (2) quasi-endowment funds shall be referred to collectively as the "Department of Psychiatry Quasi-Endowment Funds." A description of intended purposes of the Department of Psychiatry Quasi-Endowment Funds as presented to the Finance, Audit, and Compliance Committee (the "Committee") of the UNM Health Sciences Center Board of Directors (the "HSC BoD") and to the HSC BoD is attached to these Resolutions as Exhibit "A" and incorporated in these Resolutions as though set forth fully herein.

WHEREAS, the UNM School of Medicine proposes to establish the Department of Psychiatry Quasi-Endowment Funds and to govern the use, management and disposition of the initial contributions to the Department of Psychiatry Quasi-Endowment Funds in accordance with all applicable Regents Policies and with University Administrative Policy Manual, Policy 7500 governing "Endowments" and as described more fully in Exhibit "A."

WHEREAS, the Board, having considered the Exhibit "A" materials, the presentations made relative to the Department of Psychiatry Quasi-Endowment Funds both to the Committee and to the HSC BoD, and the recommendations of the Committee, finds and concludes that establishment of the proposed Department of Psychiatry Quasi-Endowment Funds together with the uses, management and disposition of the initial contributions to the Department of Psychiatry Quasi-Endowment Funds described in

Exhibit "A" further academic and research missions of the UNM School of Medicine and of the University as a whole and, therefore, should be approved.

NOW THEREFORE, BE IT RESOLVED that the HSC BoD hereby recommends to Board of Regents that the Department be authorized to establish the Department of Psychiatry Quasi-Endowment Funds and further recommends to the Board of Regents that the governance of the use, management and disposition of the initial contribution to the Department of Psychiatry Quasi-Endowment Funds should be in accordance with all applicable Regents Policies and with the requirements of University Administrative Policy Manual, Policy 7500 governing "Endowments" with the uses, management and disposition of the initial contributions to the Department of Psychiatry Quasi-Endowment Funds as described in Exhibit "A."

ADOPTED BY A VOTE OF THE MEMBERS OF THE COMMITTEE AT A MEETING HELD ON OCTOBER 4, 2013.

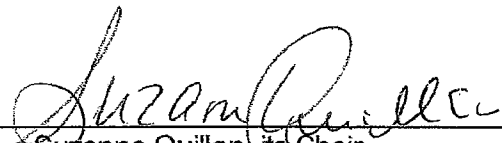
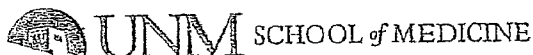
By: 
Suzanne Quillen, its Chair

EXHIBIT "A"



Department of Psychiatry

Date: September 13, 2013

To: Ava J. Lovell, BS, CPA, Senior Executive Officer for Finance and Administration

From: Mauricio Tohen, MD, DrPH, MBA, Professor and Chairman of Psychiatry

Re: Request to set up quasi-endowments with the UNM Foundation

The Department of Psychiatry requests permission to establish two Quasi-endowments with the UNM Foundation. Over the years, the Department has accumulated reserves from clinical service contracts and professional fees billing. We believe these resources should be invested in supporting the future.

First, the Department wishes to name a Department of Psychiatry Endowed Chair in Behavioral Sciences to support our recently approved hire of a Vice Chair for Behavioral Sciences. The Department will commit \$1,000,000 to support this endowment.

The Department recognizes a national trend to engage all areas of psychiatric and behavioral sciences in integrated clinical services, translational research, education and community engagement. Expanding our faculty to include a leader with experience and expertise in behavioral sciences will help us meet the demands of a more complex and expanding health system. The Vice Chair for Behavioral Sciences will supervise the department's clinical psychologists and other affiliated behavioral health care providers; oversee behavioral health services including patient focused medical homes; oversee multiple programs including our clinical psychology internship and research efforts in experimental psychology, clinical psychology, neuropsychology and, behavioral health; and provide strategic planning and development for both ongoing and new programs.

Second, the Department wishes to name a Department of Psychiatry Endowed Professorship in either Addictions Psychiatry or Rural/Community Psychiatry. The Department will commit \$500,000 to support this endowment.

Caring for the citizens of New Mexico is central to the missions of the UNM Health Sciences Center. Addictions and Rural/Community health are both areas of strategic importance. A Department funded Professorship will enable us to attract well qualified faculty to broaden programs and resources that will build on our nationally recognized Addictions research and Rural/Community Behavioral Health programs.

Research, in particular, holds the key to improving the lives of those who suffer from mental illness, addiction and trauma. Research involving New Mexico's multi-cultural and rural populations is important to identifying factors related to: the causes, diagnoses and treatments of psychiatric disorders; wellness and healthy lifestyles; and the integration of psychiatry/psychology with other fields of medicine.

Please feel free to contact me for further information.

Agenda Item	Subject/Discussion	Action/Responsible Person
Voting Members Present at September 27, 2013 Meeting:	Nick Estes, Michelle Coons, Debbie Johnson, Michael Olguin	
Ex-Officio Members Present at September 27, 2013 Meeting:	Michael Richards, Stephen McKernan, Paul Roth, Donna Sigl, Carolyn Voss	
County Officials Present at September 27, 2013 Meeting:	Emily Madrid	
Visitors Present at September 27, 2013 Meeting:	LeAnne Siow, AIPC	
Voting Members Participating on the October 4, 2013 Telephonic Meeting:	Jerry McDowell, William Lang, Nick Estes, Dr. Warren Laskey, Michael Olguin	
I. Call to Order	<p>Though a quorum was not established, Michael Olguin, Chair, called the meeting to order at 9:17 a.m. and asked that the board meet as a Committee of the Whole and that no actions would be taken until a teleconference of the board, with quorum was established.</p> <p><u>October 4, 2013 Follow Up Meeting</u></p> <p>A quorum being established, Michael Olguin, Chair, called the meeting to order at 9:01 a.m.</p>	
II. Adoption of Agenda	The Chair, Mr. Michael Olguin, requested a motion to adopt the agenda, as submitted.	<p>This item was tabled until a future telephonic board meeting, with quorum.</p> <p><u>October 4, 2013 Follow Up Meeting</u></p>

Agenda Item	Subject/Discussion	Action/Responsible Person
		Mr. William Lang made a motion to adoption of agenda. The motion was seconded by Dr. Warren Laskey.
III. Announcements	<p>Mr. Stephen McKernan introduced and welcomed Mr. Nick Estes, the new board member.</p> <p>Mr. Stephen McKernan also introduced and welcomed Ms. LeAnne Siow, representative of AIPC.</p> <p>Mr. Stephen McKernan reminded the Board that the next meeting would be in retreat format, to be held at Prairie Star beginning at 8:15AM. The retreat will include the Board of Trustees and the chairs from the School of Medicine, which has worked well in the past. Discussion surrounding KSA Strategic Plan and Affordable Care Act. The retreat will be facilitated by Sara Frasch in Employee Development.</p>	
IV. Public Input	None	
V. Approval of Minutes	UNM Hospitals Board of Trustees meeting minutes for August 23, 2013, as amended.	<p>Approval of this item was tabled until a future telephonic board meeting, with quorum.</p> <p><u>October 4, 2013 Follow Up Meeting</u></p> <p>Dr. Warren Laskey made a motion to approve the minutes of the August 23, 2013 meeting. Mr. Jerry McDowell seconded the motion.</p>
VI. Consent Agenda	<p>Following review of the consent items, the Chair, Mr. Michael Olguin requested a motion to approve all consent items.</p> <p>Mr. Nick Estes requested additional information on the joint venture program with Bernalillo County on the substance abuse program.</p> <p>Mr. McKernan explained that the Milagro Residential Program runs about \$250K per year and we are working with MATS on Gibson. UNMH is providing the financing for the program, and the county is providing the residents. Currently at</p>	<p>Approval of this item was tabled until a future telephonic board meeting, with quorum.</p> <p><u>October 4, 2013 Follow Up Meeting</u></p> <p>Mr. William Lang made a motion to approve the consent agenda. Dr. Warren Laskey seconded the motion. The motion passed unanimously.</p>

Agenda Item	Subject/Discussion	Action/Responsible Person
	8 patients (going to 10). We coordinate with the County for transportation of the residents to our clinics. This will benefit pregnant residents with opiate addictions, to receive substance abuse counseling and prenatal clinic visits.	
VII. Board Initiatives	<p>Mr. Steve McKernan proposed a nomination of Mr. Jerry Geist to be appointed to the Sandoval Regional Medical Center Board of Directors.</p> <p>Mr. Stephen McKernan presented the officer elections and committee assignments. Mr. Michael Olguin entertained a motion to approve.</p> <p>Mr. Stephen McKernan advised the board that the Board Agenda Calendar, which indicates the proposed topics of the upcoming meetings. The 2014 Board of Trustees Meeting Calendar was also presented, which indicates the proposed dates of the 2014 meetings. Both calendars were in the packet.</p> <p>Mr. Stephen McKernan requested the board to review, complete, and return the Self-Evaluation document in the packet and indicated a soft copy would be distributed via email. This is a tool that was developed by the American Hospital Association and is used by many hospitals. It is a comprehensive document and allows us to judge the performance of the board from year to year. This is a helpful too as it helps us evaluate our board processes.</p> <p>Mr. Daryl Smith presented an annual report on Pathways and introduced Dr. Paul Guerin. This program was initiated on suggestion by the county and has been going on for about 4-5 years. The program uses community based navigators to help people having trouble accessing healthcare. Presentation attached.</p> <p>Mr. Rodney McNease presented an update on the Financial Assistance Program and how it relates to the Affordable Care Act. This will be revisited at a later board meeting for approval, once we have additional information on plans available. Presentation attached.</p>	<p>Approval of these items was tabled until a future telephonic board meeting, with quorum.</p> <p><u>October 4, 2013 Follow Up Meeting</u></p> <p>Mr. William Lang made a motion to approve the nomination. Dr. Warren Laskey seconded the motion. The motion passed unanimously.</p>
VIII. Administrative Reports	<p><u>HSC Chancellor Report</u> – Dr. Paul Roth noted many recent discussions on economic development and Innovate Albuquerque, a coordination between UNM, the City, the County, and private sector regarding economic discussion. He also discussed our involvement in the legislative requests going into the session and general dialogue regarding the expansion of our Nurse Practitioner Program and a request for additional funding.</p>	Dr. Paul Roth, Chancellor for Health Sciences

Agenda Item	Subject/Discussion	Action/Responsible Person
	<u>CEO Report</u> – Mr. Stephen McKernan noted the CEO Report is in the packet.	Mr. Stephen McKernan, CEO UNM Hospital
IX. Updates	<u>Financial Report Card</u> –The financial dashboard was presented by Ms. Ella Watt.	Ms. Ella Watt
X. Committee Reports	<u>Performance Oversight & Community Engagement Committee</u> The Performance Oversight & Community Engagement Committee met on September 20, 2013 for credentialing purposes only. <u>Finance and Audit Committee</u> The Finance and Audit Committee report is in the Board book.	Mr. William Lang Ms. Michelle Coons
XI. Other Business	None	
XII. Closed Session	At 11:01 am, Mr. Michael Olguin, Chair, requested a motion to close the open session of the meeting to the public for purposes of discussion and determination, where appropriate, of limited personnel matters per Section 10-15-1.H (2); and discussion and determination, where appropriate of matters subject to the attorney-client privilege regarding pending or threatened litigation in which UNMH is or may become a participant, pursuant to Section 10-15-1.H (7); and discussion of matters involving strategic and long-range business plans or trade secrets of UNMH pursuant to Section 10-15-1.H (9), NMSA.	
XIII. Certification	After discussion and determination where appropriate, of limited personnel matters per Section 10-15-1.H (2); and discussion and determination, where appropriate of matters subject to the attorney-client privilege regarding pending or threatened litigation in which UNMH is or may become a participant, pursuant to Section 10-15-1.H (7); and discussion of matters involving strategic and long-range business plans or trade secrets of UNMH pursuant to Section 10-15-1.H (9), NMSA, the Board certified that no other items were discussed, nor were actions taken.	
XIV. Vote to Re-Open meeting	At 11:47pm, the Chair, Michael Olguin, returned the meeting to open session and requested the Minutes of this meeting to reflect certification that only those categories of matters identified in item XII of the duly published Agenda for this meeting were discussed and/or determined in Closed Session.	Approval of these items was tabled until a future telephonic board meeting, with quorum, but recommended for approval by the committee.

Agenda Item	Subject/Discussion	Action/Responsible Person
		<u>October 4, 2013</u> Mr. Michael Olguin entertained a motion that the Board accept the Minutes of the meeting of those Committees that were presented in Closed Session to acknowledge for the record that those minutes were, in fact, presented to, reviewed, and accepted by the Board and for the Board to accept and approve the recommendations of those Committees as set forth in the Minutes of those Committees meetings.
XV. Adjournment	The next meeting will be a board retreat, scheduled for October 25, 2013, @ 8:30 am. There being no further business, Mr. Michael Olguin adjourned the meeting at 11:49pm.	

Michelle Coons, Secretary
UNM Hospital Board of Trustees

Regular Meeting of the Board of Directors
Minutes
September 04, 2013
10:00 a.m. – 12:00 p.m.

DIRECTORS PRESENT: Michael Richards, Chair
Carolyn Voss, M.D.
Loretta Cordova De Ortega, M.D.
John Russell, M.D.
Chris Pacheco
Cheryl Willman, M.D.
Martha McGrew, M.D.
Tom Williams, M.D. (via teleconference)
Robb McLean, M.D.
Bob Avery, M.D.

DIRECTORS ABSENT: Pope Moseley, M.D.

OFFICERS PRESENT: Anthony Masciotra, CEO
Robert Fritch, D.O., CMO
Frederick Rupp, M.D., Secretary
Marjorie Goldstein, CFO

OFFICERS ABSENT:

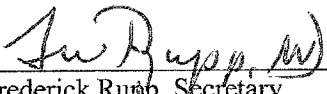
OTHERS PRESENT: Ari Vazquez
Angela Hawthorne
Rosella Villalobos


GUESTS: Elisa Cole, OUC
Richard Crowell, M.D.
Robert Langheim, KSA (via teleconference)

1.0	Called To Order and Confirmation of Quorum	
	A quorum being established, Chairman Michael Richards called the meeting to order at 10:10 a.m.	
2.0	Vote to Approve the Minutes of July 10, 2013 Meeting	
	Chairman, Michael Richards, called for a motion to approve the minutes from the July 10, 2013 Board of Directors meeting, as submitted.	Upon a motion and a second, the minutes were approved by the Board members.
3.0	Public Comment	
	None	
4.0	Health Science Initiatives	
4.1	<p><u>KSA report</u> – Robert Langheim, of KSA, gave a report on the Strategic Plan Initiative on KSA Funds Flow and Incentives Alignment. This is KSA’s final report.</p> <p>Funds Flow Recommendation:</p> <ul style="list-style-type: none"> - Establish a consolidated support fund (CSF) and strategic investment fund (SIF) - Establish a virtual, consolidated Ambulatory Entity - Establish a system capable of accepting Risk-based payment. <p>Incentives Alignment:</p> <ul style="list-style-type: none"> - Transition of a Unified operating plan - Develop a Senior leadership dashboard - Establish activity based budgeting. <p>Next steps: 1.) Communicate recommended direction to key stakeholders, and 2.) begin implementation of the recommended options. A motion was made to accept the funds flow recommendations and incentive alignment.</p>	Upon a motion and a second, the funds flow recommendations and incentive alignment were approved as presented.
4.2	<u>HS CQO Update</u> – Chairman, Richards announced that Dr. Richard Crowell has accepted the position as Health System Chief Quality Officer.	
4.3	<u>HS Finances</u> – was not presented.	
5.0	Report from the Finance Committee	
5.1	Acceptance of the July 24 & August 28, 2013 FC meeting minutes. Marjorie Goldstein called for a motion to accept the Finance Committee meeting minutes as presented.	Upon a motion and a second, the FC meeting minutes were approved by the Board members.

5.2	<p><u>June 2013 Financials</u> - Marjorie Goldstein reported on the June 2013 Financial Highlights:</p> <ul style="list-style-type: none"> • SRMC Support – total non-hospital based providers= \$4.7M compared to budgeted of \$4.3M. Hospital based providers required support of \$4.4M. • Collections – overall in June were \$11M for the month and higher than prior year by 14.2%. • WRVU's higher than last year by 10.7%. • UNMMG Operating Expenses – \$19.6M or 13.1% of revenues and came in at \$2.8M below budget. <p>Other data/graphs reviewed were: Collections trend graphs, SRMC wRVUs & Collections, Consolidated income statements, Schedule of reserves and Physician support at SRMC.</p> <p>The current investment reserves will be presented to the Committee of Chairs by the Finance Committee and will be brought back to the Finance Committee to discussion and make decisions on how the financial needs will be supported to SRMC.</p> <p>A motion was made to accept the June 2013 Financials as presented.</p>	<p>Upon a motion and a second, the June 2013 Financials report was approved.</p>
5.3	<p><u>Investment Policy Proposal</u> – Marjorie gave an update on the background and proposed policy change to the Investment Policy. The proposed policy change was presented at the Finance Committee for their approval on July 24, 2013. An action is required by the members of the Board to accept the proposed policy change.</p> <p>A motion was made to accept the proposed policy change to the Investment Policy as presented.</p>	<p>Upon a motion and a second, the proposed policy change to the Investment Policy was approved.</p>
5.4	<p><u>CRH Expansion</u> – Marjorie gave an update that the Center for Reproductive Health has proposed an expansion of their clinic and add a Young Women's Clinic.</p> <p>No action was made at this time until the proposal goes to the Committee of Chairs, followed by approval of the UNMMG Executive Committee. The recommendations will be reviewed and voted upon by the Finance Committee and Executive Committee; results will be brought back to the next scheduled Board meeting.</p>	
6.0	<p>Chief Executive Officer Report</p>	
	<p>Anthony Masciotra presented the CEO report:</p> <ul style="list-style-type: none"> - Continue to focus on IT system implementations – Lawson, Strata, Siemens and Dental EMR. - The Medical Group is currently in the middle of the Fiscal Year End Audit. - Collaborated work is underway with several departments to look at short-falls for FY13 and focus on FY14 budget to decrease short-falls. - Work with Dr. Thomas Williams and Dr. Michael Richards around monthly departmental reviews and how financial results are integrated - Analysis of SRMC support and issues around that. 	
7.0	<p>Chief Medical Officer Report</p>	
	<p>Robert Fritch presented the CMO report:</p> <ul style="list-style-type: none"> - MG has made great progress in developing credentialing and privileging process. - Ambitious goal of achieving AAAHC accreditation - Attempting to bring Cardiac Nuclear Medicine to the West Side Clinic. - Deep in LEAN Training and Value Stream within all the ambulatory clinics. - Success in referral of patients between clinics. 	

8.0	Physician Advisory Group Report	
	Dr. Robb McLean gave a report on the PAG activities: <ul style="list-style-type: none"> - Dr. Richards gave a presentation on Physician Engagement Initiatives and to use PAG as the focal group to take on initiatives. - Anthony is scheduled to give a presentation on Funds Flow at a near future PAG meeting. 	
9.0	Executive Session	
	Chairman Richards called for a motion to close the Open Session and convene in Executive Session.	Upon a motion and a proper second, the mtg was approved to move to Executive Session.
10.0	Vote to Reconvene to Open Session	
10.1	Chairman Richards called for a motion to reconvene the Open Session of the Board meeting. Only those matters described in section 9.0 were discussed in the Executive Session.	Upon a motion and a proper second, the mtg was approved to move to Open Session.
10.2	Robert Fritch presented the UNMMG Policies & Procedures for approval by the Board. A motion was made to approve the Policies & Procedures as presented. Robert Fritch presented the UNMMG Ambulatory Clinic Formularies for acknowledgement and approval by the Board. A motion was made to approve the Report as presented.	Upon a motion and a second to approve or accept each matters listed and presented by Robert Fritch, CMO.
11.0	Other Business	
	None.	
12.0	Adjournment/Next Meeting	
	Chairman, Michael Richards called for a motion to adjourn the meeting, seconded; unanimously approved. Meeting was adjourned at 12:05 p.m. Next Board meeting will be held on October 02, 2013 at 10:00 a.m. - 12:00 p.m. at Domenici Center-Room 3010.	


 Dr. Frederick Rupp, Secretary


 Rosella Villalobos, Minute Taker

SRMC Board of Directors Meeting Minutes

September 18, 2013

8:30 a.m.-10:30 a.m.

UNM Sandoval Regional Medical Center, 4th Floor Board Room

Teleconference 1-888-557-8511 Passcode 2502228#

Rio Rancho, New Mexico

1.0	CALL TO ORDER AND CONFIRMATION OF QUORUM	
	Dr. Paul Roth called the meeting to order and a quorum was confirmed at 8:33 a.m.	Accept as information
2.0	VOTE TO APPROVE THE AGENDA	
	Dr. Paul Roth presented the Agenda to the Board for review	Upon a motion and a second, the Board voted to approve the agenda. Motion passed unanimously
3.0	VOTE TO APPROVE THE MINUTES OF AUGUST 21, 2013 MEETING	
	Dr. Paul Roth presented the Minutes to the Board for approval	Upon a motion and a second, the Board voted to approve the minutes. Motion passed unanimously
4.0	COMMENTS FROM DIRECTORS	
	None	
5.0	PUBLIC COMMENT	
	None	
6.0	OLD BUSINESS	
6.1	<p>Mr. Billy Sparks presented the Phase I and II UNM SRMC communications plans.</p> <ul style="list-style-type: none"> Phase I – Research and Polling September 2013 Phase II – Conduct a comprehensive advertising campaign to increase accessibility, November 2013 <p>UNM Health Sciences Center Marketing will conduct a market research polling in Sandoval County. Once results are in, a cohesive communications plan will be developed based on the polling results to reflect the most effective way of researching and connecting with Sandoval County residents. The refined message plan developed from the market research results will roll out November 2013.</p> <p>It is expected to have an update on the survey and a general idea about the campaign at the October Board meeting.</p>	Accept as information
6.2	<p>Ms. Melissa Romine commented on the different types of marketing tactics. Ms. Romine will meet with leadership, Board members and small groups within the hospital to get feedback on key messages we want to focus on. She mentioned that she has met with the communication team at ABQ HP to tie in the messaging in regards to Bariatrics.</p>	Ms. Romine provide the Board with an update on a regular basis.

6.3	<p>Dr. Ogburn asked about the status of the website. Ms. Romine informed the Board that the website is in the process of being overhauled and should be completed by November. We are focusing on making it as easy as possible for the patient to navigate through the site.</p> <p>The HSC Marketing Department is giving 100% of their time to SRMC right now.</p>	
7.0	REPORT FROM SRMC COMMITTEES	
7.1	Mr. McKernan presented the Finance Committee minutes of August 13, 2013 for acceptance by the Board.	Upon a motion and a second, the Board voted to accept the minutes. Motion passed unanimously.
8.0	CEO's REPORT	
8.1	<p><u>Recovery Plan Dashboard</u></p> <p>Mr. Rogols stated that Health System leadership is spending significant time focusing on the manual processes through which capacity at UNMH and SRMC can be maximized. To date limited success has been experienced and we are still significantly away from our target of less than one transfer from SRMC to UNMH per day and two transfers from UNMH to SRMC per day. Mr. Rogols again highlighted the importance of transitioning these groups of patients from UNMH to SRMC as identified within the SRMC Feasibility Study. Mr. Rogols then talked about the continued expansion of services at SRMC with GI being the most significant unresolved need. Mr. Rogols stated that he and Dr. Ogburn are pursuing a relationship with a local GI group. The addition of this service would give SRMC the ability to retain more inpatients.</p>	Accept as information
8.2	<p>Discussion ensued regarding transfers from SRMC to other facilities. Dr. Roth asked that data be calculated with the types of patients being transferred and stated that this could be where we focus on the types of services we need to expand. Dr. Richards added that with the start-up of the CATH/IR Lab, additional volume would remain at SRMC. Dr. Ogburn then described the weekly analysis that is performed internally to validate the transfer of patients from SRMC to other hospitals. This ongoing validation concludes that SRMC is transferring to other hospitals appropriately.</p>	Accept as information
8.3	Mr. Rogols mentioned that operating expenses continue to be scrutinized and that FTE's and supplies continue to be concurrently monitored. SRMC's productivity metric of FTE's per adjusted patient day compares favorable to the marketplace even though SRMC is a new and growing facility. Mr. Rogols stated that SRMC will not come close to performance targets through cost control alone. SRMC is in significant need of revenue growth. In addition, several financial measures have been added to the monthly dashboard.	The dashboard will be combined with the financial report in the future.

	<p>As such, \$3.5MM was collected in the month of August with a target of \$5.1MM to be at break even. Days cash on hand has grown. The target is >21 days. Mr. Rogols reported that a weekly dashboard will be published for the first time next Monday and sent to Health System leadership so that all are aware of SRMC's progress and/or challenges.</p>	
8.4	<p><u>DNV Survey</u></p> <p>Mr. Rogols reported that DNV has accepted SRMC's follow-up plan to our very successful annual survey.</p>	Accept as information
8.5	<p><u>Service Development</u></p> <p>Mr. Rogols was pleased to report that the SRMC Sleep Lab is now open. Four beds and support space on the fifth floor of the hospital have been allocated to the service. Management is provided through agreement with UNMH with the SRMC sleep lab operating as an extension of the UNMH / SOM Sleep Medicine Service. In review of the lab schedule, 8 patients were tested in the first three days.</p>	Accept as information
8.6	<p><u>Recovery Activities</u></p> <p>Mr. Rogols provided a brief overview of SRMC activities to improve financial and operational performance.</p> <ul style="list-style-type: none"> • Capacity Management between UNMH and SRMC • Increasing Bed Capacity at SRMC • Operating Expense Management • Financial Services Initiatives <p><i>Mr. Rogols noted that unless volume and activity levels continue to increase and quickly, the incremental costs of SRMC's investment in staff to increase inpatient bed capacity and availability of operating rooms will not be offset by revenue as was the case from March through June of the prior year. It is critical that activity levels increase at SRMC.</i></p>	Accept as information
8.7	<p><u>Operational Summary</u></p> <p>Mr. Rogols stated that during the month of August, SRMC continued placement of a Case Management Nurse in the UNMH Emergency department on a daily basis. The role of the individual is to work with UNMH ED staff and physicians to identify patients who could benefit from transferring to SRMC for care. As reflected, the process of patient identification has somewhat improved.</p> <p>Dr. Brad Cushnyr expressed his concern with the number of Case Mangers leaving the hospital as he believes Case Management is essential at SRMC. "Care Management" at SRMC has an expanded function focusing both on quality and case management at the same time. Mr. Rogols reviewed the plan that was developed and implemented by he and Mr. Anthony to expand Care Management services as inpatient census increases.</p>	Ms. Correen Bales will provide an update at next board meeting on the recruiting efforts for Case Managers.

	Mr. Rogols reported that the uncertainty in the hospital has led to significant turnover at all levels of management and staff. Mr. Rogols believes that it is important to provide organizational stability during this time of change to foster retention and decrease turnover. Mr. Rogols reported that even with greater levels of turnover, all areas of Patient Satisfaction continue to perform very well and expressed that SRMC continues to provide a high level of service.	
8.8	<p><u>Board Comments/Questions</u></p> <p>Ms. Charlotte Garcia commented that although we are operating as lean as possible she questions whether we are still able to provide safe quality care. Ms. Garcia would like to be assured that SRMC can provide additional support when needed. Dr. Tony Ogburn also stated his concern about only having one physician in the hospital at night when SRMC is at capacity. As such, this is being monitored regularly.</p> <p>Dr. Roth led a discussion on Strategic Planning at SRMC and stated that the SRMC Board, as a whole, has not held a Strategic Planning session, realizing that the hospital is only a little over a year old. This session should include Medical Staff leadership, UNM leadership and Community Physician leadership. We should revisit what we thought the SRMC model would be and what we are today. It was suggested that the Board use the November/December timeframe to have a day long Strategic Planning session and facilitate how UNMH, UNMMG and SRMC can embrace the Health Sciences Strategic plan.</p>	<p>Accept as information</p> <p>A working group to include Mr. McKernan, Dr. Richards, Mr. Rogols, Ms. Silva-Steele and Dr. Ogburn will put together a plan led by the SRMC Strategic Planning Committee and bring back to the Board.</p>
9.0	FINANCIAL REPORT	
9.1	<p>Ms. Ella Watt reviewed the Financial Statements through August 31, 2013.</p> <p>SRMC took a \$3.4MM loss in August which was an improvement from July. Ms. Watt would like to keep a reserve in cash on hand. As it stands we are >21 days. Ms Watt is working hard to get below 80 days in AP so we don't miss the debt covenant. She stated that we are doing a really good job in managing payables.</p> <p>Ms. Watt reported that an estimated 3rd party payer supplement was booked which resulted from an audit adjustment. This audit adjustment was an offset that was posted back in June. This adjustment was made in net patient revenue and increased in supplements.</p>	Accept as information
10.0	CLOSED SESSION	
10.1	<p>Motion was made to close the Open Session and convene in Closed Session; the motion was seconded and passed unanimously.</p> <p>Dr. Paul Roth presented the Closed Session Agenda to the Board for review</p>	<p>Upon a motion and a second, the Board voted to approve the agenda. Motion passed unanimously.</p>

11.0	RECONVENE IN OPEN SESSION	
	Certification that those matters discussed in Closed Session and issuance of final action of such items including:	
11.1	Motion that the Board accept the Minutes of the meeting of the Committees that were presented in Closed Session and to acknowledge for the record that those minutes were, in fact, presented to, reviewed and accepted by the Board and for the Board to accept and approve the recommendations of those Committees as set forth in the Minutes of those Committee meetings.	Upon a motion and a second, the Board voted to approve the minutes. Motion passed unanimously.
11.2	<p>Dr. Roth asked the Board to approve the list of Providers requesting medical staff membership and privileges identified and discussed in Closed Session including:</p> <ul style="list-style-type: none"> Tsigelnitskiy, Aleksandra CNP Medicine UNMH Duhigg, Daniel DO Medicine/Psychiatry UNMH Heard, David PhD Medicine/Psychology Southwest Cares Anaya, Alace, CNP Medicine/Sleep UNMH Clanon, Elaine CNP Medicine/Sleep UNMH Brown, Lee MD Medicine/Sleep UNMH Grigg-Damberger, Madeleine MD Medicine/Sleep UNMH Ralls, Frank MD Medicine/Sleep UNMH Hobby, Bryon MD Surgery/Orthopedic UNMH Saiz, Gloria CNP Surgery/Plastic Mayberry Plastic Surgery Benally, Attlee DPM Surgery/Podiatry UNMH Wrege, Steven DPM Surgery/Podiatry Foot & Ankle Specialist of NM <p>Resignation</p> <ul style="list-style-type: none"> Haltom, Steven MD Emergency Medicine Moved Fiato, Karen CNP Medicine Declined job offer Turnbough, Casey CNS Medicine/Psychiatry No sponsoring provider Teufel, Joanna MD Medicine/Psychiatry Retiring Barton, Karen ANCP Surgery/Plastic Position no longer available <p>Motion was made to approve general ratification of items in closed session, second; unanimously approved.</p>	Motion was made and seconded to approve the list of Providers for membership and privileges. Motion passed unanimously.
12.0	ADJOURNMENT/NEXT MEETING	
	<p>Motion was made to adjourn the meeting, second; unanimously approved. Meeting adjourned at 10:50 a.m.</p> <p>The next meeting will be held on October 16, 2013 at 8:30-10:30 a.m. at UNM SRMC, Board Room // Teleconference at 1-888-557-8511 Passcode 2502228#</p>	

MEMBERS/GUESTS IN ATTENDANCE	
<p>Board Members Present: Dr. Paul Roth, Chair Mr. Steve McKernan Dr. Carolyn Voss Dr. Thomas Williams (phone) Dr. Martha McGrew (phone) Dr. Brad Cushnyr Ms. Charlotte Garcia</p> <p>Staff Members Present: Mr. Kevin Rogols Ms. Jamie Silva-Steele Ms. Ella Watt Ms. Erica Hamilton Ms. Correen Bales Dr. Tony Ogburn</p>	<p>Board members Absent: Mr. Manu Rainbird</p> <p>Guests Present: Ms. Elsa Cole (phone) Ms. Rosalyn Nguyen Mr. Bob Anthony Dr. Michael Richards Ms. Melissa Romine Mr. Billy Sparks</p>